SERFF Tracking #:
 CABC-131455106
 State Tracking #:
 CABC-131455106
 Company Tracking #:
 18-20

State: Pennsylvania Filing Company: Capital Advantage Insurance Company

TOI/Sub-TOI: H15G Group Health - Hospital/Surgical/Medical Expense/H15G.003 Small Group Only

Product Name: Rates - CAIC Small Group PPO

Project Name/Number: /

### **Supporting Document Schedules**

Satisfied - Item:	Public Rate Filing revised 08/07/18
Comments:	
Attachment(s):	SG_18-20_Revised_CAIC_PPO_PublicFiling01_Supporting_20180807.pdf SG_18-20_Revised_CAIC_PPO_PublicFiling02_Supporting_20180807.pdf SG_18-20_Revised_CAIC_PPO_PublicFiling03_Supporting_20180807.pdf SG_18-20_Revised_CAIC_PPO_PublicFiling04_Supporting_20180807.pdf SG_18-20_Revised_CAIC_PPO_PublicFiling05_Supporting_20180807.pdf
Item Status:	
Status Date:	



### May 18, 2018

Ms. Tracie Gray, Director Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

**Re:** Capital Advantage Insurance Company

Small Group Rates Filing No 18-20

TOI Code: H15G Group Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15G.003 Small Group Only

Filing Type: Rate

Dear Ms.

By this filing Capital BlueCross, on behalf of its wholly owned subsidiary Capital Advantage Insurance Company, submits to the Department Small Group Rates effective January 1, 2019.

The following is a summary of the rate filing:

- Company Name: Capital Advantage Insurance Company (CAIC)
- NAIC: 41203
- Market: Small Group
- On/Off Exchange: Off Exchange
- Effective Date: 1/1/2019
- Average Rate Change: 16.2%
- Range of Requested Rate Change: 16.2% to 16.2%
- Total additional annual revenue generated from the proposed rate change: \$122,133
- Product: PPO
- Rating Areas: 6,7,9
- Metal Levels: Gold
- Current Covered Lives and Policyholders: 123/67
- 2019 Number of Plans: 1
- 2018 Number of Plans and Percent Change: 1/0%
- Contract Form #: C19-CAIC-SPG
- Form Filing SERFF #: CABC-131454964
- Binder SERFF #: CABC-PA19-125079459
- HIOS Issuer ID: 82795
- HIOS Submission Tracking Number: 82795-1217515730619118597

and PA Plan Design Summary	and Rate Tables.	
If you have any questions regard	rding this filing, please call me at one of the call me at one of	,
Sincerely,		
, ASA, MAAA Manager, Actuarial Services Capital BlueCross		
Enclosures		

In support of this filing, I have included an Actuarial Memorandum with supporting exhibits, URRT, Consumer Friendly Justification, Rates Table Template, Rate Change Request Summary,

# **Attachment I**

# Rate Change Summary

### Capital Advantage Insurance Company (CAIC) - Small Group Plans

Rate request filing ID # CABC-131455106 - This document is prepared by the insurance company submitting the rate filing as a consumer tool to help explain the rate filing. It is not intended to describe or include all factors or information considered in the review process. For more information, see the filing at

http://www.insurance.pa.gov/Consumers/ACARelatedFilings/

### **Overview**

Initial requested average rate change: 16.2%

Revised requested average rate change: 16.2%

Range of requested rate change: 16.2% to 16.2% Effective date: 1/1/2019
People impacted: 123

Available in: Rating Area 6, Rating Area 7, and Rating Area 9

### **Key information**

### Jan. 2017-Dec. 2017 financial experience

Company made (after taxes)	\$(59,539)
Taxes & fees	\$ 46,180
Administrative expenses	\$ 96,865
Claims	\$ 317,479
Premiums	\$ 400,986

#### How it plans to spend your premium

This is how the insurance company plans to spend the premium it collects in 2019:

Claims: 83.86%
Administrative: 10.66%
Taxes & fees: 3.47%
Profit: 2%

The company expects its annual medical costs to increase **6.48%**.

### **Explanation of requested rate change**

Suspension of the Health Insurer Fee in 2019 Anticipated increase in facility and physician unit costs Anticipated changes in prescription drug unit costs Continuing change in utilization

<sup>&</sup>lt;sup>1</sup> Note that insurers will have the opportunity to revise their rate change request in July, after they are scheduled to receive updated information about the impact of a federal program called risk adjustment. This document will be updated accordingly at that time.



### July 23, 2018

Ms. Tracie Gray, Director Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

Small Group Rates Filing No 18-20

TOI Code: H15G Group Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15G.003 Small Group Only

Filing Type: Rate

Dear Ms.

By this filing Capital BlueCross, on behalf of its wholly owned subsidiary Capital Advantage Insurance Company, submits to the Department Small Group Rates effective January 1, 2019.

The following is a summary of the rate filing:

- Company Name: Capital Advantage Insurance Company (CAIC)
- NAIC: 41203
- Market: Small Group
- On/Off Exchange: Off Exchange
- Effective Date: 1/1/2019
- Average Rate Change: 16.2%
- Range of Requested Rate Change: 16.2% to 16.2%
- Total additional annual revenue generated from the proposed rate change: \$121,673
- Product: PPO
- Rating Areas: 6,7,9
- Metal Levels: Gold
- Current Covered Lives and Policyholders: 123/67
- 2019 Number of Plans: 1
- 2018 Number of Plans and Percent Change: 1/0%
- Contract Form #: C19-CAIC-SPG
- Form Filing SERFF #: CABC-131454964
- Binder SERFF #: CABC-PA19-125079459
- HIOS Issuer ID: 82795
- HIOS Submission Tracking Number: 82795-1217515730619118597

### Harrisburg, PA 17177 | capbluecross.com

In support of this filing, I have included an Actuarial Memorandum with supporting exhibits,
URRT, Consumer Friendly Justification, Rates Table Template, Rate Change Request Summary,
and PA Plan Design Summary and Rate Tables.

If you have any questions regarding this filing, please call me at (or via email of the control of the c	at
Sincerely,	
Manager, Actuarial Services	
Capital BlueCross	
Enclosures	
cc:	

### CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

### ACTUARIAL MEMORANDUM Small Group Rates Effective January 1, 2019

### **General Information**

### **Company Information**

• Company Legal Name: Capital Advantage Insurance Company – CAIC

• State: PA

HIOS Issuer ID: 82795
Market: Small Group
Effective Date: 1/1/2019

### **PID Company Information**

• Company Name: Capital Advantage Insurance Company (CAIC)

• NAIC: 41203

• Market: Small Group

• On/Off Exchange: Off Exchange

• Effective Date: 1/1/2019

• Average Rate Change: 16.2%

• Range of Requested Rate Change: 16.2% to 16.2%

• Total additional annual revenue generated from the proposed rate change: \$121,673

• Product: PPO

• Rating Areas: 6,7,9

• Metal Levels: Gold

• Current Covered Lives and Policyholders: 123/67

• 2019 Number of Plans: 1

• 2018 Number of Plans and Percent Change: 1/0%

• Contract Form #: C19-CAIC-SPG

• Form Filing SERFF #: CABC-131454964

• Binder SERFF #: CABC-PA19-125079459

• HIOS Issuer ID: 82795

• HIOS Submission Tracking Number: 82795-121751573061911

### **Company Contact Information**

•	Primary	Contact	Name:
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• Primary Contact Telephone Number:

•	Primary	Contact	<b>Email</b>	Address:
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### **Scope and Purpose**

By this filing, Capital Advantage Insurance Company (CAIC), a subsidiary of Capital BlueCross (CBC), submits rates for products to be made available to all small groups effective January 1, 2019. CAIC will only offer small group products off the federally-facilitated exchange.

### Rate History and Proposed Variations in Rate Changes

Market	Company	Effective Date	SERFF#	Annual Increase
Small Group	CAIC	1/1/2015	CABC-129649362	0.00%
Small Group	CAIC	1/1/2016	CABC-130079821	-2.00%
Small Group	CAIC	1/1/2017	CABC-130539615	2.30%
Small Group	CAIC	7/1/2017	CABC-130954665	6.10%
Small Group	CAIC	1/1/2018	CABC-131022120	4.70%

### **Average Rate Change**

CAIC is proposing an aggregate annual 16.2% rate change. The rate change is calculated in PA Rate Template Part III, Table 10, cell AC15.

### **Membership**

Membership is shown in PA Rate Template Part I, Table 1. The average age is 39.

### **Benefit Changes 2018-2019**

A summary of proposed 2019 benefits is included in Exhibit A.

CAIC is discontinuing its Gatekeeper PPO product, and offering a Gold PPO plan.

### **Experience Period Premium and Claims**

**Single Risk Pool**: The data used to develop rates and shown in the URRT abides by 45 CFR part 156.80(d) single risk pool requirements. The single risk pool reflects all covered lives for every non-grandfathered product/plan combination for CAIC in the small group market. The single risk pool includes transitional products/plans for purposes of base rate experience.

**Base Experience Period**: The base experience period (BEP) includes completed fee-for-service paid and incurred claims for dates of service between January 1, 2017 and December 31, 2017.

Transitional membership is included in PA Rate Exhibits Table 2, and is broken out in Exhibit G1.

Paid Through Date: Claims in the BEP are paid through March 31, 2018

**Premiums** (net of MLR Rebate) in BEP: Premiums are calculated on an earned basis in the BEP. MLR rebate adjustments are equal to zero as CAIC does not expect to refund any MLR rebates in the BEP.

#### Allowed and Incurred Claims in BEP:

- Allowed claims are developed by combining paid claims with member cost-sharing. Allowed claims meet the definition in the URR instructions. They do not include provider quality incentive payments.
- Incurred claims are net of HHS CSR payments.
- CBC only covers Essential Health benefits (EHBs).
- CAIC does not include capitated services.
- Allowed and Incurred claims are net of pharmacy rebates. BEP rebates are completed based on actual utilization of rebate-eligible drugs and rebate amounts.

**Estimated Incurred but Not Paid Claims**: Paid claims by date of service come directly from CBC's data warehouse. The method for calculating incurred claims in the BEP is as follows:

- 1. Historical fee-for-service claims are viewed by date of service and date of payment in a claims triangle.
- 2. The claims triangle payments are then accumulated by date of service to develop factors that represent the rate of accumulation or rate of "completion".
- 3. Historical rates of completion by duration are used to derive projected rates of completion. Some of the methods used to develop projected completion factors are averages (e.g. harmonic averages, time weighted averages, geometric averages) and regression methods. Numerous items are considered when viewing these averages or regression statistics, such as the impact of high claims on perceived completion patterns.
- 4. For durations that exhibit a projected completion factor greater than the Valuation Actuary's chosen threshold (e.g. 80% complete), cumulative paid and incurred claims are divided by the projected completion factor to arrive at ultimate incurred claims. For durations that are less than the chosen threshold, a projection methodology is used. Similar to completion factor development, projection methodologies are worthy of a lengthy discussion. In general, an ultimate incurred claims PMPM is derived by projecting a recent 12-month period to the current month(s) and seasonally adjusting.
- 5. With all months having both a cumulative paid amount and an estimated ultimate incurred amount, the completion factors used in pricing are calculated by taking the quotient of the two. Allowed completion and incurred completion are assumed to be identical.

6. Both allowed and paid claims in the BEP are completed by applying completion factors by incurred month developed in Step 6.

$$BEP\ Incurred\ Claims\ =\ \sum \frac{BEP\ Paid\ Claims\ by\ Incurred\ Month}{Completion\ by\ Incurred\ Month}$$

BEP Allowed Claims

$$= \sum \frac{\textit{BEP Paid Claims} + \textit{BEP Member Cost Share by Incurred Month}}{\textit{Completion by Incurred Month}}$$

**Risk Adjustment in BEP**: Risk adjustment amounts in the BEP are equal to those reported by the Department on 5/9/2018.

**Loss Ratio in BEP:** Loss ratio is 79.17%

### **Credibility of Data**

For the purpose of rate development, CAIC small group products are combined with other product offerings (HMO, PPO) from CBC subsidiaries. Combining the experience is actuarially justifiable for several reasons:

- 1. The demographics of members buying PPO and other products are similar.
- 2. Cost and utilization between PPO and other products are similar.
- 3. Medical policy between PPO and other products are almost identical, with the exception of referrals and no out-of-network benefit on HMO.

The credibility manual PMPMs are the combination of CAIC, Capital Advantage Assurance Company (CAAC), and Keystone Health Plan Central (KHPC) HMO data. All data is trended and benefit-adjusted in the same manner as the experience data (same projection factors and trend).

### **Trend Identification**

Trend: 6.8%

Trend levels reflect CBC's best estimate of changes in utilization, provider reimbursement contracts, the network of facilities and providers, disease management initiatives and the impact of utilization management.

The following is a description of considerations used to determine trend.

- 1. Base Cost/ Change in hospital and physician contracting: The contracted increase in reimbursements to hospitals and physicians is the basis of cost trends. CBC uses the following to project future costs:
  - a. Vendor Physician Cost Model and Internal Hospital Contracting Model

- i. The medical cost models use best estimates of Capital BlueCross (CBC)'s future contracting increases with physicians and hospitals. The models use cost estimates based on varying contract effective dates by physician and hospital. All facilities and providers are considered in this modeling effort (i.e. acute and non-acute, network and non-network, inpatient and outpatient, in- area and out-of-area). From there, a monthly anticipated cost (assuming static utilization) summary is produced which can be used in projecting future claims costs. Cost trends are determined at the CBC book of business level for all commercial business.
- b. Internal Prescription Drug Trend Model
  - i. Price Inflation
  - ii. Contract Pricing
  - iii. Member Cost-Sharing
  - iv. Units per Script
  - v. Brand/Generic Mix
  - vi. Therapeutic Mix
  - vii. Cost per Script
- 2. Utilization Considerations:
  - a. Intensity of medical services rendered
  - b. Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
  - c. Further migration from brand prescription drugs to generic prescription drugs
  - d. Favorable impacts of value based benefits designs
  - e. Medical utilization estimates reviewed by CBC's Chief Medical Officer
- 3. Leveraging: The trend model is based on allowed cost increases. Paid claims trend at a higher rate than allowed due to leveraging. Leveraging is the impact of static cost-share, such as deductibles, to the paid trend. Estimated leveraging is calculated in Exhibit E1.
  - o Estimated costs are based on average plan benefit value in the month, calculated using CBC's internal benefit model.
  - o CBC expects the average benefit level in 2019 to be similar to current month, 201803.
  - As of 201803, on average, small group members pay 20% of costs, while CBC pays 80%. So for example,
    - \$2,000 in annual allowed claims results in member pay = \$400, and CBC pay = \$1,600.
    - **\$2,000** trends at 5.5% = \$2,110
    - Member pay is fixed at \$400
    - CBC pay = 2,110 400 = \$1,710
    - Total CBC trend = 1,710/1,600 1 = 6.9%
  - With an allowed trend of 5.5%, and static cost-share, leveraging will add an additional 1.4% to trend.

**Historical Experience:** Historical experience was not used to the develop trend.

**Benefit Categories**: Claims in the benefit categories displayed in the URRT come directly from CBC's data warehouse. These same categories are used to develop category-level trend. See Exhibit C for a description of benefits by benefit category.

See Exhibit E for CAIC's pricing trend, as well as cost and utilization components of the pricing trend.

### **Rate Development & Change**

### **Projection Factors**

**Changes in Morbidity:** Found in URRT Worksheet 1, "Pop'l risk Morbidity", and PA Rate Template Table 5. CAIC projects no change in morbidity.

Changes in Benefits: Benefit changes are not applied to allowed claims as allowed should stay consistent from 2017 to 2019. Benefit changes are applied in the development of future incurred claims, due to changes in member cost-share. This calculation is shown in Exhibit D, and applied in Exhibit G. The manual cost PMPMs are developed from CBC's internal benefit relativity model, discussed in the Plan Adjusted Index Rate section below. The benefit change is equal to member-month weighted average projected manual PMPM divided by member-month weighted average manual PMPM in the BEP. This process is further discussed in the Paid-to-Allowed section below.

**Changes in Demographics:** CAIC does not expect changes in demographics in its small group population.

**Changes in Network:** No Network adjustment is applied.

**Other Adjustments:** No other adjustment is applied.

Benefits, Demographics, Network and Other adjustments are found in URRT, Worksheet 1, "Other", and PA Rate Template Table 5.

### **Index Rate**

The experience period index rate is CAIC's allowed claims PMPM, set in accordance with the single risk pool provision. All CAIC covered benefits are categorized as Essential Health Benefits (EHBs), therefore no adjustment was made to the experience period index.

**Projected Allowed Claims:** The CAIC experience period allowed claims, benefit-adjusted, trended to the projection period (See <u>Projection Factors</u> section above), and credibility adjusted, is the *Projected Allowed Claims at Current Benefits*. This number is reflected in Worksheet 1 of the URRT ("Projected Allowed Experience Claims PMPM (w/ applied credibility if applicable)").

To calculate the projected index rate:

- 1. Start with Projected Allowed Claims at Current Benefits
- 2. The *Projected Allowed Claims at Current Benefits* reflect EHBs 100 percent, so no adjustment needs to be made to add EHBs and remove non-EHB claim cost. This is the index rate for individuals renewing January December.

See Exhibit J for the Index Rate.

### **Paid to Allowed Ratio**

CAIC used the prescribed URRT allowed claim rate development methodology in conjunction with a paid and incurred rate development methodology to determine final premium rates. The URRT projects allowed claims, and uses a paid-to-allowed ratio in order to adjust allowed claims to paid levels. This value is then used to develop premiums. In order to determine the paid-to-allowed ratio, CAIC projected paid and incurred claims, adjusted for benefits, to the experience period.

Projected Paid and Incurred Claims are calculated as follows:

- 1. Gather claims experience as described in the Data section above.
  - a. Base Experience Period (BEP) Paid Claims, Capitation, and Rx Rebates
  - b. BEP Member Months
- 2. Develop BEP Paid and Incurred Claims:

$$BEP\ Paid\ and\ Incurred\ Claims = \frac{BEP\ Paid\ Claims}{Completion\ Factor}$$

The development of completion factors is described in <u>Experience Period Premium and Claims</u> above.

3. Develop the BEP Paid and Incurred Claim PMPM:

$$\textit{BEP Paid and Incurred Claim PMPM} = \frac{\textit{BEP Paid and Incurred Claims}}{\textit{BEP Member Months}}$$

4. Develop *Trended Claim PMPM*: Using the aggregate trend described in the <u>Projection Factors</u> section above, trend the BEP Paid and Incurred Claim PMPM from the midpoint of the experience period to the midpoint of the rating period.

Trended Claim PMPM

$$= [\textit{BEP Paid and Incurred Claim PMPM}] \times (1 + [\textit{Trend\%}])^{\textit{Trend Months/12}}$$

5. Develop Projected Paid and Incurred Claim PMPM:

Projected Paid and Incurred Claims PMPM
= [Trended Claim PMPM] × [Benefit Adjustment]
× [Morbidity Adjustment] × [Other Adjustment]

The *Benefit Adjustment*, *Morbidity Adjustment*, and *Other Adjustment* are discussed in the Projections Factors section above.

- 6. Develop *Projected Claims PMPM by Benefit* as follows:
  - a. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on cumulative probability distributions (CPDs), where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
  - b. This actuarial cost model derives a Manual Cost for each benefit design in the experience period, as well as plans being offered in the projection period. The average Manual Cost of the experience is compared to the Manual Cost of the base plan. The projected experience period data is then adjusted to the base plan:

$$Benefit\ Level\ Adjustment = rac{Average\ Manual\ Cost\ in\ Projection\ Period}{Manual\ Cost\ of\ Base\ Plan}$$

c. The *Projected Paid and Incurred Claim PMPM* (Step 5) is then adjusted to the Base Plan as follows:

$$Base\ Plan\ Paid\ and\ Incurred\ Claims\ PMPM \\ = \frac{Benefit\ Adjusted\ Paid\ and\ Incurred\ Claims\ PMPM}{Benefit\ Level\ Adjustment}$$

d. Each additional benefit design has its own unique Manual Cost, which can then be compared to the Base Plan to develop a Benefit Relativity:

Benefit Relativity 
$$A = \frac{Manual\ Cost\ of\ Benefit\ A}{Manual\ Cost\ of\ Base\ Plan}$$

- e. The Benefit Relativity developed in d. above is then used as a gauge to develop a final *Pricing Relativity*. This pricing relativity is developed using actuarial judgment including the following considerations:
  - i. Final premium relativities must make sense based on benefits. For example, the annual cost difference between a PPO 2000 and PPO 1000 must be less than \$1000.
  - ii. Adjustments for plan designs that fall outside of the actuarial cost model.
- a. So the *Projected Claims PMPM by Benefit* is:

Projected Claims PMPM Benefit A
= Projected Claims PMPM Base Plan
× Pricing Relativity A

- b. And to arrive at the *Total Projected Claims PMPM*, CAIC assumes a distribution of members across the benefit plans being offered in 2019. The *Total Projected Claims PMPM*:
- = Projected Claims PMPM Benefit  $A \times Expected$  Member Dist of Benefit A + Projected Claims PMPM Benefit  $B \times Expected$  Member Dis of Benefit  $B + \cdots$
- 7. The Paid-To-Allowed Ratio is then:

 $\textit{Paid to Allowed Ratio} = \frac{\textit{Total Projected Claims PMPM}}{\textit{Projected Allowed Claims at Current Benefits}}$ 

See Exhibit G for the development of the *Paid-to-Allowed Ratio*. And see Exhibit L for the plan-level projected incurred amount development.

### Risk Adjustment

### **Projected Risk Adjustments PMPM:**

Relevant to 2019 pricing is the impact of Commercial Risk Adjustment (CRA) payment transfers that are expected to be earned in 2019. The pricing impact is:

[Net Projected Risk Adjustments PMPM] = [Projected CRA Transfer PMPM] - [Risk Adjustment Fee PMPM]

The following items are those that we deem important in generating a CRA payment transfer adjustment:

- 1. Risk profile of the those enrolled in CRA eligible plans for the market or state (i.e. competitors) relative to risk profile of CRA eligible membership enrolled in our plans
- 2. Statewide average premiums
- 3. Current market penetration of this company and competitors in the market and in the state
- 4. 2016-2017 risk adjustment results
- 5. Market improvement in coding risk: CBC's ACA book of business has had a churn rate that makes a multi-year perspective of member diagnosis and risk very challenging. Because closing gaps in care and coding, and a myriad of other risk adjustment functions require more than a single year of data to facilitate an accurate depiction of risk, it is believed that CBC is disadvantaged in the market. This will drive CBC's relative risk to the market down over time.

To fund the HHS-risk adjustment program, issuers will remit to HHS a fee of \$0.13 PMPM. The Risk Adjustment Fee PMPM is included in the URRT Worksheet 1, "Projected Risk Adjustments PMPM", and is found on Exhibit K.

### **Market Adjusted Index Rate**

The Market Adjusted Index Rate is calculated as the Index Rate adjusted for all allowable market-wide modifiers defined in the market rating rules, 45 CFR Part 156.80(d)(1). So,

[Market Adjusted Index Rate]

- $= ([Index\ Rate]\ x\ [Paid\ to\ Allowed\ Ratio]$
- [Net Projected ACA Reinsurace Recoveries]
- [Net Projected Risk Adjustments PMPM] + [Exchange Fees PMPM])
- ÷ [Paid to Allowed Ratio]

See Exhibit K for the development of the Market Adjusted Index Rate.

### **Retention Items**

### **Administrative Expense Load:**

1. Administrative Expense: Calculated using an allocation method from CBC's Finance department, and trended to the rating period. Costs are allocated according to results reported through a company-wide questionnaire. On an annual basis, each cost center within the company completes a questionnaire listing the distribution of costs (in percentage terms) by product as well as by market segment. For example, the questionnaire will ask what percentage of time is spent on PPO versus HMO versus Drug versus Medicare. And separately will ask what percentage of time is spent on large group, small group, individual, and government programs. Using those distributions, all costs needed to perform the business are allocated to the proper market segments and lines of business. The administrative expense applied in the rate development is the total expense allocated to CAIC small group products. Administrative expenses are included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.

- Expense as a percentage of premium vary by plan because a fixed dollar admin PMPM is applied to each plan.
- 2. Broker Expense: Calculated based on CAIC's explicit per contract broker fee. Broker Expense is included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6 Brokers are paid on new business and renewals the same commission rate for all geographic locations, enrollment dates, and metal levels. The 2019 broker commission schedule is yet to be finalized. Attached please find the 1/1/2018 copy of the broker agreement redacted version. Files are as follows:
  - a. Redacted Agent Agreement: "SG\_18-20\_Initial\_CAIC\_PPO\_WBEBrokerSGRedacted\_Supporting\_20180518.pdf"
  - b. Redacted Preferred Producer Master Agreement: "Ind\_18-20\_Initial\_CAIC\_PPO\_PPMABrokerSGRedacted\_Supporting\_20180518.pdf"
- 3. Member Out-Of-Pocket (OOP) and Ways to Save:
  - a. Description: These products offer enhanced transparency to cost savings potential both prospectively and retrospectively. These are new services included in each of CAIC's plans that work to decrease costs by engaging members in their health care decisions. The Member OOP program will show a member, prospectively, the value of a service and the impact of member cost-sharing when that service is incurred. It allows a member to shop for the best price while introducing transparency related to the member's expected cost share at the time of service. The "Ways to Save" program allows members to receive alerts, retrospectively, informing them of cost savings that could have been incurred had they have known about competing medical providers in the area. The alerts are retrospective and offer transparency around member's healthcare options.
  - b. Costs: Costs are aggregated into CBC's total administrative expense above. No additional fee is charged. The cost is approximately \$0.25 PMPM. Included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.
- 4. Value-Based Benefits (VBB): Standard with each plan, Capital BlueCross includes wellness incentives to maximize the likelihood that consumers make positive behavioral changes, which lead to better health, and curbed health care costs for employers and employees alike. The incentive is as follows:
  - a. Complete biometric screening and receive a gift card.
  - b. Meeting biometric measure or finish online coaching program and receive a gift card reward.
  - c. The wellness program is administered through a vendor and costs are based on vendor fees, anticipated participation, and reward card amounts.
  - d. Included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.
- 5. Identity Theft Coverage: Identity protection offering will include the following components:
  - a. Credit monitoring Monitors activity that may affect credit
  - b. Fraud detection Identifies potentially fraudulent use of identity or credit
  - c. Fraud resolution support Assists members in addressing issues that arise in relation to credit monitoring and fraud detection
  - d. Included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.

6. Additional Quality Improvement: The Final Notice of Benefit and Payment Parameters (NBPP) for 2019 finalized the rule to allow issuers to apply a standard 0.8% of premium for quality improvement (QI) measures in the MLR calculation. Total QI amounts applied in rating equal 0.8%.

### Profit (or Contribution to Surplus) & Risk Margin:

7. Contingency: Contingency is included in the URRT Worksheet 1, "Profit and Risk", and PA Rate Template Table 6.

### **Taxes and Fees:**

- 1. Health Insurer Fee (HIF) Section 9010 of PPACA and Section 1406 of the Reconciliation Act (which modified PPACA) refers to HIF. The fee is a fixed-dollar amount distributed across health insurance providers. This fee has been suspended for 2019, but is projected to be re-implemented in 2020. So the fee applied is the average fee across all renewals in 2019. This is calculated in Exhibit H.
- 2. Exchange Fee All issuers participating in a federally-facilitated exchange will remit 3.5% of premium to HHS. CAIC Small Group plans are offered off-exchange only, therefore no exchange fee is applied.
- 3. Federal Income Tax: Federal Income Tax will be collected on the 2% contingency built into the premium. The projected Federal Income Tax is included in the URRT Worksheet 1, "Taxes and Fees", and PA Rate Template, Table 6.

See Exhibit H for all retention values.

### **Plan Rate Development**

The Plan Adjusted Index Rates are included in Worksheet 2, Section IV of the URRT.

The following adjustments were used to derive the Plan Adjusted Index Rate:

- 1. Actuarial Value and Cost Sharing adjustment: The Actuarial Value and Cost Sharing Adjustment is determined using CAIC's actuarial cost model. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a claim PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on CPDs, where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- 2. Induced Demand: Please see Table 8

- 3. Provider Network: The Provider network is the same across all PPO plans.
- 4. Adjustment for benefits in addition to EHBs: No benefits other than EHBs are included in the plans, so no adjustment is necessary.
- 5. Adjustment for distribution and administrative costs: Described in <u>Non-Benefit Expenses</u> and Profit & Risk section above.
- 6. Tobacco Adjustment: Not applied to Small Group plans.

The development of the Plan Adjusted Index rate is found in Exhibit L, and summarized in Exhibit M.

### Plan Premium Development for 21-Year-Old Non-Tobacco User

**Age Curve Calibration**: The average age factor is calculated by taking the member-weighted average of current small group enrollment by age in CAIC. Age factors are applied in accordance with CMS's Standard Age Curve. The age calibration factor is adjusted for contracts with greater than three children under the age of 21. Please see file SG\_18-20\_Initial\_CAIC\_PPO\_List-Billed\_Supporting\_20180518 for the calculation.

**Geographic Factor Calibration**: The average geographic rating factor is calculated by taking the CAIC member-weighted average by region.

Geographic Factors: CAIC performed regional analysis to quantify the cost difference between the three regions in our service area. The analysis gathered allowed claims in a 12-month period by region, normalized for demographics. We then compared the claim cost for each of the three regions, and found cost differentials between the regions, mostly due to differences in hospital contracting between regions. The data from the analysis is found in Exhibit Q.

**Tobacco Factor Calibration:** Tobacco factor not applied.

The calibration is:

[Calibrated Plan Adjusted Index Rate] = [Plan Adjusted Index Rate]  $\div$  ([Age Curve Calibration]  $\times$  [Geographic Factor Calibration]  $\times$  [Tobacco Factor])

Calibrated Plan Adjusted Index Rates are found on PA Rate Template Table 10.

The calibration factors and development are found on Exhibit N.

