

**RiverSource Life Insurance Company**  
**Sept 5, 2017**

**SERFF #s:** AERS-130983642, AERS-130983724, AERS-130983718, and AERS-130983743

**Filing Summary:**

- The company proposed a 25.7% increase on 2,788 policyholders of RiverSource LTC Nursing Home Indemnity Policy 30225-PA, 30225-PA1, and 30225A-PA1. The PA Insurance Department approved a 10% increase.
- The company proposed a 4.4% increase on 694 policyholders of RiverSource LTC Nursing Home Indemnity Policy 30240-PA. The PA Insurance Department approved the requested 4.4% increase.
- The company proposed a 94% increase on 243 policyholders of RiverSource LTC Policy Form 30160A-PA with Endorsement 32100-PA issued after 9-15-2002. The PA Insurance Department approved a 20% increase.
- The company proposed a 15% increase on 1,430 policyholders of RiverSource LTC Policy Form 30160A-PA with Endorsement 32100-PA issued before 9-16-2002. The PA Insurance Department approved the requested 15% increase.

**Effective date of rate change:** Renewals on and after 9/5/2017.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company is offering ways for policyholders to either completely avoid or limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.