SERFF Tracking #:	CABC-130539588	State Tracking #:	CABC-130539588	Company Tracking #:	16-49
State:	Pennsylvania		Filing Company:	Capital Advantage	e Insurance Company
TOI/Sub-TOI:	H15I Individual He	ealth - Hospital/Surgical/Me	edical Expense/H15I.001 Health - Hospital	/Surgical/Medical Expense	
Product Name:	Rates - CAIC Ind	PPOG CareConnect			
Project Name/Number:	/				

Rate/Rule Schedule

ltem No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Rates and PA Plan Design		New		Ind_16- 49_Initial_CAIC_PPO_ PIDRates_RateRule_2 0160510.pdf, Ind_16- 49_Initial_CAIC_PPO_ PIDRates_RateRule_2 0160510.xlsx,

SERFF Tracking #:	CABC-130539588	State Tracking #:	CABC-130539588	Company Tracking #:	16-49
State:	Pennsylvania		Filing Co	npany: Capital Advantag	ge Insurance Company
TOI/Sub-TOI:	H15I Individual He	alth - Hospital/Surgical/Me	edical Expense/H15I.001 Health -	Hospital/Surgical/Medical Expense	
Product Name:	Rates - CAIC Ind I	PPOG CareConnect			
Project Name/Number:	/				

Attachment Ind_16-49_Initial_CAIC_PPO_PIDRates_RateRule_20160510.xlsx is not a PDF document and cannot be reproduced here.

Capital Advantage Insurance Company Individual Plan Design Summary

HIOS Plan ID	On/Off Exchange	Product	Metal	Plan Design Marketing Name	Network	Rating Area	Counties Excluded
82795PA0120001	Off	РРО	Silver	Silver CareConnect 3000/0/35	РРО		Franklin, Fulton, Juniata, Lebanon

12/24/2014

RATE PAGES

Company Name:	Capital Advantage Insurance Company
Market:	Individual
Product:	PPO
Effective Date of Rates:	January 1, 2017

	Lifective Date of Nates.	January	
	HIOS Plan ID (On Exchange)=>	82795PA	0120001
	HIOS Plan ID (Off Exchange)=>	82795PA	
	Form # =>		OG-C-v0117
	Rating Area =>		9
	Counties Excluded in Rating Area =>	Franklin, Fulton,	Juniata, Lebanon
	Network =>	Pf	0
	Metal =>	Silv	ver
	Plan Name =>	Silver CareCon	nect 3000/0/35
	Deductible =>	\$3000 Med/	Rx Combined
	Coinsurance =>		%
	Copays =>	\$35/\$55/\$20	
	OOP Maximum =>	\$7150 Med/	
	Pediatric Dental (Yes/No) =>		es Tabaaaa
0	Age Band	Non-Tobacco	Tobacco
0	0 - 20	\$203.12 \$319.87	\$203.12
21 22	21 22	\$319.87 \$319.87	\$327.87 \$327.87
22	22	\$319.87	\$327.87
23	23	\$319.87	\$327.87
24	25	\$319.87	\$329.18
26	26	\$327.55	\$335.74
27	27	\$335.23	\$343.61
28	28	\$347.70	\$356.40
29	29	\$357.94	\$366.89
30	30	\$363.06	\$372.13
31	31	\$370.74	\$380.00
32	32	\$378.41	\$387.87
33	33	\$383.21	\$392.79
34	34	\$388.33	\$398.04
35	35	\$390.89	\$400.66
36	36	\$393.45	\$403.28
37	37	\$396.01	\$405.91
38	38	\$398.56	\$408.53
39 40	39 40	\$403.68 \$408.80	\$413.77
40 41	40	\$408.80	\$439.46 \$447.71
41	42	\$423.83	\$455.62
43	43	\$434.07	\$466.63
44	44	\$446.87	\$480.38
45	45	\$461.90	\$508.09
46	46	\$479.81	\$527.79
47	47	\$499.96	\$549.96
48	48	\$523.00	\$575.30
49	49	\$545.71	\$600.28
50	50	\$571.30	\$656.99
51	51	\$596.57	\$686.05
52	52	\$624.40	\$718.06
53	53	\$652.54	\$750.43
54	54	\$682.93	\$785.37
55 56	55	\$713.32	\$855.99 ¢805.52
56 57	56	\$746.27	\$895.52 \$025.44
57 58	57 58	\$779.54 \$815.04	\$935.44 \$978.05
58 59	58	\$813.04	\$978.05
60	60	\$868.14	\$1,085.18
61	61	\$898.85	\$1,123.56
62	62	\$919.00	\$1,123.30
63	63	\$944.27	\$1,180.34
64+	64+	\$959.61	\$1,199.53
I			

Ending date of Rates: December 31, 2017

	2017 On-Exchange Silver Plan Rates								
HIOS Plan ID #	Rating Area 1	Rating Area 2	Rating Area 3	Rating Area 4	Rating Area 5	Rating Area 6	Rating Area 7	Rating Area 8	Rating Area 9
		4							
				1	1		1		

Silver Plan Rates for Age 21 Non-Smoker, by Geographic Area and Exchange Status

	2017 Off-Exchange Silver Plan Rates									
HIOS Plan ID #	Rating Area 1	Rating Area 2	Rating Area 3	Rating Area 4	Rating Area 5	Rating Area 6	Rating Area 7	Rating Area 8	Rating Area 9	
82795PA0120001									\$319.87	

SERFF Tracking #:	CABC-130539588	State Tracking #:	CABC-130539588	Company Tracking #:	16-49
State:	Pennsylvania		Filing Compar	y: Capital Advantage	Insurance Company
TOI/Sub-TOI:	H15I Individual He	ealth - Hospital/Surgical/Me	edical Expense/H15I.001 Health - Hosp	oital/Surgical/Medical Expense	
Product Name:	Rates - CAIC Ind	PPOG CareConnect			
Project Name/Number:	/				

Supporting Document Schedules

Satisfied - Item:	Transmittal Letter (A&H)
Comments:	
Attachment(s):	Ind_16-49_Initial_CAIC_PPO_RateCvLtr_Supporting_20160510.pdf
Item Status:	
Status Date:	
Satisfied - Item:	CFJ
Comments:	
Attachment(s):	Ind_16-49_Revised_CAIC_PPO_CFJ_Supporting_20160517.pdf
Item Status:	
Status Date:	
Satisfied - Item:	PA Bulletin
Comments:	
Attachment(s):	Ind_16-49_Initial_CAIC_PPO_PABulletin_Supporting_20160510.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Rate Change Summary
Comments:	
Attachment(s):	Ind_16-49_Revised_CAIC_PPO_RateChangeSummary_Supporting_20160524.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Rate Exhibits
Comments:	
Attachment(s):	Ind_16-49_Initial_CAIC_PPO_PIDRateExhibits_Supporting_20160510.pdf Ind_16-49_Initial_CAIC_PPO_PIDRateExhibits_Supporting_20160510.xlsx
Item Status:	
Status Date:	
Satisfied - Item:	Redacted Actuarial Memos
Comments:	
Attachment(s):	Ind_16-49_Initial_CAIC_PPO_FedActMemoRedacted_Supporting_20160607.pdf Ind_16-49_Initial_CAIC_PPO_PIDActMemoRedacted_Supporting_20160607.pdf

SERFF Tracking #:	CABC-130539588	State Tracking #:	CABC-130539588	Company Tracking #:	16-49
State:	Pennsylvania		Filing Comp	any: Capital Advantage	Insurance Company
TOI/Sub-TOI:	H15I Individual He	alth - Hospital/Surgical/Me	edical Expense/H15I.001 Health - Ho	ospital/Surgical/Medical Expense	
Product Name:	Rates - CAIC Ind F	PPOG CareConnect			
Project Name/Number:	/				
Item Status:					
Status Date:					
Satisfied - Item:	Fee	deral Rates Template	e pdf		
Comments:		· · · · · · · · · · · · · · · · · · ·	· ·		
Attachment(s):	Ind	_16-49_Initial_CAIC	_PPO_FedRatesTemplate_R	RateRule_20160615.pdf	
Item Status:					
Status Date:					

SERFF Tracking #:	CABC-130539588	State Tracking #:	CABC-130539588	Company Tracking #:	16-49
State:	Pennsylvania		Filing Company:	Capital Advantage	Insurance Company
TOI/Sub-TOI:	H15I Individual He	ealth - Hospital/Surgical/Me	edical Expense/H15I.001 Health - Hospita	al/Surgical/Medical Expense	
Product Name:	Rates - CAIC Ind	PPOG CareConnect			
Project Name/Number:	/				

Attachment Ind_16-49_Initial_CAIC_PPO_PIDRateExhibits_Supporting_20160510.xlsx is not a PDF document and cannot be reproduced here.



May 11, 2016

Ms. Johanna Fabian-Marks, Special Deputy & Acting Director Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

> Re: Capital Advantage Insurance Company Individual Rates Filing No 16-49 TOI Code: H15I Individual Health – Hospital/Surgical/Medical Expense Sub-TOI Code: H15I.001 - Hospital/Surgical/Medical Expense Filing Type: Rate

Dear Ms. Fabian-Marks:

By this filing Capital BlueCross, on behalf of its wholly owned subsidiary Capital Advantage Insurance Company, submits to the Department Individual Rates effective January 1, 2017.

The following is a summary of the rate filing:

- Company Name: Capital Advantage Insurance Company (CAIC)
- NAIC: 41203
- Market: Individual
- On/Off Exchange: Off Exchange
- Effective Date: 1/1/2017
- Average Rate Change: 21.1%
- Range of Requested Rate Change: 21.1% to 21.1%
- Product: PPO
- Rating Areas: 9
- Metal Levels: Silver
- Current Covered Lives and Policyholders: 14/9
- Number of Plans: 1
- Contract Form #: CAIC-Ind-PPOG-C-v0117
- Form Filing SERFF #: CABC-130533923
- Binder SERFF #: CABC-PA17-125060093
- HIOS Issuer ID: 82795

C-60 (5/2005)

• HIOS Submission Tracking Number: 82795-687033686918477899

Health care benefit programs issued or administered by Capital BlueCross and/or its subsidiaries, Capital Advantage Insurance Company® and Keystone Health Plan® Central. Independent licensees of the Blue Cross and Blue Shield Association. Communications issued by Capital BlueCross in its capacity as administrator of programs and provider relations for all companies. In support of this filing, I have included an Actuarial Memorandum with supporting exhibits, URRT, Consumer Friendly Justification, Rates Table Template, PA Bulletin Summary, Rate Change Request Summary, and PA Plan Design Summary and Rate Tables.



CAPITAL ADVANTAGE INSURANCE COMPANY, INC. RFJ Part II – Consumer Friendly Justification

- 1. Company Name & NAIC #: Capital Advantage Insurance Company (CAIC), NAIC #41203
- 2. Market: Individual
- 3. Product: PPO
- 4. Average Rate Change (% and \$) and Range: 21.1%/\$1,223.68 PMPY, 21.1% to 21.1%
- 5. Current Covered Lives and Policyholders: 14/9
- 6. Financial Information:

Jan. 2015-Dec. 2015 financial experience								
Premiums	\$3,318,341							
Claims	-\$1,909,150							
Administrative expenses	\$31,590							
Company made (before taxes)	\$5,195,901							

7. Rate Increase Considerations:

Primary drivers of requested change

- Historical claim experience
- Loss of federal reinsurance program in 2017

Changes being requested are also based upon consideration of the factors that influence future period cost structures. The primary drivers of change in future costs are:

- Anticipated increase in facility and physician unit costs
- Anticipated changes in prescription drug unit costs
- Continuing change in utilization such as
 - Intensity of medical services rendered
 - Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
 - Further migration from brand prescription drugs to generic prescription drugs
 - Favorable impacts of value based benefits designs
- Prescription drug patent expirations and new to market brand drugs
- Leveraging associated with unchanged cost share components such as deductible and copays
- Inflation adjustment to administrative expenses

Tax Changes

C-60 (5/2005)

- Suspension of Health Insurer Tax in 2017

Health care benefit programs issued or administered by Capital BlueCross and/or its subsidiaries, Capital Advantage Insurance Company[®] and Keystone Health Plan[®] Central. Independent licensees of the Blue Cross and Blue Shield Association. Communications issued by Capital BlueCross in its capacity as administrator of programs and provider relations for all companies.



May 11, 2016

CAPITAL ADVANTAGE INSURANCE COMPANY, INC. Pennsylvania Bulletin Information

The following is a summary prepared for the Pennsylvania Bulletin:

- 1. Company Name & NAIC #: Capital Advantage Insurance Company (CAIC), NAIC #41203
- 2. Market: Individual
- 3. Product: PPO
- 4. Average Rate Change (% and \$) and Range: 21.1%/\$1,223.68 PMPY, 21.1% to 21.1%
- 5. Current Covered Lives and Policyholders: 14/9
- 6. Experience Period Revenue: \$0
- 7. Additional Revenue from Rate Increase: \$17,131

Health care benefit programs issued or administered by Capital BlueCross and/or its subsidiaries, Capital Advantage Insurance Company® and Keystone Health Plan® Central. Independent licensees of the Blue Cross and Blue Shield Association. Communications issued by Capital BlueCross in its capacity as administrator of programs and provider relations for all companies.



Rate Change Request Summary - 2017

Pennsylvania Insurance Department | <u>www.insurance.pa.gov</u>

Capital Advantage Insurance Company (CAIC) – Individual Plans

Rate request filing ID # CABC-130539588- This document is prepared by the insurance company submitting the rate filing as a consumer tool to help explain the rate filing. It is not intended to describe or include all factors or information considered in the review process. For more information, see the filing at http://www.insurance.pa.gov/Consumers/ACARelatedFilings/

Overview

Requested average rate change:	21.1%
Range of requested rate change:	21.1% to 21.1%
Effective date:	1/1/2017
People impacted:	14
Available in:	Rating Area 9

Key information

Jan. 2015-Dec. 2015 financial experience

Premiums	\$3,318,341
Claims	-\$1,909,150*
Administrative expenses	\$31,590
Company made (before taxes)	\$5,195,901

*All individual business was transitioned out of CAIC in 2015. The outstanding claim reserve at the end of 2014 was significantly larger than the reserve at the end of 2015, resulting in negative claims on a financial reporting basis.

How it plans to spend your premium This is how the insurance company plans

to spend the premium it collects in 2017:

Claims:	84.5 %
Administrative:	10.7 %
Taxes & fees:	2.8%
Profit:	2.0%

The company expects its annual medical costs to increase 8.1%.

Explanation of requested rate changec

Primary drivers of requested change

- Historical claim experience
- Loss of federal reinsurance program in 2017

Changes being requested are also based upon consideration of the factors that influence future period cost structures. The primary drivers of change in future costs are:

- Anticipated increase in facility and physician unit costs
- Anticipated changes in prescription drug unit costs
- Continuing change in utilization such as
 - Intensity of medical services rendered
 - o Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
 - Further migration from brand prescription drugs to generic prescription drugs
 - Favorable impacts of value based benefits designs
 - Prescription drug patent expirations and new to market brand drugs
- Leveraging associated with unchanged cost share components such as deductible and copays
- Inflation adjustment to administrative expenses

Tax Changes

- Suspension of Health Insurer Tax in 2017

PA Rate Template Part I Data Relevant to the Rate Filing

Table 1. Number of Members

	Member-months	Members	Member-months
	Experience Period	Current Period (as of Feb. 1, 2016)	Projected Rating Period
Total	-	10	180
<18	-	-	-
18-24	-	1	18
25-29	-	-	-
30-34	-	-	-
35-39	-	-	-
40-44	-	-	-
45-49	-	2	36
50-54	-	3	54
55-59	-	2	36
60-63	-	2	36
64+	-	-	-

Table 2. Experience Period Claims and Premiums

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non-Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non-EHB Capitation	Estimated Risk Adjustment	Estimated Reinsurance Recoveries
<mark>\$ -</mark>	\$ -	#DIV/0!	-	\$-	\$-	\$ -	\$-	\$ -	\$ -	\$-	\$-
2015 Total Allowed EHB Claims + EHB Capitation PMPM (net of prescription drug rebates)										#DIV/0!	
Loss Ratio											#DIV/0!

