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BEFORE THE INSURANCE COMMISSIONER
OF THE
COMMONWEALTH OF PENNSYLVANIA

IN RE:	:	VIOLATIONS:
	:	
DAVID W. HOPCRAFT	:	Sections 611-A(4) and (20) of Act
3 Strayer Drive	:	147 of 2002 (40 P.S. §§ 310.11)
Carlisle, PA 17013	:	
	:	
Respondent.	:	Docket No. CO05-02-017

CONSENT ORDER

AND NOW, this *4th* day of *May*, 2005, this Order is hereby issued by the Deputy Insurance Commissioner of the Commonwealth of Pennsylvania pursuant to the statutes cited above and in disposition of the matter captioned above.

1. Respondent hereby admits and acknowledges that he has received proper notice of his rights to a formal administrative hearing pursuant to the Administrative Agency Law, 2 Pa.C.S. § 101, et seq., or other applicable law.

2. Respondent hereby waives all rights to a formal administrative hearing in this matter, and agrees that this Consent Order, and the Findings of Fact and Conclusions of Law contained herein, shall have the full force and effect of an Order duly entered in accordance with the adjudicatory procedures set forth in the Administrative Agency Law, supra, or other applicable law.

FINDINGS OF FACT

3. The Deputy Insurance Commissioner finds true and correct each of the following Findings of Fact:

- (a) Respondent is David W. Hopcraft, and maintains his address at 3 Strayer Drive, Carlisle, Pennsylvania 17013.
- (b) Respondent was, at all relevant times herein, a licensed insurance producer.
- (c) During 1996, Respondent entered into an incorporated relationship with Charles E. Hockley and Edward J. O'Donnell of Hockley & O'Donnell Financial Services, Gettysburg, Pennsylvania, and opened an agency as managing director of Hopcraft, Hockley & O'Donnell Financial Services in Carlisle, Pennsylvania.

- (d) During September, 2003, Hockley and O'Donnell addressed accounts receivable deficiencies with Respondent, and instructed him to make corrections.
- (e) By December, 2003, Respondent had not corrected the deficiencies and was relieved of his position of managing director of the agency by Hockley and O'Donnell.
- (f) During 2004, Respondent, Hockley and O'Donnell conducted an accounting of Respondent's agency accounting files and determined that approximately \$30,130.01 in premiums had been received by Respondent, that he deposited into a personal bank account and did not remit to the agency or insurers for payments on insurance policies.
- (g) During August, 2004, Respondent provided a sheet to Hockley and O'Donnell that confirmed he had misappropriated \$30,130.01 in premiums from 11 policyholders.
- (h) On December 12, 2004, Respondent was interviewed by the Department and confirmed the aforementioned amount of premiums being misappropriated, adding that the money was deposited into a personal bank account and used to pay his mortgage and other bills.

- (i) On January 3, 2004, Respondent provided a sheet to the Department indicating the misappropriating of \$22,270.01 in premiums on 12 occasions between October 12, 2001 and October 10, 2003, from policyholders that were either deposited into his bank account or converted to cash.
- (j) Respondent made restitution of \$30,130.01 through the sale of his book of business to Hockley & O'Donnell Financial Services, and all consumers have been made whole.

CONCLUSIONS OF LAW

4. In accord with the above Findings of Fact and applicable provisions of law, the Deputy Insurance Commissioner concludes and finds the following Conclusions of Law:

- (a) Respondent is subject to the jurisdiction of the Pennsylvania Insurance Department.
- (b) Section 611-A(4) of Act 147 of 2002 prohibits a licensee from improperly withholding, misappropriating or converting money or property received in the course of doing business (40 P.S. § 310.11).

- (c) Respondent's activities described above in paragraphs 3(c) through 3(i) violates Section 611-A(4) of Act 147 of 2002.

- (d) Section 611-A(20) of Act 147 of 2002 prohibits a licensee from demonstrating a lack of general fitness, competence or reliability sufficient to satisfy the department that the licensee is worthy of licensure (40 P.S. § 310.11).

- (e) Respondent's activities described above in paragraphs 3(c) through 3(i) violates Section 611-A(20) of Act 147 of 2002.