### **Consumer Adjusted Premium Rate Development**

The Consumer Adjusted Premium Rate is developed as follows:

1. Member-Level Consumer Adjusted Premium Rate:

```
[Member-Level\ Consumer\ Adjusted\ Premium\ Rate]\\ = [Calibrated\ Plan\ Adjusted\ Index\ Rate] \times [Age\ Factor]\\ \times [Geographic\ Factor] \times [Tobacco\ Factor]
```

[Family Consumer Adjusted Premium Rate] = ∑[Member –
 Level Consumer Adjusted Premium Rate]
 With no more than three child dependents under age 21 taken into account

All consumer-level adjustments are applied uniformly to all plans in the Single Risk Pool. These adjustments do not vary by plan. Age and Geographic factors are displayed in Exhibits O.

Base Rates, i.e. Calibrated Plan Adjusted Index Rates, are found on Exhibit P.

### **AV Metal Values**

The AV Metal Values included in Worksheet 2 of the URRT were based on the federally issued AV Calculator.

### **AV Pricing Values**

All AV Pricing values were developed using CAIC's actuarial cost model and actuarial judgment as described in section Paid to Allowed above. Differences in health status are not included.

### **Projected Loss Ratio**

See Exhibit I for the projected loss ratio calculation. The projected loss ratio is calculated using the federally prescribed MLR methodology.

### **Membership Projection**

The membership projections found in Worksheet 2 of the URRT were developed by assuming that moderate decline in enrollment and similar distribution to current.

### **Attachments and Examples**

The following is a list of Exhibits and Data to support this filing:

PA Rate Template Part I through Part V

Table 8

Exhibit A – Benefit Summary

Exhibit B – Benefit Change Summary

Exhibit C – Benefit Categories

Exhibit D – Benefit Mix

Exhibit E – Trend

Exhibit F – URRT

Exhibit F1 - Leveraging

Exhibit G – Paid-to-Allowed Development

Exhibit G1 – Transitional Data

Exhibit H – Retention

Exhibit I – Projected Loss Ratio

Exhibit J – Index Rate

Exhibit K – Market Adjusted Index Rate

Exhibit L – Rate Development by Plan

Exhibit M – Plan Adjusted Index Rates

Exhibit N – Calibration

Exhibit O – Rating Factors

Exhibit P – Quarterly Base Rates

Exhibit Q – Regional Analysis

Broker Contracts List-Billed Data

### **Actuarial Statement**

I, ASA, MAAA, am of the opinion that this filing is in compliance with the applicable Federal and State Laws and Regulations concerning the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010.

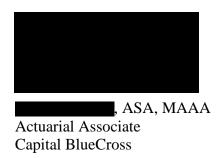
### I, ASA, MAAA, do hereby certify that:

- 1. This filing has been prepared in accordance with the following:
  - a. Actuarial Standard of Practice No. 5, "Health and Disability Claims"
  - b. Actuarial Standard of Practice No. 8, "Regulatory Filings for Rates and Financial Projections for Health Plans"
  - c. Actuarial Standard of Practice No. 12, "Risk Classification"
  - d. Actuarial Standard of Practice No. 23, "Data Quality"
  - e. Actuarial Standard of Practice No. 25, "Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverage"
  - f. Actuarial Standard of Practice No. 26, "Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans"
  - g. Actuarial Standard of Practice No. 41, "Actuarial Communications".

#### 2. The index rate is:

- a. Projected in compliance with all applicable state and federal statutes and regulations (45 CFR 156.80(d) (1)).
- b. Developed in compliance with the applicable Actuarial Standards of Practice.

- c. Reasonable in relation to the benefits provided and the population anticipated to be covered.
- d. Neither excessive nor deficient.
- e. Adjusted by only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) to generate plan level rates.
- 3. The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV were calculated in accordance with actuarial standards of practice.
- 4. The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans, and in accordance with CFR 156.135(b)(2) as necessary. For any plan requiring an alternative method, the development of the actuarial value is based on one of the acceptable alternative methods outlined in 156.135(b)(2) or 156.135(b)(3) for benefits that deviate substantially from the parameters of the AVC and have a material impact on the actuarial value.
  - a. The analysis was
    - i. conducted by a member of the American Academy of Actuaries, and
    - ii. performed in accordance with generally accepted actuarial principles and methods.
- 5. All factor, benefit and other changes from the prior approved filing have been disclosed in the actuarial memorandum.
- 6. New plans cannot be considered modifications of existing plans under the uniform modification standards in 45 CFR 147.106.
- 7. The information presented in the PA Actuarial Memorandum and PA Actuarial Memorandum Rate Exhibits is consistent with the information presented in the 2019 Rate Filing Justification.



#### PA Rate Template Part I Data Relevant to the Rate Filing

#### Table 0. Identifying Information

Carrier Name:	Capital Advantage Insurance Compar
Product(s):	PPO
Market Segment:	Small Group
Rate Effective Date:	1/1/2019
Base Period Start Date	1/1/2017
Date of Most Recent Membership	2/1/2018

to 12/31/2019 to 12/31/2017

#### Table 1. Number of Members

	Member-months	Members	Member-months
	Experience Period	Current Period (as of 02-01-2018)	Projected Rating Period
Average Age	40.6	39.1	39.1
Total	1,338	123	1,138
17 <18	102	11	102
24 18-24	98	19	176
29 25-29	180	12	111
34 30-34	153	9	83
39 35-39	69	6	56
44 40-44	127	14	130
49 45-49	128	10	93
54 50-54	177	12	111
59 55-59	130	15	139
63 60-63	160	12	111
99 64+	14	3	28

\*Tables 1, 2 and 4 must include data for all non-grandfathered business (ACA compliant and Transitional)

#### Table 2. Experience Period Claims and Premiums

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non-Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non-EHB Capitation	Estimated Risk Adjustment
\$ 645,434.60	\$ 338,115.56	\$ 341,259.94	1,338	\$ 123,265.59	\$ 464,525.53	s -	\$ (23,780.61)	\$ -	\$ -	\$ (244,449.00)
Experience Period Total Allowed EHB Claims + EHB Capitation PMPM (net of prescription drug rebates)						\$ 329.41				
Loss Ratio							79.17%			

Express Prescription Drug Rebates as a negative numb

#### Table 3. Trend Components

Service Category	Cost*	Utilization*	Induced Demand*	Composite URRT Trend **	Weight*	
Inpatient Hospital	6.11%	0.00%	0.00%	6.11%	20.87%	
Outpatient Hospital	5.86%	0.00%	0.00%	5.86%	33.99%	
Professional	4.27%	1.00%	0.00%	5.31%	23.52%	
Other Medical	5.86%	0.00%	0.00%	5.86%	2.97%	
Capitation				3.00%	0.05%	
Prescription Drugs	8.68%	0.82%	0.00%	9.57%	18.59%	
Total Annual Trend				6.48%	100.00%	
Months of Trend		X		24		
Total Applied Trend Projection Factor				1.134		

\* Express Cost, Utilization, Induced Utilization and Weight as percentages

\*\* Should = URRT Trend

#### Table 4. Historical Experience

Month-Year	Total Annual Premium	Incurred Claims	Completion Factors*	Ultimate Incurred Claims	Members	Ultimate Incurred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allowed PMPM
201401		\$ 600,348.34	1.0000		1,867			\$ (2,625.20)		
201402		\$ 250,902.97	0.9909	\$ 253,212.44	1,812	\$ 139.74		\$ (700.84)	\$ 307,423.76	
201403		\$ 349.826.78	1.0000		1.748	S 200.13		S (724.73)		
201404		\$ 481,362.16	1.0000		1,664			\$ (1,501.16)		
201405		\$ 493,827.03	1.0000		1,316	\$ 375.25		\$ (821.92)	\$ 548,049.69	
201406		\$ 211,935.96	1.0000	\$ 211,935.96	923	\$ 229.62		\$ (943.69)	\$ 252,755.47	
201407		\$ 257,396.07	1.0000		937			\$ (2,037.58)	\$ 314,497.67	
201408		\$ 302.993.41	1.0000		937			\$ (4.233.98)	\$ 337.205.42	
201409		\$ 288,828.00	1.0000		939			\$ (841.86)	\$ 324,639.38	
201410 201411		\$ 365,842.97 \$ 372,330.65	1.0000		915 862			\$ (1,754.26) \$ (726.60)		
201411	\$ 4.768.226.13	\$ 372,330.65 \$ 77,449.41	1.0000		862 382		\$ 643,917,11	\$ (726.60) \$ (1.973.13)		
201412	5 4,768,226.13	\$ 77,449.41 \$ 78.931.15	1.0000		382 377		\$ 643,917.11	\$ (1,973.13) \$ (1,186.05)		
		\$ 78,931.15	1.0000					\$ (1,186.05)		
201502 201503		\$ 74,599.56 \$ 44.216.85	1.0000		374 371			\$ (409.02) \$ (661.98)		
201503		\$ 44,216.85 \$ 78,488,46	1.0000		371			\$ (661.98) \$ (704.49)		
201504		\$ 78,488.46 \$ 103.847.17	0.9791		369			\$ (1.258.82)		
201505		\$ 62.033.99	1 0000		369			\$ (339.78)		
201506		\$ 101,364,13	1,0000		368			\$ (642.59)		
201507		\$ 135,844.40	1,0000		355			\$ (916.71)	\$ 159,915.65	
201308		\$ 49,936.83	1.0000		353			S (220.01)		
201510		\$ 35,868.90	1,0000		316			\$ (232.57)	50 777 31	\$ 160.69
201511		\$ 113,294,79	0.9999	\$ 113,301,75	306			S (189.53)	\$ 136.120.65	\$ 444.84
201512	\$ 1,469,996,54	\$ 37,658.81	0.9999		131		\$ 292.692.71	S (265.91)		
201601	2,102,2000	\$ 9.086.08	0.9334		44			S (463.09)	\$ 25.123.20	
201602		\$ 22,903,95	0.9999		46			\$ (1,060,04)	\$ 31,934,22	
201603		\$ 11.043.70	0.9999	\$ 11.044.70	49	\$ 225.40		\$ (427.77)	\$ 16.112.81	
201604		\$ 18,565.18	0.9999	\$ 18,567.68	50			\$ (342.16)	\$ 23,347.90	
201605		\$ 22.938.09	0.9998	\$ 22.942.09	51	\$ 449.84		\$ (916.48)	\$ 28.174.59	\$ 552.44
201606		\$ 15,920.90	0.9998	\$ 15,924.22	55	\$ 289.53		\$ (963.35)	\$ 22,844.34	
201607		\$ 16,693.49	0.9996		54			\$ (213.46)	\$ 20,689.57	
201608		\$ 23,340.33	0.9995	\$ 23,351.77	53	\$ 440.60		\$ (152.33)	\$ 28,899.43	
201609		\$ 27.158.86	0.9994		54			S (152.33)		
201610		\$ 10,956.37	0.9547		54			\$ (254.64)		
201611		\$ 16,448.00	0.9989		54			\$ (165.08)	\$ 18,592.58	\$ 344.31
201612	\$ 314,498.77		0.9987		58		\$ 77,741.97	\$ (351.06)		
201701		\$ 17,352.52	0.9986		122			\$ (548.42)	\$ 24,927.81	
201702		\$ 14,887.99	0.9986		88			\$ (1,314.99)		
201703		\$ 27,182.48	0.9986		89			\$ (3,222.96)	\$ 35,388.88	
201704		S 11.430.05	0.9988	\$ 11.444.01	88			\$ (1.707.16)		\$ 180.81
201705		\$ 33,282.21	0.9982		97			\$ (3,565.79)	\$ 38,765.12	
201706		\$ 30,638.88	0.9966		118			\$ (2,398.35)	38,968.87	
201707		\$ 36,627.13	0.9937		121			\$ (2,053.51)		\$ 345.56
201708		\$ 43,165.51	0.9814		119			\$ (2,276.92)		
201709		\$ 30.195.83	0.9911		117			\$ (501.86)		
201710		\$ 33,789.94	0.9903		116			\$ (3,076.79)		
201711	\$ 645,434,60	\$ 26,353.93 \$ 33.209.09	0.9871		115 148	\$ 232.15 \$ 230.40	\$ 123,265,59	\$ (1,428.47) : \$ (1,685.39)		
201712	\$ 645,434.60	\$ 33,209.09	0.9739	\$ 34,098.54	148	5 230.40	\$ 123,265.59	\$ (1,685.39)	5 41,025.73	\$ 277.20

\*Express Completion Factor as a percentage

\*Express Prescription Drug Rebates as a negative number

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Carrier Name: Product(s): Market Segment: Rate Effective Date:

#### Table 2b. Manual Experience Period Claims and Premiums

	Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non-Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non-EHB Capitation	Estimated Risk Adjustment
1	473,814,123.80	\$ 401,031,191.52	\$ 405,208,318.87	933,249	\$ 90,359,866.14	\$ 495,309,569.88		\$ (14,998,509.76)	\$ 258,615.13	\$ -	(\$8,857,322.00)
E	xperience Period Total Allowed EHI	3 Claims + EHB Capitation PMPM (n	et of prescription drug rebates)								\$ 514.94
L	oss Ratio										83.98%

\*Express Prescription Drug Rebates as a negative number

#### Table 3b. Manual Trend Components

Service Category	Cost*	Utilization*	Induced Utilization*	Composite URRT Trend**	Weight*
Inpatient Hospital	6.11%	0.00%	0.00%	6.11%	20.87%
Outpatient Hospital	5.86%	0.00%	0.00%	5.86%	33.99%
Professional	4.27%	1.00%	0.00%	5.31%	23.52%
Other Medical	5.86%	0.00%	0.00%	5.86%	2.97%
Capitation				3.00%	0.05%
Prescription Drugs	8.68%	0.82%	0.00%	9.57%	18.59%
Total Annual Trend				6.48%	100.00%
Months of Trend				24	
Total Applied Trend Projection Factor				1.134	

\* Express Cost, Utilization, Induced Utilization and Weight as percentages

\*\* Should = URRT Trend

#### Table 4b. Historical Manual Experience

Month-Year	Total Annual Premium	Incurred Claims	Completion Factors*	Ultimate Incurred Claims	Members	Ultimate Incurred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allowed PMPM
201401		\$ 36,800,419.15	0.9977	\$ 36,886,911.28	99,285			\$ (611,410.55)	\$ 45,642,064.16	
201402		\$ 33,140,825.71	0.9896	\$ 33,488,656.82	98,692	\$ 339.32		\$ (198,253.09)		\$ 414.49
201403		\$ 34,891,521.17	0.9976	\$ 34,975,443.78	96,499	\$ 362.44		\$ (217,679.18)		\$ 444.98
201404		\$ 34,637,402.84	0.9977		92,962	\$ 373.44		\$ (352,901.21)		\$ 450.13
201405		\$ 34,744,883.23	0.9978		89,441			\$ (367,831.75)		\$ 463.10
201406		\$ 30,245,987.54	0.9977	\$ 30,315,629.38	85,812	\$ 353.28		\$ (338,516.75)	\$ 36,348,047.25	\$ 423.58
201407		\$ 30,449,437.22	0.9979		79,276	\$ 384.90		\$ (388,471.12)		\$ 457.26
201408		\$ 27,372,057.84	0.9978		77,022			\$ (418,529.23)	\$ 32,614,490.13	\$ 423.44
201409		\$ 28,368,048.73	0.9980		72,144			\$ (393,499.49)		\$ 461.88
201410		\$ 28,012,952.56	0.9982		65,739			\$ (421,737.68)		
201411		\$ 26,586,969.66	0.9981		62,360			\$ (376,990.49)		
201412	\$ 408,598,473.30	\$ 19,228,265.17	0.9979		49,809			\$ (388,553.80)		
201501		\$ 16,792,747.05	0.9975		48,216	\$ 349.16		\$ (409,966.16)		\$ 436.33
201502		\$ 19,694,502.64	0.9979		47,669			\$ (376,295.32)		
201503		\$ 19,785,734.32	0.9979		47,073	\$ 421.21		\$ (379,739.98)		\$ 500.42
201504		\$ 19,494,690.35	0.9979		46,825	\$ 417.22		\$ (439,185.67)		
201505		\$ 17,427,546.46	0.9810		46,600	\$ 381.24		\$ (420,938.82)		
201506		\$ 18,291,559.83	0.9978		46,041	\$ 398.17	-	\$ (421,261.71)		\$ 469.94
201507		\$ 17,963,550.10	0.9978		45,592			\$ (550,635.44)		\$ 461.49
201508		\$ 17,883,870.41	0.9978		45,141		-	\$ (481,463.61)		\$ 462.52
201509		\$ 18,154,379.29	0.9979		44,895	\$ 405.21		\$ (465,593.62)		\$ 469.27
201510		\$ 18,754,994.96	0.9982		45,733		-	\$ (513,974.68)		
201511		\$ 18,307,262.73	0.9981		46,380	\$ 395.47	-	\$ (517,781.07)		\$ 458.13
201512	\$ 277,356,816.63	\$ 20,145,767.26	0.9985		53,803		\$ 46,713,521.67	\$ (601,767.26)		\$ 456.52
201601		\$ 19,795,770.90	0.9361		56,702			\$ (517,928.67)		\$ 471.97
201602		\$ 21,228,637.44	0.9985		57,216		-	\$ (605,735.62)		
201603	-	\$ 26,824,526.81	0.9988		58,144		-	\$ (692,743.71)		
201604		\$ 23,620,541.33	0.9986		59,360	\$ 398.49	-	\$ (721,522.77)		
201605	-	\$ 24,501,758.46	0.9986	\$ 24,537,104.49	60,767	\$ 403.79	-	\$ (728,353.07)		
201606		\$ 25,916,933.50	0.9986		62,339	\$ 416.33	-	\$ (779,552.27)		\$ 489.79
201607	-	\$ 24,831,445.30	0.9984	\$ 24,872,475.19	62,861	\$ 395.67	-	\$ (879,994.45)		
201608	-	\$ 29,190,572.24	0.9985		63,173		-	\$ (958,558.76)	\$ 33,755,183.08	\$ 534.33
201609		\$ 26,823,599.18	0.9984		64,119	\$ 419.01	-	\$ (879,104.53)		\$ 486.84
201610	-	\$ 26,680,001.84	0.9548		65,290	\$ 428.00	-	\$ (899,224.25)		\$ 502.30
201611		\$ 27,783,632.79	0.9980		66,189			\$ (930,260.03)		
201612	\$ 366,951,236.63	\$ 27,280,721.86	0.9977		70,257		\$ 67,765,799.66			
201701		\$ 29,432,442.21	0.9976		76,456		-	\$ (1,102,451.50)		
201702	-	\$ 29,499,982.70	0.9976		77,416		-	\$ (1,073,914.73)		
201703	-	\$ 35,090,856.13	0.9975		77,989		-	\$ (1,246,952.58)		
201704	-	\$ 31,382,780.63	0.9972		78,258		-	\$ (1,167,193.74)		
201705		\$ 36,132,474.34	0.9967		78,448	\$ 462.12	-	\$ (1,334,481.86)		\$ 543.14 \$ 500.80
201706		\$ 32,913,962.28	0.9958		78,445	\$ 421.34	-	\$ (1,356,077.33)		
201707		\$ 33,141,241.22	0.9929		78,493	\$ 425.22	-	\$ (1,301,269.57)		\$ 494.11
201708		\$ 36,982,868.41	0.9811		78,579	\$ 479.73 \$ 421.20	-	\$ (1,320,113.11)		\$ 558.71 \$ 491.83
		\$ 32,931,450.35	0.9912		78,877		-	\$ (1,243,179.30)		
201710		\$ 35,495,611.15 \$ 36,927,106,70	0.9870		78,284	\$ 459.40	-	\$ (1,308,887.04)		\$ 537.76 \$ 557.49
201711	477.044	+ 00/021/200110	0.9798		77,563	\$ 485.89	00.055	\$ (1,306,567.56)	, .,	
* Express Completion Factor as a percent	\$ 473,814,123.80	\$ 31,100,415.40	0.9649	\$ 32,231,550.62	74,441	\$ 432.98	\$ 90,359,866.14	\$ (1,237,421.44)	\$ 38,607,078.26	\$ 518.63

\* Express Completion Factor as a percentage

\*\*Express Prescription Drug Rebates as a negative number

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#### PA Rate Template Part II

#### Rate Development and Change

Capital Advantage Insurance Company PPO Carrier Name: Product(s):

Market Segment: Rate Effective Date:

#### Table 5. Development of the Projected Index Rate, Market-Adjusted Index Rate, and Total Allowed Claims

Development of the Projected Index Rate	Ac	tual Experience Data		Manual Data		
Total Allowed EHB Claims + EHB Capitation PMPM (net of prescription drug rebates) PMPM	\$	329.41	\$	514.94	<- Actual Experie	\$514.94
Two year trend projection Factor		1.134		1.134		
Unadjusted Projected Allowed EHB Claims PMPM	\$	373.49	\$	583.86		
Single Risk Pool Adjustment Factors						
Change in Morbidity		1.005		1.005	<- See URRT Instructions	
Change in Other		1.000	L	1.000		
Change in Demographics		1.000	П	1.000	<- See URRT Instructions	
Change in Network		1.000	П	1.000	<- See URRT Instructions	
Change in Benefits		1.000	П	1.000	<- See URRT Instructions	
Change in Other		1.000		1.000	<- See URRT Instructions	
Total Adjusted Projected Allowed EHB Claims PMPM	s	375.36	s	586.78		
Credibidility Factors		0%		100%	<- See Instructions	
Blended Projected EHB Claims PMPM			\$	586.78	<- Projected Inc	\$586.78
Development of the Market-Adjusted Index Rate and Total Allowed Claims			_			
Adjusted Projected Allowed EHB Claims PMPM	\$	586.78	<-	Index Rate for Projection	n Period on URRT - Individ	ual or First Quarter Small Group
Adjusted Projected Allowed EHB Claims PMPM [will only populate for small group filings]	\$	603.90	ı			
Projected Paid to Allowed Ratio Projected Paid EHB Claims PMPM	5	0.894	٠.	Paid to Allowed Averag	e Factor in Projection Perio	id on URRT
Projected Paid EHB Claims PMPM  Market-wide Adjustments	\$	539.89	1			
Projected Risk Adjustment PMPM	S	(10.13)	,			
Projected Paid Exchange User Fees PMPM	\$					
			ı			
Market-Adjusted Projected Paid EHB Claims PMPM	\$	550.02	1			
Market-Adjusted Projected Allowed EHB Claims PMPM	\$	615.23	<-	Market-Adjusted Inde	615.23	
Projected Allowed Non-EHB Claims PMPM	S					
4			1			
Market-Adjusted Projected Paid Total Claims PMPM	\$	550.02	ı			
Market-Adjusted Projected Allowed Total Claims PMPM	\$	615.23				
			-			

#### Table 6. Retention

Retention Items - Express in percentages	Percentages	PMPM Amounts
Administrative Expenses	10.66%	\$69.95
General and Claims	5.86%	\$38.41
Agent/Broker Fees and Commissions	3.60%	\$23.60
Quality Improvement Initiatives	1.21%	\$7.94
Taxes and Fees	3.47%	\$22.77
PCORI Fees	0.00%	\$0.00
PA Premium Tax (if applicable)	2.00%	\$13.12
Federal Income Tax	0.42%	\$2.75
Health Insurance Providers Fee (Prorated for Small Groups only)	1.05%	\$6.90
Profit/Contingency (after tax)	2.00%	\$13.12
Total Retention	16.14%	\$105.83
Projected Required Revenue PMPM	\$ 655.86	

#### Table 8. Components of Rate Change

\$ \$	363.53 485.81 (167.12) 318.69 60.45	\$	422.27 514.94 (186.61)		\$58.74 \$29.13 -\$19.50	16.2% 8.0% -5.4%
\$ \$	(167.12) 318.69	\$	(186.61)			
\$	318.69		, ,		-\$19.50	-5.4%
\$		\$				
\$ \$		\$				
\$	50.45		328.33	\$	9.63	2.7%
S		\$	43.94	\$	(16.51)	-4.5%
	-	\$	1.86	\$	1.86	0.5%
\$	(22.35)	\$	-	\$	22.35	6.1%
s	39.65	S	7 22	s	(32.42)	-8.9%
Š	-	Š	-	Š		0.0%
Š	396.44	Š	381 35	Š	(15.08)	-4.19
					(20.00)	
S		S		Ś		0.09
5	(115.28)	Ś	(77.81)	s	37 47	10.3%
Š	(,	Š		Š	40.73	11.29
Š		Š	-	Ś	-	0.09
\$	(115.28)	\$	(37.09)	\$	78.19	21.59
s	40.77	S	45.03	Ś	4.27	1.29
s	23.78	s	14.66	s	(9.12)	-2.59
\$	7.27	\$	8.45	\$	1.17	0.39
\$	71.82	\$	68.14	\$	(3.68)	-1.09
				\$	-	0.09
\$	352.98	Ş	412.41	\$	59.43	16.39
	\$ \$ \$	\$ (115.28) \$ (115.28) \$ . \$ (115.28) \$ 40.77 \$ 23.78 \$ 7.27 \$ 71.82	\$\$\$\$\$\$\$\$ .	\$ \$	\$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$\$ \$\$	\$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ .

#### For Informational Purposes only - No input required.

Blended Base Period Unadjusted Claims before Normalization	\$ 514.94	<- Index Rate of Experience Period on URRT
Blended Earned Premium	\$ 473,814,123.80	
Blended Loss Ratio	83.98%	

#### Table 5A. Small Group Projected Index Rate with Quarterly Trend

Effective Date	1/1/2019	4/1/2019	7/1/2019	10/1/2019		Total Single Risk Pool
# of Member Months Renewing in Quarter	292	152	161	53	2	1,138
Adjusted Projected Allowed EHB Claims PMPM Q1	\$ 586.78	\$ 586.78	\$ 586.78	\$ 586.7	8	\$ 586.78
Months of Trend		3	6		9	
Annual Trend	6.48%	6.48%	6.48%	6.4	396	
Single Risk Pool Projected Allowed Claims	\$ 586.78	\$ 596.06	\$ 605.49	\$ 615.0	17	\$ 603.90
Quarterly Trend Factor	100.0%	101.6%	103.2%	104.	396	102.9%
2019 Trend Factors by Quarter	0.9716	0.9870	1.0026	1.01	85	

#### Table 7. Normalized Market-Adjusted Projected Allowed Total Claims

Normalization Factors		2018	11111	2019	
Average Age Factor		1.524		1.516	Exhibit N
Average Geographic Factor		1.000		1.034	Exhibit N
Average Tobacco Factor		1.000		1.000	Always 1.0
Average Benefit Richness (induced demand)		1.000		1.000	
Average Network Factor		1.000		1.000	
Market-Adjusted Projected Allowed Total Claims PMPM	\$	627.00	\$	615.23	
Normalized Market-Adjusted Projected Allowed Total Claims PMPM	\$	411.32	\$	392.28	
, , , , , , , , , , , , , , , , , , , ,	*			332.00	

#### Table 9. Year-over-Year Data to Support Table 8

		2018	2019	
Paid-to-Allowed		0.709	0.894	
URRT Trend (Total Applied Trend Factor)		1.190	1.134	<- URRT W1,
URRT Morbidity		1.000	1.005	<- URRT W1,
URRT "Other"		0.941	1.000	<- URRT W1,
Risk Adjustment	S	42.86 S	10.13	<- URRT W1,
Exchange User Fee	\$	- \$	-	<- URRT W1,
Capitation	S	0.26 \$	0.30	<- URRT W1,
Network		1.000	1.000	
Pricing AV		0.709	0.796	
Benefit Richness		1.000	1.134	
Catastrophic Eligibility		1.000	1.000	
Administrative Expenses		11.21%	10.66%	
Taxes and Fees		6.54%	3.47%	
Profit and/or Contingency		2.00%	2.00%	

#### PA Rate Template Part III Table 10. Plan Rates

Control Manager Language Control

 Product(s):
 PPO

 Market Segment:
 Small Group

 Rate Effective Date:
 11/1/2019

 Base Period Start Date
 1/1/2017



Total Covered Lives @ 02-01-2018

e Effective Date: e Period Start Date e of Most Recent Membership	1/1/2019 1/1/2017 2/1/2018																								
ket Adjusted Index Rate	\$ 615.23											45 CFR Part 150	i.8 (d) (2) Allows	ole Factors								02-01-2018 Numbe	er of Covered Lives b	y Rating Area	
NIOS Plan ID (Standard in Number Component)	(HMO, POS, PPO, EPO,	1/1/2018 Plan Marketing Name	Existing, Modified, New, Discontinued & Mapped, Discontinued & Not Mapped (E,M,N,DM, DNM) for 2019	1/1/2029 Plan HIOS Plan ID (H 1/1/2018 Plan Discontinued &	Metallic Tier	Metallic Tier Standard Actuarial Approach Value Approach	(1), On/Off o	determined	Benefit Richness (induced demand)	Senefits in addition to EHS	Provider Network	Catastrophic Eligibility	Non-Funding of CSR Adjustment	Pure Premium Admin C		rofit or tingency	Total Covered Uses Mapped into 2019 Plans @ 02-01- 2018 @ 02-01-2018	2018 Calibrated 21 Plan Adjusted Index Rate PMPM Rate	ed Plan Compan d Index Prior	pe ed to 12 % of Total	1 2	3 4	5 6	7 8	Co Dk 9 Total à
						0.796		0.796	1.134	1.000	1.000	1.000	1.000	\$ 555.40 10.7	6 3.5% 2	2.0%	118 63	\$ 363.53 \$	422.27 16.2	ĸ					123 123
onal Plana TRANSITIONAL	N/A	TRANSITIONAL				N/A N/A	N/A							N/A N/A	N/A N/A		- 4	N/A N/A	N/A						5 5
82795PA0110006	990						v off	0.795	1.114						0.7% 1.5%	2.0%	40 24 78 39	S 363.53 S		N 31.9% N 66.1%					40 40 78 78
82795PA0130001	PPO	Gold PPO 0/0/25 Rx 500	N		Gold		v oii	0.796			1.000	1.000	1.000	\$555.40	0.7% 3.5%	2.0%		5 - 5					-		
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### PA Rate Template Part IV B - Small Group Annual

### Table 11. Plan Premium Development for 21-Year-Old Non-Tobacco User

Carrier Name: Capital Advantage Insurance Company

Product(s): PPO
Market Segment: Small Group
Rate Effective Date: 1/1/2019

				Discontinued, New, Modified, Existing	1/1/2019 Plan HIOS Plan		Exchange
ı		HIOS Plan ID (Standard	1/1/2018 Plan	(D,N,M,E) for	ID (If 1/1/2018 Plan		On/Off or
	Plan Number	Component)	Marketing Name	2019	Discontinued & Mapped)	Metallic Tier	Off

Totals These cells auto-fill using the data entered in Table 10.

