BEFORE THE INSURANCE DEPARTMENT OF THE COMMONWEALTH OF PENNSYLVANIA

Statement Regarding the Acquisition of Control of or Merger with Domestic Insurers:

Hospital Service Association of Northeastern Pennsylvania d/b/a Blue Cross of Northeastern Pennsylvania; First Priority Life Insurance Company, Inc.; HMO of Northeastern Pennsylvania, Inc., d/b/a First Priority Health

By Highmark Inc.

HIGHMARK INC. ("Highmark") RESPONSE TO INFORMATION REQUEST 5.318 FROM THE PENNSYLVANIA INSURANCE DEPARTMENT

REQUEST 5.3.18:

Provide a full and complete copy of any analysis of alternatives to entering into the Transaction, including but not limited to 'worst case' or similar analysis, performed for or provided to BCNEPA or any BCNEPA Affiliate and the assumptions underlying such analysis.

RESPONSE:

Highmark interprets this request as being directed to BCNEPA and therefore will not be providing a substantive response.

Highmark Inc. Fifth Avenue Place 120 Fifth Avenue Pittsburgh, PA 15222