- (f) Respondent's violations of Sections 611-A(4) and (20) of Act 147 of 2002 are punishable by the following, under Section 691-A of Act 147 of 2002 (40 P.S. § 310.91):
 - (i) suspension, revocation or refusal to issue the certificate of qualification or license;
 - (ii) imposition of a civil penalty not to exceed five thousand dollars (\$5,000.00) for each violation of the Act;
 - (iii) an order to cease and desist; and
 - (iv) any other conditions as the Commissioner deems appropriate.

ORDER

5. In accord with the above Findings of Fact and Conclusions of Law, the Deputy Insurance Commissioner orders and Respondent consents to the following:

- (a) Respondent shall cease and desist from engaging in the activities described herein in the Findings of Fact and Conclusions of Law.
- (b) All licenses/certificates of Respondent to do insurance business are hereby revoked.
- (c) If Respondent should ever become licensed in the future, his certificates and licenses may be immediately suspended by the Department following its investigation and determination that (i) any terms of this Order have not been complied with, or (ii) any complaint against Respondent is accurate and a statute or regulation has been violated. The Department's right to act under (ii) above is limited to a period of five (5) years from the date of issuance of such certificates and licenses.
- (d) Respondent specifically waives his right to prior notice of said suspension, but will be entitled to a hearing upon written request received by the Department no later than thirty (30) days after the date the Department mailed to Respondent by certified mail, return receipt requested, notification of said

7. Alternatively, in the event the Deputy Commissioner finds that there has been a breach of any of the provisions of this Order, the Deputy Commissioner may declare this Order to be null and void and, thereupon, reopen the entire matter for appropriate action pursuant to the Administrative Agency Law, supra, or other relevant provision of law.

8. In any such enforcement proceeding, Respondent may contest whether a breach of the provisions of this Order has occurred but may not contest the Findings of Fact and Conclusions of Law contained herein.

9. Respondent hereby expressly waives any relevant statute of limitations and application of the doctrine of laches for purposes of any enforcement of this Order.

10. This Order constitutes the entire agreement of the parties with respect to the matters referred to herein, and it may not be amended or modified except by an amended order signed by all the parties hereto.

11. This Order shall be final upon execution by the Deputy Insurance Commissioner. Only the Insurance Commissioner or the duly authorized Deputy Insurance Commissioner is authorized to bind the Insurance Department with respect to the settlement of the alleged violation of law contained herein, and this Consent

suspension, which hearing shall be scheduled for a date within sixty (60) days of the Department's receipt of Respondent's written request.

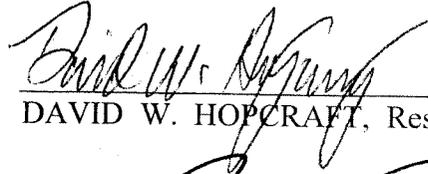
(e) At the hearing referred to in paragraph (d) of this Order, Respondent shall have the burden of demonstrating that he is worthy of an insurance certificate and license.

(f) In the event Respondent's certificates and licenses are suspended pursuant to paragraph 5(c) above, and Respondent either fails to request a hearing within thirty (30) days or at the hearing fails to demonstrate that he is worthy of a certificate and license, Respondent's suspended certificates and licenses shall be revoked.

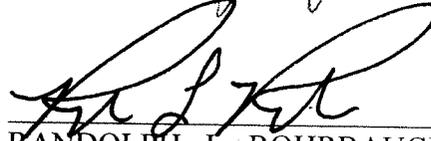
6. In the event the Deputy Insurance Commissioner finds that there has been a breach of any of the provisions of this Order, based upon the Findings of Fact and Conclusions of Law contained herein, the Department may pursue any and all legal remedies available, including but not limited to the following: The Department may enforce the provisions of this Order in an administrative action pursuant to the Administrative Agency Law, supra, or other relevant provision of law; or, if applicable, the Department may enforce the provisions of this Order in any other court of law or equity having jurisdiction.

Order is not effective until executed by the Insurance Commissioner or the duly authorized Deputy Insurance Commissioner.

BY:



DAVID W. HOPCRAFT, Respondent



RANDOLPH L. ROHRBAUGH
Deputy Insurance Commissioner
Commonwealth of Pennsylvania