*Express Prescription Drug Rebates as a negative number

Table 3. Trend Components

Service Category	Cost*	Utilization*	Composite	Weight*	
Inpatient Hospital	5.00%	1.90%	7.00%	20.50%	<- Annualized Trend Factors on URRT
Outpatient Hospital	5.00%	1.90%	7.00%	34.81%	
Professional	5.00%	1.90%	7.00%	25.59%	
Other Medical	5.00%	1.90%	7.00%	2.23%	
Capitation			3.00%	0.00%	
Prescription Drugs	13.50%	0.05%	13.56%	16.87%	
Total Annual Trend			8.11%	100.00%	
2 Year Trend Projection Factor			1.169		

* Express Cost, Utilization, and Weight as percentages

Month-Year	Total Annual Premium	In	ncurred Claims	Completion Factors*	Uľ	timate Incurred Claims	Members	Ind	Ultimate curred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allo	wed PMPM
Jan-13		\$	3,943,081.30	1.0000	\$	3,943,081.30	15,858	\$	248.65		\$ 55,279.52	\$ 5,146,170.21	\$	324.52
Feb-13		\$	3,697,710.39	1.0000	\$	3,697,710.39	16,182	\$	228.51		\$ 57,324.18	\$ 4,625,667.73	\$	285.85
Mar-13		\$	4,262,644.10	1.0000	\$	4,262,644.10	16,561	\$	257.39		\$ 61,717.01	\$ 4,871,375.41	\$	294.15
Apr-13		\$	4,779,461.59	1.0000	\$	4,779,461.59	16,989	\$	281.33		\$ 60,187.12	\$ 5,321,237.24	\$	313.22
May-13		\$	5,041,527.49	1.0000	\$	5,041,527.49	17,367	\$	290.29		\$ 68,144.29	\$ 5,317,285.20	\$	306.17
Jun-13		\$	4,513,608.45	1.0000	\$	4,513,608.45	17,535	\$	257.41		\$ 60,226.40	\$ 4,744,058.92	\$	270.55
Jul-13		\$	5,037,786.99	1.0000	\$	5,037,786.99	17,725	\$	284.22		\$ 68,782.49	\$ 5,224,879.11	\$	294.77
Aug-13		\$	5,260,957.43	1.0000	\$	5,260,957.43	17,961	\$	292.91		\$ 68,969.97	\$ 5,232,140.26	\$	291.31
Sep-13		\$	5,583,910.29	1.0000	\$	5,583,910.29	18,178	\$	307.18		\$ 71,452.00	\$ 5,507,153.88	\$	302.96
Oct-13		\$	5,427,513.28	1.0000	\$	5,427,513.28	18,355	\$	295.70		\$ 68,722.29	\$ 5,281,973.90	\$	287.77
Nov-13		\$	5,863,956.31	1.0000	\$	5,863,956.31	18,505	\$	316.88		\$ 71,484.38	\$ 5,583,419.45	\$	301.72
Dec-13	\$ 66,406,990.00	\$	6,119,566.87	1.0000	\$	6,119,566.87	19,068	\$	320.93	\$ 12,471,339.00	\$ 73,197.30	\$ 5,314,668.07	\$	278.72
Jan-14		\$	3,206,010.09	0.9978	\$	3,213,016.97	13,791	\$	232.98		\$ 12,657.31	\$ 3,514,797.95	\$	254.86
Feb-14		\$	2,840,263.77	0.9977	\$	2,846,885.05	13,310	\$	213.89		\$ 38,588.81	\$ 2,873,115.94	\$	215.86
Mar-14		\$	3,618,095.81	0.9977	\$	3,626,267.25	12,792	\$	283.48		\$ 31,551.07	\$ 3,761,115.89	\$	294.02
Apr-14		\$	3,067,249.97	0.9979	\$	3,073,640.00	10,853	\$	283.21		\$ 15,941.72	\$ 3,723,425.15	\$	343.08
May-14		\$	2,454,438.00	0.9975	\$	2,460,570.00	10,674	\$	230.52		\$ 19,157.30	\$ 3,088,383.54	\$	289.34
Jun-14		\$	2,514,497.01	0.9977	\$	2,520,191.00	10,477	\$	240.55		\$ 16,832.61	\$ 3,111,781.69	\$	297.01
Jul-14		\$	2,602,365.81	0.9976	\$	2,608,553.00	10,306	\$	253.11		\$ 20,353.73	\$ 3,182,624.15	\$	308.81
Aug-14		\$	2,964,213.21	0.9977	\$	2,970,922.00	10,154	\$	292.59		\$ 19,590.92	\$ 3,515,772.38	\$	346.25
Sep-14		\$	2,663,569.44	0.9976	\$	2,670,012.00	10,014	\$	266.63		\$ 131,770.06	\$ 3,119,602.61	\$	311.52
Oct-14		\$	2,943,553.37	0.9976	\$	2,950,697.00	9,893	\$	298.26		\$ 21,706.02		\$	356.17
Nov-14		\$	2,619,800.26	0.9972	\$	2,627,170.00	9,753	\$	269.37		\$ 19,282.03	\$ 3,135,222.56	\$	321.46
Dec-14	\$ 34,597,855.00	\$	3,633,785.90	0.9973	\$	3,643,525.00	9,660	\$	377.18	\$ 7,682,495.00	\$ 90,759.88	\$ 4,143,782.21	\$	428.96
Jan-15		\$	-			#DIV/0!			#DIV/0!					#DIV/0!
Feb-15		\$	-			#DIV/0!			#DIV/0!					#DIV/0!
Mar-15		\$				#DIV/0!			#DIV/0!					#DIV/0!
Apr-15		\$	-			#DIV/0!			#DIV/0!				-	#DIV/0!
May-15		\$				#DIV/0!			#DIV/0!					#DIV/0!
Jun-15		\$	-			#DIV/0!			#DIV/0!					#DIV/0!
Jul-15		\$	-			#DIV/0!			#DIV/0!					#DIV/0!
Aug-15		\$	-			#DIV/0!			#DIV/0!				-	#DIV/0!
Sep-15		\$				#DIV/0!			#DIV/0!					#DIV/0!
Oct-15		\$				#DIV/0!			#DIV/0!				1	#DIV/0!
Nov-15		\$				#DIV/0!			#DIV/0!				-	#DIV/0!
Dec-15		\$	_			#DIV/0!			#DIV/0!				-	#DIV/0!

* Express Completion Factor as a percentage

**Express Prescription Drug Rebates as a negative number

Table 2b. Experience Period Claims and Premiums

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non- Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non- EHB Capitation	Estimated Risk Adjustment	Estimated Reinsurance Recoveries
###########	############	#######################################	116,225	\$ 7,844,405.00	#######################################	\$-	#######################################	\$ -	\$-	\$ 4,507,139.92	\$ 3,986,384.25
2015 Total Allowed EHB Claims + EHB Capitation PMPM (net of prescription drug rebates)									\$ 463.58		
Loss Ratio											109.41%

*Express Prescription Drug Rebates as a negative number

Table 3b. Trend Components

Service Category	Cost*	Utilization*	Composite	Weight*	
Inpatient Hospital	5.00%	1.90%	7.00%	20.50%	- Annualized Trend Factors on URR
Outpatient Hospital	5.00%	1.90%	7.00%	34.81%	
Professional	5.00%	1.90%	7.00%	25.59%	
Other Medical	5.00%	1.90%	7.00%	2.23%	
Capitation			3.00%	0.00%	
Prescription Drugs	13.50%	0.05%	13.56%	16.87%	
Total Annual Trend			8.11%	100.00%	
2 Year Trend Projection			1.169		

* Express Cost, Utilization, and Weight as percentages

Table 4b. Historical Experience

Month-Year	Total Annual Premium	Incurred Claims	Completion Factors*	Ultimate Incurred Claims	Members	Ultimate Incurred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allowed PMPM
Jan-13		###############	1.0000	\$ 3,943,081.30	15,858	\$ 248.65		\$ 55,279.52	#######################################	\$ 324.52
Feb-13		#############	1.0000	\$ 3,697,710.39	16,182	\$ 228.51		\$ 57,324.18	#######################################	\$ 285.85
Mar-13		#######################################	1.0000	\$ 4,262,644.10	16,561	\$ 257.39		\$ 61,717.01	#######################################	\$ 294.15
Apr-13		#######################################	1.0000	. , ,	16,989	\$ 281.33		\$ 60,187.12	#######################################	\$ 313.22
May-13		#######################################	1.0000	. , ,	17,367	\$ 290.29		\$ 68,144.29	#######################################	\$ 306.17
Jun-13		#######################################	1.0000		17,535	\$ 257.41		\$ 60,226.40		\$ 270.55
Jul-13		#######################################	1.0000	. , ,	17,725	\$ 284.22		\$ 68,782.49		\$ 294.77
Aug-13		#######################################	1.0000	. , ,	17,961	\$ 292.91	_	\$ 68,969.97		\$ 291.31
Sep-13		#######################################	1.0000	. , ,	18,178	\$ 307.18		\$ 71,452.00		\$ 302.96
Oct-13		#######################################	1.0000	. , ,	18,355	\$ 295.70	_	\$ 68,722.29		\$ 287.77
Nov-13		#######################################	1.0000	, , ,	18,505	\$ 316.88	_	\$ 71,484.38		\$ 301.72
Dec-13	#######################################	#######################################	1.0000		19,068	\$ 320.93	#######################################	\$ 73,197.30		\$ 278.72
Jan-14		#######################################	0.9978	, , ,	13,791	\$ 232.98		\$ 12,657.31		\$ 254.86
Feb-14		#######################################	0.9977		13,310	\$ 213.89	_	\$ 38,588.81		\$ 215.86
Mar-14		#######################################		\$ 3,626,267.25	12,792	\$ 283.48	_	\$ 31,551.07		\$ 294.02
Apr-14		#######################################	0.9979	\$ 3,073,640.00	10,853	\$ 283.21		\$ 15,941.72		\$ 343.08
May-14		#######################################	0.9975		10,674	\$ 230.52		\$ 19,157.30		\$ 289.34
Jun-14		#######################################	0.9977	, , ,	10,477	\$ 240.55		\$ 16,832.61		\$ 297.01
Jul-14		#######################################	0.9976		10,306	\$ 253.11		\$ 20,353.73		\$ 308.81
Aug-14		#######################################	0.9977	, , ,	10,154	\$ 292.59		\$ 19,590.92	#######################################	\$ 346.25
Sep-14		#######################################	0.9976		10,014	\$ 266.63		\$131,770.06	#######################################	\$ 311.52
Oct-14		#######################################	0.9976	\$ 2,950,697.00	9,893	\$ 298.26		\$ 21,706.02	#######################################	\$ 356.17
Nov-14		#######################################	0.9972	\$ 2,627,170.00	9,753	\$ 269.37		\$ 19,282.03		\$ 321.46
Dec-14	#############	#######################################	0.9973	\$ 3,643,525.00	9,660	\$ 377.18	#######################################	\$ 90,759.88	#######################################	\$ 428.96
Jan-15		#######################################	0.9981	\$ 3,123,023.00	9,850	\$ 317.06			#######################################	\$ 397.63
Feb-15		#######################################	0.9980	\$ 3,424,311.00	9,950	\$ 344.15		\$ 16,956.95	#######################################	\$ 416.63
Mar-15		#######################################	0.9980	\$ 3,586,427.00	9,901					\$ 429.88
Apr-15		#######################################	0.9961	\$ 3,844,096.00	9,819	\$ 391.50		\$ 84,378.11	#######################################	\$ 454.25
May-15		#######################################	0.9932		9,758	\$ 349.31				\$ 412.83
Jun-15		#######################################	0.9906	. , ,	,	\$ 425.22				\$ 484.48
Jul-15		#######################################	0.9887	\$ 3,503,030.00	9,620	\$ 364.14		\$ 69,693.68	#######################################	
Aug-15		#######################################	0.9861		,	\$ 385.37		\$ 60,514.99		\$ 433.05
Sep-15		#######################################	0.9822	. , ,	9,537	\$ 426.52				\$ 471.54
Oct-15		#######################################	0.9721		9,553					\$ 551.57
Nov-15		#######################################	0.9559	. , ,	9,511	\$ 467.13				\$ 497.17
Dec-15	############	#######################################	0.9393	\$ 4,597,835.00	9 <i>,</i> 459	\$ 486.08	############	\$ 97,385.77	#################	\$ 509.90

* Express Completion Factor as a percentage

**Express Prescription Drug Rebates as a negative number

Table 2c. Experience Period Claims and Premiums

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non- Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non- EHB Capitation	Estimated Risk Adjustment	Re	stimated insurance ecoveries
#######################################	#######################################	#######################################	116,225	###############	############	\$ -	\$ 885,992.00	\$ -	\$ -	\$ 4,507,139.92	\$ 3	3,986,384.25
2015 Total Allowed EHB Claims + EHB Capitation PMPM (net of prescription drug rebates)									\$	463.58		
Loss Ratio										109.41%		

*Express Prescription Drug Rebates as a negative number

PA Rate Template Part II Rate Development and Change

Table 5. Development of the Projected Index Rate, Market-Adjusted Index Rate, and Total Allowed Claims

2015 Total Allowed EHB Claims PMPM + EHB Capitation PMPM (net of prescription drug rebates)	\$	467.86	<- Index Rate of I
2 Year Trend Projection Factor		1.169	
Unadjusted Projected Allowed EHB Claims PMPM	\$	546.79	
Single Risk Pool Adjustment Factors			<- Adj't. from Exp
Change in Morbidity		1.117	<- Adj't. from Ex
Change in Other		0.916	
Change in Demographics		1.000	
Change in Network		0.910	
Change in Benefits		1.002	
Change in Other		1.005	
Adjusted Projected Allowed EHB Claims PMPM	\$	559.58	<- Index Rate for
Adjusted Projected Allowed EHB Claims PMPM [will only populate for small group filings]	\$	-	<- Index Rate for
Projected Paid to Allowed Ratio	O .	785148079	<- Paid to Allowe
Projected Paid EHB Claims PMPM	4	39.3520872	
Market-wide Adjustments			
Projected Paid Net Risk Adjustment PMPM	\$	0.13	
Projected Paid Exchange User Fees PMPM	\$	-	
Market-Adjusted Projected Paid EHB Claims PMPM	\$	439.48	
Market-Adjusted Projected Allowed EHB Claims PMPM	\$	559.74	<- Market-Adjust
Projected Allowed Non-EHB Claims PMPM	\$	-	
Market-Adjusted Projected Paid Total Claims PMPM	\$	439.48	
Market-Adjusted Projected Allowed Total Claims PMPM	\$	559.74	

Table 6. Retention

Retention Items - Express in percentages			
Administrative Expenses		11%	
General and Claims		<mark>8.96%</mark>	
Agent/Broker Fees and Commissions		1.54%	
Quality Improvement Initiatives		0.29%	
Taxes and Fees		2.73%	
PCORI Fees (Enter \$ amount here: \$)		0.03%	
Pa Premium Tax (if applicable)		2.00%	
Federal Income Tax		0.70%	
Health Insurance Providers Fee (only for small group market, prorated for coverage in 2018)		<mark>0.00%</mark>	
Profit/Contingency		2%	
Total Retention		16%	
Projected Required Revenue PMPM	\$	520.22	<- Single Pool
	Ŷ	520.22	