Plan 1	82795PA0110007 old	CareConnect 1000/0/	DM	82795PA0130001	Gold	Off
Plan 2	82795PA0110007 ver	CareConnect 3000/0/	DM	82795PA0130001	Gold	Off
Plan 3	82795PA0130001 Go	old PPO 0/0/25 Rx 500	N		Gold	Off
Plan 4	0	0	0	0	0	0
Plan 5	0	0	0	0	0	0
Plan 6	0	0	0	0	0	0
Plan 7	0	0	0	0	0	0
Plan 8	0	0	0	0	0	0
Plan 9	0	0	0	0	0	0
Plan 10	0	0	0	0	0	0
Plan 11	0	0	0	0	0	0
Plan 12	0	0	0	0	0	0
Plan 13	0	0	0	0	0	0
Plan 14	0	0	0	0	0	0
Plan 15	0	0	0	0	0	0
Plan 16	0	0	0	0	0	0
Plan 17	0	0	0	0	0	0
Plan 18	0	0	0	0	0	0
Plan 19	0	0	0	0	0	0
Plan 20	0	0	0	0	0	0
Plan 21	0	0	0	0	0	0
Plan 22	0	0	0	0	0	0
Plan 23	0	0	0	0	0	0
Plan 24	0	0	0	0	0	0
Plan 25	0	0	0	0	0	0
Plan 26	0	0	0	0	0	0
Plan 27	0	0	0	0	0	0
Plan 28	0	0	0	0	0	0
Plan 29	0	0	0	0	0	0
Plan 30	0	0	0	0	0	0
Plan 31	0	0	0	0	0	0
Plan 32	0	0	0	0	0	0
Plan 33	0	0	0	0	0	0
Plan 34	0	0	0	0	0	0
Plan 35	0	0	0	0	0	0
Plan 36	0	0	0	0	0	0
Plan 37	0	0	0	0	0	0
Plan 38	0	0	0	0	0	0
Plan 39	0	0	0	0	0	0
Plan 40	0	0	0	0	0	0
Plan 41	0	0	0	0	0	0
Plan 42	0	0	0	0	0	0

		Qu	uarter 1 2018	B, 21-year-old	Non-Tobacco	Premium PM	IPM						Qu	arter 1 2019	). 21-vear-old	d Non-Tobacco	Premium PM	IPM		
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Filing 18-20 8 7/19/2018

# PA Rate Quarterly Template Part V Consumer Factors

Table 12. Age and Tobacco Factors

	Proj	ection Perio	d Age and T	obacco F	actors	
Age	Age	Tobacco		Age	Age	Tobacco
Band	Factor	Factor		Band	Factor	Factor
0-14	0.765			40	1.278	1.000
15	0.833			41	1.302	1.000
16	0.859			42	1.325	1.000
17	0.885			43	1.357	1.000
18	0.913	1.000		44	1.397	1.000
19	0.941	1.000		45	1.444	1.000
20	0.970	1.000		46	1.500	1.000
21	1.000	1.000		47	1.563	1.000
22	1.000	1.000		48	1.635	1.000
23	1.000	1.000		49	1.706	1.000
24	1.000	1.000		50	1.786	1.000
25	1.004	1.000		51	1.865	1.000
26	1.024	1.000		52	1.952	1.000
27	1.048	1.000		53	2.040	1.000
28	1.087	1.000		54	2.135	1.000
29	1.119	1.000		55	2.230	1.000
30	1.135	1.000		56	2.333	1.000
31	1.159	1.000		57	2.437	1.000
32	1.183	1.000		58	2.548	1.000
33	1.198	1.000		59	2.603	1.000
34	1.214	1.000		60	2.714	1.000
35	1.222	1.000		61	2.810	1.000
36	1.230	1.000		62	2.873	1.000
37	1.238	1.000		63	2.952	1.000
38	1.246	1.000		64+	3.000	1.000
39	1.262	1.000				

<sup>\*</sup>PA follows the federal default age curve.

Carrier Name: Capital Advantage Insurance Company

Product(s): PPO
Market Segment: Small Group
Rate Effective Date: 1/1/2019

Table 13. Geographic Factors

	Geographic Area Factors		
Area	Counties	Current Factor	Proposed Factor
Rating Area 1			
Rating Area 2			
Rating Area 3			
Rating Area 4			
Rating Area 5			
Rating Area 6	Centre, Columbia, Lehigh, Mifflin, Montour, Northampton, Northumberland, Schutlkill, Snyder, Union	1.000	1.000
Rating Area 7	Adams, Berks, Lancaster, York	1.030	1.030
Rating Area 8			
Rating Area 9	Cumberland, Dauphin, Franklin, Fulton, Juniata, Lebanon, Perry	1.080	1.080

Table 14. Network Factors

Projecion Period Network Factors												
Network Name	Rating Area	Current Factor	Proposed Factor	DOH Approval Date								

#### Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Table B

			Projected	Projected Allowed	Projected Paid	Paid to Allowed	Average Tobacco	AV and Cost	(8)/(6*7) Induced	Induced Demand
Plan ID	Plan Name	Metal Level	Membership	Claims	Claims	Factor	<u>Factor</u>	Sharing Factor	<u>Utilization</u>	Table 10
(1)		(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
82795PA0130001	Gold PPO 0/0/25 Rx 500	Gold	1,138	\$ 700,136.97	632,049	0.90	1.000	0.80	0.88	1.13
Total			1,138	700,137	625,925	0.89	1.00	0.80	0.88	1.13
PMPM				615.23	550.02					
Rate Dev II				615.23	550.02					

Company Name: Company
Market: Small Group
Product: PPO
Effective Date of Rates: January 1, 2019

**Ending date of Rates:** 

March 31, 2019

HIOS Plan ID (On Exchange)=> HIOS Plan ID (Off Exchange)=>	82795PA	0120001	82795PA	0120001	82795PA	0120001
Plan Marketing Name =>		0/25   Rx 500	Gold PPO 0/0		Gold PPO 0/0	
Form # =>	C19-CA		C19-CA	•	C19-CA	•
Rating Area =>		5	7		9	
Network =>	PF	00	PF	90	PP	0
Metal =>	Go	old	Go	old	Go	old
Deductible =>	\$0 /\$500	Med/Rx	\$0 /\$500	Med/Rx	\$0 /\$500	Med/Rx
Coinsurance =>	0		0		09	
Copays =>		PCP/SPC/ER	\$25/\$50/\$300		\$25/\$50/\$300	
OOP Maximum =>	<u> </u>	Rx Combined	\$6650 Med/I		\$6650 Med/F	
Pediatric Dental (Yes/No) =>	Yes Tabassa	Tobacco	Yes Tabasas		Ye	
<b>Age Band</b> 0 - 14	Non-Tobacco \$313.87	\$313.87	Non-Tobacco \$323.29	<b>Tobacco</b> \$323.29	Non-Tobacco \$338.98	Tobacco
15	\$313.87	\$313.87	\$352.02	\$352.02	\$369.11	\$338.98 \$369.11
16	\$352.44	\$352.44	\$363.01	\$363.01	\$380.63	\$380.63
17	\$363.11	\$363.11	\$374.00	\$374.00	\$392.16	\$392.16
18	\$374.59	\$374.59	\$385.83	\$385.83	\$404.56	\$404.56
19	\$386.08	\$386.08	\$397.67	\$397.67	\$416.97	\$416.97
20	\$397.98	\$397.98	\$409.92	\$409.92	\$429.82	\$429.82
21	\$410.29	\$410.29	\$422.60	\$422.60	\$443.11	\$443.11
22	\$410.29	\$410.29	\$422.60	\$422.60	\$443.11	\$443.11
23	\$410.29	\$410.29	\$422.60	\$422.60	\$443.11	\$443.11
24	\$410.29	\$410.29	\$422.60	\$422.60	\$443.11	\$443.11
25	\$411.93	\$411.93	\$424.29	\$424.29	\$444.89	\$444.89
26	\$420.14	\$420.14	\$432.74	\$432.74	\$453.75	\$453.75
27	\$429.98	\$429.98	\$442.88	\$442.88	\$464.38	\$464.38
28	\$445.99	\$445.99	\$459.36	\$459.36	\$481.66	\$481.66
29	\$459.11	\$459.11	\$472.89	\$472.89	\$495.84	\$495.84
30	\$465.68	\$465.68	\$479.65	\$479.65	\$502.93	\$502.93
31 32	\$475.53	\$475.53	\$489.79	\$489.79	\$513.57	\$513.57
33	\$485.37 \$491.53	\$485.37 \$491.53	\$499.93	\$499.93 \$506.27	\$524.20 \$530.85	\$524.20
34	\$491.53	\$491.53	\$506.27 \$513.03	\$506.27	\$530.85 \$537.94	\$530.85 \$537.94
35	\$501.37	\$501.37	\$516.42	\$516.42	\$541.48	\$541.48
36	\$504.66	\$504.66	\$519.80	\$519.80	\$545.03	\$545.03
37	\$507.94	\$507.94	\$523.18	\$523.18	\$548.57	\$548.57
38	\$511.22	\$511.22	\$526.56	\$526.56	\$552.12	\$552.12
39	\$517.79	\$517.79	\$533.32	\$533.32	\$559.21	\$559.21
40	\$524.35	\$524.35	\$540.08	\$540.08	\$566.30	\$566.30
41	\$534.20	\$534.20	\$550.22	\$550.22	\$576.93	\$576.93
42	\$543.63	\$543.63	\$559.94	\$559.94	\$587.12	\$587.12
43	\$556.76	\$556.76	\$573.47	\$573.47	\$601.30	\$601.30
44	\$573.18	\$573.18	\$590.37	\$590.37	\$619.03	\$619.03
45	\$592.46	\$592.46	\$610.23	\$610.23	\$639.86	\$639.86
46	\$615.43	\$615.43	\$633.90	\$633.90	\$664.67	\$664.67
47	\$641.28	\$641.28	\$660.52	\$660.52	\$692.59	\$692.59
48 49	\$670.82	\$670.82	\$690.95	\$690.95	\$724.49	\$724.49
49 50	\$699.95 \$732.78	\$699.95 \$732.78	\$720.95 \$754.76	\$720.95 \$754.76	\$755.95 \$791.40	\$755.95 \$791.40
50 51	\$732.78 \$765.19	\$732.78 \$765.19	\$754.76 \$788.15	\$754.76 \$788.15	\$791.40 \$826.41	\$791.40
52	\$800.89	\$800.89	\$824.91	\$824.91	\$864.96	\$864.96
53	\$836.99	\$836.99	\$862.10	\$862.10	\$903.95	\$903.95
54	\$875.97	\$875.97	\$902.25	\$902.25	\$946.05	\$946.05
55	\$914.95	\$914.95	\$942.40	\$942.40	\$988.14	\$988.14
56	\$957.21	\$957.21	\$985.92	\$985.92	\$1,033.78	\$1,033.78
57	\$999.88	\$999.88	\$1,029.87	\$1,029.87	\$1,079.87	\$1,079.87
58	\$1,045.42	\$1,045.42	\$1,076.78	\$1,076.78	\$1,129.05	\$1,129.05
59	\$1,067.98	\$1,067.98	\$1,100.02	\$1,100.02	\$1,153.42	\$1,153.42
60	\$1,113.53	\$1,113.53	\$1,146.93	\$1,146.93	\$1,202.61	\$1,202.61
61	\$1,152.91	\$1,152.91	\$1,187.50	\$1,187.50	\$1,245.15	\$1,245.15
62	\$1,178.76	\$1,178.76	\$1,214.13	\$1,214.13	\$1,273.06	\$1,273.06
63	\$1,211.18	\$1,211.18	\$1,247.51	\$1,247.51	\$1,308.07	\$1,308.07
64+	\$1,230.86	\$1,230.86	\$1,267.79	\$1,267.79	\$1,329.33	\$1,329.33

Page Number: 1 12/24/2014

Company Name:
Company
Market:
Small Group
Product:
PPO
Effective Date of Rates:
April 1, 2019

Ending date of Rates:

June 30, 2019

Form # =>     Rating Area =>     Network =>     Metal =>     Deductible =>     Coinsurance =>     Copays =>     OOP Maximum =>     Pediatric Dental (Yes/No) =>	\$6650 Med/f Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	0/25   Rx 500 IC-SPG 5 O O Idd Med/Rx % D PCP/SPC/ER Rx Combined	82795PA Gold PPO 0/C C19-CA 7 PP Gold 970 /500 \$0 /\$500 \$0 /\$500 \$25/\$50/\$300 \$6650 Med/ni Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40 \$429.28	0/25   Rx 500 IC-SPG 7 OO Idd Med/Rx % D PCP/SPC/ER Rx Combined es Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	82795PAI Gold PPO 0/0 C19-CA 9 PP Go \$0 /\$500 09 \$25/\$50/\$300 \$6650 Med/R Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	/25   Rx 500 IC-SPG O Id Med/Rx % PCP/SPC/ER tx Combined
Plan Marketing Name =>   Form # =>   Rating Area =>   Network =>   Metal =>   Deductible =>   Coinsurance =>   Copays =>   \$   OOP Maximum =>   Pediatric Dental (Yes/No) =>   Age Band   No   No   No   No   No   No   No   N	Gold PPO 0/C C19-CA FP Go \$0 /\$500 S25/\$50/\$300 \$6650 Med/f Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78	0/25   Rx 500 IIC-SPG 500 Old Med/Rx % D PCP/SPC/ER Rx Combined es Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78	Gold PPO 0/0 C19-CA 7 PP G0 \$0 /\$500 00 \$25/\$50/\$300 \$6650 Med/1 Y6 Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	0/25   Rx 500 IC-SPG 7 OO Idd Med/Rx % D PCP/SPC/ER Rx Combined es Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	Gold PPO 0/0 C19-CA 9 PP Gold PPO 9/0 \$0 /\$500 \$25/\$50/\$300 \$6650 Med/F Ve Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	/25   Rx 500 IC-SPG O Id Med/Rx 6 PCP/SPC/ER tx Combined is Tobacco \$344.34 \$374.95 \$386.66 \$398.36
Form # =>  Rating Area =>  Network =>  Metal =>  Deductible =>  Coinsurance =>  Copays =>  9  OOP Maximum =>  Pediatric Dental (Yes/No) =>  Age Band  0 - 14  15  16  17  18  19  20  21	C19-CA PP Go \$0 /\$500 0' \$25/\$50/\$300 \$6650 Med/f Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78	C-SPG   C-SP	C19-CA PP Go \$0 /\$500 09 \$25/\$50/\$300 \$6650 Med/f Yo Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$331.94 \$403.96 \$416.40	IC-SPG  OO  Idd  Med/Rx  %  D PCP/SPC/ER  Rx Combined es  Tobacco  \$328.40  \$357.59  \$368.75  \$379.92  \$391.94  \$403.96  \$416.40	C19-CA 9 PP Go \$0 /\$500 9 \$25/\$50/\$300 \$6650 Med/F Ve Non-Tobacco \$344.34 \$374.95 \$386.66 \$3398.36 \$410.96 \$423.57	O O O O O O O O O O O O O O O O O O O
Rating Area =>	FPP Go So \$0 /\$500 Med/f Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$418.45	### Addition of the content of the c	PP Go \$0 /\$500 900 \$25/\$50/\$300 \$6650 Med/s Vo Non-Tobacco \$328.40 \$337.59 \$368.75 \$339.92 \$331.94 \$403.96 \$416.40	No   No   No   No   No   No   No   No	9 PP Go \$0 /\$500 09 \$25/\$50/\$300 \$6650 Med/R Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	O ld Med/Rx 6 PCP/SPC/ER tx Combined is Tobacco \$344.34 \$374.95 \$386.66 \$398.36
Network =>	PP Go \$0 /\$500 90 \$655/\$50/\$300 \$6650 Med/i Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	Med/Rx   Med/Rx   Med/Rx   Med/Rx   Med/Rx   Med/Rx   Med/Rx   Combined   Med/Rx	\$0 /\$500 \$0 /\$500 \$25/\$50/\$300 \$6650 Med/i Ye Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	Med/Rx  Med/Rx  PPCP/SPC/ER Rx Combined  ss  Tobacco  \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	PP Go \$0 /\$500 99 \$25/\$50/\$300 \$6650 Med/R Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	O lid Med/Rx % % PCP/SPC/ER tx Combined ts Tobacco \$344.34 \$374.95 \$386.66 \$398.36
Metal =>     Deductible =>     Coinsurance =>     Copays => \$     OOP Maximum =>     Pediatric Dental (Yes/No) =>     Age Band No	\$1,500   \$500   \$600   \$600   \$600   \$600   \$6650   \$6	Med/Rx % D PCP/SPC/ER Rx Combined es Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78	\$0 /\$500 \$0 /\$500 \$25/\$50/\$300 \$6650 Med/i Ye Non-Tobacco \$328.40 \$337.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	Med/Rx % DPCP/SPC/ER Rx Combined ss Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	Go \$0 /\$500 09 \$25/\$50/\$300 \$6650 Med/F Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	Id Med/Rx   % 4 PCP/SPC/ER   Ix Combined   Ix Tobacco   \$344.34   \$374.95   \$386.66   \$398.36
Deductible =>   Coinsurance =>   Copays =>   \$   OOP Maximum =>   Pediatric Dental (Yes/No) =>   Age Band   No   O - 14   15   16   17   18   19   20   21	\$0 /\$500 09 \$625/\$50/\$30( \$6650 Med/f Ve on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	Med/Rx % D PCP/SPC/ER RX Combined es Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78	\$0 /\$500 05 \$25/\$50/\$300 \$6650 Med/it Ye Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	Med/Rx % DPCP/SPC/ER Rx Combined es Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$0 /\$500 09 \$25/\$50/\$300 \$6650 Med/F Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	Med/Rx 6 PCP/SPC/ER tx Combined ts Tobacco \$344.34 \$374.95 \$386.66 \$398.36
Coinsurance =>   Copays =>   \$	05:55/\$50/\$30(\$6650 Med/f  Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	% DPCP/SPC/ER RX Combined es Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78	\$25/\$50/\$300 \$6650 Med/i Ye Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	% DPCP/SPC/ER Rx Combined es Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	9525/\$50/\$300 \$6650 Med/F Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	PCP/SPC/ER tx Combined ts Tobacco \$344.34 \$374.95 \$386.66 \$398.36
Copays =>   \$   OOP Maximum =>       Pediatric Dental (Yes/No) =>     Age Band   No     0 - 14       15       16       17       18       19       20       21	25/\$50/\$300 \$6650 Med/i Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78	PCP/SPC/ER Rx Combined es Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78	\$25/\$50/\$300 \$6650 Med/fi Ye Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	PCP/SPC/ER Rx Combined es  Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$25/\$50/\$300 \$6650 Med/F Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	PCP/SPC/ER tx Combined ts Tobacco \$344.34 \$374.95 \$386.66 \$398.36
OOP Maximum => Pediatric Dental (Yes/No) =>  Age Band  0 - 14  15  16  17  18  19  20  21	\$6650 Med/f Ye on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	Rx Combined es Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78	\$6650 Med/fi Ye Non-Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	Rx Combined es  Tobacco \$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$6650 Med/R Ye Non-Tobacco \$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	**Combined **s  **Tobacco  \$344.34  \$374.95  \$386.66  \$398.36
Pediatric Dental (Yes/No) => Age Band  0 - 14  15  16  17  18  19  20  21	on-Tobacco \$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	\$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78	\$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	\$344.34 \$374.95 \$386.66 \$398.36
0 - 14 15 16 17 18 19 20 21	\$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	\$318.84 \$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78	\$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$328.40 \$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$344.34 \$374.95 \$386.66 \$398.36 \$410.96 \$423.57	\$344.34 \$374.95 \$386.66 \$398.36
15 16 17 18 19 20 21	\$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	\$347.18 \$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78	\$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$357.59 \$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$374.95 \$386.66 \$398.36 \$410.96 \$423.57	\$374.95 \$386.66 \$398.36
16 17 18 19 20 21	\$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	\$358.01 \$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78	\$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$368.75 \$379.92 \$391.94 \$403.96 \$416.40	\$386.66 \$398.36 \$410.96 \$423.57	\$386.66 \$398.36
17 18 19 20 21	\$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$416.78	\$368.85 \$380.52 \$392.19 \$404.28 \$416.78 \$416.78	\$379.92 \$391.94 \$403.96 \$416.40	\$379.92 \$391.94 \$403.96 \$416.40	\$398.36 \$410.96 \$423.57	\$398.36
18 19 20 21	\$380.52 \$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$418.45	\$380.52 \$392.19 \$404.28 \$416.78	\$391.94 \$403.96 \$416.40	\$391.94 \$403.96 \$416.40	\$410.96 \$423.57	
19 20 21	\$392.19 \$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$418.45	\$392.19 \$404.28 \$416.78 \$416.78	\$403.96 \$416.40	\$403.96 \$416.40	\$423.57	\$410.96
20 21	\$404.28 \$416.78 \$416.78 \$416.78 \$416.78 \$418.45	\$404.28 \$416.78 \$416.78	\$416.40	\$416.40		
21	\$416.78 \$416.78 \$416.78 \$416.78 \$418.45	\$416.78 \$416.78				\$423.57
	\$416.78 \$416.78 \$416.78 \$418.45	\$416.78	\$429.28	ć	\$436.62	\$436.62
22	\$416.78 \$416.78 \$418.45		¢420.20	\$429.28	\$450.12	\$450.12
23	\$416.78 \$418.45	\$41b./X	\$429.28	\$429.28	\$450.12	\$450.12
23	\$418.45	\$416.78	\$429.28 \$429.28	\$429.28 \$429.28	\$450.12 \$450.12	\$450.12 \$450.12
25		\$418.45	\$429.28	\$429.20	\$450.12	\$450.12
26	\$426.78	\$426.78	\$439.59	\$439.59	\$460.93	\$460.93
27	\$436.79	\$436.79	\$449.89	\$449.89	\$471.73	\$471.73
28	\$453.04	\$453.04	\$466.63	\$466.63	\$489.28	\$489.28
29	\$466.38	\$466.38	\$480.37	\$480.37	\$503.69	\$503.69
30	\$473.05	\$473.05	\$487.24	\$487.24	\$510.89	\$510.89
31	\$483.05	\$483.05	\$497.54	\$497.54	\$521.69	\$521.69
32	\$493.05	\$493.05	\$507.84	\$507.84	\$532.49	\$532.49
33	\$499.30	\$499.30	\$514.28	\$514.28	\$539.25	\$539.25
34	\$505.97	\$505.97	\$521.15	\$521.15	\$546.45	\$546.45
35	\$509.31	\$509.31	\$524.58	\$524.58	\$550.05	\$550.05
36	\$512.64	\$512.64	\$528.02	\$528.02	\$553.65	\$553.65
37	\$515.97	\$515.97	\$531.45	\$531.45	\$557.25	\$557.25
38	\$519.31	\$519.31	\$534.89	\$534.89	\$560.85	\$560.85
39	\$525.98	\$525.98	\$541.76	\$541.76	\$568.05	\$568.05
40 41	\$532.64 \$542.65	\$532.64 \$542.65	\$548.62 \$558.93	\$548.62 \$558.93	\$575.26 \$586.06	\$575.26 \$586.06
42	\$552.23	\$552.23	\$568.80	\$568.80	\$596.41	\$596.41
43	\$565.57	\$565.57	\$582.54	\$582.54	\$610.82	\$610.82
44	\$582.24	\$582.24	\$599.71	\$599.71	\$628.82	\$628.82
45	\$601.83	\$601.83	\$619.89	\$619.89	\$649.98	\$649.98
46	\$625.17	\$625.17	\$643.93	\$643.93	\$675.18	\$675.18
47	\$651.43	\$651.43	\$670.97	\$670.97	\$703.54	\$703.54
48	\$681.44	\$681.44	\$701.88	\$701.88	\$735.95	\$735.95
49	\$711.03	\$711.03	\$732.36	\$732.36	\$767.91	\$767.91
50	\$744.37	\$744.37	\$766.70	\$766.70	\$803.92	\$803.92
51	\$777.29	\$777.29	\$800.61	\$800.61	\$839.48	\$839.48
52	\$813.55	\$813.55	\$837.96	\$837.96	\$878.64	\$878.64
53	\$850.23	\$850.23	\$875.74	\$875.74	\$918.25	\$918.25
54	\$889.83	\$889.83	\$916.52	\$916.52	\$961.01	\$961.01
55	\$929.42	\$929.42	\$957.30	\$957.30	\$1,003.77	\$1,003.77
56	\$972.35	\$972.35	\$1,001.52	\$1,001.52	\$1,050.14	\$1,050.14
57 59	\$1,015.69	\$1,015.69	\$1,046.16 \$1,093.81	\$1,046.16	\$1,096.95	\$1,096.95
58 59	\$1,061.96 \$1,084.88	\$1,061.96 \$1,084.88	\$1,093.81 \$1,117.42	\$1,093.81 \$1,117.42	\$1,146.91 \$1,171.67	\$1,146.91 \$1,171.67
60	\$1,084.88	\$1,084.88	\$1,117.42 \$1,165.08	\$1,117.42	\$1,171.67 \$1,221.63	\$1,171.67
61	\$1,131.14	\$1,131.14	\$1,165.08	\$1,165.08	\$1,221.63	\$1,221.63
62	\$1,171.13	\$1,171.15	\$1,233.33	\$1,233.33	\$1,264.84	\$1,293.20
63	\$1,230.33	\$1,230.33	\$1,267.24	\$1,267.24	\$1,328.76	\$1,328.76
64+	\$1,250.33	\$1,250.33	\$1,287.84	\$1,287.84	\$1,350.36	\$1,350.36

Page Number: 2 12/24/2014

Company Name: Company
Market: Small Group
Product: PPO
Effective Date of Rates: July 1, 2019

Ending date of Rates:

September 30, 2019

HIOS Plan ID (On Exchange)=>						
HIOS Plan ID (Off Exchange)=>	82795PA	0130001	82795PA	0130001	82795PA	0130001
Plan Marketing Name =>	Gold PPO 0/0	)/25   Rx 500	Gold PPO 0/0	)/25   Rx 500	Gold PPO 0/0	/25   Rx 500
Form # =>	C19-CA	IC-SPG	C19-CA	IC-SPG	C19-CA	IC-SPG
Rating Area =>	6	•	7	7	9	
Network =>	PP	0	PF	20	PP	0
Metal =>	Go		Go		Go	
Deductible =>	\$0 /\$500	-	\$0 /\$500		\$0 /\$500	-
Coinsurance =>	09		0		09	
Copays =>	\$25/\$50/\$300		\$25/\$50/\$30		\$25/\$50/\$300	
OOP Maximum =>	\$6650 Med/F			Rx Combined	\$6650 Med/F	
Pediatric Dental (Yes/No) =>	Y6		Ye		Ye	
Age Band	Non-Tobacco	Tobacco	Non-Tobacco	Tobacco	Non-Tobacco	Tobacco
0 - 14	\$323.89	\$323.89	\$333.60	\$333.60	\$349.80	\$349.80
15 16	\$352.68	\$352.68	\$363.26	\$363.26 \$374.59	\$380.89	\$380.89
17	\$363.68 \$374.69	\$363.68 \$374.69	\$374.59 \$385.93	\$374.59	\$392.78 \$404.67	\$392.78 \$404.67
18		-			\$404.67	\$404.67
18 19	\$386.55 \$398.40	\$386.55 \$398.40	\$398.14 \$410.35	\$398.14 \$410.35	\$417.47 \$430.27	\$417.47 \$430.27
20	\$398.40	\$398.40	\$410.35	\$410.35	\$430.27 \$443.53	\$430.27
21	\$423.38	\$423.38	\$425.00 \$436.08	\$436.08	\$457.25	\$457.25
22	\$423.38	\$423.38	\$436.08	\$436.08	\$457.25	\$457.25
23	\$423.38	\$423.38	\$436.08	\$436.08	\$457.25	\$457.25
24	\$423.38	\$423.38	\$436.08	\$436.08	\$457.25	\$457.25
25	\$425.07	\$425.07	\$437.83	\$437.83	\$459.08	\$459.08
26	\$433.54	\$433.54	\$446.55	\$446.55	\$468.22	\$468.22
27	\$443.70	\$443.70	\$457.01	\$457.01	\$479.20	\$479.20
28	\$460.21	\$460.21	\$474.02	\$474.02	\$497.03	\$497.03
29	\$473.76	\$473.76	\$487.98	\$487.98	\$511.66	\$511.66
30	\$480.54	\$480.54	\$494.95	\$494.95	\$518.98	\$518.98
31	\$490.70	\$490.70	\$505.42	\$505.42	\$529.95	\$529.95
32	\$500.86	\$500.86	\$515.88	\$515.88	\$540.93	\$540.93
33	\$507.21	\$507.21	\$522.43	\$522.43	\$547.79	\$547.79
34	\$513.98	\$513.98	\$529.40	\$529.40	\$555.10	\$555.10
35	\$517.37	\$517.37	\$532.89	\$532.89	\$558.76	\$558.76
36	\$520.76	\$520.76	\$536.38	\$536.38	\$562.42	\$562.42
37	\$524.14	\$524.14	\$539.87	\$539.87	\$566.08	\$566.08
38	\$527.53	\$527.53	\$543.36	\$543.36	\$569.73	\$569.73
39	\$534.31	\$534.31	\$550.33	\$550.33	\$577.05	\$577.05
40	\$541.08	\$541.08	\$557.31	\$557.31	\$584.37	\$584.37
41	\$551.24	\$551.24	\$567.78	\$567.78	\$595.34	\$595.34
42	\$560.98	\$560.98	\$577.81	\$577.81	\$605.86	\$605.86
43	\$574.53	\$574.53	\$591.76	\$591.76	\$620.49	\$620.49
44	\$591.46	\$591.46	\$609.21	\$609.21	\$638.78	\$638.78
45	\$611.36	\$611.36	\$629.70	\$629.70	\$660.27	\$660.27
46	\$635.07	\$635.07	\$654.12	\$654.12	\$685.88	\$685.88
47	\$661.74	\$661.74	\$681.60	\$681.60	\$714.68	\$714.68
48	\$692.23	\$692.23	\$712.99	\$712.99	\$747.60	\$747.60
49	\$722.29	\$722.29	\$743.95	\$743.95	\$780.07	\$780.07
50	\$756.16	\$756.16	\$778.84	\$778.84	\$816.65	\$816.65
51 53	\$789.60	\$789.60	\$813.29	\$813.29	\$852.77	\$852.77
52 52	\$826.44	\$826.44	\$851.23	\$851.23	\$892.55	\$892.55
53 54	\$863.70 \$903.92	\$863.70	\$889.61	\$889.61	\$932.79	\$932.79
54 55	\$903.92 \$944.14	\$903.92 \$944.14	\$931.03 \$972.46	\$931.03 \$972.46	\$976.23 \$1,019.67	\$976.23 \$1,019.67
55 56	\$944.14	\$944.14	\$1,017.38	\$972.46	\$1,019.67	\$1,019.67
50 57	\$987.75	\$987.75	\$1,017.38	\$1,017.38	\$1,066.77	\$1,066.77
58	\$1,031.78	\$1,031.78	\$1,002.73	\$1,002.73	\$1,114.32	\$1,114.32
59	\$1,078.77	\$1,078.77	\$1,111.14	\$1,111.14	\$1,103.07	\$1,103.07
60	\$1,102.06	\$1,102.06	\$1,133.12	\$1,183.52	\$1,190.22	\$1,190.22
61	\$1,149.03	\$1,149.03	\$1,183.32	\$1,225.39	\$1,240.98	\$1,284.87
62	\$1,183.70	\$1,216.37	\$1,252.86	\$1,252.86	\$1,313.68	\$1,313.68
63	\$1,249.82	\$1,249.82	\$1,287.31	\$1,287.31	\$1,349.80	\$1,349.80
64+	\$1,270.13	\$1,270.13	\$1,308.23	\$1,308.23	\$1,371.74	\$1,371.74

