Buchanan Ingersoll & Rooney PC

Jack M. Stover 717 237 4837 jack.stover@bipc.com 409 North Second Street Suite 500 Harrisburg, PA 17101-1357 T 717 237 4800 F 717 233 0852 www.bipc.com

October 30, 2018

VIA HAND DELIVERY

Joseph DiMemmo, CPA
Deputy Insurance Commissioner
Office of Corporate and Financial Regulation
Pennsylvania Insurance Department
1345 Strawberry Square
Harrisburg, PA 17120

Re: Highmark Health Condition 14 of Order ID-RC-13-06 RECEIVED
Corporate & Financial Regulation

OCT 3 0 2018

Pennsylvania Insurance Department

Dear Deputy Commissioner DiMemmo:

In compliance with Condition 14 of the above-captioned Order, Highmark Health is submitting the enclosed non-confidential Allegheny Health Network financial reports for the period ending September 30, 2018 on a non-confidential basis. I have forwarded a copy of the reports to Mr. Beaser and Mr. DeLacey by e-mail.

Very truly yours,

Jack M. Stover

JMS/jls Enclosure

Lawrence J. Beaser, Esquire (via email: Beaser@BlankRome.com)
Patrick T. DeLacey (via email: pat.delacey@raymondjames.com)

The financial statements contained herein are reported against that certain AHN financial plan ("Plan") filed by Highmark with the Pennsylvania Insurance Department on February 23, 2017. The Plan included certain estimates of future performance, or forward-looking statements. The Plan has not been updated or revised since its filing and cannot be relied upon for projections or estimates of future events. The achievement of results or other expectations contained in forward-looking statements involves known and unknown risks, uncertainties and other factors which may cause actual results, performance or achievements to vary materially from the forward-looking statements. No updates or revisions to the Plan or any other forward-looking statements that may be contained herein or therein, if or when there are changes in expectations, or events, conditions or circumstances on which such expectations are based, will be issued.

Allegheny Health Network Consolidated Statements of Operations - UNAUDITED Periods Ended September 30, 2018 (Dollars in Thousands)

Total Operating	Revenue								
Total Operating	Expense								
Operating Income									
Net Income (Loss)									

Q.	TD		YTD					
ACTUAL		PLAN		ACTUAL		PLAN		PY
\$ 821,897 816,492	\$	805,000 804,000	\$	2,442,842 2,413,633	\$	2,410,000 2,406,000	\$	2,290,238 2,268,660
\$ 5,405	\$	1,000	\$	29,209	\$	4,000	\$	21,578
\$ (10)	\$	(4,000)	\$	18,042	\$	(22,000)	\$	41,855

Allegheny Health Network Key Financial Indicators Periods Ended September 30, 2018

		QTD				YTD			
	ACTUAL		PLAN		ACTUAL			PLAN	
Financial Metrics									
FTEs		19,076		17,722		18,828		17,736	
Net EBITDA (in thousands)	\$	43,846	\$	47,000	\$	150,483	\$	131,000	
Operating Margin %		0.7%		0.1%		1.2%		0.2%	
Net Income %		0.0%		(0.5%)		0.7%		(0.9%)	
Net EBITDA %		5.3%		5.8%		6.2%		5.4%	
Days Cash on Hand		99.5		76.2		100.0		75.6	
Days in A/R		43.7		40.6		43.6		40.2	
Total Debt (in thousands)	\$	1,065,594	\$	920,000	\$	1,065,594	\$	920,000	
Statistical Metrics									
Discharges		21,194		22,418		64,884		68,446	
Adjusted Discharges		45,784		46,778		137,187		140,902	
Emergency Department Visits		70,889		77,092		210,364		227,954	
Outpatient Registrations		330,901		340,947		990,875		1,018,117	
Physician Visits		742,440		747,492		2,212,134		2,252,470	

Note: Certain PY amounts have been revised to conform with CY presentation

Allegheny Health Network

Consolidated Balance Sheets - UNAUDITED

September 30, 2018 and 2017

(Dollars in Thousands)

	ACTUAL	PLAN	PY
<u>ASSETS</u>			
Cash & Cash Equivalents	\$ 173,022	\$ 174,000	\$ 151,752
Receivables	429,904	389,000	412,466
PPE, Net	1,216,055	1,349,000	1,053,453
Goodwill and Other Intangible Assets, Net	114,174	111,000	116,509
Other Assets	 1,249,035	 1,034,000	 1,002,930
TOTAL ASSETS	\$ 3,182,190	\$ 3,057,000	\$ 2,737,110
LIABILITIES & NET ASSETS			
Debt	\$ 1,065,594	\$ 920,000	\$ 1,436,148
Other Liabilities	 956,458	 935,000	 990,754
Total Liabilities	 2,022,052	1,855,000	2,426,902
Total Net Assets	 1,160,138	 1,202,000	310,208
TOTAL LIABILITIES & NET ASSETS	\$ 3,182,190	\$ 3,057,000	\$ 2,737,110

Allegheny Health Network Consolidated Statements of Cash Flows - UNAUDITED Periods Ended September 30, 2018

(Dollars in Thousands)

		QTD				YTD			
	A	ACTUAL		PLAN		ACTUAL		PLAN	
Cash Flow from Operating Activities:	\$	(27,731)	\$	14,000	\$	48,659	\$	46,000	
Cash Flow from Investing Activities:		(70,659)		(93,000)		(252,341)		(282,000)	
Cash Flow from Financing Activities:		57,912		79,000		156,687		238,000	
Net Change in Cash and Cash Equivalents		(40,478)		-		(46,995)		2,000	
Beginning Cash and Cash Equivalents		213,500		174,000		220,017		172,000	
Ending Cash and Cash Equivalents	\$	173,022	\$	174,000	\$	173,022	\$	174,000	