## BEFORE THE INSURANCE DEPARTMENT OF THE COMMONWEALTH OF PENNSYLVANIA

Statement Regarding the Acquisition of Control of or Merger with Domestic Insurers:

Highmark Inc.; First Priority Life Insurance Company, Inc.; Gateway Health Plan, Inc.; Highmark Casualty Insurance Company; Highmark Senior Resources Inc.; HM Casualty Insurance Company; HM Health Insurance Company, d/b/a Highmark Health Insurance Company; HM Life Insurance Company; HMO of Northeastern Pennsylvania, Inc., d/b/a First Priority Health; Inter-County Health Plan, Inc.; Inter-County Hospitalization Plan, Inc.; Keystone Health Plan West, Inc.; United Concordia Companies, Inc.; United Concordia Dental Plans of Pennsylvania, Inc.; United Concordia Life and Health Insurance Company

By UPE, a Pennsylvania nonprofit corporation

## RESPONSE TO PID INFORMATION REQUEST 4.2.13 FROM THE PENNSYLVANIA INSURANCE DEPARTMENT

## **REQUEST 4.2.13:**

Provide a listing of all insurance product lines, by geographic area, offered by Highmark or any Highmark Affiliate, both which are and which are not the subject of the Form A filing. For each product line, identify whether the product line is Blue-branded or unbranded. Please describe if any of such insurance lines were not considered for the purpose of the analysis under 40 P.S. § 991.1403(d)(i) and, if not, why not.

## **RESPONSE:**

We understand that the following is a listing of the Domestic Insurers' health insurance products, the markets to which they relate, the geographic areas in which they are offered, and whether they are Blue-Branded:

Company	Product	Market	Geographic Area	Blue Branded
First Priority Health	BlueCare HMO	Commercial Group HMO	Northeastern PA	Yes
First Priority Health	BlueCare HMO Plus	Commercial Group HMO Open Access	Northeastern PA	Yes
First Priority	BlueCare HMO	Individual HMO	Northeastern	Yes

Health	Direct	Guaranteed Issue	PA	
First Priority	CHIP	Individual Income	Northeastern	Yes
Health		Based	PA	
First Priority	BlueCare HMO	Individual	Northeastern	Yes
Health		Conversion HMO	PA	
First Priority Life	BlueCare EPO	Commercial Large and Small Group EPO	Northeastern PA	Yes
First Priority Life	BlueCare QHD EPO	Commercial Large and Small Group QHD EPO	Northeastern PA	Yes
First Priority Life	BlueCare PPO	Commercial Large and Small Group PPO	Northeastern PA	Yes
First Priority Life	BlueCare QHD PPO	Commercial Large and Small Group QHD PPO	Northeastern PA	Yes
First Priority Life	AffordaBlue	Commercial Large and Small Group Custom PPO	Northeastern PA	Yes
First Priority Life	Blue Care Traditional	Commercial Large and Small Group Traditional/ Indemnity	Northeastern PA	Yes
First Priority Life	BlueCare Comprehensive	Commercial Large Group Comprehensive	Northeastern PA	Yes
First Priority Life	BlueCare Assure	Individual Guaranteed Issue Custom PPO	Northeastern PA	Yes
First Priority Life	BlueCare Direct	Individual PPO Retail	Northeastern PA	Yes
First Priority Life	BlueCare Direct Essentials	Individual PPO Retail	Northeastern PA	Yes
First Priority Life	BlueCare Direct Advantage	Individual PPO Retail	Northeastern PA	Yes
First Priority Life	BlueCare Direct Select	Individual PPO Retail	Northeastern PA	Yes
First Priority Life	BlueCare PPO	Individual PPO Conversion	Northeastern PA	Yes
Gateway Health Plan	Gateway Health Plan	Medicaid	Western and Central PA	No
Gateway Health Plan	Gateway Health Plan <sup>®</sup> Medicare Assured <sup>®</sup> HMO SNP	Medicare Advantage HMO Dual Eligible Special Needs Plan	Western and Central PA plus Philadelphia	No

		T	County	
Highmark	Supplemental Dental	Commercial Group, mid sized and large group	Western and Central PA	Yes
Highmark	Supplemental Vision	Commercial Group, mid sized and large group	Western and Central PA	Yes
Highmark	PPO Blue	Commercial Group PPO, mid sized and large group	Western and Central PA	Yes
Highmark	EPO Blue	Commercial group exclusive provider organization	Western and Central PA	Yes
Highmark	DirectBlue PPO	Commercial Group PPO program that includes an optional gatekeeper	Western and Central PA	Yes
Highmark	PPOBlue HDHP	Qualified high deductable plan	Western and Central PA	Yes
Highmark	ClassicBlue Comprehensive	Comprehensive major medical plan	Western and Central PA	Yes
Highmark	ClassicBlue Traditional	Facility, medical surgical, and major medical programs	Western and Central PA	Yes
Highmark	Signature 65	Group Medicare complement	Western and Central PA	Yes
Highmark	CHIP PPO	Individual PPO program for uninsured children	Central PA	Yes
Highmark	Special Care	Traditional fee for service coverage for low income adults	Western and Central PA	Yes
Highmark	CHIP PPO	Individual PPO program for uninsured children	Central PA	Yes
Highmark	FreedomBlue	Medicare Advantage PPO	62 counties in PA (excludes IBC counties)	Yes
Highmark	MedigapBlue	Medicare supplemental	Western and Central PA	Yes

