BEFORE THE INSURANCE DEPARTMENT OF THE COMMONWEALTH OF PENNSYLVANIA

Statement Regarding the Acquisition of Control of or Merger with Domestic Insurers:

Hospital Service Association of Northeastern Pennsylvania d/b/a Blue Cross of Northeastern Pennsylvania; First Priority Life Insurance Company, Inc.; HMO of Northeastern Pennsylvania, Inc., d/b/a First Priority Health

By Highmark Inc.

BCNEPA RESPONSE TO INFORMATION REQUEST 5.3.4(A) FROM THE PENNSYLVANIA INSURANCE DEPARTMENT

REQUEST 5.3.4(A):

Provide a full and complete copy of the following reports and financial projections for Highmark Health, Highmark and BCNEPA. Provide detailed discussion of these projections, including income statement, balance sheet (GAAP / SAP), RBC calculation and cash flow statement.

(A) Pro forma financial projections for 2014 to 2017 based on the assumption that the Merger is approved.

RESPONSE:

BCNEPA certifies to the best of its information, knowledge and belief that it did not prepare any post-Merger pro forma financial projections based on the assumption that the Merger is approved.

Hospital Service Association of Northeastern Pennsylvania d/b/a Blue Cross of Northeastern Pennsylvania ("BCNEPA") 19 North Main Street Wilkes-Barre, PA 18711