

State: Pennsylvania **Filing Company:** MedAmerica Insurance Company
TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified
Product Name: Long-Term Care
Project Name/Number: Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05

Filing at a Glance

Company: MedAmerica Insurance Company
Product Name: Long-Term Care
State: Pennsylvania
TOI: LTC03I Individual Long Term Care
Sub-TOI: LTC03I.001 Qualified
Filing Type: Rate - Other (Not M.U. or G.I. Product)
Date Submitted: 03/14/2016
SERFF Tr Num: MILL-130423861
SERFF Status: Assigned
State Tr Num: MILL-130423861
State Status: Received Review in Progress
Co Tr Num: SIMPLICITY

Implementation: On Approval
Date Requested:
Author(s): Missy Gordon, Stephanie Moench, Travis Reisch, Shawn Stender, Bryan Rask, Brandon Johnson, Kelsey Schaefer, Jack Bridges
Reviewer(s): Jim Laverty (primary)
Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:
Proposed 75% increase on 399 of the following MedAmerica policies: SPL-336 & FSPL-336

State: Pennsylvania **Filing Company:** MedAmerica Insurance Company
TOI/Sub-TOI: LTC031 Individual Long Term Care/LTC031.001 Qualified
Product Name: Long-Term Care
Project Name/Number: Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05

General Information

Project Name: Simplicity Nationwide Follow-Up Rate Increase Status of Filing in Domicile: Pending
Project Number: 145MAI01-60.05 Date Approved in Domicile:
Requested Filing Mode: Review & Approval Domicile Status Comments: Pennsylvania is the state of domicile.
Explanation for Combination/Other: Market Type: Individual
Submission Type: New Submission Individual Market Type:
Overall Rate Impact: 75% Filing Status Changed: 03/15/2016
State Status Changed: 03/28/2016
Deemer Date: Created By: Brandon Johnson
Submitted By: Travis Reisch Corresponding Filing Tracking Number:

Filing Description:

These are existing individual policy forms that provide comprehensive long-term care coverage on a cash basis. Riders that convert the coverage to either facility only or community care only may have been available at issue. Policies were issued in Pennsylvania from April 1, 2004 to October 1, 2007 and are no longer being marketed in any jurisdiction.

MedAmerica Insurance Company (MedAmerica) is requesting the approval of a premium rate increase on these forms, including all associated riders. The primary reason why these forms are in need of a premium rate increase is due to emerging experience running more adverse than expected in pricing.

The company is requesting a premium rate increase that varies by issue age from 58.3% to 87.4% and averages 75% in Pennsylvania. The rate increase was determined by issue age to allow certification to rate stability in Pennsylvania, to better align the rate increase with the adverse experience, and to minimize the rate increase for older insureds.

As noted in the enclosed actuarial memorandum, three prior rate increases have been approved and implemented on these policy forms. The cumulative prior approved increase varied by issue age from 0% to 60%. The prior rate increases were approved by the Department in June 2013, September 2014, and July 2015. This current rate increase request is being sought to achieve the cumulative rate increase that MedAmerica believes is needed to alleviate the poor performance on this block of business.

Similar to the prior increases, MedAmerica will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will offer a contingent benefit upon lapse to insureds that trigger a substantial rate increase. Additionally, MedAmerica will voluntarily offer a contingent benefit upon lapse to insureds affected by the rate increase, even if the increase is not considered substantial. If the cumulative requested rate increase is approved, a majority of policyholders will be eligible for a contingent benefit upon lapse. To comply with rate stability regulation in this jurisdiction, enclosed with this filing is a plan, subject to the Department's approval, which demonstrates that appropriate administration and claims processing procedures are in effect.

Company and Contact

Filing Contact Information

Missy Gordon, FSA, MAAA, Principal and missy.gordon@milliman.com
Consulting Actuary

State: Pennsylvania **Filing Company:** MedAmerica Insurance Company
TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified
Product Name: Long-Term Care
Project Name/Number: Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05

8500 Normandale Lake Blvd. 952-820-2478 [Phone]
Suite 1850 952-897-5301 [FAX]
Minneapolis, MN 55437-3830

Filing Company Information

(This filing was made by a third party - millimaninc)

MedAmerica Insurance Company	CoCode: 69515	State of Domicile:
165 Court Street	Group Code: 1186	Pennsylvania
Rochester, NY 14647	Group Name: Lifetime HealthCare	Company Type:
(800) 544-0327 ext. [Phone]	Group	Life/Accident/Health
	FEIN Number: 34-0977231	State ID Number:

Filing Fees

Fee Required? No
Retaliatory? No
Fee Explanation:

SERFF Tracking #:

MILL-130423861

State Tracking #:

MILL-130423861

Company Tracking #:

SIMPLICITY

State: Pennsylvania

Filing Company: MedAmerica Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05

Rate Information

Rate data applies to filing.

Filing Method: Review and Approval

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 8.000%

Effective Date of Last Rate Revision: 07/31/2015

Filing Method of Last Filing: Review and Approval

Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
MedAmerica Insurance Company	%	75.000%	\$583,856	399	\$879,885	87.400%	58.300%

SERFF Tracking #:

MILL-130423861

State Tracking #:

MILL-130423861

Company Tracking #:

SIMPLICITY

State: Pennsylvania

Filing Company:

MedAmerica Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05

Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Non-Franchise Rate Tables	SPL-336	Revised	Previous State Filing Number: MILL-129972006 Percent Rate Change Request: 75	PA_MedAmerica_Current Simplicity Premium Rates_20160225.pdf, PA_MedAmerica_Proposed Simplicity Premium Rates_20160225.pdf,
2		Franchise Rate Tables	FSPL-336	Revised	Previous State Filing Number: MILL-129972006 Percent Rate Change Request: 75	PA_MedAmerica_Current Franchise Simplicity Premium Rates_20160225.pdf, PA_MedAmerica_Proposed Franchise Simplicity Premium Rates_20160225.pdf,

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	43.00	59.00	70.00	83.00	98.00	138.00
30	46.00	62.00	75.00	86.00	102.00	144.00
31	46.00	64.00	77.00	88.00	107.00	149.00
32	48.00	66.00	80.00	93.00	109.00	154.00
33	51.00	69.00	82.00	94.00	112.00	158.00
34	51.00	70.00	86.00	98.00	115.00	163.00
35	53.00	72.00	88.00	99.00	118.00	168.00
36	54.00	74.00	90.00	104.00	122.00	173.00
37	56.00	75.00	93.00	107.00	126.00	178.00
38	58.00	80.00	94.00	110.00	130.00	184.00
39	61.00	82.00	98.00	114.00	134.00	187.00
40	59.00	81.00	98.00	112.00	136.00	189.00
41	61.00	83.00	101.00	115.00	137.00	195.00
42	64.00	86.00	105.00	120.00	144.00	200.00
43	66.00	89.00	108.00	122.00	147.00	204.00
44	67.00	90.00	109.00	126.00	150.00	211.00
45	66.00	90.00	110.00	125.00	149.00	210.00
46	68.00	92.00	111.00	128.00	153.00	215.00
47	71.00	95.00	116.00	131.00	158.00	221.00
48	72.00	98.00	119.00	135.00	161.00	227.00
49	74.00	99.00	122.00	140.00	167.00	234.00
50	73.00	99.00	121.00	139.00	166.00	234.00
51	74.00	102.00	126.00	143.00	169.00	239.00
52	77.00	105.00	128.00	147.00	175.00	247.00
53	80.00	108.00	131.00	150.00	180.00	253.00
54	82.00	111.00	134.00	155.00	184.00	260.00
55	80.00	110.00	134.00	152.00	182.00	257.00
56	83.00	112.00	137.00	157.00	188.00	264.00
57	84.00	116.00	141.00	160.00	193.00	272.00
58	87.00	119.00	145.00	164.00	197.00	280.00
59	88.00	121.00	149.00	170.00	204.00	287.00
60	89.00	120.00	148.00	169.00	204.00	286.00
61	93.00	126.00	155.00	177.00	213.00	301.00
62	97.00	132.00	160.00	184.00	222.00	315.00
63	101.00	137.00	168.00	194.00	231.00	328.00
64	104.00	143.00	174.00	200.00	241.00	341.00
65	101.00	138.00	169.00	194.00	233.00	334.00
66	103.00	143.00	175.00	200.00	242.00	347.00
67	107.00	148.00	181.00	209.00	253.00	362.00
68	110.00	152.00	187.00	216.00	262.00	377.00
69	113.00	157.00	193.00	223.00	272.00	392.00
70	111.00	151.00	189.00	217.00	264.00	383.00
71	113.00	156.00	194.00	225.00	273.00	398.00
72	115.00	160.00	199.00	232.00	283.00	412.00
73	118.00	164.00	203.00	237.00	290.00	426.00
74	120.00	167.00	208.00	243.00	298.00	441.00
75	123.00	173.00	218.00	255.00	318.00	480.00
76	123.00	174.00	220.00	259.00	324.00	492.00
77	123.00	175.00	221.00	261.00	328.00	502.00
78	122.00	174.00	221.00	262.00	332.00	513.00
79	120.00	174.00	221.00	264.00	335.00	523.00
80	120.00	175.00	225.00	269.00	N/A	N/A
81	118.00	172.00	223.00	268.00	N/A	N/A
82	114.00	168.00	220.00	265.00	N/A	N/A
83	110.00	163.00	214.00	261.00	N/A	N/A
84	104.00	157.00	208.00	254.00	N/A	N/A
85	100.00	154.00	209.00	260.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	5.00	5.00	6.00	6.00	10.00	16.00
30	5.00	6.00	8.00	10.00	10.00	16.00
31	5.00	6.00	8.00	10.00	11.00	16.00
32	5.00	6.00	10.00	11.00	13.00	18.00
33	6.00	8.00	10.00	11.00	13.00	19.00
34	5.00	8.00	11.00	11.00	14.00	21.00
35	6.00	10.00	11.00	11.00	14.00	22.00
36	6.00	10.00	11.00	14.00	16.00	24.00
37	8.00	10.00	13.00	14.00	18.00	26.00
38	8.00	11.00	13.00	16.00	19.00	27.00
39	10.00	13.00	14.00	18.00	21.00	29.00
40	9.00	12.00	14.00	17.00	22.00	30.00
41	9.00	14.00	16.00	19.00	23.00	33.00
42	11.00	14.00	17.00	20.00	25.00	36.00
43	12.00	16.00	19.00	22.00	27.00	37.00
44	12.00	17.00	20.00	23.00	28.00	41.00
45	14.00	18.00	21.00	24.00	29.00	42.00
46	14.00	18.00	23.00	26.00	32.00	45.00
47	15.00	21.00	26.00	27.00	35.00	48.00
48	17.00	23.00	27.00	30.00	36.00	53.00
49	17.00	23.00	30.00	33.00	39.00	57.00
50	19.00	23.00	29.00	34.00	41.00	58.00
51	19.00	26.00	32.00	38.00	44.00	63.00
52	22.00	28.00	35.00	41.00	47.00	67.00
53	23.00	31.00	37.00	42.00	50.00	72.00
54	25.00	34.00	39.00	47.00	54.00	77.00
55	25.00	35.00	41.00	47.00	57.00	80.00
56	28.00	37.00	44.00	51.00	61.00	86.00
57	29.00	40.00	48.00	55.00	66.00	94.00
58	32.00	43.00	52.00	59.00	70.00	101.00
59	35.00	47.00	57.00	65.00	77.00	108.00
60	36.00	48.00	59.00	67.00	80.00	112.00
61	40.00	54.00	65.00	74.00	88.00	124.00
62	43.00	58.00	70.00	81.00	95.00	135.00
63	48.00	63.00	77.00	89.00	104.00	148.00
64	52.00	70.00	84.00	95.00	115.00	161.00
65	53.00	72.00	86.00	100.00	118.00	170.00
66	56.00	78.00	94.00	107.00	128.00	185.00
67	61.00	84.00	102.00	118.00	140.00	203.00
68	66.00	90.00	110.00	127.00	152.00	222.00
69	71.00	97.00	120.00	138.00	167.00	242.00
70	72.00	98.00	122.00	139.00	170.00	247.00
71	77.00	105.00	131.00	150.00	182.00	268.00
72	81.00	113.00	139.00	162.00	197.00	290.00
73	87.00	120.00	148.00	173.00	210.00	313.00
74	92.00	127.00	157.00	183.00	225.00	337.00
75	97.00	136.00	171.00	201.00	249.00	382.00
76	101.00	142.00	179.00	210.00	263.00	406.00
77	104.00	147.00	186.00	219.00	276.00	428.00
78	106.00	151.00	192.00	227.00	288.00	450.00
79	107.00	154.00	197.00	235.00	298.00	470.00
80	109.00	159.00	205.00	245.00	N/A	N/A
81	109.00	160.00	207.00	249.00	N/A	N/A
82	107.00	158.00	207.00	250.00	N/A	N/A
83	105.00	156.00	205.00	250.00	N/A	N/A
84	101.00	152.00	201.00	246.00	N/A	N/A
85	98.00	150.00	204.00	255.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	10.00	13.00	18.00	22.00	26.00	40.00
30	11.00	14.00	19.00	22.00	26.00	42.00
31	11.00	16.00	19.00	22.00	29.00	43.00
32	13.00	16.00	21.00	26.00	30.00	46.00
33	13.00	18.00	22.00	26.00	32.00	50.00
34	13.00	19.00	24.00	27.00	34.00	51.00
35	14.00	21.00	26.00	29.00	35.00	54.00
36	14.00	21.00	26.00	30.00	37.00	59.00
37	16.00	22.00	27.00	34.00	38.00	61.00
38	16.00	24.00	29.00	35.00	42.00	66.00
39	19.00	26.00	30.00	37.00	45.00	67.00
40	19.00	27.00	31.00	36.00	47.00	69.00
41	19.00	27.00	33.00	39.00	48.00	75.00
42	22.00	28.00	36.00	42.00	51.00	78.00
43	22.00	30.00	37.00	42.00	53.00	81.00
44	23.00	33.00	39.00	47.00	56.00	86.00
45	24.00	33.00	41.00	47.00	57.00	87.00
46	26.00	35.00	42.00	48.00	60.00	92.00
47	27.00	36.00	45.00	51.00	63.00	96.00
48	29.00	38.00	48.00	54.00	66.00	101.00
49	29.00	39.00	50.00	57.00	71.00	107.00
50	29.00	41.00	50.00	58.00	72.00	110.00
51	31.00	42.00	54.00	63.00	74.00	114.00
52	34.00	45.00	55.00	66.00	79.00	121.00
53	35.00	48.00	58.00	67.00	83.00	126.00
54	37.00	50.00	61.00	72.00	88.00	133.00
55	36.00	51.00	62.00	72.00	88.00	134.00
56	39.00	52.00	65.00	76.00	92.00	141.00
57	40.00	57.00	69.00	80.00	98.00	148.00
58	41.00	58.00	73.00	84.00	102.00	156.00
59	44.00	62.00	76.00	88.00	108.00	163.00
60	45.00	62.00	77.00	90.00	110.00	165.00
61	48.00	67.00	83.00	95.00	117.00	177.00
62	52.00	71.00	88.00	102.00	125.00	188.00
63	54.00	75.00	93.00	108.00	132.00	200.00
64	57.00	80.00	99.00	115.00	141.00	212.00
65	56.00	79.00	98.00	114.00	139.00	212.00
66	59.00	84.00	103.00	120.00	148.00	226.00
67	62.00	88.00	109.00	128.00	157.00	239.00
68	66.00	92.00	115.00	136.00	167.00	253.00
69	68.00	97.00	121.00	142.00	176.00	269.00
70	69.00	96.00	121.00	140.00	175.00	268.00
71	71.00	99.00	127.00	148.00	183.00	281.00
72	73.00	104.00	132.00	155.00	193.00	297.00
73	77.00	108.00	137.00	162.00	202.00	312.00
74	79.00	113.00	141.00	168.00	211.00	328.00
75	82.00	118.00	151.00	180.00	229.00	365.00
76	84.00	121.00	155.00	185.00	237.00	380.00
77	85.00	123.00	159.00	189.00	244.00	394.00
78	85.00	124.00	161.00	193.00	251.00	408.00
79	85.00	125.00	163.00	197.00	257.00	422.00
80	86.00	128.00	168.00	204.00	N/A	N/A
81	85.00	128.00	168.00	206.00	N/A	N/A
82	83.00	125.00	168.00	206.00	N/A	N/A
83	80.00	123.00	165.00	204.00	N/A	N/A
84	77.00	119.00	161.00	201.00	N/A	N/A
85	74.00	117.00	164.00	209.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
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POLICY SERIES SPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	11.00	14.00	16.00	16.00	19.00	24.00
30	11.00	14.00	16.00	18.00	21.00	26.00
31	13.00	14.00	18.00	19.00	21.00	27.00
32	13.00	16.00	18.00	19.00	22.00	29.00
33	13.00	16.00	19.00	21.00	24.00	30.00
34	14.00	18.00	19.00	22.00	26.00	32.00
35	14.00	18.00	21.00	24.00	27.00	34.00
36	16.00	19.00	22.00	24.00	29.00	35.00
37	16.00	21.00	24.00	26.00	30.00	38.00
38	18.00	21.00	26.00	27.00	32.00	40.00
39	18.00	22.00	27.00	29.00	34.00	43.00
40	19.00	23.00	28.00	31.00	34.00	45.00
41	20.00	25.00	30.00	33.00	37.00	47.00
42	20.00	27.00	31.00	34.00	39.00	50.00
43	22.00	28.00	33.00	37.00	42.00	55.00
44	23.00	30.00	36.00	39.00	45.00	58.00
45	24.00	30.00	36.00	41.00	47.00	59.00
46	26.00	33.00	39.00	44.00	50.00	63.00
47	27.00	35.00	41.00	47.00	53.00	68.00
48	29.00	38.00	44.00	50.00	57.00	72.00
49	32.00	41.00	47.00	53.00	60.00	77.00
50	32.00	42.00	50.00	55.00	63.00	80.00
51	35.00	45.00	53.00	58.00	69.00	86.00
52	37.00	48.00	57.00	63.00	73.00	92.00
53	39.00	51.00	61.00	69.00	79.00	99.00
54	42.00	55.00	66.00	73.00	85.00	107.00
55	44.00	57.00	68.00	76.00	87.00	110.00
56	47.00	62.00	73.00	81.00	94.00	119.00
57	51.00	66.00	79.00	88.00	101.00	127.00
58	55.00	72.00	84.00	95.00	109.00	137.00
59	59.00	77.00	91.00	102.00	117.00	148.00
60	62.00	81.00	95.00	107.00	123.00	155.00
61	67.00	88.00	104.00	117.00	134.00	168.00
62	74.00	97.00	115.00	128.00	147.00	183.00
63	80.00	106.00	125.00	139.00	161.00	200.00
64	88.00	115.00	137.00	154.00	175.00	219.00
65	91.00	120.00	143.00	160.00	185.00	229.00
66	101.00	132.00	157.00	176.00	203.00	252.00
67	110.00	145.00	173.00	193.00	222.00	276.00
68	121.00	160.00	190.00	212.00	245.00	304.00
69	133.00	175.00	209.00	234.00	269.00	334.00
70	137.00	182.00	216.00	243.00	279.00	346.00
71	150.00	200.00	237.00	267.00	307.00	381.00
72	165.00	219.00	261.00	293.00	338.00	418.00
73	181.00	241.00	287.00	322.00	372.00	460.00
74	198.00	263.00	315.00	354.00	408.00	504.00
75	231.00	309.00	370.00	417.00	483.00	600.00
76	252.00	337.00	404.00	456.00	528.00	656.00
77	274.00	367.00	441.00	498.00	577.00	717.00
78	298.00	400.00	481.00	543.00	629.00	781.00
79	324.00	435.00	524.00	591.00	686.00	850.00
80	362.00	487.00	587.00	664.00	N/A	N/A
81	393.00	530.00	640.00	724.00	N/A	N/A
82	427.00	577.00	696.00	788.00	N/A	N/A
83	462.00	625.00	756.00	856.00	N/A	N/A
84	499.00	676.00	818.00	927.00	N/A	N/A
85	592.00	808.00	982.00	1,116.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	79.00	108.00	128.00	151.00	178.00	250.00
30	84.00	113.00	137.00	157.00	186.00	262.00
31	84.00	116.00	140.00	160.00	195.00	271.00
32	87.00	119.00	146.00	169.00	198.00	279.00
33	93.00	125.00	148.00	172.00	204.00	288.00
34	93.00	128.00	157.00	178.00	210.00	297.00
35	96.00	131.00	160.00	180.00	215.00	306.00
36	99.00	134.00	163.00	189.00	221.00	314.00
37	102.00	137.00	169.00	195.00	230.00	323.00
38	105.00	146.00	172.00	201.00	236.00	335.00
39	111.00	148.00	178.00	207.00	244.00	340.00
40	111.00	151.00	183.00	210.00	253.00	352.00
41	113.00	154.00	189.00	215.00	256.00	364.00
42	119.00	160.00	195.00	224.00	268.00	372.00
43	122.00	166.00	201.00	227.00	274.00	381.00
44	125.00	169.00	204.00	236.00	279.00	393.00
45	124.00	169.00	205.00	233.00	278.00	393.00
46	124.00	168.00	204.00	235.00	282.00	395.00
47	127.00	171.00	209.00	236.00	285.00	398.00
48	128.00	173.00	210.00	239.00	285.00	402.00
49	127.00	172.00	211.00	242.00	289.00	406.00
50	130.00	176.00	215.00	246.00	295.00	414.00
51	131.00	180.00	221.00	252.00	298.00	421.00
52	135.00	184.00	224.00	258.00	306.00	431.00
53	139.00	187.00	228.00	261.00	311.00	438.00
54	141.00	191.00	231.00	266.00	316.00	447.00
55	146.00	201.00	243.00	276.00	331.00	467.00
56	148.00	200.00	245.00	282.00	336.00	472.00
57	149.00	205.00	249.00	283.00	342.00	481.00
58	151.00	206.00	252.00	286.00	343.00	487.00
59	152.00	209.00	256.00	292.00	351.00	493.00
60	164.00	220.00	273.00	310.00	374.00	526.00
61	166.00	225.00	276.00	315.00	380.00	536.00
62	168.00	228.00	278.00	320.00	385.00	547.00
63	169.00	230.00	282.00	326.00	388.00	551.00
64	171.00	234.00	285.00	327.00	395.00	557.00
65	177.00	243.00	298.00	342.00	409.00	587.00
66	177.00	245.00	301.00	344.00	416.00	595.00
67	179.00	247.00	304.00	350.00	424.00	607.00
68	179.00	248.00	304.00	351.00	425.00	612.00
69	179.00	249.00	306.00	353.00	431.00	621.00
70	183.00	251.00	312.00	359.00	438.00	634.00
71	185.00	255.00	318.00	368.00	448.00	651.00
72	187.00	260.00	322.00	375.00	458.00	668.00
73	188.00	262.00	326.00	380.00	465.00	682.00
74	190.00	265.00	329.00	385.00	473.00	698.00
75	220.00	310.00	390.00	456.00	569.00	859.00
76	215.00	305.00	385.00	453.00	567.00	861.00
77	212.00	301.00	380.00	449.00	564.00	863.00
78	206.00	294.00	373.00	443.00	561.00	867.00
79	199.00	289.00	367.00	438.00	556.00	868.00
80	196.00	285.00	367.00	438.00	N/A	N/A
81	189.00	275.00	357.00	429.00	N/A	N/A
82	178.00	262.00	343.00	413.00	N/A	N/A
83	168.00	249.00	327.00	399.00	N/A	N/A
84	156.00	236.00	312.00	381.00	N/A	N/A
85	147.00	226.00	307.00	382.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	9.00	9.00	12.00	17.00	17.00	29.00
30	9.00	12.00	15.00	17.00	17.00	29.00
31	9.00	12.00	15.00	17.00	20.00	29.00
32	9.00	12.00	17.00	20.00	23.00	32.00
33	12.00	15.00	17.00	20.00	23.00	35.00
34	9.00	15.00	20.00	20.00	26.00	38.00
35	12.00	17.00	20.00	20.00	26.00	41.00
36	12.00	17.00	20.00	26.00	29.00	44.00
37	15.00	17.00	23.00	26.00	32.00	47.00
38	15.00	20.00	23.00	29.00	35.00	49.00
39	17.00	23.00	26.00	32.00	38.00	52.00
40	17.00	23.00	26.00	32.00	41.00	55.00
41	17.00	26.00	29.00	35.00	44.00	61.00
42	20.00	26.00	32.00	38.00	47.00	67.00
43	23.00	29.00	35.00	41.00	49.00	70.00
44	23.00	32.00	38.00	44.00	52.00	76.00
45	25.00	34.00	39.00	45.00	53.00	79.00
46	25.00	33.00	41.00	47.00	58.00	83.00
47	27.00	38.00	46.00	49.00	62.00	87.00
48	29.00	40.00	48.00	53.00	64.00	93.00
49	29.00	39.00	52.00	57.00	68.00	99.00
50	34.00	41.00	52.00	60.00	73.00	104.00
51	33.00	46.00	57.00	67.00	77.00	111.00
52	38.00	48.00	61.00	71.00	82.00	117.00
53	40.00	53.00	63.00	73.00	86.00	124.00
54	43.00	58.00	68.00	80.00	93.00	133.00
55	45.00	63.00	75.00	85.00	103.00	146.00
56	49.00	67.00	79.00	91.00	109.00	153.00
57	51.00	71.00	85.00	98.00	117.00	166.00
58	55.00	74.00	91.00	103.00	122.00	175.00
59	59.00	81.00	97.00	111.00	133.00	185.00
60	66.00	88.00	109.00	123.00	147.00	206.00
61	71.00	97.00	115.00	131.00	156.00	221.00
62	74.00	101.00	121.00	141.00	166.00	235.00
63	80.00	106.00	130.00	150.00	176.00	250.00
64	84.00	114.00	137.00	156.00	188.00	264.00
65	93.00	127.00	152.00	175.00	207.00	300.00
66	97.00	134.00	161.00	183.00	220.00	317.00
67	103.00	141.00	171.00	197.00	235.00	340.00
68	107.00	146.00	179.00	207.00	248.00	361.00
69	112.00	154.00	190.00	219.00	264.00	384.00
70	120.00	163.00	202.00	230.00	281.00	410.00
71	126.00	172.00	215.00	246.00	298.00	438.00
72	132.00	183.00	225.00	262.00	318.00	470.00
73	139.00	192.00	237.00	277.00	337.00	501.00
74	145.00	200.00	249.00	290.00	356.00	533.00
75	174.00	243.00	306.00	360.00	446.00	684.00
76	177.00	249.00	313.00	368.00	460.00	711.00
77	179.00	253.00	320.00	377.00	475.00	736.00
78	179.00	255.00	324.00	384.00	487.00	761.00
79	178.00	256.00	327.00	390.00	495.00	780.00
80	178.00	259.00	334.00	399.00	N/A	N/A
81	174.00	256.00	331.00	398.00	N/A	N/A
82	167.00	246.00	323.00	390.00	N/A	N/A
83	161.00	239.00	314.00	383.00	N/A	N/A
84	152.00	228.00	302.00	369.00	N/A	N/A
85	144.00	221.00	300.00	375.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	17.00	23.00	32.00	41.00	47.00	73.00
30	20.00	26.00	35.00	41.00	47.00	76.00
31	20.00	29.00	35.00	41.00	52.00	79.00
32	23.00	29.00	38.00	47.00	55.00	84.00
33	23.00	32.00	41.00	47.00	58.00	90.00
34	23.00	35.00	44.00	49.00	61.00	93.00
35	26.00	38.00	47.00	52.00	64.00	99.00
36	26.00	38.00	47.00	55.00	67.00	108.00
37	29.00	41.00	49.00	61.00	70.00	111.00
38	29.00	44.00	52.00	64.00	76.00	119.00
39	35.00	47.00	55.00	67.00	81.00	122.00
40	35.00	49.00	58.00	67.00	87.00	128.00
41	35.00	49.00	61.00	73.00	90.00	140.00
42	41.00	52.00	67.00	79.00	96.00	146.00
43	41.00	55.00	70.00	79.00	99.00	151.00
44	44.00	61.00	73.00	87.00	105.00	160.00
45	45.00	62.00	76.00	87.00	107.00	163.00
46	47.00	63.00	77.00	88.00	110.00	168.00
47	49.00	65.00	81.00	92.00	114.00	173.00
48	51.00	67.00	85.00	96.00	117.00	178.00
49	49.00	68.00	86.00	99.00	122.00	185.00
50	52.00	73.00	88.00	104.00	127.00	194.00
51	54.00	75.00	95.00	111.00	131.00	200.00
52	59.00	79.00	97.00	115.00	138.00	212.00
53	61.00	83.00	101.00	116.00	144.00	218.00
54	63.00	85.00	105.00	123.00	151.00	228.00
55	65.00	93.00	113.00	131.00	161.00	243.00
56	69.00	94.00	116.00	136.00	165.00	252.00
57	71.00	100.00	122.00	142.00	173.00	261.00
58	72.00	101.00	127.00	146.00	178.00	271.00
59	76.00	107.00	130.00	152.00	185.00	280.00
60	83.00	114.00	142.00	166.00	201.00	303.00
61	85.00	120.00	147.00	170.00	209.00	315.00
62	90.00	123.00	152.00	177.00	217.00	327.00
63	91.00	126.00	156.00	182.00	221.00	336.00
64	93.00	131.00	162.00	188.00	230.00	346.00
65	99.00	139.00	173.00	200.00	245.00	373.00
66	101.00	144.00	177.00	206.00	253.00	387.00
67	105.00	147.00	183.00	215.00	263.00	400.00
68	107.00	150.00	187.00	220.00	271.00	411.00
69	108.00	154.00	192.00	224.00	279.00	426.00
70	114.00	159.00	200.00	232.00	290.00	443.00
71	117.00	163.00	207.00	242.00	300.00	461.00
72	119.00	168.00	214.00	251.00	313.00	481.00
73	123.00	174.00	219.00	259.00	324.00	500.00
74	125.00	179.00	224.00	267.00	335.00	519.00
75	147.00	211.00	270.00	322.00	410.00	653.00
76	147.00	212.00	271.00	324.00	415.00	665.00
77	146.00	212.00	273.00	325.00	420.00	678.00
78	144.00	210.00	272.00	326.00	424.00	690.00
79	141.00	208.00	271.00	327.00	427.00	701.00
80	140.00	209.00	274.00	333.00	N/A	N/A
81	136.00	205.00	269.00	330.00	N/A	N/A
82	129.00	195.00	262.00	321.00	N/A	N/A
83	122.00	188.00	252.00	312.00	N/A	N/A
84	116.00	179.00	242.00	302.00	N/A	N/A
85	109.00	172.00	241.00	307.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES SPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Individual Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	20.00	26.00	29.00	29.00	35.00	44.00
30	20.00	26.00	29.00	32.00	38.00	47.00
31	23.00	26.00	32.00	35.00	38.00	49.00
32	23.00	29.00	32.00	35.00	41.00	52.00
33	23.00	29.00	35.00	38.00	44.00	55.00
34	26.00	32.00	35.00	41.00	47.00	58.00
35	26.00	32.00	38.00	44.00	49.00	61.00
36	29.00	35.00	41.00	44.00	52.00	64.00
37	29.00	38.00	44.00	47.00	55.00	70.00
38	32.00	38.00	47.00	49.00	58.00	73.00
39	32.00	41.00	49.00	52.00	61.00	79.00
40	35.00	44.00	52.00	58.00	64.00	84.00
41	38.00	47.00	55.00	61.00	70.00	87.00
42	38.00	49.00	58.00	64.00	73.00	93.00
43	41.00	52.00	61.00	70.00	79.00	102.00
44	44.00	55.00	67.00	73.00	84.00	108.00
45	45.00	56.00	67.00	76.00	87.00	110.00
46	47.00	61.00	72.00	80.00	91.00	116.00
47	49.00	62.00	73.00	84.00	95.00	122.00
48	51.00	67.00	77.00	88.00	101.00	128.00
49	55.00	70.00	81.00	91.00	104.00	133.00
50	57.00	75.00	88.00	98.00	111.00	142.00
51	62.00	80.00	93.00	103.00	121.00	152.00
52	64.00	84.00	99.00	110.00	128.00	161.00
53	68.00	89.00	106.00	119.00	137.00	172.00
54	73.00	95.00	113.00	126.00	146.00	183.00
55	80.00	103.00	123.00	138.00	158.00	201.00
56	84.00	111.00	131.00	146.00	168.00	212.00
57	90.00	117.00	139.00	156.00	178.00	224.00
58	96.00	125.00	146.00	166.00	190.00	238.00
59	102.00	133.00	156.00	175.00	201.00	254.00
60	114.00	149.00	175.00	197.00	225.00	284.00
61	120.00	156.00	186.00	209.00	239.00	299.00
62	128.00	168.00	199.00	222.00	255.00	318.00
63	135.00	178.00	210.00	234.00	271.00	336.00
64	143.00	188.00	224.00	251.00	287.00	359.00
65	160.00	211.00	251.00	281.00	325.00	403.00
66	173.00	227.00	270.00	303.00	348.00	433.00
67	185.00	243.00	289.00	324.00	372.00	462.00
68	197.00	259.00	308.00	345.00	398.00	493.00
69	211.00	277.00	331.00	371.00	426.00	528.00
70	226.00	301.00	357.00	402.00	462.00	572.00
71	246.00	327.00	389.00	437.00	503.00	623.00
72	267.00	355.00	423.00	474.00	547.00	677.00
73	290.00	386.00	460.00	516.00	595.00	737.00
74	313.00	417.00	499.00	560.00	646.00	798.00
75	413.00	553.00	662.00	746.00	865.00	1,074.00
76	441.00	590.00	707.00	798.00	924.00	1,148.00
77	471.00	631.00	759.00	857.00	992.00	1,233.00
78	504.00	676.00	813.00	918.00	1,063.00	1,320.00
79	538.00	722.00	870.00	981.00	1,139.00	1,411.00
80	590.00	794.00	957.00	1,082.00	N/A	N/A
81	629.00	848.00	1,024.00	1,158.00	N/A	N/A
82	666.00	900.00	1,086.00	1,229.00	N/A	N/A
83	707.00	956.00	1,157.00	1,310.00	N/A	N/A
84	749.00	1,014.00	1,227.00	1,391.00	N/A	N/A
85	870.00	1,188.00	1,444.00	1,641.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Franchise Rates
Rate Class II

