

**Massachusetts Mutual Life Insurance Company**  
**Dec 18, 2018**

**SERFF #s:** MILL-131506880

**Filing Summary:** Massachusetts Mutual Life Insurance Company is requesting an aggregate 77% increase for the following LTC forms: MM-200-P-PA, MM-201-P-PA, MM-202-P-PA, MM-203-P-PA, MM-200-P-1-PA, MM-201-P-1-PA, MM-202-P-1-PA, MM-203-P-1-PA, MM-400-P-PA, MM-401-P-PA, MM-402-P-PA, MM-403-P-PA, MM-404-P-PA, MM-405-P-PA, MM500-P-PA, MM502-P-PA, MM500-P-1-PA, and MM502-P-1-PA.

These forms were known as the 200 Series, the 400 Series, the 500 Series, and the 511 Series and were issued in Pennsylvania between 7/19/2000 and 4/7/2013.

The company's goal is to get the rates on these older series up to the rates currently charged on the newer 513 Series. The actual requested increase varies by policy series, benefit duration, and inflation option.

| Rate Series | Number of Insureds | Premium Before Request Increase | Premium After Requested Increase |
|-------------|--------------------|---------------------------------|----------------------------------|
| 200 Series  | 3,109              | \$1,528                         | \$2,920                          |
| 400 Series  | 846                | 2,355                           | 4,229                            |
| 500 Series  | 1,168              | 2,666                           | 4,387                            |
| 511 Series  | 261                | 2,850                           | 3,722                            |
| All         | 5,384              | 1,969                           | 3,483                            |

The Department approved a capped 52.09% increase on all 5,384 forms in PA. In other words, policyholders that were scheduled to receive increases from 0% to 52.09% can receive their full increase but those scheduled to receive increases greater than 52.09% are limited to a maximum increase of 52.09%.

The Department approved the increase on these forms to be staged over at most three years. Each policyholder can receive his scheduled increase up to a maximum of 52.09% but the increases cannot exceed 15.00% in any one year and no policyholder can receive more than three increases.

**Effective date of rate change:** Renewals on and after 12/18/2018.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company may be offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.



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This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.