BEFORE THE INSURANCE DEPARTMENT OF THE COMMONWEALTH OF PENNSYLVANIA

Statement Regarding the Acquisition of Control of or Merger with Domestic Insurers:

Hospital Service Association of Northeastern Pennsylvania d/b/a Blue Cross of Northeastern Pennsylvania; First Priority Life Insurance Company, Inc.; HMO of Northeastern Pennsylvania, Inc., d/b/a First Priority Health

By Highmark Inc.

BCNEPA RESPONSE TO INFORMATION REQUEST 5.2.18.8 FROM THE PENNSYLVANIA INSURANCE DEPARTMENT

REQUEST 5.2.18.8:

With regard to any Joint Venture in effect since January 1, 2012: Is Community Blue or a similar plan currently offered in the Northeastern Pennsylvania area by any Highmark Entity, BCNEPA Entity and/or any Joint Venture? How, if at all, will this change if the Transaction is approved?

RESPONSE:

BCNEPA certifies to the best of its information, knowledge and belief the following:

The Community Blue plan is not currently offered in the Northeastern Pennsylvania area by any Highmark Entity, BCNEPA Entity and/or any Joint Venture.

Some Joint Venture products such as BlueCare Custom PPO, myBlue Access, myBlue Care and AffordaBlue are administered similarly to Community Blue in some ways and not others. For example, these Joint Venture products do not use select networks; however, they do make use of the product design concept of tiering just as Community Blue does. On the other hand, these Joint Venture products differ significantly from Community Blue because they

categorize BlueCard providers as out of network while Community Blue includes BlueCard providers in the highest tier of in-network benefits.

BCNEPA is currently unaware of how these products will change after the Transaction.

Hospital Service Association of Northeastern Pennsylvania d/b/a Blue Cross of Northeastern Pennsylvania ("BCNEPA") 19 North Main Street Wilkes-Barre, PA 18711