### Buchanan Ingersoll & Rooney PC

Jack M. Stover 717 237 4837 jack.stover@bipc.com 409 North Second Street Suite 500 Harrisburg, PA 17101-1357 T 717 237 4800 F 717 233 0852 www.bipc.com

July 30, 2018

#### VIA HAND DELIVERY

Joseph DiMemmo, CPA
Deputy Insurance Commissioner
Office of Corporate and Financial Regulation
Pernsylvania Insurance Department
1345 Strawberry Square
Harrisburg, PA 17120

RECEIVED
Corporate & Financial Regulation

JUL 3 0 2018

Pennsylvania Insurance Department

Re: Highmark Health Condition 14 of Order ID-RC-13-06

Dear Deputy Commissioner DiMemmo:

In compliance with Condition 14 of the above-captioned Order, Highmark Health is submitting the enclosed non-confidential Allegheny Health Network financial reports for the period ending June 30, 2018 on a non-confidential basis. I have forwarded a copy of the reports to Mr. Beaser and Mr. DeLacey by e-mail.

Very truly yours,

Jack M. Stover

JMS/jls Enclosure

cc: Lawrence J. Beaser, Esquire (via email: Beaser@BlankRome.com)
Patrick T. DeLacey (via email: pat.delacey@raymondjames.com)

# Allegheny Health Network Consolidated Statements of Operations - UNAUDITED Periods Ended June 30, 2018 (Dollars in Thousands)

Total Operating Revenue
Total Operating Expense
Operating Income
Net Income (Loss)

QTD				YTD								
	ACTUAL		PLAN		ACTUAL PLAN		PLAN		PY			
\$	822,207 799,871	\$	803,000 800,000	\$	1,612,545 1,588,741	\$	1,605,000 1,602,000	\$	1,518,921 1,507,776			
\$	22,336	\$	3,000	\$	23,804	\$	3,000	\$	11,145			
\$	17,069	\$	(2,000)	\$	18,052	\$	(18,000)	\$	28,444			

#### Allegheny Health Network Key Financial Indicators Periods Ended June 30, 2018

v:	QTD				YTD			
	,	ACTUAL		PLAN		ACTUAL		PLAN
Financial Metrics								
FTEs		18,742		17,754		18,725		17,742
Net EBITDA (in thousands)	\$	61,600	\$	50,000	\$	106,637	\$	84,000
Operating Margin %		2.7%		0.4%		1.5%		0.2%
Net Income %		2.1%		(0.2%)		1.1%		(1.1%)
Net EBITDA %		7.5%		6.2%		6.6%		5.2%
Days Cash on Hand		104.9		73.7		105.3		73.2
Days in A/R		41.7		40.4		42.3		40.1
Total Debt (in thousands)	\$	1,067,892	\$	920,000	\$	1,067,892	\$	920,000
Statistical Metrics								
Discharges		21,663		22,884		43,690		46,028
Adjusted Discharges		46,190		47,261		91,403		94,128
Emergency Department Visits		70,197		76,578		139,475		150,862
Outpatient Registrations		337,063		342,011		659,974		677,170
Physician Visits		756,161		760,573		1,469,694		1,504,978

Note: Certain PY amounts have been revised to conform with CY presentation

### Allegheny Health Network Consolidated Balance Sheets - UNAUDITED June 30, 2018 and 2017

(Dollars in Thousands)

	ACTUAL			PLAN	PY
<u>ASSETS</u>					
Cash & Cash Equivalents	\$	213,500	\$	174,000	\$ 190,997
Receivables		406,186		388,000	393,649
PPE, Net		1,170,553		1,313,000	1,060,141
Goodwill and Other Intangible Assets, Net		114,390		112,000	116,761
Other Assets		1,232,744	_	1,009,000	1,002,356
TOTAL ASSETS	\$	3,137,373	\$	2,996,000	\$ 2,763,904
LIABILITIES & NET ASSETS					
Debt	\$	1,067,892	\$	920,000	\$ 1,428,640
Other Liabilities		979,905		952,000	 1,055,781
Total Liabilities		2,047,797	-	1,872,000	 2,484,421
Total Net Assets		1,089,576		1,124,000	 279,483
TOTAL LIABILITIES & NET ASSETS	\$	3,137,373	\$	2,996,000	\$ 2,763,904

## Allegheny Health Network Consolidated Statements of Cash Flows - UNAUDITED Periods Ended June 30, 2018 (Dollars in Thousands)

		QTD				YTD				
	-	ACTUAL		PLAN		ACTUAL		PLAN		
Cash Flow from Operating Activities:	\$	113,268	\$	29,000	\$	76,390	\$	32,000		
Cash Flow from Investing Activities:		(108,872)		(113,000)		(181,682)		(189,000)		
Cash Flow from Financing Activities:		60,408		79,000		98,775		159,000		
Net Change in Cash and Cash Equivalents		64,804		(5,000)		(6,517)		2,000		
Beginning Cash and Cash Equivalents		148,696		179,000		220,017		172,000		
Ending Cash and Cash Equivalents	\$	213,500	\$	174,000	\$	213,500	\$	174,000		