Issue	Premium Rates					
	24 Month	36 Month	48 Month	60 Month	84 Month	Unlimited
Age	Plan	Plan	Plan	Plan	Plan	Plan
18-29	38.90	53.30	63.40	74.90	87.80	123.80
30	41.80	56.20	67.70	77.80	92.20	129.60
31	41.80	57.60	69.10	79.20	96.50	133.90
32	43.20	59.00	72.00	83.50	97.90	138.20
33	46.10	61.90	73.40	85.00	100.80	142.60
34	46.10	63.40	77.80	87.80	103.70	146.90
35	47.50	64.80	79.20	89.30	106.60	151.20
36	49.00	66.20	80.60	93.60	109.40	155.50
37	50.40	67.70	83.50	96.50	113.80	159.80
38	51.80	72.00	85.00	99.40	116.60	165.60
39	54.70	73.40	87.80	102.20	121.00	168.50
40	53.40	73.00	88.50	101.10	122.10	169.90
41	54.80	74.40	91.30	103.90	123.60	175.50
42	57.60	77.20	94.10	108.10	129.20	179.70
43	59.00	80.00	96.90	109.50	132.00	183.90
44	60.40	81.40	98.30	113.70	134.80	189.50
45	59.40	81.00	98.60	112.10	133.70	189.00
46	60.80	82.40	99.90	114.80	137.70	193.10
47	63.50	85.10	104.00	117.50	141.80	198.50
48	64.80	87.80	106.70	121.50	144.50	203.90
49	66.20	89.10	109.40	125.60	149.90	210.60
50	65.70	89.40	109.10	124.80	149.80	210.20
51	67.00	92.00	113.00	128.80	152.40	215.50
52	69.60	94.60	115.60	132.70	157.70	222.10
53	72.30	97.20	118.30	135.30	161.60	227.30
54	73.60	99.90	120.90	139.30	165.60	233.90
55	72.00	99.40	120.50	136.60	163.90	231.00
56	74.50	100.60	123.00	141.60	168.90	237.20
57	75.80	104.30	126.70	144.10	173.90	244.70
58	78.20	106.80	130.40	147.80	177.60	252.10
59	79.50	109.30	134.10	152.80	183.80	258.30
60	80.10	108.00	133.50	152.10	183.40	257.70
61	83.60	113.80	139.30	159.10	191.60	270.50
62	87.10	118.40	144.00	166.00	199.70	283.30
63	90.60	123.10	150.90	174.20	207.80	294.90
64	94.00	128.90	156.70	180.00	217.10	306.50
65	90.70	124.20	152.30	175.00	209.50	300.20
66	92.90	128.50	157.70	180.40	218.20	312.10
67	96.10	132.80	163.10	187.90	227.90	326.20
68	99.40	137.20	168.50	194.40	235.40	339.10
69	101.50	141.50	173.90	200.90	245.20	353.20
70	99.70	136.30	169.80	195.30	238.00	344.80
71	101.70	140.30	174.90	202.40	246.10	358.00
72	103.70	144.40	179.00	208.50	254.30	371.20
73	105.80	147.50	183.10	213.60	261.40	383.40
74	107.80	150.50	187.10	218.70	268.50	396.60
75	110.70	155.70	196.20	229.50	286.20	432.00
76	110.70	156.60	198.00	233.10	291.60	442.80
77	110.70	157.50	198.90	234.90	295.20	451.80
78	109.80	156.60	198.90	235.80	298.80	461.70
79	108.00	156.60	198.90	237.60	301.50	470.70
80	108.00	157.50	202.50	242.10	N/A	N/A
81	106.20	154.80	200.70	241.20	N/A	N/A
82	102.60	151.20	198.00	238.50	N/A	N/A
83	99.00	146.70	192.60	234.90	N/A	N/A
84	93.60	141.30	187.20	228.60	N/A	N/A
85	90.00	138.60	188.10	234.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	4.30	4.30	5.80	8.60	8.60	14.40
30	4.30	5.80	7.20	8.60	8.60	14.40
31	4.30	5.80	7.20	8.60	10.10	14.40
32	4.30	5.80	8.60	10.10	11.50	15.80
33	5.80	7.20	8.60	10.10	11.50	17.30
34	4.30	7.20	10.10	10.10	13.00	18.70
35	5.80	8.60	10.10	10.10	13.00	20.20
36	5.80	8.60	10.10	13.00	14.40	21.60
37	7.20	8.60	11.50	13.00	15.80	23.00
38	7.20	10.10	11.50	14.40	17.30	24.50
39	8.60	11.50	13.00	15.80	18.70	25.90
40	8.40	11.20	12.60	15.40	19.70	26.70
41	8.40	12.60	14.00	16.80	21.10	29.50
42	9.80	12.60	15.40	18.30	22.50	32.30
43	11.20	14.00	16.80	19.70	23.90	33.70
44	11.20	15.40	18.30	21.10	25.30	36.50
45	12.20	16.20	18.90	21.60	25.70	37.80
46	12.20	16.20	20.30	23.00	28.40	40.50
47	13.50	18.90	23.00	24.30	31.10	43.20
48	14.90	20.30	24.30	27.00	32.40	47.30
49	14.90	20.30	27.00	29.70	35.10	51.30
50	17.10	21.00	26.30	30.20	36.80	52.60
51	17.10	23.70	28.90	34.20	39.40	56.50
52	19.70	25.00	31.50	36.80	42.00	60.40
53	21.00	27.60	32.90	38.10	44.70	64.40
54	22.30	30.20	35.50	42.00	48.60	69.60
55	22.40	31.10	37.30	42.20	50.90	72.00
56	24.80	33.50	39.70	46.00	54.60	77.00
57	26.10	36.00	43.50	49.70	59.60	84.50
58	28.60	38.50	47.20	53.40	63.30	90.70
59	31.10	42.20	50.90	58.40	69.60	96.90
60	32.50	43.00	53.40	60.40	72.00	101.00
61	36.00	48.80	58.10	66.20	78.90	111.50
62	38.30	52.20	62.70	73.10	85.90	121.90
63	43.00	56.90	69.70	80.10	94.00	133.50
64	46.40	62.70	75.50	85.90	103.30	145.10
65	47.50	64.80	77.80	89.60	105.80	153.40
66	50.80	70.20	84.20	96.10	115.60	166.30
67	55.10	75.60	91.80	105.80	126.40	182.50
68	59.40	81.00	99.40	114.50	137.20	199.80
69	63.70	87.50	108.00	124.20	150.10	218.20
70	65.10	88.50	109.80	125.10	152.60	222.70
71	69.20	94.60	118.00	135.30	163.70	241.00
72	73.20	101.70	125.10	145.40	177.00	261.40
73	78.30	107.80	133.20	155.60	189.20	281.70
74	82.40	113.90	141.40	164.80	202.40	303.10
75	87.30	122.40	153.90	180.90	224.10	343.80
76	90.90	127.80	161.10	189.00	236.70	365.40
77	93.60	132.30	167.40	197.10	248.40	385.20
78	95.40	135.90	172.80	204.30	259.20	405.00
79	96.30	138.60	177.30	211.50	268.20	423.00
80	98.10	143.10	184.50	220.50	N/A	N/A
81	98.10	144.00	186.30	224.10	N/A	N/A
82	96.30	142.20	186.30	225.00	N/A	N/A
83	94.50	140.40	184.50	225.00	N/A	N/A
84	90.90	136.80	180.90	221.40	N/A	N/A
85	88.20	135.00	183.60	229.50	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	8.60	11.50	15.80	20.20	23.00	36.00
30	10.10	13.00	17.30	20.20	23.00	37.40
31	10.10	14.40	17.30	20.20	25.90	38.90
32	11.50	14.40	18.70	23.00	27.40	41.80
33	11.50	15.80	20.20	23.00	28.80	44.60
34	11.50	17.30	21.60	24.50	30.20	46.10
35	13.00	18.70	23.00	25.90	31.70	49.00
36	13.00	18.70	23.00	27.40	33.10	53.30
37	14.40	20.20	24.50	30.20	34.60	54.70
38	14.40	21.60	25.90	31.70	37.40	59.00
39	17.30	23.00	27.40	33.10	40.30	60.50
40	16.80	23.90	28.10	32.30	42.10	61.80
41	16.80	23.90	29.50	35.10	43.50	67.40
42	19.70	25.30	32.30	37.90	46.30	70.20
43	19.70	26.70	33.70	37.90	47.70	73.00
44	21.10	29.50	35.10	42.10	50.50	77.20
45	21.60	29.70	36.50	41.90	51.30	78.30
46	23.00	31.10	37.80	43.20	54.00	82.40
47	24.30	32.40	40.50	45.90	56.70	86.40
48	25.70	33.80	43.20	48.60	59.40	90.50
49	25.70	35.10	44.60	51.30	63.50	95.90
50	26.30	36.80	44.70	52.60	64.40	98.60
51	27.60	38.10	48.60	56.50	67.00	102.50
52	30.20	40.70	49.90	59.10	71.00	109.10
53	31.50	43.40	52.60	60.40	74.90	113.00
54	32.90	44.70	55.20	64.40	78.80	119.60
55	32.30	46.00	55.90	64.60	79.50	120.50
56	34.80	47.20	58.40	68.30	83.20	126.70
57	36.00	50.90	62.10	72.00	88.20	132.90
58	37.30	52.20	65.80	75.80	91.90	140.30
59	39.70	55.90	68.30	79.50	96.90	146.60
60	40.60	55.70	69.70	81.30	98.70	148.60
61	43.00	60.40	74.30	85.90	105.70	159.10
62	46.40	63.90	78.90	91.70	112.60	169.50
63	48.80	67.30	83.60	97.50	118.40	180.00
64	51.10	72.00	89.40	103.30	126.50	190.40
65	50.80	71.30	88.60	102.60	125.30	191.20
66	52.90	75.60	92.90	108.00	132.80	203.00
67	56.20	78.80	98.30	115.60	141.50	214.90
68	59.40	83.20	103.70	122.00	150.10	227.90
69	61.60	87.50	109.10	127.40	158.80	241.90
70	62.00	86.40	108.80	126.10	157.60	241.00
71	64.10	89.50	113.90	133.20	164.80	253.20
72	66.10	93.60	119.00	139.30	173.90	267.50
73	69.20	97.60	123.10	145.40	182.00	280.70
74	71.20	101.70	127.10	151.50	190.20	294.90
75	73.80	106.20	135.90	162.00	206.10	328.50
76	75.60	108.90	139.50	166.50	213.30	342.00
77	76.50	110.70	143.10	170.10	219.60	354.60
78	76.50	111.60	144.90	173.70	225.90	367.20
79	76.50	112.50	146.70	177.30	231.30	379.80
80	77.40	115.20	151.20	183.60	N/A	N/A
81	76.50	115.20	151.20	185.40	N/A	N/A
82	74.70	112.50	151.20	185.40	N/A	N/A
83	72.00	110.70	148.50	183.60	N/A	N/A
84	69.30	107.10	144.90	180.90	N/A	N/A
85	66.60	105.30	147.60	188.10	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
CURRENT ANNUAL PREMIUM RATES
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	9.60	12.80	14.40	16.00	17.60	20.80
30	9.60	12.80	14.40	16.00	19.20	22.40
31	11.20	12.80	16.00	17.60	19.20	24.00
32	11.20	14.40	16.00	17.60	20.80	25.60
33	11.20	14.40	17.60	19.20	22.40	27.20
34	12.80	16.00	17.60	20.80	22.40	28.80
35	12.80	16.00	19.20	22.40	24.00	30.40
36	14.40	17.60	20.80	22.40	25.60	32.00
37	14.40	19.20	22.40	22.40	27.20	35.20
38	16.00	19.20	22.40	24.00	28.80	36.80
39	16.00	20.80	24.00	25.60	30.40	38.40
40	17.20	21.80	25.00	28.10	31.20	40.60
41	18.70	21.80	26.50	29.60	34.30	42.10
42	18.70	23.40	28.10	31.20	35.90	45.20
43	20.30	25.00	29.60	34.30	37.40	49.90
44	21.80	26.50	32.80	35.90	40.60	51.50
45	21.00	27.00	33.00	36.00	42.00	52.50
46	22.50	30.00	34.50	39.00	45.00	57.00
47	24.00	31.50	36.00	42.00	48.00	61.50
48	25.50	34.50	39.00	45.00	51.00	64.50
49	28.50	36.00	42.00	48.00	54.00	69.00
50	29.20	38.00	45.30	49.60	56.90	73.00
51	32.10	40.90	46.70	52.60	61.30	77.40
52	33.60	43.80	51.10	56.90	65.70	83.20
53	35.00	46.70	55.50	61.30	71.50	89.10
54	38.00	49.60	59.90	65.70	75.90	96.40
55	40.00	51.10	60.70	69.00	78.70	99.40
56	42.80	56.60	66.20	73.10	84.20	106.30
57	45.50	59.30	70.40	80.00	91.10	114.50
58	49.70	64.90	75.90	85.60	98.00	122.80
59	53.80	69.00	81.40	92.50	106.30	132.50
60	55.50	73.50	86.40	96.80	110.90	139.30
61	60.60	78.70	94.20	105.80	121.30	150.90
62	65.80	87.70	103.20	114.80	132.90	165.10
63	72.20	95.50	112.20	125.10	145.80	180.60
64	78.70	103.20	122.60	138.00	157.40	197.40
65	81.60	108.00	128.40	144.00	166.80	206.40
66	91.20	118.80	141.60	158.40	182.40	226.80
67	99.60	130.80	156.00	174.00	200.40	248.40
68	109.20	144.00	170.40	190.80	220.80	273.60
69	120.00	157.20	188.40	211.20	242.40	300.00
70	123.20	163.90	194.40	219.20	250.90	310.80
71	135.60	179.70	213.60	239.60	276.90	342.40
72	148.00	197.80	235.00	263.30	304.00	376.30
73	162.70	217.00	258.80	290.40	334.50	413.60
74	178.50	237.30	283.60	318.70	367.30	453.10
75	208.00	278.00	333.00	375.00	435.00	540.00
76	227.00	303.00	364.00	410.00	475.00	590.00
77	247.00	330.00	397.00	448.00	519.00	645.00
78	268.00	360.00	433.00	489.00	566.00	703.00
79	292.00	392.00	472.00	532.00	617.00	765.00
80	326.00	438.00	528.00	598.00	N/A	N/A
81	354.00	477.00	576.00	652.00	N/A	N/A
82	384.00	519.00	626.00	709.00	N/A	N/A
83	416.00	563.00	680.00	770.00	N/A	N/A
84	449.00	608.00	736.00	834.00	N/A	N/A
85	533.00	727.00	884.00	1,004.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – No Maximum Rider
Form Number: CMP
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	70.70	96.90	115.20	136.20	159.80	225.20
30	76.00	102.10	123.10	141.40	167.60	235.70
31	76.00	104.80	125.70	144.00	175.50	243.60
32	78.60	107.40	131.00	151.90	178.10	251.40
33	83.80	112.60	133.60	154.50	183.30	259.30
34	83.80	115.20	141.40	159.80	188.60	267.10
35	86.40	117.90	144.00	162.40	193.80	275.00
36	89.00	120.50	146.70	170.20	199.00	282.90
37	91.70	123.10	151.90	175.50	206.90	290.70
38	94.30	131.00	154.50	180.70	212.10	301.20
39	99.50	133.60	159.80	185.90	220.00	306.40
40	99.50	136.20	165.00	188.60	227.90	316.90
41	102.10	138.80	170.20	193.80	230.50	327.40
42	107.40	144.00	175.50	201.70	240.90	335.20
43	110.00	149.30	180.70	204.30	246.20	343.10
44	112.60	151.90	183.30	212.10	251.40	353.60
45	111.30	151.70	184.60	209.90	250.40	354.10
46	111.80	151.50	183.80	211.10	253.40	355.20
47	114.60	153.70	187.80	212.20	256.10	358.50
48	114.90	155.60	189.10	215.50	256.20	361.50
49	114.70	154.40	189.50	217.60	259.70	365.00
50	116.60	158.50	193.50	221.40	265.70	373.00
51	118.00	161.90	198.90	226.70	268.30	379.30
52	121.60	165.20	202.00	231.80	275.40	387.90
53	125.20	168.50	204.90	234.50	280.10	393.90
54	126.50	171.70	207.80	239.50	284.60	402.10
55	131.00	180.70	219.10	248.50	298.20	420.20
56	133.40	180.10	220.10	253.40	302.30	424.60
57	134.00	184.50	224.00	254.70	307.40	432.60
58	136.10	185.80	226.80	257.00	308.90	438.50
59	136.50	187.70	230.40	262.40	315.70	443.70
60	147.20	198.40	245.30	279.40	337.00	473.50
61	149.00	202.90	248.40	283.60	341.60	482.30
62	151.20	205.60	250.00	288.30	346.80	491.90
63	152.30	207.00	253.90	293.00	349.60	496.10
64	153.80	210.80	256.40	294.30	355.10	501.30
65	159.50	218.40	267.80	307.60	368.40	527.90
66	159.40	220.60	270.70	309.60	374.50	535.80
67	161.00	222.50	273.20	314.80	381.70	546.30
68	161.50	222.90	273.80	315.90	382.60	551.10
69	160.70	224.00	275.30	318.10	388.20	559.20
70	164.90	225.50	281.10	323.10	393.80	570.50
71	166.50	229.80	286.40	331.30	402.90	586.10
72	168.00	233.90	289.90	337.60	411.80	601.20
73	169.40	236.20	293.20	342.10	418.70	614.10
74	170.80	238.40	296.40	346.40	425.30	628.30
75	198.20	278.70	351.20	410.80	512.30	773.30
76	193.70	274.10	346.50	407.90	510.30	774.90
77	190.40	270.90	342.10	404.00	507.70	777.10
78	185.60	264.70	336.10	398.50	505.00	780.30
79	179.30	260.00	330.20	394.40	500.50	781.40
80	176.00	256.70	330.10	394.60	N/A	N/A
81	169.90	247.70	321.10	385.90	N/A	N/A
82	160.10	235.90	308.90	372.10	N/A	N/A
83	151.50	224.50	294.70	359.40	N/A	N/A
84	140.40	212.00	280.80	342.90	N/A	N/A
85	132.30	203.70	276.50	344.00	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Compound – 2 X Maximum Rider
Form Number: CMP2X
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	7.90	7.90	10.50	15.70	15.70	26.20
30	7.90	10.50	13.10	15.70	15.70	26.20
31	7.90	10.50	13.10	15.70	18.30	26.20
32	7.90	10.50	15.70	18.30	21.00	28.80
33	10.50	13.10	15.70	18.30	21.00	31.40
34	7.90	13.10	18.30	18.30	23.60	34.00
35	10.50	15.70	18.30	18.30	23.60	36.70
36	10.50	15.70	18.30	23.60	26.20	39.30
37	13.10	15.70	21.00	23.60	28.80	41.90
38	13.10	18.30	21.00	26.20	31.40	44.50
39	15.70	21.00	23.60	28.80	34.00	47.10
40	15.70	21.00	23.60	28.80	36.70	49.80
41	15.70	23.60	26.20	31.40	39.30	55.00
42	18.30	23.60	28.80	34.00	41.90	60.20
43	21.00	26.20	31.40	36.70	44.50	62.90
44	21.00	28.80	34.00	39.30	47.10	68.10
45	22.80	30.30	35.40	40.50	48.10	70.80
46	22.40	29.80	37.30	42.20	52.20	74.50
47	24.40	34.10	41.50	43.90	56.10	78.00
48	26.30	35.90	43.10	47.90	57.50	83.80
49	25.70	35.10	46.80	51.50	60.80	88.90
50	30.30	37.30	46.60	53.60	65.30	93.20
51	30.10	41.60	50.90	60.10	69.40	99.50
52	34.40	43.60	55.10	64.30	73.40	105.60
53	36.40	47.80	56.90	66.00	77.40	111.60
54	38.40	52.00	61.00	72.30	83.60	119.70
55	40.70	56.50	67.80	76.80	92.60	131.00
56	44.50	60.00	71.10	82.30	97.80	137.80
57	46.10	63.70	76.90	87.80	105.40	149.30
58	49.70	67.00	82.10	92.90	110.20	157.70
59	53.30	72.50	87.50	100.30	119.40	166.40
60	59.70	78.90	98.10	110.90	132.20	185.60
61	64.20	86.90	103.50	118.00	140.80	198.70
62	66.50	90.70	108.90	127.00	149.20	211.70
63	72.30	95.70	117.20	134.80	158.20	224.60
64	76.00	102.50	123.40	140.50	169.00	237.40
65	83.60	113.90	136.70	157.60	186.10	269.70
66	87.10	120.50	144.60	165.00	198.40	285.50
67	92.30	126.60	153.80	177.30	211.70	305.70
68	96.50	131.60	161.50	186.00	222.90	324.70
69	100.90	138.50	171.00	196.70	237.70	345.40
70	107.70	146.40	181.80	207.00	252.50	368.60
71	113.20	154.80	193.10	221.40	268.10	394.60
72	118.60	164.70	202.60	235.50	286.60	423.30
73	125.40	172.70	213.40	249.20	303.00	451.20
74	130.50	180.40	223.90	261.00	320.60	480.10
75	156.30	219.10	275.50	323.80	401.10	615.40
76	159.10	223.70	281.90	330.80	414.20	639.50
77	161.00	227.60	287.90	339.00	427.20	662.50
78	161.20	229.70	292.00	345.30	438.00	684.50
79	159.90	230.10	294.30	351.10	445.20	702.20
80	159.90	233.30	300.70	359.40	N/A	N/A
81	157.00	230.40	298.10	358.60	N/A	N/A
82	150.20	221.80	290.60	351.00	N/A	N/A
83	144.60	214.80	282.30	344.30	N/A	N/A
84	136.40	205.20	271.40	332.10	N/A	N/A
85	129.70	198.50	269.90	337.40	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Simple Benefit Increase Rider
Form Number: SBIR
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	15.70	21.00	28.80	36.70	41.90	65.50
30	18.30	23.60	31.40	36.70	41.90	68.10
31	18.30	26.20	31.40	36.70	47.10	70.70
32	21.00	26.20	34.00	41.90	49.80	76.00
33	21.00	28.80	36.70	41.90	52.40	81.20
34	21.00	31.40	39.30	44.50	55.00	83.80
35	23.60	34.00	41.90	47.10	57.60	89.00
36	23.60	34.00	41.90	49.80	60.20	96.90
37	26.20	36.70	44.50	55.00	62.90	99.50
38	26.20	39.30	47.10	57.60	68.10	107.40
39	31.40	41.90	49.80	60.20	73.30	110.00
40	31.40	44.50	52.40	60.20	78.60	115.20
41	31.40	44.50	55.00	65.50	81.20	125.70
42	36.70	47.10	60.20	70.70	86.40	131.00
43	36.70	49.80	62.90	70.70	89.00	136.20
44	39.30	55.00	65.50	78.60	94.30	144.00
45	40.50	55.60	68.30	78.40	96.10	146.70
46	42.20	57.10	69.60	79.50	99.40	151.50
47	43.90	58.50	73.20	82.90	102.40	156.10
48	45.50	59.90	76.60	86.20	105.30	160.40
49	44.50	60.80	77.20	88.90	110.00	166.10
50	46.60	65.30	79.30	93.20	114.20	174.80
51	48.60	67.10	85.60	99.50	118.00	180.40
52	52.80	71.10	87.20	103.30	123.90	190.50
53	54.60	75.10	91.10	104.70	129.80	195.80
54	56.50	76.80	94.90	110.70	135.50	205.60
55	58.70	83.60	101.70	117.50	144.60	219.10
56	62.20	84.50	104.50	122.30	148.90	226.70
57	63.70	90.00	109.80	127.40	155.90	235.00
58	64.80	90.70	114.50	131.80	159.80	244.10
59	68.30	96.00	117.30	136.50	166.40	251.70
60	74.70	102.40	128.00	149.30	181.30	273.00
61	76.60	107.60	132.50	153.20	188.40	283.60
62	80.60	110.90	137.10	159.30	195.60	294.30
63	82.00	113.30	140.60	164.10	199.20	302.70
64	83.60	117.70	146.20	169.00	207.00	311.40
65	89.30	125.30	155.70	180.40	220.30	336.10
66	90.80	129.80	159.40	185.40	228.00	348.60
67	94.10	132.10	164.60	193.60	237.00	360.00
68	96.50	135.10	168.50	198.30	243.90	370.30
69	97.50	138.50	172.70	201.80	251.40	383.00
70	102.70	143.10	180.10	208.70	260.90	398.90
71	104.90	146.50	186.50	218.10	269.70	414.60
72	107.10	151.50	192.70	225.60	281.60	433.20
73	110.80	156.40	197.10	232.90	291.60	449.60
74	112.80	161.10	201.40	240.00	301.30	467.20
75	132.10	190.10	243.30	290.00	368.90	588.00
76	132.30	190.60	244.10	291.40	373.30	598.50
77	131.60	190.40	246.10	292.60	377.70	609.90
78	129.30	188.60	244.90	293.60	381.80	620.60
79	127.00	186.80	243.50	294.30	384.00	630.50
80	126.20	187.80	246.50	299.30	N/A	N/A
81	122.40	184.30	241.90	296.60	N/A	N/A
82	116.50	175.50	235.90	289.20	N/A	N/A
83	110.20	169.40	227.20	280.90	N/A	N/A
84	104.00	160.70	217.40	271.40	N/A	N/A
85	97.90	154.80	217.00	276.50	N/A	N/A

