

# Market Analysis ~ September Series

Presented by:

The Pennsylvania Insurance Department



September 16, 2010

8 a.m. to 3 p.m.

Property & Casualty focus

September 30, 2010

8 a.m. to 3 p.m.

Life, Accident & Health focus

## Temple University Harrisburg Conference Center

234 Strawberry Square, Harrisburg, PA 17101

[www.temple.edu/harrisburg](http://www.temple.edu/harrisburg)

### Seminar Agenda:

8:00 Registration ~ 2nd floor ~ Rooms 246-248

8:30 Setting the Stage  
*Ron Gallagher, Deputy Commissioner for Market Regulation*

9:00 "Undressing" Market Analysis ~  
Overview of base line, market conduct annual statements (MCAS), Level 1 data  
*Jeff Arnold, Market Analysis*

10:00 The "411" for Carriers and Consultants  
*Cindy Fillman, Director, Market Analysis and Education*

10:30 Morning Break

10:45 Market Actions - A Year in Review  
*Chris Monahan, Director, Bureau of Market Actions*

11:15 Morning Wrap-up/Questions

11:45 Lunch (on your own)

1:00 Walk in the Regulator's Shoes ~  
*Participate in a workshop and conduct a market regulation committee session*

2:00 Afternoon Wrap-up/Questions

2:30 Roundtable Discussion with Deputy Commissioners

CE credits available -- see back page for more details.

### Who should attend?

Insurance compliance managers and staff should choose either session:

- Property & Casualty (Sept. 16)
- Life, Accident & Health (Sept. 30)

### What you'll learn:

- The strategy behind department surveys
- Market analysis update
- Workshop of case studies that focus on your lines of insurance business

### Dress Attire:

- Dress is business casual

### To Register:

Registration is limited to **2 people** from each company per session. Additional registrations may be taken at a later date based on availability. There is no registration fee, but registration is required by **September 2**.

Register online at [www.insurance.pa.gov](http://www.insurance.pa.gov).

Registration questions? Please contact [cdiep@state.pa.us](mailto:cdiep@state.pa.us) or call (717) 787-1683.

## Special thanks to our sponsors:

- ~ The Pennsylvania Association of Mutual Insurance Companies
- ~ The Insurance Federation of Pennsylvania

## Downtown at your fingertips:

See link below for hotel, restaurant and parking information.

<http://www.harrisburghello.com/>



Seminar materials will be available online in advance of the seminar. Check the website periodically for any new/updated seminar information.



Attendees should download and print handouts ahead of time, or we encourage you to bring your laptop to access Temple's wireless network.



Have a question for the department? Let us know in the "question" section on the website and we'll do our best to build the answer into one of the presentations.



Strawberry Square is easily accessible by train as it's located across the street and to the left of the train station.



There's a food court located in Strawberry Square, or there are various options in walking distance. You can also check out <http://www.harrisburghello.com/>.



Four credit hours of CE is being offered through the Academy of Risk Management and Insurance at Saint Joseph's University to any individual holding an insurance producer license for attending each seminar. Cost is \$20. [Learn more ...](#)

↳ **Don't forget to register early!**  
**Space is limited per session.**