

Genworth Life Insurance Company
Mar 3, 2021

SERFF #s: GEFA-132644871 & GEFA-132644872

Filing Summary:

Genworth Life Insurance Company requested approval to increase the premium an average of 83.8% on 4,031 policies from individual LTC form 7035. The actual request was an 86.7% premium rate increase on 1,159 policies with lifetime benefits and 82% on 2,872 policies with limited benefits. This request was for policies issued prior to 9/16/2002.

Genworth Life Insurance Company requested approval to increase the premium an average of 60.9% on 8,869 policies from individual LTC form 7035. The actual request was a 72% premium rate increase on 2,352 policies with lifetime benefits and 55% on 6,517 policies with limited benefits. This request was for policies issued on or after 9/16/2002.

Series	Forms	# of Policies	Requested Increase
Choice I (issued prior to 9/16/2002)	7035	4,031	86.7% for 1,159 policies with lifetime benefits and 82% for 2,872 policies with limited benefits
Choice I (issued on or after 9/16/2002)	7035	8,869	72% for 2,352 policies with lifetime benefits and 55% for 6,517 policies with limited benefits

12,900

The Department approved a 20% increase on all policies.

Effective date of rate change: Renewals on and after 3/3/2021.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company is offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.