

State: Pennsylvania **Filing Company:** The Prudential Insurance Company of America
TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified
Product Name: Individual Long Term Care Insurance
Project Name/Number: ILTC-3 Re-rate /7I-2018

Filing at a Glance

Company: The Prudential Insurance Company of America
Product Name: Individual Long Term Care Insurance
State: Pennsylvania
TOI: LTC03I Individual Long Term Care
Sub-TOI: LTC03I.001 Qualified
Filing Type: Rate - G.I. (Guaranteed Issue)
Date Submitted: 06/25/2018
SERFF Tr Num: PRUD-131555379
SERFF Status: Assigned
State Tr Num: PRUD-131555379
State Status: Received Review in Progress
Co Tr Num: IIGHILTC3RATE-RP-PA

Implementation: On Approval
Date Requested:
Author(s): Laura Hughes, Raenonna Prince, Hina Ahmad, Ritu Jain
Reviewer(s): Jim Laverty (primary)
Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

Proposed aggregate 15.6% rate increase (15.0% if no inflation and 15.8% on policies with automatic inflation) on 1,448 PA policyholders of Prudential forms GRP 113172, GRP 113570, GRP 113172 ED 05/2009, GRP 113570 ED 05/2009 (known as Series ILTC-3).

State: Pennsylvania **Filing Company:** The Prudential Insurance Company of America
TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified
Product Name: Individual Long Term Care Insurance
Project Name/Number: ILTC-3 Re-rate /71-2018

General Information

Project Name: ILTC-3 Re-rate	Status of Filing in Domicile: Not Filed
Project Number: 71-2018	Date Approved in Domicile:
Requested Filing Mode:	Domicile Status Comments:
Explanation for Combination/Other:	Market Type: Individual
Submission Type: New Submission	Individual Market Type:
Overall Rate Impact:	Filing Status Changed: 06/26/2018
	State Status Changed: 06/26/2018
Deemer Date:	Created By: Raenonna Prince
Submitted By: Raenonna Prince	Corresponding Filing Tracking Number:
	State TOI: LTC03I Individual Long Term Care

Filing Description:

Please refer to the Filing Cover Letter attached to the Supporting Documentation Tab of this filing.

Company and Contact

Filing Contact Information

Keith Burns, Vice President and Actuary keith.burns@prudential.com
 Long Term Care Unit 402-715-4861 [Phone]
 100 Mulberry Street
 Gateway Center 2, 11th Floor
 Newark, NJ 07102

Filing Company Information

The Prudential Insurance Company of America	CoCode: 68241	State of Domicile: New Jersey
751 Broad Street	Group Code: 304	Company Type: Life
Newark, NJ 07102-3777	Group Name:	State ID Number:
(973) 802-6000 ext. [Phone]	FEIN Number: 22-1211670	

Filing Fees

Fee Required? No
 Retaliatory? No
 Fee Explanation:

State: Pennsylvania Filing Company: The Prudential Insurance Company of America
 TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.001 Qualified
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Rate Information

Rate data applies to filing.

Filing Method: SERFF
 Rate Change Type: Increase
 Overall Percentage of Last Rate Revision: 15.600%
 Effective Date of Last Rate Revision: 12/01/2016
 Filing Method of Last Filing: SERFF
 SERFF Tracking Number of Last Filing: PRUD-130398021

Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
The Prudential Insurance Company of America	15.600%	15.600%	\$611,707	1,448	\$3,912,041	15.800%	15.000%

SERFF Tracking #:

PRUD-131555379

State Tracking #:

PRUD-131555379

Company Tracking #:

IIGHILTC3RATE-RP-PA

State:

Pennsylvania

Filing Company:

The Prudential Insurance Company of America

TOI/Sub-TOI:

LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name:

Individual Long Term Care Insurance

Project Name/Number:

ILTC-3 Re-rate /7I-2018

Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Appendix D - Rate Pages (PA ILTC-3)	GRP 113172, GRP 113570, GRP 113172 ED 05/2009, GRP 113570 ED 05/2009	Revised	Previous State Filing Number: PRUD-130398021 Percent Rate Change Request: 15.6	Appendix D - Rate Pages (PA ILTC 3).pdf,

Appendix D
The Prudential Insurance Company of America
Individual Long Term Care Insurance Plan
Base Rates and Adjustment Factors

GRP 113172, GRP113172 ED 05/2009, GRP113570 and GRP 113570 ED 05/2009 - For Applications Received Prior to 4/5/2011

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PENNSYLVANIA BASE RATES BEFORE ADJUSTMENTS								
Gross Annual Premium Per \$10.00 of Facility Care Daily Benefit								
Home Care Daily Benefit: 100% of Facility Care Daily Benefit								
\$1,825 x Daily Benefit Lifetime Maximum Benefit (5 Year Benefit Period)								
90 Day Elimination Period								
Lifetime Premium Payment Option								
Inflation Option								
Issue Age	None	Guaranteed Purchase Option	5% Automatic Simple	5% Automatic Compound (2x Maximum)	2% Automatic Compound (No Maximum)	3% Automatic Compound (No Maximum)	4% Automatic Compound (No Maximum)	5% Automatic Compound (No Maximum)
18-30	63.22	67.95	130.07	85.41	100.54	125.76	165.96	194.45
31	63.88	68.68	131.40	88.30	102.03	128.33	167.99	196.21
32	64.55	69.40	132.73	91.29	103.55	130.97	170.02	197.98
33	65.24	70.13	134.08	94.38	105.10	133.63	172.07	199.77
34	65.92	70.87	135.44	97.56	106.67	136.37	174.17	201.57
35	66.62	71.62	136.82	100.87	108.27	139.16	176.27	203.40
36	67.31	72.38	138.21	104.29	109.89	142.01	178.41	205.24
37	68.02	73.14	139.62	107.82	111.53	144.91	180.58	207.09
38	68.74	73.91	141.04	111.47	113.19	147.88	182.78	208.96
39	69.46	74.70	142.47	115.24	114.87	150.90	184.98	210.86
40	70.20	75.49	143.93	119.15	116.59	153.99	187.23	212.76
41	71.23	76.61	146.52	122.48	118.20	155.72	189.73	215.60
42	72.30	77.75	149.17	125.90	119.81	157.46	192.26	218.48
43	73.38	78.91	151.88	129.39	121.46	159.25	194.83	221.40
44	74.47	80.09	154.63	133.02	123.13	161.03	197.44	224.35
45	75.59	81.28	157.43	136.74	124.83	162.84	200.07	227.34
46	76.71	82.49	160.28	140.56	126.53	164.67	202.74	230.37
47	77.84	83.72	163.19	144.47	128.28	166.52	205.44	233.45
48	79.02	84.97	166.14	148.51	130.03	168.41	208.17	236.56
49	80.19	86.24	169.14	152.66	131.82	170.28	210.95	239.72
50	81.39	87.52	172.21	156.93	133.63	172.21	213.78	242.93
51	85.26	91.68	180.71	165.51	139.92	179.79	221.73	251.39
52	89.31	96.03	189.65	174.57	146.51	187.70	229.98	260.14
53	93.55	100.59	199.00	184.11	153.40	195.97	238.54	269.24
54	98.00	105.36	208.85	194.19	160.61	204.58	247.41	278.63
55	102.66	110.38	219.16	204.80	168.16	213.60	256.61	288.33
56	107.53	115.62	229.98	216.01	176.07	223.02	266.17	298.38
57	112.63	121.11	241.34	227.84	184.34	232.84	276.08	308.80
58	117.99	126.87	253.27	240.29	193.02	243.08	286.33	319.56
59	123.59	132.89	265.78	253.43	202.11	253.78	296.98	330.72
60	129.46	139.20	278.90	267.30	211.61	264.95	308.04	342.26
61	139.77	150.28	297.61	288.86	227.76	281.53	326.23	362.47
62	150.89	162.24	317.56	312.17	245.13	299.13	345.51	383.90
63	162.90	175.16	338.85	337.37	263.82	317.82	365.92	406.57
64	175.86	189.08	361.59	364.61	283.93	337.71	387.55	430.60
65	189.85	204.14	385.83	394.03	305.58	358.83	410.44	456.06
66	210.40	226.25	423.32	432.04	335.96	392.84	447.36	494.88
67	233.19	250.75	464.44	473.73	369.34	430.07	487.60	537.02
68	258.45	277.91	509.57	519.43	406.03	470.84	531.45	582.76
69	286.43	308.00	559.07	569.54	446.36	515.46	579.27	632.40
70	317.47	341.37	613.38	624.49	490.71	564.32	631.35	686.25
71	355.97	382.77	681.49	695.58	549.49	628.34	698.01	755.43
72	399.14	429.19	757.16	774.75	615.31	699.61	771.69	831.61
73	447.56	481.24	841.23	862.93	689.00	778.96	853.17	915.47
74	501.84	539.63	934.63	961.16	771.53	867.33	943.24	1,007.76
75	562.71	605.07	1,038.40	1,070.56	863.94	965.71	1,042.81	1,109.39
76	625.14	672.21	1,146.94	1,180.11	956.07	1,066.65	1,146.61	1,214.22
77	694.51	746.80	1,266.83	1,300.86	1,058.04	1,178.15	1,260.71	1,328.97
78	771.57	829.66	1,399.25	1,433.96	1,170.88	1,301.30	1,386.20	1,454.56
79	857.18	921.71	1,545.51	1,580.70	1,295.74	1,437.32	1,524.15	1,592.02

