

**Allstate Life Insurance Company**  
**March 6, 2018**

**SERFF #s:** MMTA-131111786

**Filing Summary:**

Allstate Life Insurance Company requested a 90% rate increase on 150 certificate holders with the following group LTC forms: LGU8350, LGU9000-1, LGU9073-1, LGU9534, LGU9542, LGU9573, LGU9581, LGU0731C, LGU9733C, LGU9734C, LGU9736C, LGU9737C, and LGU9737CW. These group certificates were sold in Pennsylvania from 1987 through 1996.

Allstate offered a “landing spot” option that allowed policyholders with 7% simple or 5% simple inflation riders to completely avoid the increase by reducing their future inflation indexing. Certificate holders with 7% simple inflation riders can avoid the increase entirely by agreeing to limit their future inflation indexing to 5% simple. Certificate holders with 5% simple inflation riders can avoid the increase entirely by agreeing to limit their future inflation indexing to 3% simple.

The Department approved four annual increases of 17.4% on certificates with the 7% or 5% inflation riders. The four increases could be avoided by reducing future inflation indexing. The Department approved a single 20% increase for the 77 certificate holders who were ineligible for the landing spot. The average approved increase was 54% on the block.

**Effective date of rate change:** Renewals on and after 3/6/2018.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company’s financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company is offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department’s rate review.