Buchanan Ingersoll & Rooney PC

ORIGINAL

Jack M. Stover 717 237 4837 jack_stover@bipc.com

January 30, 2019

VIA HAND DELIVERY

Joseph DiMemmo, CPA
Deputy Insurance Commissioner
Office of Corporate and Financial Regulation
Pennsylvania Insurance Department
1345 Strawberry Square
Harrisburg, PA 17120

Re: Order No. ID-RC-13-06/Condition 14

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Corporate & Financial Regulation

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Pennsylvania Insurance Department

Dear Deputy Commissioner DiMemmo:

Pursuant to Condition 14 of the above-captioned Order, Highmark Health is filing with the Department the attached non-confidential Allegheny Health Network report. I have copied Mr. Beaser and Mr. DeLacey with the filing.

Very truly yours,

Jack M. Stover

JMS/jls Attachment

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Lawrence J. Beaser, Esquire (via email)

Patrick T. DeLacey (via Email)

The financial statements contained herein are reported against that certain AHN financial plan ("Plan") filed by Highmark with the Pennsylvania Insurance Department on February 23, 2017. The Plan included certain estimates of future performance, or forward-looking statements. The Plan has not been updated or revised since its filing and cannot be relied upon for projections or estimates of future events. The achievement of results or other expectations contained in forward-looking statements involves known and unknown risks, uncertainties and other factors which may cause actual results, performance or achievements to vary materially from the forward-looking statements. No updates or revisions to the Plan or any other forward-looking statements that may be contained herein or therein, if or when there are changes in expectations, or events, conditions or circumstances on which such expectations are based, will be issued.

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Pennsylvania Insurance Department

Allegheny Health Network Key Financial Indicators Periods Ended December 31, 2018

		QTD					YTD				
			ACTUAL		PLAN	ACTUAL		PLAN			
Financial Metrics											
FTEs			19,280		17,772		18,944		17,744		
Net EBITDA (in thousands)		\$	32,010	\$	56,000	\$	182,493	\$	187,000		
Operating Margin %			1.2%		1.2%		1.2%		0.4%		
Net Income %			(1.8%)		0.6%		0.1%		(0.5%)		
Net EBITDA %			3.8%		6.9%		5.6%		5.8%		
Days Cash on Hand			92.2		79.3		93.8		79.1		
Days in A/R			43.3		39.1		43.8		39.3		
Total Debt (in thousands)		\$	1,023,332	\$	920,000	\$	1,023,332	\$	920,000		
Statistical Metrics											
Discharges			21,008		22,687		85,892		91,133		
Adjusted Discharges			45,458		47,100		182,645		188,001		
Emergency Department Visits			67,223		74,665		277,587		302,619		
Outpatient Registrations			330,419		343,489		1,321,294		1,361,606		
Physician Visits			771,292		751,868		2,983,426		3,004,338		
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Allegheny Health Network Consolidated Balance Sheets - UNAUDITED December 31, 2018 and 2017

(Dollars in Thousands)

	ACTUAL		- 1	PLAN	PY		
ASSETS							
Cash & Cash Equivalents	\$	162,505	\$	177,000	\$	220,017	
Receivables		444,048		384,000		372,158	
PPE, Net		1,365,933		1,393,000		1,152,002	
Goodwill and Other Intangible Assets, Net		124,869		110,000		114,564	
Other Assets		1,129,683		1,059,000	1	1,154,184	
TOTAL ASSETS	\$	3,227,038	\$	3,123,000	\$	3,012,925	
LIABILITIES & NET ASSETS							
Debt	\$	1,023,332	\$	920,000	\$	1,073,246	
Other Liabilities		1,024,474		925,000		995,758	
Total Liabilities		2,047,806		1,845,000		2,069,004	
Total Net Assets		1,179,232	-	1,278,000	<u> </u>	943,921	
TOTAL LIABILITIES & NET ASSETS	\$	3,227,038	\$	3,123,000	\$	3,012,925	

Allegheny Health Network Consolidated Statements of Cash Flows - UNAUDITED Periods Ended December 31, 2018

(Dollars in Thousands)

	QTD			YTD				
		ACTUAL		PLAN		ACTUAL		PLAN
Cash Flow from Operating Activities:	\$	7,572	\$	30,000	\$	56,231	\$	76,000
Cash Flow from Investing Activities:		(122,673)		(105,000)		(375,014)		(387,000)
Cash Flow from Financing Activities:		104,584		78,000		261,271		316,000
Net Change in Cash and Cash Equivalents		(10,517)		3,000		(57,512)		5,000
Beginning Cash and Cash Equivalents		173,022		174,000		220,017		172,000
Ending Cash and Cash Equivalents	\$	162,505	\$	177,000	\$	162,505	\$	177,000
Supplemental Disclosure of Non-Cash Financing Active	<u>ities</u>							
Equity Transfers from Related Parties	\$	14,701	\$	1	\$	14,701	\$	211.4