Appendix D
The Prudential Insurance Company of America
Individual Long Term Care Insurance Plan
Base Rates and Adjustment Factors

GRP 113172, GRP113172 ED 05/2009, GRP113570 and GRP 113570 ED 05/2009 - For Applications Received Prior to 4/5/2011

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PENNSYLVANIA BASE RATES BEFORE ADJUSTMENTS								
Gross Annual Premium Per \$10.00 of Facility Care Daily Benefit								
Home Care Daily Benefit: 100% of Facility Care Daily Benefit								
\$1,825 x Daily Benefit Lifetime Maximum Benefit (5 Year Benefit Period)								
90 Day Elimination Period								
10-Year Paid Up								
Inflation Option								
Issue Age	None		5% Automatic Simple	5% Automatic Compound (2x Maximum)	2% Automatic Compound (No Maximum)	3% Automatic Compound (No Maximum)	4% Automatic Compound (No Maximum)	5% Automatic Compound (No Maximum)
18-40	209.51		463.83	519.51	387.10	573.70	763.24	927.71
41	210.32		471.27	522.88	386.91	570.25	758.50	920.48
42	211.13		478.84	526.26	386.75	566.81	753.79	913.30
43	211.93		486.55	529.69	386.56	563.39	749.10	906.18
44	212.75		494.37	533.12	386.40	560.01	744.44	899.11
45	213.57		502.31	536.57	386.23	556.62	739.82	892.11
46	214.39		510.38	540.04	386.04	553.27	735.24	885.15
47	215.21		518.59	543.54	385.88	549.93	730.67	878.25
48	216.04		526.92	547.06	385.70	546.63	726.14	871.40
49	216.87		535.39	550.62	385.53	543.33	721.62	864.61
50	217.71		543.99	554.18	385.36	540.06	717.14	857.86
51	223.18		552.75	568.07	394.07	549.52	723.77	862.83
52	228.79		561.65	582.31	402.97	559.15	730.45	867.83
53	234.54		570.70	596.90	412.10	568.94	737.21	872.87
54	240.44		579.88	611.86	421.42	578.91	744.02	877.91
55	246.47		589.21	627.21	430.94	589.05	750.91	883.02
56	252.67		598.69	642.93	440.68	599.36	757.84	888.14
57	259.03		608.33	659.04	450.65	609.86	764.84	893.27
58	265.54		618.12	675.57	460.84	620.55	771.91	898.46
59	272.21		628.08	692.48	471.26	631.42	779.04	903.66
60	279.05		638.17	709.84	481.91	642.48	786.24	908.90
61	292.48		660.60	738.46	502.38	659.47	802.80	926.62
62	306.58		683.82	768.23	523.68	676.93	819.69	944.70
63	321.33		707.85	799.19	545.93	694.83	836.93	963.13
64	336.82		732.71	831.40	569.09	713.21	854.53	981.90
65	353.04		758.46	864.91	593.25	732.09	872.53	1,001.04
66	378.28		804.08	897.24	626.95	765.44	903.43	1,027.75
67	405.34		852.45	930.75	662.56	800.31	935.43	1,055.16
68	434.34		903.75	965.56	700.20	836.78	968.56	1,083.29
69	465.41		958.13	1,001.65	739.96	874.89	1,002.87	1,112.19
70	498.70		1,015.77	1,039.08	781.99	914.75	1,038.40	1,141.85
71	543.28		1,096.32	1,123.24	850.50	988.96	1,114.42	1,219.93
72	591.84		1,183.29	1,214.22	925.02	1,069.18	1,195.99	1,303.35
73	644.74		1,277.16	1,312.57	1,006.07	1,155.90	1,283.56	1,392.50
74	702.35		1,378.46	1,418.90	1,094.21	1,249.69	1,377.52	1,487.71
75	765.12		1,487.80	1,533.82	1,190.09	1,351.06	1,478.36	1,589.45

Pennsylvania Rates
November 1, 2018

Appendix D
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Individual Long Term Care Insurance Plan
Base Rates and Adjustment Factors

GRP 113172, GRP113172 ED 05/2009, GRP113570 and GRP 113570 ED 05/2009 - For Applications Received Prior to 4/5/2011

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PENNSYLVANIA BASE RATES BEFORE ADJUSTMENTS								
Gross Annual Premium Per \$10.00 of Facility Care Daily Benefit								
Home Care Daily Benefit: 100% of Facility Care Daily Benefit								
\$1,825 x Daily Benefit Lifetime Maximum Benefit (5 Year Benefit Period)								
90 Day Elimination Period								
Paid Up at 65								
Inflation Option								
Issue Age	None		5% Automatic Simple	5% Automatic Compound (2x Maximum)	2% Automatic Compound (No Maximum)	3% Automatic Compound (No Maximum)	4% Automatic Compound (No Maximum)	5% Automatic Compound (No Maximum)
18-30	118.74		272.21	196.35	209.62	303.89	378.53	447.05
31	119.34		273.61	202.86	210.80	305.08	381.38	450.80
32	119.96		275.00	209.59	212.03	306.26	384.26	454.56
33	120.57		276.43	216.55	213.22	307.46	387.18	458.37
34	121.19		277.84	223.71	214.44	308.64	390.12	462.20
35	121.82		279.27	231.14	215.68	309.85	393.07	466.07
36	122.44		280.71	238.80	216.92	311.06	396.04	469.97
37	123.07		282.16	246.72	218.14	312.25	399.04	473.91
38	123.71		283.62	254.91	219.39	313.48	402.06	477.88
39	124.34		285.06	263.36	220.65	314.70	405.09	481.88
40	124.98		286.54	272.11	221.90	315.93	408.16	485.92
41	128.72		296.05	284.17	228.35	324.41	420.13	500.26
42	132.55		305.91	296.78	234.97	333.13	432.46	515.03
43	136.51		316.08	309.94	241.79	342.11	445.12	530.26
44	140.58		326.58	323.68	248.81	351.29	458.19	545.92
45	144.79		337.44	338.04	256.03	360.75	471.63	562.04
46	149.10		348.66	353.03	263.47	370.46	485.45	578.63
47	153.55		360.25	368.68	271.12	380.41	499.69	595.72
48	158.14		372.23	385.05	279.00	390.65	514.33	613.33
49	162.85		384.59	402.13	287.08	401.15	529.43	631.43
50	167.72		397.39	419.96	295.42	411.92	544.94	650.10
51	181.14		429.95	455.04	318.60	442.47	581.03	691.15
52	195.64		465.19	493.05	343.58	475.29	619.50	734.81
53	211.29		503.32	534.22	370.54	510.53	660.52	781.22
54	228.21		544.58	578.85	399.59	548.38	704.26	830.56