MEDAMERICA INSURANCE COMPANY
165 COURT STREET, ROCHESTER, NEW YORK 14647
POLICY SERIES FSPL-336
ANNUAL PREMIUM RATES WITH THE REQUESTED RATE INCREASE
PREMIUMS PER \$300 FACILITY MONTHLY BENEFIT
LONG TERM CARE POLICIES

Integrated Plan HHC at 80%
Lifetime Payment Plan
90 day Elimination Period
Married one insured rates

Indexing: None
Franchise Rates
Rate Class II

Issue Age	Premium Rates					
	24 Month Plan	36 Month Plan	48 Month Plan	60 Month Plan	84 Month Plan	Unlimited Plan
18-29	17.50	23.30	26.20	29.10	32.00	37.80
30	17.50	23.30	26.20	29.10	34.90	40.70
31	20.40	23.30	29.10	32.00	34.90	43.70
32	20.40	26.20	29.10	32.00	37.80	46.60
33	20.40	26.20	32.00	34.90	40.70	49.50
34	23.30	29.10	32.00	37.80	40.70	52.40
35	23.30	29.10	34.90	40.70	43.70	55.30
36	26.20	32.00	37.80	40.70	46.60	58.20
37	26.20	34.90	40.70	40.70	49.50	64.00
38	29.10	34.90	40.70	43.70	52.40	66.90
39	29.10	37.80	43.70	46.60	55.30	69.80
40	32.00	40.70	46.60	52.40	58.20	75.70
41	34.90	40.70	49.50	55.30	64.00	78.60
42	34.90	43.70	52.40	58.20	66.90	84.40
43	37.80	46.60	55.30	64.00	69.80	93.10
44	40.70	49.50	61.10	66.90	75.70	96.00
45	39.30	50.60	61.80	67.40	78.70	98.40
46	41.40	55.20	63.50	71.80	82.80	104.90
47	43.40	56.90	65.00	75.90	86.70	111.10
48	45.20	61.20	69.20	79.80	90.40	114.40
49	49.40	62.40	72.80	83.20	93.60	119.60
50	51.80	67.30	80.30	88.10	101.00	129.50
51	56.50	72.00	82.20	92.50	107.90	136.20
52	58.70	76.50	89.30	99.50	114.80	145.40
53	60.70	81.00	96.10	106.30	124.00	154.30
54	65.30	85.30	102.90	113.00	130.50	165.70
55	72.80	92.90	110.40	125.50	143.10	180.70
56	76.60	101.30	118.60	130.90	150.70	190.20
57	80.50	104.90	124.40	141.50	161.00	202.50
58	86.40	112.80	132.00	148.80	170.40	213.60
59	92.40	118.50	139.80	158.80	182.50	227.50
60	101.90	135.10	158.80	177.80	203.80	256.00
61	108.10	140.30	167.90	188.60	216.20	269.10
62	114.20	152.30	179.20	199.40	230.70	286.70
63	121.50	160.60	188.80	210.50	245.20	303.80
64	128.70	168.80	200.50	225.80	257.40	322.80
65	143.50	189.90	225.80	253.20	293.30	362.90
66	156.60	203.90	243.10	271.90	313.10	389.30
67	166.80	219.10	261.30	291.50	335.70	416.10
68	177.50	234.00	276.90	310.10	358.80	444.60
69	190.00	248.90	298.30	334.40	383.80	475.00
70	203.80	271.20	321.60	362.80	415.10	514.30
71	222.00	294.20	349.70	392.20	453.30	560.60
72	239.70	320.30	380.60	426.40	492.30	609.40
73	260.60	347.50	414.50	465.20	535.80	662.50
74	282.80	375.90	449.30	504.80	581.80	717.80
75	372.30	497.60	596.10	671.30	778.70	966.60
76	397.30	530.30	637.00	717.50	831.30	1,032.50
77	424.80	567.60	682.80	770.60	892.70	1,109.40
78	452.90	608.40	731.80	826.40	956.50	1,188.10
79	484.70	650.70	783.50	883.10	1,024.20	1,269.90
80	531.40	713.90	860.60	974.70	N/A	N/A
81	566.40	763.20	921.60	1,043.20	N/A	N/A
82	599.00	809.60	976.60	1,106.00	N/A	N/A
83	636.50	861.40	1,040.40	1,178.10	N/A	N/A
84	673.50	912.00	1,104.00	1,251.00	N/A	N/A
85	783.50	1,068.70	1,299.50	1,475.90	N/A	N/A

SERFF Tracking #:

MILL-130423861

State Tracking #:

MILL-130423861

Company Tracking #:

SIMPLICITY

State: Pennsylvania

Filing Company:

MedAmerica Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05

Supporting Document Schedules

Satisfied - Item:	Transmittal Letter (A&H)
Comments:	
Attachment(s):	PA_MedAmerica_CovLtr_Simplicity_RS_20160225.pdf
Item Status:	
Status Date:	

Bypassed - Item:	Actuarial Certification (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	

Satisfied - Item:	Actuarial Memorandum and Explanatory Information (A&H)
Comments:	
Attachment(s):	PA_MedAmerica_ActMemo_Simplicity_RS_20160225.pdf PA_MedAmerica_Supplement_Simplicity_RS_20160225.pdf
Item Status:	
Status Date:	

Bypassed - Item:	Advertisements (A&H)
Bypass Reason:	Not applicable as this is not an advertisement filing.
Attachment(s):	
Item Status:	
Status Date:	

Satisfied - Item:	Authorization to File (A&H)
Comments:	
Attachment(s):	Authorization to file MedAmerica 20160119.pdf
Item Status:	
Status Date:	

Bypassed - Item:	Insert Page Explanation (A&H)
Bypass Reason:	Not applicable as there are no insert pages.
Attachment(s):	
Item Status:	

SERFF Tracking #:

MILL-130423861

State Tracking #:

MILL-130423861

Company Tracking #:

SIMPLICITY

State: Pennsylvania

Filing Company:

MedAmerica Insurance Company

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name: Long-Term Care

Project Name/Number: Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05

Status Date:	
Satisfied - Item:	Rate Table (A&H)
Comments:	Rate tables are attached to the Rate/Rule Schedule tab.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Replacement Form with Highlighted Changes (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Reserve Calculation (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Variability Explanation (A&H)
Bypass Reason:	Not applicable as this is not a form filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Claims and Administration Processing Plan
Comments:	
Attachment(s):	MedAmerica Claims Procedures_20160128.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Numerical Data in Excel
Comments:	
Attachment(s):	PA_MedAmerica_Supplement Attachments_20160225.xlsb
Item Status:	
Status Date:	

State:	Pennsylvania	Filing Company:	MedAmerica Insurance Company
TOI/Sub-TOI:	LTC03I Individual Long Term Care/LTC03I.001 Qualified		
Product Name:	Long-Term Care		
Project Name/Number:	Simplicity Nationwide Follow-Up Rate Increase/145MAI01-60.05		

Attachment PA_MedAmerica_Supplement Attachments_20160225.xlsb is not a PDF document and cannot be reproduced here.



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February 25, 2016

Honorable Teresa D. Miller
Commissioner of Insurance
Pennsylvania Department of Insurance (Department)
1326 Strawberry Square
Harrisburg, Pennsylvania 17120

Via SERFF

RE: MedAmerica Insurance Company (MedAmerica)
Company NAIC # 69515
SERFF Tracking # MILL-130423861
Tax-Qualified Long-Term Care Policy Form SPL-336
Tax-Qualified Franchise Long-Term Care Policy Form FSPL-336

Dear Commissioner Miller:

The referenced rate filing is being submitted on behalf of MedAmerica for your review.

These are existing individual policy forms that provide comprehensive long-term care coverage on a cash basis. Riders that convert the coverage to either facility only or community care only may have been available at issue. Policies were issued in Pennsylvania from April 1, 2004 to October 1, 2007 and are no longer being marketed in any jurisdiction.

MedAmerica is requesting the approval of a premium rate increase on the above-listed forms, including all associated riders. The primary reason why these forms are in need of a premium rate increase is due to emerging experience running more adverse than expected in pricing.

The company is requesting a premium rate increase that varies by issue age as shown in Exhibit I of the enclosed actuarial memorandum. The cumulative rate increase shown in Exhibit I was determined by issue age to allow certification to rate stability in Pennsylvania, to better align the rate increase with the adverse experience, and to minimize the rate increase for older insureds. The table below provides the prior approved increase for each issue age band, as well as the requested increase and resulting cumulative premium rate increase for each central age.

Offices in Principal Cities Worldwide

This work product was prepared to provide assistance to MedAmerica. Milliman does not intend to benefit and assumes no duty or liability to other parties who receive this work. Milliman recommends Recipient be aided by its own actuary or other qualified professional when reviewing the Milliman work product.



Issue Age Band	Prior Approved Increase	Requested Increase for Central Age	Cumulative Increase for Central Age
<40	60%	81.9%	191%
40-44	56	86.5	191
45-49	50	80.7	171
50-54	46	74.7	155
55-59	38	76.9	144
60-64	29	73.6	124
65-69	20	67.5	101
70-74	13	61.9	83
75+ ^[1]	0	63.0	63

[1] The central issue age is 80 based on an issue age range of 75 to 85 for the business in force nationwide as of December 31, 2014.

As noted in the enclosed actuarial memorandum, three prior rate increases have been approved and implemented on the above-referenced policy forms. The cumulative prior approved increase varied by issue age from 0% to 60%. The prior rate increases were approved by the Department in June 2013, September 2014, and July 2015. This current rate increase request is being sought to achieve the cumulative rate increase that MedAmerica believes is needed to alleviate the poor performance on this block of business.

Similar to the prior increases, MedAmerica will offer insureds affected by the premium increase the option of reducing their policy benefits to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will offer a contingent benefit upon lapse to insureds that trigger a substantial rate increase. Additionally, MedAmerica will voluntarily offer a contingent benefit upon lapse to insureds affected by the rate increase, even if the increase is not considered substantial. If the cumulative requested rate increase is approved, a majority of policyholders will be eligible for a contingent benefit upon lapse. To comply with rate stability regulation in this jurisdiction, enclosed with this filing is a plan, subject to the Department's approval, which demonstrates that appropriate administration and claims processing procedures are in effect.

The following electronic items are included with this submission:

- cover letter
- letter from MedAmerica authorizing us to submit this filing on their behalf
- claims and administration processing plan, as provided by MedAmerica
- actuarial memorandum
- a supplement to the actuarial memorandum
- Microsoft Excel spreadsheet containing all numerical data
- current and proposed premium rate schedules

No filing fee is required for this submission.



Honorable Teresa D. Miller
February 25, 2016

The contact person for this filing is:

Missy Gordon, FSA, MAAA
Principal and Consulting Actuary
8500 Normandale Lake Blvd., Suite 1850
Minneapolis, MN 55437
(952) 820-2478
missy.gordon@milliman.com

Thank you for your assistance in reviewing this filing.

Respectfully,

A handwritten signature in blue ink that reads "Missy Gordon".

Missy Gordon, FSA, MAAA
Principal and Consulting Actuary

MAG/btj

Enclosures

MEDAMERICA INSURANCE COMPANY

Address: 165 Court Street, Rochester, New York 14647

Simplicity Actuarial Memorandum

February 25, 2016

<u>Product</u>	<u>Number</u>
Tax-Qualified Long-Term Care Policy Form	SPL-336
Tax-Qualified Franchise Long-Term Care Policy Form	FSPL-336

These policy forms were issued in Pennsylvania by MedAmerica Insurance Company (MedAmerica) from April 2004 through October 2007 and are no longer being marketed in any jurisdiction.

1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the cumulative requested rate increase, as shown in Exhibit I, meets the minimum requirements of your jurisdiction and demonstrating compliance with its rate stability regulation. It may not be suitable for other purposes.

2. Description of Benefits

These are federally tax-qualified, individually underwritten policy forms that provide comprehensive coverage on a cash basis. Riders that convert the coverage to either facility only or community care only may have been available at issue. They have benefit eligibility requirements that involve activities of daily living (ADL) deficiencies or cognitive impairment. Waiver of premium is provided when certain benefits are being paid. A monthly benefit, benefit period, and elimination period were selected at issue.

At issue, the insured may have had the option to choose one of three riders providing inflation protection: simple inflation, compound inflation with no maximum, or compound inflation with a maximum of two times the original benefit amount. The simple inflation option provides for benefit levels that increase on each anniversary date by 5% of the daily benefit amount chosen at issue for as long as the policy is in force. The compound inflation option with no maximum provides for benefit levels that increase on each anniversary date by 5% compounded annually for as long as the policy is in force. The compound inflation option with a maximum of two times the original benefit amount provides for benefit levels that increase on each anniversary date by 5% compounded annually while the policy is in force, but limits the increase to two times the original benefit amount. The increasing benefits apply even when the insured is in claim status.

The available choices for benefit period, elimination period, and inflation option are shown in Section 20.

At issue, the insured may have had the option of selecting additional riders that provide the following types of coverage: restoration of benefits, return of premium, shortened benefit period, shared care, shared waiver, or survivorship benefit.

The insured may have had the option to select one of the following premium payment options: lifetime, 10-year, paid up at age 65, reduced premiums at attained age 65, or reduced premiums at attained age 70.

A contingent benefit upon lapse (CBUL) will be available to all insureds.

MEDAMERICA INSURANCE COMPANY

Address: 165 Court Street, Rochester, New York 14647

Simplicity Actuarial Memorandum

February 25, 2016

3. Renewability

These policies are guaranteed renewable for life.

4. Applicability

As these policy forms are no longer being sold in any jurisdiction, this filing is applicable to in-force policies only. The premium changes will apply to the base forms as well as all applicable options and riders.

5. Actuarial Assumptions

- a. Morbidity reflects claim costs developed using the 2014 Milliman *Long-Term Care Guidelines* with adjustments for an all-lives exposure basis. The claim costs are further adjusted based on historical claim experience by attained age, duration, and coverage-type, to the extent credible.
- b. Lapse Rates vary by duration, issue age, and premium payment option. The lifetime-pay lapse rates are shown in the table below.

Lifetime-Pay Lapse Rates

Duration	Issue Age Band			
	<40	40-49	50-59	60+
1	17.5%	9.5%	5.5%	5.5%
2	16.5	9.0	5.0	4.5
3	12.0	6.0	4.0	3.5
4	8.0	4.5	3.0	3.0
5	7.0	4.0	3.0	2.5
6	5.0	3.0	2.5	2.0
7	3.5	3.0	2.0	1.5
8	2.0	1.5	1.5	1.5
9+	1.0	1.0	1.0	1.0

The lapse rates in the above table were adjusted based on the following criteria for the limited-pay options:

- For the ten-pay option, a reduction of 65% of the above lapse rates is assumed for durations one through four, a reduction of 70% of the above lapse rates is assumed for durations five through eight, and 0% lapse thereafter.
- For the paid up at age 65 option, a reduction of 50% of the above lapse rates is assumed until age 55, a reduction of 75% of the above lapse rates is assumed for ages 55 to 59, and 0% lapse thereafter.

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- For the reduced after age 65 and reduced after age 70 payment options, a reduction of 50% of the above lapse rates is assumed until age 60 or 65, respectively, and a reduction of 75% of the above lapse rates thereafter.
- c. Mortality Rates reflect the 1994 Group Annuitant Mortality (GAM) Static Table with unisex durational factors. The assumed durational factors are shown in the following table.

Durational Mortality Adjustment Factors

Duration	Factor	Duration	Factor
1	0.25	13	0.63
2	0.35	14	0.64
3	0.42	15	0.66
4	0.44	16	0.67
5	0.45	17	0.69
6	0.47	18	0.70
7	0.48	19	0.73
8	0.50	20	0.75
9	0.53	21	0.78
10	0.55	22	0.80
11	0.58	23	0.83
12	0.60	24+	0.85

- d. Policyholder Behavior Due to the Rate Increase. At the time of a rate increase, policyholders have the option to elect a CBUL or reduced benefit options (RBO). Adverse selection is assumed relative to CBUL elections.

Based on the cumulative requested rate increase level, 8% of in-force lifetime-pay policies are assumed to elect CBUL, regardless of the size of the rate increase. No CBUL elections are assumed for limited-pay policies. Policyholders who elect a CBUL are modeled as a lapse (i.e., the CBUL benefit is not modeled), which results in a slightly lower lifetime loss ratio than if the CBUL benefit had been modeled. We assume an increase in morbidity for adverse selection due to the rate increase based on the percentage of policies that elect CBUL. For lifetime-pay policies, this increase in morbidity is approximately 2%.

Based on the cumulative requested rate increase level, 20% of in-force policyholders (regardless of payment option) are assumed to elect RBO. The reduction in premiums and benefits due to the impact of RBO election varies from approximately 7% to 14% based on the level of the rate increase.

- e. Interest Rate of 5.00% is used for accumulating and discounting earned premiums and incurred claims in the calculation of cumulative loss ratios. This rate represents MedAmerica's expectation of its long-term investment earnings rate, which is supported by the average net investment earnings rate projected for MedAmerica's cash flow testing. The maximum valuation interest rate is used to demonstrate

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compliance with the 58%/85% test required by rate stability regulation, as described in Section 17 below.

- f. Improvement for the mortality and morbidity assumptions was assumed for 15 years. For mortality improvement, levels of 0.5% and 1.0% are assumed beginning in calendar year 2015 for females and males, respectively. For morbidity improvement, levels of 1.0% and 1.5% are assumed beginning in calendar year 2015 for females and males, respectively.
- g. Expenses have not been explicitly projected. Originally filed expense assumptions are assumed to remain appropriate, except that reductions are made to the renewal commission rates so that the total commissions paid before and after any increase in premium are similar (i.e., commissions are not paid on the increased premium).

The above assumptions are based on the experience of MedAmerica and its affinity partners that issued the same products, industry experience, and judgment. These assumptions are based on the nationwide experience of the particular policy forms in this filing and other similar policy forms where appropriate. In developing the persistency assumptions, policy termination experience through March 31, 2015 was used, whereas for the morbidity assumption, claim experience through December 31, 2014 was used. The above assumptions are deemed reasonable for the particular policy forms in this filing and are considered "most likely" (without explicit margin).

In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-referenced policy forms were taken into consideration. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing.

The company is not currently marketing long-term care products. As a result, the requirement to reflect on any assumptions that deviate from those used for pricing other forms currently available for sale is not applicable.

6. Marketing Method

These policy forms were marketed in Pennsylvania by agents and brokers of MedAmerica.

7. Underwriting Description

These policies were fully underwritten with the use of various underwriting tools in addition to the application, which may have included medical records, an attending physician's statement, prescription screen, telephone interview, and/or face-to-face assessment. Employer sponsored groups were eligible for reduced underwriting for actively at work employees age 65 and less.

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8. Premiums

Premiums are unisex and payable for life unless the insured selected a limited premium payment option. The premiums may vary by issue age, benefit period, initial monthly benefit, community care level, elimination period, inflation option, premium payment option, underwriting rate category, marital discounts, employer sponsored/multi-life discounts, and the selection of any riders.

9. Issue Age Range

Issue ages are from 18 to 85.

10. Area Factors

Area factors are not used for these products.

11. Premium Modalization Rules

The following modal factors and nationwide percent distributions (based on the in-force count as of December 31, 2014 of MedAmerica and its affinity partners) are applied to the annual premium (AP):

Premium Mode	Modal Factors	Percent Distribution
Annual	1.0000*AP	44%
Semi-Annual	0.5150*AP	6
Quarterly	0.2600*AP	22
Monthly	0.0900*AP	28

12. Reserves

Active life reserves and reserves for the election of a CBUL have not been used in this rate increase analysis, except as described in the supplement to the actuarial memorandum. Claim reserves as of December 31, 2014 have been discounted to the incurral date of each respective claim and included in historical incurred claims. An incurred but not reported (IBNR) reserve balance as of December 31, 2014 has been allocated to the 2014 calendar year and included in historical incurred claims.

13. Trend Assumptions

An explicit medical cost trend is not included in the projections.

14. Actual to Expected Experience

Exhibit II provides a comparison of actual and projected nationwide experience using current assumptions to expected experience using original pricing assumptions. Values in Exhibit II are shown (a) before and (b) after the requested rate increase. Included are

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calendar year earned premiums, incurred claims, annual loss ratios, cumulative loss ratios, and the ratio of actual-to-expected (A:E) loss ratios.

Exhibit III provides A:E lifetime loss ratios by issue age band derived from the same actual and expected nationwide experience underlying Exhibit II. The issue age bands shown in Exhibit III are the same as those underlying the analysis performed for the rate increase request.

Actual experience is provided from inception through 2014 and then projected on a seriatim basis for 60 years using the current assumptions described above in Section 5. The projected experience reflects the prior nationwide rate increases approved on the Simplicity forms between December 2012 and September 2015, which average 19% across all issue ages and jurisdictions. The after increase projected experience reflects the additional increase needed to achieve the cumulative increase on a seriatim basis.

Expected experience was projected on a seriatim basis from issue using the original pricing assumptions and the actual mix of policies sold.

The experience in Exhibits II and III reflects pooled nationwide experience of MedAmerica and its affinity partners, across the above-referenced forms and similar nationwide forms. Pooling MedAmerica's experience with its affinity partners' is considered appropriate because the products issued by each affinity partner are identical to those included in this filing, the marketing and distribution employed by each affinity partner is similar to that of MedAmerica, and because the same company (MedAmerica) administers and manages the entire block (including underwriting and claims handling). MedAmerica has 50% to 100% of the risk of the affinity partner forms via reinsurance arrangements with each affinity partner.

Exhibit IV provides a comparison of the current and original pricing assumptions, which underlie the actual and expected experience described above.

15. History of Previous Rate Revisions

In Pennsylvania, three prior rate increases have been approved and implemented on these policy forms. The cumulative prior approved increase varied by issue age from 0% to 60%. The prior rate increases were approved by the Department in June 2013, September 2014, and July 2015.

Nationwide, there has been one prior rate increase request on this block of business. Beginning in December 2012, MedAmerica requested a rate increase that varied by issue age ranging from 0% to 60%, and averaged 37% across all jurisdictions nationwide.

Currently, the prior rate increase has been submitted in 47 of the 49 jurisdictions with Simplicity business in force, 37 of which have reached a decision regarding the request. Of these 37 jurisdictions, 28 have approved the full rate increase request and nine approved a portion of the original request. The average amount approved to date is 34% across these 37 jurisdictions.

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As a part of this rate increase process, a follow-up increase has been or is expected to be requested in most jurisdictions. Regardless of prior approvals, the same cumulative rate increase level as shown in Exhibit I will be requested in all jurisdictions except where it is not cost effective to file an increase due to the limited amount of in-force business or regulatory requirements.

16. Analysis Performed to Consider a Rate Increase

This rate increase request is a follow-up to the 2012 nationwide rate increase request. It is intended to achieve a rate increase level which the company believes is needed to alleviate the poor performance on this block of business. As a part of the prior nationwide request, the company certified that rates would remain stable under moderately adverse experience (MAE) if the rate increase was approved as requested. The certification required that experience deteriorate past the company's threshold for MAE, which was defined as a lifetime loss ratio of 85%.

Exhibit II-a demonstrates that the lifetime loss ratio of 107% before the requested rate increase using current assumptions has deteriorated beyond the 85% lifetime loss ratio threshold, and as a result additional rate increases could be considered.

A comparison of the current assumptions used in this filing and the assumptions used in the 2012 nationwide request is provided in Exhibit V.

17. Requested Rate Increase and Demonstration of Satisfaction of Loss Ratio Requirements

The company is requesting a rate increase that varies by issue age as shown in Exhibit I. This request is being sought to achieve the cumulative rate increase that MedAmerica believes is needed to alleviate the poor performance on this block of business. While a significantly larger rate increase is needed to restore the performance to the original pricing expectation, MedAmerica is willing to shoulder the majority of the needed rate increase from consumers.

The rate increase was determined by issue age to better align the rate increase with adverse experience and to minimize the rate increase for older insureds. MedAmerica's goal is equity across all jurisdictions, to the extent practical. The rate increase was determined in such a way that minimizes subsidization across jurisdictions due to differences in the previously approved rate increases.

Appendix B to this memorandum provides additional details on the development of and justification for the above requested rate increase.

The average requested increase across all issue ages is 75% in Pennsylvania. The table below provides the prior approved increase for each issue age band, as well as the requested increase and resulting cumulative premium rate increase for each central age.

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Issue Age Band	Prior Approved Increase	Requested Increase for Central Age	Cumulative Increase for Central Age
<40	60%	81.9%	191%
40-44	56	86.5	191
45-49	50	80.7	171
50-54	46	74.7	155
55-59	38	76.9	144
60-64	29	73.6	124
65-69	20	67.5	101
70-74	13	61.9	83
75+ ^[1]	0	63.0	63

[1] The central issue age is 80 based on an issue age range of 75 to 85 for the business in force nationwide as of December 31, 2014.

Company management has indicated that if the requested rate increase shown above is approved, no future premium rate increases are anticipated unless experience deteriorates beyond an 85% lifetime loss ratio. MAE is then defined as a 15% multiplicative increase in the future (2015+) loss ratio. This is equivalent to a 10% additive increase in the lifetime loss ratio, due to any combination of deterioration in the experience from that expected using the current assumptions described in Section 5.

Corresponding rate tables reflecting the current and proposed rate schedules are enclosed with this filing. Please note that the actual rates implemented may vary from those in the enclosed rate tables slightly due to implementation rounding algorithms.

As the company is not currently marketing new business, the required statement that the renewal premium rate schedules are not greater than the new business premium rate schedules is not applicable.

Exhibit VI provides a demonstration that the requested rate increase meets the 58%/85% test required by rate stability regulation. This exhibit shows that the sum of the accumulated value of incurred claims without the inclusion of active life reserves, and the present value of future projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

1. Accumulated value of the initial earned premium times 58%,
2. 85% of the accumulated value of prior premium rate schedule increases,
3. Present value of future projected initial earned premium times 58%, and
4. 85% of the present value of future projected premium in excess of the projected initial earned premium.

While the majority of policies subject to this rate increase are eligible for a CBUL, an alternative version of the 58%/85% test is not provided per rate stability regulation, as the original pricing lifetime loss ratio of 57% is not greater than 58%.

The future projected incurred claims in Exhibit VI were increased by 15% from the current assumptions described in Section 5 to reflect assumptions that include

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moderately adverse conditions. A 15% increase in future incurred claims was determined as one scenario that results in a lifetime loss ratio of 85% (which is MedAmerica's threshold for MAE as described above). It is among many possible alternative adverse experience scenarios, but considered one of the simplest since it involves only one assumption shift.

Present and accumulated values in Exhibit VI are determined at the maximum valuation interest rate for contract reserves applicable for the year of issue, which ranges from 4.0% to 4.5% depending on the year of issue and averages 4.1%.

18. Average Annual Premium in Pennsylvania (Annualized Premium Based on December 31, 2014 In-Force)

Issue Ages	In-Force Insured Count^[1]	With Prior Increase Premium	After Requested Increase Premium
<40	23	\$1,495	\$2,719
40-44	28	1,881	3,507
45-49	47	1,898	3,409
50-54	91	1,885	3,295
55-59	66	2,519	4,449
60-64	46	2,648	4,585
65-69	23	3,414	5,771
70-74	13	3,981	6,434
75+	3	3,864	6,602
All Ages	340	2,287	4,004

[1] Excludes policies that are assumed to be paid up at the time of the rate increase.

19. Proposed Effective Date

This rate increase will apply to policies on their next premium payment date following at least a 60-day policyholder notification period following approval, but no sooner than 12 months after the prior rate increase was implemented.

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20. MedAmerica and Affinity Partners' Nationwide Distribution of Business as of December 31, 2014 (Based on In-Force Insured Count)

Issue Ages	Percent Distribution
<40	9%
40-44	8
45-49	13
50-54	20
55-59	23
60-64	16
65-69	7
70-74	3
75+	1

Elimination Period	Percent Distribution
30-Day	22%
60-Day	13
90-Day	64
180-Day	1

Benefit Period	Percent Distribution
2-Year	10%
3-Year	31
4-Year	18
5-Year	21
7-Year	11
Lifetime	9

Inflation Option	Percent Distribution
None	24%
Simple for Life	26
Compound for Life	18
Compound with 2X Maximum	32

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Premium Payment Option	Percent Distribution
Ten-Pay	12%
Pay to Age 65	3
Reduced at Age 70	<1
Reduced at Age 65	<1
Lifetime-Pay	85

Coverage Type	Percent Distribution
Facility Only	3%
Comprehensive	95
Home Health Only	2

21. Number of Insureds and Annualized Premium

Based on the in-force count as of December 31, 2014 of MedAmerica in this jurisdiction and MedAmerica and its affinity partners nationwide, the number of insureds and annualized premium that will be affected by this increase are:

Jurisdiction	Number of Insureds	Annualized Premium^[1]
Pennsylvania	399	\$879,885
Nationwide	18,959	\$36,921,184

[1] Annualized premiums reflect all rate increases implemented in Pennsylvania and nationwide as of December 31, 2014.

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22. Actuarial Certification

I am a Principal and Consulting Actuary for Milliman, Inc. and retained by MedAmerica to render an opinion with regard to long-term care insurance rates. I am a member of the American Academy of Actuaries. I meet the Academy's qualification standards to render this actuarial opinion and am familiar with the requirements for filing long-term care insurance premiums and rate increases.