Table 8. Components of Rate Change

Rate Components		2016	2017	Difference	Percent Change
A. Calibrated Plan Adjusted Index Rate (PMPM)		262.62	318.1290787	\$55.51	21.1%
B. Base period allowed claims before normalization	\$	369.94	\$ 467.86	\$97.93	37%
C. Normalization factor component of change	\$	(105.19)	-149.1968459	-\$44.01	-\$0.17
D. Change in Normalized Allowed Claims Adjustment Components					
D1. Base period allowed claims after normalization	\$	264.75	\$ 318.67	\$ 53.92	21%
D2. URRT Trend	\$	44.66	\$ 53.76	\$ 9.10	3%
D3. URRT Morbidity	\$	36.29	\$ 43.68	\$ 7.39	3%
D4. URRT Other	\$	(29.05)	\$ (34.97)	\$ (5.92)	-2%
D5. Normalized URRT RA/RI on an allowed basis	\$	13.51	\$ 0.11	\$ (13.39)	-5%
D6. Normalized Exchange User Fee on an allowed basis	\$	-	\$-	\$ -	0%
D7. Subtotal - Sum(D1:D6)	\$	330.16	\$ 381.25	\$ 51.09	19%
E. Change in Allowable Plan Adjusted Level Components					
E1. Network	\$	(36.32)	-41.9372638	\$ (5.62)	-2%
E2. Pricing AV	\$	(85.21)	\$ (70.43)		6%
E3. Benefit Richness	\$	-	\$ -	\$ -	0%
E4. Catastrophic Eligibility	\$	-	\$-	\$-	0%
E5. Subtotal - Sum(E1:E4)	\$	(121.53)	\$ (112.37)	\$ 9.16	3%
F. Change in Retention Components		. ,			
F1. Administrative Expenses	\$	26.92	\$ 34.33	\$ 7.41	3%
F2. Taxes and Fees	\$	21.09	\$ 8.70	\$ (12.39)	-5%
F3. Profit and/or Contingency	\$		\$ 6.36	\$ 1.11	0%
F4. Subtotal - Sum(F1:F3)	\$	53.26	\$ 49.39	\$ (3.87)	-1%
G. Change in Miscellaneous Items	\$	-	\$ -	\$ -	0%
H. Sum of Components of Rate Change (should approximate the change shown in line A)	\$	261.88	\$ 318.27	\$ 56.39	21%
	I				

of Experience Period on URRT

Experience to Projection Period - Pop'l risk Morbidity on URRT Experience to Projection Period - Other on URRT

Table 5A. Small Group Projected Index Rate with Quarterly Trend

	Janu	January /		April		July		October		Il Single Risk Pool
# of Member Months Renewing in Quarter										-
Percent of Members Months Renewing in Quarter		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!		#DIV/0!
Base Allowed Claims	\$	559.58	\$	559.58	\$	559.58	\$	559.58	\$	559.58
Months of Trend		-		3		6		9		#DIV/0!
Annual Trend		8.11%		8.11%		8.11%		8.11%		8.11%
Single Risk Pool Projected Allowed Claims	\$	559.58	\$	570.59	\$	581.82	\$	593.27	\$	-

for Projection Period on URRT - Individual (Small Group 1rst Qtr) for Projection Period on URRT - Small Group wed Average Factor in Projection Period on URRT

usted Index Rate

Table 7. Normalized Market-Adjusted Projected Allowed Total Claims

Normalization Factors	2016	2017
Average Age Factor	1.570	1.640
Average Geographic Factor	1.000	1.000
Average Tobacco Factor	1.000	1.006
Average Benefit Richness (induced demand)	1.000	1.000
Average Network Factor	0.890	0.890
Market-Adjusted Projected Allowed Total Claims PMPM	\$ 448.93	\$ 559.74
Normalized Market-Adjusted Projected Allowed Total Claims PMPM	\$ 321.28	\$ 381.25

Gross Premium Avg. Rate, PMPM on URRT

Table 9. Year-over-Year Data to Support Table 8

	2016 2017
Paid-to-Allowed	0.71 0.785148079
URRT Trend (2-Year Trend Factor)	1.168695627 1.17 <- URRT W1, S2
URRT Morbidity	1.117285204 1.117 < URRT W1, SZ
URRT "Other"	0.915958407 0.916 <- URRT W1, S2
Risk Adjustment	\$ 0.15 \$ 0.13 <- URRT W1, S3
Reinsurance	\$ 13.25 \$ - <- URRT W1, S
Exchange User Fee	\$ - \$ - <- URRT W1, S
Capitation	<mark>\$ - \$ -</mark> <- URRT W1, S2
Network	0.890 0.89
Pricing AV	0.710 0.792435087
Benefit Richness	1.000 1
Catastrophic Eligibility	<mark>1.000</mark> 1
Administrative Expenses	10.25% 10.79%
Taxes and Fees	8.03% 2.73%
Profit and/or Contingency	2.00%

PA Rate Template Part III Table 10. Plan Rates

Carrier Name: Plan Type(s):		Capital Advantage Insura PPO		
Market Segment Rate Effective Da		Individual 1/1/2017		
Market Adjusted		\$ 559.74		
		Plan Type		Discontinued, New,
Plan Number	HIOS Plan ID (Standard Component)	(HMO, POS, PPO, EPO, Indemnity, Other)	1/1/16 Plan Marketing Name	Modified, Existing (D,N,M,E) for 2017
Totals				
Plan 1 Plan 2	82795PA0120001	РРО	CareConnect 3000.0 PH ACA	M
Plan 3 Plan 4				
Plan 5 Plan 6				
Plan 7 Plan 8				
Plan 9 Plan 10				
Plan 11 Plan 12 Plan 12				
Plan 13 Plan 14 Plan 15				
Plan 15 Plan 16 Plan 17				
Plan 18 Plan 19				
Plan 20 Plan 21				
Plan 22 Plan 23				
Plan 24 Plan 25				
Plan 26 Plan 27				
Plan 28 Plan 29				
Plan 30 Plan 31				
Plan 32 Plan 33				
Plan 34 Plan 35				
Plan 36 Plan 37				
Plan 38 Plan 39				
Plan 40 Plan 41				
Plan 42 Plan 43				
Plan 44 Plan 45				
Plan 46 Plan 47				
Plan 48 Plan 49 Plan 50				
Plan 50 Plan 51 Plan 52				
Plan 53 Plan 54				
Plan 55 Plan 56				
Plan 57 Plan 58				
Plan 59 Plan 60				
Plan 61 Plan 62				
Plan 63 Plan 64				
Plan 65 Plan 66				
Plan 67 Plan 68				
Plan 69 Plan 70				
Plan 71 Plan 72				
Plan 73 Plan 74				
Plan 75 Plan 76				
Plan 77 Plan 78 Plan 72				
Plan 79 Plan 80 Plan 81				
Plan 81 Plan 82 Plan 83				
Plan 83 Plan 84 Plan 85				
Plan 86 Plan 87				
Plan 88 Plan 89				
Plan 90 Plan 91				
Plan 92 Plan 93				
Plan 94 Plan 95				
Plan 96 Plan 97				
Plan 98 Plan 99				
Plan 100				

												Age Calibration Geographic Cali Aggregate Calib	bration Factor	1.639812575 1.000 1.640
1/1/17 Plan Marketing Name (If 1/1/16 Plan Discontinued)	Metallic Tier	Metallic Tier Actuarial Value	Standard AV, Approach (1), Approach (2)	Exchange On/Off or Off	Pricing AV (company- determined AV)	Benefit Richness (induced demand)	Benefits in addition to EHB	Provider Network	Catastrophic Eligibility	Tobacco Surcharge Adjustment	Pure Premium	Admin Costs	Taxes & Fees (not including Exchange fees)	Profit or Contingency
		0.719			0.792	1.000	1.000	1.000	1.000	0.994	\$ 440.71	10.8%	2.7%	2.0%
	Silver	0.71916315	Standard	Off	0.792	1.000 1.000	1.000 1.000	1.000 1.000	1.000	0.994	\$440.71 \$559.74	0.0%	2.7% 0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0%	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0% 0.0% 0.0%	0.0%	
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000		1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000		1.000 1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000		1.000 1.000 1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%
					1.000 1.000 1.000	1.000	1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000	\$559.74		0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000		1.000 1.000	\$559.74 \$559.74		0.0% 0.0%	
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000		1.000 1.000	\$559.74 \$559.74		0.0% 0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000	1.000 1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000	1.000 1.000 1.000	1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000	1.000 1.000	\$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000	1.000 1.000	\$559.74 \$559.74 \$559.74		0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%
					1.000 1.000 1.000	1.000	1.000	<u> </u>	1.000	1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	\$559.74 \$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000	1.000 1.000 1.000		1.000 1.000 1.000	\$559.74 \$559.74 \$559.74		0.0% 0.0%	
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000		1.000 1.000	\$559.74 \$559.74		0.0% 0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0%	0.0% 0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000	1.000 1.000	\$559.74 \$559.74	0.0%	0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000	1.000 1.000	\$559.74 \$559.74		0.0%	0.0%
					1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	1.000 1.000	\$559.74 \$559.74	0.0% 0.0%	0.0% 0.0%	0.0% 0.0%

Total	Total
Covered Lives @ 2/1/2016	Policyholders @ 2/1/2016
2/1/2010	2/1/2010
10	4
10	4
-	
-	
-	
-	
-	
-	
-	
	-
-	-
-	-
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Total Covered Lives @ 2/1/2016	Total Policyholders @ 2/1/2016	Calibrated Plan Adjusted Index Rate PMPM	Plan Adjusted Index Rate PMPM	Change Compared to Prior 12 months	% of Total Covered Lives
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PA Rate Template Part IV Table 11. Plan Premium Development for 21-Year-Old Non-Tobacco User

Carrier Name: Plan Type(s): Market Segment: Rate Effective Date:

Capital Advantage Insurance Company PPO Individual 1/1/2017

Plan Number	HIOS Plan ID (Standard Component)	1/1/16 Plan Marketing Name	Discontinued, New, Modified, Existing (D,N,M,E) for 2017	1/1/17 Plan Marketing Name (If 1/1/16 Plan Discontinued)	Meta
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PA Rate Template Part V Consumer Factors

Table 12. Age and Tobacco Factors

	2017 Age and Tobacco Factors											
Age	Age	Tobacco		Age	Age	Tobacco						
Band	Factor	Factor		Band	Factor	Factor						
0-20	0.635			43	1.357	1.075						
21	1.000	1.025		44	1.397	1.075						
22	1.000	1.025		45	1.444	1.1						
23	1.000	1.025		46	1.500	1.1						
24	1.000	1.025		47	1.563	1.1						
25	1.004	1.025		48	1.635	1.1						
26	1.024	1.025		49	1.706	1.1						
27	1.048	1.025		50	1.786	1.15						
28	1.087	1.025		51	1.865	1.15						
29	1.119	1.025		52	1.952	1.15						
30	1.135	1.025		53	2.040	1.15						
31	1.159	1.025		54	2.135	1.15						
32	1.183	1.025		55	2.230	1.2						
33	1.198	1.025		56	2.333	1.2						
34	1.214	1.025		57	2.437	1.2						
35	1.222	1.025		58	2.548	1.2						
36	1.230	1.025		59	2.603	1.2						
37	1.238	1.025		60	2.714	1.25						
38	1.246	1.025		61	2.810	1.25						
39	1.262	1.025		62	2.873	1.25						
40	1.278	1.075		63	2.952	1.25						
41	1.302	1.075		64+	3.000	1.25						
42	1.325	1.075										

*PA follows the federal default age curve.

Table 13. Geographic Factors

	Geographic Area Factors								
Area	Counties	Current Factor	Proposed Factor						
Rating Area 1									
Rating Area 2									
Rating Area 3									
Rating Area 4									
Rating Area 5									
Rating Area 6									
Rating Area 7									
Rating Area 8									
Rating Area 9	Cumberland, Dauphin, Perry	1.000	1.000						

Table 14. Network Factors

	2017 Network Factors			
Network Name	Rating Area	Current Factor	Proposed Factor	DOH Approval Date
CareConnect Pinnacle	9	0.890	0.89	3/28/2014

CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

ACTUARIAL MEMORANDUM Individual Rates Effective January 1, 2017

General Information

Company Information

- Company Legal Name: Capital Advantage Insurance Company CAIC
- State: PA
- HIOS Issuer ID: 82795
- Market: Individual
- Effective Date: 1/1/2017

PID Company Information

- Company Name: Capital Advantage Insurance Company (CAIC)
- NAIC: 41203
- Market: Individual
- On/Off Exchange: Off Exchange
- Effective Date: 1/1/2017
- Average Rate Change: 21.1%
- Range of Requested Rate Change: 21.1% to 21.1%
- Product: PPO
- Rating Areas: 9
- Metal Levels: Silver
- Current Covered Lives and Policyholders: 14/9
- Number of Plans: 1
- Contract Form #: CAIC-Ind-PPOG-C-v0117
- Form Filing SERFF #: CABC-130533923
- Binder SERFF #: CABC-PA17-125060093
- HIOS Issuer ID: 82795
- HIOS Submission Tracking Number: 82795-687033686918477899

Company Contact Information

- Primary Contact Name:
- Primary Contact Telephone Number:
- Primary Contact Email Address:

Scope and Purpose

By this filing, Capital Advantage Insurance Company (CAIC), a subsidiary of Capital BlueCross (CBC), submits rates for products to be made available effective January 1, 2017. CAIC will only offer products off the federally-facilitated exchange.

CAIC is continuing to offer its CareConnect Gatekeeper PPO. CareConnect Gatekeeper PPO is a managed care arrangement product with the Pinnacle Health System. It is available to individuals located in Cumberland, Dauphin or Perry County.

A summary of proposed 2017 benefits is included in Exhibit A.

Rate History and Proposed Variations in Rate Changes

Market	Company	Effective Date	SERFF #	Annual Increase
Individual	CAIC	1/1/2014	CABC-129034458	0.00%
Individual	CAIC	1/1/2015	CABC-129649188	0.00%
Individual	CAIC	1/1/2016	CABC-130079084	-2.10%

Proposed Rate Increases

CAIC is proposing an aggregate annual increase of 21.1%. The rate change does vary by plan. The rate change is calculated in PA Rate Template Part IV, Table 11, cell AZ13.

Membership

Membership is shown in PA Rate Template Part I, Table 1.

Benefit Changes 2016-2017

There are benefit changes being implemented in 2017. All benefit changes comply with the uniform modification of coverage standards described in 45 CFR 147.106(e). A summary of proposed 2017 benefits is included in Exhibit A.

Benefit changes by plan are listed in Exhibit A1, highlight in yellow.

Experience Period Premium and Claims

Base Experience Period: CAIC does not have individual enrollment in 2015. Therefore, no company-specific base experience data (BEP) can be provided. The credibility manual rate development is described below. Credibility manual BEP data is from CBC subsidiary, Capital Advantage Assurance Company (CAAC). Projection factors described in the next section apply to the credibility manual data.

Benefit Categories

Claims in the benefit categories displayed in the URRT come directly from CBC's data warehouse. See Exhibit B for a description of benefits by benefit category.

Projection Factors

Changes in Morbidity of the Population Insured: Found in URRT Worksheet 1, "Pop'l risk Morbidity". Note that due to non-credible CAIC data, assumptions applied to CAAC projections are being used to project CAIC. CAIC experience is projected to follow CAAC experience, with adjustments for differences in network.

The morbidity adjustment is calculated by measuring the claims experience of transitional policies and single risk pool policies in the experience period. Transitional policies have significantly lower claims PMPM than single risk pool policies, and make up 68 percent of the enrollment in the BEP. Current and projected enrollment show a very different distribution, as CAAC experienced significant enrollment growth in 2016. In the projection period, transitional policies only account for 15% of enrollment. This distribution change leads to higher claim expectations in the projection period. The calculation does adjust the single risk pool claim PMPM as their claim experience should regress toward the mean as enrollment growth, CAAC is projecting 0 in risk adjustment. And because claims and risk are inversely proportional, that assumptions translates into a lower single risk pool claims PMPM than in the BEP. See Exhibit G1 – Morbidity Factor Calculation.