Pennsylvania Rates
November 1, 2018

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PENNSYLVANIA BASE RATES BEFORE ADJUSTMENTS								
Gross Annual Premium Per \$10.00 of Facility Care Daily Benefit								
Home Care Daily Benefit: 100% of Facility Care Daily Benefit								
\$1,825 x Daily Benefit Lifetime Maximum Benefit (5 Year Benefit Period)								
90 Day Elimination Period								
Premium Decrease at 65								
Inflation Option								
Issue Age	None		5% Automatic Simple	5% Automatic Compound (2x Maximum)	2% Automatic Compound (No Maximum)	3% Automatic Compound (No Maximum)	4% Automatic Compound (No Maximum)	5% Automatic Compound (No Maximum)
18-30	72.70		156.08	115.29	126.87	181.60	223.95	262.52
31	73.77		158.31	119.63	128.62	183.47	226.82	265.85
32	74.88		160.58	124.13	130.40	185.37	229.71	269.24
33	75.98		162.86	128.80	132.22	187.32	232.67	272.65
34	77.12		165.20	133.66	134.05	189.26	235.65	276.13
35	78.26		167.57	138.67	135.90	191.23	238.68	279.62
36	79.42		169.95	143.89	137.79	193.21	241.74	283.18
37	80.59		172.39	149.31	139.70	195.22	244.85	286.78
38	81.79		174.86	154.93	141.63	197.25	247.97	290.41
39	83.00		177.36	160.75	143.60	199.30	251.16	294.12
40	84.24		179.90	166.80	145.60	201.36	254.38	297.85
41	85.55		184.56	172.06	148.18	204.41	258.72	302.89
42	87.48		189.37	177.49	150.81	207.47	263.12	308.00
43	89.15		194.28	183.08	153.48	210.59	267.59	313.22
44	90.84		199.31	188.86	156.19	213.76	272.14	318.51
45	92.58		204.50	194.82	158.97	216.97	276.77	323.90
46	94.33		209.81	200.95	161.78	220.25	281.48	329.37
47	96.14		215.26	207.29	164.63	223.55	286.26	334.94
48	97.96		220.87	213.82	167.55	226.92	291.14	340.60
49	99.83		226.60	220.58	170.52	230.31	296.10	346.36
50	101.73		232.48	227.54	173.56	233.79	301.14	352.22
51	109.57		250.38	246.56	186.80	250.85	320.93	374.50
52	118.01		269.65	267.17	201.05	269.15	342.04	398.17
53	127.10		290.41	289.51	216.40	288.79	364.55	423.35
54	136.88		312.78	313.71	232.90	309.88	388.53	450.13
55	147.42		336.85	339.94	250.68	332.51	414.08	478.59
56	158.77		362.79	368.36	269.80	356.77	441.33	508.85
57	171.01		390.72	399.15	290.40	382.80	470.36	541.03
58	184.17		420.79	432.54	312.56	410.74	501.29	575.25
59	198.35		453.19	468.69	336.41	440.71	534.25	611.61
60	213.64		488.09	507.88	362.08	472.88	569.41	650.30

Pennsylvania Rates
November 1, 2018

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ADJUSTMENT FACTORS – LIFETIME MAXIMUM (BENEFIT PERIOD)	
Benefit Period	
2 Year	0.73
3 Year	0.86
4 Year	0.94
5 Year	1.00
6 Year	1.04
10 Year	1.34
Unlimited	1.47

ADJUSTMENT FACTORS – ELIMINATION PERIOD	
Elimination Period	
30 Day	1.25
60 Day	1.08
90 Day	1.00
120 Day	0.97
180 Day	0.90
365 Day	0.75

ADJUSTMENT FACTORS – HOME CARE DAILY BENEFIT	
Home Care Benefit as a % of Facility Benefit	
50%	0.93
75%	0.97
100%	1.00
150%	1.12

ADJUSTMENT FACTORS – MONTHLY BENEFIT RIDER					
Home Care Benefit as a % of Facility Benefit	INFLATION OPTION				
	None	GPO	Simple, 2, 3 & 4% Compound (No Maximum)	5% Compound (2x Maximum)	5 % Compound (No Maximum)
50%	1.065	1.065	1.075	1.090	1.090
75%	1.063	1.063	1.068	1.083	1.083
100%	1.050	1.050	1.055	1.070	1.070
150%	1.047	1.047	1.052	1.067	1.067

ADJUSTMENT FACTORS – CASH BENEFIT RIDER						
Home Care Benefit as a % of Facility Benefit	Benefit Period	INFLATION OPTION				
		None	GPO	Simple, 2, 3 & 4% Compound (No Maximum)	5% Compound (2x Maximum)	5 % Compound (No Maximum)
50%	2	1.43	1.43	1.48	1.50	1.52
	3	1.46	1.46	1.50	1.53	1.55
	4	1.48	1.48	1.52	1.55	1.57
	5	1.50	1.50	1.54	1.57	1.58
	6	1.52	1.52	1.57	1.59	1.61
75%	10	1.56	1.56	1.60	1.63	1.65
	2	1.52	1.52	1.57	1.60	1.62
	3	1.55	1.55	1.60	1.63	1.65
	4	1.57	1.57	1.62	1.65	1.66
	5	1.59	1.59	1.64	1.66	1.68
100%	6	1.62	1.62	1.66	1.69	1.71
	10	1.65	1.65	1.70	1.73	1.75
	2	1.63	1.63	1.68	1.71	1.73
	3	1.66	1.66	1.71	1.74	1.76
	4	1.68	1.68	1.73	1.76	1.78
100%	5	1.70	1.70	1.75	1.78	1.80
	6	1.73	1.73	1.78	1.81	1.83
	10	1.77	1.77	1.82	1.85	1.87

Appendix D
The Prudential Insurance Company of America
Individual Long Term Care Insurance Plan
Base Rates and Adjustment Factors

GRP 113172, GRP113172 ED 05/2009, GRP113570 and GRP 113570 ED 05/2009 - For Applications Received Prior to 4/5/2011

Page 6 of 7

ADJUSTMENT FACTORS – FLEXIBLE CASH BENEFIT RIDER						
Home Care Benefit as a % of Facility Benefit	Benefit Period	INFLATION OPTION				
		None	GPO	Simple, 3 & 4% Compound (No Maximum)	2, 5% Compound (2x Maximum)	5 % Compound (No Maximum)
50%	2	1.215	1.215	1.240	1.250	1.260
	3	1.230	1.230	1.250	1.265	1.275
	4	1.240	1.240	1.260	1.275	1.285
	5	1.250	1.250	1.270	1.285	1.290
	6	1.260	1.260	1.285	1.295	1.305
	10	1.280	1.280	1.300	1.315	1.325
75%	2	1.260	1.260	1.285	1.300	1.310
	3	1.275	1.275	1.300	1.315	1.325
	4	1.285	1.285	1.310	1.325	1.330
	5	1.295	1.295	1.320	1.330	1.340
	6	1.310	1.310	1.330	1.345	1.355
	10	1.325	1.325	1.350	1.365	1.375
100%	2	1.315	1.315	1.340	1.355	1.365
	3	1.330	1.330	1.355	1.370	1.380
	4	1.340	1.340	1.365	1.380	1.390
	5	1.350	1.350	1.375	1.390	1.400
	6	1.365	1.365	1.390	1.405	1.415
	10	1.385	1.385	1.410	1.425	1.435

ADJUSTMENT FACTORS SHORTENED BENEFIT PERIOD NONFORFEITURE RIDER	
Included	
Yes	1.11
No	1.00

ADJUSTMENT FACTORS – UNDERWRITING CLASS	
Underwriting Class	
Preferred	0.85
Standard I	1.00
Standard II	1.25
Standard III	1.50

ADJUSTMENT FACTORS – JOINT WAIVER OF PREMIUM RIDER	
Issue Age	
18-54	1.01
55-64	1.02
65-69	1.03
70-74	1.05
75-79	1.09

ADJUSTMENT FACTORS – SHARED CARE	
Benefit Period	
2 Year	1.23
3 Year	1.15
4 Year	1.10
5 Year	1.08
6 Year	1.08
10 Year	1.07

ADJUSTMENT FACTORS – RETURN OF PREMIUM UPON DEATH RIDER	
Issue Age	
18-34	1.25
35-44	1.30
45-54	1.45
55-59	1.65
60-64	1.85
65-69	2.00
70-75	2.50
76-79	N/A

ADJUSTMENT FACTORS – PREMIUM PAYMENT MODE	
Premium Payment Mode	
Annual	1.000
Semi-Annual	0.515
Quarterly	0.265
Monthly	0.090
Auto-Monthly	0.085

Appendix D
The Prudential Insurance Company of America
Individual Long Term Care Insurance Plan
Base Rates and Adjustment Factors

GRP 113172, GRP113172 ED 05/2009, GRP113570 and GRP 113570 ED 05/2009 - For Applications Received Prior to 4/5/2011

Page 7 of 7

ADJUSTMENT FACTORS - DISCOUNTS							
Partner Status	Partner Discount in Combination with						
		Employer Sponsored Program Discount I	Employer Sponsored Program Discount II	Affiliation Program Discount I	Affiliation Program Discount II	Affiliation Program Discount III	Affiliation Program Discount IV
Single Partner	0.85	0.80	0.75	0.80	0.77	0.75	0.73
Joint Partner	0.70	0.65	0.60	0.65	0.62	0.60	0.58
Single (No Partner)	1.00	0.95	0.90	0.95	0.92	0.90	0.88

ADJUSTMENT FACTORS SURVIVOR WAIVER OF PREMIUM RIDER		
INFLATION OPTION		
Issue Ages	Automatic Inflation	No Inflation
18-34	1.121	1.08
35-44	1.136	1.11
45-54	1.146	1.13
55-64	1.141	1.13
65-74	1.107	1.10
75-79	1.075	1.07

ADJUSTMENT FACTORS – WAIVER OF THE ELIMINATION PERIOD FOR HOME CARE	
Elimination Period	
30 Day	1.04
60 Day	1.10
90 Day	1.12
120 Day	NA
180 Day	NA
365 Day	NA

