

**BEFORE THE INSURANCE DEPARTMENT
OF THE
COMMONWEALTH OF PENNSYLVANIA**

**Statement Regarding the Acquisition of Control of or Merger with
Domestic Insurers:**

**Hospital Service Association of Northeastern Pennsylvania
d/b/a Blue Cross of Northeastern Pennsylvania;
First Priority Life Insurance Company, Inc.;;
HMO of Northeastern Pennsylvania, Inc.,
d/b/a First Priority Health**

By Highmark Inc.

**BCNEPA RESPONSE TO INFORMATION REQUEST 5.2.10 FROM
THE PENNSYLVANIA INSURANCE DEPARTMENT**

REQUEST 5.2.10:

Provide all other studies, surveys, analyses and reports that were prepared by or for any officer(s), director(s), board(s) of director(s), committee(s) or committee member(s), task force(s), individual(s) or other entities related directly or indirectly to any Highmark Entity or BCNEPA Entity for the purpose of evaluating or analyzing the Transaction with respect to market shares, competition, competitors, markets, potential for sales growth or expansion into product or geographic markets. Indicate (if not contained in the document itself) the date of preparation, and the name and title of each individual who prepared each such document. To the extent that responsive studies, surveys, analyses and reports are being provided in response to another part of this PID Request for Information, identify the specific section and study, survey, analysis or report being provided so that a comprehensive list of all studies, surveys, analyses and reports is submitted in response to this Section 5.2.10.

RESPONSE:

BCNEPA certifies to the best of its knowledge, information and belief that: In light of the similarities between this Request and the language applicable to Items 4(c) and 4(d) of the Notification and Report Form for Certain Mergers and Acquisitions required under the Hart–Scott–Rodino Antitrust Improvements Act of 1976, as amended, (“HSR Filing”), BCNEPA interprets this Request as equivalent to a request for documents responsive to Items 4(c) and 4(d) of the HSR Filing. BCNEPA filed its HSR Filing, including documents in response to Items 4(c)

and 4(d), on June 9, 2014. A copy of BCNEPA's entire HSR Filing is enclosed with BCNEPA's confidential response to Request 4.4.3.

**Hospital Service Association of
Northeastern Pennsylvania
d/b/a Blue Cross of Northeastern
Pennsylvania ("BCNEPA")
19 North Main Street
Wilkes-Barre, PA 18711**