

Genworth Life Insurance Company
June 3, 2020

SERFF #s: GEFA-132167916, GEFA-132167928, GEFA-132167815, GEFA-132167967, GEFA-132168096, & GEFA-132168097

Filing Summary:

Genworth Life Insurance Company requested rate increase for the following LTC forms: 6484 et al, 50000 et al, 50001 et al, 50003N, 50003P, 60394 et al, 60407 et al, 50020 et al, 50021 et al, 50022 et al, 60491 et al, 60494 et al, 7021 et al, 62100D, 62100R, 7000, 7020, 7030, 7032, and 7035. The company is seeking higher rate increases for policies with lifetime benefit periods versus limited benefit periods.

The requested and approved increases are shown below.

Series	# of PA Policies	Requested Increase	Approved Increase
Pre-RS Choice I policies with lifetime benefits	1,317	30.3%	20.0%
Pre-RS Choice I policies with limited benefits	2,814	17.4%	0.0%
Post-RS Choice I policies with lifetime benefits	2,609	19.4%	19.4%
Post-RS Choice I policies with limited benefits	6,334	7.6%	7.6%
Pre-RS PCS II policies with lifetime benefits	1,521	30.3%	17.0%
Pre-RS PCS II policies with limited benefits	3,773	29.1%	0.0%
Post-RS PCS II policies with lifetime benefits	9	19.4%	19.4%
Post-RS PCS II policies with limited benefits	51	7.6%	7.6%
Pre-RS PCS policies with lifetime benefits	841	35.7%	18.0%
Pre-RS PCS policies with limited benefits	1,435	44.8%	0.0%
Pre-"Pre-PCS" policies with lifetime benefits	1,438	86.2%	0.0%
Pre-"Pre-PCS" policies with limited benefits	1,178	16.0%	0.0%

23,320

Effective date of rate change: Renewals on and after 6/3/2020.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.



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The company is offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.