Changes in Benefits:

- 1. Pediatric Dental and Pediatric Vision: The following PMPM allowed charges are added to the projection period allowed claims PMPM:
 - Pediatric dental coverage: 5.01
 - Pediatric vision coverage 0.46

These were added to the projected allowed claims in Exhibit B by applying a factor to the experience period, "Other Medical" claims. The development of pediatric dental and vision projected claims are described below.

See Exhibit C for the pediatric dental and vision rate development.

Changes in Demographics: CAIC does not expect changes in demographics in its individual population.

Other Adjustments: Found in URRT, Worksheet 1, "Other".

- 1. List-Billed Adjustment: CAIC is adjusting the claim experience for the impact of the listbilling rating methodology required under CFR Part 147.102. This section requires that family rates are calculated by summing the premiums for each individual family member, provided at most three child dependents under age 21 are taken into account. This rating rule requires an adjustment to premium.
- 2. Network Adjustment: CAIC is adjusting the claim experience for the impact of the CareConnect network. The CareConnect Gatekeeper PPO product is a managed care arrangement product with the Pinnacle Health System. The contracted rates with Pinnacle will produce a cost-savings over a standard PPO product.

Trend Factors: Trend levels reflect our best estimate of changes in utilization, provider reimbursement contracts, the network of facilities and providers, disease management initiatives and the impact of utilization management.

The following is a description of considerations used to determine trend.

- 1. Base Cost/ Change in hospital and physician contracting: The contracted increase in reimbursements to hospitals and physicians is the basis of cost trends. CAIC uses a hospital and physician contracting model to determine future trends. This model contains all known contracted payment increases, as well as estimated increases in provider payments.
- 2. Utilization Considerations:
 - a. Intensity of medical services rendered
 - b. Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
 - c. Further migration from brand prescription drugs to generic prescription drugs
 - d. Favorable impacts of value based benefits designs
- 3. Intensity: Intensity is defined as the amount of inputs used to provide each unit of service. This can best be seen in an example:

redi 2015									
Type of Service	<u>Units</u>	<u>Cost per Unit</u>							
X-Ray	1	\$200							
MRI	1	\$5 <i>,</i> 000							
Total	2	\$5,200							

Year 2016									
Type of Service	<u>Units</u>	<u>Cost per Unit</u>							
X-Ray	0	\$200							
MRI	2	\$5,000							
Total	2	\$10,000							
Total Annual Trend	92%								

2. Underwriting Cycle: The underwriting cycle is defined as the tendency to swing between profitable and unprofitable periods over time. The underwriting cycle is exacerbated partly by pricing performed with incomplete information as to the level of current experience trends. A reaction delay occurs, as carriers tend to rely on measurements of past experience in developing current pricing assumptions. As a result, carriers are often increasing their pricing trends when actual experience trends have begun to decline, and decreasing their pricing trends actual trends are increasing. CAIC strives to mitigate the underwriting cycle by keeping trends consistent through times of increasing and decreasing claim costs and utilization.

See Exhibit E for CAIC's pricing trend, as well as cost and utilization components of the pricing trend.

Credibility Manual Rate Development

Background: Effective 1/1/2015, CAIC began offering the CareConnect Pinnacle product. This product had no enrollment during the BEP. Because of this, it is reasonable to use CAAC data in the experience period.

The Credibility Manual is developed in the same manner (using the same projection factors and trend) as the experience period data. Exhibit F shows the calculation of the credibility manual data entered into the URRT.

<u>Credibility of Experience</u>

Credibility Manual Rate Development:

Base Experience Period: The BEP data is from CBC subsidiary, Capital Advantage Assurance Company (CAAC). It includes completed fee-for-service paid and incurred claims for dates of service between January 1, 2015 and December 31, 2015.

Paid Through Date: Claims in the BEP are paid through March 31, 2016

Allowed and Incurred Claims during the Experience Period:

	Incurred	Allowed
Amount of claims processed through the issuer's claim		
system:	\$45,240,892	\$53,242,444
Amount of claims processed outside of the issuer's		
claim system:	\$0	\$0
Amount of claims that represent best estimate of		
incurred but not paid:	\$905 <i>,</i> 080	\$1,137,423

Allowed claims are developed by combining paid claims with member cost-sharing.

Estimated Incurred but Not Paid Claims: Paid claims by date of service come directly from CBC's data warehouse. The method for calculating incurred claims in the BEP is as follows:

- 1. Historical fee-for-service claims are viewed by date of service and date of payment in a claims triangle.
- 2. The claims triangle payments are then accumulated by date of service to develop factors that represent the rate of accumulation or rate of "completion".
- 3. Historical rates of completion by duration are used to derive projected rates of completion. Some of the methods used to develop projected completion factors are averages (e.g. harmonic averages, time weighted averages, geometric averages) and regression methods. Numerous items are considered when viewing these averages or regression statistics, such as the impact of high claims on perceived completion patterns.
- 4. For durations that exhibit a projected completion factor greater than the Valuation Actuary's chosen threshold (e.g. 80% complete), cumulative paid and incurred claims are divided by the projected completion factor to arrive at ultimate incurred claims. For durations that are less than the chosen threshold, a projection methodology is used. Similar to completion factor development, projection methodologies are worthy of a lengthy discussion. In general, an ultimate incurred claims PMPM is derived by projecting a recent 12-month period to the current month(s) and seasonally adjusting.
- 5. With all months having both a cumulative paid amount and an estimated ultimate incurred amount, the completion factors used in pricing are calculated by taking the quotient of the two. Allowed completion and incurred completion are assumed to be identical.
- 6. Both allowed and paid claims in the BEP are completed by applying completion factors by incurred month developed in Step 6.

$$BEP Incurred Claims = \sum \frac{BEP Paid Claims by Incurred Month}{Completion by Incurred Month}$$

BEP Allowed Claims

$$= \sum \frac{BEP \text{ Paid Claims} + BEP \text{ Member Cost Share by Incurred Month}}{Completion by Incurred Month}$$

Paid to Allowed Ratio

CAIC used the prescribed URRT allowed claims rate development methodology in conjunction with a paid and incurred rate development methodology to determine final premium rates. The URRT projects allowed claims, and uses a paid-to-allowed ratio in order to adjust allowed claims to paid levels. This value is then used to develop premiums. In order to determine the paid-to-allowed ratio, CAIC projected paid and incurred claims, adjusted for benefits, to the experience period.

Projected Paid and Incurred Claims are calculated as follows:

- 1. Gather claims experience as described in the Data section above.
 - a. Base Experience Period (BEP) Paid Claims
 - b. BEP Member Months
- 2. Develop BEP Paid and Incurred Claims:

 $BEP \ Paid \ and \ Incurred \ Claims = \frac{BEP \ Paid \ Claims}{Completion \ Factor}$

The development of completion factors is described in <u>Experience Period</u> <u>Premium and Claims</u> above.

3. Develop the BEP Paid and Incurred Claim PMPM:

 $BEP Paid and Incurred Claim PMPM = \frac{BEP Paid and Incurred Claims}{BEP Member Months}$

4. Develop *Trended Claim PMPM*: Using the aggregate trend described in the <u>Projection</u> <u>Factors</u> section above, trend the BEP Paid and Incurred Claim PMPM from the midpoint of the experience period to the midpoint of the rating period.

Trended Claim PMPM

= [BEP Paid and Incurred Claim PMPM] × $(1 + [Trend\%])^{Trend Months/12}$

5. Develop Projected Paid and Incurred Claim PMPM:

Projected Paid and Incurred Claims PMPM

- = [Trended Claim PMPM] \times [Benefit Adjustment]
- × [Network Adjustment] × [Morbidity Adjustment] × [List
- Billed Adjustment]

The Benefit Adjustment, Morbidity Adjustment, Network Adjustment and List-Billed Adjustment are discussed in the <u>Projections Factors</u> section above.

- 6. Develop *Projected Claims PMPM by Benefit* as follows:
 - a. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on cumulative probability distributions (CPDs), where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
 - b. This actuarial cost model derives a Manual Cost for each benefit design in the experience period, as well as plans being offered in the projection period. The average Manual Cost of the experience is compared to the Manual Cost of the base plan. The projected experience period data is then adjusted to the base plan:

 $Benefit \ Level \ Adjustment = \frac{Average \ Manual \ Cost \ in \ Experience \ Period}{Manual \ Cost \ of \ Base \ Plan}$

c. The *Projected Paid and Incurred Claim PMPM* (Step 5) is then adjusted to the Base Plan as follows:

 $Base Plan Paid and Incurred Claims PMPM = \frac{Benefit Adjusted Paid and Incurred Claims PMPM}{Benefit Level Adjustment}$

d. Each additional benefit design has its own unique Manual Cost, which can then be compared to the Base Plan to develop a Benefit Relativity:

 $Benefit Relativity A = \frac{Manual Cost of Benefit A}{Manual Cost of Base Plan}$

e. The Benefit Relativity developed in d. above is then used as a gauge to develop a final *Pricing Relativity*. This pricing relativity is developed using actuarial judgment including the following considerations:

- i. Final premium relativities must make sense based on benefits. For example, the annual cost difference between a PPO 2000 and PPO 1000 must be less than \$1000.
- ii. Adjustments for plan designs that fall outside of the actuarial cost model.
- a. So the Projected Claims PMPM by Benefit is:

Projected Claims PMPM Benefit A = Projected Claims PMPM Base Plan × Pricing Relativity A

- b. And to arrive at the *Total Projected Claims PMPM*, CAIC assumes a distribution of members across the benefit plans being offered in 2015. The *Total Projected Claims PMPM* :
- = Projected Claims PMPM Benefit A × Expected Member Dist of Benefit A + Projected Claims PMPM Benefit B × Expected Member Dis of Benefit B + …
- 7. The Paid-To-Allowed Ratio is then:

 $Paid to Allowed Ratio = \frac{Total Projected Claims PMPM}{Projected Allowed Claims at Current Benefits}$

See Exhibit G for the development of the *Paid-to-Allowed Ratio*.

Risk Adjustment and Reinsurance

Projected Risk Adjustments PMPM:

Relevant to 2017 pricing is the impact of Commercial Risk Adjustment (CRA) payment transfers that are expected to be earned in 2017. The 2017 pricing impact is:

[Net Projected Risk Adjustments PMPM] = [Projected CRA Transfer PMPM] - [Risk Adjustment Fee PMPM]

The following items are those that we deem important in generating a CRA payment transfer adjustment:

- 1. Risk profile of the those enrolled in CRA eligible plans for the market or state (i.e. competitors) relative to risk profile of CRA eligible membership enrolled in our plans
- 2. Statewide average premiums
- 3. Current market penetration of this company and competitors in the market and in the state
- 4. The impact of transitional policies throughout the remainder of 2016 and 2017

Given the uncertainty of the bullets above, it is difficult to determine whether the impact of 2017 earned CRA payment transfers will be positive or negative. Therefore, an appropriate estimate of [Projected CRA Transfer PMPM] is \$0.

To fund the HHS-risk adjustment program, issuers will remit to HHS a fee of \$0.13 PMPM. The Risk Adjustment Fee PMPM is included in the URRT Worksheet 1, "Projected Risk Adjustments PMPM".

[Net Projected Risk Adjustments PMPM] = 0 - 0.13 = -0.13 PMPM

Non-Benefit Expenses and Profit & Risk

Administrative Expense Load:

- Administrative Expense: Calculated using an allocation method from CAIC's finance department, and trended to the rating period. Costs are allocated according to results reported through a company-wide questionnaire. On an annual basis, each cost center within the company completes a questionnaire listing the distribution of costs (in percentage terms) by product as well as by market segment. For example, the questionnaire will ask for the percentage of time spent on PPO versus HMO versus Drug versus Medicare. And separately will ask for the percentage of time spent on large group, small group, individual, and government programs. Using those distributions, all costs needed to perform the business are allocated to the proper market segments and lines of business. The administrative expense applied in the rate development is the total expense allocated to CAIC individual products. Administrative expenses are included in the URRT Worksheet 1, "Administrative Load".
- 2. Broker Expense: Calculated based on CAIC's explicit per contract broker fee. Broker Expense is included in the URRT Worksheet 1, "Administrative Load".
- 3. Member Out-Of-Pocket (OOP) and Ways to Save:
 - a. Description: These products offer enhanced transparency to cost savings potential both prospectively and retrospectively. These are new services included in each of CAIC's plans that work to decrease costs by engaging members in their health care decisions. The Member OOP program will show a member, prospectively, the value of a service and the impact of member cost-sharing when that service is incurred. It allows a member to shop for the best price while introducing transparency related to the member's expected cost share at the time of service. The "Ways to Save" program allows members to receive alerts, retrospectively, informing them of cost savings that could have been incurred had they have known about competing medical providers in the area. The alerts are retrospective and offer transparency around member's healthcare options.
 - b. Costs: The vendor of these products charge both per contract per year (PCPY) user fees as well as initial implementation fees and annual subscription fees. The PCPY user fees are \$0.115 and \$1.7955 for "Member Out of Pocket" and "Way to Save" respectively. The vendor also charges a 25% administrative load, annual subscription fee, and a \$100,000 implementation fee. The implementation fee is

amortized over 5 years across several hundred thousand members. Using book of business member-to-contract ratios and converting to a per member per month (PMPM), in conjunction with the administrative load and implementation fee yields a PMPM charge of \$0.0128 and \$.20 for Member Out of Pocket and Ways to Save respectively. Annual subscription fees charged yields another \$0.04 PMPM. All of these items combined allow us to arrive at a requested \$0.25 PMPM. These programs are included in the URRT Worksheet 1, "Administrative Load".

- 4. Value-Based Benefits (VBB): Standard with each plan, Capital BlueCross includes wellness incentives to maximize the likelihood that consumers make positive behavioral changes, which lead to better health, and curbed health care costs for employers and employees alike. The incentive is as follows:
 - a. Complete CBC Personal Profile and receive a gift card reward.
 - b. Complete one online coaching program and receive a gift card reward.
 - c. The wellness program is administered through a vendor and costs are based on vendor fees.
- 5. Identity Theft Coverage: Identity protection offering will include the following components:
 - a. Credit monitoring Monitors activity that may affect credit
 - b. Fraud detection Identifies potentially fraudulent use of identity or credit
 - c. Fraud resolution support Assists members in addressing issues that arise in relation to credit monitoring and fraud detection

Profit (or Contribution to Surplus) & Risk Margin:

6. Contingency: Contingency is included in the URRT Worksheet 1, "Profit and Risk".

Taxes and Fees:

- 7. Fee for Patient-Centered Outcomes Research Trust Fund (PCORTF): As per the Notice of Proposed Rulemaking for Fees on Health Insurance Policies and Self-Insured Plans for the Patient-Centered Outcomes Research Trust Fund (REG-136008-11), 77 Fed. Reg. 22691: For policy years ending on or after October 1, 2013, and before October 1, 2014, the applicable dollar amount in \$2 per member per year (\$0.17 PMPM), trended annually. At an estimated trend of 4%, the 2017 projected fee is \$0.18 PMPM. PCORTF is included in the URRT Worksheet 1, "Taxes and Fees".
- Health Insurer Fee (HIF) Section 9010 of PPACA and Section 1406 of the Reconciliation Act (which modified PPACA) refer to HIF. The fee is a fixed-dollar amount distributed across health insurance providers: \$8 billion in 2014, \$11.3 billion in 2015-2016, suspended in 2017, and \$14.3 billion in 2018. After 2018, HIF rises according to an index based on net premium growth. Because HIF is suspended in 2017, it is not included in 2017 individual rates.
- 8. Exchange Fee CAIC is not offering any plans on the federally-facilitated exchange.
- 9. Premium Tax: Included in the URRT Worksheet 1, "Taxes and Fees".