Page Number: 3 12/24/2014

Company Name: Company
Market: Small Group
Product: PPO
Effective Date of Rates: October 1, 2019

Ending date of Rates:

December 31, 2019

HIOS Plan ID (On Exchange)=>							
HIOS Plan ID (Off Exchange)=>	82795PA	0130001	82795PA	0130001	82795PA	0130001	
Plan Marketing Name =>	Gold PPO 0/0	)/25   Rx 500	Gold PPO 0/0	)/25   Rx 500	Gold PPO 0/0	)/25   Rx 500	
Form # =>	C19-CA	IC-SPG	C19-CA	IC-SPG	C19-CA	IC-SPG	
Rating Area =>		5	7	7	9		
Network =>	PF	0	PF	Ю	PPO		
Metal =>	Go	old	Go	old	Go	old	
Deductible =>	\$0 /\$500	Med/Rx	\$0 /\$500	Med/Rx	\$0 /\$500		
Coinsurance =>	0	%	0	%	09		
Copays =>	\$25/\$50/\$300		\$25/\$50/\$30		\$25/\$50/\$300		
OOP Maximum =>	\$6650 Med/I	Rx Combined	\$6650 Med/I	Rx Combined	\$6650 Med/F	Rx Combined	
Pediatric Dental (Yes/No) =>	Ye		Ye		Ye		
Age Band	Non-Tobacco	Tobacco	Non-Tobacco	Tobacco	Non-Tobacco	Tobacco	
0 - 14	\$329.01	\$329.01	\$338.88	\$338.88	\$355.33	\$355.33	
15	\$358.26	\$358.26	\$369.00	\$369.00	\$386.92	\$386.92	
16	\$369.44	\$369.44	\$380.52	\$380.52	\$398.99	\$398.99	
17	\$380.62	\$380.62	\$392.04	\$392.04	\$411.07	\$411.07	
18	\$392.66	\$392.66	\$404.44	\$404.44	\$424.08	\$424.08	
19	\$404.71	\$404.71	\$416.85	\$416.85	\$437.08	\$437.08	
20	\$417.18	\$417.18	\$429.69	\$429.69	\$450.55	\$450.55	
21	\$430.08	\$430.08	\$442.98	\$442.98	\$464.49	\$464.49	
22	\$430.08	\$430.08	\$442.98	\$442.98	\$464.49	\$464.49	
23	\$430.08	\$430.08	\$442.98 \$442.98	\$442.98	\$464.49	\$464.49	
24 25	\$430.08 \$431.80	\$430.08 \$431.80	\$442.98 \$444.75	\$442.98 \$444.75	\$464.49 \$466.34	\$464.49 \$466.34	
26	\$440.40	\$440.40	\$453.61	\$453.61	\$475.63	\$475.63	
27	\$450.72	\$450.72	\$464.25	\$464.25	\$475.03	\$486.78	
28	\$467.50	\$467.50	\$481.52	\$481.52	\$504.90	\$504.90	
29	\$481.26	\$481.26	\$495.70	\$495.70	\$519.76	\$519.76	
30	\$488.14	\$488.14	\$502.79	\$502.79	\$527.19	\$527.19	
31	\$498.46	\$498.46	\$513.42	\$513.42	\$538.34	\$538.34	
32	\$508.78	\$508.78	\$524.05	\$524.05	\$549.49	\$549.49	
33	\$515.24	\$515.24	\$530.69	\$530.69	\$556.45	\$556.45	
34	\$522.12	\$522.12	\$537.78	\$537.78	\$563.89	\$563.89	
35	\$525.56	\$525.56	\$541.32	\$541.32	\$567.60	\$567.60	
36	\$529.00	\$529.00	\$544.87	\$544.87	\$571.32	\$571.32	
37	\$532.44	\$532.44	\$548.41	\$548.41	\$575.03	\$575.03	
38	\$535.88	\$535.88	\$551.96	\$551.96	\$578.75	\$578.75	
39	\$542.76	\$542.76	\$559.04	\$559.04	\$586.18	\$586.18	
40	\$549.64	\$549.64	\$566.13	\$566.13	\$593.61	\$593.61	
41	\$559.96	\$559.96	\$576.76	\$576.76	\$604.76	\$604.76	
42	\$569.86	\$569.86	\$586.95	\$586.95	\$615.44	\$615.44	
43	\$583.62	\$583.62	\$601.13	\$601.13	\$630.31	\$630.31	
44	\$600.82	\$600.82	\$618.85	\$618.85	\$648.89	\$648.89	
45	\$621.04	\$621.04	\$639.67	\$639.67	\$670.72	\$670.72	
46	\$645.12	\$645.12	\$664.47	\$664.47	\$696.73	\$696.73	
47	\$672.22	\$672.22	\$692.38	\$692.38	\$725.99	\$725.99	
48	\$703.18	\$703.18	\$724.28	\$724.28	\$759.44	\$759.44	
49	\$733.72	\$733.72	\$755.73	\$755.73	\$792.41	\$792.41	
50	\$768.12	\$768.12	\$791.17	\$791.17	\$829.57	\$829.57	
51	\$802.10	\$802.10	\$826.16	\$826.16	\$866.27	\$866.27	
52 52	\$839.52	\$839.52	\$864.70	\$864.70	\$906.68	\$906.68	
53 54	\$877.36	\$877.36	\$903.68	\$903.68	\$947.55	\$947.55	
54 55	\$918.22 \$959.08	\$918.22 \$959.08	\$945.77 \$987.85	\$945.77 \$987.85	\$991.68 \$1,035.80	\$991.68 \$1,035.80	
56	\$1,003.38	\$1,003.38	\$1,033.48	\$987.85	\$1,035.80	\$1,033.65	
56	\$1,003.38	\$1,003.38	\$1,033.48	\$1,033.48	\$1,083.65	\$1,083.65	
58	\$1,048.10	\$1,048.10	\$1,079.33	\$1,079.55	\$1,131.95	\$1,183.51	
59	\$1,095.84	\$1,095.84	\$1,128.72	\$1,128.72	\$1,209.06	\$1,209.06	
60	\$1,119.30	\$1,119.30	\$1,133.08	\$1,133.08	\$1,260.62	\$1,260.62	
61	\$1,107.24	\$1,107.24	\$1,202.23	\$1,202.23	\$1,200.02	\$1,200.02	
62	\$1,235.62	\$1,235.62	\$1,272.69	\$1,272.69	\$1,303.21	\$1,334.47	
63	\$1,269.60	\$1,269.60	\$1,272.69	\$1,272.69	\$1,334.47	\$1,334.47	
64+	\$1,290.23	\$1,290.23	\$1,328.94	\$1,328.94	\$1,393.46	\$1,393.46	
04+	ş1,29U.23	ş1,29U.23	31,328.94	31,328.94	Ş1,393.4b	ş1,393.4b	

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#### Capital Advantage Insurance Company Small Group Plan Design Summary

				On/Off			
HIOS Plan ID	Plan Marketing Name	Product	Metal	Exchange	Network	Rating Area	Counties Covered
82795PA0130001	Gold PPO 0/0/25   Rx 500	PPO	Gold	Off	PPO	6,7,9	All

Company Name Capital Advantage Insurance Company Market Small Group

RATES FOR AGE 21, NON-TOBACCO USER, BY RATING AREA AND COUNTY

	02-01-2018 Number of Covered Lives by Rating County							
HIOS Plan ID	Plan Marketing Name	Product	Metal	On/Off Exchange				
82795PA0130001	Gold PPO 0/0/25   Rx 500	PPO	Gold	Off				

_	RATING A	REA 6									RATING AR	EA 7			RATING AREA	)					
1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	61	50	0	0	0	0	12
1		0.1				No. altra contra	No alto orbital and	6.1. 11.11				n. 1.		W. I	0	D	F 1 P .	- h			
4	Centre	Columbia	Lenign	IVIITTIIN	Montour	Northampton	Northumberland	Schuylkill	Snyaer	Union	Adams	Berks	Lancaster	York	Cumberland	Daupnin	Franklin	Fulton	Juniata	Lebanon	Perry
1	\$410.29	\$410.29	\$410.29	\$410.29	\$410.29	\$410.29	\$410.29	\$410.29	\$410.29	\$410.29	\$422.60	\$422.60	\$422.60	\$422.60	\$443.11	\$443.11	\$443.11	\$443.11	\$443.11	\$443.11	443.11

	B C D	F	<b>I</b> F	G	н	ī l	к	1	M M	1 0	P	0	R	S	т	u v	Х	Y
1	Unified Rate Review v4.3			Ü						.,		<u> </u>				, ,		
2																		
3	Company Legal Name:	<b>Capital Advan</b>	tage Insurance (	C State:	PA													
4	HIOS Issuer ID:	82795		Market:	Small Group													
5	Effective Date of Rate Change(s):	1/1/2019																
6																		
7	Market Level Calculations (Same for all Plants)	ans)																
9		•																
10 11	Section I: Experience period data																	
12	Experience Period:	1/1/2017	' to	12/31/2017														
			Experience Period															
13			Aggregate Amount		% of Prem													
14	Premiums (net of MLR Rebate) in Experier Incurred Claims in Experience Period	nce Perioa:	\$645,435 \$317,479	\$482.39 237.28	100.00% 49.19%													
15 16	Allowed Claims:		\$440,745	329.41	68.29%													
17	Index Rate of Experience Period		4 222	329.41														
18 19	Experience Period Member Months		1,338															
20 21	Section II: Allowed Claims, PMPM basis																	
21			Experienc	e Period			ction Period:	1/1/201		12/31/2019	N	id-point to Mi	d-point, Experie	nce to Projection:	24 1	months	_	
22			on Actual Expe	rience Allowed			Experience to on Period		ea irena tors	Projections, I	efore credibility	Adjustment		Credibility Manual				
П		Utilization	Utilization per	Average		Pop'l risk				Utilization per	Average		Utilization	Average				
23	Benefit Category	Description	1,000	Cost/Service	PMPM	Morbidity	Other	Cost	Util	1,000	Cost/Service	PMPM	per 1,000	Cost/Service	PMPM			
24	Inpatient Hospital Outpatient Hospital	Admits Visits	44.84 8,753.36	\$0.00 147.35	\$0.00 107.49	1.005 1.005	1.000 1.000	1.061 1.059	1.000 1.000	45.07 8,797.13	\$0.00 165.13	\$0.00 121.05		\$17,923.45 789.13	\$121.60 197.13			
26	Professional	Visits	17,426.01	85.26	123.80	1.005	1.000	1.039	1.010	17,865.15	92.70	138.00		127.94	134.98			
27	Other Medical	Services	2,932.74	50.67	12.38	1.005	1.000	1.059	1.000	2,947.40	56.78	13.95		145.05	17.25			
28	Capitation	Benefit Period	0.00	0.00	0.00	1.005	1.000	1.030	1.000	0.00	0.00	0.00		274,364.79	0.30			
24 25 26 27 28 29	Prescription Drug Total	Prescriptions	10,950.67	93.95	85.73 \$329.41	1.005	1.000	1.087	1.008	11,187.24	110.95	103.44 \$376.44	11014.09	125.86	115.52 \$586.78			
31	Total				3329.41							3370.44			\$380.78	After Credibility	Projected Per	iod Totals
32 33	Section III: Projected Experience:				Projected Allowed							0.00%			100.00%	\$586.78		\$667,750
33							ed Average Fa	-		- D14D14						0.894		Ć507.224
35							urred Claims, k Adjustments		rein & Risk Adj'	т, РМРМ						\$524.80 -10.13		\$597,221 (11,528)
36						-	-		insurance reco	veries, net of rein p	rem, PMPM					\$534.93		\$608,749
37						-	A reinsurance	recoveries,	net of rein prer	n, PMPM						0.00		<u>0</u>
38					Projected Incurred	Claims								_		\$534.93		\$608,749
40					Administrative Exp	ense Load									10.66%	68.03		77,415
41					Profit & Risk Load Taxes & Fees										2.00% 3.47%	12.76 22.15		14,518 25,202
43					Single Risk Pool Gr	oss Premium Av	g. Rate, PMPN	ı								\$637.86		\$725,884
44					Index Rate for Proj											\$603.90		
45							ver Experience	Period								32.23%		
34 35 36 37 38 39 40 41 42 43 44 45 46 47					Projected Membe	% Increase, a r Months	ıııualized:									14.99%		1,138
48																		
40	Information Not Releasable to the P		rized by Law: This in ied to persons not au									ıst not be						
50	disseminated,	, uistributea, or copi	ieu to persons not au	morized to recei	ve the information	. unauthorized	uisciosure may	result in pr	osecution to th	e ruii extent of the	idW.							

#### Product-Plan Data Collection

 Company Legal Name:
 Capital Advantage Insurance Company
 State:
 PA

 HIOS Issuer ID:
 82795
 Market:
 Small Group

 Effective Date of Rate Change(s):
 1/1/2019
 State:
 PA

#### Product/Plan Level Calculations

#### Section I: General Product and Plan Information

Product	Gateker	eper PPO	PPO
Product ID:	82795	PA011	82795PA013
Metal:	Gold	Silver	Gold
AV Metal Value	0.800	0.716	0.796
AV Pricing Value	0.800	0.716	0.796
Plan Category	Terminated	Terminated	New
Plan Type:	PPO	PPO	PPO
Plan Name	Gold CareConnect	Silver CareConnect	Gold PPO 0/0/25
	1000/0/10	3000/0/35	Rx 500
Plan ID (Standard Component ID):	82795PA0110006	82795PA0110007	82795PA0130001
Exchange Plan?	No	No	No
Historical Rate Increase - Calendar Year - 2	-2.	00%	-2.00%
Historical Rate Increase - Calendar Year - 1	6.1	10%	6.10%
Historical Rate Increase - Calendar Year 0	4.7	70%	4.70%
Effective Date of Proposed Rates	1/1/2019	1/1/2019	1/1/2019
Rate Change % (over prior filing)	0.00%	0.00%	0.00%
Cum'tive Rate Change % (over 12 mos prior)	0.00%	0.00%	0.00%
Proj'd Per Rate Change % (over Exper. Period)	-100.00%	-100.00%	#DIV/0!
Product Pate Increase %	0.0	10%	0.00%

#### Section II: Components of Premium Increase (PMPM Dollar Amount above Current Average Rate PMPM)

Plan ID (Standard Component ID):	Total	82795PA0110006	82795PA0110007	82795PA0130001
Inpatient	\$0.00	\$0.00	\$0.00	\$0.00
Outpatient	\$0.00	\$0.00	\$0.00	\$216.89
Professional	\$0.00	\$0.00	\$0.00	\$249.8
Prescription Drug	\$0.00	\$0.00	\$0.00	\$172.9
Other	\$0.00	\$0.00	\$0.00	\$24.9
Capitation	\$0.00	\$0.00	\$0.00	\$0.0
Administration	\$0.00	\$0.00	\$0.00	\$0.0
Taxes & Fees	\$0.00	\$0.00	\$0.00	\$0.0
Risk & Profit Charge	\$0.00	\$0.00	\$0.00	\$0.0
Total Rate Increase	\$0.00	\$0.00	\$0.00	\$664.7
Member Cost Share Increase	\$0.00	\$0.00	\$0.00	\$0.0

Average Current Rate PMPM	\$0.00	\$0.00	\$0.00	\$0.00
Projected Member Months	1,138	0	0	1,138

#### ttion III: Experience Period Information

Plan ID (Standard Component ID):	Total	82795PA0110006	82795PA0110007	82795PA0130001
Plan Adjusted Index Rate	\$507.93	\$589.72	\$421.65	\$0.00
Member Months	1.270	652	618	0
Total Premium (TP)	\$645,075	\$384,496	\$260,579	\$0
• •				
EHB Percent of TP, [see instructions]	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TP that are other				
than EHB	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	0.00%	0.00%	0.00%	0.00%
Total Allowed Claims (TAC)	\$411,172	\$328,375	\$82,797	\$0
EHB Percent of TAC, [see instructions]	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TAC that are other				
than EHB	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TAC	0.00%	0.00%	0.00%	0.00%
Allowed Claims which are not the issuer's obligation:	\$101,511	\$71,758	\$29,753	\$0
Portion of above payable by HHS's funds on				
behalf of insured person, in dollars	\$0			
Portion of above payable by HHS on behalf				
of insured person, as %	0.00%			
Total Incurred claims, payable with issuer funds	\$309,661	\$256,617	\$53,043	\$0
Net Amt of Rein	\$0.00	\$0.00	\$0.00	\$0.00
Risk Adjustment Transfer Amount	-\$244.449.00	-\$47.356.87	-\$197.092.13	\$0.00
	ŢZ .4,443.00	\$17,530.07	\$137,032.13	\$0.00
Incurred Claims PMPM	\$243.83	\$393.59	\$85.83	#DIV/0!
Allowed Claims PMPM	\$323.76	\$503.64	\$133.98	#DIV/0!
EHB portion of Allowed Claims, PMPM	\$323.76	\$503.64	\$133.98	#DIV/0!

#### tion IV: Projected (12 months following effective date)

Plan ID (Standard Component ID):	Total	82795PA0110006	82795PA0110007	82795PA0130001
Plan Adjusted Index Rate	\$664.70	\$0.00	\$0.00	\$664.70
Member Months	1,138	-	-	1,138
Total Premium (TP)	\$756,423	\$0	\$0	\$756,423
EHB Percent of TP, [see instructions]	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TP that are other				
than EHB	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	0.00%	0.00%	0.00%	0.00%
Total Allowed Claims (TAC)	\$797,179	\$0	\$0	\$797,179
EHB Percent of TAC, [see instructions]	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.009
Other hanglits portion of TAC	0.00%	0.00%	0.00%	0.009

,				
Allowed Claims which are not the issuer's obligation	\$180,334	\$0	\$0	\$180,334
Portion of above payable by HHS's funds on behalf of insured person, in dollars	4-			
Portion of above payable by HHS on behalf	\$0			
of insured person, as %	0.00%			
Total Incurred claims, payable with issuer funds	\$616,845	\$0	\$0	\$616,845
Net Amt of Rein	\$0	\$0	\$0	\$0
Risk Adjustment Transfer Amount	-\$11,528	\$0	\$0	-\$11,528
	411,010	4.0	-	¥20,02

# CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

# ACTUARIAL MEMORANDUM Small Group Rates Effective January 1, 2019

# **General Information**

## **Company Information**

• Company Legal Name: Capital Advantage Insurance Company – CAIC

• State: PA

HIOS Issuer ID: 82795
Market: Small Group
Effective Date: 1/1/2019

## **PID Company Information**

• Company Name: Capital Advantage Insurance Company (CAIC)

• NAIC: 41203

• Market: Small Group

• On/Off Exchange: Off Exchange

• Effective Date: 1/1/2019

• Average Rate Change: 16.2%

• Range of Requested Rate Change: 16.2% to 16.2%

• Total additional annual revenue generated from the proposed rate change: \$121,673

• Product: PPO

• Rating Areas: 6,7,9

• Metal Levels: Gold

• Current Covered Lives and Policyholders: 123/67

• 2019 Number of Plans: 1

• 2018 Number of Plans and Percent Change: 1/0%

• Contract Form #: C19-CAIC-SPG

• Form Filing SERFF #: CABC-131454964

• Binder SERFF #: CABC-PA19-125079459

• HIOS Issuer ID: 82795

• HIOS Submission Tracking Number: 82795-121751573061911

## **Company Contact Information**

•	Primary	Contact	Name:
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• Primary Contact Telephone Number:

•	Primary	Contact Email	Address:
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## **Scope and Purpose**

By this filing, Capital Advantage Insurance Company (CAIC), a subsidiary of Capital BlueCross (CBC), submits rates for products to be made available to all small groups effective January 1, 2019. CAIC will only offer small group products off the federally-facilitated exchange.

## Rate History and Proposed Variations in Rate Changes

Market	Company	Effective Date	SERFF#	Annual Increase
Small Group	CAIC	1/1/2015	CABC-129649362	0.00%
Small Group	CAIC	1/1/2016	CABC-130079821	-2.00%
Small Group	CAIC	1/1/2017	CABC-130539615	2.30%
Small Group	CAIC	7/1/2017	CABC-130954665	6.10%
Small Group	CAIC	1/1/2018	CABC-131022120	4.70%

## **Average Rate Change**

CAIC is proposing an aggregate annual 16.2% rate change. The rate change is calculated in PA Rate Template Part III, Table 10, cell AC15.

## **Membership**

Membership is shown in PA Rate Template Part I, Table 1. The average age is 39.

## **Benefit Changes 2018-2019**

A summary of proposed 2019 benefits is included in Exhibit A.

CAIC is discontinuing its Gatekeeper PPO product, and offering a Gold PPO plan.

## **Experience Period Premium and Claims**

**Single Risk Pool**: The data used to develop rates and shown in the URRT abides by 45 CFR part 156.80(d) single risk pool requirements. The single risk pool reflects all covered lives for every non-grandfathered product/plan combination for CAIC in the small group market. The single risk pool includes transitional products/plans for purposes of base rate experience.

**Base Experience Period**: The base experience period (BEP) includes completed fee-for-service paid and incurred claims for dates of service between January 1, 2017 and December 31, 2017.

Transitional membership is included in PA Rate Exhibits Table 2, and is broken out in Exhibit G1.

Paid Through Date: Claims in the BEP are paid through March 31, 2018

**Premiums** (net of MLR Rebate) in BEP: Premiums are calculated on an earned basis in the BEP. MLR rebate adjustments are equal to zero as CAIC does not expect to refund any MLR rebates in the BEP.

#### Allowed and Incurred Claims in BEP:

- Allowed claims are developed by combining paid claims with member cost-sharing.
   Allowed claims meet the definition in the URR instructions. They do not include provider quality incentive payments.
- Incurred claims are net of HHS CSR payments.
- CBC only covers Essential Health benefits (EHBs).
- CAIC does not include capitated services.
- Allowed and Incurred claims are net of pharmacy rebates. BEP rebates are completed based on actual utilization of rebate-eligible drugs and rebate amounts.

**Estimated Incurred but Not Paid Claims**: Paid claims by date of service come directly from CBC's data warehouse. The method for calculating incurred claims in the BEP is as follows:

- 1. Historical fee-for-service claims are viewed by date of service and date of payment in a claims triangle.
- 2. The claims triangle payments are then accumulated by date of service to develop factors that represent the rate of accumulation or rate of "completion".
- 3. Historical rates of completion by duration are used to derive projected rates of completion. Some of the methods used to develop projected completion factors are averages (e.g. harmonic averages, time weighted averages, geometric averages) and regression methods. Numerous items are considered when viewing these averages or regression statistics, such as the impact of high claims on perceived completion patterns.
- 4. For durations that exhibit a projected completion factor greater than the Valuation Actuary's chosen threshold (e.g. 80% complete), cumulative paid and incurred claims are divided by the projected completion factor to arrive at ultimate incurred claims. For durations that are less than the chosen threshold, a projection methodology is used. Similar to completion factor development, projection methodologies are worthy of a lengthy discussion. In general, an ultimate incurred claims PMPM is derived by projecting a recent 12-month period to the current month(s) and seasonally adjusting.
- 5. With all months having both a cumulative paid amount and an estimated ultimate incurred amount, the completion factors used in pricing are calculated by taking the quotient of the two. Allowed completion and incurred completion are assumed to be identical.

6. Both allowed and paid claims in the BEP are completed by applying completion factors by incurred month developed in Step 6.

$$BEP\ Incurred\ Claims\ =\ \sum \frac{BEP\ Paid\ Claims\ by\ Incurred\ Month}{Completion\ by\ Incurred\ Month}$$

BEP Allowed Claims

$$= \sum \frac{\textit{BEP Paid Claims} + \textit{BEP Member Cost Share by Incurred Month}}{\textit{Completion by Incurred Month}}$$

**Risk Adjustment in BEP**: Risk adjustment amounts in the BEP are equal to those reported by the Department on 5/9/2018.

**Loss Ratio in BEP:** Loss ratio is 79.17%

## **Credibility of Data**

For the purpose of rate development, CAIC small group products are combined with other product offerings (HMO, PPO) from CBC subsidiaries. Combining the experience is actuarially justifiable for several reasons:

- 1. The demographics of members buying PPO and other products are similar.
- 2. Cost and utilization between PPO and other products are similar.
- 3. Medical policy between PPO and other products are almost identical, with the exception of referrals and no out-of-network benefit on HMO.

The credibility manual PMPMs are the combination of CAIC, Capital Advantage Assurance Company (CAAC), and Keystone Health Plan Central (KHPC) HMO data. All data is trended and benefit-adjusted in the same manner as the experience data (same projection factors and trend).

## **Trend Identification**

Trend: 6.8%

Trend levels reflect CBC's best estimate of changes in utilization, provider reimbursement contracts, the network of facilities and providers, disease management initiatives and the impact of utilization management.

The following is a description of considerations used to determine trend.

- 1. Base Cost/ Change in hospital and physician contracting: The contracted increase in reimbursements to hospitals and physicians is the basis of cost trends. CBC uses the following to project future costs:
  - a. Vendor Physician Cost Model and Internal Hospital Contracting Model

- i. The medical cost models use best estimates of Capital BlueCross (CBC)'s future contracting increases with physicians and hospitals. The models use cost estimates based on varying contract effective dates by physician and hospital. All facilities and providers are considered in this modeling effort (i.e. acute and non-acute, network and non-network, inpatient and outpatient, in- area and out-of-area). From there, a monthly anticipated cost (assuming static utilization) summary is produced which can be used in projecting future claims costs. Cost trends are determined at the CBC book of business level for all commercial business.
- b. Internal Prescription Drug Trend Model
  - i. Price Inflation
  - ii. Contract Pricing
  - iii. Member Cost-Sharing
  - iv. Units per Script
  - v. Brand/Generic Mix
  - vi. Therapeutic Mix
  - vii. Cost per Script
- 2. Utilization Considerations:
  - a. Intensity of medical services rendered
  - b. Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
  - c. Further migration from brand prescription drugs to generic prescription drugs
  - d. Favorable impacts of value based benefits designs
  - e. Medical utilization estimates reviewed by CBC's Chief Medical Officer
- 3. Leveraging: The trend model is based on allowed cost increases. Paid claims trend at a higher rate than allowed due to leveraging. Leveraging is the impact of static cost-share, such as deductibles, to the paid trend. Estimated leveraging is calculated in Exhibit E1.
  - o Estimated costs are based on average plan benefit value in the month, calculated using CBC's internal benefit model.
  - o CBC expects the average benefit level in 2019 to be similar to current month, 201803.
  - As of 201803, on average, small group members pay 20% of costs, while CBC pays 80%. So for example,
    - \$2,000 in annual allowed claims results in member pay = \$400, and CBC pay = \$1,600.
    - **\$2,000** trends at 5.5% = \$2,110
    - Member pay is fixed at \$400
    - CBC pay = 2,110 400 = \$1,710
    - Total CBC trend = 1,710/1,600 1 = 6.9%
  - With an allowed trend of 5.5%, and static cost-share, leveraging will add an additional 1.4% to trend.

**Historical Experience:** Historical experience was not used to the develop trend.

**Benefit Categories**: Claims in the benefit categories displayed in the URRT come directly from CBC's data warehouse. These same categories are used to develop category-level trend. See Exhibit C for a description of benefits by benefit category.

See Exhibit E for CAIC's pricing trend, as well as cost and utilization components of the pricing trend.

## **Rate Development & Change**

## **Projection Factors**

**Changes in Morbidity:** Found in URRT Worksheet 1, "Pop'l risk Morbidity", and PA Rate Template Table 5. CAIC projects no change in morbidity.

Changes in Benefits: Benefit changes are not applied to allowed claims as allowed should stay consistent from 2017 to 2019. Benefit changes are applied in the development of future incurred claims, due to changes in member cost-share. This calculation is shown in Exhibit D, and applied in Exhibit G. The manual cost PMPMs are developed from CBC's internal benefit relativity model, discussed in the Plan Adjusted Index Rate section below. The benefit change is equal to member-month weighted average projected manual PMPM divided by member-month weighted average manual PMPM in the BEP. This process is further discussed in the Paid-to-Allowed section below.

**Changes in Demographics:** CAIC does not expect changes in demographics in its small group population.

**Changes in Network:** No Network adjustment is applied.

**Other Adjustments:** No other adjustment is applied.

Benefits, Demographics, Network and Other adjustments are found in URRT, Worksheet 1, "Other", and PA Rate Template Table 5.