This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including Actuarial Standards of Practice No. 8, "Regulatory Filings for Health Plan Benefits, Accident and Health Insurance, and Entities Providing Health Benefits" and 18, "Long-Term Care Insurance".

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of this jurisdiction and the rules of the department of insurance.

In my opinion, the rates are not excessive or unfairly discriminatory, and bear reasonable relationship to the benefits based on the loss ratio standards of this jurisdiction. If the requested premium rate schedule increase is implemented and the underlying assumptions, with moderately adverse conditions reflected, are realized, no further premium rate schedule increases are anticipated. Moderately adverse conditions are defined as any combination of deterioration in the experience or assumptions that results in a lifetime loss ratio in excess of 85%.

In forming my opinion, I have used actuarial assumptions and actuarial methods (which gave consideration to policy design, underwriting, and claim adjudication) and such tests of the actuarial calculations as I considered necessary. Based on these assumptions, or statutory requirements where necessary, the premium rate filing is in compliance with the loss ratio standards of this jurisdiction.

I have relied on data and information provided by MedAmerica to develop this memorandum, including but not limited to management's view of when a rate change may be considered, policy design, underwriting and claim adjudication process, seriatim in-force data, claim data, and the company's long-term earnings rate. I have not audited or independently verified the data and information provided, but have reviewed it for reasonableness.

The basis for contract reserves has been previously filed and there is no anticipation of any changes.



Missy Gordon, FSA, MAAA
Principal and Consulting Actuary

Date: February 25, 2016

Exhibit I
MedAmerica and Affinity Partners
Cumulative Requested Rate Increases by Issue Age
Individual Simplicity Policy Forms

Issue Age	Requested Rate Increase	Issue Age	Requested Rate Increase
< 45	191%	65	111%
45	181%	66	106%
46	176%	67	101%
47	171%	68	95%
48	166%	69	90%
49	160%	70	87%
50	159%	71	85%
51	157%	72	83%
52	155%	73	81%
53	153%	74	79%
54	151%	75	79%
55	151%	76	75%
56	147%	77	72%
57	144%	78	69%
58	140%	79	66%
59	137%	80	63%
60	137%	81	60%
61	130%	82	56%
62	124%	83	53%
63	117%	84	50%
64	111%	85	47%

Exhibit II-a
MedAmerica and Affinity Partners
Actual-to-Expected Experience by Calendar Year
Combined Nationwide Experience Before Requested Rate Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

	Calendar Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
		A	B	C = B / A	D	E	F	G = F / E	H	I	J	K = I / J
		Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Actual (Column C) with 5.00% Interest	Expected (Column G) with Average 6.32% Interest	Actual-to-Expected Ratio
Historical Experience	2004	1,942,565	299,291	15%	3,079	1,903,802	36,408	2%	3,052	15%	2%	8.49
	2005	11,098,140	704,251	6%	8,666	10,873,993	219,506	2%	8,484	8%	2%	4.05
	2006	21,633,477	127,091	1%	16,067	20,831,726	506,204	2%	15,530	3%	2%	1.55
	2007	32,580,387	1,314,720	4%	20,865	30,883,849	913,113	3%	20,075	4%	2%	1.48
	2008	37,102,427	2,873,196	8%	21,440	34,545,463	1,363,706	4%	20,431	5%	3%	1.72
	2009	36,651,035	1,804,026	5%	20,626	33,869,760	1,890,966	6%	19,852	5%	4%	1.43
	2010	35,893,738	3,127,792	9%	20,168	33,097,690	2,525,074	8%	19,383	6%	4%	1.35
	2011	35,558,393	4,131,089	12%	19,805	32,494,026	3,256,293	10%	19,061	7%	5%	1.31
	2012	35,555,401	4,870,535	14%	19,770	32,208,480	4,021,665	12%	18,946	7%	6%	1.27
	2013	36,438,885	5,688,002	16%	19,565	32,739,705	4,791,079	15%	19,055	8%	7%	1.24
	2014	37,265,289	7,662,242	21%	18,959	31,784,584	5,550,446	17%	18,461	9%	8%	1.24
	Projected Future Experience (60 Years)	2015	36,615,851	7,537,511	21%	18,591	29,245,684	6,327,537	22%	17,906	10%	9%
2016		34,778,198	8,606,493	25%	18,254	26,490,721	7,155,521	27%	17,370	11%	10%	1.19
2017		31,685,417	9,779,856	31%	17,919	23,566,576	8,051,478	34%	16,841	12%	11%	1.17
2018		29,584,509	11,196,971	38%	17,581	21,571,532	9,036,666	42%	16,314	14%	12%	1.16
2019		28,562,066	12,928,579	45%	17,238	20,444,438	10,095,932	49%	15,787	15%	13%	1.16
2020		27,558,620	14,961,645	54%	16,886	19,387,722	11,126,933	57%	15,258	16%	14%	1.16
2021		26,710,022	17,248,487	65%	16,525	18,440,291	12,164,144	66%	14,727	18%	15%	1.17
2022		25,807,399	19,745,164	77%	16,151	17,450,962	13,238,836	76%	14,193	20%	17%	1.18
2023		24,751,431	22,405,030	91%	15,761	16,335,689	14,443,633	88%	13,658	22%	18%	1.20
2024		23,833,079	25,248,241	106%	15,353	15,397,913	15,805,853	103%	13,121	24%	19%	1.22
2025		22,945,898	28,283,326	123%	14,927	14,525,388	17,273,401	119%	12,583	26%	21%	1.24
2026		22,041,082	31,540,307	143%	14,482	13,673,949	18,860,017	138%	12,045	28%	22%	1.26
2027		21,122,511	35,080,669	166%	14,017	12,844,487	20,566,216	160%	11,508	30%	24%	1.29
2028		20,159,806	38,838,276	193%	13,534	12,023,795	22,383,869	186%	10,973	33%	25%	1.31
2029		19,182,203	42,736,968	223%	13,036	11,219,300	24,309,389	217%	10,440	35%	27%	1.33
2030		18,214,854	47,002,621	258%	12,525	10,444,353	26,300,654	252%	9,910	38%	28%	1.35
2031		17,230,917	51,744,668	300%	12,004	9,689,122	28,324,844	292%	9,386	41%	30%	1.38
2032		16,254,863	56,728,672	349%	11,475	8,966,082	30,349,514	338%	8,869	44%	31%	1.40
2033		15,289,206	61,927,874	405%	10,940	8,274,611	32,337,121	391%	8,359	47%	33%	1.43
2034		14,317,911	67,018,723	468%	10,400	7,601,966	34,274,544	451%	7,858	50%	34%	1.45
2035		13,364,704	71,912,488	538%	9,859	6,961,833	36,102,564	519%	7,368	53%	36%	1.48
2036		12,428,482	76,530,429	616%	9,317	6,350,537	37,771,977	595%	6,890	57%	38%	1.51
2037		11,507,684	80,798,905	702%	8,777	5,769,113	39,270,432	681%	6,426	60%	39%	1.53
2038		10,607,015	84,697,409	799%	8,242	5,217,871	40,565,525	777%	5,976	63%	41%	1.56
2039		9,743,340	88,039,942	904%	7,714	4,704,364	41,621,391	885%	5,541	67%	42%	1.58
2040		8,910,171	90,678,584	1,018%	7,195	4,222,592	42,409,682	1,004%	5,123	70%	43%	1.61
2041		8,112,771	92,444,812	1,139%	6,688	3,776,762	42,894,643	1,136%	4,723	73%	45%	1.63
2042		7,351,941	93,415,066	1,271%	6,194	3,361,405	43,075,656	1,281%	4,341	76%	46%	1.66
2043		6,631,669	93,558,294	1,411%	5,716	2,980,949	42,951,684	1,441%	3,979	79%	47%	1.68
2044		5,954,208	93,004,839	1,562%	5,256	2,632,915	42,534,224	1,615%	3,635	82%	48%	1.70
2045		5,320,857	91,764,960	1,725%	4,816	2,316,278	41,845,189	1,807%	3,312	84%	49%	1.71
2046		4,732,794	89,901,609	1,900%	4,396	2,029,076	40,898,055	2,016%	3,008	87%	50%	1.73
2047	4,189,099	87,442,256	2,087%	3,998	1,770,332	39,724,185	2,244%	2,725	89%	51%	1.75	
2048	3,691,199	84,539,209	2,290%	3,624	1,538,387	38,353,711	2,493%	2,461	91%	52%	1.76	
2049	3,236,720	81,313,090	2,512%	3,273	1,331,424	36,822,755	2,766%	2,216	93%	52%	1.77	
2050	2,826,335	77,695,592	2,749%	2,946	1,148,434	35,174,684	3,063%	1,991	95%	53%	1.79	
2051	2,456,414	73,789,866	3,004%	2,643	987,216	33,442,973	3,388%	1,783	96%	54%	1.80	
2052	2,125,906	69,690,028	3,278%	2,363	845,879	31,639,235	3,740%	1,593	98%	54%	1.81	
2053	1,831,849	65,553,395	3,579%	2,106	722,597	29,802,366	4,124%	1,419	99%	55%	1.82	
2054	1,572,250	61,424,304	3,907%	1,871	615,651	27,959,218	4,541%	1,261	100%	55%	1.82	
2055-2059	4,979,392	244,527,751	4,911%	6,527	1,925,974	113,096,402	5,872%	4,412	104%	56%	1.85	
2060-2064	2,106,304	151,245,374	7,181%	3,316	812,784	73,366,771	9,027%	2,253	106%	57%	1.86	
2065-2069	830,509	80,946,946	9,747%	1,563	323,872	43,179,944	13,332%	1,052	107%	57%	1.87	
2070-2074	307,411	36,940,552	12,017%	675	118,831	22,648,227	19,059%	434	107%	57%	1.87	

Exhibit II-b
MedAmerica and Affinity Partners
Actual-to-Expected Experience by Calendar Year
Combined Nationwide Experience After Requested Rate Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

	Calendar Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
		A	B	C = B / A	D	E	F	G = F / E	H	I	J	K = I / J
		Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Actual (Column C) with 5.00% Interest	Expected (Column G) with Average 6.32% Interest	Actual-to-Expected Ratio
Historical Experience	2004	1,942,565	299,291	15%	3,079	1,903,802	36,408	2%	3,052	15%	2%	8.49
	2005	11,098,140	704,251	6%	8,666	10,873,993	219,506	2%	8,484	8%	2%	4.05
	2006	21,633,477	127,091	1%	16,067	20,831,726	506,204	2%	15,530	3%	2%	1.55
	2007	32,580,387	1,314,720	4%	20,865	30,883,849	913,113	3%	20,075	4%	2%	1.48
	2008	37,102,427	2,873,196	8%	21,440	34,545,463	1,363,706	4%	20,431	5%	3%	1.72
	2009	36,651,035	1,804,026	5%	20,626	33,869,760	1,890,966	6%	19,852	5%	4%	1.43
	2010	35,893,738	3,127,792	9%	20,168	33,097,690	2,525,074	8%	19,383	6%	4%	1.35
	2011	35,558,393	4,131,089	12%	19,805	32,494,026	3,256,293	10%	19,061	7%	5%	1.31
	2012	35,555,401	4,870,535	14%	19,770	32,208,480	4,021,665	12%	18,946	7%	6%	1.27
	2013	36,438,885	5,688,002	16%	19,565	32,739,705	4,791,079	15%	19,055	8%	7%	1.24
	2014	37,265,289	7,662,242	21%	18,959	31,784,584	5,550,446	17%	18,461	9%	8%	1.24
	Projected Future Experience (60 Years)	2015	36,615,851	7,537,511	21%	18,591	29,245,684	6,327,537	22%	17,906	10%	9%
2016		37,006,551	8,476,572	23%	17,733	26,490,721	7,155,521	27%	17,370	11%	10%	1.18
2017		47,720,400	8,730,695	18%	16,715	23,566,576	8,051,478	34%	16,841	12%	11%	1.11
2018		48,087,525	9,725,442	20%	16,398	21,571,532	9,036,666	42%	16,314	12%	12%	1.06
2019		46,455,521	11,212,822	24%	16,077	20,444,438	10,095,932	49%	15,787	13%	13%	1.02
2020		44,833,864	12,959,357	29%	15,752	19,387,722	11,126,933	57%	15,258	14%	14%	0.99
2021		43,465,621	14,923,580	34%	15,418	18,440,291	12,164,144	66%	14,727	15%	15%	0.97
2022		41,991,556	17,065,590	41%	15,072	17,450,962	13,238,836	76%	14,193	16%	17%	0.97
2023		40,179,399	19,344,026	48%	14,711	16,335,689	14,443,633	88%	13,658	17%	18%	0.96
2024		38,701,348	21,778,947	56%	14,333	15,397,913	15,805,853	103%	13,121	19%	19%	0.96
2025		37,297,341	24,376,776	65%	13,938	14,525,388	17,273,401	119%	12,583	20%	21%	0.96
2026		35,859,137	27,162,684	76%	13,526	13,673,949	18,860,017	138%	12,045	21%	22%	0.97
2027		34,407,095	30,190,076	88%	13,095	12,844,487	20,566,216	160%	11,508	23%	24%	0.97
2028		32,880,915	33,400,548	102%	12,647	12,023,795	22,383,869	186%	10,973	25%	25%	0.98
2029		31,325,156	36,729,409	117%	12,184	11,219,300	24,309,389	217%	10,440	26%	27%	0.99
2030		29,793,043	40,371,364	136%	11,710	10,444,353	26,300,654	252%	9,910	28%	28%	1.00
2031		28,232,299	44,421,557	157%	11,226	9,689,122	28,324,844	292%	9,386	30%	30%	1.01
2032		26,682,891	48,678,535	182%	10,734	8,966,082	30,349,514	338%	8,869	32%	31%	1.02
2033		25,148,563	53,118,380	211%	10,237	8,274,611	32,337,121	391%	8,359	34%	33%	1.04
2034		23,596,756	57,466,367	244%	9,735	7,601,966	34,274,544	451%	7,858	36%	34%	1.05
2035		22,071,841	61,645,725	279%	9,231	6,961,833	36,102,564	519%	7,368	38%	36%	1.06
2036		20,571,660	65,590,515	319%	8,726	6,350,537	37,771,977	595%	6,890	41%	38%	1.08
2037		19,089,497	69,232,055	363%	8,224	5,769,113	39,270,432	681%	6,426	43%	39%	1.09
2038		17,634,509	72,554,148	411%	7,725	5,217,871	40,565,525	777%	5,976	45%	41%	1.11
2039		16,237,976	75,399,877	464%	7,233	4,704,364	41,621,391	885%	5,541	47%	42%	1.13
2040		14,886,006	77,640,861	522%	6,749	4,222,592	42,409,682	1,004%	5,123	50%	43%	1.14
2041		13,589,626	79,134,267	582%	6,275	3,776,762	42,894,643	1,136%	4,723	52%	45%	1.16
2042		12,347,156	79,943,637	647%	5,814	3,361,405	43,075,656	1,281%	4,341	54%	46%	1.17
2043		11,167,338	80,046,308	717%	5,368	2,980,949	42,951,684	1,441%	3,979	56%	47%	1.18
2044		10,054,357	79,558,175	791%	4,937	2,632,915	42,534,224	1,615%	3,635	58%	48%	1.19
2045		9,010,737	78,486,533	871%	4,525	2,316,278	41,845,189	1,807%	3,312	59%	49%	1.21
2046		8,038,486	76,888,435	957%	4,132	2,029,076	40,898,055	2,016%	3,008	61%	50%	1.22
2047		7,136,697	74,783,088	1,048%	3,760	1,770,332	39,724,185	2,244%	2,725	62%	51%	1.23
2048		6,307,802	72,299,413	1,146%	3,409	1,538,387	38,353,711	2,493%	2,461	64%	52%	1.24
2049	5,548,325	69,543,246	1,253%	3,080	1,331,424	36,822,755	2,766%	2,216	65%	52%	1.24	
2050	4,860,146	66,454,540	1,367%	2,773	1,148,434	35,174,684	3,063%	1,991	66%	53%	1.25	
2051	4,237,576	63,121,615	1,490%	2,488	987,216	33,442,973	3,388%	1,783	67%	54%	1.26	
2052	3,679,216	59,622,401	1,621%	2,225	845,879	31,639,235	3,740%	1,593	68%	54%	1.26	
2053	3,180,521	56,093,241	1,764%	1,984	722,597	29,802,366	4,124%	1,419	69%	55%	1.27	
2054	2,738,406	52,566,466	1,920%	1,763	615,651	27,959,218	4,541%	1,261	70%	55%	1.28	
2055-2059	8,739,935	209,263,716	2,394%	6,154	1,925,974	113,096,402	5,872%	4,412	73%	56%	1.29	
2060-2064	3,737,034	129,416,545	3,463%	3,128	812,784	73,366,771	9,027%	2,253	74%	57%	1.30	
2065-2069	1,478,947	69,162,720	4,676%	1,474	323,872	43,179,944	13,332%	1,052	75%	57%	1.31	
2070-2074	546,075	31,442,804	5,758%	637	118,831	22,648,227	19,059%	434	75%	57%	1.31	

Exhibit III
MedAmerica and Affinity Partners
Actual-to-Expected Experience by Issue Age Band
Combined Nationwide Experience
Individual Simplicity Policy Forms

Before Requested Rate Increase			
Issue Age Band	Lifetime Loss Ratio with Interest as of 12/31/2014		
	Actual	Expected	Actual-to-Expected
<45	133%	60%	2.22
45-49	125%	61%	2.04
50-54	115%	60%	1.92
55-59	106%	57%	1.86
60-64	93%	53%	1.75
65-69	89%	55%	1.61
70-74	89%	55%	1.62
75+	81%	49%	1.66

After Requested Rate Increase			
Issue Age Band	Lifetime Loss Ratio with Interest as of 12/31/2014		
	Actual	Expected	Actual-to-Expected
<45	87%	60%	1.45
45-49	83%	61%	1.35
50-54	78%	60%	1.31
55-59	73%	57%	1.29
60-64	66%	53%	1.24
65-69	67%	55%	1.21
70-74	73%	55%	1.32
75+	72%	49%	1.47

Exhibit IV
MedAmerica and Affinity Partners
Comparison of Current and Original Pricing Assumptions
Individual Simplicity Policy Forms

Current Assumptions

Original Pricing Assumptions

Mortality

1994 Group Annuitant Mortality (GAM) Table adjusted using the durational factors shown in the following table. The durational adjustment factors were developed for MedAmerica Insurance Company (MAPA); MAPA's two sister companies, MedAmerica Insurance Company of Florida (MAFL) and MedAmerica Insurance Company of New York (MANY) (MAPA, MAFL, and MANY collectively referred to as MedAmerica); and MedAmerica's affinity partners based on historical experience from inception through March 31, 2015 on all policy forms priced beginning in 1998.

1983 GAM Table without selection was assumed in all jurisdictions except for in California where the 1994 GAM Table was used.

Duration	Durational Factor
1	25%
2	35%
3	42%
4	44%
5	45%
6	47%
7	48%
8	50%
9	53%
10	55%
11	58%
12	60%

Duration	Durational Factor
13	63%
14	64%
15	66%
16	67%
17	69%
18	70%
19	73%
20	75%
21	78%
22	80%
23	83%
24+	85%

Exhibit IV
MedAmerica and Affinity Partners
Comparison of Current and Original Pricing Assumptions
Individual Simplicity Policy Forms

Current Assumptions

Original Pricing Assumptions

Lapse Rates

Lapse rates vary by duration, premium payment option, and issue age, and were developed based on historical experience for Simplicity and Simplicity ii individual policies issued by MedAmerica and its affinity partners from inception through March 31, 2015.

Lapse rates vary by duration, premium payment option, and issue age.

Lifetime-Pay Lapse Rates				
Duration	Issue Age Band			
	<40	40-49	50-59	60+
1	17.5%	9.5%	5.5%	5.5%
2	16.5%	9.0%	5.0%	4.5%
3	12.0%	6.0%	4.0%	3.5%
4	8.0%	4.5%	3.0%	3.0%
5	7.0%	4.0%	3.0%	2.5%
6	5.0%	3.0%	2.5%	2.0%
7	3.5%	3.0%	2.0%	1.5%
8	2.0%	1.5%	1.5%	1.5%
9+	1.0%	1.0%	1.0%	1.0%

Lifetime-Pay Lapse Rates						
Duration	Issue Age Band					
	<60	60-64	65-69	70-74	75-79	80+
1	10.0%	11.0%	12.0%	12.0%	12.0%	12.0%
2	7.0%	7.0%	7.0%	6.0%	4.0%	2.0%
3	5.0%	4.0%	3.0%	3.0%	3.0%	2.0%
4	3.0%	3.0%	2.0%	2.0%	2.0%	2.0%
5	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%
6+	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%

For the 10-pay option, a reduction of 65% of these lapse rates was assumed for durations 1 to 4, a reduction of 70% of these lapse rates was assumed for durations 5 to 8, and 0% lapse thereafter. For the paid up at 65 option, a reduction of 50% of these lapse rates was assumed until age 55, a reduction of 75% of these lapse rates for ages 55 to 59, and 0% lapse thereafter. For the reduced after 65 and reduced after 70 pay options, a reduction of 50% of these lapse rates was assumed until age 60 or 65, respectively, and a reduction of 75% of these lapse rates after the reduction of premiums.

For the 10-year payment option, a reduction of 50% of these lapse rates was assumed for durations 1 to 5, and 0% lapse thereafter. For the paid up at age 65 option, a reduction of 50% of these lapse rates was assumed until age 60, and 0% lapse thereafter. For the reduced after age 65 and reduced after age 70 payment options, a reduction of 50% of these lapse rates was assumed until age 60 or 65, respectively, and a reduction of 75% of these lapse rates was assumed after the reduction of premiums.

Exhibit IV
MedAmerica and Affinity Partners
Comparison of Current and Original Pricing Assumptions
Individual Simplicity Policy Forms

Current Assumptions	Original Pricing Assumptions
Morbidity	
Expected claim costs are developed using the 2014 Milliman <i>Long-Term Care Guidelines (LTCGs)</i> with adjustments for an all-lives exposure basis. The claim costs are further adjusted based on historical claim experience by attained age, duration, and coverage-type, to the extent credible.	Original expected claim costs were developed using the 2002 <i>LTCGs</i> with best-estimate (with no explicit margin) adjustments for an all-lives exposure basis. The claim costs were further adjusted based on MedAmerica's available experience at the time.
Interest Rate	
5.00%	In all jurisdictions except California, 6.5% was assumed for issue ages less than 60, decreasing by 12.5 basis points for each age over 59 and less than 75. For example, at issue age 65 the assumed rate was 5.75%. For issue ages 75 and over, 4.5% was assumed. In California, 5.25% was assumed for all issue ages.
Improvement	
Mortality and morbidity improvement is assumed for 15 years. Mortality improvement levels of 0.5% and 1.0% are assumed beginning in calendar year 2015 for females and males, respectively. Morbidity improvement levels of 1.0% and 1.5% are assumed beginning in calendar year 2015 for females and males, respectively.	No mortality improvement was assumed. Morbidity improvement of 1.0% was assumed for 20 years for both females and males.

Exhibit V
MedAmerica and Affinity Partners
Comparison of Current and Prior Nationwide Rate Increase Assumptions
Individual Simplicity Policy Forms

Current Assumptions

Prior Nationwide Rate Increase Assumptions

Mortality

1994 Group Annuitant Mortality (GAM) Table adjusted using the durational factors shown in the following table. The durational adjustment factors were developed for MedAmerica Insurance Company (MAPA); MAPA's two sister companies, MedAmerica Insurance Company of Florida (MAFL) and MedAmerica Insurance Company of New York (MANY) (MAPA, MAFL, and MANY collectively referred to as MedAmerica); and MedAmerica's affinity partners based on historical experience from inception through March 31, 2015 on all policy forms priced beginning in 1998.

1994 GAM Table adjusted by gender using durational factors which reflect the impact of both mortality selection and improvement. The durational adjustment factors were developed for MAPA; MAPA's two sister companies, MAFL and MANY (MAPA, MAFL, and MANY collectively referred to as MedAmerica); and MedAmerica's affinity partners based on historical experience from inception through December 31, 2011 on all policy forms priced beginning in 1998, except the recently priced FlexCare policy form.

Duration	Durational Factor
1	25%
2	35%
3	42%
4	44%
5	45%
6	47%
7	48%
8	50%
9	53%
10	55%
11	58%
12	60%

Duration	Durational Factor
13	63%
14	64%
15	66%
16	67%
17	69%
18	70%
19	73%
20	75%
21	78%
22	80%
23	83%
24+	85%

Duration	Durational Factor	
	Male	Female
1	25%	25%
2	40%	40%
3	45%	45%
4	47%	48%
5	50%	51%
6	52%	54%
7	55%	57%
8	57%	60%
9	61%	63%
10	64%	66%
11	68%	69%

Duration	Durational Factor	
	Male	Female
12	71%	72%
13	75%	75%
14	76%	77%
15	78%	80%
16	79%	82%
17	81%	84%
18	82%	86%
19	83%	89%
20	85%	91%
21+	86%	93%

Exhibit V
MedAmerica and Affinity Partners
Comparison of Current and Prior Nationwide Rate Increase Assumptions
Individual Simplicity Policy Forms

Current Assumptions

Prior Nationwide Rate Increase Assumptions

Lapse Rates

Lapse rates vary by duration, premium payment option, and issue age, and were developed based on historical experience for Simplicity and Simplicity ii individual policies issued by MedAmerica and its affinity partners from inception through March 31, 2015.

Lapse rates vary by duration, premium payment option, and issue age, and were developed based on historical experience for Simplicity and Simplicity ii individual policies issued by MedAmerica and its affinity partners from inception through December 31, 2011.

Lifetime-Pay Lapse Rates				
Duration	Issue Age Band			
	<40	40-49	50-59	60+
1	17.5%	9.5%	5.5%	5.5%
2	16.5%	9.0%	5.0%	4.5%
3	12.0%	6.0%	4.0%	3.5%
4	8.0%	4.5%	3.0%	3.0%
5	7.0%	4.0%	3.0%	2.5%
6	5.0%	3.0%	2.5%	2.0%
7	3.5%	3.0%	2.0%	1.5%
8	2.0%	1.5%	1.5%	1.5%
9+	1.0%	1.0%	1.0%	1.0%

Lifetime-Pay Lapse Rates				
Duration	Issue Age Band			
	<40	40-49	50-59	60+
1	16.00%	9.00%	5.50%	5.75%
2	16.00%	9.00%	4.75%	4.75%
3	11.00%	5.50%	4.00%	3.50%
4	7.00%	4.50%	3.00%	3.00%
5	5.00%	3.50%	2.75%	2.25%
6	3.00%	2.00%	2.00%	1.75%
7+	1.50%	1.50%	1.50%	1.50%

For the 10-pay option, a reduction of 65% of these lapse rates was assumed for durations 1 to 4, a reduction of 70% of these lapse rates was assumed for durations 5 to 8, and 0% lapse thereafter. For the paid up at 65 option, a reduction of 50% of these lapse rates was assumed until age 55, a reduction of 75% of these lapse rates for ages 55 to 59, and 0% lapse thereafter. For the reduced after 65 and reduced after 70 pay options, a reduction of 50% of these lapse rates was assumed until age 60 or 65, respectively, and a reduction of 75% of these lapse rates after the reduction of premiums.

For the 10-pay option, a reduction of 50% of these lapse rates is assumed for durations 1 to 5, and 0% lapse thereafter. For the paid up at 65 option, a reduction of 50% of these lapse rates is assumed until age 60, and 0% lapse thereafter. For the reduced after 65 and reduced after 70 pay options, a reduction of 50% of these lapse rates is assumed until age 60 or 65, respectively, and a reduction of 75% of these lapse rates is assumed after the reduction of premiums.

Exhibit V
MedAmerica and Affinity Partners
Comparison of Current and Prior Nationwide Rate Increase Assumptions
Individual Simplicity Policy Forms

Current Assumptions

Prior Nationwide Rate Increase Assumptions

Morbidity

Expected claim costs are developed using the 2014 Milliman *Long-Term Care Guidelines (LTCGs)* with adjustments for an all-lives exposure basis. The claim costs are further adjusted based on historical claim experience by attained age, duration, and coverage-type, to the extent credible.

Expected claim costs are the original pricing claim costs, adjusted to an all-lives exposure base. The claim costs are further adjusted based on historical claim experience on a durational basis, to the extent credible.

Interest Rate

5.00%

5.25%

Improvement

Mortality and morbidity improvement is assumed for 15 years. Mortality improvement levels of 0.5% and 1.0% are assumed beginning in calendar year 2015 for females and males, respectively. Morbidity improvement levels of 1.0% and 1.5% are assumed beginning in calendar year 2015 for females and males, respectively.

No mortality improvement was assumed; however, the ultimate mortality level was determined by assuming mortality improvement of 1.0% for males and 0.5% for females for 15 years. Embedded in the original pricing claim costs is a morbidity improvement assumption of 1.0% per year for 20 years for both females and males.