ADJUSTMENT FACTORS – ELIMINATION OF CASH ALTERNATIVE OPTION	
Taken	
Taken	0.87
Not Taken	1.00

Elimination of Cash Alternative not available to policies with Cash or Flex Cash Riders

Pennsylvania Rates
November 1, 2018

SERFF Tracking #:

PRUD-131555379

State Tracking #:

PRUD-131555379

Company Tracking #:

IIGHILTC3RATE-RP-PA

State:

Pennsylvania

Filing Company:

The Prudential Insurance Company of America

TOI/Sub-TOI:

LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name:

Individual Long Term Care Insurance

Project Name/Number:

ILTC-3 Re-rate /7I-2018

Supporting Document Schedules

Satisfied - Item:	Transmittal Letter (A&H)
Comments:	
Attachment(s):	PA - Filing Cover Letter (ILTC-3) - 6-25-2018.pdf
Item Status:	
Status Date:	

Bypassed - Item:	Actuarial Certification (A&H)
Bypass Reason:	Please refer to section 24, pages 8 and 9 of the Actuarial Memorandum.
Attachment(s):	
Item Status:	
Status Date:	

Satisfied - Item:	Actuarial Memorandum and Explanatory Information (A&H)
Comments:	
Attachment(s):	Act Memo - Revised Rates ILTC3 - PA (Public Version).pdf PA Appendices - ILTC3.pdf
Item Status:	
Status Date:	

Bypassed - Item:	Advertisements (A&H)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	

Bypassed - Item:	Authorization to File (A&H)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	

Bypassed - Item:	Insert Page Explanation (A&H)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	

SERFF Tracking #:

PRUD-131555379

State Tracking #:

PRUD-131555379

Company Tracking #:

IIGHILTC3RATE-RP-PA

State:

Pennsylvania

Filing Company:

The Prudential Insurance Company of America

TOI/Sub-TOI:

LTC03I Individual Long Term Care/LTC03I.001 Qualified

Product Name:

Individual Long Term Care Insurance

Project Name/Number:

ILTC-3 Re-rate /7I-2018

Status Date:	
Bypassed - Item:	Rate Table (A&H)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Replacement Form with Highlighted Changes (A&H)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Reserve Calculation (A&H)
Bypass Reason:	Please refer to Actuarial Memorandum and corresponding appendices.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	Variability Explanation (A&H)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Appendix E - DOB - ILTC-3
Comments:	
Attachment(s):	Appendix E - DOB - ILTC3.pdf
Item Status:	
Status Date:	



Keith Burns, ASA, MAAA
Vice President and Actuary
Financial Management

The Prudential Insurance Company of America
Long Term Care Unit
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Tel 402 715-4861
keith.burns@prudential.com

June 25, 2018

The Honorable Jessica Altman
Commissioner of Insurance
Pennsylvania Insurance Department
1326 Strawberry Square
Harrisburg, PA 17120

Re.: The Prudential Insurance Company of America
NAIC #304-68241
Individual Long Term Care Insurance
Form Numbers: GRP 113172, et al, GRP 113172 ED 05/2009 et al, GRP 113570, et al
and GRP 113570 ED 05/2009, et al (Policies sold prior to 4/5/2011)

Dear Commissioner Altman:

We enclose for your review a long-term care insurance rate schedule change. We are requesting the approval of a premium rate increase for the above referenced forms.

Form GRP 113172 was previously approved by the Department on June 16, 2005 – Dept ID #A84013001. Form GRP 113172 ED 05/2009 was approved by the Department on September 22, 2009 – SERFF # PRUD-12565471. Form GRP 113570 was previously approved by the Department on February 9, 2006 Dept ID #A916998001. Form number GRP 113570 ED 05/2009 was previously approved by the Department on September 25, 2009 – SERFF #PRUD-125656020. The policy series of forms GRP 113172, GRP 113172 ED 05/2009, GRP 113570 and GRP 113570 ED 05/2009 were sold nationwide during the period of 2005 through 2012. These products are no longer being marketed in any state. Please be advised that this rate increase does not apply to policies whose applications were received on or after April 5, 2011.

A previous rate schedule change under this series of forms was reviewed and approved by the Department under SERFF tracking number PRUD-130398021 on May 11, 2016.

Some of Prudential's pricing assumptions for this series of forms, although based on the best information then available, were not consistent with our emerging experience. In view of these results, we are requesting a rate increase for policy series GRP 113172, et al, GRP 113172 ED 05/2009 et al, GRP 113570, et al and GRP 113570 ED 05/2009, et al in the state of Pennsylvania. Premiums for policies with an automatic inflation rider of (3% compound, 4% compound, 5% compound, 5% compound to 2X, or 5% simple) would increase by 15.8%, while premiums for policies without automatic inflation would increase by 15%.

The rate increase is needed to help ensure that future premiums, in combination with existing reserves, will be adequate to fund anticipated claims. We will continue to monitor the performance of this block of business after this rate action. We anticipate there will be future rate increase filings.

For policies issued on or after September 2, 2010, we consider this rate increase filing to satisfy the regulatory requirement to provide an annual filing for the three years following a prior rate increase.

The requested rate increases will not restore original profit margins, but will help Prudential avoid additional losses as well as further depletion of its surplus.

The proposed premium rates will be effective on each policy's first modal premium due date that is on or after the state increase effective date established by Prudential following state approval. The earliest increase, once approval is provided, will be no earlier than 60 days from the date of approval, so that Prudential can provide sixty days advance notice of the rate increase to insureds.

We understand that a premium increase may be difficult for our policyholders to absorb. Consequently, Prudential is prepared to offer a number of options to help mitigate or eliminate the impact of the higher premium an insured is paying such as, reducing their benefit period, decreasing their Daily Benefit Maximum, or dropping rider(s) (e.g. optional coverage). Additionally, as an alternative, the Contingent Non-forfeiture benefit will be made available to all impacted policyholders whose plan design does not include the Non-forfeiture Benefit Rider.

Furthermore, if not already exercised during the first rate increase, policyholders will also be given the opportunity to remove the Cash Alternative Benefit provision from their policy in return for a 13% premium reduction. These policy amendments (GRP 114978) and (GRP 114979) were previously approved by the Department on September 26, 2013, under SERFF Filing Numbers PRUD-129026928 and PRUD-129026885.

The following items are included with this submission:

- All Actuarial Material
- All Required Certifications
- State transmittal and checklists (If applicable)

Given the proprietary nature of the assumptions, Prudential is requesting Appendix C not be allowed for public viewing. In addition, it is Prudential's request to replace the Actuarial Memorandum with the modified public viewing Actuarial Memorandum.

The Honorable Jessica Altman
June 25, 2018
Page Two

Correspondence: Please correspond directly with my associate concerning this filing.

Raenonna Prince, CLTC, LTCP
Lead Analyst
The Prudential Insurance Company of America
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Philadelphia, PA 19101-7907
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Very truly yours,

A handwritten signature in black ink that reads "Keith Burns". The signature is written in a cursive, flowing style.

Keith Burns, ASA, MAAA
Vice President and Actuary

Enclosures

June 15, 2018
Actuarial Memorandum Supporting Rate Revision for
The Prudential Insurance Company of America
Individual Long-Term Care Insurance Plan
Pennsylvania

1. Scope and Purpose

The purpose of this memorandum is to provide actuarial information supporting a rate revision to premiums for the following The Prudential Insurance Company of America's Tax-Qualified individual long-term care Forms and their associated riders:

<u>Product Name</u>	<u>Form Number</u>	<u>Issue Dates in Pennsylvania</u>
ILTC3	GRP 113172	09/2005 - 08/2012
ILTC3 Franchise	GRP 113570	09/2005 - 08/2012
ILTC3	GRP 113172 ED 05/2009	09/2005 - 08/2012
ILTC3 Franchise	GRP 113570 ED 05/2009	09/2005 - 08/2012

This state also approved revised new business rates for the above form number that were effective for applications received on or after 2/14/2011. This rate revision does not apply to any policies applied for with this form number in this state after this date.

Some riders may not be available in all states. This rate filing is not intended to be used for other purposes.

Upon approval of this rate revision, Prudential will communicate to policyholders their options to reduce the impact of the rate increase. There will also be opportunities for almost all policyholders to keep the premium at or below the same level they were paying prior to the rate revision. These options will include reducing the lifetime maximum, reducing the daily benefit, eliminating optional riders, electing the removal of the Cash Alternative Benefit Rider, and a contingent non-forfeiture option that we will be offering to all policyholders regardless of their age or rate increase amount.

These revisions are necessary because the 2017 best estimate projections of the nationwide lifetime loss ratios are significantly worse than the expected loss ratios. The higher lifetime loss ratios are due to adverse morbidity and persistency experience. Given additional deterioration to experience, Prudential anticipates the need to file for additional rate increases in the future.

