

John Hancock Life Insurance Company (USA)
Sept 26, 2018

SERFF #: MULF-131481752

Filing Summary:

John Hancock filed for a 26.9% rate increase on forms LTC-06 PA and LTC-06 FR PA. These forms were sold in Pennsylvania during 2008, 2009, and 2010.

The Department approved two increases on the 761 policies in this block. We approved a 20% increase now and a 5.75% increase later, the second increase is to be implemented no sooner than one year after the first. The two increases will compound to the requested total of 26.9%.

Effective date of rate change: Renewals on and after 9/26/2018.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company is offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.