Exhibit VI
Demonstration that the Requested Cumulative Rate Increase Passes the 58%/85% Loss Ratio Minimum
MedAmerica and Affinity Partners' Combined Nationwide Experience with Prior Approved Increases
Individual Simplicity Policy Forms

1	Accumulated value of initial earned premium	387,248,202	x	58%	=	224,603,957
2a	Accumulated value of earned premium	390,303,108				
2b	Accumulated value of prior premium rate schedule increases (2a - 1)	3,054,907	x	85%	=	2,596,671
3	Present value of future projected initial earned premium	277,362,667	x	58%	=	160,870,347
4a	Present value of future projected premium	595,753,236				
4b	Present value of future projected premium in excess of the projected initial earned premiums (4a - 3)	318,390,569	x	85%	=	270,631,983
5	Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b					658,702,958
6a	Accumulated value of incurred claims without the inclusion of active life reserves					37,448,745
6b	Present value of future projected incurred claims without the inclusion of active life reserves					933,638,402
7	Lifetime Incurred Claims with Rate Increase: Sum 6a and 6b					971,087,147
8	Test: 7 is not less than 5					Pass
<p><i>All values are accumulated or discounted at the maximum valuation interest rate for contract reserves applicable for the year of issue, which ranges from 4.0% to 4.5%.</i></p> <p><i>Future projected initial earned premium schedule (i.e., without the requested rate increase) reflects the assumed impact of CBUL and RBO.</i></p> <p><i>The future projected incurred claims (item 6b) were increased by 15% to reflect assumptions with moderately adverse experience.</i></p>						

Appendix A

Development and Justification of Current Assumptions

The assumptions for mortality, voluntary lapse, and morbidity were developed by Milliman based on historical experience. Where actual experience had low credibility or did not exist, industry experience was also used. The experience used to develop these assumptions includes historical experience of MedAmerica Insurance Company (MAPA); MAPA's two sister companies, MedAmerica Insurance Company of Florida (MAFL) and MedAmerica Insurance Company of New York (MANY) (MAPA, MAFL, and MANY collectively referred to as MedAmerica); and MedAmerica's affinity partners that issued the same products. For persistency, policy termination experience through March 31, 2015 was used, whereas for morbidity, claim experience through December 31, 2014 was used. The methodology used to develop these assumptions is provided below.

Persistency

Mortality Durational Factors

The experience used to develop the mortality assumption includes detailed historical experience of MedAmerica and its affinity partners from inception through March 31, 2015 for all policy forms priced beginning in 1998 (Premier and later policy forms).

Exhibit A-1 provides exposure, actual and expected mortality rates, actual-to-expected (A:E) ratios, credibility percent, and smoothed mortality durational factors on a unisex basis.

Actual deaths were assigned to the duration in which they occurred, or the preceding duration if the death was on the policy anniversary date. The number of expected deaths by duration was calculated by multiplying a mortality rate by the exposure. The exposure base reflects a full year of exposure for each death and the length of time a covered life is exposed to the risk of death during the year for each life that does not die. The mortality table for determining the expected number of deaths is 1994 Group Annuitant Mortality (94GAM) Static. (The 94GAM Static table has mortality rates that are 93% of the 94GAM Basic table.) The ratio of actual deaths to expected deaths was then calculated.

Considering the level of credibility, the A:E ratios were pegged for quinquennial durational bands and then interpolated to develop smoothed factors for the first 25 durations. The smoothed factors were determined such that the bands of quinquennial durations reproduced the actual experience, to the extent credible. An ultimate level of 85% of the gender-distinct 94GAM Static table was assumed based on actual experience, to the extent credible, and ultimate experience for other fully credible cohorts. While the durational factors do not reflect an explicit assumption for future mortality improvement, some historical improvement is captured in MedAmerica's experience.

A description of the assumed credibility measure is described at the end of this appendix.

Voluntary Lapse Rates

The experience used to develop the lapse assumption is the combined historical experience on Simplicity and Simplicity ii individual policies issued by MedAmerica and its affinity partners from inception through March 31, 2015.

Exhibit A-2a provides exposure, actual total termination rates, expected mortality rates, derived lapse rates, derived lapse credibility percent, all ages lapse rates (from Exhibit A-2b), credibility-weighted lapse rates, and smoothed lapse rates for individual lifetime-pay policies by issue age band.

Exhibit A-2b provides exposure, actual total termination rates, expected mortality rates, derived lapse rates, derived lapse credibility percent, and smoothed lapse rates for individual lifetime-pay

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policies for all issue ages combined. These smoothed lapse rates are used in Exhibit A-2a for credibility weighting in the development of the individual lapse assumption by issue age band.

The credibility-weighted lapse rates in Exhibit A-2a were developed as the weighted average of the derived lapse rates and the all issue ages lapse rates from Exhibit A-2b. The credibility percentage and its complement are used as weights. In general, the smoothed lapse rates were selected in such a way that the combined duration smoothed lapse rates were close to the credibility-weighted lapse rates (see the rows at the bottom of each exhibit).

The algorithm for the limited-pay options is similar to that used in original pricing. The smoothed lapse rates are a scalar of the lifetime-pay lapse rates. While only 15% of the Simplicity individual policies in-force have a limited-pay option and thus the impact of these assumptions on the projections is assumed to be immaterial, the following describes how the scalars were developed.

- For the 10-pay option, the scalars were developed from a comparison of the lifetime-pay derived lapse rates to the 10-pay derived lapse rates based on MedAmerica and its affinity partners' experience on all products combined. Exhibit A-2c provides similar information as Exhibit A-2b for the 10-pay option, but also shows the derived lifetime-pay lapse rates, ratio of the derived 10-pay lapse rates to the derived lifetime-pay lapse rates, and the smoothed ratios.
- For the paid up at attained age 65, reduced premiums at attained age 65, and reduced premiums at attained age 70 payment options, the scalars by attained age were selected based on those developed for the 20-pay option. The average issue age for the paid up at age 65 payment option is approximately 45, which results in an average payment term of approximately 20 durations. For the two reduced-pay options, only 12 policies were issued across all companies and so the experience is not credible. The scalars for the 20-pay option were developed from a comparison of the lifetime-pay derived lapse rates to the 20-pay derived lapse rates based on MedAmerica and its affinity partners' experience on all products combined. Exhibit A-2d provides the same information as Exhibit A-2c for the 20-pay option.
- The smoothed ratios were chosen primarily based on the banded durational credibility-weighted ratios at the bottom of Exhibits A-2c and A-2d.

The actual total termination rates were calculated by duration as follows:

$$\text{Annualized Total Termination Rate} = \frac{\text{Number of Lives Terminated during the Year}}{\text{Number of Lives Exposed during the Year}} .$$

A termination was assigned to the duration in which it occurred, or the preceding duration, if the termination was on the anniversary date. Each termination contributes 1.0 to the numerator and a full year to the denominator. For lives that do not terminate, the number of lives exposed to termination is based on the length of time a covered life is exposed to the risk of termination during the year. This calculation logic is identical to that used in the long-term care (LTC) Insurance Persistency Experience reports sponsored by LIMRA International and the Society of Actuaries LTC Experience Committee.

The expected mortality rate assumes the gender-distinct 94GAM Static table with the durational factors shown in Exhibit A-1 applied by duration. The derived lapse rate is then calculated according to the following formula:

$$\text{Derived Lapse Rate} = 1 - \frac{1 - \text{Total Termination Rate}}{1 - \text{Expected Mortality Rate}} .$$

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Development and Justification of Current Assumptions

The derived lapse rate implicitly includes any decrements due to benefit expiry.

A description of the assumed credibility measure is described at the end of this appendix.

Morbidity

The claims costs were developed using the 2014 Milliman Long-Term Care Guidelines (*LTCGs*). A:E experience analyses were performed to develop most likely (with no explicit margin) morbidity experience adjustments to be applied to the 2014 *LTCGs* claim costs. The experience used includes historical experience for all products of MedAmerica, its affinity partners, and any acquired business from 2004 through 2014, with runout through June 2015. The claim costs were then further adjusted based on historical claim experience by policy duration, attained age, and coverage-type, to the extent credible.

A:E adjustment factors were developed using a complex and proprietary Excel-based model. Adjustments were developed by the following parameters: policy duration, attained age, coverage type, group/individual, benefit payment type, company, and product. The adjustment factors were calculated using an algorithm that simultaneously and iteratively updates the adjustment factors until the adjusted expected incurred claims match actual incurred claims, to the extent credible. The adjusted expected incurred claims equal the 2014 *LTCGs* (with adjustments for historical improvement) multiplied by the A:E adjustment factors. The iterative process normalizes the adjustments for each parameter because the adjusted expected incurred claims capture the adjustments made for the other characteristics and thus normalizes the underlying mix differences.

Exhibit A-3a provides the A:E adjustment factors that are applicable to the Simplicity block after multiplying the appropriate combination of factors for policy duration, attained age, and coverage type.

Exhibit A-3b provides an indication of the goodness of fit. Exhibit A-3b provides the credibility and ratio of actual to adjusted expected incurred claims by policy duration band and attained age band. The credibility and ratio's numerator (actual incurred claims) reflects the Simplicity and Simplicity ii individual blocks combined experience. The ratio's denominator (adjusted expected incurred claims) is equal the unadjusted expected incurred claims (2014 *LTCGs*) multiplied by the A:E adjustment factors. The actual-to-adjusted expected ratio provides an indication of the goodness of fit of the assumption relative to actual experience, where a ratio close to 1.00 is a good fit. The actual-to-adjusted expected ratio is close to 1.00 where the experience is fully credible. As can be seen from the Total row (shaded grey), the actual to adjusted expected ratio is close to 1.00. Note that the goodness of fit test by attained age band includes only experience for durations seven and later to reduce the impact of the selection period in the goodness of fit test.

Improvement

For mortality improvement, levels of 0.5% and 1.0% are assumed for 15 years beginning in calendar year 2015 for females and males, respectively. The Society of Actuaries (SOA) June 2011 study, *Global Mortality Improvement Experience and Projection Techniques*, provides best-estimate mortality improvement assumptions for the period 2011 to 2025 by gender and attained age, for individual annuitants and the general population. For individual annuitants, the average annual improvement rates for males and females are approximately 1.5% and 1.0%, respectively. These rates were about 25 basis points higher than that for the general population. Based on this study, a reasonable range for mortality improvement is 0.0% to 1.5% for males and 0.0% to 1.0% for females for 10 to 20 years.

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Development and Justification of Current Assumptions

For morbidity, levels of 1.0% and 1.5% are assumed for 15 years, consistent with mortality improvement, beginning in calendar year 2015 for females and males, respectively. This assumption is reasonable based on Eric Stallard's improvement studies that were presented at the 2004 SOA Spring Meeting (*Morbidity Improvement and Its Impact on LTC Pricing and Valuation, Record, Vol. 30, No. 1*) and the 2014 Intercompany Long-Term Care Insurance (ILTCI) Conference (these results provided an additional progress update from the previous update during 2011 ILTCI conference, and are expected to be published).

Stallard's 2004 presentation reported that population morbidity improved 1.6% per year over the period 1984 to 1999. Stallard's 2011 presentation reported population annual morbidity improvement of 1.9% for unisex, 2.3% for males, and 1.6% for females over the period 1984 to 2004. Stallard's 2014 presentation included additional refinements since the 2011 presentation, which reported population annual morbidity improvement of 2.3% for unisex, 2.5% for males, and 2.1% for females. Stallard's studies use population data, so it is uncertain how well his findings will translate to an insured population. The SOA June 2011 study suggests that an annuitant cohort has more mortality improvement over the general population, so it is possible that this could be true for morbidity as well. Based on these studies, a reasonable range for morbidity improvement is between 0.0% to 2.5% for males and 0.0% to 2.1% for females for 10 to 20 years.

Rate Increase Dependent Assumptions

At the time of a rate increase, policyholders have options to elect a contingent benefit upon lapse (CBUL) or reduced benefit options (RBO). Adverse selection is assumed relative to CBUL elections. In determining the justified rate increase amounts, assumptions for these rate increase dependent assumptions were also developed. Very little industry data exists to help determine these assumptions, especially for the magnitude of rate increases that are requested. These policyholder behavior assumptions are provided below, and are based on assumptions used for rate increase work across the LTC industry and actuarial judgment.

Contingent Benefit Upon Lapse Election

We assume a CBUL election rate of 8% for the Simplicity nationwide rate increase across all issue ages. While a higher CBUL election rate could be considered reasonable for a rate increase of the requested magnitude, we assume the election rate for Simplicity may be lower than that experienced by other blocks. This assumption was made because Simplicity is a cash, rather than reimbursement, product and the policyholders may be less sensitive to the rate increase as they originally opted to purchase a policy with richer coverage.

No CBUL elections are assumed for limited-pay policies.

Reduced Benefit Options

The assumed 7% to 14% reduction to premium and benefits due to RBO elections was derived from actual RBO election rates based on the combined experience of MedAmerica and its affinity partners following a prior rate increase on this and similar blocks of business along with actuarial judgment. We assume that those electing RBO will reduce their benefits so that premiums after the increase are closer to those before the increase. We assume that the percent reduction in premium corresponds to an equivalent percent reduction in claims. Based on the nationwide average rate increase requested on the Simplicity policy forms, we assume 20% of policyholders will elect RBO. The reduction to premium and claims can then be determined as follows:

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Reduction to premium and claims due to the election of RBO
= $1 - (\text{Average premium level after the rate increase with RBO election} / \text{Premium level after the full rate increase without any RBO election})$, where

Average premium level after the rate increase with RBO election
= weighted average premium level of those assumed to elect RBO with those assumed to accept the full rate increase

Adverse Selection

The 2% increase to morbidity due to adverse selection was developed from the following formula and actuarial judgment. We assume that at the time of the rate increase, policyholders that elect a CBUL will be selective in that their relative morbidity is 25% lower than that of the remaining pool.

$\text{PoolMorb} = \text{AdvSelMorb} \times (1 - \text{CBUL}) + [(1 - 25\%) \times \text{AdvSelMorb}] \times \text{CBUL}$, where

PoolMorb = morbidity of the pool before the rate increase = 1.0
AdvSelMorb = adverse morbidity of the remaining pool after the rate increase due to selective lapses
CBUL = percentage of policies that elect CBUL

Solving the above for the adverse selection component results in the following formula:

$\text{Adverse Selection} = 1 / (1 - 25\% \times \text{CBUL})$
 $1.02 \sim 1 / (1 - 25\% \times 8\%)$

Credibility

The methodology employed to develop the assumptions considers actual historical experience and its associated credibility. The credibility percentage for each assumption was determined as $(\text{Number of Events} / \text{Credibility Threshold})^{1/2}$, with events defined as deaths, derived voluntary lapses, or claims. A credibility standard of a 90% confidence interval for the number of events with an error of plus or minus 7.5% was chosen. Based on these parameters, 481 events is the criterion for full credibility.

Exhibit A-1
MedAmerica and Affinity Partners
Actual-to-Expected (A:E) Mortality Experience from Inception through March 31, 2015
Premier and Later Policy Forms

Unisex						
Duration	Mortality Exposure	Actual Mortality Rate	Expected Mortality Rate	Mortality A:E	Credibility Percent	Smoothed Selection
1	97,184	0.1%	0.6%	23%	52%	25%
2	85,414	0.2%	0.6%	38%	65%	35%
3	73,678	0.3%	0.7%	43%	69%	42%
4	65,922	0.3%	0.8%	43%	69%	44%
5	60,204	0.4%	0.9%	43%	70%	45%
6	55,062	0.5%	1.0%	44%	73%	47%
7	49,036	0.6%	1.2%	49%	78%	48%
8	43,261	0.7%	1.4%	49%	78%	50%
9	36,177	0.9%	1.6%	57%	83%	53%
10	28,674	1.0%	1.8%	53%	77%	55%
11	22,076	1.3%	2.1%	61%	77%	58%
12	16,182	1.4%	2.4%	59%	69%	60%
13	9,860	1.8%	2.9%	63%	61%	63%
14	4,865	2.1%	3.6%	59%	46%	64%
15	2,748	2.7%	4.1%	65%	39%	66%
16	1,868	2.9%	4.3%	67%	34%	67%
17	493	3.2%	4.5%	72%	18%	69%
18	20	5.0%	9.0%	56%	5%	70%
19	14	13.9%	10.3%	134%	6%	73%
20	5	0.0%	10.4%	0%	0%	75%
21	3	0.0%	11.3%	0%	0%	78%
22	2	0.0%	13.0%	0%	0%	80%
23	1	0.0%	16.7%	0%	0%	83%
24	0	N/A	N/A	N/A	N/A	85%
25+	0	N/A	N/A	N/A	N/A	85%
1-5	382,403	0.3%	0.7%	38%	100%	38%
6-10	212,211	0.7%	1.4%	51%	100%	51%
11-15	55,731	1.6%	2.5%	61%	100%	61%
16-20	2,400	3.0%	4.4%	68%	39%	68%
21+	6	0.0%	12.7%	0%	0%	80%
All	652,750	0.5%	1.1%	48%	100%	48%

Exhibit A-2a
MedAmerica and Affinity Partners
Derived Lifetime-Pay Lapse Experience from Inception through March 31, 2015
Simplicity and Simplicity ii Policy Forms Combined
Lifetime-Pay Policies

Issue Ages < 40								
Duration	Total Exposure	Total Termination Rates	Expected Mortality Rates	Derived Lapse Rates	Derived Lapse Credibility Percent	All Ages Assumption for Credibility Weighting	Credibility Weighted Lapse Rates	Smoothed Lapse Rates
1	7,705	17.5%	0.0%	17.4%	100%	8.5%	17.4%	17.5%
2	6,084	16.8%	0.0%	16.8%	100%	7.5%	16.8%	16.5%
3	4,425	11.8%	0.0%	11.8%	100%	5.0%	11.8%	12.0%
4	3,395	9.1%	0.0%	9.1%	80%	4.0%	8.1%	8.0%
5	2,599	8.7%	0.0%	8.7%	69%	3.5%	7.1%	7.0%
6	1,941	6.8%	0.0%	6.8%	52%	2.5%	4.7%	5.0%
7	1,494	5.5%	0.0%	5.4%	41%	2.0%	3.4%	3.5%
8	1,013	4.2%	0.0%	4.2%	30%	1.5%	2.3%	2.0%
9	594	1.5%	0.1%	1.5%	13%	1.0%	1.1%	1.0%
10	231	1.3%	0.1%	1.2%	8%	1.0%	1.0%	1.0%
11	52	0.0%	0.1%	-0.1%	0%	1.0%	1.0%	1.0%
1-3	18,214	15.9%	0.0%	15.8%	100%	7.2%	15.8%	15.8%
4-6	7,935	8.4%	0.0%	8.4%	100%	3.4%	6.9%	6.9%
7-9	3,100	4.3%	0.0%	4.3%	53%	1.6%	2.6%	2.5%
5+	7,923	6.3%	0.0%	6.2%	100%	2.3%	4.5%	4.5%
6+	5,324	5.1%	0.0%	5.0%	74%	1.8%	3.3%	3.3%
7+	3,383	4.0%	0.0%	4.0%	53%	1.5%	2.5%	2.4%
8+	1,889	2.9%	0.1%	2.9%	34%	1.2%	1.7%	1.5%
9+	877	1.4%	0.1%	1.3%	15%	1.0%	1.0%	1.0%
All	29,532	12.5%	0.0%	12.5%	100%	5.0%	11.9%	11.9%

Issue Ages 40 - 49								
Duration	Total Exposure	Total Termination Rates	Expected Mortality Rates	Derived Lapse Rates	Derived Lapse Credibility Percent	All Ages Assumption for Credibility Weighting	Credibility Weighted Lapse Rates	Smoothed Lapse Rates
1	9,319	9.6%	0.0%	9.6%	100%	8.5%	9.6%	9.5%
2	7,984	9.2%	0.0%	9.2%	100%	7.5%	9.2%	9.0%
3	6,335	5.9%	0.1%	5.8%	87%	5.0%	5.7%	6.0%
4	5,324	4.8%	0.1%	4.8%	73%	4.0%	4.6%	4.5%
5	4,512	4.6%	0.1%	4.5%	65%	3.5%	4.2%	4.0%
6	3,800	2.9%	0.1%	2.8%	47%	2.5%	2.6%	3.0%
7	3,228	3.8%	0.1%	3.7%	50%	2.0%	2.8%	3.0%
8	2,447	2.4%	0.1%	2.2%	34%	1.5%	1.8%	1.5%
9	1,520	1.2%	0.1%	1.1%	19%	1.0%	1.0%	1.0%
10	707	0.7%	0.2%	0.5%	9%	1.0%	1.0%	1.0%
11	178	0.0%	0.2%	-0.2%	0%	1.0%	1.0%	1.0%
1-3	23,637	8.5%	0.0%	8.4%	100%	7.2%	8.4%	8.4%
4-6	13,635	4.2%	0.1%	4.1%	100%	3.4%	3.9%	3.9%
7-9	7,195	2.8%	0.1%	2.6%	63%	1.6%	2.1%	2.1%
5+	16,392	3.2%	0.1%	3.1%	100%	2.3%	2.7%	2.8%
6+	11,881	2.6%	0.1%	2.5%	79%	1.8%	2.2%	2.3%
7+	8,081	2.5%	0.1%	2.4%	63%	1.5%	2.0%	2.0%
8+	4,853	1.7%	0.1%	1.5%	40%	1.2%	1.4%	1.3%
9+	2,406	1.0%	0.2%	0.8%	20%	1.0%	1.0%	1.0%
All	45,354	6.1%	0.1%	6.1%	100%	5.0%	5.9%	5.9%

Exhibit A-2a
MedAmerica and Affinity Partners
Derived Lifetime-Pay Lapse Experience from Inception through March 31, 2015
Simplicity and Simplicity ii Policy Forms Combined
Lifetime-Pay Policies

Issue Ages 50 - 59								
Duration	Total Exposure	Total Termination Rates	Expected Mortality Rates	Derived Lapse Rates	Derived Lapse Credibility Percent	All Ages Assumption for Credibility Weighting	Credibility Weighted Lapse Rates	Smoothed Lapse Rates
1	17,079	5.8%	0.1%	5.7%	100%	8.5%	5.7%	5.5%
2	15,256	5.0%	0.1%	4.9%	100%	7.5%	4.9%	5.0%
3	12,634	4.0%	0.2%	3.8%	100%	5.0%	3.8%	4.0%
4	10,955	3.2%	0.2%	3.0%	83%	4.0%	3.2%	3.0%
5	9,667	3.1%	0.2%	2.8%	76%	3.5%	3.0%	3.0%
6	8,483	2.6%	0.3%	2.4%	64%	2.5%	2.4%	2.5%
7	7,409	2.0%	0.3%	1.7%	50%	2.0%	1.8%	2.0%
8	5,882	1.7%	0.4%	1.3%	40%	1.5%	1.4%	1.5%
9	3,874	1.0%	0.5%	0.5%	21%	1.0%	0.9%	1.0%
10	1,918	1.4%	0.6%	0.8%	18%	1.0%	1.0%	1.0%
11	498	0.4%	0.7%	-0.3%	0%	1.0%	1.0%	1.0%
1-3	44,969	5.0%	0.1%	4.9%	100%	7.2%	4.9%	4.9%
4-6	29,104	3.0%	0.2%	2.8%	100%	3.4%	2.9%	2.9%
7-9	17,166	1.7%	0.4%	1.3%	68%	1.6%	1.5%	1.6%
5+	37,740	2.2%	0.3%	1.9%	100%	2.3%	2.0%	2.1%
6+	28,074	1.9%	0.4%	1.6%	95%	1.8%	1.7%	1.8%
7+	19,591	1.6%	0.4%	1.2%	70%	1.5%	1.4%	1.5%
8+	12,181	1.4%	0.5%	0.9%	48%	1.2%	1.2%	1.2%
9+	6,299	1.1%	0.5%	0.6%	27%	1.0%	0.9%	1.0%
All	93,664	3.7%	0.2%	3.5%	100%	5.0%	3.5%	3.6%

Issue Ages 60 +								
Duration	Total Exposure	Total Termination Rates	Expected Mortality Rates	Derived Lapse Rates	Derived Lapse Credibility Percent	All Ages Assumption for Credibility Weighting	Credibility Weighted Lapse Rates	Smoothed Lapse Rates
1	11,139	5.8%	0.3%	5.5%	100%	8.5%	5.5%	5.5%
2	10,004	4.5%	0.5%	4.0%	91%	7.5%	4.3%	4.5%
3	8,224	3.6%	0.6%	3.0%	71%	5.0%	3.6%	3.5%
4	7,052	3.1%	0.7%	2.4%	59%	4.0%	3.1%	3.0%
5	6,185	2.3%	0.8%	1.5%	43%	3.5%	2.6%	2.5%
6	5,564	2.1%	0.9%	1.2%	37%	2.5%	2.0%	2.0%
7	4,959	2.3%	1.1%	1.2%	35%	2.0%	1.7%	1.5%
8	4,031	2.1%	1.2%	0.9%	27%	1.5%	1.3%	1.5%
9	2,923	2.2%	1.4%	0.8%	21%	1.0%	0.9%	1.0%
10	1,756	2.0%	1.7%	0.4%	12%	1.0%	0.9%	1.0%
11	477	2.3%	2.0%	0.4%	6%	1.0%	1.0%	1.0%
1-3	29,367	4.7%	0.4%	4.3%	100%	7.2%	4.6%	4.6%
4-6	18,802	2.5%	0.8%	1.7%	82%	3.4%	2.6%	2.5%
7-9	11,913	2.2%	1.2%	1.0%	49%	1.6%	1.4%	1.4%
5+	25,900	2.2%	1.1%	1.1%	76%	2.3%	1.8%	1.7%
6+	19,715	2.2%	1.2%	1.0%	63%	1.8%	1.5%	1.5%
7+	14,151	2.2%	1.3%	0.9%	51%	1.5%	1.3%	1.3%
8+	9,192	2.1%	1.4%	0.7%	37%	1.2%	1.1%	1.2%
9+	5,161	2.2%	1.6%	0.6%	25%	1.0%	0.9%	1.0%
All	62,320	3.5%	0.8%	2.7%	100%	5.0%	3.2%	3.2%

Exhibit A-2b
MedAmerica and Affinity Partners
Derived Lifetime-Pay Lapse Experience from Inception through March 31, 2015
Simplicity and Simplicity ii Policy Forms Combined
Lifetime-Pay Policies

All Issue Ages						
Duration	Total Exposure	Total Termination Rates	Expected Mortality Rates	Derived Lapse Rates	Derived Lapse Credibility Percent	Smoothed Lapse Rates
1	45,242	8.6%	0.1%	8.5%	100%	8.5%
2	39,327	7.5%	0.2%	7.4%	100%	7.5%
3	31,618	5.4%	0.3%	5.1%	100%	5.0%
4	26,726	4.3%	0.3%	4.0%	100%	4.0%
5	22,963	3.8%	0.3%	3.5%	100%	3.5%
6	19,787	2.9%	0.4%	2.5%	100%	2.5%
7	17,091	2.7%	0.5%	2.2%	89%	2.0%
8	13,372	2.1%	0.6%	1.6%	66%	1.5%
9	8,912	1.5%	0.7%	0.8%	38%	1.0%
10	4,612	1.5%	0.9%	0.6%	25%	1.0%
11	1,204	1.1%	1.1%	0.0%	1%	1.0%
1-3	116,187	7.3%	0.2%	7.2%	100%	7.2%
4-6	69,476	3.7%	0.3%	3.4%	100%	3.4%
7-9	39,374	2.2%	0.6%	1.7%	100%	1.6%
5+	87,956	2.8%	0.5%	2.3%	100%	2.3%
6+	64,993	2.4%	0.6%	1.8%	100%	1.8%
7+	45,206	2.1%	0.6%	1.5%	100%	1.5%
8+	28,115	1.8%	0.7%	1.1%	80%	1.2%
9+	14,743	1.5%	0.8%	0.7%	45%	1.0%
All	230,869	5.2%	0.3%	4.9%	100%	5.0%

Exhibit A-2c
MedAmerica and Affinity Partners
Derived 10-Pay Lapse Experience from Inception through March 31, 2015
All Products

Duration	Total Exposures	Total Termination Rates	Expected Mortality Rates	Derived Lapse Rates	Derived Lapse Credibility Percent	Derived Lifetime-Pay Lapse Rates	Ratio to Lifetime-Pay Lapse Rate	Smoothed Ratio to Lifetime-Pay Lapse
1	10,890	3.4%	0.1%	3.3%	86%	9.1%	36%	35%
2	10,005	2.7%	0.2%	2.5%	72%	6.4%	39%	35%
3	9,222	2.0%	0.2%	1.7%	57%	4.4%	39%	35%
4	8,795	1.3%	0.3%	1.0%	42%	3.3%	30%	35%
5	8,458	1.2%	0.3%	0.8%	38%	2.7%	31%	30%
6	8,182	1.1%	0.4%	0.8%	36%	2.1%	36%	30%
7	7,904	1.2%	0.5%	0.7%	34%	2.0%	35%	30%
8	7,263	0.9%	0.5%	0.4%	24%	1.6%	24%	30%
9	6,330	0.8%	0.7%	0.1%	14%	1.3%	12%	0%
10	5,595	0.8%	0.8%	0.1%	9%	1.2%	5%	0%
11	4,832	0.8%	0.9%	-0.2%	0%	1.4%	-11%	0%
12	4,044	0.8%	1.1%	-0.3%	0%	1.2%	-24%	0%
13	3,082	0.8%	1.4%	-0.6%	0%	1.4%	-45%	0%
14	2,094	1.0%	1.8%	-0.8%	0%	1.2%	-68%	0%
15	1,670	2.1%	2.1%	0.0%	0%	1.5%	-1%	0%
1-4	38,911	2.4%	0.2%	2.2%	100%	6.1%	36%	35%
5-8	31,807	1.1%	0.4%	0.7%	67%	2.1%	32%	30%
1-8	70,718	1.8%	0.3%	1.5%	100%	4.6%	33%	33%
9-15	27,646	0.9%	1.1%	-0.2%	0%	1.3%	-12%	0%
1-15	98,364	1.6%	0.5%	1.0%	100%	3.8%	27%	24%