Please refer to Section 22 for a description of the information contained in each Appendix included in the filing.

**Actuarial Memorandum Supporting Rate Revisions for
The Prudential Insurance Company of American
Individual Long-Term Care Insurance Product
«SignDate»**

2. Description of Benefits

The policies issued on these forms are referred as the “ILTC3” product series. This product was individually underwritten and provides comprehensive long-term care coverage for care received in a nursing home, assisted living facility, or hospice in addition to home and community-based care. This product is intended to be a Tax Qualified Long Term Care Insurance Contract as defined by the internal revenue code section 7702B(b).

This product reimburses covered long-term care expenses subject to the amount of coverage purchased. A waiting period, institutional daily benefit amount, home and community care percentage, maximum lifetime benefit amount and inflation protection option are selected at issue. The available choices can be found in the attached premium rate tables.

The benefit eligibility criteria is based on the insured’s loss of the ability to perform two of the six activities of daily living (ADLs) or having a severe cognitive impairment. Activities of Daily Living are bathing, continence, dressing, eating, toileting, and transferring. Premiums will be waived beginning the first day of the next month following when LTC benefits are payable.

3. Renewability Clause

This product is a Guaranteed Renewable, Individual Long Term Care policy.

4. Marketing Method

This plan was marketed to individuals by licensed agents.

5. Applicability

The revised rates contained in this memorandum will be applicable to in-force policies, as these policy forms are no longer sold in the market, and all future periodic inflation protection offers. The revised premium rate schedules can be found in Appendix D.

6. Actuarial Assumptions

This section contains proprietary information that was redacted prior to being made publicly available.

7. Premium Classes

**Actuarial Memorandum Supporting Rate Revisions for
The Prudential Insurance Company of American
Individual Long-Term Care Insurance Product
«SignDate»**

The Company used several premium classes based on the underwriting assessment of the potential policyholder at time of issue. These premium classes are shown in the premium rate schedules included in Appendix D.

8. Issue Age Range

This product was available for issue ages up to 79. Premiums are based on issue age.

9. Area Factors

The Company did not use area factors within the state in the premium scale for this product.

10. Average Annual Premium

The average annual premium for this product for both prior to the impact of the requested rate increase, and after, is indicated in Appendix A to this memorandum.

11. Modal Premium Factors

Modal loads are required because of the varied expenses incurred by the Company and the effect of interest and persistency. The modal premium factors will remain unchanged from the current factors.

12. Claim Liability and Reserve

Claim reserves were calculated using appropriate actuarial methods for IBNR and for open claims on a disabled life basis. The claim reserves were discounted to the date of incurral for each claim and have been included in the historical incurred claims. An annual interest rate of 4.0% was used to calculate the present value of future claims in the supporting exhibits.

13. Active Life Reserves

We have provided supporting evidence for the justification of the proposed increase based on the relationship of incurred claims divided by earned premium compared to the minimum required loss ratios. Incurred claims exclude any change in active life reserves.

14. Trend Assumption

**Actuarial Memorandum Supporting Rate Revisions for
The Prudential Insurance Company of American
Individual Long-Term Care Insurance Product
«SignDate»**

Benefits payable are equal to or less than the daily or monthly benefit limit. We have not included any medical trend in the projections.

15. Requested Rate Increase and Demonstration of Satisfaction of Loss Ratio Requirements

Prudential is requesting an average premium increase of 15.6%. These rate increases vary depending on whether the policyholder has automatic inflation or not. 15% of the requested rate increase is due to additional adverse experience, while the remaining increases are to recover previous rate increase requests that were not fully approved.

Policy Type	ILTC3
Automatic Inflation	15.8%
No Inflation	15.0%
Average	15.6%

Satisfaction of the loss ratio requirement is demonstrated in Appendix A. The demonstration is based on a 58% loss ratio on the initial premium and an 85% loss ratio on the increased premium. This approach requires that the sum of the historical and projected future incurred claims must exceed the sum of 58% of the initial premium and 85% of the increased premium.

16. Distribution of Business

The historical experience reflects the actual distribution of policies during the experience period. We used the current distribution of business as of June 30, 2017 to project future experience. Appendix E contains the distribution of the inforce policies by key demographic and benefit characteristics.

17. Experience - Past and Future

The historical and projected nationwide and state-specific experience, both with and without the rate increase, is contained in Appendix B and Appendix F.

Historical experience is shown by claim incurral year.

18. Lifetime Loss Ratio

**Actuarial Memorandum Supporting Rate Revisions for
The Prudential Insurance Company of American
Individual Long-Term Care Insurance Product
«SignDate»**

The anticipated nationwide lifetime loss ratios, both without a rate increase and with the requested rate increase, are shown in Appendix A. This compares to a target loss ratio of 67.8% that was anticipated at the time of original filing. The development of these nationwide lifetime loss ratios is shown in Appendix B and Appendix F.

The rate increase is assumed effective November 1, 2018 in our projections.

19. History of Rate Adjustments

See Appendix A for a history of rate increases on inforce policyholders with this policy form in this state.

20. Number of Policyholders

The current number of policyholders as of June 30, 2017 can be found in Appendix A.

21. Proposed Effective Date

This rate revision will be implemented following state approval and a minimum of a 60 day notification to the certificate holder. Implementation will be no earlier than November 1, 2018.

22. Summary of Appendices

Appendix A primarily contains information that is specific to the state in which this filing is made. Examples of some items include are the requested rate increase, the average annual premium, demonstration of meeting required minimum loss ratio standards, the number of policyholders inforce, etc.

Appendix B contains historical and projected nationwide experience for all policies issued under this form. The appendix also includes the projected lifetime loss ratios both without and with the proposed increase.

Appendix C contains proprietary information that was redacted prior to being made publicly available.

Appendix D contains the premium rate pages associated with this filing.

**Actuarial Memorandum Supporting Rate Revisions for
The Prudential Insurance Company of American
Individual Long-Term Care Insurance Product
«SignDate»**

Appendix E contains the distribution of the inforce policies by key demographic and benefit characteristics.

Appendix F contains the same information as Appendix B except it contains only state specific experience and projections.

23. Relationship of Renewal Premium to New Business Premium.

Prudential is no longer selling any new Long-Term Care business. Therefore, the comparison of renewal premium rates after the rate increase to the Company's current new business premium rate schedule is not applicable.

24. Actuarial Certification

I am a member of the American Academy of Actuaries. I meet the Academy's qualification standards for rendering this opinion and am familiar with the requirements for filing long term care insurance premiums.

To the best of my knowledge and judgment this rate filing is in compliance with the applicable laws and regulations of this State as they relate to premium rate developments and revisions, with the exception that Prudential is not currently providing a certification that no future increases are anticipated under moderately adverse experience., with the exception that Prudential is not currently providing a certification that no future increases are anticipated under moderately adverse experience.

The policy design and coverages, the underwriting used at the time of issue, and the claim adjudication process were all considered when setting the actuarial assumptions.

In forming my opinion, I have used actuarial assumptions and actuarial methods as I considered necessary. The pricing assumptions are consistent with Prudential's 2017 best estimates and do not include a margin for adverse experience.

The premium rates are not excessive or unfairly discriminatory. Due to additional deterioration in experience, Prudential anticipates the need to file for additional in-force premium increases on these forms in the future.



«StateName»

**Actuarial Memorandum Supporting Rate Revisions for
The Prudential Insurance Company of American
Individual Long-Term Care Insurance Product
«SignDate»**

Keith Burns, ASA, MAAA
Vice President and Actuary
Prudential Long Term Care
June 15, 2018

Appendix A
The Prudential Insurance Company of America
ILTC3

Pennsylvania

Requested Rate Increase

<u>Benefit Type</u>	<u>Requested Amount</u>
No Inflation	15.0%
Auto Inflation	15.8%

10. Average Annual Premium

<u>Rate Basis</u>	<u>Pennsylvania</u>	<u>Nationwide</u>
Without Increase	\$2,702	\$2,850
With Increase	\$3,124	\$3,297

15. Satisfaction of Loss Ratio Requirements

1) Total Incurred Claims	\$2,423,593,774
58% of initial premium	\$1,154,461,723
85% of increased premium	\$583,554,267
2) Sum of 58%/85% premium	\$1,738,015,989
Is 1 greater than 2?	Yes

18. Lifetime Loss Ratio

<u>Policy type</u>	<u>Without Increase</u>	<u>With Increase</u>
All	99%	91%
No Inflation	78%	72%
Auto Inflation	102%	93%

19. History of Rate Adjustments

No Inflation Policies:

10% Implemented on 2/1/2014

Auto Inflation Policies:

20% Implemented on 2/1/2014

20% Implemented on 12/1/2016

20. Number of Policyholders and Annualized Premium as of June 30, 2017

<u>Policy type</u>	<u>Policies Inforce</u>		<u>Premium Inforce</u>	
	<u>Pennsylvania</u>	<u>Nationwide</u>	<u>Pennsylvania</u>	<u>Nationwide</u>
All	1,448	38,382	\$3,912,041	\$109,397,009
No Inflation	360	6,693	\$799,389	\$15,864,290
Auto Inflation	1,088	31,689	\$3,112,652	\$93,532,719

Appendix B
The Prudential Insurance Company of America
Historical and Projected Experience
Nationwide Experience
Pennsylvania Premium Rate Basis
ILTC3

Historical

Calendar Year	Earned Premium	Paid Claims	Claim Reserve	Incurred Claims	Incurred Ratio
2005	640,606	0	0	0	0%
2006	6,903,546	7,858	0	7,858	0%
2007	16,549,185	603,483	115,366	718,850	4%
2008	31,209,263	1,503,924	238,283	1,742,207	6%
2009	46,029,828	3,386,043	524,435	3,910,478	8%
2010	62,050,973	3,699,909	380,174	4,080,083	7%
2011	88,430,437	3,011,366	845,597	3,856,963	4%
2012	107,311,165	5,754,168	1,461,034	7,215,202	7%
2013	105,881,731	5,011,820	2,222,598	7,234,418	7%
2014	113,903,146	5,914,707	4,168,697	10,083,404	9%
2015	116,810,106	4,732,243	9,377,149	14,109,392	12%
2016	124,419,095	2,653,154	14,513,912	17,167,066	14%
2017*	63,363,203	120,159	12,105,385	12,225,545	19%

Projection without Rate Increase

Calendar Year	Earned Premium	Incurred Claims	Incurred Ratio
2017**	63,318,115	10,428,036	16%
2018	123,682,640	23,689,026	19%
2019	119,893,802	27,823,236	23%
2020	115,922,854	32,411,345	28%
2021	110,564,624	37,473,962	34%
2022	105,458,836	43,083,827	41%
2023	102,393,506	49,355,417	48%
2024	99,464,072	56,335,089	57%
2025	96,478,609	63,998,498	66%
2026	93,450,148	72,324,441	77%
2027	90,342,542	81,341,075	90%
2028	87,157,131	91,093,057	105%
2029	83,889,372	101,573,606	121%
2030	80,568,601	112,657,350	140%
2031	77,174,174	124,186,623	161%
2032	73,740,492	136,056,702	185%
2033	70,242,694	148,135,053	211%
2034	66,646,388	160,188,927	240%
2035	62,977,287	171,747,688	273%
2036	59,236,512	182,404,888	308%
2037	55,453,659	192,324,171	347%
2038	51,667,192	202,373,441	392%
2039	47,867,164	211,090,819	441%
2040	44,079,891	217,925,773	494%
2041	40,351,378	222,596,215	552%
2042	36,717,342	225,128,650	613%
2043	33,212,227	225,496,657	679%
2044	29,857,208	223,779,054	749%
2045	26,675,819	219,932,208	824%
2046	23,686,076	213,996,228	903%
2047	20,899,639	206,186,968	987%
2048	18,324,735	196,859,505	1074%
2049	15,966,122	186,318,561	1167%
2050	13,825,153	174,770,573	1264%
2051	11,898,701	162,472,981	1365%
2052	10,179,565	149,625,498	1470%
2053	8,658,012	136,568,683	1577%
2054	7,322,508	123,669,606	1689%
2055	6,160,257	111,097,609	1803%
2056+	29,480,526	839,990,211	2849%

Projection with Rate Increase

Calendar Year	Earned Premium	Incurred Claims	Incurred Ratio
2017**	63,318,115	10,428,036	16%
2018	125,008,239	23,621,385	19%
2019	131,285,705	27,064,217	21%
2020	128,489,613	31,376,347	24%
2021	122,550,346	36,256,716	30%
2022	116,891,308	41,662,962	36%
2023	113,495,586	47,707,080	42%
2024	110,250,540	54,431,256	49%
2025	106,943,337	61,811,257	58%
2026	103,588,432	69,825,911	67%
2027	100,145,659	78,502,025	78%
2028	96,616,523	87,882,141	91%
2029	92,995,975	97,959,523	105%
2030	89,316,538	108,612,811	122%
2031	85,555,268	119,689,407	140%
2032	81,750,322	131,088,617	160%
2033	77,874,130	142,682,993	183%
2034	73,888,543	154,248,929	209%
2035	69,822,062	165,333,648	237%
2036	65,675,924	175,546,384	267%
2037	61,482,950	185,045,824	301%
2038	57,285,791	194,667,727	340%
2039	53,073,423	203,006,600	383%
2040	48,875,032	209,533,854	429%
2041	44,741,623	213,979,338	478%
2042	40,712,812	216,370,294	531%
2043	36,826,808	216,682,828	588%
2044	33,107,103	214,994,198	649%
2045	29,579,810	211,263,282	714%
2046	26,264,920	205,529,032	783%
2047	23,175,375	197,999,494	854%
2048	20,320,314	189,016,091	930%
2049	17,705,025	178,871,774	1010%
2050	15,331,022	167,764,772	1094%
2051	13,194,850	155,942,027	1182%
2052	11,288,533	143,595,283	1272%
2053	9,601,287	131,051,232	1365%
2054	8,120,331	118,661,934	1461%
2055	6,831,482	106,589,527	1560%
2056+	32,692,891	805,535,804	2464%

* Historical 2017 Experience - 1/1/2017 through 6/30/2017
** Projected 2017 Experience - 7/1/2017 through 12/31/2017

Loss Ratio Summaries

Accumulated Value of Historical to 6/30/2017	1,039,391,086	93,201,609	9%	1,039,391,086	93,201,609	9%
Present Value of Future to 6/30/2017	1,495,227,500	2,420,368,489	162%	1,637,594,592	2,330,392,166	142%
Total Values (Discounted at 4.0%)	2,534,618,586	2,513,570,098	99%	2,676,985,677	2,423,593,774	91%

Projected Loss Ratio

	Without Increase	With Increase
Overall	99%	91%
No Inflation	78%	72%
Auto Inflation	102%	93%

Minimum Lifetime Loss Ratio 60%

Appendix B
The Prudential Insurance Company of America
Historical and Projected Experience
Pennsylvania Experience
Pennsylvania Premium Rate Basis
ILTC3

Historical

Calendar Year	Earned Premium	Paid Claims	Claim Reserve	Incurred Claims	Incurred Ratio
2005	12,956	0	0	0	0%
2006	468,713	0	0	0	0%
2007	1,124,764	0	0	0	0%
2008	1,673,501	0	0	0	0%
2009	2,135,409	0	0	0	0%
2010	2,802,214	320,221	4,011	324,232	12%
2011	3,531,923	115,143	4,931	120,074	3%
2012	3,611,796	258,881	57,031	315,912	9%
2013	3,470,996	116,202	43,556	159,758	5%
2014	3,613,284	338,049	116,117	454,166	13%
2015	3,632,299	213,975	501,740	715,715	20%
2016	3,632,726	46,681	206,754	253,435	7%
2017*	1,944,521	4,452	357,284	361,736	19%

Projection without Rate Increase

Calendar Year	Earned Premium	Incurred Claims	Incurred Ratio
2017**	1,898,260	392,572	21%
2018	3,728,003	883,916	24%
2019	3,638,971	1,026,585	28%
2020	3,549,157	1,182,851	33%
2021	3,457,333	1,353,556	39%
2022	3,361,317	1,543,161	46%
2023	3,260,300	1,752,920	54%
2024	3,159,135	1,982,510	63%
2025	3,056,085	2,229,574	73%
2026	2,949,397	2,494,582	85%
2027	2,842,247	2,777,884	98%
2028	2,732,942	3,080,933	113%
2029	2,621,445	3,401,840	130%
2030	2,507,892	3,733,353	149%
2031	2,392,532	4,072,036	170%
2032	2,275,473	4,413,134	194%
2033	2,155,912	4,748,880	220%
2034	2,034,035	5,063,729	249%
2035	1,910,284	5,343,644	280%
2036	1,785,271	5,589,390	313%
2037	1,659,841	5,796,588	349%
2038	1,534,626	5,987,746	390%
2039	1,410,046	6,115,164	434%
2040	1,287,261	6,171,544	479%
2041	1,167,486	6,164,677	528%
2042	1,051,986	6,086,743	579%
2043	941,711	5,942,377	631%
2044	837,441	5,743,738	686%
2045	739,761	5,493,834	743%
2046	649,058	5,209,119	803%
2047	565,666	4,895,768	865%
2048	489,847	4,567,243	932%
2049	421,598	4,231,286	1004%
2050	360,724	3,891,102	1079%
2051	306,902	3,557,439	1159%
2052	259,741	3,236,447	1246%
2053	218,793	2,931,452	1340%
2054	183,511	2,641,340	1439%
2055	153,306	2,364,182	1542%
2056+	723,824	19,151,670	2646%

