## Buchanan Ingersoll & Rooney PC

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Corporete & Financial deguisation

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April 30, 2018

#### VIA HAND DELIVERY

Joseph DiMemmo, CPA
Deputy Insurance Commissioner
Office of Corporate and Financial Regulation
Pennsylvania Insurance Department
1345 Strawberry Square
Harrisburg, PA 17120

Re: Non-confidential Allegheny Health Network Financial Information

Condition 14(C)

Order No. ID-RC-13-06 as modified

Dear Deputy Commissioner DiMemmo:

Pursuant to Section 14(C) of the above-captioned Order as modified, Highmark Health is filing the enclosed financial information for Allegheny Health Network for the period ending March 31, 2018 on a non-confidential basis. I have forwarded a copy of the reports to Mr. Beaser and Mr. DeLacey by electronic means.

Verv truly yours.

Jack M. Stover

JMS/jls Enclosure

cc: Lawrence J. Beaser, Esquire (via email)

Patrick T. DeLacey (via email)

#### Allegheny Health Network Key Financial Indicators Period Ended March 31, 2018

		QTĐ		
	ACTUAL		PLAN	
Financial Metrics				
FTEs		18,738		17,729
Net EBITDA (in thousands)	\$	49,636	\$	32,000
Operating Margin %		0.2%		0.0%
Net Income %		0.1%		(2.0%)
Net EBITDA %		6.3%		4.0%
Days Cash on Hand		91.7		70.1
Days in A/R		42.8		38.7
Total Debt (in thousands)	\$	1,070,026	\$	920,000
Statistical Metrics				
Discharges		22,027		23,144
Adjusted Discharges		45,213		46,862
Emergency Department Visits		69,278		74,284
Outpatient Registrations		311,138		335,159
Physician Office Visits		713,533		744,405

### Allegheny Health Network Consolidated Statement of Operations - UNAUDITED Period Ended March 31, 2018

(Dollars in Thousands)

	QTD			
		ACTUAL		PLAN
Total Operating Revenue	\$	790,338	\$	802,000
Total Operating Expense		788,870		802,000
Operating Income	\$	1,468	\$	-
Net Income (Loss)	\$	983	\$	(16,000)

# Allegheny Health Network Consolidated Balance Sheet - UNAUDITED March 31, 2018

(Dollars in Thousands)

	ACTUAL		UAL PLAN	
<u>ASSETS</u>				
Cash & Cash Equivalents	\$	148,696	\$	179,000
Receivables		425,798		384,000
PPE, Net		1,149,527		1,268,000
Goodwill and Other Intangible Assets, Net		114,577		112,000
Other Assets		1,175,366		974,000
TOTAL ASSETS	<u>\$</u>	3,013,964	\$	2,917,000
LIABILITIES & NET ASSETS				
Debt	\$	1,070,026	\$	920,000
Other Liabilities		961,256	-	948,000
Total Liabilities		2,031,282		1,868,000
Total Net Assets		982,682		1,049,000
TOTAL LIABILITIES & NET ASSETS	\$	3,013,964	\$	2,917,000

#### Allegheny Health Network Consolidated Statement of Cash Flows - UNAUDITED Period Ended March 31, 2018

(Dollars in Thousands)

		QTD			
	A	ACTUAL		PLAN	
Cash Flow from Operating Activities:	\$	(36,878)	\$	3,000	
Cash Flow from Investing Activities:		(72,810)		(76,000)	
Cash Flow from Financing Activities:		38,367		80,000	
Net Change in Cash and Cash Equivalents		(71,321)		7,000	
Beginning Cash and Cash Equivalents		220,017		172,000	
Ending Cash and Cash Equivalents	\$	148.696	\$	179.000	