#### **Index Rate**

The experience period index rate is CAIC's allowed claims PMPM, set in accordance with the single risk pool provision. All CAIC covered benefits are categorized as Essential Health Benefits (EHBs), therefore no adjustment was made to the experience period index.

**Projected Allowed Claims:** The CAIC experience period allowed claims, benefit-adjusted, trended to the projection period (See <u>Projection Factors</u> section above), and credibility adjusted, is the *Projected Allowed Claims at Current Benefits*. This number is reflected in Worksheet 1 of the URRT ("Projected Allowed Experience Claims PMPM (w/ applied credibility if applicable)").

To calculate the projected index rate:

- 1. Start with Projected Allowed Claims at Current Benefits
- 2. The *Projected Allowed Claims at Current Benefits* reflect EHBs 100 percent, so no adjustment needs to be made to add EHBs and remove non-EHB claim cost. This is the index rate for individuals renewing January December.

See Exhibit J for the Index Rate.

#### **Paid to Allowed Ratio**

CAIC used the prescribed URRT allowed claim rate development methodology in conjunction with a paid and incurred rate development methodology to determine final premium rates. The URRT projects allowed claims, and uses a paid-to-allowed ratio in order to adjust allowed claims to paid levels. This value is then used to develop premiums. In order to determine the paid-to-allowed ratio, CAIC projected paid and incurred claims, adjusted for benefits, to the experience period.

Projected Paid and Incurred Claims are calculated as follows:

- 1. Gather claims experience as described in the Data section above.
  - a. Base Experience Period (BEP) Paid Claims, Capitation, and Rx Rebates
  - b. BEP Member Months
- 2. Develop BEP Paid and Incurred Claims:

$$BEP\ Paid\ and\ Incurred\ Claims = \frac{BEP\ Paid\ Claims}{Completion\ Factor}$$

The development of completion factors is described in <u>Experience Period Premium and Claims</u> above.

3. Develop the BEP Paid and Incurred Claim PMPM:

$$\textit{BEP Paid and Incurred Claim PMPM} = \frac{\textit{BEP Paid and Incurred Claims}}{\textit{BEP Member Months}}$$

4. Develop *Trended Claim PMPM*: Using the aggregate trend described in the <u>Projection Factors</u> section above, trend the BEP Paid and Incurred Claim PMPM from the midpoint of the experience period to the midpoint of the rating period.

Trended Claim PMPM

= [BEP Paid and Incurred Claim PMPM] 
$$\times (1 + [Trend\%])^{Trend Months/12}$$

5. Develop Projected Paid and Incurred Claim PMPM:

Projected Paid and Incurred Claims PMPM
= [Trended Claim PMPM] × [Benefit Adjustment]
× [Morbidity Adjustment] × [Other Adjustment]

The *Benefit Adjustment*, *Morbidity Adjustment*, and *Other Adjustment* are discussed in the Projections Factors section above.

- 6. Develop *Projected Claims PMPM by Benefit* as follows:
  - a. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on cumulative probability distributions (CPDs), where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
  - b. This actuarial cost model derives a Manual Cost for each benefit design in the experience period, as well as plans being offered in the projection period. The average Manual Cost of the experience is compared to the Manual Cost of the base plan. The projected experience period data is then adjusted to the base plan:

$$Benefit\ Level\ Adjustment = rac{Average\ Manual\ Cost\ in\ Projection\ Period}{Manual\ Cost\ of\ Base\ Plan}$$

c. The *Projected Paid and Incurred Claim PMPM* (Step 5) is then adjusted to the Base Plan as follows:

$$Base\ Plan\ Paid\ and\ Incurred\ Claims\ PMPM \\ = \frac{Benefit\ Adjusted\ Paid\ and\ Incurred\ Claims\ PMPM}{Benefit\ Level\ Adjustment}$$

d. Each additional benefit design has its own unique Manual Cost, which can then be compared to the Base Plan to develop a Benefit Relativity:

Benefit Relativity 
$$A = \frac{Manual\ Cost\ of\ Benefit\ A}{Manual\ Cost\ of\ Base\ Plan}$$

- e. The Benefit Relativity developed in d. above is then used as a gauge to develop a final *Pricing Relativity*. This pricing relativity is developed using actuarial judgment including the following considerations:
  - i. Final premium relativities must make sense based on benefits. For example, the annual cost difference between a PPO 2000 and PPO 1000 must be less than \$1000.
  - ii. Adjustments for plan designs that fall outside of the actuarial cost model.
- a. So the *Projected Claims PMPM by Benefit* is:

Projected Claims PMPM Benefit A
= Projected Claims PMPM Base Plan
× Pricing Relativity A

- b. And to arrive at the *Total Projected Claims PMPM*, CAIC assumes a distribution of members across the benefit plans being offered in 2019. The *Total Projected Claims PMPM*:
- = Projected Claims PMPM Benefit  $A \times Expected$  Member Dist of Benefit A + Projected Claims PMPM Benefit  $B \times Expected$  Member Dis of Benefit  $B + \cdots$
- 7. The Paid-To-Allowed Ratio is then:

 $\textit{Paid to Allowed Ratio} = \frac{\textit{Total Projected Claims PMPM}}{\textit{Projected Allowed Claims at Current Benefits}}$ 

See Exhibit G for the development of the *Paid-to-Allowed Ratio*. And see Exhibit L for the plan-level projected incurred amount development.

#### Risk Adjustment

#### **Projected Risk Adjustments PMPM:**

Relevant to 2019 pricing is the impact of Commercial Risk Adjustment (CRA) payment transfers that are expected to be earned in 2019. The pricing impact is:

[Net Projected Risk Adjustments PMPM] = [Projected CRA Transfer PMPM] - [Risk Adjustment Fee PMPM]

The following items are those that we deem important in generating a CRA payment transfer adjustment:

- 1. Risk profile of the those enrolled in CRA eligible plans for the market or state (i.e. competitors) relative to risk profile of CRA eligible membership enrolled in our plans
- 2. Statewide average premiums
- 3. Current market penetration of this company and competitors in the market and in the state
- 4. 2016-2017 risk adjustment results
- 5. Market improvement in coding risk: CBC's ACA book of business has had a churn rate that makes a multi-year perspective of member diagnosis and risk very challenging. Because closing gaps in care and coding, and a myriad of other risk adjustment functions require more than a single year of data to facilitate an accurate depiction of risk, it is believed that CBC is disadvantaged in the market. This will drive CBC's relative risk to the market down over time.

To fund the HHS-risk adjustment program, issuers will remit to HHS a fee of \$0.13 PMPM. The Risk Adjustment Fee PMPM is included in the URRT Worksheet 1, "Projected Risk Adjustments PMPM", and is found on Exhibit K.

#### **Market Adjusted Index Rate**

The Market Adjusted Index Rate is calculated as the Index Rate adjusted for all allowable market-wide modifiers defined in the market rating rules, 45 CFR Part 156.80(d)(1). So,

[Market Adjusted Index Rate]

- $= ([Index\ Rate]\ x\ [Paid\ to\ Allowed\ Ratio]$
- [Net Projected ACA Reinsurace Recoveries]
- [Net Projected Risk Adjustments PMPM] + [Exchange Fees PMPM])
- ÷ [Paid to Allowed Ratio]

See Exhibit K for the development of the Market Adjusted Index Rate.

## **Retention Items**

#### **Administrative Expense Load:**

1. Administrative Expense: Calculated using an allocation method from CBC's Finance department, and trended to the rating period. Costs are allocated according to results reported through a company-wide questionnaire. On an annual basis, each cost center within the company completes a questionnaire listing the distribution of costs (in percentage terms) by product as well as by market segment. For example, the questionnaire will ask what percentage of time is spent on PPO versus HMO versus Drug versus Medicare. And separately will ask what percentage of time is spent on large group, small group, individual, and government programs. Using those distributions, all costs needed to perform the business are allocated to the proper market segments and lines of business. The administrative expense applied in the rate development is the total expense allocated to CAIC small group products. Administrative expenses are included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.

- Expense as a percentage of premium vary by plan because a fixed dollar admin PMPM is applied to each plan.
- 2. Broker Expense: Calculated based on CAIC's explicit per contract broker fee. Broker Expense is included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6 Brokers are paid on new business and renewals the same commission rate for all geographic locations, enrollment dates, and metal levels. The 2019 broker commission schedule is yet to be finalized. Attached please find the 1/1/2018 copy of the broker agreement redacted version. Files are as follows:
  - a. Redacted Agent Agreement: "SG\_18-20\_Initial\_CAIC\_PPO\_WBEBrokerSGRedacted\_Supporting\_20180518.pdf"
  - b. Redacted Preferred Producer Master Agreement: "Ind\_18-20\_Initial\_CAIC\_PPO\_PPMABrokerSGRedacted\_Supporting\_20180518.pdf"
- 3. Member Out-Of-Pocket (OOP) and Ways to Save:
  - a. Description: These products offer enhanced transparency to cost savings potential both prospectively and retrospectively. These are new services included in each of CAIC's plans that work to decrease costs by engaging members in their health care decisions. The Member OOP program will show a member, prospectively, the value of a service and the impact of member cost-sharing when that service is incurred. It allows a member to shop for the best price while introducing transparency related to the member's expected cost share at the time of service. The "Ways to Save" program allows members to receive alerts, retrospectively, informing them of cost savings that could have been incurred had they have known about competing medical providers in the area. The alerts are retrospective and offer transparency around member's healthcare options.
  - b. Costs: Costs are aggregated into CBC's total administrative expense above. No additional fee is charged. The cost is approximately \$0.25 PMPM. Included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.
- 4. Value-Based Benefits (VBB): Standard with each plan, Capital BlueCross includes wellness incentives to maximize the likelihood that consumers make positive behavioral changes, which lead to better health, and curbed health care costs for employers and employees alike. The incentive is as follows:
  - a. Complete biometric screening and receive a gift card.
  - b. Meeting biometric measure or finish online coaching program and receive a gift card reward.
  - c. The wellness program is administered through a vendor and costs are based on vendor fees, anticipated participation, and reward card amounts.
  - d. Included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.
- 5. Identity Theft Coverage: Identity protection offering will include the following components:
  - a. Credit monitoring Monitors activity that may affect credit
  - b. Fraud detection Identifies potentially fraudulent use of identity or credit
  - c. Fraud resolution support Assists members in addressing issues that arise in relation to credit monitoring and fraud detection
  - d. Included in the URRT Worksheet 1, "Administrative Load", and PA Rate Template Table 6.

6. Additional Quality Improvement: The Final Notice of Benefit and Payment Parameters (NBPP) for 2019 finalized the rule to allow issuers to apply a standard 0.8% of premium for quality improvement (QI) measures in the MLR calculation. Total QI amounts applied in rating equal 0.8%.

## Profit (or Contribution to Surplus) & Risk Margin:

7. Contingency: Contingency is included in the URRT Worksheet 1, "Profit and Risk", and PA Rate Template Table 6.

## **Taxes and Fees:**

- 1. Health Insurer Fee (HIF) Section 9010 of PPACA and Section 1406 of the Reconciliation Act (which modified PPACA) refers to HIF. The fee is a fixed-dollar amount distributed across health insurance providers. This fee has been suspended for 2019, but is projected to be re-implemented in 2020. So the fee applied is the average fee across all renewals in 2019. This is calculated in Exhibit H.
- 2. Exchange Fee All issuers participating in a federally-facilitated exchange will remit 3.5% of premium to HHS. CAIC Small Group plans are offered off-exchange only, therefore no exchange fee is applied.
- 3. Federal Income Tax: Federal Income Tax will be collected on the 2% contingency built into the premium. The projected Federal Income Tax is included in the URRT Worksheet 1, "Taxes and Fees", and PA Rate Template, Table 6.

See Exhibit H for all retention values.

# **Plan Rate Development**

The Plan Adjusted Index Rates are included in Worksheet 2, Section IV of the URRT.

The following adjustments were used to derive the Plan Adjusted Index Rate:

- 1. Actuarial Value and Cost Sharing adjustment: The Actuarial Value and Cost Sharing Adjustment is determined using CAIC's actuarial cost model. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a claim PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on CPDs, where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- 2. Induced Demand: Please see Table 8

- 3. Provider Network: The Provider network is the same across all PPO plans.
- 4. Adjustment for benefits in addition to EHBs: No benefits other than EHBs are included in the plans, so no adjustment is necessary.
- 5. Adjustment for distribution and administrative costs: Described in Non-Benefit Expenses and Profit & Risk section above.
- 6. Tobacco Adjustment: Not applied to Small Group plans.

The development of the Plan Adjusted Index rate is found in Exhibit L, and summarized in Exhibit M.

# Plan Premium Development for 21-Year-Old Non-Tobacco User

**Age Curve Calibration**: The average age factor is calculated by taking the member-weighted average of current small group enrollment by age in CAIC. Age factors are applied in accordance with CMS's Standard Age Curve. The age calibration factor is adjusted for contracts with greater than three children under the age of 21. Please see file SG\_18-20\_Initial\_CAIC\_PPO\_List-Billed\_Supporting\_20180518 for the calculation.

**Geographic Factor Calibration**: The average geographic rating factor is calculated by taking the CAIC member-weighted average by region.

Geographic Factors: CAIC performed regional analysis to quantify the cost difference between the three regions in our service area. The analysis gathered allowed claims in a 12-month period by region, normalized for demographics. We then compared the claim cost for each of the three regions, and found cost differentials between the regions, mostly due to differences in hospital contracting between regions. The data from the analysis is found in Exhibit Q.

**Tobacco Factor Calibration:** Tobacco factor not applied.

The calibration is:

[Calibrated Plan Adjusted Index Rate] = [Plan Adjusted Index Rate]  $\div$  ([Age Curve Calibration]  $\times$  [Geographic Factor Calibration]  $\times$  [Tobacco Factor])

Calibrated Plan Adjusted Index Rates are found on PA Rate Template Table 10.

The calibration factors and development are found on Exhibit N.

# **Consumer Adjusted Premium Rate Development**

The Consumer Adjusted Premium Rate is developed as follows:

1. Member-Level Consumer Adjusted Premium Rate:

```
[Member-Level\ Consumer\ Adjusted\ Premium\ Rate]\\ = [Calibrated\ Plan\ Adjusted\ Index\ Rate] \times [Age\ Factor]\\ \times [Geographic\ Factor] \times [Tobacco\ Factor]
```

[Family Consumer Adjusted Premium Rate] = ∑[Member –
 Level Consumer Adjusted Premium Rate]
 With no more than three child dependents under age 21 taken into account

All consumer-level adjustments are applied uniformly to all plans in the Single Risk Pool. These adjustments do not vary by plan. Age and Geographic factors are displayed in Exhibits O.

Base Rates, i.e. Calibrated Plan Adjusted Index Rates, are found on Exhibit P.

## **AV Metal Values**

The AV Metal Values included in Worksheet 2 of the URRT were based on the federally issued AV Calculator.

# **AV Pricing Values**

All AV Pricing values were developed using CAIC's actuarial cost model and actuarial judgment as described in section Paid to Allowed above. Differences in health status are not included.

# **Projected Loss Ratio**

See Exhibit I for the projected loss ratio calculation. The projected loss ratio is calculated using the federally prescribed MLR methodology.

# **Membership Projection**

The membership projections found in Worksheet 2 of the URRT were developed by assuming that moderate decline in enrollment and similar distribution to current.

# **Attachments and Examples**

The following is a list of Exhibits and Data to support this filing:

PA Rate Template Part I through Part V

Table 8

Exhibit A – Benefit Summary

Exhibit B – Benefit Change Summary

Exhibit C – Benefit Categories

Exhibit D – Benefit Mix

Exhibit E – Trend

Exhibit F – URRT

Exhibit F1 - Leveraging

Exhibit G – Paid-to-Allowed Development

Exhibit G1 – Transitional Data

Exhibit H – Retention

Exhibit I – Projected Loss Ratio

Exhibit J – Index Rate

Exhibit K – Market Adjusted Index Rate

Exhibit L – Rate Development by Plan

Exhibit M – Plan Adjusted Index Rates

Exhibit N – Calibration

Exhibit O – Rating Factors

Exhibit P – Quarterly Base Rates

Exhibit Q – Regional Analysis

Broker Contracts List-Billed Data

# **Actuarial Statement**

I, ASA, MAAA, am of the opinion that this filing is in compliance with the applicable Federal and State Laws and Regulations concerning the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010.

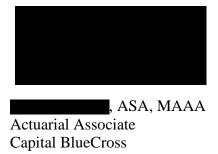
# , ASA, MAAA, do hereby certify that:

- 1. This filing has been prepared in accordance with the following:
  - a. Actuarial Standard of Practice No. 5, "Health and Disability Claims"
  - b. Actuarial Standard of Practice No. 8, "Regulatory Filings for Rates and Financial Projections for Health Plans"
  - c. Actuarial Standard of Practice No. 12, "Risk Classification"
  - d. Actuarial Standard of Practice No. 23, "Data Quality"
  - e. Actuarial Standard of Practice No. 25, "Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverage"
  - f. Actuarial Standard of Practice No. 26, "Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans"
  - g. Actuarial Standard of Practice No. 41, "Actuarial Communications".

#### 2. The index rate is:

- a. Projected in compliance with all applicable state and federal statutes and regulations (45 CFR 156.80(d) (1)).
- b. Developed in compliance with the applicable Actuarial Standards of Practice.

- c. Reasonable in relation to the benefits provided and the population anticipated to be covered.
- d. Neither excessive nor deficient.
- e. Adjusted by only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) to generate plan level rates.
- 3. The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV were calculated in accordance with actuarial standards of practice.
- 4. The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans, and in accordance with CFR 156.135(b)(2) as necessary. For any plan requiring an alternative method, the development of the actuarial value is based on one of the acceptable alternative methods outlined in 156.135(b)(2) or 156.135(b)(3) for benefits that deviate substantially from the parameters of the AVC and have a material impact on the actuarial value.
  - a. The analysis was
    - i. conducted by a member of the American Academy of Actuaries, and
    - ii. performed in accordance with generally accepted actuarial principles and methods.
- 5. All factor, benefit and other changes from the prior approved filing have been disclosed in the actuarial memorandum.
- 6. New plans cannot be considered modifications of existing plans under the uniform modification standards in 45 CFR 147.106.
- 7. The information presented in the PA Actuarial Memorandum and PA Actuarial Memorandum Rate Exhibits is consistent with the information presented in the 2019 Rate Filing Justification.





# CAPITAL ADVANTAGE INSURANCE COMPANY, INC. RFJ Part II – Consumer Friendly Justification

Rate Increase Considerations: Changes being requested are based upon consideration of the factors that influence future period cost structures. The primary drivers of change in future costs are:

- Anticipated increase in facility and physician unit costs
- o Anticipated changes in prescription drug unit costs
- o Continuing change in utilization such as
  - Intensity of medical services rendered
  - Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
  - Further migration from brand prescription drugs to generic prescription drugs
  - Favorable impacts of value based benefits designs
- o Prescription drug patent expirations and new to market brand drugs
- Leveraging associated with unchanged cost share components such as deductible and copays
- o Inflation adjustment to administrative expenses
- o Suspension of the Health Insurer Fee in 2019

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82795PA0130001	Rating Area 6	No Preference	59	1067.98
82795PA0130001 82795PA0130001		No Preference No Preference	60	
82795PA0130001	Rating Area 6	No Preference	62	1178.76
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82795PA0130001	Rating Area 7	No Preference	26	432.74
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82795PA0130001	Rating Area 7	No Preference	32	499.93
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82795PA0130001	Rating Area 7	No Preference	35	516.42
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82795PA0130001	Rating Area 7	No Preference	51	788.15
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82795PA0130001	Rating Area 7	No Preference	54	902.25
82795PA0130001 82795PA0130001		No Preference No Preference	55 56	
02/95PAU130001	rading Alea I	140 FIGURENCE	56	985.92

82795PA0130001	Pating Area 7	No Preference	57	1029.87
82795PA0130001		No Preference	58	1029.87
82795PA0130001		No Preference	59	1100.02
82795PA0130001	· · · · ·	No Preference	60	1146.93
82795PA0130001		No Preference	61	1187.50
82795PA0130001		No Preference	62	1214.13
82795PA0130001	•	No Preference	63	1247.51
82795PA0130001	· · · · · ·	No Preference	64 and over	1267.79
82795PA0130001	, ,	No Preference	0-14	338.98
82795PA0130001		No Preference	15	369.11
82795PA0130001	Rating Area 9	No Preference	16	380.63
82795PA0130001	Rating Area 9	No Preference	17	392.16
82795PA0130001	Rating Area 9	No Preference	18	404.56
82795PA0130001		No Preference	19	416.97
82795PA0130001	Rating Area 9	No Preference	20	429.82
82795PA0130001	Rating Area 9	No Preference	21	443.11
82795PA0130001	Rating Area 9	No Preference	22	443.11
82795PA0130001		No Preference	23	443.11
82795PA0130001	Rating Area 9	No Preference	24	443.11
82795PA0130001	· · · · · ·	No Preference	25	444.89
82795PA0130001	Rating Area 9	No Preference	26	453.75
82795PA0130001	Rating Area 9	No Preference	27	464.38
82795PA0130001	· · · · · ·	No Preference	28	481.66
82795PA0130001	· · · · · ·	No Preference	29	495.84
82795PA0130001	· · · · · ·	No Preference	30	502.93
82795PA0130001	· · · · · ·	No Preference	31	513.57
82795PA0130001		No Preference	32	524.20
82795PA0130001		No Preference	33	530.85
82795PA0130001	· · · · · ·	No Preference	34	537.94
82795PA0130001		No Preference	35	541.48
82795PA0130001		No Preference	36	545.03
82795PA0130001	· · · · · ·	No Preference	37	548.57
82795PA0130001	· · · · · ·	No Preference	38	552.12
82795PA0130001	· · · · · ·	No Preference	39	559.21
82795PA0130001		No Preference	40	566.30
82795PA0130001		No Preference	41	576.93
82795PA0130001	· · · · · ·	No Preference	42	587.12
82795PA0130001	· · · · · ·	No Preference	43	601.30
82795PA0130001		No Preference	44	619.03
82795PA0130001		No Preference	45	639.86
82795PA0130001		No Preference	46	664.67 692.59
82795PA0130001		No Preference	47	
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	48 49	724.49 755.95
	· · · · · ·	No Preference	<u>49</u> 50	755.95 791.40
82795PA0130001 82795PA0130001	•	No Preference	50	826.41
82795PA0130001 82795PA0130001	_	No Preference	51	864.96
82795PA0130001		No Preference	53	903.95
82795PA0130001	· · · · · ·	No Preference	53	946.05
82795PA0130001		No Preference	55	946.05
82795PA0130001	•	No Preference	56	1033.78
82795PA0130001		No Preference	57	1079.87
82795PA0130001	•	No Preference	58	1129.05
82795PA0130001		No Preference	59	1153.42
82795PA0130001		No Preference	60	1202.61
82795PA0130001	· · · · · · ·	No Preference	61	1245.15
82795PA0130001		No Preference	62	1273.06
82795PA0130001		No Preference	63	1308.07
82795PA0130001	· · · · · · ·	No Preference	64 and over	
32.33010000			2 : 22 0101	1120.00

2019 Rates Table Template v8.1	All fields with an asterisk (*) are requi	red. To validate press Validate button or C	trl + Shift + I. To finalize press Finalize	hutton or Ctrl + Shift + F
2010 Nates Table Telliplate Vo. I		select Family-Tier Rates under Rating Met	•	Zamon or our + Office + 1.
		ate, select Age-Based Rates under Rating		for every age band.
		cco User, you must give a rate for Tobacco eet button, or Ctrl + Shift + H. All plans mu		
HIOS Issuer ID*	82795	· · · · · · · · · · · · · · · · · · ·	2.2.2.2.2.2.2.	
Federal TIN* Rate Effective Date*	23-2195219 4/1/2019			
Rate Expiration Date*	6/30/2019			
Rating Method*	Age-Based Rates			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
Required:	Required:	Required: Select if Tobacco use of subscriber is used to	Required:	Required:
Enter the 14-character Plan ID	Select the Rating Area ID	determine if a person is eligible for a rate from a plan	rate	Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0130001	Rating Area 6	No Preference	0-14	318.84
82795PA0130001 82795PA0130001		No Preference No Preference	15 16	
82795PA0130001 82795PA0130001	•	No Preference	17	
82795PA0130001 82795PA0130001		No Preference No Preference	18	
82795PA0130001	Rating Area 6	No Preference	20	404.28
82795PA0130001 82795PA0130001		No Preference No Preference	21	416.78 416.78
82795PA0130001	Rating Area 6	No Preference	23	416.78
82795PA0130001 82795PA0130001		No Preference No Preference	24 25	
82795PA0130001		No Preference	26	
82795PA0130001 82795PA0130001	Rating Area 6	No Preference No Preference	27 28	453.04
82795PA0130001 82795PA0130001		No Preference No Preference	29 30	
82795PA0130001	Rating Area 6	No Preference	31	483.05
82795PA0130001 82795PA0130001		No Preference No Preference	32	
82795PA0130001	Rating Area 6	No Preference	34	505.97
82795PA0130001 82795PA0130001		No Preference No Preference	35 36	
82795PA0130001 82795PA0130001	Rating Area 6	No Preference No Preference	37 38	515.97
82795PA0130001 82795PA0130001	•	No Preference	39	
82795PA0130001 82795PA0130001		No Preference No Preference	40	
82795PA0130001	Rating Area 6	No Preference	42	552.23
82795PA0130001 82795PA0130001		No Preference No Preference	43	
82795PA0130001	Rating Area 6	No Preference	45	601.83
82795PA0130001 82795PA0130001	•	No Preference No Preference	46	
82795PA0130001		No Preference	48 49	
82795PA0130001 82795PA0130001		No Preference No Preference	50	
82795PA0130001 82795PA0130001		No Preference No Preference	51 52	
82795PA0130001	Rating Area 6	No Preference	53	850.23
82795PA0130001 82795PA0130001		No Preference No Preference	54 55	
82795PA0130001	Rating Area 6	No Preference	56	972.35
82795PA0130001 82795PA0130001		No Preference No Preference	57 58	
82795PA0130001 82795PA0130001		No Preference No Preference	59 60	
82795PA0130001 82795PA0130001		No Preference	61	1171.15
82795PA0130001 82795PA0130001		No Preference No Preference	62	
82795PA0130001	Rating Area 6	No Preference	64 and over	1250.33
82795PA0130001 82795PA0130001	•	No Preference No Preference	0-14 15	
82795PA0130001	Rating Area 7	No Preference	16	368.75
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	17 18	391.94
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	19 20	403.96
82795PA0130001	Rating Area 7	No Preference	21	429.28
82795PA0130001 82795PA0130001		No Preference No Preference	22	
82795PA0130001	Rating Area 7	No Preference	24	429.28
82795PA0130001 82795PA0130001		No Preference No Preference	25 26	
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	27 28	449.89
82795PA0130001	Rating Area 7	No Preference	29	480.37
82795PA0130001 82795PA0130001		No Preference No Preference	30 31	
82795PA0130001	Rating Area 7	No Preference	32	507.84
82795PA0130001 82795PA0130001	o o	No Preference No Preference	33	
82795PA0130001	Rating Area 7	No Preference	35	524.58
82795PA0130001 82795PA0130001	•	No Preference No Preference	36 37	
82795PA0130001 82795PA0130001		No Preference No Preference	38 39	534.89
82795PA0130001	Rating Area 7	No Preference	40	548.62
82795PA0130001 82795PA0130001		No Preference No Preference	41	
82795PA0130001	Rating Area 7	No Preference	43	582.54
82795PA0130001 82795PA0130001		No Preference No Preference	44	
82795PA0130001	Rating Area 7	No Preference	46	643.93
82795PA0130001 82795PA0130001	•	No Preference No Preference	47	
82795PA0130001	Rating Area 7	No Preference	49	732.36
82795PA0130001 82795PA0130001	•	No Preference No Preference	50 51	
82795PA0130001	Rating Area 7	No Preference	52	837.96
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	53 54	
82795PA0130001	Rating Area 7	No Preference	55	957.30
82795PA0130001	Kating Area /	No Preference	56	1001.52

82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         57           eference         58           eference         59           eference         60           eference         61           eference         63           eference         64 and over           eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         19           eference         20           eference         21           eference         22           eference         22           eference         22           eference         22	344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         59           eference         60           eference         61           eference         62           eference         64 and over           eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         22	1117.42 1165.08 1206.29 1233.33 1267.24 1287.84 344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         60           eference         61           eference         62           eference         63           eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         21           eference         22	1165.08 1206.29 1233.33 1267.24 1287.84 344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         61           eference         62           eference         63           eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         21           eference         22	1206.29 1233.33 1267.24 1287.84 344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         62           eference         63           eference         64 and over           eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         22	1233.33 1267.24 1287.84 344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         63           eference         64 and over           eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         22	1267.24 1287.84 344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 7 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         64 and over           eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         22	1287.84 344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         0-14           eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         22	344.34 374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         15           eference         16           eference         17           eference         18           eference         20           eference         21           eference         22	374.95 386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         16           eference         17           eference         18           eference         19           eference         20           eference         21           eference         22	386.66 398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         17           eference         18           eference         19           eference         20           eference         21           eference         22	398.36 410.96 423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         18           eference         19           eference         20           eference         21           eference         22	410.96 423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         19           eference         20           eference         21           eference         22	410.96 423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         19           eference         20           eference         21           eference         22	423.57 436.62
82795PA0130001 Rating Area 9 No Pre	eference         20           eference         21           eference         22	
82795PA0130001 Rating Area 9 No Pre 82795PA0130001 Rating Area 9 No Pre	eference         21           eference         22	
82795PA0130001 Rating Area 9 No Pre 82795PA0130001 Rating Area 9 No Pre 82795PA0130001 Rating Area 9 No Pre 82795PA0130001 Rating Area 9 No Pre	eference 22	450.12
82795PA0130001 Rating Area 9 No Pre 82795PA0130001 Rating Area 9 No Pre 82795PA0130001 Rating Area 9 No Pre		450.12
82795PA0130001 Rating Area 9 No Pre 82795PA0130001 Rating Area 9 No Pre	20	450.12
82795PA0130001 Rating Area 9 No Pre	eference 24	450.12
		451.92
NO FIE		460.93
	eference 27	471.73
· · · · · · · · · · · · · · · · · · ·		
	eference 28 eference 29	489.28
3		503.69
	eference 30	510.89
	eference 31	521.69
· · · · · · · · · · · · · · · · · · ·	eference 32	532.49
	eference 33	539.25
3	eference 34	546.45
	eference 35	550.05
	eference 36	553.65
	eference 37	557.25
· ·	eference38	560.85
	eference 39	568.05
· · · · · · · · · · · · · · · · · · ·	eference 40	575.26
	eference 41	586.06
	eference 42	596.41
	eference 43	610.82
82795PA0130001 Rating Area 9 No Pre	eference 44	628.82
82795PA0130001 Rating Area 9 No Pre	eference 45	649.98
82795PA0130001 Rating Area 9 No Pre	eference 46	675.18
	eference 47	703.54
82795PA0130001 Rating Area 9 No Pre	eference 48	735.95
	eference 49	767.91
82795PA0130001 Rating Area 9 No Pre	eference 50	803.92
82795PA0130001 Rating Area 9 No Pre	eference 51	
	eference 52	
· · · · · · · · · · · · · · · · · · ·	eference 53	
· · · · · · · · · · · · · · · · · · ·	eference 54	961.01
	eference 55	
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	eference 57	1096.95
	eference 58	1146.91
3	eference 59	
· ·	eference 60	
	eference 61	1264.84
	eference 62	1293.20
3	eference 63	
	eference 64 and over	
02/301 A0100001 Natility Alea 9 No Fle	04 and over	1550.50