Exhibit A-2d
MedAmerica and Affinity Partners
Derived 20-Pay Lapse Experience from Inception through March 31, 2015
All Products

Duration	Total Exposures	Total Termination Rates	Expected Mortality Rates	Derived Lapse Rates	Derived Lapse Credibility Percent	Derived Lifetime-Pay Lapse Rates	Ratio to Lifetime-Pay Lapse Rate	Smoothed Ratio to Lifetime-Pay Lapse
1	2,449	2.9%	0.1%	2.8%	38%	9.1%	31%	50%
2	2,308	4.0%	0.1%	3.9%	43%	6.4%	61%	50%
3	2,189	3.2%	0.1%	3.0%	37%	4.4%	70%	50%
4	2,109	3.0%	0.1%	2.9%	36%	3.3%	89%	50%
5	2,040	1.7%	0.1%	1.6%	26%	2.7%	58%	50%
6	2,004	1.8%	0.2%	1.7%	26%	2.1%	79%	50%
7	1,950	0.8%	0.2%	0.6%	15%	2.0%	29%	50%
8	1,737	1.4%	0.2%	1.2%	21%	1.6%	76%	50%
9	1,542	0.4%	0.3%	0.1%	6%	1.3%	10%	25%
10	1,460	0.7%	0.3%	0.4%	11%	1.2%	31%	25%
11	1,326	0.3%	0.4%	-0.1%	0%	1.4%	-5%	25%
12	1,007	1.0%	0.4%	0.6%	11%	1.2%	46%	25%
13	356	1.4%	0.8%	0.6%	6%	1.4%	41%	25%
14	261	3.1%	1.0%	2.1%	11%	1.2%	177%	25%
15	191	1.6%	1.2%	0.3%	4%	1.5%	22%	25%
16	163	4.3%	1.4%	2.9%	10%	1.4%	203%	0%
17	145	0.0%	1.5%	-1.5%	0%	1.9%	-82%	0%
18	139	2.9%	1.7%	1.2%	6%	2.0%	60%	0%
19	127	1.6%	1.9%	-0.3%	0%	2.2%	-13%	0%
20	118	1.7%	2.1%	-0.4%	0%	1.6%	-24%	0%
1-4	9,055	3.3%	0.1%	3.2%	77%	6.1%	52%	50%
5-8	7,731	1.4%	0.2%	1.3%	45%	2.1%	59%	50%
1-8	16,787	2.4%	0.1%	2.3%	90%	4.6%	50%	50%
9-15	6,142	0.7%	0.4%	0.3%	20%	1.3%	25%	25%
1-15	22,929	2.0%	0.2%	1.8%	92%	3.8%	46%	43%
16+	1,127	1.9%	2.1%	-0.2%	0%	1.9%	-11%	0%

**Exhibit A-3a
MedAmerica and Affinity Partners
Actual-to-Expected Morbidity Adjustment Factors
Applicable to the Simplicity Product**

Duration	Non-MANY Adjustment Factor	MANY Adjustment Factor
1	1.28	0.97
2	1.23	0.98
3	1.19	0.99
4	1.15	1.01
5	1.11	1.02
6	1.07	1.03
7	1.03	1.05
8	0.99	1.06
9	0.97	1.04
10	0.94	1.02
11	0.92	1.01
12	0.89	0.99
13	0.87	0.97
14	0.89	0.97
15	0.91	0.96
16	0.93	0.95
17	0.95	0.95
18	0.97	0.94
19	0.97	0.95
20	0.98	0.96
21	0.98	0.97
22	0.98	0.98
23	0.98	0.98
24	0.98	0.98
25	0.98	0.98
26	0.98	0.98
27	0.99	0.98
28	0.99	0.98
29	0.99	0.98
30+	0.99	0.98

Attained Age	Adjustment Factor
<65	0.84
65-69	0.97
70-74	1.00
75-79	1.03
80-84	1.05
85-89	1.21
90+	1.23

Coverage Type	Adjustment Factor
Comprehensive	0.90
Nursing Home Only	1.09
Home Care Only	1.23

**Exhibit A-3b
MedAmerica and Affinity Partners
Actual to Adjusted Expected Incurred Claims
Simplicity and Simplicity ii Policy Forms Combined**

Experience By Policy Duration All Durations		
Duration	Credibility	Actual to Adjusted Expected
1	21%	1.36
2	26%	0.44
3	31%	1.40
4	30%	0.99
5	35%	1.03
6	32%	1.04
7	34%	1.00
8	35%	1.01
9	30%	1.15
10	16%	0.52
1-5	65%	1.02
6-10	68%	0.98
3-13	88%	1.02
Total	94%	0.99

Experience By Attained Age Durations 7 and Later		
Attained Age	Credibility	Actual to Adjusted Expected
<65	25%	0.88
65-69	26%	1.02
70-74	26%	0.87
75-79	27%	0.90
80-84	23%	0.85
85-89	14%	1.21
90+	11%	2.91
<70	36%	0.94
<75	44%	0.92
<80	52%	0.92
<85	57%	0.91
65-79	46%	0.93
70-84	44%	0.88
75-89	38%	0.92
70+	48%	0.96
75+	40%	1.01
80+	29%	1.13
85+	18%	1.68

Appendix B
Justification for and Development of the Requested Rate Increase

The requested rate increase for the Simplicity individual policy forms is actuarially justified and was determined in such a way that the company is sharing in the cost of the rate increase with consumers. Support for varying the requested rate increase by issue age as well as for the magnitude of the request is provided below.

The requested rate increase was determined by issue age to:

- better align the rate increase with the adverse experience,
- minimize the rate increase for older insureds, and
- produce a more uniform annual dollar change in the rates since premiums increase by issue age.

The cumulative requested rate increases are shown in Exhibit I of the attached actuarial memorandum and were developed from a comparison of actual-to-expected (A:E) lifetime loss ratios and then adjusted to minimize the increase for older insureds, produce monotonically non-decreasing rates by issue age, and allow for certification to rate stability.

The A:E lifetime loss ratios by issue age band underlying the cumulative requested rate increases are shown in Table B-1. Values shown in Table B-1 were derived based on a comparison of (a) actual and projected experience using current assumptions including a 15% increase in future incurred claims for margin and (b) expected experience using original pricing assumptions.

Actual and projected nationwide experience underlying the values in Table B-1 is the same as that described in Section 14 of the actuarial memorandum, except actual experience was restated to reflect no prior rate increases to minimize subsidization across jurisdictions, due to differences in the previously approved rate increases. MedAmerica's goal is equity across all jurisdictions, to the extent practical. As such, the rate increase approved by one group does not affect another because MedAmerica anticipates filing for subsequent rate increases to reach the cumulative rate level shown in Exhibit I.

Table B-1
A:E Experience Underlying Rate Increase Development
Combined Nationwide Experience Including Margin
Restated to Reflect No Prior Increases

Issue Age Band	Lifetime Loss Ratio with Interest		
	Actual	Expected	A:E
<45	170%	60%	2.85
45-49	159	61	2.58
50-54	145	60	2.43
55-59	132	57	2.32
60-64	114	53	2.13
65-69	105	55	1.91
70-74	103	55	1.86
75+	88	49	1.79

Rate increases were developed using the A:E lifetime ratios minus 1.00 from Table B-1. To minimize the increase for older insureds, reductions were then made to the rate increases for older issue ages, to the extent possible. Adjustments (generally reductions) were then made to the rate increases for each central issue age, along with adjustments by age within an issue age band, to ensure that the base rate schedules with the proposed rate increases are monotonically non-decreasing by issue age. The monotonically non-decreasing premium rate levels were then

Appendix B
Justification for and Development of the Requested Rate Increase

uniformly increased to allow certification that the rates are expected to remain stable under moderately adverse experience on a nationwide basis.

The cumulative requested rate increases were determined by including margin to certify to rate stability regulation based on nationwide experience because the majority of Simplicity policies were issued under rate stability regulation. The same cumulative requested rate increase has been or is expected to be filed in all jurisdictions with the goal of achieving equity across the block of business. For policies issued under loss ratio regulation, the requested rate increase complies with the minimum loss ratio requirements as demonstrated in Exhibit II-b of the actuarial memorandum, which uses assumptions excluding margin.

Furthermore, the requested cumulative rate increase was determined in such a way that the company is shouldering the majority of the rate increase needed to restore the Simplicity policy forms to their original pricing expectation. Table B-2 provides the rate increase needed to restore this form to its original pricing expectation, the requested rate increase, and the portion of the rate increase that is being borne by the consumers. This table demonstrates that higher rate increases are justified for the youngest issue age cohorts, which is consistent with the rate increases requested. Additionally, the consumers are shouldering only approximately 20% to 40% of the needed rate increase, which can be seen by comparing the requested increase (i.e., consumers' share) to the rate increase needed to restore this form to its original pricing expectation.

Table B-2
Comparison of Needed Increase and Requested Increase

Issue Age Band	Needed Rate Increase^[1]	Requested Increase^[2]	Consumer Burden^[3]
<45	515%	191%	37%
45-49	422	169	40
50-54	383	155	40
55-59	347	143	41
60-64	298	125	42
65-69	250	102	41
70-74	277	84	30
75+	338	68	20
All Ages	357	139	39

[1] Rate increase needed to restore the lifetime loss ratio to that expected in original pricing. Calculated without regard to shock lapse, reduced benefit option election, adverse selection, and higher waiver claims, if any, due to the rate increase.

[2] Average increase based on the nationwide distribution of business in force as of December 31, 2014. Excludes policies that are assumed to be paid up at the time of the rate increase.

[3] The portion of the rate increase needed to restore this form to its original pricing expectation that the consumer is bearing equals (Requested Increase) / (Needed Rate Increase).

The adverse experience driving this rate increase request is due to a combination of higher morbidity, higher persistency, and lower interest than expected in original pricing. This adverse experience is demonstrated in Exhibit B-1, which provides a comparison of actual and projected nationwide experience to that expected in pricing with respect to morbidity, mortality, lapse, and interest. The experience and projections underlying Exhibit B-1 are the same as those underlying the analysis performed for the rate increase request (i.e., current assumptions including margin).

Exhibit B-1
MedAmerica and Affinity Partners
Combined Nationwide Experience Restated to No Prior Rate Increases
Impact on the Lifetime Loss Ratio of Changing from Original Pricing Assumptions
to Current Assumptions Including Margin
Individual Simplicity Policy Forms

The following table provides the isolated impact of each changed assumption (current versus original pricing) on the projected lifetime loss ratio when actual historical experience is reflected and only the projection assumptions vary. All the lifetime loss ratios in the table below reflect actual historical experience, except for the loss ratio calculated using the original pricing assumptions from inception.

This table also shows the rate increase needed to produce a lifetime loss ratio of 57%. This lifetime loss ratio represents the lifetime loss ratio based on a projection of original pricing assumptions from inception.

Please note that the lifetime loss ratio for each changed assumption does not reflect any synergy of the assumptions. As a result, the total impact of all current assumptions on the lifetime loss ratio (i.e., 132%) is not equal to the sum of each changed assumptions' impact on the lifetime loss ratio (i.e., 108% = 31% + 30% + 16% + 31%).

Scenario	Lifetime Loss Ratio	Impact of Each Assumption on the Lifetime Loss Ratio	Increase Needed to Produce a Lifetime Loss Ratio of 57%*
Original Pricing Assumptions	57%	N/A	N/A
Historical Experience & Projections with Original Pricing Assumptions	60%	N/A	15%
Historical Experience & Projections with Original Pricing Assumptions except for Current:			
Morbidity with Improvement	75%	31%	104%
Mortality with Improvement	74%	30%	96%
Lapse	67%	16%	52%
Interest	75%	31%	94%
Historical Experience & Projections with All Current Assumptions	133%	132%	357%

* Calculated without regard to shock lapse, reduced benefit option and contingent benefit upon lapse election, and adverse selection assumptions due to the needed rate increase. Assumes the needed rate increase is fully implemented on July 1, 2016.

MEDAMERICA INSURANCE COMPANY

Address: 165 Court Street, Rochester, New York 14647

Supplement to the Simplicity Actuarial Memorandum

February 25, 2016

<u>Product</u>	<u>Number</u>
Tax-Qualified Long-Term Care Policy Form	SPL-336
Tax-Qualified Franchise Long-Term Care Policy Form	FSPL-336

1. Purpose of Filing

This supplement has been prepared for the purpose of demonstrating that the requested rate increase complies with Chapter 18 Section 3803(c) and (e), and Reg. 89.83 of the Insurance Regulations for the state of Pennsylvania. It may not be appropriate for other purposes.

2. Demonstration of Compliance with Chapter 18 Section 3803

(c) and (e): We believe that we comply with these subsections of the regulation by submitting these rates before they are being used.

3. Demonstration of Compliance with Reg. 89.83

89.83 (a): This subsection requires no action.

89.83 (b): This subsection is not applicable since this filing is not for rates for a new policy form.

89.83 (c): Revision of Current Rates

(1): This rate increase filing complies with loss ratio requirements (i.e., the 58%/85% test), as specified in Reg. 89a.118.(c)(2).

(2): Section 2 of the actuarial memorandum provides a description of benefits. A copy of the affected policy forms may be provided upon request.

(2)(i): The primary reason why these forms are in need of a premium rate increase is due to emerging experience running more adverse than expected in pricing. A rate increase is considered an effective way to reduce projected losses.

The company is requesting a premium rate increase that varies by issue age as shown in Exhibit I of the actuarial memorandum. The cumulative rate increase shown in Exhibit I was determined by issue age to allow certification to rate stability in Pennsylvania, to better align the rate increase with the adverse experience, and to minimize the rate increase for older insureds. Table 1 below provides the prior approved increase for each issue age band, as well as the requested increase and resulting cumulative premium rate increase for each central age.

MEDAMERICA INSURANCE COMPANY

Address: 165 Court Street, Rochester, New York 14647

Supplement to the Simplicity Actuarial Memorandum

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**Table 1
Rate Increases by Issue Age Band**

Issue Age Band	Prior Approved Increase	Requested Increase for Central Age	Cumulative Increase for Central Age
<40	60%	81.9%	191%
40-44	56	86.5	191
45-49	50	80.7	171
50-54	46	74.7	155
55-59	38	76.9	144
60-64	29	73.6	124
65-69	20	67.5	101
70-74	13	61.9	83
75+ ^[1]	0	63.0	63

[1] The central issue age is 80 based on an issue age range of 75 to 85 for the business in force nationwide as of December 31, 2014.

This rate increase request is being sought to achieve the cumulative rate increase that MedAmerica believes is needed to alleviate the poor performance on this block of business.

The current rate schedules along with the proposed rate schedules are enclosed with this filing. Please note that the actual rates implemented may vary slightly from those shown due to rounding algorithms.

Attachment 1 to this supplement provides a comparison of (a) actual and projected experience using current assumptions and (b) expected experience using original pricing assumptions. Included are calendar year earned premiums, incurred claims, annual loss ratios, end of year lives, cumulative loss ratios, and the ratio of actual-to-expected (A:E) loss ratios. This attachment is identical to Exhibit II of the actuarial memorandum. Attachment 2 to this supplement provides nationwide experience showing written premium, paid claims, and cumulative loss ratios. Values in Attachments 1 and 2 are shown both before and after the requested rate increase.

Attachments 3 and 4 to this supplement provide similar information as Attachments 1 and 2, respectively, for Pennsylvania-specific experience. Please note that Pennsylvania-specific experience is less credible than nationwide experience, but is being provided as required.

(2)(ii)(A): There have been three rate increases approved on these policy forms in Pennsylvania. On July 31, 2015 the Department approved the third and final rate increase needed to achieve the prior cumulative request that varied by issue age band from 0% to 60%, as shown in Table 1 above.

(2)(ii)(B): Table 2 shows the original pricing commission scales by issue age and duration for lifetime-pay policies. The actual commission scales will differ slightly from those that appear in Table 2 as the company adjusts renewal commission rates so that

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the total commissions paid before and after any increase in premium are similar (i.e., commissions are not paid on the increased premium).

Table 2
Commission Scales by Issue Age and Duration
Policy Forms: SPL-336, FSPL-336

Issue Age	Duration 1	Durations 2-10	Durations 11+
< 65	40-90%	5-15%	0-15%
65 +	30-80%	5-15%	0-15%

Commissions for limited-pay policies are reduced to levels that are approximately equivalent to the above commissions for lifetime-pay policies, on a present value basis, based on original pricing assumptions.

(2)(ii)(C)(I): Premiums earned and written since inception for nationwide experience can be found in Attachments 1 and 2 to this supplement, respectively. Premiums earned and written since inception for Pennsylvania-specific experience can be found in Attachments 3 and 4 to this supplement, respectively. Attachment 5 to this supplement provides reserve balances and the calculation basis for both nationwide and Pennsylvania-specific experience. Please note that Pennsylvania-specific experience is less credible than nationwide experience, but is being provided as required.

(2)(ii)(C)(II): Attachment 5 to this supplement provides a breakdown of historical incurred claims and active life reserve balance, including a description of the calculation basis, for both nationwide and Pennsylvania-specific experience. Please note that Pennsylvania-specific experience is less credible than nationwide experience, but is being provided as required.

Attachment 6 to this supplement provides a comparison of (a) actual and projected experience on a durational basis using current assumptions and (b) expected experience using original pricing assumptions. Included are policy year earned premiums, incurred claims, durational loss ratios, cumulative loss ratios, and the ratio of A:E loss ratios. Values in Attachment 6 are shown both before and after the requested rate increase. The number of durations shown was chosen to capture the majority of the durations underlying Attachment 1.

Attachment 7 to this supplement provides similar information to Attachment 6 for Pennsylvania-specific experience. Please note that Pennsylvania-specific experience is less credible than nationwide experience, but is being provided as required.

(2)(ii)(D): We believe that we have provided information sufficient to support the rate increase requested in this filing.

(2)(iii): We understand that data used in this rate increase filing is in agreement with those used in the annual statement filed with the Department.

89.83 (d): We believe the proposed rate tables provided with this filing comply with this subsection.

Attachment 1
MedAmerica and Affinity Partners
Actual-to-Expected Experience by Calendar Year
Combined Nationwide Experience Before Requested Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

	Calendar Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
		A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio	D End of Year Lives	E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio	H End of Year Lives	I Actual (Column C) with 5.00% Interest	J Expected (Column G) with Average 6.32% Interest	K = I / J Actual-to-Expected Ratio
Historical Experience	2004	1,942,565	299,291	15%	3,079	1,903,802	36,408	2%	3,052	15%	2%	8.49
	2005	11,098,140	704,251	6%	8,666	10,873,993	219,506	2%	8,484	8%	2%	4.05
	2006	21,633,477	127,091	1%	16,067	20,831,726	506,204	2%	15,530	3%	2%	1.55
	2007	32,580,387	1,314,720	4%	20,865	30,883,849	913,113	3%	20,075	4%	2%	1.48
	2008	37,102,427	2,873,196	8%	21,440	34,545,463	1,363,706	4%	20,431	5%	3%	1.72
	2009	36,651,035	1,804,026	5%	20,626	33,869,760	1,890,966	6%	19,852	5%	4%	1.43
	2010	35,893,738	3,127,792	9%	20,168	33,097,690	2,525,074	8%	19,383	6%	4%	1.35
	2011	35,558,393	4,131,089	12%	19,805	32,494,026	3,256,293	10%	19,061	7%	5%	1.31
	2012	35,555,401	4,870,535	14%	19,770	32,208,480	4,021,665	12%	18,946	7%	6%	1.27
	2013	36,438,885	5,688,002	16%	19,565	32,739,705	4,791,079	15%	19,055	8%	7%	1.24
	2014	37,265,289	7,662,242	21%	18,959	31,784,584	5,550,446	17%	18,461	9%	8%	1.24
Projected Future Experience (60 Years)	2015	36,615,851	7,537,511	21%	18,591	29,245,684	6,327,537	22%	17,906	10%	9%	1.21
	2016	34,778,198	8,606,493	25%	18,254	26,490,721	7,155,521	27%	17,370	11%	10%	1.19
	2017	31,685,417	9,779,856	31%	17,919	23,566,576	8,051,478	34%	16,841	12%	11%	1.17
	2018	29,584,509	11,196,971	38%	17,581	21,571,532	9,036,666	42%	16,314	14%	12%	1.16
	2019	28,562,066	12,928,579	45%	17,238	20,444,438	10,095,932	49%	15,787	15%	13%	1.16
	2020	27,558,620	14,961,645	54%	16,886	19,387,722	11,126,933	57%	15,258	16%	14%	1.16
	2021	26,710,022	17,248,487	65%	16,525	18,440,291	12,164,144	66%	14,727	18%	15%	1.17
	2022	25,807,399	19,745,164	77%	16,151	17,450,962	13,238,836	76%	14,193	20%	17%	1.18
	2023	24,751,431	22,405,030	91%	15,761	16,335,689	14,443,633	88%	13,658	22%	18%	1.20
	2024	23,833,079	25,248,241	106%	15,353	15,397,913	15,805,853	103%	13,121	24%	19%	1.22
	2025	22,945,898	28,283,326	123%	14,927	14,525,368	17,273,401	119%	12,583	26%	21%	1.24
	2026	22,041,082	31,540,307	143%	14,482	13,673,949	18,860,017	138%	12,045	28%	22%	1.26
	2027	21,122,511	35,080,669	166%	14,017	12,844,487	20,566,216	160%	11,508	30%	24%	1.29
	2028	20,159,806	38,838,276	193%	13,534	12,023,795	22,383,869	186%	10,973	33%	25%	1.31
	2029	19,182,203	42,736,968	223%	13,036	11,219,300	24,309,389	217%	10,440	35%	27%	1.33
	2030	18,214,854	47,002,621	258%	12,525	10,444,353	26,300,654	252%	9,910	38%	28%	1.35
	2031	17,230,917	51,744,668	300%	12,004	9,689,122	28,324,844	292%	9,386	41%	30%	1.38
	2032	16,254,863	56,728,672	349%	11,475	8,966,082	30,349,514	338%	8,869	44%	31%	1.40
	2033	15,289,206	61,927,874	405%	10,940	8,274,611	32,337,121	391%	8,359	47%	33%	1.43
	2034	14,317,911	67,018,723	468%	10,400	7,601,966	34,274,544	451%	7,858	50%	34%	1.45
	2035	13,364,704	71,912,488	538%	9,859	6,961,833	36,102,564	519%	7,368	53%	36%	1.48
	2036	12,428,482	76,530,429	616%	9,317	6,350,537	37,771,977	595%	6,890	57%	38%	1.51
	2037	11,507,684	80,798,905	702%	8,777	5,769,113	39,270,432	681%	6,426	60%	39%	1.53
	2038	10,607,015	84,697,409	799%	8,242	5,217,871	40,565,525	777%	5,976	63%	41%	1.56
	2039	9,743,340	88,039,942	904%	7,714	4,704,364	41,621,391	885%	5,541	67%	42%	1.58
	2040	8,910,171	90,678,584	1,018%	7,195	4,222,592	42,409,682	1,004%	5,123	70%	43%	1.61
	2041	8,112,771	92,444,812	1,139%	6,688	3,776,762	42,894,643	1,136%	4,723	73%	45%	1.63
	2042	7,351,941	93,415,066	1,271%	6,194	3,361,405	43,075,656	1,281%	4,341	76%	46%	1.66
	2043	6,631,669	93,558,294	1,411%	5,716	2,980,949	42,951,684	1,441%	3,979	79%	47%	1.68
	2044	5,954,208	93,004,839	1,562%	5,256	2,632,915	42,534,224	1,615%	3,635	82%	48%	1.70
	2045	5,320,857	91,764,960	1,725%	4,816	2,316,278	41,845,189	1,807%	3,312	84%	49%	1.71
	2046	4,732,794	89,901,609	1,900%	4,396	2,029,076	40,898,055	2,016%	3,008	87%	50%	1.73
	2047	4,189,099	87,442,256	2,087%	3,998	1,770,332	39,724,185	2,244%	2,725	89%	51%	1.75
	2048	3,691,199	84,539,209	2,290%	3,624	1,538,387	38,353,711	2,493%	2,461	91%	52%	1.76
2049	3,236,720	81,313,090	2,512%	3,273	1,331,424	36,822,755	2,766%	2,216	93%	52%	1.77	
2050	2,826,335	77,695,592	2,749%	2,946	1,148,434	35,174,684	3,063%	1,991	95%	53%	1.79	
2051	2,456,414	73,789,866	3,004%	2,643	987,216	33,442,973	3,388%	1,783	96%	54%	1.80	
2052	2,125,906	69,690,028	3,278%	2,363	845,879	31,639,235	3,740%	1,593	98%	54%	1.81	
2053	1,831,849	65,553,395	3,579%	2,106	722,597	29,802,366	4,124%	1,419	99%	55%	1.82	
2054	1,572,250	61,424,304	3,907%	1,871	615,651	27,959,218	4,541%	1,261	100%	55%	1.82	
2055-2059	4,979,392	244,527,751	4,911%	6,527	1,925,974	113,096,402	5,872%	4,412	104%	56%	1.85	
2060-2064	2,106,304	151,245,374	7,181%	3,316	812,784	73,366,771	9,027%	2,253	106%	57%	1.86	
2065-2069	830,509	80,946,946	9,747%	1,563	323,872	43,179,944	13,332%	1,052	107%	57%	1.87	
2070-2074	307,411	36,940,552	12,017%	675	118,831	22,648,227	19,059%	434	107%	57%	1.87	

Attachment 1
MedAmerica and Affinity Partners
Actual-to-Expected Experience by Calendar Year
Combined Nationwide Experience After Requested Rate Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

	Calendar Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
		A	B	C = B / A	D	E	F	G = F / E	H	I	J	K = I / J
		Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Actual (Column C) with 5.00% Interest	Expected (Column G) with Average 6.32% Interest	Actual-to-Expected Ratio
Historical Experience	2004	1,942,565	299,291	15%	3,079	1,903,802	36,408	2%	3,052	15%	2%	8.49
	2005	11,098,140	704,251	6%	8,666	10,873,993	219,506	2%	8,484	8%	2%	4.05
	2006	21,633,477	127,091	1%	16,067	20,831,726	506,204	2%	15,530	3%	2%	1.55
	2007	32,580,387	1,314,720	4%	20,865	30,883,849	913,113	3%	20,075	4%	2%	1.48
	2008	37,102,427	2,873,196	8%	21,440	34,545,463	1,363,706	4%	20,431	5%	3%	1.72
	2009	36,651,035	1,804,026	5%	20,626	33,869,760	1,890,966	6%	19,852	5%	4%	1.43
	2010	35,893,738	3,127,792	9%	20,168	33,097,690	2,525,074	8%	19,383	6%	4%	1.35
	2011	35,558,393	4,131,089	12%	19,805	32,494,026	3,256,293	10%	19,061	7%	5%	1.31
	2012	35,555,401	4,870,535	14%	19,770	32,208,480	4,021,665	12%	18,946	7%	6%	1.27
	2013	36,438,885	5,688,002	16%	19,565	32,739,705	4,791,079	15%	19,055	8%	7%	1.24
	2014	37,265,289	7,662,242	21%	18,959	31,784,584	5,550,446	17%	18,461	9%	8%	1.24
Projected Future Experience (60 Years)	2015	36,615,851	7,537,511	21%	18,591	29,245,684	6,327,537	22%	17,906	10%	9%	1.21
	2016	37,006,551	8,476,572	23%	17,733	26,490,721	7,155,521	27%	17,370	11%	10%	1.18
	2017	47,720,400	8,730,695	18%	16,715	23,566,576	8,051,478	34%	16,841	12%	11%	1.11
	2018	48,087,525	9,725,442	20%	16,398	21,571,532	9,036,666	42%	16,314	12%	12%	1.06
	2019	46,455,521	11,212,822	24%	16,077	20,444,438	10,095,932	49%	15,787	13%	13%	1.02
	2020	44,833,864	12,959,357	29%	15,752	19,387,722	11,126,933	57%	15,258	14%	14%	0.99
	2021	43,465,621	14,923,580	34%	15,418	18,440,291	12,164,144	66%	14,727	15%	15%	0.97
	2022	41,991,556	17,065,590	41%	15,072	17,450,962	13,238,836	76%	14,193	16%	17%	0.97
	2023	40,179,399	19,344,026	48%	14,711	16,335,689	14,443,633	88%	13,658	17%	18%	0.96
	2024	38,701,348	21,778,947	56%	14,333	15,397,913	15,805,853	103%	13,121	19%	19%	0.96
	2025	37,297,341	24,376,776	65%	13,938	14,525,388	17,273,401	119%	12,583	20%	21%	0.96
	2026	35,859,137	27,162,684	76%	13,526	13,673,949	18,860,017	138%	12,045	21%	22%	0.97
	2027	34,407,095	30,190,076	88%	13,095	12,844,487	20,566,216	160%	11,508	23%	24%	0.97
	2028	32,880,915	33,400,548	102%	12,647	12,023,795	22,383,869	186%	10,973	25%	25%	0.98
	2029	31,325,156	36,729,409	117%	12,184	11,219,300	24,309,389	217%	10,440	26%	27%	0.99
	2030	29,793,043	40,371,364	136%	11,710	10,444,353	26,300,654	252%	9,910	28%	28%	1.00
	2031	28,232,299	44,421,557	157%	11,226	9,689,122	28,324,844	292%	9,386	30%	30%	1.01
	2032	26,682,891	48,678,535	182%	10,734	8,966,082	30,349,514	338%	8,869	32%	31%	1.02
	2033	25,148,563	53,118,380	211%	10,237	8,274,611	32,337,121	391%	8,359	34%	33%	1.04
	2034	23,596,756	57,466,367	244%	9,735	7,601,966	34,274,544	451%	7,858	36%	34%	1.05
	2035	22,071,841	61,645,725	279%	9,231	6,961,833	36,102,564	519%	7,368	38%	36%	1.06
	2036	20,571,660	65,590,515	319%	8,726	6,350,537	37,771,977	595%	6,890	41%	38%	1.08
	2037	19,089,497	69,232,055	363%	8,224	5,769,113	39,270,432	681%	6,426	43%	39%	1.09
	2038	17,634,509	72,554,148	411%	7,725	5,217,871	40,565,525	777%	5,976	45%	41%	1.11
	2039	16,237,976	75,399,877	464%	7,233	4,704,364	41,621,391	885%	5,541	47%	42%	1.13
	2040	14,886,006	77,640,861	522%	6,749	4,222,592	42,409,682	1,004%	5,123	50%	43%	1.14
	2041	13,589,626	79,134,267	582%	6,275	3,776,762	42,894,643	1,136%	4,723	52%	45%	1.16
	2042	12,347,156	79,943,637	647%	5,814	3,361,405	43,075,656	1,281%	4,341	54%	46%	1.17
	2043	11,167,338	80,046,308	717%	5,368	2,980,949	42,951,684	1,441%	3,979	56%	47%	1.18
	2044	10,054,357	79,558,175	791%	4,937	2,632,915	42,534,224	1,615%	3,635	58%	48%	1.19
	2045	9,010,737	78,486,533	871%	4,525	2,316,278	41,845,189	1,807%	3,312	59%	49%	1.21
2046	8,038,486	76,888,435	957%	4,132	2,029,076	40,898,055	2,016%	3,008	61%	50%	1.22	
2047	7,136,697	74,783,088	1,048%	3,760	1,770,332	39,724,185	2,244%	2,725	62%	51%	1.23	
2048	6,307,802	72,299,413	1,146%	3,409	1,538,387	38,353,711	2,493%	2,461	64%	52%	1.24	
2049	5,548,325	69,543,246	1,253%	3,080	1,331,424	36,822,755	2,766%	2,216	65%	52%	1.24	
2050	4,860,146	66,454,540	1,367%	2,773	1,148,434	35,174,684	3,063%	1,991	66%	53%	1.25	
2051	4,237,576	63,121,615	1,490%	2,488	987,216	33,442,973	3,388%	1,783	67%	54%	1.26	
2052	3,679,216	59,622,401	1,621%	2,225	845,879	31,639,235	3,740%	1,593	68%	54%	1.26	
2053	3,180,521	56,093,241	1,764%	1,984	722,597	29,802,366	4,124%	1,419	69%	55%	1.27	
2054	2,738,406	52,566,466	1,920%	1,763	615,651	27,959,218	4,541%	1,261	70%	55%	1.28	
2055-2059	8,739,935	209,263,716	2,394%	6,154	1,925,974	113,096,402	5,872%	4,412	73%	56%	1.29	
2060-2064	3,737,034	129,416,545	3,463%	3,128	812,784	73,366,771	9,027%	2,253	74%	57%	1.30	
2065-2069	1,478,947	69,162,720	4,676%	1,474	323,872	43,179,944	13,332%	1,052	75%	57%	1.31	
2070-2074	546,075	31,442,804	5,758%	637	118,831	22,648,227	19,059%	434	75%	57%	1.31	

