BEFORE THE INSURANCE DEPARTMENT OF THE COMMONWEALTH OF PENNSYLVANIA

Statement Regarding the Acquisition of Control of or Merger with Domestic Insurers:

Hospital Service Association of Northeastern Pennsylvania d/b/a Blue Cross of Northeastern Pennsylvania; First Priority Life Insurance Company, Inc.; HMO of Northeastern Pennsylvania, Inc., d/b/a First Priority Health

By Highmark Inc.

BCNEPA RESPONSE TO INFORMATION REQUEST 7.3 FROM THE PENNSYLVANIA INSURANCE DEPARTMENT

REQUEST 7.3:

Identify all individuals and lobbying firms providing lobbying services to any Highmark Entity or BCNEPA Entity with respect to the Transaction. Provide both individual and firm names.

RESPONSE:

BCNEPA certifies to the best of its knowledge, information and belief that BCNEPA has not retained any lobbying firms to provide lobbying services with respect to the Transaction; and that all BCNEPA lobbying activities are conducted under the oversight of Kimberly J. Kockler, Vice President of Government Affairs.

> Hospital Service Association of Northeastern Pennsylvania d/b/a Blue Cross of Northeastern Pennsylvania ("BCNEPA") 19 North Main Street Wilkes-Barre, PA 18711