

**Genworth Life Insurance Company**  
**Sept 6, 2017**

**SERFF #s:** GEFA-130998454

**Filing Summary:**

- The company proposed a 45.2% increase on 925 policyholders of Genworth LTC forms 7042 and 7044 - called the Choice 2 series and forms 7042 Rev and 7044 Rev - called the Choice 2.1 series.
- The company is requesting an initial 20% increase followed by a second increase of 21% in the following year. The two increases compound to 45.2%.
- These policies were sponsored by AARP.
- The PA Insurance Department approved the filing as requested.

**Effective date of rate change:** Renewals on and after 9/6/2017.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company is offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.