Attachment 2
MedAmerica and Affinity Partners
Combined Nationwide Written Premium and Paid Claim Experience and Projections
Before Requested Rate Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

	Calendar Year	Loss Ratio Demonstration				Cumulative Loss Ratio w/ Interest
		Without Interest				
		Written Premium	Paid Claims	Loss Ratio		
Historical Experience	2004	4,472,127	41,559	1%	1%	
	2005	13,879,669	142,647	1%	1%	
	2006	24,588,147	295,873	1%	1%	
	2007	34,718,217	423,473	1%	1%	
	2008	37,209,947	752,446	2%	1%	
	2009	36,478,775	1,360,620	4%	2%	
	2010	35,806,282	1,701,866	5%	2%	
	2011	35,520,461	2,852,688	8%	3%	
	2012	35,817,937	3,490,040	10%	4%	
	2013	36,788,932	4,922,362	13%	5%	
	2014	36,959,606	5,802,460	16%	6%	
Projected Future Experience (60 Years)	2015	36,183,621	5,103,895	14%	7%	
	2016	33,908,313	6,276,586	19%	7%	
	2017	30,712,068	7,376,805	24%	8%	
	2018	29,266,273	8,565,533	29%	9%	
	2019	28,231,992	9,916,185	35%	10%	
	2020	27,316,855	11,448,133	42%	11%	
	2021	26,451,278	13,186,947	50%	13%	
	2022	25,499,358	15,159,845	59%	14%	
	2023	24,461,206	17,364,228	71%	15%	
	2024	23,589,252	19,792,849	84%	17%	
	2025	22,692,198	22,435,274	99%	19%	
	2026	21,786,147	25,295,094	116%	20%	
	2027	20,860,184	28,389,537	136%	22%	
	2028	19,885,798	31,723,392	160%	24%	
	2029	18,912,381	35,280,357	187%	26%	
	2030	17,940,161	39,092,278	218%	29%	
	2031	16,958,698	43,218,403	255%	31%	
	2032	15,985,445	47,661,585	298%	34%	
	2033	15,021,445	52,403,431	349%	36%	
	2034	14,053,739	57,362,855	408%	39%	
	2035	13,105,469	62,438,932	476%	42%	
	2036	12,174,463	67,534,366	555%	45%	
	2037	11,261,083	72,553,003	644%	48%	
	2038	10,369,695	77,411,424	747%	51%	
	2039	9,515,226	82,008,133	862%	54%	
	2040	8,691,567	86,227,890	992%	57%	
	2041	7,905,519	89,940,184	1,138%	60%	
	2042	7,156,132	93,046,250	1,300%	63%	
	2043	6,447,833	95,471,613	1,481%	66%	
	2044	5,782,688	97,181,167	1,681%	69%	
	2045	5,161,857	98,161,277	1,902%	72%	
	2046	4,586,454	98,414,758	2,146%	74%	
	2047	4,055,399	97,954,206	2,415%	77%	
	2048	3,569,642	96,822,221	2,712%	79%	
2049	3,127,316	95,085,783	3,040%	81%		
2050	2,728,373	92,796,712	3,401%	83%		
2051	2,369,252	90,010,516	3,799%	85%		
2052	2,048,794	86,792,502	4,236%	87%		
2053	1,764,183	83,227,992	4,718%	89%		
2054	1,513,272	79,399,787	5,247%	90%		
2055-2059	4,786,200	334,016,048	6,979%	95%		
2060-2064	2,022,003	227,954,142	11,274%	98%		
2065-2069	797,431	137,339,128	17,223%	100%		
2070-2074	295,391	72,161,068	24,429%	100%		

Attachment 2
MedAmerica and Affinity Partners
Combined Nationwide Written Premium and Paid Claim Experience and Projections
After Requested Rate Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

	Calendar Year	Loss Ratio Demonstration				Cumulative Loss Ratio w/ Interest
		Without Interest				
		Written Premium	Paid Claims	Loss Ratio		
Historical Experience	2004	4,472,127	41,559	1%	1%	
	2005	13,879,669	142,647	1%	1%	
	2006	24,588,147	295,873	1%	1%	
	2007	34,718,217	423,473	1%	1%	
	2008	37,209,947	752,446	2%	1%	
	2009	36,478,775	1,360,620	4%	2%	
	2010	35,806,282	1,701,866	5%	2%	
	2011	35,520,461	2,852,688	8%	3%	
	2012	35,817,937	3,490,040	10%	4%	
	2013	36,788,932	4,922,362	13%	5%	
	2014	36,959,606	5,802,460	16%	6%	
Projected Future Experience (60 Years)	2015	36,183,961	5,103,895	14%	7%	
	2016	39,433,756	6,249,599	16%	7%	
	2017	48,594,569	7,129,918	15%	8%	
	2018	47,562,403	8,002,955	17%	8%	
	2019	45,939,773	9,034,924	20%	9%	
	2020	44,445,461	10,249,620	23%	10%	
	2021	43,045,599	11,662,985	27%	11%	
	2022	41,461,749	13,295,034	32%	12%	
	2023	39,698,616	15,141,036	38%	12%	
	2024	38,319,255	17,192,292	45%	14%	
	2025	36,897,549	19,435,105	53%	15%	
	2026	35,461,694	21,869,125	62%	16%	
	2027	33,995,728	24,506,875	72%	17%	
	2028	32,447,380	27,351,049	84%	18%	
	2029	30,900,394	30,386,661	98%	20%	
	2030	29,361,070	33,640,512	115%	21%	
	2031	27,802,709	37,163,324	134%	23%	
	2032	26,256,156	40,957,422	156%	25%	
	2033	24,723,711	45,006,847	182%	26%	
	2034	23,175,895	49,242,347	212%	28%	
	2035	21,658,088	53,577,654	247%	30%	
	2036	20,163,845	57,929,758	287%	32%	
	2037	18,692,597	62,215,673	333%	34%	
	2038	17,251,112	66,363,209	385%	36%	
	2039	15,868,438	70,285,524	443%	38%	
	2040	14,530,466	73,883,802	508%	40%	
	2041	13,251,114	77,046,242	581%	42%	
	2042	12,026,295	79,687,896	663%	45%	
	2043	10,864,724	81,745,436	752%	47%	
	2044	9,770,949	83,190,185	851%	49%	
	2045	8,746,881	84,011,592	960%	50%	
	2046	7,794,639	84,213,474	1,080%	52%	
	2047	6,912,922	83,806,858	1,212%	54%	
2048	6,103,441	82,828,238	1,357%	56%		
2049	5,363,535	81,335,453	1,516%	57%		
2050	4,693,900	79,372,989	1,691%	58%		
2051	4,088,948	76,988,349	1,883%	60%		
2052	3,547,074	74,236,683	2,093%	61%		
2053	3,063,934	71,190,641	2,324%	62%		
2054	2,636,225	67,919,856	2,576%	63%		
2055-2059	8,400,118	285,754,078	3,402%	67%		
2060-2064	3,584,660	195,035,901	5,441%	69%		
2065-2069	1,417,981	117,458,439	8,283%	70%		
2070-2074	523,750	61,613,317	11,764%	70%		

Attachment 3
MedAmerica
Actual-to-Expected Experience by Calendar Year
Pennsylvania-Specific Experience Before Requested Rate Increase
Policy Forms: SPL-336, FSPL-336
All Issue Ages Combined

	Calendar Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
		A	B	C = B / A	D	E	F	G = F / E	H	I	J	K = I / J
		Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Actual (Column C) with 5.00% Interest	Expected (Column G) with Average 6.42% Interest	Actual-to-Expected Ratio
Historical Experience	2004	69,238	0	0%	79	67,091	880	1%	77	0%	1%	0.00
	2005	340,144	0	0%	234	325,338	5,233	2%	224	0%	1%	0.00
	2006	687,479	0	0%	449	661,381	13,632	2%	425	0%	2%	0.00
	2007	890,908	3,925	0%	540	846,312	24,115	3%	502	0%	2%	0.09
	2008	921,961	0	0%	517	857,448	35,347	4%	472	0%	3%	0.05
	2009	899,222	0	0%	497	816,109	48,591	6%	452	0%	3%	0.03
	2010	882,191	50,038	6%	479	785,887	64,737	8%	436	1%	4%	0.25
	2011	868,370	10,363	1%	458	761,958	82,479	11%	424	1%	5%	0.22
	2012	845,966	0	0%	437	740,926	100,469	14%	413	1%	6%	0.16
	2013	810,592	12,237	2%	408	721,066	118,124	16%	403	1%	7%	0.15
2014	867,515	106,828	12%	399	696,489	135,548	19%	392	2%	8%	0.26	
Projected Future Experience (60 Years)	2015	838,748	187,044	22%	393	616,999	153,795	25%	381	3%	9%	0.40
	2016	732,822	210,877	29%	387	492,734	171,806	35%	371	5%	10%	0.51
	2017	697,914	239,378	34%	380	444,940	191,463	43%	360	6%	11%	0.59
	2018	677,160	272,867	40%	374	419,910	213,909	51%	350	8%	12%	0.66
	2019	660,038	315,678	48%	367	400,832	238,110	59%	339	9%	13%	0.71
	2020	643,143	366,425	57%	360	382,552	259,736	68%	328	11%	14%	0.77
	2021	621,696	420,710	68%	352	362,713	279,575	77%	317	13%	16%	0.82
	2022	601,114	475,511	79%	344	341,978	303,062	89%	306	15%	17%	0.87
	2023	580,530	533,052	92%	336	323,772	329,394	102%	296	17%	18%	0.91
	2024	556,764	593,684	107%	328	304,518	357,551	117%	285	19%	20%	0.96
	2025	533,660	652,266	122%	319	286,228	388,377	136%	274	21%	21%	0.99
	2026	512,706	716,546	140%	310	269,637	421,926	156%	263	23%	22%	1.03
	2027	491,315	784,260	160%	300	253,453	458,024	181%	252	25%	24%	1.06
	2028	469,382	858,827	183%	290	237,610	498,678	210%	241	27%	25%	1.09
	2029	447,100	939,562	210%	280	222,143	541,707	244%	230	30%	27%	1.12
	2030	424,662	1,032,413	243%	269	207,088	586,690	283%	219	32%	28%	1.15
	2031	402,216	1,144,072	284%	259	192,479	632,947	329%	208	35%	30%	1.18
	2032	379,866	1,254,879	330%	248	178,349	681,665	382%	197	38%	31%	1.21
	2033	357,692	1,375,383	385%	237	164,738	729,950	443%	186	41%	33%	1.24
	2034	335,755	1,490,864	444%	226	151,673	777,789	513%	176	43%	34%	1.27
	2035	314,119	1,609,102	512%	215	139,170	826,016	594%	165	47%	36%	1.30
	2036	292,853	1,731,083	591%	204	127,251	872,673	686%	155	50%	37%	1.33
	2037	269,867	1,854,007	687%	193	114,997	915,956	797%	145	53%	39%	1.36
	2038	247,430	1,971,764	797%	182	103,391	957,714	926%	136	56%	40%	1.39
	2039	227,807	2,080,040	913%	171	93,352	994,653	1,065%	126	59%	42%	1.42
	2040	208,836	2,192,927	1,050%	160	83,951	1,025,946	1,222%	117	63%	43%	1.45
	2041	190,612	2,276,830	1,194%	149	75,190	1,053,216	1,401%	108	66%	45%	1.47
	2042	173,147	2,340,615	1,352%	139	67,068	1,073,857	1,601%	100	69%	46%	1.50
	2043	156,561	2,384,147	1,523%	129	59,578	1,086,112	1,823%	92	72%	47%	1.53
	2044	140,855	2,419,524	1,718%	119	52,705	1,091,513	2,071%	84	75%	48%	1.55
2045	126,065	2,424,071	1,923%	109	46,347	1,089,559	2,351%	77	78%	49%	1.57	
2046	112,251	2,411,155	2,148%	100	40,595	1,079,584	2,659%	70	81%	50%	1.60	
2047	99,439	2,375,318	2,389%	91	35,369	1,060,147	2,997%	63	83%	51%	1.62	
2048	87,593	2,316,191	2,644%	83	30,696	1,031,703	3,361%	57	85%	52%	1.63	
2049	76,730	2,248,594	2,931%	75	26,585	998,126	3,754%	52	88%	53%	1.65	
2050	66,882	2,157,827	3,226%	68	22,938	959,349	4,182%	46	90%	54%	1.67	
2051	57,975	2,058,128	3,550%	61	19,720	915,345	4,642%	41	91%	54%	1.68	
2052	49,988	1,943,151	3,887%	54	16,896	866,638	5,129%	37	93%	55%	1.69	
2053	42,880	1,832,262	4,273%	48	14,431	817,357	5,664%	33	95%	56%	1.70	
2054	36,590	1,718,848	4,698%	43	12,291	769,210	6,259%	29	96%	56%	1.71	
2055-2059	113,588	6,750,469	5,943%	145	38,440	3,098,738	8,061%	99	100%	57%	1.75	
2060-2064	46,009	3,994,004	8,681%	69	16,334	1,943,018	11,895%	48	103%	58%	1.76	
2065-2069	17,378	1,948,535	11,212%	28	6,578	1,067,165	16,224%	21	103%	58%	1.77	
2070-2074	6,139	749,445	12,207%	10	2,340	508,214	21,717%	8	104%	59%	1.77	

**Attachment 3
MedAmerica
Actual-to-Expected Experience by Calendar Year
Pennsylvania-Specific Experience After Requested Rate Increase
Policy Forms: SPL-336, FSPL-336
All Issue Ages Combined**

	Calendar Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
		A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio	D End of Year Lives	E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio	H End of Year Lives	I Actual (Column C) with 5.00% Interest	J Expected (Column G) with Average 6.42% Interest	K = I / J Actual-to-Expected Ratio
Historical Experience	2004	69,238	0	0%	79	67,091	880	1%	77	0%	1%	0.00
	2005	340,144	0	0%	234	325,338	5,233	2%	224	0%	1%	0.00
	2006	687,479	0	0%	449	661,381	13,632	2%	425	0%	2%	0.00
	2007	890,908	3,925	0%	540	846,312	24,115	3%	502	0%	2%	0.09
	2008	921,961	0	0%	517	857,448	35,347	4%	472	0%	3%	0.05
	2009	899,222	0	0%	497	816,109	48,591	6%	452	0%	3%	0.03
	2010	882,191	50,038	6%	479	785,887	64,737	8%	436	1%	4%	0.25
	2011	868,370	10,363	1%	458	761,958	82,479	11%	424	1%	5%	0.22
	2012	845,966	0	0%	437	740,926	100,469	14%	413	1%	6%	0.16
	2013	810,592	12,237	2%	408	721,066	118,124	16%	403	1%	7%	0.15
	2014	867,515	106,828	12%	399	696,489	135,548	19%	392	2%	8%	0.26
Projected Future Experience (60 Years)	2015	838,748	187,044	22%	393	616,999	153,795	25%	381	3%	9%	0.40
	2016	749,236	207,558	28%	383	492,734	171,806	35%	371	5%	10%	0.51
	2017	893,677	214,536	24%	356	444,940	191,463	43%	360	6%	11%	0.56
	2018	955,484	238,175	25%	350	419,910	213,909	51%	350	7%	12%	0.60
	2019	931,478	275,255	30%	344	400,832	238,110	59%	339	8%	13%	0.64
	2020	907,898	319,014	35%	337	382,552	259,736	68%	328	10%	14%	0.67
	2021	877,349	365,680	42%	330	362,713	279,575	77%	317	11%	16%	0.70
	2022	848,240	412,688	49%	323	341,978	303,062	89%	306	12%	17%	0.73
	2023	819,236	461,927	56%	315	323,772	329,394	102%	296	14%	18%	0.76
	2024	785,298	513,636	65%	308	304,518	357,551	117%	285	15%	20%	0.78
	2025	752,441	563,537	75%	299	286,228	388,377	136%	274	17%	21%	0.80
	2026	723,156	618,227	85%	291	269,637	421,926	156%	263	18%	22%	0.83
	2027	693,294	675,705	97%	282	253,453	458,024	181%	252	20%	24%	0.85
	2028	662,660	739,077	112%	273	237,610	498,678	210%	241	22%	25%	0.86
	2029	631,520	807,631	128%	263	222,143	541,707	244%	230	23%	27%	0.88
	2030	600,141	886,796	148%	253	207,088	586,690	283%	219	25%	28%	0.90
	2031	568,727	982,352	173%	243	192,479	632,947	329%	208	27%	30%	0.92
	2032	537,425	1,076,816	200%	233	178,349	681,665	382%	197	29%	31%	0.94
	2033	506,343	1,179,363	233%	223	164,738	729,950	443%	186	31%	33%	0.96
	2034	475,569	1,277,655	269%	213	151,673	777,789	513%	176	33%	34%	0.98
	2035	445,190	1,378,300	310%	202	139,170	826,016	594%	165	36%	36%	1.00
	2036	415,306	1,482,205	357%	192	127,251	872,673	686%	155	38%	37%	1.02
	2037	382,593	1,587,781	415%	182	114,997	915,956	797%	145	40%	39%	1.04
	2038	350,633	1,688,493	482%	172	103,391	957,714	926%	136	43%	40%	1.06
	2039	322,996	1,781,638	552%	161	93,352	994,653	1,065%	126	45%	42%	1.08
	2040	296,258	1,878,930	634%	151	83,951	1,025,946	1,222%	117	48%	43%	1.10
	2041	270,556	1,951,440	721%	141	75,190	1,053,216	1,401%	108	50%	45%	1.12
	2042	245,910	2,007,183	816%	132	67,068	1,073,857	1,601%	100	52%	46%	1.14
	2043	222,487	2,045,904	920%	122	59,578	1,086,112	1,823%	92	55%	47%	1.16
	2044	200,294	2,078,297	1,038%	113	52,705	1,091,513	2,071%	84	57%	48%	1.17
	2045	179,384	2,084,757	1,162%	104	46,347	1,089,559	2,351%	77	59%	49%	1.19
2046	159,843	2,076,400	1,299%	95	40,595	1,079,584	2,659%	70	61%	50%	1.21	
2047	141,707	2,048,167	1,445%	87	35,369	1,060,147	2,997%	63	63%	51%	1.22	
2048	124,928	2,000,161	1,601%	79	30,696	1,031,703	3,361%	57	65%	52%	1.23	
2049	109,531	1,944,216	1,775%	71	26,585	998,126	3,754%	52	66%	53%	1.25	
2050	95,560	1,869,484	1,956%	64	22,938	959,349	4,182%	46	68%	54%	1.26	
2051	82,913	1,786,946	2,155%	58	19,720	915,345	4,642%	41	69%	54%	1.27	
2052	71,563	1,691,547	2,364%	52	16,896	866,638	5,129%	37	70%	55%	1.28	
2053	61,450	1,599,230	2,603%	46	14,431	817,357	5,664%	33	71%	56%	1.29	
2054	52,490	1,503,459	2,864%	41	12,291	769,210	6,259%	29	72%	56%	1.29	
2055-2059	163,346	5,926,134	3,628%	139	38,440	3,098,738	8,061%	99	76%	57%	1.32	
2060-2064	66,363	3,494,523	5,266%	66	16,334	1,943,018	11,895%	48	77%	58%	1.33	
2065-2069	25,066	1,678,778	6,698%	27	6,578	1,067,165	16,224%	21	78%	58%	1.34	
2070-2074	8,831	632,931	7,168%	9	2,340	508,214	21,717%	8	78%	59%	1.34	

Attachment 4
MedAmerica
Pennsylvania-Specific Written Premium and Paid Claim Experience and Projections
Before Requested Rate Increase
Policy Forms: SPL-336, FSPL-336
All Issue Ages Combined

	Calendar Year	Loss Ratio Demonstration				Cumulative Loss Ratio w/ Interest
		Without Interest				
		Written Premium	Paid Claims	Loss Ratio		
Historical Experience	2004	119,848	0	0%	0%	
	2005	416,602	0	0%	0%	
	2006	791,033	0	0%	0%	
	2007	916,934	4,198	0%	0%	
	2008	913,949	0	0%	0%	
	2009	898,547	0	0%	0%	
	2010	880,310	13,186	1%	0%	
	2011	866,624	36,822	4%	1%	
	2012	840,661	13,258	2%	1%	
	2013	811,880	12,436	2%	1%	
	2014	877,614	0	0%	1%	
Projected Future Experience (60 Years)	2015	805,810	64,008	8%	1%	
	2016	717,122	107,590	15%	2%	
	2017	689,012	145,550	21%	3%	
	2018	672,175	183,024	27%	4%	
	2019	654,998	222,349	34%	5%	
	2020	637,929	265,448	42%	6%	
	2021	615,594	312,253	51%	8%	
	2022	595,559	362,180	61%	9%	
	2023	574,074	415,264	72%	11%	
	2024	550,424	471,635	86%	12%	
	2025	527,343	530,191	101%	14%	
	2026	506,429	591,307	117%	16%	
	2027	484,896	655,343	135%	18%	
	2028	462,873	723,097	156%	20%	
	2029	440,557	795,404	181%	22%	
	2030	418,147	874,263	209%	24%	
	2031	395,766	962,698	243%	26%	
	2032	373,506	1,059,606	284%	28%	
	2033	351,435	1,164,684	331%	31%	
	2034	329,617	1,275,683	387%	33%	
	2035	308,108	1,391,230	452%	36%	
	2036	286,997	1,511,107	527%	39%	
	2037	264,175	1,634,751	619%	41%	
	2038	241,916	1,760,607	728%	44%	
	2039	222,477	1,886,000	848%	47%	
	2040	203,726	2,010,797	987%	50%	
	2041	185,707	2,129,408	1,147%	53%	
	2042	168,483	2,237,283	1,328%	56%	
	2043	152,145	2,331,654	1,533%	59%	
	2044	136,672	2,412,756	1,765%	62%	
	2045	122,132	2,476,716	2,028%	65%	
2046	108,610	2,521,759	2,322%	68%		
2047	96,051	2,546,307	2,651%	71%		
2048	84,463	2,549,481	3,018%	73%		
2049	73,869	2,532,834	3,429%	76%		
2050	64,270	2,496,187	3,884%	78%		
2051	55,610	2,440,964	4,389%	80%		
2052	47,869	2,368,280	4,947%	82%		
2053	40,991	2,282,633	5,569%	84%		
2054	34,919	2,186,892	6,263%	86%		
2055-2059	107,882	9,212,567	8,539%	92%		
2060-2064	43,321	6,156,923	14,212%	95%		
2065-2069	16,258	3,521,298	21,659%	96%		
2070-2074	5,730	1,687,112	29,442%	97%		

Attachment 4
MedAmerica
Pennsylvania-Specific Written Premium and Paid Claim Experience and Projections
After Requested Rate Increase
Policy Forms: SPL-336, FSPL-336
All Issue Ages Combined

	Calendar Year	Loss Ratio Demonstration				Cumulative Loss Ratio w/ Interest
		Without Interest				
		Written Premium	Paid Claims	Loss Ratio		
Historical Experience	2004	119,848	0	0%	0%	
	2005	416,602	0	0%	0%	
	2006	791,033	0	0%	0%	
	2007	916,934	4,198	0%	0%	
	2008	913,949	0	0%	0%	
	2009	898,547	0	0%	0%	
	2010	880,310	13,186	1%	0%	
	2011	866,624	36,822	4%	1%	
	2012	840,661	13,258	2%	1%	
	2013	811,880	12,436	2%	1%	
	2014	877,614	0	0%	1%	
Projected Future Experience (60 Years)	2015	805,821	64,008	8%	1%	
	2016	761,441	106,948	14%	2%	
	2017	934,905	139,747	15%	3%	
	2018	948,550	169,827	18%	4%	
	2019	924,484	201,679	22%	5%	
	2020	900,662	237,262	26%	6%	
	2021	868,761	276,338	32%	7%	
	2022	840,527	318,297	38%	8%	
	2023	810,153	363,153	45%	9%	
	2024	776,410	410,970	53%	10%	
	2025	743,616	460,746	62%	12%	
	2026	714,426	512,734	72%	13%	
	2027	684,360	567,185	83%	14%	
	2028	653,592	624,787	96%	16%	
	2029	622,396	686,244	110%	17%	
	2030	591,046	753,337	127%	19%	
	2031	559,715	828,720	148%	20%	
	2032	528,527	911,368	172%	22%	
	2033	497,581	1,000,941	201%	24%	
	2034	466,964	1,095,509	235%	26%	
	2035	436,755	1,193,928	273%	28%	
	2036	407,079	1,296,035	318%	30%	
	2037	374,588	1,401,518	374%	32%	
	2038	342,872	1,508,986	440%	34%	
	2039	315,488	1,616,213	512%	36%	
	2040	289,054	1,723,160	596%	38%	
	2041	263,636	1,824,993	692%	40%	
	2042	239,326	1,917,852	801%	43%	
	2043	216,248	1,999,384	925%	45%	
	2044	194,383	2,069,866	1,065%	47%	
2045	173,824	2,126,043	1,223%	49%		
2046	154,690	2,166,359	1,400%	51%		
2047	136,910	2,189,348	1,599%	53%		
2048	120,494	2,194,222	1,821%	55%		
2049	105,473	2,182,122	2,069%	57%		
2050	91,854	2,153,040	2,344%	59%		
2051	79,555	2,108,202	2,650%	60%		
2052	68,550	2,048,592	2,988%	62%		
2053	58,762	1,977,987	3,366%	63%		
2054	50,109	1,898,494	3,789%	65%		
2055-2059	155,188	8,034,691	5,177%	69%		
2060-2064	62,498	5,388,876	8,622%	72%		
2065-2069	23,450	3,064,917	13,070%	73%		
2070-2074	8,241	1,450,894	17,605%	73%		

Attachment 5
MedAmerica and Affinity Partners
Breakdown of Historical Incurred Claims and Reserve Balances at December 31, 2014
Individual Simplicity Policy Forms

Combined Nationwide Experience

Incurred Year	Discounted to the Year of Incurral					Year-End Active Life Reserve ^[3]
	Incurred Claims ^[1]	Paid Claims	Disabled Life Reserve	IBNR Reserve	Total Claim Reserve ^[2]	
2004	299,291	299,291	0		0	
2005	704,251	704,251	0		0	
2006	127,091	127,091	0		0	
2007	1,314,720	1,015,648	299,072		299,072	
2008	2,873,196	2,603,750	269,446		269,446	
2009	1,804,026	1,569,032	234,995		234,995	
2010	3,127,792	2,996,212	131,580		131,580	
2011	4,131,089	3,559,863	571,226		571,226	
2012	4,870,535	3,382,880	1,487,655		1,487,655	
2013	5,688,002	2,892,422	2,795,580		2,795,580	
2014	7,662,242	1,192,510	5,057,202	1,412,530	6,469,732	295,357,103

MedAmerica Pennsylvania-Specific Experience

Incurred Year	Discounted to the Year of Incurral					Year-End Active Life Reserve ^[3]
	Incurred Claims ^[1]	Paid Claims	Disabled Life Reserve	IBNR Reserve	Total Claim Reserve ^[2]	
2004	0	0	0		0	
2005	0	0	0		0	
2006	0	0	0		0	
2007	3,925	3,925	0		0	
2008	0	0	0		0	
2009	0	0	0		0	
2010	50,038	50,038	0		0	
2011	10,363	10,363	0		0	
2012	0	0	0		0	
2013	12,237	12,237	0		0	
2014	106,828	0	71,702	35,126	106,828	7,903,257

[1] Incurred claims are the sum of paid claims, disabled life reserve, and incurred but not reported (IBNR) reserve.

