# FORM OF NOTICE TO POLICYHOLDERS TO VOTE ON PLAN AND FORM OF PROXY

#### Dear Policyholder:

As a policyholder of Saucon Mutual Insurance Company, you are receiving the accompanying policyholder information statement in connection with a Special Meeting of the policyholders of Saucon Mutual. The Special Meeting will be held on [November 25], 2014.

On August 27, 2014, the Board of Directors of Saucon Mutual approved a Plan of Conversion. The transactions contemplated by the Plan of Conversion have not yet closed, and cannot close until the Plan of Conversion is (i) approved by Saucon Mutual's policyholders and (ii) approved by the Pennsylvania Insurance Department.

At the Special Meeting, we are seeking policyholders' approval of Saucon Mutual's conversion from a mutual insurance company to a stock insurance company and related amendments to Saucon Mutual's articles of incorporation.

Saucon Mutual's Board of Directors has approved and adopted the Plan of Conversion and recommends that you vote:

"FOR" the adoption of the Plan of Conversion; and

"FOR" the related amendment of Saucon Mutual's articles of incorporation.

Saucon Mutual's Board of Directors wishes to reward the policyholders for their loyalty to the company, and give them an opportunity to receive cash payments and other consideration while leaving the policies in force. This proposed transaction would also result in Saucon Mutual making a \$1 million charitable contribution in furtherance of the company's ongoing commitment to the community.

If the Plan of Conversion is approved and the proposed transactions close, you will be entitled to receive:

#### A total cash payment of \$4,023.00

This will be comprised of a \$3,414 return of deposit and a \$609 payment in recognition of your loyalty to Saucon Mutual. In addition, an <u>indexed inflation-protection endorsement</u> will continue for the life of your policy with <u>no further deposits required</u> from you. **[FOR PERPETUAL POLICYHOLDERS ONLY:** The balance of your deposit will be returnable in accordance with policy terms.]

[This section is a sample individual compensation for a perpetual policyholder. It will be individualized for each policyholder. This section will be adjusted accordingly for non-perpetual policyholders].

The enclosed policyholder information statement summarizes the important features of the Plan of Conversion, such as cash payments and other consideration that policyholders will receive if the proposed transactions close. A copy of the Plan of Conversion is also enclosed. We urge you to read these materials carefully.

You can vote (1) by attending the Special Meeting and voting in person or (2) by completing and returning the enclosed proxy card. Please see the Voting Instructions for more information.

If you have any questions, please contact Stephen Bajan, the Chief Executive Officer of Saucon Mutual, at 74 West Broad Street, Suite 300, Bethlehem PA 18018, telephone (610) 868-1832. We look forward to receiving your proxy vote or seeing you at the Special Meeting. Your vote is important.

Best regards,

Steve Bajan Chief Executive Officer

# SAUCON MUTUAL INSURANCE COMPANY 74 W. Broad Street Suite 300 Bethlehem, PA 18018

#### NOTICE OF SPECIAL MEETING OF POLICYHOLDERS

To be held on [November 25], 2014

To the Policyholders of Saucon Mutual Insurance Company:

NOTICE IS HEREBY GIVEN that a special meeting	of members (the "Special Me	eting") of
Saucon Mutual Insurance Company, a Pennsylvania	a mutual insurance company	("Saucon
Mutual"), will be held on [November 25], 2014, at	beginning at	, for
the following purposes:		

- 1. To consider and vote upon a proposal to adopt the Plan of Conversion, approved by the Board of Directors of Saucon Mutual on August 27, 2014 (the "Plan of Conversion").
- 2. To consider and vote upon amendments to Saucon Mutual's articles of incorporation required to convert the company from a mutual insurance company to a stock insurance company.
- 3. To transact such other business, if any, as may properly come before the Special Meeting or any adjournments, postponements, rescheduling or continuations thereof.

A copy of the Plan of Conversion is enclosed with the policyholder information statement accompanying this notice.

Saucon Mutual's Board of Directors has approved and adopted the Plan of Conversion and recommends that you vote:

"FOR" the adoption of the Plan of Conversion; and

"FOR" the related amendment of Saucon Mutual's articles of incorporation.

All members of Saucon Mutual are cordially invited to attend the Special Meeting. To ensure your representation at the Special Meeting, however, you are urged to sign, date and complete the enclosed proxy card and mail it in the accompanying envelope, whether or not you expect to attend the Special Meeting. No postage is required if mailed in the United States. A Saucon Mutual policyholder may vote in person, even if such policyholder has returned a proxy card, by revoking his, her or its proxy at or before the meeting.