2010 Dates Table Tampleto v9 1	All fields with an astorial (*) are requi	rad. Ta validata muasa Validata hyuttan ay Ol	ul . Chift . I To finaliza nyana Finaliza	huston or Chil. Chift . F
2019 Rates Table Template v8.1		red. To validate press Validate button or Ct select Family-Tier Rates under Rating Meti	<u> </u>	button or Ctrl + Shift + F.
	If you are not in a community rating sta	ate, select Age-Based Rates under Rating I	Method and provide an Individual Rate	for every age band.
		cco User, you must give a rate for Tobacco eet button, or Ctrl + Shift + H. All plans mu		
HIOS Issuer ID*	82795	ook saktorij er ear r erint r rivriii piane ma		
Federal TIN* Rate Effective Date*	23-2195219 7/1/2019			
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Rating Method*	Age-Based Rates			
Di IDa	Define Anna IDS	<del>-</del>		1. 11. 15.4
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
		Required:	Danishada	Demoire de
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a		Required: Enter the rate of an Individual Non-Tobacco or
		plan	rate	No Preference enrollee on a plan
82795PA0130001		No Preference No Preference	0-14	323.89 352.68
82795PA0130001 82795PA0130001	<u> </u>	No Preference	<u>15</u>	363.68
82795PA0130001	•	No Preference	17	374.69
82795PA0130001 82795PA0130001	<u> </u>	No Preference No Preference		386.55 398.40
82795PA0130001	•	No Preference	20	410.68
82795PA0130001 82795PA0130001	•	No Preference No Preference	21	423.38 423.38
82795PA0130001	Rating Area 6	No Preference	23	423.38
82795PA0130001 82795PA0130001	•	No Preference No Preference	24 25	423.38 425.07
82795PA0130001 82795PA0130001	•	No Preference	26	433.54
82795PA0130001 82795PA0130001	•	No Preference No Preference	27 28	443.70 460.21
82795PA0130001 82795PA0130001		No Preference	29	473.76
82795PA0130001 82795PA0130001	•	No Preference No Preference	30 31	480.54 490.70
82795PA0130001 82795PA0130001	•	No Preference	31 32	500.86
82795PA0130001	Rating Area 6	No Preference	33	507.21
82795PA0130001 82795PA0130001		No Preference No Preference	34 35	513.98 517.37
82795PA0130001	Rating Area 6	No Preference	36	520.76
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	37 38	524.14 527.53
82795PA0130001	Rating Area 6	No Preference	39	534.31
82795PA0130001 82795PA0130001		No Preference No Preference	40	541.08 551.24
82795PA0130001	Rating Area 6	No Preference	42	560.98
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	43	574.53 591.46
82795PA0130001		No Preference	45	611.36
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	<u>46</u> 47	635.07 661.74
82795PA0130001	Rating Area 6	No Preference	48	692.23
82795PA0130001		No Preference	49	722.29
82795PA0130001 82795PA0130001	•	No Preference No Preference	50 51	756.16 789.60
82795PA0130001	Rating Area 6	No Preference	52	826.44
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	53 54	863.70 903.92
82795PA0130001	Rating Area 6	No Preference	55	944.14
82795PA0130001 82795PA0130001		No Preference No Preference	56 57	987.75 1031.78
82795PA0130001	Rating Area 6	No Preference	58	1078.77
82795PA0130001 82795PA0130001		No Preference No Preference	59 60	1102.06 1149.05
82795PA0130001	Rating Area 6	No Preference	61	1189.70
82795PA0130001 82795PA0130001		No Preference No Preference	62 63	1216.37 1249.82
82795PA0130001	Rating Area 6	No Preference	64 and over	1270.13
82795PA0130001		No Preference	0-14	333.60
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	15 16	363.26 374.59
82795PA0130001	<u> </u>	No Preference	17	385.93 398.14
82795PA0130001 82795PA0130001		No Preference No Preference	18 19	398.14 410.35
82795PA0130001	Rating Area 7	No Preference	20	423.00
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	21 22	436.08 436.08
82795PA0130001	Rating Area 7	No Preference	23	436.08
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	24 25	436.08 437.83
82795PA0130001	Rating Area 7	No Preference	26	446.55
82795PA0130001 82795PA0130001		No Preference No Preference	27 28	457.01 474.02
82795PA0130001	Rating Area 7	No Preference	29	487.98
82795PA0130001 82795PA0130001		No Preference No Preference	30 31	494.95 505.42
82795PA0130001	Rating Area 7	No Preference	32	515.88
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	33 34	522.43 529.40
82795PA0130001	Rating Area 7	No Preference	35	532.89
82795PA0130001 82795PA0130001	•	No Preference No Preference	36 37	536.38 539.87
82795PA0130001	Rating Area 7	No Preference	38	543.36
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	39 40	550.33 557.31
82795PA0130001	Rating Area 7	No Preference	41	567.78
82795PA0130001 82795PA0130001	<u> </u>	No Preference No Preference	42 43	577.81 591.76
82795PA0130001	Rating Area 7	No Preference	43	609.21
82795PA0130001	Rating Area 7	No Preference	45	629.70
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	46 47	654.12 681.60
82795PA0130001	Rating Area 7	No Preference	48	712.99
82795PA0130001 82795PA0130001	•	No Preference No Preference	<u>49</u> 50	743.95 778.84
82795PA0130001	Rating Area 7	No Preference	51	813.29
82795PA0130001 82795PA0130001		No Preference No Preference	52 53	851.23 889.61
82795PA0130001	Rating Area 7	No Preference	54	931.03
82795PA0130001 82795PA0130001		No Preference No Preference	<u>55</u> 56	972.46 1017.38

82795PA0130001	Pating Area 7	No Preference	57	1062.73
82795PA0130001		No Preference	58	1111.14
82795PA0130001		No Preference	59	1135.12
82795PA0130001	o o	No Preference	60	1183.52
82795PA0130001		No Preference	61	1225.39
82795PA0130001		No Preference	62	1252.86
82795PA0130001	•	No Preference	63	1287.31
82795PA0130001	· · · · ·	No Preference	64 and over	1308.23
82795PA0130001	, ,	No Preference	0-14	349.80
82795PA0130001		No Preference	15	380.89
82795PA0130001	o de la companya de	No Preference	16	392.78
82795PA0130001	o de la companya de	No Preference	17	404.67
82795PA0130001	o de la companya de	No Preference	18	417.47
82795PA0130001		No Preference	19	430.27
82795PA0130001		No Preference	20	443.53
82795PA0130001		No Preference	21	457.25
82795PA0130001	o de la companya de	No Preference	22	457.25
82795PA0130001	o de la companya de	No Preference	23	457.25
82795PA0130001		No Preference	24	457.25
82795PA0130001		No Preference	25	459.08
82795PA0130001	o de la companya de	No Preference	25	468.22
82795PA0130001	o de la companya de	No Preference	27	479.20
82795PA0130001	o de la companya de	No Preference	28	497.03
82795PA0130001	o de la companya de	No Preference	29	511.66
82795PA0130001	o de la companya de	No Preference	30	511.00
82795PA0130001	o de la companya de	No Preference	31	529.95
	o de la companya de	No Preference		529.95
82795PA0130001 82795PA0130001		No Preference	32	540.93
		No Preference	33	555.10
82795PA0130001 82795PA0130001	o de la companya de	No Preference	35	558.76
		No Preference	35	562.42
82795PA0130001 82795PA0130001		No Preference	37	566.08
82795PA0130001	· · · · ·	No Preference	38	569.73
82795PA0130001	o de la companya de	No Preference	39	577.05
	· · · · ·	No Preference	40	
82795PA0130001 82795PA0130001		No Preference	40	584.37 595.34
			42	605.86
82795PA0130001	o de la companya de	No Preference  No Preference		
82795PA0130001	· · · · ·		43	620.49
82795PA0130001 82795PA0130001		No Preference No Preference	44	638.78 660.27
82795PA0130001		No Preference	45	685.88
82795PA0130001		No Preference	46	714.68
82795PA0130001 82795PA0130001		No Preference		714.68
82795PA0130001 82795PA0130001		No Preference	48 49	747.60
	•	No Preference  No Preference	<u>49</u> 50	780.07 816.65
82795PA0130001 82795PA0130001	<u> </u>		50	852.77
82795PA0130001 82795PA0130001	-	No Preference	52	892.55
82795PA0130001 82795PA0130001		No Preference  No Preference	52	932.79
	o de la companya de	_	53	
82795PA0130001 82795PA0130001		No Preference No Preference	54 55	976.23 1019.67
82795PA0130001 82795PA0130001	•	No Preference  No Preference	55	1019.67
82795PA0130001 82795PA0130001		No Preference	57	1114.32
82795PA0130001 82795PA0130001	•	No Preference  No Preference	57	1114.32
		No Preference	58	1190.22
82795PA0130001		No Preference  No Preference		
82795PA0130001	o de la companya de		60	1240.98
82795PA0130001		No Preference  No Preference	61	1284.87
82795PA0130001			62	1313.68
82795PA0130001	o de la companya de	No Preference	63	1349.80
82795PA0130001	Rating Area 9	No Preference	64 and over	1371.74

2010 Pates Table Template v9 1	All fields with an actorick (*) are requi	rad. To validate proce Validate button or C	trl . Shift . I To finalize proce Finalize	hutton or Ctrl + Shift + E
2019 Rates Table Template v8.1		red. To validate press Validate button or C select Family-Tier Rates under Rating Met	<u> </u>	button or Ctri + Snirt + F.
	If you are not in a community rating sta	ate, select Age-Based Rates under Rating	Method and provide an Individual Rate	for every age band.
		cco User, you must give a rate for Tobacco eet button, or Ctrl + Shift + H. All plans mu		
HIOS Issuer ID*	82795	· · · · · · · · · · · · · · · · · · ·	or have the came dates on a chock	
Federal TIN* Rate Effective Date*	23-2195219 10/1/2019			
Rate Expiration Date*	12/31/2019			
Rating Method*	Age-Based Rates			
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*
	······································			
Parada da	Domino di	Required:	Required:	Required:
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Select the age of a subscriber eligible for the rate	Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan
82795PA0130001	Pating Area 6	No Preference	0-14	329.01
82795PA0130001		No Preference	15	
82795PA0130001 82795PA0130001	•	No Preference No Preference		369.44 380.62
82795PA0130001	•	No Preference	18	
82795PA0130001 82795PA0130001	· · · · ·	No Preference No Preference		
82795PA0130001	Rating Area 6	No Preference	21	430.08
82795PA0130001 82795PA0130001	· · · · ·	No Preference No Preference	22	
82795PA0130001	Rating Area 6	No Preference	24	430.08
82795PA0130001 82795PA0130001	· · · · ·	No Preference No Preference	25 26	
82795PA0130001	Rating Area 6	No Preference	27	450.72
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	28 29	
82795PA0130001	· · · · ·	No Preference No Preference	30	488.14 498.46
82795PA0130001 82795PA0130001	Rating Area 6	No Preference	31 32	508.78
82795PA0130001 82795PA0130001		No Preference No Preference	33 34	
82795PA0130001	Rating Area 6	No Preference	35	525.56
82795PA0130001 82795PA0130001		No Preference No Preference	36 37	
82795PA0130001	Rating Area 6	No Preference	38	535.88
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	39 40	
82795PA0130001	Rating Area 6	No Preference	41	559.96
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	42	
82795PA0130001	· · · · ·	No Preference	44	
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	45 46	
82795PA0130001	· · · · · ·	No Preference	47	672.22
82795PA0130001 82795PA0130001	· · · · ·	No Preference No Preference	48 49	
82795PA0130001		No Preference	50	
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	51 52	802.10 839.52
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	53 54	
82795PA0130001	Rating Area 6	No Preference	55	959.08
82795PA0130001 82795PA0130001		No Preference No Preference	56 57	1003.38 1048.10
82795PA0130001	Rating Area 6	No Preference	58	1095.84
82795PA0130001 82795PA0130001		No Preference No Preference	59 60	
82795PA0130001	Rating Area 6	No Preference	61	1208.52
82795PA0130001 82795PA0130001		No Preference No Preference	62 63	
82795PA0130001	Rating Area 6	No Preference	64 and over	1290.23
82795PA0130001 82795PA0130001	•	No Preference No Preference	0-14 15	
82795PA0130001 82795PA0130001		No Preference No Preference	16 17	380.52 392.04
82795PA0130001	Rating Area 7	No Preference	18	404.44
82795PA0130001 82795PA0130001		No Preference No Preference		
82795PA0130001	Rating Area 7	No Preference	21	442.98
82795PA0130001 82795PA0130001	· · · · ·	No Preference No Preference	22 23	
82795PA0130001	Rating Area 7	No Preference	24	442.98
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	25 26	
82795PA0130001 82795PA0130001		No Preference No Preference	27 28	464.25 481.52
82795PA0130001	Rating Area 7	No Preference	29	495.70
82795PA0130001 82795PA0130001		No Preference No Preference	30 31	502.79 513.42
82795PA0130001	Rating Area 7	No Preference	32	524.05
82795PA0130001 82795PA0130001	<u> </u>	No Preference No Preference	33 34	
82795PA0130001	Rating Area 7	No Preference	35	541.32
82795PA0130001 82795PA0130001	•	No Preference No Preference	36 37	
82795PA0130001	Rating Area 7	No Preference	38	551.96
82795PA0130001 82795PA0130001	· · · · ·	No Preference No Preference	39 40	
82795PA0130001	Rating Area 7	No Preference	41	576.76 586.05
82795PA0130001 82795PA0130001	· · · · · ·	No Preference No Preference	42 43	
82795PA0130001 82795PA0130001	Rating Area 7	No Preference	44	618.85
82795PA0130001 82795PA0130001		No Preference No Preference	45 46	664.47
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	47 48	692.38
82795PA0130001	Rating Area 7	No Preference	49	755.73
82795PA0130001 82795PA0130001	Rating Area 7	No Preference No Preference	50 51	791.17 826.16
82795PA0130001	Rating Area 7	No Preference	52	864.70
82795PA0130001 82795PA0130001		No Preference No Preference	53 54	
82795PA0130001	Rating Area 7	No Preference	55	987.85
82795PA0130001	Rating Area 7	No Preference	56	1033.48

02705D40420004	Dating Area 7	No Droference		4070 55
82795PA0130001 82795PA0130001		No Preference  No Preference	57 58	1079.55 1128.72
82795PA0130001	· · · · · ·	No Preference	59	1153.08
82795PA0130001	· · · · · ·	No Preference	60	1202.25
82795PA0130001		No Preference	61	1244.78
82795PA0130001		No Preference	62	1272.69
82795PA0130001	· · · · · ·	No Preference	63	
82795PA0130001	· · · · · ·	No Preference	64 and over	1328.94
82795PA0130001	, ,	No Preference	0-14	355.33
82795PA0130001		No Preference	15	386.92
82795PA0130001	· · · · · ·	No Preference	16	398.99
82795PA0130001	· · · · · ·	No Preference	17	411.07
82795PA0130001	Rating Area 9	No Preference	18	424.08
82795PA0130001	Rating Area 9	No Preference	19	437.08
82795PA0130001	Rating Area 9	No Preference	20	450.55
82795PA0130001	Rating Area 9	No Preference	21	464.49
82795PA0130001	Rating Area 9	No Preference	22	464.49
82795PA0130001	Rating Area 9	No Preference	23	464.49
82795PA0130001	Rating Area 9	No Preference	24	464.49
82795PA0130001	Rating Area 9	No Preference	25	466.34
82795PA0130001	Rating Area 9	No Preference	26	475.63
82795PA0130001	Rating Area 9	No Preference	27	486.78
82795PA0130001		No Preference	28	504.90
82795PA0130001	•	No Preference	29	519.76
82795PA0130001	•	No Preference	30	527.19
82795PA0130001	· · · · ·	No Preference	31	538.34
82795PA0130001		No Preference	32	549.49
82795PA0130001	· · · · · ·	No Preference	33	556.45
82795PA0130001	· · · · ·	No Preference	34	563.89
82795PA0130001	· · · · ·	No Preference	35	567.60
82795PA0130001	· · · · ·	No Preference	36	
82795PA0130001	· · · · · ·	No Preference	37	575.03
82795PA0130001	· · · · ·	No Preference	38	578.75
82795PA0130001	· · · · · ·	No Preference	39	586.18
82795PA0130001	· · · · ·	No Preference	40	593.61
82795PA0130001	· · · · · ·	No Preference	41	604.76
82795PA0130001	· · · · ·	No Preference	42	615.44
82795PA0130001	· · · · ·	No Preference	43	630.31
82795PA0130001	· · · · ·	No Preference	44	648.89 670.72
82795PA0130001	•	No Preference	45	
82795PA0130001		No Preference	46	696.73
82795PA0130001		No Preference  No Preference	47	725.99 759.44
82795PA0130001 82795PA0130001	· · · · ·	No Preference	48 49	
	· · · · · ·	No Preference  No Preference		
82795PA0130001 82795PA0130001	· · · · · ·	No Preference	50 51	
82795PA0130001 82795PA0130001	-	No Preference	51	
82795PA0130001 82795PA0130001		No Preference	52	906.68
82795PA0130001 82795PA0130001	•	No Preference	53	
82795PA0130001 82795PA0130001	· · · · ·	No Preference	55	
82795PA0130001 82795PA0130001		No Preference	56	
82795PA0130001	•	No Preference	57	1131.95
82795PA0130001 82795PA0130001		No Preference	58	1183.51
82795PA0130001		No Preference	59	
82795PA0130001		No Preference	60	
82795PA0130001		No Preference	61	1305.21
82795PA0130001	•	No Preference	62	1334.47
82795PA0130001		No Preference	63	
82795PA0130001		No Preference	64 and over	
32. 33. 7.3100001			5 . ad 6461	. 550. 10

#### SMALL GROUP 1-50 PORTFOLIO

SIVIALL GILOOF I	1-30 1 01(11 0110																				
Changes	Plan Name	HIOS ID	Deductible	Coinsurance	Out-of-Pocket	PCP	Specialist	Emergency	Urgent	IP Hospital	Hi-Tech Imaging	Lab	OP Surgery	Small Group: Rx \$0	Small Group: Rx \$250 (brand only deductible)						
			(2x Family)		Maximum			Room	Care	per day,		Ind   Hos	ASC   ACH	Individual: Rx	Individual: N/A						
										maximum of 5 days											
		Small Group: Rx \$0 Small Group: Rx \$250																			
		Individual: Rx (brand only deductible)																			
		Individual: N/A	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network								
								PLAT	INUM PRODU	ICTS											
								GC	OLD PRODUCT	'S											
1 New Plan Gold PPO	O 0/0/25	82795PA0130001	\$0	0%	\$6,650	\$25	\$50	D/300	\$75	\$500	\$250	0   25	50   125	Rx Ded: \$500, Rx Gen - Ded Applies?	N, Retail: 4/15/45/70, Mail: 8/30/90/140						
								SIL	VER PRODUC	TS											
								BRC	NZE PRODUC	TS											

<sup>1</sup> Drug copays listed are Preferred Generic/Non-Preferred Generic/Preferred Brand/Non-Preferred Brand

Filing 18-20 11 7/19/2018

<sup>2</sup> Speciality drug coverage = 20% up to \$250 per fill/20% up to \$350 per fill/20% up to \$450 per fill

<sup>3</sup> Tiered Lab benefits. Independent labs | Hospital based labs

<sup>4</sup> D = Deductible D/\$ = Deductible applies first then a copay

<sup>5</sup> Plan naming convention = Metal level, Plan type, Deductible/Coinsurance/Office Visit Copay - HRA funding

<sup>6</sup> CareConnect copays listed are for PCP directed care

						A	V	Meta	l Level	HRA A	mount	Deductible	2x Family)	Coins	urance	MC	OOP
Line	On/Off Exchange	New/Existing	HIOS	Med Description	Rx Description	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019
1	Off Exchange	Existing	45127PA0010055	Platinum PPO 0/0/15	Rx 0	90.2%	90.5%	Platinum	Platinum	0	0	0	0	0%	0%	3,000	6,650
2	Off Exchange		45127PA0010054	Platinum PPO 0/0/15	Rx 250	88.9%	89.4%	Platinum	Platinum	0	0	0	0	0%	0%	3,000	6,650
3	Off Exchange	Existing	45127PA0010058	Platinum PPO 250/0/15	Rx 0	88.2%	88.9%	Platinum	Platinum	0	0	250	250	0%	0%	6,350	6,650
4	Off Exchange	Existing	45127PA0010057	Platinum PPO 250/0/15	Rx 250	86.9%	87.8%	Platinum	Platinum	0	0	250	250	0%	0%	6,350	6,650
5	Off Exchange	Existing	45127PA0010117	Gold PPO 500/0/20	Rx 0	79.3%	81.0%	Gold	Gold	0	0	500	500	0%	0%	6,350	6,650
6	Off Exchange	Existing	45127PA0010116	Gold PPO 500/0/20	Rx 250	78.3%	80.2%	Gold	Gold	0	0	500	500	0%	0%	6,350	6,650
7	Off Exchange	Existing	45127PA0010085	Gold PPO 1000/0/25	Rx 0	78.2%	78.3%	Gold	Gold	0	0	1,000	1,000	0%	0%	6,350	7,900
8	Off Exchange	Existing	45127PA0010084	Gold PPO 1000/0/25	Rx 250	77.2%	77.5%	Gold	Gold	0	0	1,000	1,000	0%	0%	6,350	7,900
9	Off Exchange	Existing	45127PA0130002	Gold Valley Advantage EPO 1000/0/25	Rx 0	78.9%	79.7%	Gold	Gold	0	0	1,000	1,000	0%	0%	7,350	7,900
10	Off Exchange	Existing	45127PA0130001	Gold Valley Advantage EPO 1000/0/25	Rx 250	77.8%	78.8%	Gold	Gold	0	0	1,000	1,000	0%	0%	7,350	7,900
11	Off Exchange	Existing	45127PA0010161	Gold QHDHP PPO 1500/0/15	Combined	77.3%	77.6%	Gold	Gold	0	0	1,500	1,500	0%	0%	6,350	6,650
12	Off Exchange	Existing	45127PA0010090	Gold PPO 2000/0/20	Rx 0	77.2%	77.3%	Gold	Gold	0	0	2,000	2,000	0%	0%	6,350	7,900
13	Off Exchange	Existing	45127PA0010089	Gold PPO 2000/0/20	Rx 250	76.1%	76.4%	Gold	Gold	0	0	2,000	2,000	0%	0%	6,350	7,900
14	Off Exchange	Existing	45127PA0010189	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 0	78.4%	79.3%	Gold	Gold	500	500	5,000	3,000	0%	0%	7,350	7,900
15	Off Exchange	Existing	45127PA0010188	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 250	77.4%	78.5%	Gold	Gold	500	500	5,000	3,000	0%	0%	7,350	7,900
16	Off Exchange	Existing	45127PA0010070	Gold PPO HRA 3500/0/35 - 700	Rx 0	80.4%	79.5%	Gold	Gold	700	700	3,500	3,500	0%	0%	7,350	7,900
17	Off Exchange	Existing	45127PA0010069	Gold PPO HRA 3500/0/35 - 700	Rx 250	79.4%	78.6%	Gold	Gold	700	700	3,500	3,500	0%	0%	7,350	7,900
18	Off Exchange	Existing	45127PA0010124	Silver QHDHP PPO 2250/0/25	Combined	70.7%	71.9%	Silver	Silver	0	0	2,250	2,250	0%	0%	6,550	6,650
19	Off Exchange	Existing	45127PA0010144	Silver PPO 3000/0/45	Rx 0	71.9%	71.5%	Silver	Silver	0	0	3,000	3,000	0%	0%	7,350	7,900
20	Off Exchange	Existing	45127PA0010143	Silver PPO 3000/0/45	Rx 250	71.0%	70.8%	Silver	Silver	0	0	3,000	3,000	0%	0%	7,350	7,900
21	Off Exchange	Existing	45127PA0130004	Silver Valley Advantage EPO 3000/0/45	Rx 0	72.0%	71.6%	Silver	Silver	0	0	3,000	3,000	0%	0%	7,350	7,900
22	Off Exchange	Existing	45127PA0130003	Silver Valley Advantage EPO 3000/0/45	Rx 250	71.0%	70.9%	Silver	Silver	0	0	3,000	3,000	0%	0%	7,350	7,900
23	Off Exchange	Existing	45127PA0010170	Silver QHDHP PPO 3500/0/25	Combined	67.0%	67.8%	Silver	Silver	0	0	3,500	3,500	0%	0%	6,550	6,650
24	Off Exchange	Existing	45127PA0010132	Silver PPO 4000/0/35	Rx 0	72.0%	70.9%	Silver	Silver	0	0	4,000	4,000	0%	0%	7,350	7,900
25	Off Exchange	Existing	45127PA0010131	Silver PPO 4000/0/35	Rx 250	71.0%	70.2%	Silver	Silver	0	0	4,000	4,000	0%	0%	7,350	7,900
26	Off Exchange	Existing	45127PA0010185	Silver PPO 5000/0/35	Rx 0	71.5%	70.0%	Silver	Silver	0	0	5,000	5,000	0%	0%	7,350	7,900
27	Off Exchange	Existing	45127PA0010184	Silver PPO 5000/0/35	Rx 250	70.4%	69.3%	Silver	Silver	0	0	5,000	5,000	0%	0%	7,350	7,900
28	Off Exchange	Existing	45127PA0010187	Silver PPO 6000/0/35	Rx 0	70.7%	69.0%	Silver	Silver	0	0	6,000	6,000	0%	0%	7,350	7,900
29	Off Exchange	Existing	45127PA0010186	Silver PPO 6000/0/35	Rx 250	69.7%	68.3%	Silver	Silver	0	0	6,000	6,000	0%	0%	7,350	7,900
30	Off Exchange	Existing	53789PA0090004	Bronze HMO 7000/0/60	Combined	61.5%	61.5%	Bronze	Bronze	0	0	7,000	7,000	0%	0%	7,350	7,900
31	Off Exchange	Existing	45127PA0010135	Bronze QHDHP PPO 6650/0/0	Combined	61.0%	61.4%	Bronze	Bronze	0	0	6,350	6,650	0%	0%	6,350	6,650
32	Off Exchange	New	82795PA0130001	Gold PPO 0/0/25	Rx 500		79.6%		Gold		0		0		0%		6,650
33	Off Exchange	New	45127PA0010191	Gold PPO 2000/20/20	Rx 0		77.2%		Gold		0		2,000		20%		7,900
34	Off Exchange	New	45127PA0010190	Gold PPO 2000/20/20	Rx 250		76.2%		Gold		0		2,000		20%		7,900
35	Off Exchange	New	45127PA0130006	Gold Capital Advantage EPO 1000/0/25	Rx 0		79.7%		Gold		0		1,000		0%		7,900
36	Off Exchange	New	45127PA0130005	Gold Capital Advantage EPO 1000/0/25	Rx 250		78.8%		Gold		0		1,000		0%		7,900
37	Off Exchange	New	45127PA0130008	Silver Capital Advantage EPO 3000/0/45	Rx 0		71.6%		Silver		0		3,000		0%		7,900
38	Off Exchange	New	45127PA0130007	Silver Capital Advantage EPO 3000/0/45	Rx 250		70.9%		Silver		0		3,000		0%		7,900
39	Off Exchange	New	45127PA0010193	Silver PPO 5000/20/35	Rx 0		70.7%		Silver		0		5,000		20%		7,900
40	Off Exchange	New	45127PA0010192	Silver PPO 5000/20/35	Rx 250		69.8%		Silver		0		5,000		20%		7,900