10. Federal Income Tax: Projected that Federal Income Tax will be collected on the 2% contingency built into the premium. The projected Federal Income Tax is included in the URRT Worksheet 1, "Taxes and Fees".

See Exhibit H for all CAIC retention values.

Projected Loss Ratio

See Exhibit I for the projected loss ratio calculation. The projected loss ratio is calculated using the federally prescribed MLR methodology.

Single Risk Pool

The data used to develop rates and shown in the URRT abides by 45 CFR part 156.80(d) single risk pool requirements. The single risk pool reflects all covered lives for every non-grandfathered product/plan combination for CAIC in the individual market.

Index Rate

The experience period index rate is CAIC's allowed claims PMPM, set in accordance with the single risk pool provision. All CAIC covered benefits are categorized as Essential Health Benefits (EHBs), therefore no adjustment was made to the experience period index.

Projected Allowed Claims: The CAIC experience period allowed claims, benefit-adjusted, trended to the projection period (See <u>Projection Factors</u> section above), and credibility adjusted, is the *Projected Allowed Claims at Current Benefits*. This number is reflected in Worksheet 1 of the URRT ("Projected Allowed Experience Claims PMPM (w/ applied credibility if applicable)").

To calculate the projected index rate:

- 1. Start with Projected Allowed Claims at Current Benefits
- 2. The *Projected Allowed Claims at Current Benefits* reflect EHBs 100 percent, so no adjustment needs to be made to add EHBs and remove non-EHB claim cost. This is the index rate for individuals renewing January December.

See Exhibit J for the Index Rate.

Market Adjusted Index Rate

The Market Adjusted Index Rate is calculated as the Index Rate adjusted for all allowable market-wide modifiers defined in the market rating rules, 45 CFR Part 156.80(d)(1). So,

[Market Adjusted Index Rate]

- = ([Index Rate] x [Paid to Allowed Ratio]
- [Net Projected ACA Reinsurace Recoveries]
- [Net Projected Risk Adjustments PMPM] + [Exchange Fees PMPM])
- \div [Paid to Allowed Ratio]

See Exhibit K for the development of the Market Adjusted Index Rate.

Plan Adjusted Index Rate

The Plan Adjusted Index Rates are included in Worksheet 2, Section IV of the URRT.

The following adjustments were used to derive the Plan Adjusted Index Rate:

- 1. Actuarial Value and Cost Sharing adjustment: The Actuarial Value and Cost Sharing Adjustment is determined using CAIC's actuarial cost model. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a claim PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on CPDs, where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- 2. Provider Network: The Provider network is the same across all CareConnect Plans. This is the adjustment to reflect the Pinnacle managed care arrangement, as well as the referral requirements associated with a Gatekeeper PPO product.
- 3. Adjustment for benefits in addition to EHBs: No benefits other than EHBs are included in the plans, so no adjustment is necessary.
- 4. Catastrophic Plans: Applied to catastrophic plans to reflect lower morbidity.
- 5. Adjustment for distribution and administrative costs: Described in <u>Non-Benefit Expenses</u> <u>and Profit & Risk</u> section above.
- 6. Tobacco Adjustment: Calculated as the average tobacco factor applied across the risk pool.

The development of the Plan Adjusted Index rate is found in Exhibit L. The average projected 2017 Plan Adjusted Index Rate is found in Exhibit M.

Calibration

A calibration must be performed in order to apply the allowable rating factors (age and geography) to the Plan Adjusted Rate in order to calculate the Consumer Adjusted Premium Rates.

Age Curve Calibration: The projected average age factor is 1.64. This is calculated by taking the member-weighted average of current individual CAAC enrollment by age. Age factors are applied in accordance with CMS's Standard Age Curve.

Geographic Factor Calibration: CAIC CareConnect Gatekeeper PPO plan is only offered in region 9, therefore no regional rating factor is applied.

The calibration is:

 $[Calibrated Plan Adjusted Index Rate] = [Plan Adjusted Index Rate] \div ([Age Curve Calibration]$

All consumer-level adjustments are applied uniformly to all plans in the Single Risk Pool. These adjustments do not vary by plan. The calibration factors and development are found on Exhibit N and Exhibit O.

Consumer Adjusted Premium Rate Development

The Consumer Adjusted Premium Rate is developed as follows:

1. Member-Level Consumer Adjusted Premium Rate:

[Member – Level Consumer Adjusted Premium Rate] = [Calibrated Plan Adjusted Index Rate] × [Age Factor] × [Geographic Factor]

 [Family Consumer Adjusted Premium Rate] = ∑[Member – Level Consumer Adjusted Premium Rate] With no more than three child dependents under age 21 taken into account

Base Rates, i.e. Calibrated Plan Adjusted Index Rates, are found on Exhibit P.

AV Metal Values

The AV Metal Values included in Worksheet 2 of the URRT were entirely based on the federally issued AV Calculator.

AV Pricing Values

All AV Pricing values were developed using CAIC's actuarial cost model and actuarial judgment described in section <u>Paid to Allowed</u> above. Differences in health status are not included.

Membership Projection

The membership projections found in Worksheet 2 of the URRT were developed by assuming that membership in CAIC will stay close to current. CAIC expects most membership to stay in CAAC PPO and KHPC HMO plans.

Terminated Products

There are no terminated plans in the BEP or between 2016 and 2017.

Attachments and Examples

The following is a list of Exhibits and Data to support this filing:

- Exhibit A Benefit Summary
- Exhibit A1 Benefit Change Summary
- Exhibit B Benefit Categories
- Exhibit C Pediatric Dental and Vision Rate Development
- Exhibit D Benefit Mix Changes
- Exhibit E Trend
- Exhibit F Credibility Manual Development
- Exhibit G Paid-to-Allowed Development
- Exhibit H Retention
- Exhibit I Projected Loss Ratio
- Exhibit J Index Rate
- Exhibit K Market Adjusted Index Rate
- Exhibit L Rate Development by Plan
- Exhibit M Plan Adjusted Index Rates
- Exhibit N Calibration
- Exhibit O Rating Factors
- Exhibit P Base Rates

PA Rate Template Part I through Part V

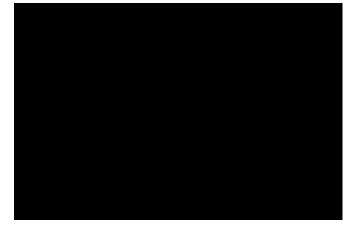
Actuarial Statement

I, ASA, MAAA, am of the opinion that this filing is in compliance with the applicable Federal and State Laws and Regulations concerning the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010.

- I, ASA, MAAA, do hereby certify that:
 - 1. This filing has been prepared in accordance with the following:
 - a. Actuarial Standard of Practice No. 5, "Health and Disability Claims"
 - b. Actuarial Standard of Practice No. 8, "Regulatory Filings for Rates and

Financial Projections for Health Plans"

- c. Actuarial Standard of Practice No. 12, "Risk Classification"
- d. Actuarial Standard of Practice No. 23, "Data Quality"
- e. Actuarial Standard of Practice No. 25, "Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverage"
- f. Actuarial Standard of Practice No. 26, "Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans"
- g. Actuarial Standard of Practice No. 41, "Actuarial Communications".
- 2. The index rate is:
 - a. Projected in compliance with all applicable state and federal statutes and regulations (45 CFR 156.80(d) (1)).
 - b. Developed in compliance with the applicable Actuarial Standards of Practice.
 - c. Reasonable in relation to the benefits provided and the population anticipated to be covered.
 - d. Neither excessive nor deficient.
 - e. Adjusted by only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) to generate plan level rates.
- 3. The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV were calculated in accordance with actuarial standards of practice.
- 4. The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans except those specified in the certification.



CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

ACTUARIAL MEMORANDUM Individual Rates Effective January 1, 2017

General Information

Company Information

- Company Legal Name: Capital Advantage Insurance Company CAIC
- State: PA
- HIOS Issuer ID: 82795
- Market: Individual
- Effective Date: 1/1/2017

PID Company Information

- Company Name: Capital Advantage Insurance Company (CAIC)
- NAIC: 41203
- Market: Individual
- On/Off Exchange: Off Exchange
- Effective Date: 1/1/2017
- Average Rate Change: 21.1%
- Range of Requested Rate Change: 21.1% to 21.1%
- Product: PPO
- Rating Areas: 9
- Metal Levels: Silver
- Current Covered Lives and Policyholders: 14/9
- Number of Plans: 1
- Contract Form #: CAIC-Ind-PPOG-C-v0117
- Form Filing SERFF #: CABC-130533923
- Binder SERFF #: CABC-PA17-125060093
- HIOS Issuer ID: 82795
- HIOS Submission Tracking Number: 82795-687033686918477899

Company Contact Information

- Primary Contact Name:
- Primary Contact Telephone Number:
- Primary Contact Email Address:

Scope and Purpose

By this filing, Capital Advantage Insurance Company (CAIC), a subsidiary of Capital BlueCross (CBC), submits rates for products to be made available effective January 1, 2017. CAIC will only offer products off the federally-facilitated exchange.

CAIC is continuing to offer its CareConnect Gatekeeper PPO. CareConnect Gatekeeper PPO is a managed care arrangement product with the Pinnacle Health System. It is available to individuals located in Cumberland, Dauphin or Perry County.

A summary of proposed 2017 benefits is included in Exhibit A.

Rate History and Proposed Variations in Rate Changes

Market	Company	Effective Date	SERFF #	Annual Increase
Individual	CAIC	1/1/2014	CABC-129034458	0.00%
Individual	CAIC	1/1/2015	CABC-129649188	0.00%
Individual	CAIC	1/1/2016	CABC-130079084	-2.10%

Proposed Rate Increases

CAIC is proposing an aggregate annual increase of 21.1%. The rate change does vary by plan. The rate change is calculated in PA Rate Template Part IV, Table 11, cell AZ13.

Membership

Membership is shown in PA Rate Template Part I, Table 1.

Benefit Changes 2016-2017

There are benefit changes being implemented in 2017. All benefit changes comply with the uniform modification of coverage standards described in 45 CFR 147.106(e). A summary of proposed 2017 benefits is included in Exhibit A.

Benefit changes by plan are listed in Exhibit A1, highlight in yellow.

Experience Period Premium and Claims

Base Experience Period: CAIC does not have individual enrollment in 2015. Therefore, no company-specific base experience data (BEP) can be provided. The credibility manual rate development is described below. Credibility manual BEP data is from CBC subsidiary, Capital Advantage Assurance Company (CAAC). Projection factors described in the next section apply to the credibility manual data.

Benefit Categories

Claims in the benefit categories displayed in the URRT come directly from CBC's data warehouse. See Exhibit B for a description of benefits by benefit category.

Projection Factors

Changes in Morbidity of the Population Insured: Found in URRT Worksheet 1, "Pop'l risk Morbidity". Note that due to non-credible CAIC data, assumptions applied to CAAC projections are being used to project CAIC. CAIC experience is projected to follow CAAC experience, with adjustments for differences in network.

The morbidity adjustment is calculated by measuring the claims experience of transitional policies and single risk pool policies in the experience period. Transitional policies have significantly lower claims PMPM than single risk pool policies, and make up 68 percent of the enrollment in the BEP. Current and projected enrollment show a very different distribution, as CAAC experienced significant enrollment growth in 2016. In the projection period, transitional policies only account for 15% of enrollment. This distribution change leads to higher claim expectations in the projection period. The calculation does adjust the single risk pool claim PMPM as their claim experience should regress toward the mean as enrollment growth, CAAC is projecting 0 in risk adjustment. And because claims and risk are inversely proportional, that assumptions translates into a lower single risk pool claims PMPM than in the BEP. See Exhibit G1 – Morbidity Factor Calculation.

Changes in Benefits:

- 1. Pediatric Dental and Pediatric Vision: The following PMPM allowed charges are added to the projection period allowed claims PMPM:
 - Pediatric dental coverage: 5.01
 - Pediatric vision coverage 0.46

These were added to the projected allowed claims in Exhibit B by applying a factor to the experience period, "Other Medical" claims. The development of pediatric dental and vision projected claims are described below.

See Exhibit C for the pediatric dental and vision rate development.

Changes in Demographics: CAIC does not expect changes in demographics in its individual population.

Other Adjustments: Found in URRT, Worksheet 1, "Other".

- 1. List-Billed Adjustment: CAIC is adjusting the claim experience for the impact of the listbilling rating methodology required under CFR Part 147.102. This section requires that family rates are calculated by summing the premiums for each individual family member, provided at most three child dependents under age 21 are taken into account. This rating rule requires an adjustment to premium.
- 2. Network Adjustment: CAIC is adjusting the claim experience for the impact of the CareConnect network. The CareConnect Gatekeeper PPO product is a managed care arrangement product with the Pinnacle Health System. The contracted rates with Pinnacle will produce a cost-savings over a standard PPO product.

Trend Factors: Trend levels reflect our best estimate of changes in utilization, provider reimbursement contracts, the network of facilities and providers, disease management initiatives and the impact of utilization management.

The following is a description of considerations used to determine trend.

- 1. Base Cost/ Change in hospital and physician contracting: The contracted increase in reimbursements to hospitals and physicians is the basis of cost trends. CAIC uses a hospital and physician contracting model to determine future trends. This model contains all known contracted payment increases, as well as estimated increases in provider payments.
- 2. Utilization Considerations:
 - a. Intensity of medical services rendered
 - b. Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
 - c. Further migration from brand prescription drugs to generic prescription drugs
 - d. Favorable impacts of value based benefits designs
- 3. Intensity: Intensity is defined as the amount of inputs used to provide each unit of service. This can best be seen in an example:

redr 2015					
Type of Service Units Cost per Unit					
X-Ray	1	\$200			
MRI	1	\$5 <i>,</i> 000			
Total	2	\$5,200			

Year 2016						
Type of Service Units Cost per Unit						
X-Ray	0	\$200				
MRI	2	\$5,000				
Total	2	\$10,000				
Total Annual Trend 929						

2. Underwriting Cycle: The underwriting cycle is defined as the tendency to swing between profitable and unprofitable periods over time. The underwriting cycle is exacerbated partly by pricing performed with incomplete information as to the level of current experience trends. A reaction delay occurs, as carriers tend to rely on measurements of past experience in developing current pricing assumptions. As a result, carriers are often increasing their pricing trends when actual experience trends have begun to decline, and decreasing their pricing trends actual trends are increasing. CAIC strives to mitigate the underwriting cycle by keeping trends consistent through times of increasing and decreasing claim costs and utilization.

See Exhibit E for CAIC's pricing trend, as well as cost and utilization components of the pricing trend.

Credibility Manual Rate Development

Background: Effective 1/1/2015, CAIC began offering the CareConnect Pinnacle product. This product had no enrollment during the BEP. Because of this, it is reasonable to use CAAC data in the experience period.

The Credibility Manual is developed in the same manner (using the same projection factors and trend) as the experience period data. Exhibit F shows the calculation of the credibility manual data entered into the URRT.

<u>Credibility of Experience</u>

Credibility Manual Rate Development:

Base Experience Period: The BEP data is from CBC subsidiary, Capital Advantage Assurance Company (CAAC). It includes completed fee-for-service paid and incurred claims for dates of service between January 1, 2015 and December 31, 2015.

Paid Through Date: Claims in the BEP are paid through March 31, 2016

Allowed and Incurred Claims during the Experience Period:

	Incurred	Allowed
Amount of claims processed through the issuer's claim		
system:	\$45,240,892	\$53,242,444
Amount of claims processed outside of the issuer's		
claim system:	\$0	\$0
Amount of claims that represent best estimate of		
incurred but not paid:	\$905 <i>,</i> 080	\$1,137,423

Allowed claims are developed by combining paid claims with member cost-sharing.