3		coverage (plans A, B, C, F, F(HD)		
		and N)		
Highmark	Preferred Blue PPO	Individual Guaranteed issue	Western and Central PA	Yes
Highmark	DirectBlue PPO	Individual Medically Underwritten PPO	Western and Central PA	Yes
Highmark	Advance Blue	Individual Medically Underwritten	Western and Central PA	Yes
Highmark	Short Term Blue	Individual Medically Underwritten	Western and Central PA	Yes
Highmark	Simply Blue	Individual Medically Underwritten	Western and Central PA	Yes
Highmark Health Insurance Company	PPO Blue	Commercial Group PPO, small group	Western and Central Pa	Yes
Highmark Health Insurance Company	Supplemental Dental	Commercial Group, small group	Western and Central PA	Yes
Highmark Health Insurance Company	Supplemental Vision	Commercial Group, small group	Western and Central PA	Yes
Highmark Health Insurance Company	FreedomBlue	Medicare Advantage PPO	All 55 WV counties	Yes
Highmark Health Insurance Company	Transition PPO	Individual Guaranteed Issue PPO	Western and Central Pa	Yes
Highmark Senior Resources	BlueRx	Medicare Part D Prescription Drug Plan (PDP)	CMS Region 6 (All PA/WV)	Yes
Highmark Casualty	Provider Excess	Group	PA	No
Highmark Casualty; HM Casualty	Workers Compensation	Group	PA	No
Highmark Casualty; HM Life	Stop Loss	Group	PA	No
HM Life	Vision	Group	PA	No
HM Life	Accident -	Group/Individual	PA	No

NAV 4511	Worksite			
HM Life	Critical Illness- Worksite	Group/Individual	PA ·	No
HM Life	Disability Income  – Worksite	Group	PA	No
HM Life	Hospital Indemnity- Worksite	Group	PA	No
HM Life	Term Life- Worksite	Group	PA	No
HM Life	Limited Medical Benefit Plan	Group	PA	No
Inter-County Hospitalization Plan, Inc. & Inter- County Health Plan, Inc.	Traditional Insured	Commercial Group	PA Statewide	No
Inter-County Hospitalization Plan, Inc. & Inter- County Health Plan, Inc.	Traditional Cost Plus	Commercial Group	PA Statewide	No
Inter-County Hospitalization Plan, Inc. & Inter- County Health Plan, Inc.	Dental Indemnity	Commercial Group	PA Statewide	No
Inter-County Hospitalization Plan, Inc. & Inter- County Health Plan, Inc.	Prescription	Commercial Group	PA Statewide	No
Inter-County Hospitalization Plan, Inc. & Inter- County Health Plan, Inc.	Medigap	Individual	PA Statewide	No
Inter-County Hospitalization Plan, Inc. & Inter- County Health Plan, Inc.	Indemnity Limited Benefit	Individual	PA Statewide	No
Keystone Health Plan West	KeystoneBlue HMO	Commercial Group	Western Pa	Yes
Keystone Health Plan West	KeystoneBlue (GI)	Individual Guaranteed issue	Western Pa	Yes

		(closed to sales)		
Keystone Health Plan West	KeystoneBlue (MU)	Individual Medically Underwritten (closed to sales)	Western Pa	Yes
Keystone Health Plan West	KeystoneBlue Conversion	Individual, for subscribers who lost group coverage	Western Pa	Yes
Keystone Health Plan West	SecurityBlue	Medicare Advantage HMO	28 counties in WPA (excludes Centre County)	Yes
Keystone Health Plan West	SecurityBlue Care (plan offered under SecurityBlue)	Medicare Advantage HMO Special Needs Plan (SNP) (for full dual eligibles under both Medicare and Medicaid)	17 counties in WPA	Yes
United Concordia Life and Health Insurance Company	Concordia Flex	Commercial Group Stand-alone Dental Passive PPO. Vision rider can be added	PA	No
United Concordia Life and Health Insurance Company	Concordia Preferred	Commercial Group Active PPO, vision rider can be added	PA	No
United Concordia Life and Health Insurance Company	Concordia Choice	Commercial Group Voluntary Passive PPO, vision rider can be added	PA	No
United Concordia Life and Health Insurance Company	iDental	Individual Guaranteed Issue	PA	No
United Concordia Dental Plans of Pennsylvania, Inc.	ConcordiaPlus	Commercial Group Capitated PPO	PA	No

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