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Corporate & Financial Regulation

JUL 2 6 2017

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July 26, 2017

VIA HAND DELIVERY

Joseph DiMemmo, CPA
Deputy Insurance Commissioner
Office of Corporate and Financial Regulation
Pennsylvania Insurance Department
1345 Strawberry Square
Harrisburg, PA 17120

Re: Highmark Health

Condition 14 of Order ID-RC-13-06

Dear Deputy Commissioner DiMemmo:

In compliance with Condition 14 of the above-captioned Order, Highmark Health is submitting the enclosed Allegheny Health Network financial reports for the period ending June 30, 2017 on a non-confidential basis. I have forwarded a copy of the reports to Mr. Beaser and Mr. DeLacey by e-mail.

very truly yours

Jack M. Stover

JMS/gmt Enclosure

cc:

Lawrence J. Beaser, Esquire (via email: Beaser@BlankRome.com)
Patrick T. DeLacey (via email: pat.delacey@raymondjames.com)

Allegheny Health Network Consolidated Statements of Operations - UNAUDITED Periods Ended June 30, 2017

(Dollars in Thousands)

	QTD				YTD			
	ACTUAL		PLAN		ACTUAL			PLAN
Total Operating Revenue Total Operating Expense	\$	770,823 754,376	\$	757,000 763,000	\$	1,518,921 1,506,312	\$	1,508,000 1,528,000
Operating Income (Loss)	\$	16,447	\$	(6,000)	\$	12,609	\$	(20,000)
Operating Margin		2.1%		(0.8%)		0.8%		(1.3%)
Net Income (Loss)	\$	28,329	\$	(7,000)	\$	28,444	\$	(23,000)
Net Margin		3.7%		(0.9%)		1.9%		(1.5%)
EBITDA	\$	70,719	\$	32,000	\$	105,487	\$	56,000
EBITDA Margin		9.2%		4.2%		6.9%		3.7%
DCOH		82		77		82		76
Total Discharges Outpatient Registrations		21,959 328,438		22,228 328,768		44,653 648,172		44,714 650,854

Note: EBITDA calculation excludes Unrealized Gains, though previously included in original plan submitted

Allegheny Health Network Key Financial Indicators Periods Ended June 30, 2017

	QTD			YTD				
		CTUAL		PLAN		ACTUAL		PLAN
Financial Metrics								
FTEs		17,334		17,553		17,130		17,483
EBITDA (in thousands)	\$	70,719	\$	32,000	\$	105,487	\$	56,000
Operating Margin %		2.1%		(0.8%)		0.8%		(1.3%)
Net Income %		3.7%		(0.9%)		1.9%		(1.5%)
EBITDA %		9.2%		4.2%		6.9%		3.7%
Days Cash on Hand		82		77		82		76
Days in A/R		43.0		41.4		43.3		41.2
Total Debt (in thousands)	\$	1,428,640	\$	910,000	\$	1,428,640	\$	910,000
Statistical Metrics								
Discharges		21,959		22,228		44,653		44,714
Adjusted Discharges		44,818		45,489		90,481		90,663
Emergency Department Visits		72,855		75,217		144,634		148,373
Outpatient Registrations		328,438		328,768		648,172		650,854
Physician Office Visits		712,774		718,932		1,434,611		1,412,231

Note: EBITDA calculation excludes Unrealized Gains, though previously included in original plan submitted

Allegheny Health Network Consolidated Balance Sheet - UNAUDITED June 30, 2017

(Dollars in Thousands)

	ACTUAL			PLAN	
<u>ASSETS</u>					
Cash & Cash Equivalents	\$	190,997	\$	186,000	
Receivables		393,620		375,000	
PPE, Net		1,060,141		1,153,000	
Goodwill and Other Intangible Assets, Net		116,761		114,000	
Other Assets		996,428_		962,000	
TOTAL ASSETS	\$	2,757,947	\$	2,790,000	
LIABILITIES & NET ASSETS					
Debt	\$	1,428,640	\$	910,000	
Other Liabilities		1,049,823	_	1,025,000	
Total Liabilities		2,478,463		1,935,000	
Total Net Assets		279,484		855,000	
TOTAL LIABILITIES & NET ASSETS	\$	2,757,947	_\$_	2,790,000	

Allegheny Health Network Consolidated Statements of Cash Flows - UNAUDITED Periods Ended June 30, 2017 (Dollars in Thousands)

	QTD		YT	D
	ACTUAL	PLAN	ACTUAL	PLAN
Cash Flow from Operating Activities:	29,940	22,000	29,875	33,000
Cash Flow from Investing Activities:	(46,678)	(84,000)	(64,030)	(146,000)
Cash Flow from Financing Activities:	12,373	62,000	28,599	133,000
Net Change in Cash and Cash Equivalents	(4,365)	-	(5,556)	20,000
Beginning Cash and Cash Equivalents	195,362	186,000	196,553	166,000
Ending Cash and Cash Equivalents	190,997	186,000	190.997	186.000