Estimated Incurred but Not Paid Claims: Paid claims by date of service come directly from CBC's data warehouse. The method for calculating incurred claims in the BEP is as follows:

- 1. Historical fee-for-service claims are viewed by date of service and date of payment in a claims triangle.
- 2. The claims triangle payments are then accumulated by date of service to develop factors that represent the rate of accumulation or rate of "completion".
- 3. Historical rates of completion by duration are used to derive projected rates of completion. Some of the methods used to develop projected completion factors are averages (e.g. harmonic averages, time weighted averages, geometric averages) and regression methods. Numerous items are considered when viewing these averages or regression statistics, such as the impact of high claims on perceived completion patterns.
- 4. For durations that exhibit a projected completion factor greater than the Valuation Actuary's chosen threshold (e.g. 80% complete), cumulative paid and incurred claims are divided by the projected completion factor to arrive at ultimate incurred claims. For durations that are less than the chosen threshold, a projection methodology is used. Similar to completion factor development, projection methodologies are worthy of a lengthy discussion. In general, an ultimate incurred claims PMPM is derived by projecting a recent 12-month period to the current month(s) and seasonally adjusting.
- 5. With all months having both a cumulative paid amount and an estimated ultimate incurred amount, the completion factors used in pricing are calculated by taking the quotient of the two. Allowed completion and incurred completion are assumed to be identical.
- 6. Both allowed and paid claims in the BEP are completed by applying completion factors by incurred month developed in Step 6.

$$BEP Incurred Claims = \sum \frac{BEP Paid Claims by Incurred Month}{Completion by Incurred Month}$$

BEP Allowed Claims

$$= \sum \frac{BEP \text{ Paid Claims} + BEP \text{ Member Cost Share by Incurred Month}}{Completion by Incurred Month}$$

Paid to Allowed Ratio

CAIC used the prescribed URRT allowed claims rate development methodology in conjunction with a paid and incurred rate development methodology to determine final premium rates. The URRT projects allowed claims, and uses a paid-to-allowed ratio in order to adjust allowed claims to paid levels. This value is then used to develop premiums. In order to determine the paid-to-allowed ratio, CAIC projected paid and incurred claims, adjusted for benefits, to the experience period.

Projected Paid and Incurred Claims are calculated as follows:

- 1. Gather claims experience as described in the Data section above.
 - a. Base Experience Period (BEP) Paid Claims
 - b. BEP Member Months
- 2. Develop BEP Paid and Incurred Claims:

 $BEP \ Paid \ and \ Incurred \ Claims = \frac{BEP \ Paid \ Claims}{Completion \ Factor}$

The development of completion factors is described in <u>Experience Period</u> <u>Premium and Claims</u> above.

3. Develop the BEP Paid and Incurred Claim PMPM:

 $BEP Paid and Incurred Claim PMPM = \frac{BEP Paid and Incurred Claims}{BEP Member Months}$

4. Develop *Trended Claim PMPM*: Using the aggregate trend described in the <u>Projection</u> <u>Factors</u> section above, trend the BEP Paid and Incurred Claim PMPM from the midpoint of the experience period to the midpoint of the rating period.

Trended Claim PMPM

= [BEP Paid and Incurred Claim PMPM] × $(1 + [Trend\%])^{Trend Months/12}$

5. Develop Projected Paid and Incurred Claim PMPM:

Projected Paid and Incurred Claims PMPM

- = [Trended Claim PMPM] \times [Benefit Adjustment]
- × [Network Adjustment] × [Morbidity Adjustment] × [List
- Billed Adjustment]

The Benefit Adjustment, Morbidity Adjustment, Network Adjustment and List-Billed Adjustment are discussed in the <u>Projections Factors</u> section above.

- 6. Develop *Projected Claims PMPM by Benefit* as follows:
 - a. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on cumulative probability distributions (CPDs), where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
 - b. This actuarial cost model derives a Manual Cost for each benefit design in the experience period, as well as plans being offered in the projection period. The average Manual Cost of the experience is compared to the Manual Cost of the base plan. The projected experience period data is then adjusted to the base plan:

 $Benefit \ Level \ Adjustment = \frac{Average \ Manual \ Cost \ in \ Experience \ Period}{Manual \ Cost \ of \ Base \ Plan}$

c. The *Projected Paid and Incurred Claim PMPM* (Step 5) is then adjusted to the Base Plan as follows:

 $Base Plan Paid and Incurred Claims PMPM = \frac{Benefit Adjusted Paid and Incurred Claims PMPM}{Benefit Level Adjustment}$

d. Each additional benefit design has its own unique Manual Cost, which can then be compared to the Base Plan to develop a Benefit Relativity:

 $Benefit Relativity A = \frac{Manual Cost of Benefit A}{Manual Cost of Base Plan}$

e. The Benefit Relativity developed in d. above is then used as a gauge to develop a final *Pricing Relativity*. This pricing relativity is developed using actuarial judgment including the following considerations:

- i. Final premium relativities must make sense based on benefits. For example, the annual cost difference between a PPO 2000 and PPO 1000 must be less than \$1000.
- ii. Adjustments for plan designs that fall outside of the actuarial cost model.
- a. So the Projected Claims PMPM by Benefit is:

Projected Claims PMPM Benefit A = Projected Claims PMPM Base Plan × Pricing Relativity A

- b. And to arrive at the *Total Projected Claims PMPM*, CAIC assumes a distribution of members across the benefit plans being offered in 2015. The *Total Projected Claims PMPM* :
- = Projected Claims PMPM Benefit A × Expected Member Dist of Benefit A + Projected Claims PMPM Benefit B × Expected Member Dis of Benefit B + …
- 7. The Paid-To-Allowed Ratio is then:

 $Paid to Allowed Ratio = \frac{Total Projected Claims PMPM}{Projected Allowed Claims at Current Benefits}$

See Exhibit G for the development of the *Paid-to-Allowed Ratio*.

Risk Adjustment and Reinsurance

Projected Risk Adjustments PMPM:

Relevant to 2017 pricing is the impact of Commercial Risk Adjustment (CRA) payment transfers that are expected to be earned in 2017. The 2017 pricing impact is:

[Net Projected Risk Adjustments PMPM] = [Projected CRA Transfer PMPM] - [Risk Adjustment Fee PMPM]

The following items are those that we deem important in generating a CRA payment transfer adjustment:

- 1. Risk profile of the those enrolled in CRA eligible plans for the market or state (i.e. competitors) relative to risk profile of CRA eligible membership enrolled in our plans
- 2. Statewide average premiums
- 3. Current market penetration of this company and competitors in the market and in the state
- 4. The impact of transitional policies throughout the remainder of 2016 and 2017

Given the uncertainty of the bullets above, it is difficult to determine whether the impact of 2017 earned CRA payment transfers will be positive or negative. Therefore, an appropriate estimate of [Projected CRA Transfer PMPM] is \$0.

To fund the HHS-risk adjustment program, issuers will remit to HHS a fee of \$0.13 PMPM. The Risk Adjustment Fee PMPM is included in the URRT Worksheet 1, "Projected Risk Adjustments PMPM".

[Net Projected Risk Adjustments PMPM] = 0 - 0.13 = -0.13 PMPM

Non-Benefit Expenses and Profit & Risk

Administrative Expense Load:

- 1. Administrative Expense: Calculated using an allocation method from CAIC's finance department, and trended to the rating period. Costs are allocated according to results reported through a company-wide questionnaire. On an annual basis, each cost center within the company completes a questionnaire listing the distribution of costs (in percentage terms) by product as well as by market segment. For example, the questionnaire will ask for the percentage of time spent on PPO versus HMO versus Drug versus Medicare. And separately will ask for the percentage of time spent on large group, small group, individual, and government programs. Using those distributions, all costs needed to perform the business are allocated to the proper market segments and lines of business. The administrative expense applied in the rate development is the total expense allocated to CAIC individual products. Administrative expenses are included in the URRT Worksheet 1, "Administrative Load".
- 2. Broker Expense: Calculated based on CAIC's explicit per contract broker fee. Broker Expense is included in the URRT Worksheet 1, "Administrative Load".
- 3. Member Out-Of-Pocket (OOP) and Ways to Save:
 - a. Description: These products offer enhanced transparency to cost savings potential both prospectively and retrospectively. These are new services included in each of CAIC's plans that work to decrease costs by engaging members in their health care decisions. The Member OOP program will show a member, prospectively, the value of a service and the impact of member cost-sharing when that service is incurred. It allows a member to shop for the best price while introducing transparency related to the member's expected cost share at the time of service. The "Ways to Save" program allows members to receive alerts, retrospectively, informing them of cost savings that could have been incurred had they have known about competing medical providers in the area. The alerts are retrospective and offer transparency around member's healthcare options.
 - b. Costs: The vendor of these products charge both per contract per year (PCPY) user fees as well as initial implementation fees and annual subscription fees. The PCPY user fees are \$0.115 and \$1.7955 for "Member Out of Pocket" and "Way to Save" respectively. The vendor also charges a 25% administrative load, annual subscription fee, and a \$100,000 implementation fee. The implementation fee is

amortized over 5 years across several hundred thousand members. Using book of business member-to-contract ratios and converting to a per member per month (PMPM), in conjunction with the administrative load and implementation fee yields a PMPM charge of \$0.0128 and \$.20 for Member Out of Pocket and Ways to Save respectively. Annual subscription fees charged yields another \$0.04 PMPM. All of these items combined allow us to arrive at a requested \$0.25 PMPM. These programs are included in the URRT Worksheet 1, "Administrative Load".

- 4. Value-Based Benefits (VBB): Standard with each plan, Capital BlueCross includes wellness incentives to maximize the likelihood that consumers make positive behavioral changes, which lead to better health, and curbed health care costs for employers and employees alike. The incentive is as follows:
 - a. Complete CBC Personal Profile and receive a gift card reward.
 - b. Complete one online coaching program and receive a gift card reward.
 - c. The wellness program is administered through a vendor and costs are based on vendor fees.
- 5. Identity Theft Coverage: Identity protection offering will include the following components:
 - a. Credit monitoring Monitors activity that may affect credit
 - b. Fraud detection Identifies potentially fraudulent use of identity or credit
 - c. Fraud resolution support Assists members in addressing issues that arise in relation to credit monitoring and fraud detection

Profit (or Contribution to Surplus) & Risk Margin:

6. Contingency: Contingency is included in the URRT Worksheet 1, "Profit and Risk".

Taxes and Fees:

- 7. Fee for Patient-Centered Outcomes Research Trust Fund (PCORTF): As per the Notice of Proposed Rulemaking for Fees on Health Insurance Policies and Self-Insured Plans for the Patient-Centered Outcomes Research Trust Fund (REG-136008-11), 77 Fed. Reg. 22691: For policy years ending on or after October 1, 2013, and before October 1, 2014, the applicable dollar amount in \$2 per member per year (\$0.17 PMPM), trended annually. At an estimated trend of 4%, the 2017 projected fee is \$0.18 PMPM. PCORTF is included in the URRT Worksheet 1, "Taxes and Fees".
- Health Insurer Fee (HIF) Section 9010 of PPACA and Section 1406 of the Reconciliation Act (which modified PPACA) refer to HIF. The fee is a fixed-dollar amount distributed across health insurance providers: \$8 billion in 2014, \$11.3 billion in 2015-2016, suspended in 2017, and \$14.3 billion in 2018. After 2018, HIF rises according to an index based on net premium growth. Because HIF is suspended in 2017, it is not included in 2017 individual rates.
- 8. Exchange Fee CAIC is not offering any plans on the federally-facilitated exchange.
- 9. Premium Tax: Included in the URRT Worksheet 1, "Taxes and Fees".

10. Federal Income Tax: Projected that Federal Income Tax will be collected on the 2% contingency built into the premium. The projected Federal Income Tax is included in the URRT Worksheet 1, "Taxes and Fees".

See Exhibit H for all CAIC retention values.

Projected Loss Ratio

See Exhibit I for the projected loss ratio calculation. The projected loss ratio is calculated using the federally prescribed MLR methodology.

Single Risk Pool

The data used to develop rates and shown in the URRT abides by 45 CFR part 156.80(d) single risk pool requirements. The single risk pool reflects all covered lives for every non-grandfathered product/plan combination for CAIC in the individual market.

Index Rate

The experience period index rate is CAIC's allowed claims PMPM, set in accordance with the single risk pool provision. All CAIC covered benefits are categorized as Essential Health Benefits (EHBs), therefore no adjustment was made to the experience period index.

Projected Allowed Claims: The CAIC experience period allowed claims, benefit-adjusted, trended to the projection period (See <u>Projection Factors</u> section above), and credibility adjusted, is the *Projected Allowed Claims at Current Benefits*. This number is reflected in Worksheet 1 of the URRT ("Projected Allowed Experience Claims PMPM (w/ applied credibility if applicable)").

To calculate the projected index rate:

- 1. Start with Projected Allowed Claims at Current Benefits
- 2. The *Projected Allowed Claims at Current Benefits* reflect EHBs 100 percent, so no adjustment needs to be made to add EHBs and remove non-EHB claim cost. This is the index rate for individuals renewing January December.

See Exhibit J for the Index Rate.

Market Adjusted Index Rate

The Market Adjusted Index Rate is calculated as the Index Rate adjusted for all allowable market-wide modifiers defined in the market rating rules, 45 CFR Part 156.80(d)(1). So,

[Market Adjusted Index Rate]

- = ([Index Rate] x [Paid to Allowed Ratio]
- [Net Projected ACA Reinsurace Recoveries]
- [Net Projected Risk Adjustments PMPM] + [Exchange Fees PMPM])
- \div [Paid to Allowed Ratio]

See Exhibit K for the development of the Market Adjusted Index Rate.

Plan Adjusted Index Rate

The Plan Adjusted Index Rates are included in Worksheet 2, Section IV of the URRT.

The following adjustments were used to derive the Plan Adjusted Index Rate:

- 1. Actuarial Value and Cost Sharing adjustment: The Actuarial Value and Cost Sharing Adjustment is determined using CAIC's actuarial cost model. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a claim PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on CPDs, where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- 2. Provider Network: The Provider network is the same across all CareConnect Plans. This is the adjustment to reflect the Pinnacle managed care arrangement, as well as the referral requirements associated with a Gatekeeper PPO product.
- 3. Adjustment for benefits in addition to EHBs: No benefits other than EHBs are included in the plans, so no adjustment is necessary.
- 4. Catastrophic Plans: Applied to catastrophic plans to reflect lower morbidity.
- 5. Adjustment for distribution and administrative costs: Described in <u>Non-Benefit Expenses</u> <u>and Profit & Risk</u> section above.
- 6. Tobacco Adjustment: Calculated as the average tobacco factor applied across the risk pool.

The development of the Plan Adjusted Index rate is found in Exhibit L. The average projected 2017 Plan Adjusted Index Rate is found in Exhibit M.

Calibration

A calibration must be performed in order to apply the allowable rating factors (age and geography) to the Plan Adjusted Rate in order to calculate the Consumer Adjusted Premium Rates.

Age Curve Calibration: The projected average age factor is 1.64. This is calculated by taking the member-weighted average of current individual CAAC enrollment by age. Age factors are applied in accordance with CMS's Standard Age Curve.

Geographic Factor Calibration: CAIC CareConnect Gatekeeper PPO plan is only offered in region 9, therefore no regional rating factor is applied.

The calibration is:

 $[Calibrated Plan Adjusted Index Rate] = [Plan Adjusted Index Rate] \div ([Age Curve Calibration]$

All consumer-level adjustments are applied uniformly to all plans in the Single Risk Pool. These adjustments do not vary by plan. The calibration factors and development are found on Exhibit N and Exhibit O.