If you have any questions about the Special Meeting, please contact Stephen Bajan, the Chief Executive Officer of Saucon Mutual, at 74 West Broad Street, Suite 300, Bethlehem PA 18018, telephone (610) 868-1832. You can vote (1) by attending the Special Meeting

and voting in person or (2) by completing and returning the enclosed proxy card to our attention. Please see the attached voting instruction sheet for more information.

By Order of the Board of Directors,

Philip Bell Corporate Secretary Bethlehem, PA

YOUR VOTE IS IMPORTANT. TO VOTE, PLEASE SIGN, DATE AND COMPLETE THE ENCLOSED PROXY CARD AND MAIL IT PROMPTLY IN THE ENCLOSED ENVELOPE.

## Saucon Mutual Insurance Company Special Meeting of Policyholders Voting Instructions

#### Special Meeting: Date, Time and Place

The Special Meeting	of policyholders of	of Saucon Mutua	l Insurance	Company	will	be held
on [November 25], 2014, at	, at					

#### Ways to Vote:

- In Person Attend the Special Meeting and cast your vote(s).
- <u>By Mail</u> You can vote by mail by filling out the enclosed proxy card(s) and returning it (or them if you have multiple proxy cards) in the envelope provided.

### Who is Eligible to Vote?

- Saucon Mutual Insurance Company policyholders as of the close of business on the Record Date, which is August 27, 2014, are eligible to vote. If you received a proxy statement, you are entitled to vote.
- Each member has one (1) vote for each one (1) policy of insurance in effect on the record date. You will receive one proxy card for each vote you have. Please vote all of the proxy cards you receive.

#### What is the Vote Required?

- The Plan of Conversion will be adopted if the proposal receives approval from two-thirds of votes cast at the Special Meeting through voting in person, by proxy, (return by mail), by telephone or by Internet.
- The articles of incorporation will be amended if the proposed amendment receives approval from two-thirds of votes cast at the Special Meeting through voting in person or by proxy (return by mail).

#### **Revoking Your Vote:**

• You can change or revoke your vote by mailing a notice of revocation or a later dated proxy to Saucon Mutual, which must be received by Saucon Mutual prior to 11:59 p.m., Eastern Standard Time on [November 24], 2014, or by attending the Special Meeting and voting in person.

#### **Receipt of Proxy Statement**

Certain members of Saucon Mutual who share the same address or who have multiple policies of insurance may receive only one copy of the proxy statement, but this will not impact the number of votes you are entitled to cast. This practice, known as "householding," is designed to reduce printing and postage costs. If you would like additional copies of the proxy statement, please contact Stephen Bajan, the Chief Executive Officer of Saucon Mutual, at 74 West Broad Street, Suite 300, Bethlehem PA 18018, telephone (610) 868-1832.

Special Meeting Proxy Card		[Proxy Ca	[Proxy Card Number]
Saucon Mutual Insurance Company 74 W. Broad Street Suite 300 Bethlehem, PA 18018	Special Meeting of Policyholders [November 25], 2014 [LOCATION]	Policyholders 14	
Mr. / Mrs. Policyholder 1234 Main Street Anywhere, USA 12345	Upon arrival, pleas photo identificatior	Upon arrival, please present this admission ticket and photo identification and any other required documents.	
Please review the Special Meeting of Policyholders - Voting Instructions, which provide detailed instructions for completing this Proxy Card. Usi black ink pen, mark your votes with an X. You must complete Sections A (Voting Items) and C (Authorized Signature). You are urged to mail this Proxy Card in the accompanying envelope, whether or not you expect to attend the Special Meeting.	tions, which provide detailed inst ions A (Voting Items) and C (Auth ect to attend the Special Meeting.	ructions for completing this Proxy Ca orized Signature). You are urged to r	ard. Using a nail this
A. Voting Items			
The Board of Directors recommend voting FOR items 1 and 2.	For	Against	Abstain
<ol> <li>Adopt the Plan of Conversion of Saucon Mutual Insurance Company, which was approved by the Board of Directors of Saucon Mutual on August 27, 2014.</li> </ol>			
<ol> <li>Amend Saucon Mutual Insurance Company's articles of incorporation as necessary to convert the company from a mutual insurance company to a stock insurance company.</li> </ol>			
B. Non-Voting Items			
Change of Address	address below.		
C. Authorized Signature			
Please sign exactly as the name(s) appears. Joint policyholders should each sign. When signing as an attorney, executor, administrator corporate officer, trustee, guardian, or custodian, please give your full title.	each sign. When signing as an atto	nrney, executor, administrator corporate	officer, trustee,
Date (mm/dd/yy)		Signature 2	