

**BEFORE THE INSURANCE DEPARTMENT  
OF THE  
COMMONWEALTH OF PENNSYLVANIA**

**Statement Regarding the Acquisition of Control of or Merger with  
Domestic Insurers:**

**Hospital Service Association of Northeastern Pennsylvania  
d/b/a Blue Cross of Northeastern Pennsylvania;  
First Priority Life Insurance Company, Inc.;;  
HMO of Northeastern Pennsylvania, Inc.,  
d/b/a First Priority Health**

**By Highmark Inc.**

**RESPONSE TO INFORMATION REQUEST 2.6.3 FROM  
THE PENNSYLVANIA INSURANCE DEPARTMENT**

**REQUEST 2.6.3:**

**Provide a summary of the business, products or services offered or provided  
by AHG and/or HRC and the extent to which these entities compete with any  
Highmark Entity or BCNEPA Entity.**

**RESPONSE:**

BCNEPA certifies to the best of its information, knowledge and belief the following:

Health Resources Corporation (HRC) has been a nationwide provider of workforce health, productivity and compliance services to employers for over 40 years. The company encompasses three core segments of business that are sold business-to-business (B2B) into employers.

The first segment of business is HRC's Occupational Health portfolio of services. These services consist of exam screening, drug screening, and background screening services sold directly to employers for applicant and employee screening purposes. In addition, HRC provides nurse case management services to employers for purposes of Disability and Work Comp situations.

The second segment of business is HRC's Worksite Clinic services provided to employers. These medical clinics on the employers' premise provide mainly

occupational health services to include injury management, safety compliance, first aid, and ergonomic assessment.

The third segment of business is HRC's Employee and Student Assistance programs provided to employers. These comprehensive set of services help employees with a variety of mental health issues. The set of services include counseling services and critical incident support, work-life balance programs, and HR training.

AllOne Health Group is the parent of HRC and does not offer services or products.

HRC and AllOne Health Group do not compete with any BCNEPA service offerings or Highmark service offerings.

**Hospital Service Association of  
Northeastern Pennsylvania  
d/b/a Blue Cross of Northeastern  
Pennsylvania ("BCNEPA")  
19 North Main Street  
Wilkes-Barre, PA 18711**