

Brackbill, Robert

From: Tim Jackson [tjackson@us.nlmk.com]
Sent: Monday, April 16, 2012 12:45 PM
To: Brackbill, Robert
Subject: RE: Pennsylvania Insurance Department's Public Informational Hearing: Speaker Information
Attachments: Informational Hearing on the Highmark-WPAHS Affiliation.pdf

Dear Robert,
Attached is my brief talking points for the information hearing tomorrow.

Best Regards,
TJ

Timothy J. Jackson
Director, Corporate Risk & Insurance



*Airport Office Park
Building Four, Suite 105
333 Rouser Road
Moon Township, PA 15108
(724) 983-6464 x1018
fax: (724) 308-4100
cell: (412)736-6255*

From: Brackbill, Robert [mailto:rbrackbill@pa.gov]
Sent: Friday, April 13, 2012 5:43 PM
Subject: Pennsylvania Insurance Department's Public Informational Hearing: Speaker Information

**Thank you for participating in the UPE/Highmark Public Informational Hearing
Tuesday, April 17, 2012.**

Westin Hotel at the Convention Center
Allegheny Ballrooms
1000 Penn Ave.
Pittsburgh, PA 15222

For your information you will find attached:

- An agenda
- Order of speakers
- Information on parking

Currently, we do have more than 40 individuals who wish to offer public comments. So we request that you be concise and limit your oral remarks to 8 minutes. After your presentation, Commissioner Consedine may have some questions for you.

Your written remarks need not be limited and we ask that you do submit those electronically – if you have not done so already. But again, we would ask that you focus your oral comments on key areas.

In addition, this high level of interest necessitates our taking public comments into the evening session. If we do keep to our agenda, it would appear that speakers after the 27th spot will be appearing in the evening session.

When you arrive on Tuesday, please check in at the Insurance Department's registration desk – outside of the Allegheny Ballrooms. If you are attending the evening session, we ask that you sign in again.

As your name approaches on the roster, we do ask you to take a seat in the reserved section closest to the presentation table. The Commissioner will call you forward and also indicate the next speaker "on deck."

The hearing will be streamed live via the Department's website that day (www.insurance.pa.gov). Please speak into the microphones during your presentation. Also, if we have misspelled your name or that of your organization, do let us know. We will make that correction for the title card which identifies you in the video.

If you are using exhibits as part of your presentation that you wish to display upon the room's video screens, please put those exhibits on a CD or flash drive. CDs/flash drives will need to be properly labeled and provided when you check in so that they can be loaded by the video technician.

We appreciate your flexibility with this public informational hearing. We do hope you understand our need for certain rules of the road to keep this process on track. It is our goal to hear meaningful information from as many individuals as possible. Thank you!

Robert E. Brackbill, Jr. | PIR | Chief, Company Licensing Division
Pennsylvania Insurance Department
1345 Strawberry Square | Harrisburg, PA 17120
Phone: 717.783.2143 | Fax: 717.787.8557
E-mail: rbrackbill@pa.gov
www.insurance.pa.gov | www.chipcoverspakids.com



**Sharon
Coating, LLC**

Tuesday April 17, 2012

From: Timothy Jackson, Director Corporate Risk & Insurance, NLMK USA

RE: Informational Hearing on the Highmark/WPAHS Affiliation

My message is simple:

Effects on employees & employers:

We must preserve WPAHS to maintain provider choices for our employees and to assure competition among healthcare providers.

I administer the health plan for our more than 760 Western PA employees and I also pay the claims cost. We have a self-insured health plan. If there is no choice of providers for our employees and a lack of competition among providers: Costs will rise. Employers will struggle to continue to provide affordable benefits.

Effects on our community:

I believe we will see a dramatic downsizing of the current WPAHS without the affiliation of Highmark. Employees will lose their jobs and patients will lose their choice.

Speaking from experience:

I have seen the negative effects on our employees when they learn of a disruption with their healthcare provider. Our two main production facilities are located in Farrell & Sharon PA. UPMC's commitment to leave the Highmark network has ignited fear with our employees. Employees will lose their choice and employer cost will increase.

I believe national healthcare players will welcome the affiliation as UPMC is the only major healthcare delivery system in Western PA and has demonstrated they enjoy the lack of competition.

I recommend the State Insurance Dept move quickly to approve the affiliation between Highmark & WPAHS.

Sincerely,

Timothy J. Jackson, NLMK USA