Consumer Adjusted Premium Rate Development

The Consumer Adjusted Premium Rate is developed as follows:

1. Member-Level Consumer Adjusted Premium Rate:

[Member – Level Consumer Adjusted Premium Rate] = [Calibrated Plan Adjusted Index Rate] × [Age Factor] × [Geographic Factor]

 [Family Consumer Adjusted Premium Rate] = ∑[Member – Level Consumer Adjusted Premium Rate] With no more than three child dependents under age 21 taken into account

Base Rates, i.e. Calibrated Plan Adjusted Index Rates, are found on Exhibit P.

AV Metal Values

The AV Metal Values included in Worksheet 2 of the URRT were entirely based on the federally issued AV Calculator.

AV Pricing Values

All AV Pricing values were developed using CAIC's actuarial cost model and actuarial judgment described in section <u>Paid to Allowed</u> above. Differences in health status are not included.

Membership Projection

The membership projections found in Worksheet 2 of the URRT were developed by assuming that membership in CAIC will stay close to current. CAIC expects most membership to stay in CAAC PPO and KHPC HMO plans.

Terminated Products

There are no terminated plans in the BEP or between 2016 and 2017.

Attachments and Examples

The following is a list of Exhibits and Data to support this filing:

- Exhibit A Benefit Summary
- Exhibit A1 Benefit Change Summary
- Exhibit B Benefit Categories
- Exhibit C Pediatric Dental and Vision Rate Development
- Exhibit D Benefit Mix Changes
- Exhibit E Trend
- Exhibit F Credibility Manual Development
- Exhibit G Paid-to-Allowed Development
- Exhibit H Retention
- Exhibit I Projected Loss Ratio
- Exhibit J Index Rate
- Exhibit K Market Adjusted Index Rate
- Exhibit L Rate Development by Plan
- Exhibit M Plan Adjusted Index Rates
- Exhibit N Calibration
- Exhibit O Rating Factors
- Exhibit P Base Rates

PA Rate Template Part I through Part V

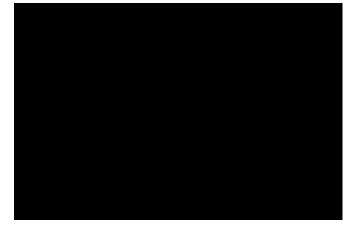
Actuarial Statement

I, ASA, MAAA, am of the opinion that this filing is in compliance with the applicable Federal and State Laws and Regulations concerning the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010.

- I, ASA, MAAA, do hereby certify that:
 - 1. This filing has been prepared in accordance with the following:
 - a. Actuarial Standard of Practice No. 5, "Health and Disability Claims"
 - b. Actuarial Standard of Practice No. 8, "Regulatory Filings for Rates and

Financial Projections for Health Plans"

- c. Actuarial Standard of Practice No. 12, "Risk Classification"
- d. Actuarial Standard of Practice No. 23, "Data Quality"
- e. Actuarial Standard of Practice No. 25, "Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverage"
- f. Actuarial Standard of Practice No. 26, "Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans"
- g. Actuarial Standard of Practice No. 41, "Actuarial Communications".
- 2. The index rate is:
 - a. Projected in compliance with all applicable state and federal statutes and regulations (45 CFR 156.80(d) (1)).
 - b. Developed in compliance with the applicable Actuarial Standards of Practice.
 - c. Reasonable in relation to the benefits provided and the population anticipated to be covered.
 - d. Neither excessive nor deficient.
 - e. Adjusted by only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) to generate plan level rates.
- 3. The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV were calculated in accordance with actuarial standards of practice.
- 4. The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans except those specified in the certification.



2017 Rates Table Template v6.0	All fields with an asterisk (*) are requ	ired To validate press Validate button or (Strl + Shift + I. To finalize press Finalize	hutton or Ctrl + Shift + F		
	.,,,,	All fields with an asterisk (*) are required. To validate press Validate button or Ctrl + Shift + I. To finalize, press Finalize button or Ctrl + Shift + F. If you are a community rating state, select Family Option under Age and fill in all columns.				
		select 0-20 under Age and provide an Indi				
		acco User, you must give a rate for Tobacc				
	•	neet button, or Ctrl + Shift + H. All plans m	ust have the same dates on a sheet.			
HIOS Issuer I						
Federal TI	N* 23-2195219					
Rate Effective Dat	te* 1/1/2017					
Rate Expiration Date	te* 3/31/2017					
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*		
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan		
82795PA0110006	Rating Area 9	No Preference	0-20	227.09		
82795PA0110006	Rating Area 9	No Preference	21			
82795PA0110006	Rating Area 9	No Preference	22			
82795PA0110006	Rating Area 9	No Preference	23			
82795PA0110006	Rating Area 9	No Preference	24			
82795PA0110006	Rating Area 9	No Preference	25			
82795PA0110006	Rating Area 9	No Preference	26			
82795PA0110006	Rating Area 9	No Preference	27			
82795PA0110006	Rating Area 9	No Preference	28			
82795PA0110006	Rating Area 9	No Preference	29			
82795PA0110006	Rating Area 9	No Preference	30			
82795PA0110006	Rating Area 9	No Preference	31			
82795PA0110006	Rating Area 9	No Preference	32			
82795PA0110006	Rating Area 9	No Preference	33			
82795PA0110006	Rating Area 9	No Preference	34			
82795PA0110006	Rating Area 9	No Preference	35			
82795PA0110006	Rating Area 9	No Preference	36			
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82795PA0110006	Rating Area 9	No Preference	38			
82795PA0110006	Rating Area 9	No Preference	39			
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82795PA0110006	Rating Area 9	No Preference	42			
82795PA0110006	Rating Area 9	No Preference	43			
82795PA0110006	Rating Area 9	No Preference	44			
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82795PA0110006	Rating Area 9	No Preference	46			
82795PA0110006	Rating Area 9	No Preference	47			
82795PA0110006	Rating Area 9	No Preference	48			
82795PA0110006	Rating Area 9	No Preference	49			
82795PA0110006	Rating Area 9	No Preference	50			
82795PA0110006	Rating Area 9	No Preference	51			
82795PA0110006	Rating Area 9	No Preference	52			
82795PA0110006	Rating Area 9	No Preference	53			
82795PA0110006	Rating Area 9	No Preference	54			
82795PA0110006	Rating Area 9	No Preference	55			
82795PA0110006	Rating Area 9	No Preference	56			

HIOS Issuer ID*	00705			
	82795 23-2195219			
Rate Effective Date*	1/1/2017			
Rate Expiration Date*	3/31/2017			
	5/51/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110006	Rating Area 9	No Preference	57	871.52
82795PA0110006	Rating Area 9	No Preference	58	911.22
82795PA0110006	Rating Area 9	No Preference	59	930.88
82795PA0110006	Rating Area 9	No Preference	60	970.58
82795PA0110006	Rating Area 9	No Preference	61	1004.91
82795PA0110006	Rating Area 9	No Preference	62	1027.44
82795PA0110006	Rating Area 9	No Preference	63	1055.69
82795PA0110006	Rating Area 9	No Preference	64	1072.85
82795PA0110006	Rating Area 9	No Preference	65 and over	1072.85
82795PA0110007	Rating Area 9	No Preference	0-20	191.83
82795PA0110007	Rating Area 9	No Preference	21	302.09
82795PA0110007	Rating Area 9	No Preference	22	302.09
82795PA0110007	Rating Area 9	No Preference	23	302.09
82795PA0110007	•	No Preference	24	302.09
82795PA0110007	Rating Area 9	No Preference	25	303.30
82795PA0110007	Rating Area 9	No Preference	26	309.34
82795PA0110007	Rating Area 9	No Preference	27	316.59
82795PA0110007	Rating Area 9	No Preference	28	328.37
82795PA0110007	Rating Area 9	No Preference	29	338.04
82795PA0110007	Rating Area 9	No Preference	30	342.87
82795PA0110007	Rating Area 9	No Preference	31	350.12
82795PA0110007	Rating Area 9	No Preference	32	357.37
82795PA0110007	Rating Area 9	No Preference	33	361.90
82795PA0110007	Rating Area 9	No Preference	34	366.74
82795PA0110007	Rating Area 9	No Preference	35	369.15
82795PA0110007	Rating Area 9	No Preference	36	371.57
82795PA0110007	Rating Area 9	No Preference	37	373.99
82795PA0110007	Rating Area 9	No Preference	38	376.40
82795PA0110007	Rating Area 9	No Preference	39	381.24
82795PA0110007	Rating Area 9	No Preference	40	386.07
82795PA0110007	Rating Area 9	No Preference	41	393.32
82795PA0110007	Rating Area 9	No Preference	42	400.27
82795PA0110007	Rating Area 9	No Preference	43	409.94
82795PA0110007	Rating Area 9	No Preference	44	422.02
82795PA0110007	•	No Preference	45	436.22
82795PA0110007	•	No Preference	46	453.14
82795PA0110007	•	No Preference	47	472.17
82795PA0110007	•	No Preference	48	493.92
82795PA0110007	•	No Preference	49	515.37
82795PA0110007	Rating Area 9	No Preference	50	539.53
82795PA0110007	Rating Area 9	No Preference	51	563.40
82795PA0110007	Rating Area 9	No Preference	52	589.68

HIOS Issuer ID*	82795			
	23-2195219			
Rate Effective Date*	1/1/2017			
Rate Expiration Date*	3/31/2017			
•				
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110007	Rating Area 9	No Preference	53	616.26
82795PA0110007	Rating Area 9	No Preference	54	644.96
82795PA0110007	Rating Area 9	No Preference	55	673.66
82795PA0110007	Rating Area 9	No Preference	56	704.78
82795PA0110007	Rating Area 9	No Preference	57	736.19
82795PA0110007	Rating Area 9	No Preference	58	769.73
82795PA0110007	Rating Area 9	No Preference	59	786.34
82795PA0110007	Rating Area 9	No Preference	60	819.87
82795PA0110007	Rating Area 9	No Preference	61	848.87
82795PA0110007	Rating Area 9	No Preference	62	867.90
82795PA0110007	Rating Area 9	No Preference	63	891.77
82795PA0110007	Rating Area 9	No Preference	64	906.26
82795PA0110007	Rating Area 9	No Preference	65 and over	906.26

2017 Rates Table Template v6.0	All fields with an asterisk (*) are requi	e button or Ctrl + Shift + F.		
	If you are a community rating state, se			
	If you are not community rating state,	select 0-20 under Age and provide an Indi	vidual Rate for every age band.	
	If Tobacco is Tobacco User/Non-Toba	cco User, you must give a rate for Tobacc	o Use and Non-Tobacco Use.	
	To add a new sheet, press the Add Sh	neet button, or Ctrl + Shift + H. All plans mi	ust have the same dates on a sheet.	
HIOS Issuer ID*	82795			
Federal TIN*	23-2195219			
Rate Effective Date*	4/1/2017			
Rate Expiration Date*	6/30/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110006	Rating Area 9	No Preference	0-20	231.62
82795PA0110006		No Preference	21	
82795PA0110006	•	No Preference	22	
82795PA0110006	Rating Area 9	No Preference	23	
82795PA0110006	•	No Preference	2	
82795PA0110006	Rating Area 9	No Preference	25	
82795PA0110006	-	No Preference	20	
82795PA0110006	•	No Preference	20	
82795PA0110006	-	No Preference	28	
82795PA0110006	•	No Preference	29	
82795PA0110006	-	No Preference	30	
82795PA0110006	Rating Area 9	No Preference	31	
82795PA0110006	Rating Area 9	No Preference	32	
82795PA0110006	Rating Area 9	No Preference	33	
82795PA0110006	Rating Area 9	No Preference	34	
82795PA0110006	•	No Preference	35	
82795PA0110006	Rating Area 9	No Preference	36	
82795PA0110006	Rating Area 9	No Preference	37	
82795PA0110006	Rating Area 9	No Preference	37	
82795PA0110006	Rating Area 9	No Preference	39	
82795PA0110006	Rating Area 9	No Preference	40	
82795PA0110006	Rating Area 9	No Preference	40	
82795PA0110006	Rating Area 9	No Preference	41	
82795PA0110006	Rating Area 9	No Preference	42	
82795PA0110006	-	No Preference	43	
82795PA0110006	Rating Area 9 Rating Area 9	No Preference	44 45	
82795PA0110006	Rating Area 9	No Preference	45	
82795PA0110006	Rating Area 9	No Preference	40	
82795PA0110006	Rating Area 9	No Preference	47	
82795PA0110006	Rating Area 9	No Preference	40	
82795PA0110006	-	No Preference	49 50	
82795PA0110006	0			
	Rating Area 9	No Preference	51	
82795PA0110006	Rating Area 9	No Preference	52	
82795PA0110006	Rating Area 9	No Preference	53	
82795PA0110006	Rating Area 9	No Preference	54	
82795PA0110006	Rating Area 9	No Preference	55	
82795PA0110006	Rating Area 9	No Preference	56	850.99

HIOS Issuer ID*	00705			
	82795 23-2195219			
Rate Effective Date*	4/1/2017			
Rate Expiration Date*	6/30/2017			
	0/30/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110006	Rating Area 9	No Preference	57	888.92
82795PA0110006	Rating Area 9	No Preference	58	929.41
82795PA0110006	Rating Area 9	No Preference	59	949.47
82795PA0110006	Rating Area 9	No Preference	60	989.96
82795PA0110006	Rating Area 9	No Preference	61	1024.98
82795PA0110006	Rating Area 9	No Preference	62	1047.96
82795PA0110006	Rating Area 9	No Preference	63	1076.77
82795PA0110006	Rating Area 9	No Preference	64	1094.27
82795PA0110006	Rating Area 9	No Preference	65 and over	1094.27
82795PA0110007		No Preference	0-20	195.66
82795PA0110007		No Preference	21	308.12
82795PA0110007	•	No Preference	22	308.12
82795PA0110007	•	No Preference	23	308.12
82795PA0110007	•	No Preference	24	308.12
82795PA0110007	•	No Preference	25	309.35
82795PA0110007	Rating Area 9	No Preference	26	315.51
82795PA0110007	•	No Preference	27	322.91
82795PA0110007	Rating Area 9	No Preference	28	334.93
82795PA0110007	Rating Area 9	No Preference	29	344.79
82795PA0110007	Rating Area 9	No Preference	30	349.72
82795PA0110007	Rating Area 9	No Preference	31	357.11
82795PA0110007	Rating Area 9	No Preference	32	364.51
82795PA0110007	Rating Area 9	No Preference	33	369.13
82795PA0110007	•	No Preference	34	374.06
82795PA0110007	•	No Preference	35	376.52
82795PA0110007	•	No Preference	36	378.99
82795PA0110007	•	No Preference	37	381.45
82795PA0110007	Rating Area 9	No Preference	38	383.92
82795PA0110007	Rating Area 9	No Preference	39	388.85
82795PA0110007	•	No Preference	40	393.78
82795PA0110007	Rating Area 9	No Preference	41	401.17
82795PA0110007	Rating Area 9	No Preference	42	408.26
82795PA0110007	Rating Area 9	No Preference	43	418.12
82795PA0110007	Rating Area 9	No Preference	44	430.44
82795PA0110007	•	No Preference	45	444.93
82795PA0110007	•	No Preference	46	462.18
82795PA0110007	•	No Preference	47	481.59
82795PA0110007	•	No Preference	48	503.78
82795PA0110007	•	No Preference	49	525.65
82795PA0110007	Rating Area 9	No Preference	50	550.30
82795PA0110007		No Preference	51	574.64
82795PA0110007	Rating Area 9	No Preference	52	601.45

