The Evolution of Insurance Market Regulation Presented by:

The Pennsylvania Insurance Department and Commissioner Joel Ario



October 22, 2009 8 a.m. to 4 p.m.

Life Center

411 S. 40th St., Harrisburg, PA 17111 (Life Center was previously AMP's Global Headquarters near the Harrisburg Mall)



The structure of insurance regulation is being discussed nationally as well as within the states. Likely if you ask an insurance company CEO, they might say when it comes to market regulation "less is more." The Pennsylvania Insurance Department wants to show that effective and efficient regulation is the balancing act we want to achieve.

We have always used a combination of principles-based and rules-based regulation. More recently, we've been using the strategy of market regulatory responses developed through the NAIC to protect insurance consumers.



Schedule of Events:

| 8:00 | Registration | 11:30 | Lunch (on your own) |
|-------|--|-------|--|
| 8:30 | Program Overview: Setting the Stage <i>Ron Gallagher</i> , Deputy Commissioner for Market Regulation | 12:30 | Market Regulation Continuum: What is it and How Does it Work? Peter Camacci, Director, Market Conduct |
| 9:00 | Market Analysis as the Foundation for Effective Market Regulation Joel Ario, Insurance Commissioner | 1:00 | Panel Discussion: Lessons Learned from the Continuum of Regulatory Responses Jack Yanosky, Director, Licensing and Enforcement Peter Camacci, Director, Market Conduct Chris Monahan, Supervisor, Market Analysis |
| 9:30 | What is Market Analysis About? Cindy Fillman, Director, Insurance Consumer Liaison and Market Surveillance | | |
| 10:00 | How is MCAS Information used by the Regulator and the Company? Chris Monahan, Supervisor, Market Analysis | 1:30 | Improving Market Regulation Through NAIC Accreditation Standards Joel Ario, Pennsylvania Insurance Commissioner Ralph Tyler, Maryland Insurance Commissioner |
| 10:30 | Morning Break | | |
| 10:45 | How is Complaint Information Used by the Regulator and the Carrier? Carolyn Morris, Director, Consumer Services | 2:30 | Q&A with the Department <i>Commissioner Ario, Deputies and staff</i> |
| | | 3:30 | Wrap up |

To Register:

There is no registration fee, but registration is required by **October 19.**

Register online at www.insurance.state.pa.us.

Registration questions? Please contact cdiep@state.pa.us or call (717) 787-1683.

Thank you!

Who should attend?

- Insurance Compliance Managers and Staff
- Insurance Regulatory Counsel
- Insurance Quality Assurance Staff

What you'll learn:

- The strategy behind department surveys
- How MCAS data impacts your bottom line
- Who's who in the department
- Case studies that apply to your company
- Our process for choosing exams

Dress is Business Casual



Places to Stay:

Hilton Garden Inn Harrisburg East: (717) 635-7299 3943 TecPort Drive Harrisburg, PA 17111 <u>hiltongardeninn.hilton.com</u>

Homewood Suites by Hilton: (717) 909-4663 3990 TecPort Drive Harrisburg, PA 17111 www.homewoodsuites.com

Wyndham Garden Hotel: (717) 558-9506 765 Eisenhower Blvd. Harrisburg, PA 17111 www.wyndham.com

Sheraton: (800) 325-3535 4650 Lindle Road Harrisburg, PA 17111 (Swatara-exit 1 off route 283) www.starwoodhotels.com

Holiday Inn East: (800) 637-4817 4817 Lindle Road Harrisburg, PA 17111 (Swatara-exit 1 off route 283) http://www.hiharrisburg.com/

Directions to Life Center:

411 S. 40th St. Harrisburg, PA 17111

From I-83 (From south and west):

Exit 45 (Paxtang) straight to light. Left onto Paxton Street, proceed 1 mile. Right onto S. 40th St. – .2 mile. Second right into the Life Center.

From I-283 (Lancaster, Airport, Turnpike):

Exit 2-Left onto Lindle Road for .1 mile. Right onto Eisenhower Blvd – .4 mile. Left at Chambers Hill sign and go to light. Left onto Chambers Hill Road – .1 mile. Right onto S. 40th St. Left into the Life Center.

From I-83 or Route 322 (From north and east):

Exit 45 – Left lane follow Swatara sign. Left at traffic light and proceed east .5 mile. Right at S. 40th St.– .2 mile. Second right into the Life Center.