

**Allianz Life Insurance Company of North America Allianz Life Series**  
**Sept 4, 2020**

**SERFF #:** ALLB-132270531

**Filing Summary:**

Allianz Life Insurance Company of North America requested approval to increase the premium an aggregate 89% on 1,078 policyholders of the Allianz Life Secure Senior Series (SSR), the Allianz LTC Series (LTC), and the Future Select Series (FSL).

- The Secure Senior (SSR) Series contains the following forms: N-2720-P-PA, N-2721-P-PA, N-2720-P-PA(Q), N-2720-P-PA(NQ), N-2721-P-PA(Q), and N-2721-P-PA(NQ).
- The Allianz LTC (LTC) Series contains the following forms: N-2350-P-PA and N-2350-P-1-PA.
- The Future Select (FSL) Series contains the following forms: N-3000-P-PA(Q), N-3000-P-PA(NQ), N-3001-P-PA(Q), and N-3001-P-PA(NQ).

The company issued these policy forms in Pennsylvania between 1994 and 2003.

The requested increase varies based upon the policy's benefit period (see table below).

| Benefit Period | Requested Increase | # of Policies |
|----------------|--------------------|---------------|
| 2 - 3 years    | 45%                | 228           |
| 5 years        | 80%                | 147           |
| Lifetime       | 100%               | 703           |
|                |                    | 1,078         |

The Pennsylvania Insurance Department approved a series of two 20% increases, each to be implemented no sooner than one year apart. The two increases will compound to 44%.

**Effective date of rate change:** Renewals on and after 9/4/2020.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company is offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.