HIOS Issuer ID*	82795			
Federal TIN*	23-2195219			
Rate Effective Date*	4/1/2017			
Rate Expiration Date*	6/30/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110007	Rating Area 9	No Preference	53	628.56
82795PA0110007	Rating Area 9	No Preference	54	657.84
82795PA0110007	Rating Area 9	No Preference	55	687.11
82795PA0110007	Rating Area 9	No Preference	56	718.84
82795PA0110007	Rating Area 9	No Preference	57	750.89
82795PA0110007	Rating Area 9	No Preference	58	785.09
82795PA0110007	Rating Area 9	No Preference	59	802.04
82795PA0110007	Rating Area 9	No Preference	60	836.24
82795PA0110007	Rating Area 9	No Preference	61	865.82
82795PA0110007	Rating Area 9	No Preference	62	885.23
82795PA0110007	Rating Area 9	No Preference	63	909.57
82795PA0110007	Rating Area 9	No Preference	64	924.35
82795PA0110007	Rating Area 9	No Preference	65 and over	924.35

2017 Detec Table Templete v6.0	All fields with an estavish (*) are require	red To volidate proce Validate button or C	Nul - Chift - I. To finaliza - nuovo Finaliza	hutton or Otal - Chift - E
2017 Rates Table Template v6.0	All fields with an asterisk (*) are requi	button or Ctrl + Shift + F.		
	If you are a community rating state, se			
	If you are not community rating state,	select 0-20 under Age and provide an Indi	vidual Rate for every age band.	
	If Tobacco is Tobacco User/Non-Toba	cco User, you must give a rate for Tobacc	o Use and Non-Tobacco Use.	
	To add a new sheet, press the Add Sh	neet button, or Ctrl + Shift + H. All plans mu	ust have the same dates on a sheet.	
HIOS Issuer ID	* 82795			
Federal TIN	* 23-2195219			
Rate Effective Date				
Rate Expiration Date				
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110006	Rating Area 9	No Preference	0-20	236.25
82795PA0110006	Rating Area 9	No Preference	21	372.05
82795PA0110006	Rating Area 9	No Preference	22	
82795PA0110006	Rating Area 9	No Preference	23	
82795PA0110006	Rating Area 9	No Preference	23	
82795PA0110006	Rating Area 9	No Preference	25	
82795PA0110006	Rating Area 9	No Preference	25	
82795PA0110006	•	No Preference	20	389.91
82795PA0110006	Rating Area 9 Rating Area 9	No Preference	27	
	•	No Preference		
82795PA0110006	Rating Area 9		29	
82795PA0110006	Rating Area 9	No Preference	30	
82795PA0110006	Rating Area 9	No Preference	31	431.21
82795PA0110006	Rating Area 9	No Preference	32	
82795PA0110006	Rating Area 9	No Preference	33	
82795PA0110006	Rating Area 9	No Preference	34	
82795PA0110006	Rating Area 9	No Preference	35	
82795PA0110006	Rating Area 9	No Preference	36	
82795PA0110006	Rating Area 9	No Preference	37	460.60
82795PA0110006	Rating Area 9	No Preference	38	
82795PA0110006	Rating Area 9	No Preference	39	
82795PA0110006	Rating Area 9	No Preference	40	
82795PA0110006	Rating Area 9	No Preference	41	484.41
82795PA0110006	Rating Area 9	No Preference	42	
82795PA0110006	Rating Area 9	No Preference	43	
82795PA0110006	Rating Area 9	No Preference	44	
82795PA0110006	Rating Area 9	No Preference	45	
82795PA0110006	Rating Area 9	No Preference	46	558.08
82795PA0110006	Rating Area 9	No Preference	47	581.51
82795PA0110006	Rating Area 9	No Preference	48	608.30
82795PA0110006	Rating Area 9	No Preference	49	634.72
82795PA0110006	Rating Area 9	No Preference	50	664.48
82795PA0110006	Rating Area 9	No Preference	51	693.8
82795PA0110006	Rating Area 9	No Preference	52	
82795PA0110006	Rating Area 9	No Preference	53	
82795PA0110006	Rating Area 9	No Preference	54	
82795PA0110006	Rating Area 9	No Preference	55	
82795PA0110006	Rating Area 9	No Preference	56	

HIOS Issuer ID*	82795			
	23-2195219			
Rate Effective Date*	7/1/2017			
Rate Expiration Date*	9/30/2017			
· · · ·				
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110006	Rating Area 9	No Preference	57	906.69
82795PA0110006	Rating Area 9	No Preference	58	947.98
82795PA0110006	Rating Area 9	No Preference	59	968.45
82795PA0110006	Rating Area 9	No Preference	60	
82795PA0110006	Rating Area 9	No Preference	61	1045.46
82795PA0110006	Rating Area 9	No Preference	62	1068.90
82795PA0110006	Rating Area 9	No Preference	63	1098.29
82795PA0110006	Rating Area 9	No Preference	64	1116.14
82795PA0110006	Rating Area 9	No Preference	65 and over	1116.14
82795PA0110007	Rating Area 9	No Preference	0-20	199.56
82795PA0110007	Rating Area 9	No Preference	21	314.27
82795PA0110007	Rating Area 9	No Preference	22	314.27
82795PA0110007	Rating Area 9	No Preference	23	314.27
82795PA0110007	Rating Area 9	No Preference	24	314.27
82795PA0110007	Rating Area 9	No Preference	25	315.53
82795PA0110007	Rating Area 9	No Preference	26	321.81
82795PA0110007	Rating Area 9	No Preference	27	329.35
82795PA0110007	Rating Area 9	No Preference	28	341.61
82795PA0110007	Rating Area 9	No Preference	29	351.67
82795PA0110007	Rating Area 9	No Preference	30	356.70
82795PA0110007	Rating Area 9	No Preference	31	364.24
82795PA0110007	Rating Area 9	No Preference	32	371.78
82795PA0110007	Rating Area 9	No Preference	33	376.50
82795PA0110007	Rating Area 9	No Preference	34	
82795PA0110007	Rating Area 9	No Preference	35	384.04
82795PA0110007	Rating Area 9	No Preference	36	386.55
82795PA0110007	Rating Area 9	No Preference	37	
82795PA0110007	•	No Preference	38	
82795PA0110007	•	No Preference	39	
82795PA0110007	•	No Preference	40	
82795PA0110007	•	No Preference	41	409.18
82795PA0110007	•	No Preference	42	
82795PA0110007	•	No Preference	43	
82795PA0110007	•	No Preference	44	
82795PA0110007	•	No Preference	45	
82795PA0110007	•	No Preference	46	
82795PA0110007	•	No Preference	47	
82795PA0110007	•	No Preference	48	
82795PA0110007	•	No Preference	49	
82795PA0110007	•	No Preference	50	
82795PA0110007	•	No Preference	51	
82795PA0110007	Rating Area 9	No Preference	52	613.46

	00705			
HIOS Issuer ID*	82795			
Federal TIN* 23-2195219				
Rate Effective Date*	7/1/2017			
Rate Expiration Date*	9/30/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110007	Rating Area 9	No Preference	53	641.11
82795PA0110007	Rating Area 9	No Preference	54	670.97
82795PA0110007	Rating Area 9	No Preference	55	5 700.82
82795PA0110007	Rating Area 9	No Preference	56	5 733.19
82795PA0110007	Rating Area 9	No Preference	57	765.88
82795PA0110007	Rating Area 9	No Preference	58	8 800.76
82795PA0110007	Rating Area 9	No Preference	59	818.04
82795PA0110007	Rating Area 9	No Preference	60	852.93
82795PA0110007	Rating Area 9	No Preference	61	883.10
82795PA0110007	Rating Area 9	No Preference	62	902.90
82795PA0110007	Rating Area 9	No Preference	63	927.73
82795PA0110007		No Preference	64	942.80
82795PA0110007	Rating Area 9	No Preference	65 and over	942.80

2017 Rates Table Template v6.0	. , .	red. To validate press Validate button or C		e button or Ctrl + Shift + F.
	If you are a community rating state, se	elect Family Option under Age and fill in all	columns.	
	If you are not community rating state, s	select 0-20 under Age and provide an Indi	vidual Rate for every age band.	
	If Tobacco is Tobacco User/Non-Toba	cco User, you must give a rate for Tobacc	o Use and Non-Tobacco Use.	
		neet button, or Ctrl + Shift + H. All plans mu		
HIOS Issuer ID*	82795	-		
	23-2195219			
Rate Effective Date*	10/1/2017			
Rate Expiration Date*	12/31/2017			
	12/31/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110006	Rating Area 9	No Preference	0-20	240.97
82795PA0110006		No Preference	21	
82795PA0110006	•	No Preference	22	
82795PA0110006	-	No Preference	22	
82795PA0110006	•	No Preference	23	
82795PA0110006	-	No Preference	24	
	0			
82795PA0110006	5	No Preference	26	
82795PA0110006	5	No Preference	27	
82795PA0110006	5	No Preference	28	
82795PA0110006	J	No Preference	29	
82795PA0110006	5	No Preference	30	
82795PA0110006	3	No Preference	31	
82795PA0110006	5	No Preference	32	
82795PA0110006	0	No Preference	33	
82795PA0110006	5	No Preference	34	
82795PA0110006	5	No Preference	35	
82795PA0110006	•	No Preference	36	
82795PA0110006	•	No Preference	37	469.80
82795PA0110006	0	No Preference	38	
82795PA0110006	J	No Preference	39	
82795PA0110006	Rating Area 9	No Preference	40	484.98
82795PA0110006	Rating Area 9	No Preference	41	494.08
82795PA0110006	Rating Area 9	No Preference	42	502.82
82795PA0110006	-	No Preference	43	514.95
82795PA0110006	-	No Preference	44	
82795PA0110006	0	No Preference	45	
82795PA0110006	0	No Preference	46	
82795PA0110006	-	No Preference	47	
82795PA0110006		No Preference	48	
82795PA0110006	0	No Preference	49	
82795PA0110006	0	No Preference	50	
82795PA0110006	-	No Preference	51	
82795PA0110006	-	No Preference	52	
82795PA0110006	-	No Preference	53	
82795PA0110006	-	No Preference	54	
	-			
	•			
82795PA0110006 82795PA0110006	•	No Preference No Preference	55 56	

HIOS Issuer ID*	00705			
	82795 23-2195219			
Rate Effective Date*	10/1/2017			
Rate Expiration Date*	12/31/2017			
	12/31/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110006	Rating Area 9	No Preference	57	924.79
82795PA0110006	Rating Area 9	No Preference	58	966.92
82795PA0110006	Rating Area 9	No Preference	59	987.79
	Rating Area 9	No Preference	60	1029.91
	Rating Area 9	No Preference	61	1066.34
	Rating Area 9	No Preference	62	1090.25
	Rating Area 9	No Preference	63	1120.22
	Rating Area 9	No Preference	64	1138.43
	Rating Area 9	No Preference	65 and over	1138.43
82795PA0110007		No Preference	0-20	203.54
82795PA0110007		No Preference	21	320.54
82795PA0110007	•	No Preference	22	320.54
82795PA0110007	•	No Preference	22	320.54
82795PA0110007	•	No Preference	23	320.54
82795PA0110007 82795PA0110007	•			
	•	No Preference	25	321.82
82795PA0110007	•	No Preference	26	328.23
82795PA0110007	•	No Preference	27	335.93
82795PA0110007	•	No Preference	28	348.43
82795PA0110007	•	No Preference	29	
82795PA0110007	•	No Preference	30	363.81
82795PA0110007	•	No Preference	31	371.51
82795PA0110007	•	No Preference	32	379.20
82795PA0110007	•	No Preference	33	384.01
82795PA0110007	•	No Preference	34	389.14
82795PA0110007	•	No Preference	35	391.70
82795PA0110007	•	No Preference	36	394.26
82795PA0110007	•	No Preference	37	396.83
82795PA0110007	•	No Preference	38	399.39
82795PA0110007	Rating Area 9	No Preference	39	404.52
82795PA0110007	Rating Area 9	No Preference	40	409.65
82795PA0110007	Rating Area 9	No Preference	41	417.34
82795PA0110007	•	No Preference	42	424.72
82795PA0110007	Rating Area 9	No Preference	43	434.97
82795PA0110007	Rating Area 9	No Preference	44	447.79
82795PA0110007	•	No Preference	45	462.86
82795PA0110007	•	No Preference	46	480.81
82795PA0110007	•	No Preference	47	501.00
82795PA0110007	•	No Preference	48	524.08
82795PA0110007	•	No Preference	49	546.84
82795PA0110007	•	No Preference	50	572.48
82795PA0110007	•	No Preference	51	597.81
82795PA0110007	•	No Preference	52	625.69
02/95FA0110007	Rating Alea 9		52	020.09

HIOS Issuer ID*	82795			
Federal TIN* 23-2195219 Rate Effective Date* 10/1/2017				
Rate Effective Date*				
Rate Expiration Date*	12/31/2017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0110007	Rating Area 9	No Preference	53	653.90
82795PA0110007	Rating Area 9	No Preference	54	684.35
82795PA0110007	Rating Area 9	No Preference	55	714.80
82795PA0110007	Rating Area 9	No Preference	56	747.82
82795PA0110007	Rating Area 9	No Preference	57	781.16
82795PA0110007	Rating Area 9	No Preference	58	816.74
82795PA0110007	Rating Area 9	No Preference	59	834.37
82795PA0110007	Rating Area 9	No Preference	60	869.95
82795PA0110007	Rating Area 9	No Preference	61	900.72
82795PA0110007	Rating Area 9	No Preference	62	920.91
82795PA0110007	Rating Area 9	No Preference	63	946.23
82795PA0110007		No Preference	64	961.61
82795PA0110007	Rating Area 9	No Preference	65 and over	961.61

2017 Rates Table Template v6.0	All fields with an asterisk (*) are re	equired. To validate press Validate button or C	trl + Shift + I. To finalize, press Finalize	button or Ctrl + Shift + F.	
•	If you are a community rating state	e, select Family Option under Age and fill in all	columns.		
		ate, select 0-20 under Age and provide an Indi			
		^f Tobacco is Tobacco User/Non-Tobacco User, you must give a rate for Tobacco Use and Non-Tobacco Use.			
		d Sheet button, or Ctrl + Shift + H. All plans m			
HIOS Issuer		795			
Federal T	N* 23-2195219				
Rate Effective Da		017			
Rate Expiration Da	te* 12/31/20	017			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Individual Tobacco Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan	Required: Enter the rate of an Individual tobacco enrolle on a plan
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	0-20	203.12	203.1
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	21	319.87	327.8
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	22	319.87	327.8
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	23	319.87	327.8
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	24	319.87	327.8
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	25	321.15	329.1
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	26	327.55	335.7
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	27	335.23	343.6
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	28	347.7	356.
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	29	357.94	366.8
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	30	363.06	372.1
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	31	370.74	38
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	32	378.41	387.8
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	33	383.21	392.7
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	34	388.33	398.0
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	35	390.89	400.6
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	36	393.45	403.2
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	37	396.01	405.9
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	38	398.56	408.5
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	39	403.68	413.7
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	40	408.8	439.4
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	41	416.48	447.7
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	42	423.83	455.6
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	43	434.07	466.6
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	44	446.87	480.3
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	45	461.9	508.0
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	46	479.81	527.7
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	47	499.96	549.9
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	48	523	575
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	49	545.71	600.2
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	50	571.3	656.9
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	51	596.57	686.0
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	52	624.4	718.0
32795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	53	652.54	750.4
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	54	682.93	785.3

HIOS Issuer ID [*]	82795				
Federal TIN ³	23-2195219				
Rate Effective Date	1/1/2017				
Rate Expiration Date	12/31/2017				
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Individual Tobacco Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan	Required: Enter the rate of an Individual tobacco enrollee on a plan
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	55	713.32	855.99
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	56	746.27	895.52
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	57	779.54	935.44
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	58	815.04	978.05
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	59	832.63	999.16
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	60	868.14	1085.18
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	61	898.85	1123.56
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	62	919	1148.75
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	63	944.27	1180.34
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	64	959.61	1199.53
82795PA0120001	Rating Area 9	Tobacco User/Non-Tobacco User	65 and over	959.61	1199.53