

**BEFORE THE INSURANCE DEPARTMENT  
OF THE  
COMMONWEALTH OF PENNSYLVANIA**

**Statement Regarding the Acquisition of Control of or Merger with  
Domestic Insurers:**

**Hospital Service Association of Northeastern Pennsylvania  
d/b/a Blue Cross of Northeastern Pennsylvania;  
First Priority Life Insurance Company, Inc.;  
HMO of Northeastern Pennsylvania, Inc.,  
d/b/a First Priority Health**

**By Highmark Inc.**

**HIGHMARK INC. ("Highmark") RESPONSE TO INFORMATION  
REQUEST 7.3 FROM  
THE PENNSYLVANIA INSURANCE DEPARTMENT**

**REQUEST 7.3:**

**Identify all individuals and lobbying firms providing lobbying services to any  
Highmark Entity or BCNEPA Entity with respect to the Transaction. Provide both  
individual and firm names.**

**RESPONSE:**

Highmark certifies that the Highmark Entities have not retained any lobbying firms to provide lobbying services with respect to the Transaction; and that all Highmark lobbying activities are conducted under the oversight of Michael Warfel, Vice President of Government Affairs, Highmark Inc.

**Highmark Inc.  
Fifth Avenue Place  
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