Projection with Rate Increase

Calendar Year	Earned Premium	Incurred Claims	Incurred Ratio
2017**	1,898,260	392,572	21%
2018	3,767,739	881,342	23%
2019	3,982,861	998,120	25%
2020	3,931,893	1,144,547	29%
2021	3,830,268	1,309,136	34%
2022	3,723,995	1,491,873	40%
2023	3,612,176	1,693,949	47%
2024	3,500,194	1,915,040	55%
2025	3,386,121	2,152,854	64%
2026	3,268,011	2,407,836	74%
2027	3,149,387	2,680,329	85%
2028	3,028,368	2,971,720	98%
2029	2,904,913	3,280,187	113%
2030	2,779,173	3,598,722	129%
2031	2,651,423	3,924,020	148%
2032	2,521,779	4,251,521	169%
2033	2,389,355	4,573,751	191%
2034	2,254,353	4,875,768	216%
2035	2,117,265	5,144,071	243%
2036	1,978,768	5,379,426	272%
2037	1,839,799	5,577,643	303%
2038	1,701,059	5,760,406	339%
2039	1,563,014	5,881,841	376%
2040	1,426,951	5,934,954	416%
2041	1,294,215	5,927,270	458%
2042	1,166,211	5,851,314	502%
2043	1,043,991	5,711,573	547%
2044	928,421	5,519,764	595%
2045	820,150	5,278,787	644%
2046	719,610	5,004,462	695%
2047	627,168	4,702,738	750%
2048	543,120	4,386,545	808%
2049	467,460	4,063,321	869%
2050	399,974	3,736,141	934%
2051	340,304	3,415,323	1004%
2052	288,017	3,106,767	1079%
2053	242,618	2,813,655	1160%
2054	203,498	2,534,913	1246%
2055	170,007	2,268,681	1334%
2056+	802,748	18,367,838	2288%

* Historical 2017 Experience - 1/1/2017 through 6/30/2017
** Projected 2017 Experience - 7/1/2017 through 12/31/2017

Loss Ratio Summaries

Accumulated Value of Historical to 6/30/2017	38,057,872	3,063,713	8%
Present Value of Future to 6/30/2017	45,887,357	70,093,978	153%
Total Values (Discounted at 4.0%)	83,945,229	73,157,691	87%

38,057,872	3,063,713	8%
50,250,237	67,524,435	134%
88,308,109	70,588,147	80%

Projected Loss Ratio

Overall	Without Increase	87%
No Inflation	69%	
Auto Inflation	92%	

With Increase	80%
64%	
84%	

Appendix E
The Prudential Insurance Company of America
Distribution of Inforce Business as of June 30, 2017
ILTC3

	Count	% of Count	Premium	% of Premium
Issue Year				
2005	876	2.3%	2,129,395	1.9%
2006	2,883	7.5%	7,285,320	6.7%
2007	3,727	9.7%	10,210,173	9.3%
2008	5,284	13.8%	15,222,663	13.9%
2009	5,124	13.4%	14,962,771	13.7%
2010	7,202	18.8%	21,327,951	19.5%
2011	10,568	27.5%	30,849,558	28.2%
2012	2,718	7.1%	7,409,178	6.8%
Total	38,382	100.0%	109,397,009	100.0%

Issue Age				
<30	196	0.5%	221,084	0.2%
30-34	257	0.7%	344,548	0.3%
35-39	553	1.4%	864,902	0.8%
40-44	1,196	3.1%	2,661,361	2.4%
45-49	3,238	8.4%	7,573,679	6.9%
50-54	6,938	18.1%	17,198,508	15.7%
55-59	10,358	27.0%	27,707,918	25.3%
60-64	9,723	25.3%	29,377,839	26.9%
65-69	4,595	12.0%	16,942,718	15.5%
70-74	1,091	2.8%	5,093,543	4.7%
75-79	237	0.6%	1,410,909	1.3%
80+	-	0.0%	0	0.0%
Total	38,382	100.0%	109,397,009	100.0%

Average Issue Age 58.7

Attained Age				
<30	32	0.1%	33,217	0.0%
30-34	107	0.3%	119,142	0.1%
35-39	194	0.5%	248,558	0.2%
40-44	429	1.1%	609,185	0.6%
45-49	887	2.3%	1,744,554	1.6%
50-54	2,166	5.6%	5,118,050	4.7%
55-59	5,287	13.8%	12,875,155	11.8%
60-64	8,737	22.8%	22,801,041	20.8%
65-69	10,678	27.8%	30,664,179	28.0%
70-74	6,730	17.5%	22,242,686	20.3%
75-79	2,460	6.4%	9,690,454	8.9%
80+	675	1.8%	3,250,789	3.0%
Total	38,382	100.0%	109,397,009	100.0%

Average Attained Age 65.9

Gender

Male	16,308	42.5%	47,599,428	43.5%
Female	22,074	57.5%	61,797,581	56.5%
Total	38,382	100.0%	109,397,009	100.0%

Inflation Option

No Inflation	2,774	7.2%	5,760,987	5.3%
GPO	3,919	10.2%	10,103,303	9.2%
5% Simple Lifetime	8,757	22.8%	24,064,751	22.0%
3% Compound Lifetime	4,568	11.9%	11,517,219	10.5%
5% Compound - Double (14 years)	1,819	4.7%	4,811,522	4.4%
5% Compound Lifetime	16,545	43.1%	53,139,227	48.6%
Total	38,382	100.0%	109,397,009	100.0%

Elimination Period

30-Day	1,483	3.9%	4,995,181	4.6%
60-Day	3,789	9.9%	10,823,903	9.9%
90-Day	30,947	80.6%	87,528,240	80.0%
120-Day	645	1.7%	1,706,937	1.6%
180-Day	1,129	2.9%	3,448,745	3.2%
365-Day	389	1.0%	894,005	0.8%
Total	38,382	100.0%	109,397,009	100.0%

Benefit Period*

1 Year	2	0.0%	6,006	0.0%
2 Years	2,029	5.3%	3,535,810	3.2%
3 Years	8,368	21.8%	19,763,999	18.1%
4 Years	6,478	16.9%	17,417,440	15.9%
5 Years	9,897	25.8%	29,210,053	26.7%
6 Years	7,102	18.5%	21,853,143	20.0%
10 Years	1,237	3.2%	4,977,289	4.5%
Lifetime	3,269	8.5%	12,633,270	11.5%
Total	38,382	100.0%	109,397,009	100.0%

*Benefit Period grouped to nearest primary election

Premium Period

Lifetime	37,036	96.5%	99,996,444	91.4%
Premium Paid-Up at Age 65	172	0.4%	949,899	0.9%
Premium Reduction at Age 65	96	0.3%	299,124	0.3%
10-Pay	1,078	2.8%	8,151,543	7.5%
Total	38,382	100.0%	109,397,009	100.0%

Home Health Reimbursement Level

50%	542	1.4%	1,145,739	1.0%
75%	404	1.1%	973,969	0.9%
100%	31,124	81.1%	88,584,078	81.0%
150%	6,312	16.4%	18,693,222	17.1%
Total	38,382	100.0%	109,397,009	100.0%