[2] Claim reserve is the sum of disabled life reserve and IBNR reserve.

[3] Active life reserve is defined as interpolated terminal reserves plus unearned premium reserves.

Attachment 6
MedAmerica and Affinity Partners
Actual-to-Expected Experience by Policy Year
Combined Nationwide Experience Before Requested Rate Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

Policy Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
	A	B	C = B / A	D	E	F	G = F / E	H	I	J	K = I / J
	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Actual (Column C) with 5.00% Interest	Expected (Column G) with Average 6.32% Interest	Actual-to-Expected Ratio
1	45,117,693	1,608,021	4%	25,220	44,510,624	700,550	2%	24,201	4%	2%	2.26
2	42,777,817	957,700	2%	23,634	40,404,119	1,095,337	3%	22,502	3%	2%	1.39
3	40,998,701	3,087,464	8%	22,505	37,871,712	1,578,675	4%	21,393	4%	3%	1.59
4	39,576,512	2,900,295	7%	21,634	36,208,895	2,102,520	6%	20,673	5%	3%	1.48
5	38,397,611	3,383,846	9%	20,875	34,977,780	2,917,868	8%	19,992	6%	4%	1.35
6	37,461,235	4,484,651	12%	20,209	33,866,875	3,807,639	11%	19,479	6%	5%	1.27
7	36,912,690	5,589,115	15%	19,486	32,954,251	4,662,726	14%	18,966	7%	6%	1.23
8	37,160,040	6,315,441	17%	18,951	32,035,752	5,363,733	17%	18,451	8%	7%	1.19
9	37,699,203	8,417,623	22%	18,563	31,111,050	6,160,495	20%	17,936	10%	8%	1.20
10	38,336,339	7,473,092	19%	18,247	30,179,664	7,000,976	23%	17,418	10%	9%	1.15
11	29,265,611	8,851,930	30%	17,975	22,020,609	7,773,585	35%	16,899	11%	10%	1.13
12	28,907,941	10,419,832	36%	17,661	21,089,742	8,698,358	41%	16,377	13%	11%	1.12
13	28,219,376	11,860,514	42%	17,332	20,134,847	9,744,812	48%	15,853	14%	12%	1.11
14	27,423,416	13,829,850	50%	16,991	19,181,478	10,925,195	57%	15,326	15%	14%	1.11
15	26,635,260	16,130,961	61%	16,635	18,263,424	12,146,518	67%	14,797	17%	15%	1.11
16	25,776,545	18,597,048	72%	16,266	17,319,871	12,805,864	74%	14,265	18%	16%	1.13
17	24,917,124	21,273,896	85%	15,881	16,391,515	14,041,040	86%	13,730	20%	18%	1.15
18	24,055,913	24,211,349	101%	15,481	15,491,375	15,389,640	99%	13,194	22%	19%	1.17
19	23,188,528	27,218,774	117%	15,061	14,624,260	16,831,222	115%	12,657	24%	20%	1.19
20	22,295,472	30,430,953	136%	14,621	13,767,302	18,351,038	133%	12,118	26%	22%	1.21
21	21,357,239	33,909,317	159%	14,160	12,913,627	19,948,563	154%	11,580	29%	23%	1.24
22	20,396,628	37,670,415	185%	13,679	12,082,817	21,807,716	180%	11,043	31%	25%	1.26
23	19,421,874	41,731,646	215%	13,177	11,278,054	23,762,732	211%	10,508	34%	26%	1.28
24	18,407,508	45,988,885	250%	12,658	10,481,629	25,778,126	246%	9,976	36%	28%	1.31
25	17,404,798	50,431,200	290%	12,130	9,714,754	27,823,123	286%	9,449	39%	29%	1.33
26	16,410,336	55,264,402	337%	11,595	8,982,873	29,932,305	333%	8,928	42%	31%	1.36
27	15,415,533	60,589,006	393%	11,055	8,273,150	31,972,009	386%	8,415	45%	33%	1.39
28	14,431,440	65,842,005	456%	10,510	7,590,686	33,986,690	448%	7,910	48%	34%	1.41
29	13,466,823	70,989,164	527%	9,963	6,943,263	35,898,592	517%	7,416	52%	36%	1.44
30	12,520,646	75,844,245	606%	9,415	6,324,380	37,647,501	595%	6,934	55%	37%	1.47
31	11,590,601	80,349,470	693%	8,870	5,740,117	39,243,913	684%	6,465	58%	39%	1.50
32	10,680,469	84,581,308	792%	8,328	5,184,993	40,613,729	783%	6,010	62%	40%	1.53
33	9,805,039	88,133,790	899%	7,793	4,668,780	41,772,866	895%	5,572	65%	42%	1.55
34	8,958,357	91,080,498	1,017%	7,267	4,183,518	42,659,078	1,020%	5,150	68%	43%	1.58
35	8,147,049	93,156,439	1,143%	6,752	3,733,294	43,218,624	1,158%	4,746	72%	45%	1.61
36	7,376,763	94,433,302	1,280%	6,251	3,318,520	43,474,781	1,310%	4,360	75%	46%	1.63
37	6,645,632	94,789,412	1,426%	5,766	2,934,732	43,415,246	1,479%	3,994	78%	47%	1.65
38	5,957,602	94,318,075	1,583%	5,298	2,586,602	43,071,401	1,665%	3,648	80%	48%	1.67
39	5,315,082	93,175,374	1,753%	4,851	2,270,008	42,415,420	1,869%	3,321	83%	49%	1.69
40	4,718,577	91,378,563	1,937%	4,425	1,983,783	41,464,502	2,090%	3,015	86%	50%	1.71
41	4,169,854	88,936,149	2,133%	4,021	1,726,812	40,296,792	2,334%	2,729	88%	51%	1.73
42	3,666,034	86,033,131	2,347%	3,641	1,496,542	38,923,806	2,601%	2,463	90%	52%	1.75
43	3,208,197	82,759,251	2,580%	3,285	1,292,603	37,382,502	2,892%	2,217	92%	52%	1.76
44	2,794,127	79,117,642	2,832%	2,953	1,111,620	35,696,611	3,211%	1,989	94%	53%	1.77
45	2,422,952	75,125,933	3,101%	2,646	952,673	33,901,331	3,559%	1,780	95%	54%	1.78
46	2,091,605	70,908,544	3,390%	2,363	814,001	32,054,088	3,938%	1,589	97%	54%	1.79
47	1,797,723	66,611,870	3,705%	2,103	693,721	30,174,323	4,350%	1,414	98%	54%	1.80
48	1,539,420	62,408,274	4,054%	1,866	589,574	28,285,257	4,798%	1,256	99%	55%	1.81
49	1,313,220	58,168,422	4,429%	1,651	500,037	26,417,084	5,283%	1,112	100%	55%	1.82
50	1,116,247	53,895,875	4,828%	1,456	423,196	24,573,892	5,807%	982	101%	55%	1.83
51-55	3,449,615	207,790,190	6,024%	4,978	1,304,712	97,228,111	7,452%	3,375	105%	56%	1.85
56-60	1,405,996	122,321,040	8,700%	2,434	538,020	60,827,880	11,306%	1,658	106%	57%	1.86
61-65	537,524	61,945,483	11,524%	1,092	207,911	34,966,573	16,818%	732	107%	57%	1.86
66-70	190,695	26,422,114	13,856%	438	71,914	17,079,088	23,749%	277	107%	57%	1.87
Total	933,254,233	2,813,142,785	301%	592,097	675,318,062	1,409,812,050	209%	508,239	107%	57%	1.87

Attachment 6
MedAmerica and Affinity Partners
Actual-to-Expected Experience by Policy Year
Combined Nationwide Experience After Requested Rate Increase
Individual Simplicity Policy Forms
All Issue Ages Combined

Policy Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
	A	B	C = B / A	D	E	F	G = F / E	H	I	J	K = I / J
	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	End of Year Lives	Actual (Column C) with 5.00% Interest	Expected (Column G) with Average 6.32% Interest	Actual-to-Expected Ratio
1	45,117,693	1,608,021	4%	25,220	44,510,624	700,550	2%	24,201	4%	2%	2.26
2	42,777,817	957,700	2%	23,634	40,404,119	1,095,337	3%	22,502	3%	2%	1.39
3	41,025,228	3,087,335	8%	22,503	37,871,712	1,578,675	4%	21,393	4%	3%	1.59
4	39,903,565	2,897,485	7%	21,608	36,208,895	2,102,520	6%	20,673	5%	3%	1.47
5	39,772,496	3,369,604	8%	20,810	34,977,780	2,917,868	8%	19,992	6%	4%	1.33
6	39,379,550	4,456,970	11%	20,127	33,866,875	3,807,639	11%	19,479	6%	5%	1.25
7	39,144,092	5,546,963	14%	19,391	32,954,251	4,662,726	14%	18,966	7%	6%	1.20
8	39,758,022	6,256,059	16%	18,838	32,035,752	5,363,733	17%	18,451	8%	7%	1.16
9	41,227,985	8,317,122	20%	18,361	31,111,050	6,160,495	20%	17,936	9%	8%	1.16
10	44,778,759	7,239,521	16%	17,802	30,179,664	7,000,976	23%	17,418	10%	9%	1.10
11	38,353,738	8,314,296	22%	17,217	22,020,609	7,773,585	35%	16,899	11%	10%	1.05
12	42,039,116	9,463,812	23%	16,649	21,089,742	8,698,358	41%	16,377	11%	11%	1.01
13	44,345,597	10,417,499	23%	16,195	20,134,847	9,744,812	48%	15,853	12%	12%	0.97
14	44,142,622	12,001,407	27%	15,851	19,181,478	10,925,195	57%	15,326	13%	14%	0.94
15	43,083,192	13,956,034	32%	15,520	18,263,424	12,146,518	67%	14,797	14%	15%	0.92
16	41,709,807	16,071,806	39%	15,178	17,319,871	12,805,864	74%	14,265	15%	16%	0.92
17	40,338,627	18,367,337	46%	14,822	16,391,515	14,041,040	86%	13,730	16%	18%	0.91
18	38,974,963	20,883,701	54%	14,452	15,491,375	15,389,640	99%	13,194	17%	19%	0.91
19	37,605,702	23,456,460	62%	14,062	14,624,260	16,831,222	115%	12,657	19%	20%	0.92
20	36,196,604	26,201,922	72%	13,655	13,767,302	18,351,038	133%	12,118	20%	22%	0.92
21	34,705,594	29,172,293	84%	13,227	12,913,627	19,948,563	154%	11,580	22%	23%	0.93
22	33,172,726	32,382,217	98%	12,781	12,082,817	21,807,716	180%	11,043	23%	25%	0.94
23	31,626,806	35,845,446	113%	12,316	11,278,054	23,762,732	211%	10,508	25%	26%	0.95
24	30,014,556	39,472,781	132%	11,834	10,481,629	25,778,126	246%	9,976	27%	28%	0.96
25	28,425,063	43,256,129	152%	11,344	9,714,754	27,823,123	286%	9,449	29%	29%	0.97
26	26,845,980	47,373,613	176%	10,847	8,982,873	29,932,305	333%	8,928	30%	31%	0.99
27	25,261,630	51,911,735	205%	10,345	8,273,150	31,972,009	386%	8,415	33%	33%	1.00
28	23,687,696	56,388,969	238%	9,838	7,590,686	33,986,690	448%	7,910	35%	34%	1.01
29	22,147,873	60,776,863	274%	9,329	6,943,263	35,898,592	517%	7,416	37%	36%	1.03
30	20,633,295	64,918,650	315%	8,820	6,324,380	37,647,501	595%	6,934	39%	37%	1.05
31	19,139,352	68,758,603	359%	8,312	5,740,117	39,243,913	684%	6,465	41%	39%	1.06
32	17,672,739	72,365,386	409%	7,807	5,184,993	40,613,729	783%	6,010	44%	40%	1.08
33	16,259,524	75,391,232	464%	7,308	4,668,780	41,772,866	895%	5,572	46%	42%	1.10
34	14,888,041	77,898,743	523%	6,818	4,183,518	42,659,078	1,020%	5,150	48%	43%	1.11
35	13,572,136	79,666,940	587%	6,337	3,733,294	43,218,624	1,158%	4,746	50%	45%	1.13
36	12,318,521	80,749,754	656%	5,869	3,318,520	43,474,781	1,310%	4,360	52%	46%	1.14
37	11,124,062	81,044,757	729%	5,416	2,934,732	43,415,246	1,479%	3,994	54%	47%	1.16
38	9,997,803	80,631,651	806%	4,979	2,586,602	43,071,401	1,665%	3,648	56%	48%	1.17
39	8,941,856	79,649,926	891%	4,560	2,270,008	42,415,420	1,869%	3,321	58%	49%	1.18
40	7,959,545	78,117,415	981%	4,161	1,983,783	41,464,502	2,090%	3,015	60%	50%	1.19
41	7,053,023	76,031,838	1,078%	3,783	1,726,812	40,296,792	2,334%	2,729	61%	51%	1.21
42	6,217,837	73,559,066	1,183%	3,427	1,496,542	38,923,806	2,601%	2,463	63%	52%	1.22
43	5,456,638	70,767,546	1,297%	3,093	1,292,603	37,382,502	2,892%	2,217	64%	52%	1.22
44	4,765,708	67,665,534	1,420%	2,782	1,111,620	35,696,611	3,211%	1,989	65%	53%	1.23
45	4,144,464	64,264,779	1,551%	2,493	952,673	33,901,331	3,559%	1,780	66%	54%	1.24
46	3,588,022	60,674,871	1,691%	2,227	814,001	32,054,088	3,938%	1,589	67%	54%	1.25
47	3,092,842	57,017,918	1,844%	1,983	693,721	30,174,323	4,350%	1,414	68%	54%	1.25
48	2,655,936	53,438,320	2,012%	1,760	589,574	28,285,257	4,798%	1,256	69%	55%	1.26
49	2,271,826	49,824,748	2,193%	1,557	500,037	26,417,084	5,283%	1,112	70%	55%	1.26
50	1,936,035	46,179,418	2,385%	1,373	423,196	24,573,892	5,807%	982	70%	55%	1.27
51-55	6,018,357	178,212,088	2,961%	4,698	1,304,712	97,228,111	7,452%	3,375	72%	56%	1.28
56-60	2,468,989	105,010,551	4,253%	2,298	538,020	60,827,880	11,306%	1,658	73%	57%	1.29
61-65	943,707	53,116,088	5,628%	1,031	207,911	34,966,573	16,818%	732	74%	57%	1.29
66-70	333,331	22,574,229	6,772%	414	71,914	17,079,088	23,749%	277	74%	57%	1.29
Total	1,279,016,689	2,416,981,150	189%	567,061	675,318,062	1,409,812,050	209%	508,239	74%	57%	1.29

Attachment 7
MedAmerica
Actual-to-Expected Experience by Policy Year
Pennsylvania-Specific Experience Before Requested Rate Increase
Policy Forms: SPL-336, FSPL-336
All Issue Ages Combined

Policy Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
	A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio	D End of Year Lives	E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio	H End of Year Lives	I Actual (Column C) with 5.00% Interest	J Expected (Column G) with Average 6.42% Interest	K = I / J Actual-to-Expected Ratio
1	997,038	0	0%	552	991,886	14,714	1%	520	0%	1%	0.00
2	963,030	0	0%	521	902,878	23,227	3%	484	0%	2%	0.00
3	920,572	3,925	0%	505	848,042	33,680	4%	461	0%	3%	0.05
4	901,427	0	0%	490	811,798	45,235	6%	446	0%	3%	0.03
5	889,052	50,038	6%	472	785,017	62,713	8%	431	1%	4%	0.26
6	861,866	0	0%	442	760,885	81,850	11%	421	1%	5%	0.19
7	825,707	14,755	2%	425	741,490	100,901	14%	411	1%	6%	0.17
8	824,265	22,979	3%	404	721,924	116,417	16%	400	1%	7%	0.17
9	857,562	56,481	7%	397	702,178	134,269	19%	390	2%	8%	0.21
10	920,800	190,351	21%	393	682,260	152,683	22%	379	3%	9%	0.37
11	684,654	192,525	28%	387	456,873	169,510	37%	369	5%	10%	0.46
12	685,963	231,087	34%	381	439,027	188,924	43%	358	6%	11%	0.55
13	676,784	262,805	39%	374	420,279	211,018	50%	348	7%	12%	0.61
14	662,266	307,582	46%	367	401,063	236,490	59%	337	9%	13%	0.67
15	645,479	359,004	56%	360	383,382	261,189	68%	326	11%	15%	0.73
16	621,621	410,580	66%	353	360,218	272,089	76%	315	12%	16%	0.78
17	603,624	465,817	77%	345	342,816	297,435	87%	305	14%	17%	0.83
18	581,960	524,976	90%	337	323,957	324,641	100%	294	16%	18%	0.88
19	558,734	582,647	104%	328	304,914	353,683	116%	283	18%	20%	0.92
20	536,172	643,974	120%	319	286,835	383,974	134%	272	20%	21%	0.96
21	515,442	707,146	137%	310	270,286	415,728	154%	261	22%	22%	1.00
22	494,048	776,631	157%	300	254,032	452,691	178%	250	25%	24%	1.03
23	472,045	851,260	180%	290	238,111	493,485	207%	239	27%	25%	1.06
24	449,549	931,050	207%	280	222,559	537,649	242%	228	29%	27%	1.09
25	426,867	1,020,335	239%	269	207,415	581,189	280%	217	32%	28%	1.12
26	404,227	1,123,547	278%	259	192,717	629,226	327%	206	34%	30%	1.15
27	381,701	1,240,343	325%	248	178,500	678,147	380%	195	37%	31%	1.18
28	359,342	1,357,792	378%	237	164,815	727,839	442%	185	40%	33%	1.21
29	337,217	1,476,405	438%	226	151,670	777,671	513%	174	43%	34%	1.25
30	315,398	1,599,386	507%	215	139,091	825,736	594%	164	46%	36%	1.28
31	293,967	1,722,065	586%	204	127,101	874,449	688%	154	49%	37%	1.31
32	268,578	1,846,127	687%	193	113,857	920,761	809%	144	52%	39%	1.34
33	248,176	1,960,799	790%	182	103,128	963,322	934%	134	55%	40%	1.37
34	228,382	2,074,538	908%	171	93,035	1,001,399	1,076%	125	59%	42%	1.40
35	209,260	2,183,253	1,043%	160	83,585	1,033,668	1,237%	116	62%	43%	1.43
36	190,892	2,277,893	1,193%	149	74,782	1,062,687	1,421%	107	65%	45%	1.46
37	173,307	2,351,846	1,357%	139	66,622	1,085,011	1,629%	99	68%	46%	1.49
38	156,545	2,401,205	1,534%	128	59,099	1,097,619	1,857%	91	71%	47%	1.51
39	140,714	2,429,551	1,727%	119	52,199	1,103,210	2,113%	83	74%	48%	1.54
40	125,830	2,444,717	1,943%	109	45,760	1,101,821	2,408%	76	77%	49%	1.56
41	111,935	2,436,556	2,177%	100	40,056	1,092,968	2,729%	69	80%	50%	1.59
42	99,022	2,406,734	2,431%	91	34,757	1,075,006	3,093%	63	83%	51%	1.61
43	87,110	2,358,719	2,708%	83	30,150	1,045,425	3,467%	57	85%	52%	1.63
44	76,198	2,283,668	2,997%	75	26,044	1,010,829	3,881%	51	87%	53%	1.65
45	66,266	2,195,702	3,313%	67	22,407	970,366	4,331%	46	89%	54%	1.66
46	57,316	2,089,832	3,646%	60	19,205	924,549	4,814%	41	91%	54%	1.68
47	49,289	1,978,975	4,015%	54	16,401	876,878	5,346%	36	93%	55%	1.69
48	42,167	1,873,523	4,443%	48	13,960	824,939	5,909%	32	94%	55%	1.70
49	35,887	1,756,759	4,895%	42	11,846	773,645	6,531%	29	96%	56%	1.71
50	30,381	1,633,664	5,377%	37	10,025	724,097	7,223%	25	97%	56%	1.72
51-55	92,097	6,227,489	6,762%	126	30,861	2,864,078	9,281%	86	101%	58%	1.75
56-60	35,596	3,475,876	9,765%	58	12,706	1,732,655	13,637%	41	103%	58%	1.77
61-65	12,759	1,565,709	12,271%	23	4,848	910,702	18,785%	17	103%	58%	1.77
66-70	4,240	547,367	12,911%	8	1,577	391,988	24,864%	6	103%	58%	1.77
Total	22,210,323	69,925,990	315%	13,210	14,780,928	35,046,076	237%	11,394	103%	58%	1.77

Attachment 7
MedAmerica
Actual-to-Expected Experience by Policy Year
Pennsylvania-Specific Experience After Requested Rate Increase
Policy Forms: SPL-336, FSPL-336
All Issue Ages Combined

Policy Year	Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions				Cumulative Loss Ratios with Interest		
	A Earned Premium	B Incurred Claims	C = B / A Incurred Loss Ratio	D End of Year Lives	E Earned Premium	F Incurred Claims	G = F / E Incurred Loss Ratio	H End of Year Lives	I Actual (Column C) with 5.00% Interest	J Expected (Column G) with Average 6.42% Interest	K = I / J Actual-to-Expected Ratio
1	997,038	0	0%	552	991,886	14,714	1%	520	0%	1%	0.00
2	963,030	0	0%	521	902,878	23,227	3%	484	0%	2%	0.00
3	920,572	3,925	0%	505	848,042	33,680	4%	461	0%	3%	0.05
4	901,427	0	0%	490	811,798	45,235	6%	446	0%	3%	0.03
5	889,052	50,038	6%	472	785,017	62,713	8%	431	1%	4%	0.26
6	861,866	0	0%	442	760,885	81,850	11%	421	1%	5%	0.19
7	825,707	14,755	2%	425	741,490	100,901	14%	411	1%	6%	0.17
8	824,265	22,979	3%	404	721,924	116,417	16%	400	1%	7%	0.17
9	859,160	56,229	7%	396	702,178	134,269	19%	390	2%	8%	0.21
10	934,693	188,807	20%	390	682,260	152,683	22%	379	3%	9%	0.37
11	757,020	185,053	24%	377	456,873	169,510	37%	369	4%	10%	0.45
12	857,559	214,044	25%	363	439,027	188,924	43%	358	6%	11%	0.52
13	910,101	233,493	26%	352	420,279	211,018	50%	348	7%	12%	0.56
14	925,497	268,893	29%	344	401,063	236,490	59%	337	8%	13%	0.60
15	911,107	312,664	34%	337	383,382	261,189	68%	326	9%	15%	0.63
16	876,802	357,056	41%	330	360,218	272,089	76%	315	11%	16%	0.66
17	851,694	404,442	47%	323	342,816	297,435	87%	305	12%	17%	0.70
18	821,002	455,125	55%	316	323,957	324,641	100%	294	13%	18%	0.72
19	787,868	504,380	64%	308	304,914	353,683	116%	283	15%	20%	0.75
20	755,860	556,667	74%	300	286,835	383,974	134%	272	16%	21%	0.78
21	726,937	610,408	84%	291	270,286	415,728	154%	261	18%	22%	0.80
22	697,077	669,387	96%	282	254,032	452,691	178%	250	20%	24%	0.82
23	666,353	732,701	110%	273	238,111	493,485	207%	239	21%	25%	0.84
24	634,924	800,353	126%	263	222,559	537,649	242%	228	23%	27%	0.86
25	603,214	876,334	145%	253	207,415	581,189	280%	217	25%	28%	0.88
26	571,538	964,613	169%	243	192,717	629,226	327%	206	27%	30%	0.90
27	539,999	1,064,069	197%	233	178,500	678,147	380%	195	29%	31%	0.92
28	508,667	1,163,962	229%	223	164,815	727,839	442%	185	31%	33%	0.94
29	477,635	1,264,693	265%	213	151,670	777,671	513%	174	33%	34%	0.96
30	447,005	1,369,260	306%	203	139,091	825,736	594%	164	35%	36%	0.98
31	416,895	1,473,979	354%	192	127,101	874,449	688%	154	37%	37%	1.00
32	380,420	1,580,252	415%	182	113,857	920,761	809%	144	40%	39%	1.02
33	351,711	1,678,444	477%	171	103,128	963,322	934%	134	42%	40%	1.04
34	323,834	1,775,870	548%	161	93,035	1,001,399	1,076%	125	44%	42%	1.06
35	296,881	1,869,790	630%	151	83,585	1,033,668	1,237%	116	47%	43%	1.08
36	270,972	1,951,467	720%	141	74,782	1,062,687	1,421%	107	49%	45%	1.11
37	246,153	2,015,581	819%	131	66,622	1,085,011	1,629%	99	52%	46%	1.13
38	222,480	2,058,982	925%	122	59,099	1,097,619	1,857%	91	54%	47%	1.14
39	200,108	2,085,114	1,042%	113	52,199	1,103,210	2,113%	83	56%	48%	1.16
40	179,060	2,100,388	1,173%	104	45,760	1,101,821	2,408%	76	58%	49%	1.18
41	159,399	2,095,946	1,315%	95	40,056	1,092,968	2,729%	69	60%	50%	1.20
42	141,119	2,073,049	1,469%	87	34,757	1,075,006	3,093%	63	62%	51%	1.21
43	124,245	2,034,204	1,637%	79	30,150	1,045,425	3,467%	57	64%	52%	1.23
44	108,775	1,973,048	1,814%	71	26,044	1,010,829	3,881%	51	66%	53%	1.24
45	94,683	1,900,443	2,007%	64	22,407	970,366	4,331%	46	67%	54%	1.25
46	81,973	1,813,041	2,212%	58	19,205	924,549	4,814%	41	69%	54%	1.26
47	70,565	1,721,021	2,439%	52	16,401	876,878	5,346%	36	70%	55%	1.27
48	60,432	1,633,902	2,704%	46	13,960	824,939	5,909%	32	71%	55%	1.28
49	51,483	1,535,396	2,982%	41	11,846	773,645	6,531%	29	72%	56%	1.29
50	43,627	1,430,598	3,279%	36	10,025	724,097	7,223%	25	73%	56%	1.30
51-55	132,573	5,471,687	4,127%	121	30,861	2,864,078	9,281%	86	76%	58%	1.32
56-60	51,380	3,043,437	5,923%	56	12,706	1,732,655	13,637%	41	77%	58%	1.33
61-65	18,407	1,352,693	7,349%	22	4,848	910,702	18,785%	17	78%	58%	1.34
66-70	6,096	464,028	7,612%	7	1,577	391,988	24,864%	6	78%	58%	1.34
Total	27,337,941	60,476,691	221%	12,727	14,780,928	35,046,076	237%	11,394	78%	58%	1.34



An  Excellus Company

Letter of Authorization

To: Department of Insurance

MedAmerica Insurance Company ("MedAmerica") has entered into a service agreement with Milliman, Inc. ("Milliman") effective November 1, 2007, that includes long-term care rate filing services on our behalf. The agreement provides, in part, that Milliman is responsible for preparing and filing for approval with state insurance departments MedAmerica's long-term care rate increase filings as directed by MedAmerica. Milliman is also authorized to receive, on MedAmerica's behalf, written and oral communication from each state department of insurance for the purpose of completing the rate increase filing process.

Please accept this letter of authorization for the purpose stated above. Should you have any questions regarding the above, please forward your comments to:

MedAmerica Insurance Company
165 Court Street
Rochester, NY 14647



Bill Naylor, President
MedAmerica Insurance Company



Date

MedAmerica Claim Administration and Processing Documentation

As the majority of policies to which this rate increase is applicable are eligible for a contingent benefit upon lapse, the following provides a demonstration that MedAmerica Insurance Company (MedAmerica) has consistently applied appropriate policy administration and claim processing procedures. These procedures are in place to assure that policyholders' long-term care claims are paid according to the provisions of our contracts.

Personal Care Advisors (PCAs) in our Claims Intake area determine whether a claimant qualifies for initial benefit eligibility, and create a plan of care for each eligible claimant. Our Rehabilitation/Case Management team then assigns a PCA to handle all aspects of the insured's contact with the Company, including care planning, ongoing care management, and supervision of claim payment.

While the PCAs are knowledgeable about all of the long term care products administered by the Company, each one specializes in a handful of products to increase claim payment accuracy. For chronically stable patients for whom rehabilitation is unlikely and site of care changes occur infrequently, specialized PCAs are assigned whose primary task is timely adjudication of claims and annual reassessment of benefit eligibility.

All claimants are reassessed at least once per year; claimants in Assisted Living or Home Care status are reassessed more frequently. All claims are reviewed prior to payment. Monthly claims audit procedures are in place. Anti-fraud activities are carried out by the staff of the Special Investigations Unit within our parent company.

MedAmerica management believes that these claims management practices are designed to pay claims correctly and help eliminate the potential for further deterioration of the policy form requiring further premium rate schedule increases.