Issue State

AL	189	0.5%	547,906	0.5%
AK	22	0.1%	71,604	0.1%
AZ	384	1.0%	926,341	0.8%
AR	71	0.2%	163,228	0.1%
CA	5,438	14.2%	15,096,996	13.8%
CO	704	1.8%	2,422,378	2.2%
CT	852	2.2%	3,438,161	3.1%
DC	100	0.3%	338,107	0.3%
DE	69	0.2%	214,425	0.2%
FL	1,255	3.3%	3,651,043	3.3%
GA	743	1.9%	2,075,822	1.9%
GU	1	0.0%	1,916	0.0%
HI	161	0.4%	416,935	0.4%
ID	81	0.2%	223,471	0.2%
IL	3,177	8.3%	7,598,820	6.9%
IN	570	1.5%	1,725,692	1.6%
IA	550	1.4%	1,539,699	1.4%
KS	565	1.5%	1,616,379	1.5%
KY	278	0.7%	874,636	0.8%
LA	454	1.2%	1,312,629	1.2%
ME	240	0.6%	747,579	0.7%
MD	1,070	2.8%	3,037,865	2.8%
MA	1,494	3.9%	4,160,787	3.8%
MI	444	1.2%	1,521,031	1.4%
MN	1,275	3.3%	3,120,115	2.9%
MS	156	0.4%	435,924	0.4%
MO	672	1.8%	1,917,420	1.8%
MT	239	0.6%	653,489	0.6%
NE	331	0.9%	855,561	0.8%
NV	81	0.2%	278,829	0.3%
NH	103	0.3%	429,789	0.4%
NJ	2,235	5.8%	6,907,798	6.3%
NM	241	0.6%	595,655	0.5%
NY	3,478	9.1%	11,367,531	10.4%
NC	691	1.8%	1,841,452	1.7%
ND	160	0.4%	412,868	0.4%
OH	1,247	3.2%	3,666,602	3.4%
OK	409	1.1%	1,158,138	1.1%
OR	333	0.9%	1,156,931	1.1%
PA	1,448	3.8%	3,912,041	3.6%
RI	143	0.4%	366,415	0.3%
SC	464	1.2%	1,445,785	1.3%
SD	140	0.4%	411,346	0.4%
TN	487	1.3%	1,306,650	1.2%
TX	2,298	6.0%	5,580,220	5.1%
UT	163	0.4%	416,991	0.4%
VT	25	0.1%	67,178	0.1%
VA	1,255	3.3%	3,042,224	2.8%
WA	677	1.8%	2,042,631	1.9%
WV	36	0.1%	95,026	0.1%
WI	598	1.6%	1,891,299	1.7%
WY	85	0.2%	297,645	0.3%
Total	38,382	100.0%	109,397,009	100.0%

Risk Class

Preferred	13,350	34.8%	33,938,714	31.0%
Standard 1	22,873	59.6%	68,101,836	62.3%
Standard 2	1,993	5.2%	6,795,068	6.2%
Standard 3	166	0.4%	561,391	0.5%
Total	38,382	100.0%	109,397,009	100.0%

Cash Benefit Option

Cash	708	1.8%	3,442,623	3.1%
Reimbursement	37,473	97.6%	105,182,915	96.1%
Flex	201	0.5%	771,471	0.7%
Total	38,382	100.0%	109,397,009	100.0%

Benefit Measure

Daily	16,139	42.0%	44,784,892	40.9%
Monthly	22,243	58.0%	64,612,117	59.1%
Total	38,382	100.0%	109,397,009	100.0%

Non-Forfeiture Option

Yes	884	2.3%	3,110,284	2.8%
No	37,498	97.7%	106,286,725	97.2%
Total	38,382	100.0%	109,397,009	100.0%

Shared Care Rider

Yes	10,696	27.9%	27,641,838	25.3%
No	27,686	72.1%	81,755,172	74.7%
Total	38,382	100.0%	109,397,009	100.0%

Survivorship Rider

Yes	535	1.4%	1,610,927	1.5%
No	37,847	98.6%	107,786,082	98.5%
Total	38,382	100.0%	109,397,009	100.0%

Home Health EP Waiver Rider

Yes	2,545	6.6%	8,609,397	7.9%
No	35,837	93.4%	100,787,612	92.1%
Total	38,382	100.0%	109,397,009	100.0%

Appendix E
The Prudential Insurance Company of America
Pennsylvania Distribution of Inforce Business as of June 30, 2017
ILTC3

	Count	% of Count	Premium	% of Premium
Issue Year				
2005	39	2.7%	84,114	2.2%
2006	226	15.6%	556,106	14.2%
2007	240	16.6%	571,188	14.6%
2008	219	15.1%	583,341	14.9%
2009	214	14.8%	634,052	16.2%
2010	296	20.4%	852,016	21.8%
2011	210	14.5%	619,256	15.8%
2012	4	0.3%	11,969	0.3%
Total	1,448	100.0%	3,912,041	100.0%

	Count	% of Count	Premium	% of Premium
Issue Age				
<30	6	0.4%	8,251	0.2%
30-34	13	0.9%	17,691	0.5%
35-39	19	1.3%	30,520	0.8%
40-44	28	1.9%	65,764	1.7%
45-49	108	7.5%	225,205	5.8%
50-54	218	15.1%	488,967	12.5%
55-59	415	28.7%	1,029,977	26.3%
60-64	399	27.6%	1,137,393	29.1%
65-69	187	12.9%	650,889	16.6%
70-74	46	3.2%	206,351	5.3%
75-79	9	0.6%	51,033	1.3%
80+	-	0.0%	0	0.0%
Total	1,448	100.0%	3,912,041	100.0%

Average Issue Age 59.4

	Count	% of Count	Premium	% of Premium
Attained Age				
<30	1	0.1%	1,436	0.0%
30-34	2	0.1%	1,653	0.0%
35-39	7	0.5%	7,371	0.2%
40-44	15	1.0%	23,511	0.6%
45-49	20	1.4%	37,456	1.0%
50-54	56	3.9%	128,605	3.3%
55-59	140	9.7%	302,763	7.7%
60-64	282	19.5%	686,560	17.5%
65-69	462	31.9%	1,202,499	30.7%
70-74	303	20.9%	916,955	23.4%
75-79	125	8.6%	445,899	11.4%
80+	35	2.4%	157,334	4.0%
Total	1,448	100.0%	3,912,041	100.0%

Average Attained Age 67.3

Gender

Male	626	43.2%	1,722,691	44.0%
Female	822	56.8%	2,189,350	56.0%
Total	1,448	100.0%	3,912,041	100.0%

Inflation Option

No Inflation	150	10.4%	288,111	7.4%
GPO	210	14.5%	511,278	13.1%
5% Simple Lifetime	558	38.5%	1,435,377	36.7%
3% Compound Lifetime	113	7.8%	302,913	7.7%
5% Compound - Double (14 years)	112	7.7%	289,097	7.4%
5% Compound Lifetime	305	21.1%	1,085,265	27.7%
Total	1,448	100.0%	3,912,041	100.0%

Elimination Period

30-Day	68	4.7%	192,736	4.9%
60-Day	112	7.7%	298,611	7.6%
90-Day	1,170	80.8%	3,163,268	80.9%
120-Day	98	6.8%	257,427	6.6%
180-Day	0	0.0%	0	0.0%
365-Day	0	0.0%	0	0.0%
Total	1,448	100.0%	3,912,041	100.0%

Benefit Period*

1 Year	0	0.0%	0	0.0%
2 Years	127	8.8%	261,590	6.7%
3 Years	392	27.1%	938,211	24.0%
4 Years	269	18.6%	714,320	18.3%
5 Years	317	21.9%	999,801	25.6%
6 Years	247	17.1%	604,140	15.4%
10 Years	23	1.6%	84,696	2.2%
Lifetime	73	5.0%	309,283	7.9%
Total	1,448	100.0%	3,912,041	100.0%

*Benefit Period grouped to nearest primary election

Premium Period

Lifetime	1,441	99.5%	3,886,951	99.4%
Premium Paid-Up at Age 65	0	0.0%	0	0.0%
Premium Reduction at Age 65	7	0.5%	25,090	0.6%
10-Pay	0	0.0%	0	0.0%
Total	1,448	100.0%	3,912,041	100.0%

Home Health Reimbursement Level

50%	29	2.0%	47,905	1.2%
75%	13	0.9%	44,803	1.1%
100%	1,068	73.8%	2,922,884	74.7%
150%	338	23.3%	896,449	22.9%
Total	1,448	100.0%	3,912,041	100.0%

Risk Class

Preferred	447	30.9%	1,070,282	27.4%
Standard 1	885	61.1%	2,481,611	63.4%
Standard 2	110	7.6%	342,380	8.8%
Standard 3	6	0.4%	17,768	0.5%
Total	1,448	100.0%	3,912,041	100.0%

Cash Benefit Option

Cash	13	0.9%	51,709	1.3%
Reimbursement	1,432	98.9%	3,853,022	98.5%
Flex	3	0.2%	7,310	0.2%
Total	1,448	100.0%	3,912,041	100.0%

Benefit Measure

Daily	505	34.9%	1,404,063	35.9%
Monthly	943	65.1%	2,507,978	64.1%
Total	1,448	100.0%	3,912,041	100.0%

Non-Forfeiture Option

Yes	33	2.3%	77,676	2.0%
No	1,415	97.7%	3,834,365	98.0%
Total	1,448	100.0%	3,912,041	100.0%

Shared Care Rider

Yes	425	29.4%	997,889	25.5%
No	1,023	70.6%	2,914,152	74.5%
Total	1,448	100.0%	3,912,041	100.0%

Survivorship Rider

Yes	23	1.6%	79,446	2.0%
No	1,425	98.4%	3,832,595	98.0%
Total	1,448	100.0%	3,912,041	100.0%

Home Health EP Waiver Rider

Yes	30	2.1%	117,311	3.0%
No	1,418	97.9%	3,794,730	97.0%
Total	1,448	100.0%	3,912,041	100.0%