				AC/	PCP	Non-A	CA PCP		SPC	1	ER		UC	IP Hosp Co	opay Per Day	Hi-Tech	Imaging	Low En	d Imaging	Lab Inc	dependent	Lab Hosi	pital-Based	OP St	urg ASC
Line On/Off Exchange New/Existin	ng HIOS	Med Description	Rx Description	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019
1 Off Exchange Existing	45127PA0010055		Rx 0	15	15	15	15	30	30	150	D/150	50	50	N/A	N/A	0	0	0	0	15	15	30	30	0	0
2 Off Exchange Existing	45127PA0010054	Platinum PPO 0/0/15	Rx 250	15	15	15	15	30	30	150	D/150	50	50	N/A	N/A	0	0	0	0	15	15	30	30	0	0
3 Off Exchange Existing	45127PA0010058	Platinum PPO 250/0/15	Rx 0	15	15	15	15	30	30	200	D/200	50	50	N/A	N/A	D/0	D/0	D/0	D/0	15	15	D/30	D/30	D/0	D/0
4 Off Exchange Existing	45127PA0010057	Platinum PPO 250/0/15	Rx 250	15	15	15	15	30	30	200	D/200	50	50	N/A	N/A	D/0	D/0	D/0	D/0	15	15	D/30	D/30	D/0	D/0
5 Off Exchange Existing	45127PA0010117	Gold PPO 500/0/20	Rx 0	25	20	25	20	50	40	300	D/250	75	75	N/A	N/A	D/125	D/125	D/0	D/0	25	20	D/50	D/40	125	125
6 Off Exchange Existing	45127PA0010116	Gold PPO 500/0/20	Rx 250	25	20	25	20	50	40	300	D/250	75	75	N/A	N/A	D/125	D/125	D/0	D/0	25	20	D/50	D/40	125	125
7 Off Exchange Existing	45127PA0010085	Gold PPO 1000/0/25	Rx 0	25	25	25	25	50	50	250	D/250	75	75	N/A	N/A	D/0	D/0	D/0	D/0	25	25	D/50	D/50	150	150
8 Off Exchange Existing	45127PA0010084	Gold PPO 1000/0/25	Rx 250	25	25	25	25	50	50	250	D/250	75	75	N/A	N/A	D/0	D/0	D/0	D/0	25	25	D/50	D/50	150	150
9 Off Exchange Existing	45127PA0130002	Gold Valley Advantage EPO 1000/0/25	Rx 0	25	25	25	25	50	50	250	D/250	75	75	N/A	N/A	D/125	D/125	D/0	D/0	D/25	D/25	D/25	D/25	D/125	D/125
10 Off Exchange Existing	45127PA0130001	Gold Valley Advantage EPO 1000/0/25	Rx 250	25	25	25	25	50	50	250	D/250	75	75	N/A	N/A	D/125	D/125	D/0	D/0	D/25	D/25	D/25	D/25	D/125	D/125
11 Off Exchange Existing	45127PA0010161	Gold QHDHP PPO 1500/0/15	Combined	D/15	D/15	D/15	D/15	D/30	D/30	D/250	D/250	D/75	D/75	N/A	N/A	D/0	D/0	D/0	D/0	D/15	D/15	D/30	D/30	D/0	D/0
12 Off Exchange Existing	45127PA0010090	Gold PPO 2000/0/20	Rx 0	20	20	20	20	40	40	250	D/250	75	75	N/A	N/A	D/0	D/0	D/0	D/0	20	20	D/40	D/40	150	100
13 Off Exchange Existing	45127PA0010089	Gold PPO 2000/0/20	Rx 250	20	20	20	20	40	40	250	D/250	75	75	N/A	N/A	D/0	D/0	D/0	D/0	20	20	D/40	D/40	150	100
14 Off Exchange Existing	45127PA0010189	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 0	25	25	25	25	50	50	250	D/250	75	75	N/A	N/A	D/0	D/0	D/0	D/0	25	25	D/50	D/50	250	250
15 Off Exchange Existing	45127PA0010188	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 250	25	25	25	25	50	50	250	D/250	75	75	N/A	N/A	D/0	D/0	D/0	D/0	25	25	D/50	D/50	250	250
16 Off Exchange Existing	45127PA0010070	Gold PPO HRA 3500/0/35 - 700	Rx 0	35	35	35	35	65	65	350	D/350	75	75	N/A	N/A	D/0	D/0	D/0	D/0	35	35	D/65	D/65	250	250
17 Off Exchange Existing	45127PA0010069	Gold PPO HRA 3500/0/35 - 700	Rx 250	35	35	35	35	65	65	350	D/350	75	75	N/A	N/A	D/0	D/0	D/0	D/0	35	35	D/65	D/65	250	250
18 Off Exchange Existing	45127PA0010124	Silver QHDHP PPO 2250/0/25	Combined	D/25	D/25	D/25	D/25	D/50	D/50	D/350	D/350	D/100	D/100	N/A	N/A	D/200	D/200	D/0	D/0	D/25	D/25	D/50	D/50	D/0	D/0
19 Off Exchange Existing	45127PA0010144	Silver PPO 3000/0/45	Rx 0	45	45	45	45	75	75	400	D/400	100	100	N/A	N/A	D/325	D/325	D/0	D/0	45	45	D/75	D/75	250	250
20 Off Exchange Existing	45127PA0010143	Silver PPO 3000/0/45	Rx 250	45	45	45	45	75	75	400	D/400	100	100	N/A	N/A	D/325	D/325	D/0	D/0	45	45	D/75	D/75	250	250
21 Off Exchange Existing	45127PA0130004	Silver Valley Advantage EPO 3000/0/45	Rx 0	45	45	45	45	75	75	400	D/400	100	100	N/A	N/A	D/325	D/325	D/0	D/0	D/45	D/45	D/45	D/45	D/250	D/250
22 Off Exchange Existing	45127PA0130003	Silver Valley Advantage EPO 3000/0/45	Rx 250	45	45	45	45	75	75	400	D/400	100	100	N/A	N/A	D/325	D/325	D/0	D/0	D/45	D/45	D/45	D/45	D/250	D/250
23 Off Exchange Existing	45127PA0010170	Silver QHDHP PPO 3500/0/25	Combined	D/25	D/25	D/25	D/25	D/50	D/50	D/350	D/350	D/100	D/100	N/A	N/A	D/0	D/0	D/0	D/0	D/25	D/25	D/50	D/50	D/0	D/0
24 Off Exchange Existing	45127PA0010132	Silver PPO 4000/0/35	Rx 0	35	35	35	35	65	65	350	D/350	100	100	N/A	N/A	D/300	D/300	D/0	D/0	35	35	D/65	D/65	250	250
25 Off Exchange Existing	45127PA0010131	Silver PPO 4000/0/35	Rx 250	35	35	35	35	65	65	350	D/350	100	100	N/A	N/A	D/300	D/300	D/0	D/0	35	35	D/65	D/65	250	250
26 Off Exchange Existing	45127PA0010185	Silver PPO 5000/0/35	Rx 0	35	35	35	35	65	65	350	D/350	100	100	N/A	N/A	D/0	D/0	D/0	D/0	35	35	D/65	D/65	500	500
27 Off Exchange Existing	45127PA0010184	Silver PPO 5000/0/35	Rx 250	35	35	35	35	65	65	350	D/350	100	100	N/A	N/A	D/0	D/0	D/0	D/0	35	35	D/65	D/65	500	500
28 Off Exchange Existing	45127PA0010187	Silver PPO 6000/0/35	Rx 0	35	35	35	35	65	65	350	D/350	100	100	N/A	N/A	D/0	D/0	D/0	D/0	35	35	D/65	D/65	500	500
29 Off Exchange Existing	45127PA0010186	Silver PPO 6000/0/35	Rx 250	35	35	35	35	65	65	350	D/350	100	100	N/A	N/A	D/0	D/0	D/0	D/0	35	35	D/65	D/65	500	500
30 Off Exchange Existing	53789PA0090004	Bronze HMO 7000/0/60	Combined	60	60	60	60	D/0	D/0	D/0	D/0	D/0	D/0	N/A	N/A	D/0	D/0	D/0	D/0	D/60	D/60	D/100	D/100	D/0	D/0
31 Off Exchange Existing	45127PA0010135	Bronze QHDHP PPO 6650/0/0	Combined	D/0	D/0	D/0	D/0	D/0	D/0	D/0	D/0	D/0	D/0	N/A	N/A	D/0	D/0	D/0	D/0	D/0	D/0	D/0	D/0	D/0	D/0
32 Off Exchange New	82795PA0130001	Gold PPO 0/0/25	Rx 500		25	I	25	I	50		D/300		75		500		250		0		25		50	I	125
33 Off Exchange New	45127PA0010191	Gold PPO 2000/20/20	Rx 0		20	I	20		40		D/250		75		N/A		D/20%		D/20%		D/20%		D/40%	I	D/20%
34 Off Exchange New	45127PA0010190	Gold PPO 2000/20/20	Rx 250		20	I	20		40		D/250		75		N/A		D/20%		D/20%		D/20%		D/40%	I	D/20%
35 Off Exchange New	45127PA0130006	Gold Capital Advantage EPO 1000/0/25	Rx 0		25	I	25		50		D/250		75		N/A		D/125		D/0		D/25		D/25	I	D/125
36 Off Exchange New	45127PA0130005	Gold Capital Advantage EPO 1000/0/25	Rx 250		25	I	25		50		D/250		75		N/A		D/125		D/0		D/25		D/25	I	D/125
37 Off Exchange New	45127PA0130008	Silver Capital Advantage EPO 3000/0/45	Rx 0		45	I	45		75		D/400		100		N/A		D/325		D/0		D/45		D/45	I	D/250
38 Off Exchange New	45127PA0130007	Silver Capital Advantage EPO 3000/0/45	Rx 250		45	I	45		75		D/400		100		N/A		D/325		D/0		D/45		D/45	I	D/250
39 Off Exchange New	45127PA0010193	Silver PPO 5000/20/35	Rx 0		35	I	35		65		D/350		100		N/A		D/20%		D/20%		D/20%		D/40%	I	D/20%
40 Off Exchange New	45127PA0010192	Silver PPO 5000/20/35	Rx 250	J	35	I	35		65		D/350		100	I	N/A		D/20%		D/20%		D/20%		D/40%	I	D/20%

						OP Sur		Rx	Ded		Ded Applies?	Rx C	en Pref	Rx Ge	n Non-Pref		rand Pref	Rx Bran	nd Non-Pref	Rx Special	lty Coin Tier 1	Rx Specialty	Max Tier 1	Rx Specialt	Coin Tier 2	Rx Specialty	y Max Tier 2
Line	On/Off Excha	nge New/Existin	g HIOS	Med Description	Rx Description	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019
1	Off Exchange	Existing	45127PA0010055	Platinum PPO 0/0/15	Rx 0	0	0	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
2	Off Exchange	Existing	45127PA0010054	Platinum PPO 0/0/15	Rx 250	0	0	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
3	Off Exchange	Existing	45127PA0010058	Platinum PPO 250/0/15	Rx 0	D/0	D/0	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
4	Off Exchange	Existing	45127PA0010057	Platinum PPO 250/0/15	Rx 250	D/0	D/0	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
5	Off Exchange	Existing	45127PA0010117	Gold PPO 500/0/20	Rx 0	D/250	D/250	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
6	Off Exchange	Existing	45127PA0010116	Gold PPO 500/0/20	Rx 250	D/250	D/250	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
7	Off Exchange	Existing	45127PA0010085	Gold PPO 1000/0/25	Rx 0	D/300	D/300	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
8	Off Exchange	Existing	45127PA0010084	Gold PPO 1000/0/25	Rx 250	D/300	D/300	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
9	Off Exchange	Existing	45127PA0130002	Gold Valley Advantage EPO 1000/0/25	Rx 0	D/125	D/125	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
10	Off Exchange	Existing	45127PA0130001	Gold Valley Advantage EPO 1000/0/25	Rx 250	D/125	D/125	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
11	Off Exchange	Existing	45127PA0010161	Gold QHDHP PPO 1500/0/15	Combined	D/0	D/0	Combined	Combined	Y	Y	4	7	15	25	45	55	70	80	20%	20%	350	250	20%	20%	350	350
12	Off Exchange	Existing	45127PA0010090	Gold PPO 2000/0/20	Rx 0	D/300	D/200	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
13	Off Exchange	Existing	45127PA0010089	Gold PPO 2000/0/20	Rx 250	D/300	D/200	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
14	Off Exchange	Existing	45127PA0010189	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 0	D/500	D/500	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
15	Off Exchange	Existing	45127PA0010188	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 250	D/500	D/500	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
16	Off Exchange	Existing	45127PA0010070	Gold PPO HRA 3500/0/35 - 700	Rx 0	D/500	D/500	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
17	Off Exchange	Existing	45127PA0010069	Gold PPO HRA 3500/0/35 - 700	Rx 250	D/500	D/500	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
18	Off Exchange	Existing	45127PA0010124	Silver QHDHP PPO 2250/0/25	Combined	D/0	D/0	Combined	Combined	Y	Y	7	7	25	25	55	55	80	80	20%	20%	350	250	20%	20%	350	350
19	Off Exchange	Existing	45127PA0010144	Silver PPO 3000/0/45	Rx 0	D/500	D/500	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
20	Off Exchange	Existing	45127PA0010143	Silver PPO 3000/0/45	Rx 250	D/500	D/500	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
21	Off Exchange	Existing	45127PA0130004	Silver Valley Advantage EPO 3000/0/45	Rx 0	D/250	D/250	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
22	Off Exchange	Existing	45127PA0130003	Silver Valley Advantage EPO 3000/0/45	Rx 250	D/250	D/250	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
23	Off Exchange	Existing	45127PA0010170	Silver QHDHP PPO 3500/0/25	Combined	D/0	D/0	Combined	Combined	Y	Y	4	7	15	25	45	55	70	80	20%	20%	350	250	20%	20%	350	350
24	Off Exchange	Existing	45127PA0010132	Silver PPO 4000/0/35	Rx 0	D/500	D/500	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
25	Off Exchange	Existing	45127PA0010131	Silver PPO 4000/0/35	Rx 250	D/500	D/500	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
26	Off Exchange	Existing	45127PA0010185	Silver PPO 5000/0/35	Rx 0	D/1000	D/1000	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
27	Off Exchange	Existing	45127PA0010184	Silver PPO 5000/0/35	Rx 250	D/1000	D/1000	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
28	Off Exchange	Existing	45127PA0010187	Silver PPO 6000/0/35	Rx 0	D/1000	D/1000	0	0	N	N	4	4	15	15	45	45	70	70	20%	20%	350	250	20%	20%	350	350
29	Off Exchange	Existing	45127PA0010186	Silver PPO 6000/0/35	Rx 250	D/1000	D/1000	250	250	N	N	4	4	20	15	40	45	65	70	20%	20%	350	250	20%	20%	350	350
30	Off Exchange	Existing	53789PA0090004	Bronze HMO 7000/0/60	Combined	D/0	D/0	Combined	Combined	Y	Y	0	0	0	0	0	0	0	0	0%	0%	0	0	0%	0%	0	0
31	Off Exchange	Existing	45127PA0010135	Bronze QHDHP PPO 6650/0/0	Combined	D/0	D/0	Combined	Combined	Y	Y	0	0	0	0	0	0	0	0	0%	0%	0	0	0%	0%	0	0
32	Off Exchange	New	82795PA0130001	Gold PPO 0/0/25	Rx 500		250		500		N		4		15		45		70		20%		250		20%		350
33	Off Exchange	New	45127PA0010191	Gold PPO 2000/20/20	Rx 0		D/40%		0		N		4		15		45		70		20%		250		20%		350
34	Off Exchange	New	45127PA0010190	Gold PPO 2000/20/20	Rx 250		D/40%	1	250		N	1	4		15	I	45		70		20%		250	I	20%		350
35	Off Exchange	New	45127PA0130006	Gold Capital Advantage EPO 1000/0/25	Rx 0		D/125	I	0	I	N		4		15		45		70		20%		250	I	20%		350
36	Off Exchange	New	45127PA0130005	Gold Capital Advantage EPO 1000/0/25	Rx 250		D/125	1	250		N	1	4		15	I	45		70		20%		250	I	20%		350
37	Off Exchange	New	45127PA0130008	Silver Capital Advantage EPO 3000/0/45	Rx 0	1	D/250	I	0	I	N		4		15		45		70		20%		250	I	20%		350
38	Off Exchange	New	45127PA0130007	Silver Capital Advantage EPO 3000/0/45	Rx 250	1	D/250	I	250	I	N		4		15		45		70		20%		250	I	20%		350
39	Off Exchange	New	45127PA0010193	Silver PPO 5000/20/35	Rx 0	1	D/40%	I	0	I	N		4		15		45		70		20%		250	I	20%		350
40	Off Exchange	New	45127PA0010192	Silver PPO 5000/20/35	Rx 250	1	D/40%		250	I	N		4		15		45		70	I	20%		250		20%		350

						Rx Gen P	ref Coins	Rx Gen Non	-Pref Coins	Rx Brand	Pref Coin	Rx Brand N	on-Pref Coins	Rx Gen Pre	f Mail Copay	Rx Gen Non-P	Pref Mail Conav	Rx Brand Pr	ef Mail Copay	Rx Brand Non-	-Pref Mail Con
Line	On/Off Exchange	New/Existing	HIOS	Med Description	Rx Description	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019
1			45127PA0010055	Platinum PPO 0/0/15	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
2			45127PA0010054	Platinum PPO 0/0/15	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
3	Off Exchange	Existing	45127PA0010058	Platinum PPO 250/0/15	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
4	Off Exchange	Existing	45127PA0010057	Platinum PPO 250/0/15	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
5	Off Exchange	Existing	45127PA0010117	Gold PPO 500/0/20	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
6			45127PA0010116	Gold PPO 500/0/20	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
7	Off Exchange	Existing	45127PA0010085	Gold PPO 1000/0/25	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
8	Off Exchange	Existing	45127PA0010084	Gold PPO 1000/0/25	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
9	Off Exchange	Existing	45127PA0130002	Gold Valley Advantage EPO 1000/0/25	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
10	Off Exchange	Existing	45127PA0130001	Gold Valley Advantage EPO 1000/0/25	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
11	Off Exchange	Existing	45127PA0010161	Gold QHDHP PPO 1500/0/15	Combined	0%	0%	0%	0%	0%	0%	0%	0%	10	14	38	50	113	110	175	160
12	Off Exchange	Existing	45127PA0010090	Gold PPO 2000/0/20	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
13	Off Exchange	Existing	45127PA0010089	Gold PPO 2000/0/20	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
14	Off Exchange	Existing	45127PA0010189	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
15	Off Exchange	Existing	45127PA0010188	Gold Shared Deductible PPO 3000/0/25 - 500	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
16	Off Exchange	Existing	45127PA0010070	Gold PPO HRA 3500/0/35 - 700	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
17	Off Exchange	Existing	45127PA0010069	Gold PPO HRA 3500/0/35 - 700	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
18	Off Exchange	Existing	45127PA0010124	Silver QHDHP PPO 2250/0/25	Combined	0%	0%	0%	0%	0%	0%	0%	0%	18	14	63	50	138	110	200	160
19	Off Exchange	Existing	45127PA0010144	Silver PPO 3000/0/45	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
20	Off Exchange	Existing	45127PA0010143	Silver PPO 3000/0/45	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
21	Off Exchange	Existing	45127PA0130004	Silver Valley Advantage EPO 3000/0/45	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
22	Off Exchange	Existing	45127PA0130003	Silver Valley Advantage EPO 3000/0/45	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
23	Off Exchange	Existing	45127PA0010170	Silver QHDHP PPO 3500/0/25	Combined	0%	0%	0%	0%	0%	0%	0%	0%	10	14	38	50	113	110	175	160
24	Off Exchange	Existing	45127PA0010132	Silver PPO 4000/0/35	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
25	Off Exchange	Existing	45127PA0010131	Silver PPO 4000/0/35	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
26	Off Exchange	Existing	45127PA0010185	Silver PPO 5000/0/35	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
27	Off Exchange	Existing	45127PA0010184	Silver PPO 5000/0/35	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
28	Off Exchange	Existing	45127PA0010187	Silver PPO 6000/0/35	Rx 0	0%	0%	0%	0%	0%	0%	0%	0%	10	8	38	30	113	90	175	140
29	Off Exchange	Existing	45127PA0010186	Silver PPO 6000/0/35	Rx 250	0%	0%	0%	0%	0%	0%	0%	0%	10	8	50	30	100	90	163	140
30	Off Exchange	Existing	53789PA0090004	Bronze HMO 7000/0/60	Combined	0%	0%	0%	0%	0%	0%	0%	0%	0	0	0	0	0	0	0	0
31			45127PA0010135	Bronze QHDHP PPO 6650/0/0	Combined	0%	0%	0%	0%	0%	0%	0%	0%	0	0	0	0	0	0	0	0
32	Off Exchange		82795PA0130001	Gold PPO 0/0/25	Rx 500		0%	I	0%		0%	I	0%		8		30		90		140
33			45127PA0010191	Gold PPO 2000/20/20	Rx 0		0%	I	0%		0%		0%		8		30		90	1	140
34			45127PA0010190	Gold PPO 2000/20/20	Rx 250		0%	l	0%		0%	I	0%		8		30		90		140
35			45127PA0130006	Gold Capital Advantage EPO 1000/0/25	Rx 0		0%	l	0%		0%	I	0%		8		30		90		140
36			45127PA0130005	Gold Capital Advantage EPO 1000/0/25	Rx 250		0%	I	0%		0%		0%		8		30		90	1	140
37	Off Exchange	New	45127PA0130008	Silver Capital Advantage EPO 3000/0/45	Rx 0		0%	l	0%		0%	I	0%		8		30		90		140
38	Off Exchange	New	45127PA0130007	Silver Capital Advantage EPO 3000/0/45	Rx 250		0%	l	0%		0%	I	0%		8		30		90		140
39	Off Exchange	New	45127PA0010193	Silver PPO 5000/20/35	Rx 0		0%	l	0%		0%	I	0%		8		30		90		140
40	Off Exchange	New	45127PA0010192	Silver PPO 5000/20/35	Rx 250		0%	I	0%		0%	I	0%		8		30		90		140

#### Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Benefit Categories

	Benefit Categories	
W 00 0 0 1 1		
IP OP Professional Inpatient	Type of Service IP - CABG	
Inpatient	IP - Cesarean Maternity Delivery	
Inpatient	IP - Major Joint Procedures of Lower Extremity	
Inpatient Inpatient	IP - Maternity Non-delivery IP - Medical	
Inpatient	IP - Neonatal	
Inpatient Inpatient	IP - Newborn IP - Normal matemity delivery	
Inpatient	IP - Other Cardiovascular Procedures	
Inpatient	IP - Other Surgical	
Inpatient Invatient	IP - Psychiatric IP - Substance Abuse	
Inpatient	IP - Substance Abuse IP - Uneroupable	
Outpatient	OP - Blood	
Outpatient	OP - Cardiac Rehab OP - Cardiovascular	
Outpatient	OP - Dialysis	
Outpatient	OP - Emergency Room	
Outpatient Outpatient	OP - Maternity Non-delivery Care OP - Observation Room	
Outpatient	OP - Other OP Services	
Outpatient	OP - PT/OT/ST	
Outpatient Outpatient	OP - Pathology/Lab OP - Pharmacy	
Outpatient	OP - Psychiatric	
Outpatient	OP - Radiology - CT/MRI/PET	
Outpatient Outpatient	OP - Radiology - General OP - Substance Abuse	
Outpatient	OP - Surgery	
Outpatient	OP - Unmapped	
Professional Professional	ADDL Benefits Other Hearing Aids	
Professional	IP Visits - IP Psychiatric	
Professional	IP Visits - IP Substance Abuse	
Professional Professional	IP Visits - Medical Inpatient Surgery - Primary Surgeon	
Professional	Inpatient Surgery - Anesthesia	
Professional	Inpatient Surgery - Assistant Surgeon	
Professional Professional	Maternity - Cesarean Deliveries  Maternity - Non Deliveries	
Professional	Maternity - Normal Deliveries	
Professional	Office Administered Drugs	
Professional Professional	Office/Misc - Allergy Immunotherapy Office/Misc - Allergy Testing	
Professional	Office/Misc - Misc. Medical	
Professional	Office/Misc - Office/Home Visits	
Professional Professional	Office/Misc - Urgent Care Other Physician - Cardiovascular	
Professional	Other Physician - Chiropractor	
Professional	Other Physician - Consults	
Professional Professional	Other Physician - Emergency Room Visits Other Physician - Physicial Therapy	
Professional	Pathology/Lab - IP	
Professional Professional	Preventive care - Hearing/Speech Exams Preventive care - Immunization	
Professional Professional	Preventive care - Immunization Preventive care - Other	
Professional	Preventive care - Physical Exams	
Professional	Preventive care - Well Baby Exams	
Professional Professional	Radiology - IP Unmapped	
Professional	ADDL Benefits Other	
Professional	Hearing Aids IP Visits - Medical	
Professional Professional	IP Visits - Medical Independent Lab	
Professional	Maternity - Cesarean Deliveries	
Professional	Maternity - Non Deliveries	
Professional Professional	Maternity - Normal Deliveries OP Visits - OP Psychiatric	
Professional	OP Visits - OP Substance Abuse	
Professional Professional	Office Administered Drugs Office/Misc - Allergy Immunotherapy	
Professional Professional	Office/Misc - Allergy Testing	
Professional	Office/Misc - Misc. Medical	
Professional Professional	Office/Misc - Office/Home Visits Office/Misc - Urgent Care	
Professional Professional	Other Physician - Cardiovascular	
Professional	Other Physician - Chiropractor	
Professional Professional	Other Physician - Consults Other Physician - Emergency Room Visits	
Professional	Other Physician - Physicial Therapy	
Professional	Outpatient Surgery - Anesthesia	
Professional Professional	Outpatient Surgery - Office Outpatient Surgery - Outpatient Facility	
Professional	Pathology/Lab - OP	
Professional	Pathology/Lab - Office	
Professional Professional	Preventive care - Hearing/Speech Exams Preventive care - Immunization	
Professional	Preventive care - Other	
Professional	Preventive care - Physical Exams	
Professional Professional	Preventive care - Well Baby Exams Radiology - OP - CT/MRI/PET	
Professional	Radiology - OP - General	
Professional	Radiology - Office - CT/MRI/PET	
Professional Professional	Radiology - Office - General Unmapped	
Other Medical	Unmapped	
Other Medical	OP - Ambulance	
Other Medical Other Medical	OP - DME OP - Home Health/PDN	
Other Medical	OP - Medical Surgical Supplies	
Other Medical	Dental	
Other Medical Other Medical	Other - DME	
Other Medical	Other - Glassess/Contacts	
Other Medical	Other - PDN/Home Health	
Other Medical Other Medical	Other - Prosthetics Preventive care - Vision Exams	
Other Medical	Dental	
Other Medical	Other - Ambulance	
Other Medical Other Medical	Other - DME Other - Glassess/Contacts	
Other Medical	Other - PDN/Home Health	
Other Medical	Other - Prosthetics	
Other Medical	Preventive care - Vision Exams	_

#### Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Benefit Mix Changes

 Med Manual Cos
 Rx Manual Cos
 Manual Cos

EP Manual Cost Calcula	ation		296.10 Med Man Cost	52.65 Rx Man Cost	348.74 Manual Cost	927,008
HIOS 14 Digit	Med Plan	Rx Plan	PMPM	PMPM	PMPM	BEP MM
45127PA0010054 45127PA0010054	PPOCJ343 PPOCJ362	RXRCJ362 RXRCJ421	375.03 375.03	47.77 47.77	422.8 422.8	11,165 5,980
45127PA0010055	PPOCJ343	RXRCJ334	375.03	52.43	427.46	21,150
45127PA0010055 45127PA0010057	PPOCJ362 PPOCJ319	RXRCJ422 RXRCJ222	375.03 363.19	52.43 47.77	427.46 410.96	18,473 7,981
45127PA0010057	PPOCJ363	RXRCJ423	363.19	47.77	410.96	5,652
45127PA0010058 45127PA0010058	PPOCJ319 PPOCJ363	RXRCJ223 RXRCJ424	363.19 363.19	52.43 52.43	415.62 415.62	12,886 16,032
45127PA0010038 45127PA0010066	PPRCJ218	RXRCJ424 RXRCJ377	289.02	47.77	336.79	261
45127PA0010067	PPRCJ218	RXRCJ349	289.02	52.43	341.45	2,013
45127PA0010069 45127PA0010070	PPRCJ226 PPRCJ219	RXRCJ425 RXRCJ350	267.025 269.42	47.77 52.43	314.795 321.85	847 1,838
45127PA0010070	PPRCJ226	RXRCJ426	264.63	52.43	317.06	1,599
45127PA0010072 45127PA0010073	PPRCJ227 PPRCJ220	RXRCJ427 RXRCJ351	257.185 256.81	47.77 52.43	304.955 309.24	582 1.335
45127PA0010073	PPRCJ227	RXRCJ428	257.56	52.43	309.99	2,525
45127PA0010081	PPOCJ323 PPOCJ323	RXRCJ234	304.69 304.69	47.77 52.43	352.46 357.12	1,545 832
45127PA0010082 45127PA0010084	PPOCJ323 PPOCJ324	RXRCJ235 RXRCJ237	319.65	52.43 47.77	357.12	13,136
45127PA0010084	PPOCJ364	RXRCJ429	319.65	47.77	367.42	12,033
45127PA0010085 45127PA0010085	PPOCJ324 PPOCJ364	RXRCJ238 RXRCJ430	319.65 319.65	52.43 52.43	372.08 372.08	47,210 49,331
45127PA0010089	PPOCJ326	RXRCJ240	296.87	47.77	344.64	29,132
45127PA0010089 45127PA0010090	PPOCJ365 PPOCJ326	RXRCJ431 RXRCJ241	293.37 296.87	47.77 52.43	341.14 349.3	19,745 116,391
45127PA0010090	PPOCJ365	RXRCJ432	293.37	52.43	345.8	71,573
45127PA0010100	PPOCJ345	RXRCJ369	346.91 344.08	47.77	394.68 391.85	354 1.575
45127PA0010100 45127PA0010101	PPOCJ366 PPOCJ345	RXRCJ433 RXRCJ341	344.08 346.91	47.77 52.43	391.85	1,575
45127PA0010101	PPOCJ366	RXRCJ434	344.08	52.43	396.51	1,856
45127PA0010116 45127PA0010116	PPOCJ322 PPOCJ367	RXRCJ231 RXRCJ435	333.74 332.59	47.77 47.77	381.51 380.36	4,617 6,060
45127PA0010117	PPOCJ322	RXRCJ232	333.74	52.43	386.17	14,754
45127PA0010117 45127PA0010124	PPOCJ367 PPQCJ604	RXRCJ436 RXQCJ604	332.59 296.69	52.43 65.13	385.02 361.82	22,232 7,322
45127PA0010124 45127PA0010124	PPQCJ605	RXQCJ604 RXQCJ605	296.69	65.13	361.82	14,102
45127PA0010124	PPQCJ612	RXQCJ612	288.79	63.39	352.18	9,865
45127PA0010124 45127PA0010125	PPQCJ613 PPOCJ330	RXQCJ613 RXRCJ259	288.79 255.86	63.39 47.77	352.18 303.63	19,694 1,507
45127PA0010126	PPOCJ330	RXRCJ260	255.86	52.43	308.29	3,671
45127PA0010129 45127PA0010131	PPOCJ355 PPOCJ333	RXRCJ331 RXRCJ264	262.01 260.46	57.52 47.77	319.53 308.23	704 17,812
45127PA0010131	PPOCJ368	RXRCJ264 RXRCJ437	257.56	47.77	305.33	10,146
45127PA0010132	PPOCJ333	RXRCJ265 RXRCJ438	260.46	52.43	312.89	29,140
45127PA0010132 45127PA0010135	PPOCJ368 PPQCJ610	RXQCJ610	257.56 217.06	52.43 47.65	309.99 264.71	26,049 1,807
45127PA0010135	PPQCJ611	RXQCJ611	217.06	47.65	264.71	2,108
45127PA0010135 45127PA0010135	PPQCJ614 PPOCJ615	RXQCJ614 RXQCJ615	217.06 217.06	47.65 47.65	264.71 264.71	6,572 11,328
45127PA0010143	PPOCJ335	RXRCJ246	267.57	47.77	315.34	16,980
45127PA0010143 45127PA0010144	PPOCJ369 PPOCJ335	RXRCJ439 RXRCJ247	264.63 267.57	47.77 52.43	312.4 320	11,644 35,832
45127PA0010144 45127PA0010144	PPOCJ369	RXRCJ247 RXRCJ440	264.63	52.43	317.06	38,179
45127PA0010149	PPRCJ213	RXRCJ364	289.02 289.02	47.77	336.79	1,016
45127PA0010150 45127PA0010151	PPRCJ213 PPRCJ214	RXRCJ336 RXRCJ365	269.02	52.43 47.77	341.45 317.19	2,625 673
45127PA0010152	PPRCJ214	RXRCJ337	269.42	52.43	321.85	3,367
45127PA0010153 45127PA0010154	PPRCJ215 PPRCJ215	RXRCJ366 RXRCJ338	256.81 256.81	47.77 52.43	304.58 309.24	124 5,620
45127PA0010156	PPRCJ216	RXRCJ339	247.45	52.43	299.88	663
45127PA0010157 45127PA0010158	PPRCJ217 PPRCJ217	RXRCJ368 RXRCJ340	243.96 243.96	47.77 52.43	291.73 296.39	291 1,332
45127PA0010159	PPOCJ349	RXRCJ374	292.66	47.77	340.43	88
45127PA0010160 45127PA0010161	PPOCJ349 PPOCJ602	RXRCJ346 RXOCJ602	292.66 302.59	52.43 66.42	345.09 369.01	635 7.693
45127PA0010161 45127PA0010161	PPQCJ603	RXQCJ602 RXQCJ603	302.59	66.42	369.01	18,091
45127PA0010161	PPQCJ616	RXQCJ616	315.74	69.31	385.05	2,216
45127PA0010161 45127PA0010162	PPQCJ617 PPRCJ221	RXQCJ617 RXRCJ380	315.74 247.45	69.31 47.77	385.05 295.22	4,485 132
45127PA0010164	PPRCJ222	RXRCJ381	243.96	47.77	291.73	127
45127PA0010165 45127PA0010166	PPRCJ222 PPOCJ351	RXRCJ415 RXRCJ393	243.96 333.33	52.43 26.74	296.39 360.07	21 2.933
45127PA0010167	PPOCJ352	RXRCJ330	296.69	65.13	361.82	459
45127PA0010168 45127PA0010169	PPOCJ354 PPOCJ354	RXRCJ385 RXRCJ356	242.69 242.69	47.77 52.43	290.46 295.12	893 2.764
45127PA0010170	PPQCJ606	RXQCJ606	262.01	57.52	319.53	7,620
45127PA0010170 45127PA0010170	PPQCJ607 PPQCJ618	RXQCJ607 RXQCJ618	262.01 259.74	57.52 57.02	319.53 316.76	19,497 7,036
45127PA0010170 45127PA0010170	PPQCJ619	RXQCJ619	259.74	57.02	316.76	14,195
45127PA0010172	PPRCJ223	RXRCJ359 RXRCJ360	256.81	52.43	309.24	516
45127PA0010174 45127PA0010175	PPRCJ224 PPRCJ225	RXRCJ360 RXRCJ390	247.45 243.96	52.43 47.77	299.88 291.73	56 324
45127PA0010176	PPRCJ225	RXRCJ361	243.96	52.43	296.39	1,275
45127PA0010177 45127PA0010177	PPQCJ608 PPQCJ609	RXQCJ608 RXQCJ609	226.47 226.47	49.71 49.71	276.18 276.18	2,623 4,453
45127PA0010178	PPOCJ357	RXRCJ332	226.47	49.71	276.18	266
45127PA0010179 45127PA0010184	PPOCJ358 PPOCJ370	RXRCJ333 RXRCJ441	217.06 246.51	47.65 47.77	264.71 294.28	492 2,737
45127PA0010184 45127PA0010185	PPOCJ370	RXRCJ441 RXRCJ442	246.51	52.43	298.94	6,316
45127PA0010186	PPOCJ371	RXRCJ443	241.8	47.77	289.57	1,976
45127PA0010187 53789PA0090003	PPOCJ371 HMOCJ414	RXRCJ444 RXRCJ267	241.8 333.33	52.43 25.64	294.23 358.97	2,175 838
53789PA0090004	HMOCJ421	RXRCJ416	241.25	52.96	294.21	855
53789PA0090004 53789PA0090005	HMOCJ440 HMOCJ416	RXRCJ445 RXRCJ373	234.45 319.65	51.46 47.77	285.91 367.42	779 351
53789PA0090006	HMOCJ416	RXRCJ345	319.65	52.43	372.08	95
53789PA0090007 53789PA0090007	HMOCJ417 HMOCJ441	RXRCJ376 RXRCJ446	296.87 289.16	47.77 47.77	344.64 336.93	852 1.232
53789PA0090007 53789PA0090008	HMOCJ441 HMOCJ417	RXRCJ446 RXRCJ348	289.16 296.87	52.43	336.93 349.3	1,232
53789PA0090008	HMOCJ441	RXRCJ447	289.16	52.43	341.59	939
53789PA0090009 53789PA0090010	HMOCJ419 HMOCJ419	RXRCJ384 RXRCJ355	267.57 267.57	47.77 52.43	315.34 320	163 121
53789PA0090011	HMOCJ420	RXRCJ387	260.46	47.77	308.23	576
53789PA0090011 53789PA0090012	HMOCJ442 HMOCJ420	RXRCJ448 RXRCJ358	254.97 260.46	47.77 52.43	302.74 312.89	396 798
53789PA0090012	HMOCJ442	RXRCJ449	254.97	52.43	307.4	589
82795PA0110006 82795PA0110006	PGOCJ503 PGOCJ507	RXRCJ268 RXRCJ450	327.14 327.14	50.9	378.04 378.04	82 570
82795PA0110006 82795PA0110007	PGOCJ504	RXRCJ430 RXRCJ269	268.58	50.9	319.48	56

Projected 2019 Manual C	328.45 Med Man Cost	36.00 Rx Man Cost	364.45	1,138 Proj Member	
Mapped 2019 Plan	PMPM	PMPM	Total	Dist	
82795PA0130001	328.45	36	364.45	1,138	

82795FA0110007 PGOCI594 RXRC1249 26.8.8 50.9 319.4.8 56 Filing 18-20 82795FA0110007 PGOCI594 RXRC1241 26.6.6 50.9 316.96 562 17

## Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Trend

Trend by Service Category

			<del></del>			
<u>Category</u>	<u>Cost</u>	<u>Util</u>	Induced Demand	<u>Total</u>	<u>Weights</u>	Total Weights
Inpatient Hospital	6.1%	0.0%	0.0%	6.1%	26%	21%
Outpatient Hospital	5.9%	0.0%	0.0%	5.9%	42%	34%
Professional	4.3%	1.0%	0.0%	5.3%	29%	24%
Other Medical	5.9%	0.0%	0.0%	5.9%	4%	3%
Capitation	3.0%	0.0%	0.0%	3.0%	0%	0%
Prescription Drug	8.7%	0.8%	0.0%	9.6%	100%	19%
Dental & Vision	1.0%	2.0%	0.0%	3.0%	100%	100%

Aggregate Pricing Tren	<u>d</u>
Total	6.5%
Medical	5.8%
Drug	9.6%
Agg Med + Rx Trend	6.5%
Dental and Vision	3.0%

Raw Trends

\*From Hospital Trend Model

URRT Categories	Cost	<u>Utilization</u>	Composite
Inpatient Hospital	5.2%	0.0%	5.2%
Outpatient Hospital	5.0%	0.0%	5.0%
Professional	3.4%	1.0%	4.4%
Other Medical	5.0%	0.0%	5.0%
Capitation	3.0%		3.0%
Prescription Drugs	6.8%	0.8%	7.7%
Dental & Vision	1.0%	2.0%	3.0%

Adjustments to Pricing Trend

	<u>Medical</u>	<u>Drug</u>	
Intensity	0.0%	Contracting	-0.1%
Leveraging	0.9%	Leveraging	1.0%
Demographics	0.0%	Demographics	0.0%
Buy-Downs	0.0%	Buy-Downs	0.0%
Other	0.0%	Pipeline	1.0%
Firm 18-20	0.9%	Total	1.9% 18

\*Adjustments in Drug Trend Model

## Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Leveraging

201803 Allowed Amount

479.2

Allowed Trend:

5.5%

Segment	<u>Date</u>	Expected Cost	<u>Enrollment</u>	<u>PMPM</u>	Implied AV	Fixed Cost Share	Leveraging
SG	201803	27,172,324	70,665	384.52	0.8024	0.1976	0.9%

1.9%

Year	Issuer cost	Member Cost	Total
2018	384.52	94.68	479.20
2019	409.12	96.43	505.56
Trend	6.4%	1.9%	5.5%

Comment: hbc3571:

Membership x Manual Rates

### Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019

## **Credibility Manual Development for URRT**

Section II: Allowed Claims, PMPM basis

Section 11. Anowed Claims, 1 WII WI Dasis											
		Experience Period			_	rience to Projection		zed Trend etors		Projections	
			Allowed								
					Pop'l risk						
Benefit Category	<b>Utilization Description</b>	Utilization per 1,000 Ave	erage Cost/Service	<b>PMPM</b>	Morbidity	Other	Cost	Util	Utilization per 1,000	Average Cost/Service	PMPM
Inpatient Hospital	Admits	81.01	15,920.15	107.47	1.005	1.000	1.061	1.000	81.41	17,923.45	121.60
Outpatient Hospital	Visits	2,982.75	704.20	175.04	1.005	1.000	1.059	1.000	2,997.67	789.13	197.13
Professional	Visits	12,349.32	117.67	121.10	1.005	1.000	1.043	1.010	12,660.53	127.94	134.98
Other Medical	Services	1,419.89	129.44	15.32	1.005	1.000	1.059	1.000	1,426.99	145.05	17.25
Capitation	Benefit Period	0.01	258,615.13	0.28	1.005	1.000	1.030	1.000	0.01	274,364.79	0.30
Prescription Drug	Prescriptions	10,781.19	106.57	95.75	1.005	1.000	1.087	1.008	11,014.09	125.86	115.52
Total				\$514.94					•		\$586.78

<sup>\*</sup> All data experience is from CAAC, and other CBC subsidiaries - Capital Advantage Insurance Company (CAIC), and Keystone Health Plan Central (KHPC) \*Other

Change in Demographics 1.000
Change in Network 1.000
Change in Benefits 1.000
Change in Other 1

## Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019

Paid to Allowed Ratio Development

Medical Rate Development				
Base Experience Period:	1/1/2017-12/31/2017			
Data as of	3/31/2018			
Rating Period:	1/1/2019 - 12/31/2019			
Trend Months:	24			
Trend:	5.8%			

Drug Rate Development			
Base Experience Period:	1/1/2017-12/31/2017		
Data as of	3/31/2018		
Rating Period:	1/1/2019 - 12/31/2019		
Trend Months:	24		
Trend:	9.6%		

Base Experience Period: 1/1/2017-12/31/2017					
Data as of	3/31/2018				
Rating Period:	1/1/2019 - 12/31/2019				
Trend Months:	24				
Trend:	3.0%				

Pediatric Vision Rate Dev	elopment
Base Experience Period:	1/1/2017-12/31/2017
Data as of	3/31/2018
Rating Period:	1/1/2019 - 12/31/2019
Trend Months:	24
Trend:	3.0%

1	Medical Paid and Incurred Claims	321,605,633
2	Completion Factor	0.99
3	BEP Completed Claims (1) / (2)	325,481,568
4	BEP Member Months	933,249
5	BEP Completed Claim PMPM (3) / (4)	348.76
6	Trend Factor	1.12
7	Trended Claim PMPM (5) x (6)	390.13
8	Benefit Change Factor	1.11
9	Morbidity	1.005
10	Capitation	258,615
11	Capitation PMPM	0.28
12	Adjustment for Maximum 3 Children	1.005
13	Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10) + (11)] x (12)	437.38
		Francis I Claim DMDM in

	Trend:	9.6%
1	BEP Paid and Incurred Claims	77,889,646
2	Completion Factor	1.000
3	BEP Completed Claims (1) / (2)	77,889,646
4	BEP Member Months	933,024
5	BEP Completed Claim PMPM (3) / (4)	83.48
6	Trend Factor	1.20
7	Trended Claim PMPM (5) x (6)	100.22
8	Benefit Change Factor	0.68
9	Morbidity	1.005
10	Rx Rebates	14,998,510
11	Rx Rebates PMPM	16.08
12	Adjustment for Maximum 3 Children	1.005
13	Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10) + (11)] x (12)	85.38

5	1	BEP Paid and Incurred Claims	1,392,565
)	2	Completion Factor	0.971
	3	BEP Completed Claims (1) / (2)	1,434,004
	4	BEP Member Months	926,623
	5	BEP Completed Claim PMPM (3) / (4)	1.55
1	6	Trend Factor	1.06
	7	Trended Claim PMPM (5) x (6)	1.64
	8	Benefit Change Factor	1.00
	9	Morbidity	1.005
)	10		
	11		
	12	Adjustment for Maximum 3 Children	1.005
3	13	Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10) + (11)] x (12)	1.66

BEP Paid and Incurred Claims	143,348
Completion Factor	0.992
BEP Completed Claims (1) / (2)	144,485
BEP Member Months	929,205
BEP Completed Claim PMPM (3) / (4)	0.16
Trend Factor	1.06
Trended Claim PMPM (5) x (6)	0.16
Benefit Change Factor	1.00
Morbidity	1.005
Adjustment for Maximum 3 Children	1.005
Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10) + (11)] x (12)	0.17
	Completion Factor SEP Completion Factor SEP Completed Claims (1) / (2) SEP Member Months SEP Completed Claim PMPM (3) / (4) Frend Factor Frended Claim PMPM (5) x (6) Senefit Change Factor Morbidity  Adjustment for Maximum 3 Children

	Expected Claim PMPM in
	Rating Period
Medical	437.38
Drug	85.38
Pediatric Dental	1.66
Pediatric Vision	0.17
Expected Distribution of Embedded Dental Benefit	100%
Total Expected Incurred in Rating Period	524.58
Total Expected Incurred in Rating Period Net RA	534.71
Projected Allowed	586.78

Projected Allowed	586.78
Paid to Allowed Ratio	0.894

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## Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Transitional Data

Market	Company	<u>Type</u>	Date	Total Paid Claims	Completion	Incurred Claims	Total Premium	Members
Small Group	CAIC	Transitional	201701	\$3,540	1.00	\$3,545	\$0	5
Small Group	CAIC	Transitional	201702	\$3,602	1.00	\$3,607	\$0	5
Small Group	CAIC	Transitional	201703	\$2,571	1.00	\$2,575	\$0	6
Small Group	CAIC	Transitional	201704	\$2,443	1.00	\$2,446	\$0	5
Small Group	CAIC	Transitional	201705	\$1,870	1.00	\$1,873	\$0	5
Small Group	CAIC	Transitional	201706	\$4,191	1.00	\$4,205	\$0	7
Small Group	CAIC	Transitional	201707	\$1,852	0.99	\$1,864	\$0	8
Small Group	CAIC	Transitional	201708	\$1,638	0.98	\$1,669	\$0	6
Small Group	CAIC	Transitional	201709	\$1,378	0.99	\$1,391	\$0	5
Small Group	CAIC	Transitional	201710	\$1,750	0.99	\$1,767	\$0	5
Small Group	CAIC	Transitional	201711	\$1,929	0.99	\$1,954	\$0	5
Small Group	CAIC	Transitional	201712	\$1,689	0.97	\$1,735	\$0	6
Total				\$28,455		\$28,632	\$0	68

## Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Retention

	$\underline{\text{Medical} + \text{Rx}}$	<u>Dental</u>	Vision
Reinsurance Contribution	\$0.00	\$0.00	\$0.00
Risk Adjustment Fee	\$0.13	\$0.00	\$0.00
Admin PMPM	\$37.01	\$0.60	\$0.09
Broker PMPM	\$23.17	\$0.00	\$0.00
Value Based Benefits	\$5.20	\$0.00	\$0.00
BCBSA Identity Theft Protection	\$0.02	\$0.00	\$0.00
Quality Improvement	0.4%	0.4%	0.4%
Contingency	2.0%	2.0%	2.0%
HRA Admin Fee PMPM *	\$2.66	\$0.00	\$0.00
Patient-Centered Outcomes Research Trust Fund:	\$0.00	\$0.00	\$0.00
Insurer Tax	1.1%	1.1%	1.1%
Exchange Fee	\$0.00	\$0.00	\$0.00
Federal Income Tax	0.4%	0.4%	0.4%
Premium Tax	2.0%	2.0%	2.0%

<u>Total</u>	% of Premium
\$0.00	0.0%
\$0.13	0.0%
\$37.70	5.9%
\$23.17	3.6%
\$5.20	0.8%
\$0.02	0.0%
0.4%	0.4%
2.0%	2.0%
\$2.66	0.4%
\$0.00	0.0%
1.1%	1.1%
\$0.00	0.0%
0.4%	0.4%
2.0%	2.0%

## Insurer Tax and Admin Fee Calc

Applied HIF to All Quarters

1.05%

Quarter		% of Enrollees	HIF		20	19 assessmen	2020 assessment
1		26%	0.00%		0	0%	2.3%
	2	13%	0.58%		3	0%	2.3%
	3	14%	1.16%		6	0%	2.3%
	4	47%	1.73%		9	0%	2.3%
		<u>Admin</u>	<u>Profit</u>	Taxes			
		10.7%	2.0%	3.5%			
	Claims	5.9%					
	Broker	3.6%					
Filing 18-20	Quality Improvement	1.2%		24			

<sup>\*</sup> HRA Admin fee in charged to HRA plans only

Expected Incurred	534.71
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Plan	Gold PPO 0/0/25
Deductible	0
Expected Claim Cost	529.81
Expected Premium PMPM *	\$643.83
Allowed Adjustments to Premium for MLR	
Reinsurance Contribution	0.00
Patient-Centered Outcomes Research Trust Fund:	0.00
Risk Adjustment Fee	0.13
Premium Tax	12.88
Insurer Tax	6.77
Exchange Fee	0.00
Quality Improvement	2.58
Federal Income Tax**	2.70
MLR Adjusted Premium	\$618.77
Expected Member Distribution	100.0%

Unadjusted Premium	\$643.83
Expected MLR Adjusted Premium	\$618.77

|--|

<sup>\*</sup> From Exhibit L

<sup>\*\*21%</sup> of profit or contingency (assumed to be 2%)

# Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Projected Index Rate

Projected Index Rate	\$586.78				
Effective Date	Total Index Rate	<u>Trend</u>	<u>Distribution of Members</u>	Projected Allowed	Market Adjusted Index Rate
January - March (Index 1)	\$586.78		26%	\$586.78	
April - June (Index 2)	\$596.05	6.5%	13%	\$596.06	
July - September (Index 3)	\$605.47	6.5%	14%	\$605.49	
October - December (Index 4)	\$615.04	6.5%	47%	\$615.07	
Average for Projection Period	\$603.88			\$603.90	\$615.23

<sup>\*</sup> From URRT and Exhibit B

-\$244,449

## Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Market Adjusted Index Rate

**Development of Market Adjusted Index Rate** 

Q1 Index Rate	586.78
Paid to Allowed	0.89
Q1 Projected Claims	524.58
Net Projected ACA Reinsurace Recoveries	0.00
Net Projected Risk Adjustments PMPM	-10.13
Exchange User Fee Adjustment	0.00
Q1 Market-Adjusted Projected Paid EHB Claims PMPM	534.71
Q1 Market Adjusted Index Rate	598.11

**Development of Exchange User Fee** 

Average SHOP Premium	\$0.00
Average Exchange Fee	\$0.00
Percentage of Membership on SHOP	0%
Exchange Fee to Add to Market Index Rate	\$0.00

Development of Risk Adjustment Projection

Projected 2019 Risk Adjustment Payment

Capital Advantage Insurance Company

Projected 2019 Risk Adjustment Payment	-\$10.00
Projected 2017 Risk Adjustment Payment Payable	-\$8,857,322
2017 MemberMonths	933,249
Projected 2017 Risk Adjustment Payment PMPM	-\$9.49
Capital Advantage Assurance Company	-\$8,577,375
Keystone Health Plan Central	-\$35,498

Adjust Base Experience Period to Base Plan

	Medical	<u>Rx</u>	Ped Dental	Ped Vision	<u>Total</u>
Expected Claim PMPM in Rating Period	437.38	85.38	1.66	0.17	524.58
Adjustment to Base Plan	0.990	0.990	0.990	0.990	0.990
Adjustment for Network	1.000	1.000	1.000	1.000	1.000
Adjustment for Induced Demand	1.000	1.000	1.000	1.000	1.000
Expected Claim Base Plan	441.74	86.23	1.67	0.17	529.81

Rate Development by Benefit Option	Off-Exchange
Level of Coverage	Gold
HIOS	82795PA0130001
Med Plan Name:	Gold PPO 0/0/25
Rx:	Rx 500
Plan Type:	PPO
HRA	N N
Q1 Market Adjusted Index Rate	598.11
Q1 Warket Aujusteu muez Rate	370.11
AV and Cost-Sharing Adjustment	0.80
Network	1.000
Induced Demand	1.134
Plan Pricing Relativities:  Manual PMPM	269.09
	368.08
Pricing Relativity	1.000
Projected Claims	529.81
Total Projected Claims PMPM + Market Level Adjustments:	539.94
Retention	
Admin PMPM	\$37.70
Broker PMPM	\$23.17
Patient-Centered Outcomes Research Trust Fund:	\$0.00
HRA Admin Fee	\$0.00
Value-Based Benefits	\$5.20
BCBSA Identity Theft	\$0.02
Premium Tax	2.0%
Federal Income Tax	0.4%
Insurer Tax	1.1%
Contingency	2.0%
Quality Improvement	0.4%
D. C. M. C.	1.57
Premium Neutrality	1.57
Total Premium Single Rate:	\$410.51
Plan Adjusted Index Rates	\$643.83
Expected Member Distribution	100.0%
Relativity Checks	
Claims	1.00
Premium	1.00
	\$66.09
Admin	11%
T COLLINI	2.50/

3.5%

Taxes

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ExhibitL\_RateDev

Annual Trend

Benefit Plans
100% 1,138

												Induced										Q3 Plan Adj		
<u>#</u>	Combo Description	Projected Membership	Proj MM	New or Existing	Product ID	Plan ID	On/Off Exchange	Metal Level	Metal Value	Pricing Value	Network	Demand	Product	Med Plan Description	Deductible	Drug Plan	Pediatric Dental Pedi	atric Vision	Index Rate	Index Rate	Index Rate	Index Rate	Index Rate	Medical & Rx
1	Gold PPO 0/0/25 Rx 500	100.0%	1,138	New	82795PA013	82795PA0130001	Off Exchange	Gold	79.6%	79.6%	1.00	1.13	PPO	Gold PPO 0/0/25	0	Rx 500	Embedded E	imbedded	\$662.27	\$643.49	\$653.66	\$663.99	\$674.48	6.47%

#### Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Calibration

Expected Average Age Factor:	1.529
List-Billed Adjustment for Max 3 Children	1.008
Adjusted Average Age Factor	1.516
Expected Average Region Factor:	1.03
Expected Average Tobacco Factor	1.00
Cumulative Rating Factors (Premium Neutrality):	1.568

ve Rating I ac	tors (Fremium redutanty).	1.500	4		
	Age Factors			Region Factors	
Age	Distribution of Population	Age Factor	Region	Distribution of Population	Factor
0-14	13.9%	0.7650	6	31.0%	1.00
15	1.0%	0.8330	7	41.7%	1.03
16	1.1%	0.8590	9	27.3%	1.03
17	1.2%	0.8850		27.370	1.00
18	1.2%	0.9130			
19	1.2%	0.9410			
20	1.3%	0.9700			
21	1.3%	1.0000			
22	1.4%	1.0000			
23	1.5%	1.0000			
24	1.5%	1.0000			
25	1.5%	1.0040			
26	1.6%	1.0240			
27	1.7%	1.0480			
28	1.6%	1.0870			
28 29	1.7%	1.1190			
30	1.7%	1.1350			
31	1.6%	1.1590			
32	1.7%	1.1830			
33	1.6%	1.1980			
33 34	1.6%	1.2140			
35					
36	1.6% 1.8%	1.2220 1.2300			
37	1.6%	1.2380			
38	1.7%	1.2460			
38 39	1.7%	1.2620			
40	1.6%	1.2780			
41	1.6%	1.3020			
42	1.5%	1.3020			
43	1.6%	1.3570			
43	1.7%	1.3970			
45	1.7%	1.4440			
46	1.8%	1.5000			
47	2.0%	1.5630			
48	2.0%	1.6350			
49	1.9%	1.7060			
50	2.0%	1.7860			
51	2.0%	1.8650			
52	2.0%	1.9520			
53	2.2%	2.0400			
54	2.2%	2.1350			
55	2.1%	2.2300			
56	2.2%	2.3330			
57	2.1%	2.4370			
58	2.170	2.5480			
59	2.1%	2.6030			
60	2.1%	2.7140			
61	2.170	2.8100			
62	1.7%	2.8730			
63	1.7%	2.9520			
63 64+	3.0%	3.0000			
U4T	3.070	3.0000			

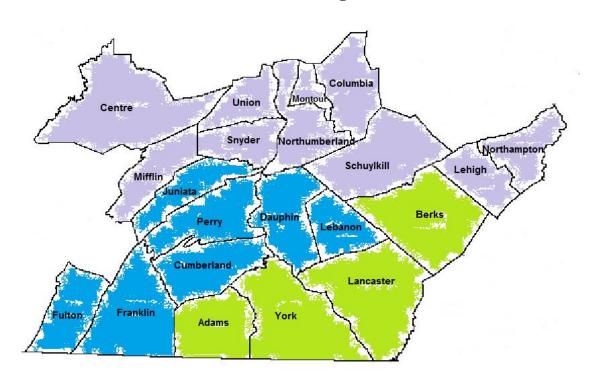
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#### Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Rating Factors

Age Factors

<u>Age</u>	Premium Ratio	<u>Age</u>	Premium Ratio	Age	Premium Ratio	Age	Premium Ratio	<u>Age</u>	Premium Ratio
0-14	0.765	24	1.000	34	1.214	44	1.397	54	2.135
15	0.833	25	1.004	35	1.222	45	1.444	55	2.230
16	0.859	26	1.024	36	1.230	46	1.500	56	2.333
17	0.885	27	1.048	37	1.238	47	1.563	57	2.437
18	0.913	28	1.087	38	1.246	48	1.635	58	2.548
19	0.941	29	1.119	39	1.262	49	1.706	59	2.603
20	0.970	30	1.135	40	1.278	50	1.786	60	2.714
21	1.000	31	1.159	41	1.302	51	1.865	61	2.810
22	1.000	32	1.183	42	1.325	52	1.952	62	2.873
23	1.000	33	1.198	43	1.357	53	2.040	63	2.952
		<u> </u>		<u> </u>	<u> </u>			64+	3.000





<u>Region</u>	<u>Factor</u>
6	1.00
7	1.03
9	1.08

<u>Network</u>	<u>Factor</u>
Capital Advantage EPO	
Valley Advantage EPO	
PPO	1.00

	Benefit Plans				Ba	se Rates					Base	Rates					Base	Rates					Base	Rates					
						19 - 3/31/2019						6/30/2019					7/1/2019	- 9/30/2019						- 12/31/2019			Anns	al Trend	
*	Combo Description	Plan ID	Medical + Rx	Medical	Rx	Pediatric Dental	Pedatric Vision	Total	Medical + Rx	Medical	Rx	Pediatric Dental	Pedatric Vision	Total	Medical + Rx	Medical	Rx	Pediatric Dental	Pedatric Vision	Total	Medical + Rx	Medical	Rx	Pediatric Dental	Pedatric Vision	Total	Medical & Rx	Dental & Vision	
1	Gold PPO 0/0/25 Rx 500	82795PA0130001	\$408.64	\$335.08	\$73.56	\$1.49	\$0.17	\$410.29	\$415.11	\$340.39	\$74.72	\$1.50	\$0.17	\$416.78	\$421.70	\$345.79	\$75.91	\$1.51	\$0.17	\$423.38	\$428.39	\$351.28	\$77.11	\$1.52	\$0.17	\$430.08	6.47%	3.0%	

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## Capital Advantage Insurance Company Small Group Rates Effective 1/1/2019 Regional Analysis

### Results

									Normalized	Relative Value	
Region	<b>DemoUnits</b>	<u>MemberMonths</u>	<u>AdjustedPaid</u>	AllowedAmount	Adjusted Allowed	Allowed PMPM	<u>Demo</u>	Relative Demo	Allowed	Normalized	Rating Factor
6	368,356	296,531	90,261,766	107,236,316	116,957,368	394.42	1.2422	1.00	393.16	-3.2%	1.00
7	362,378	294,970	89,289,240	107,114,203	118,932,154	403.20	1.2285	0.99	406.39	0.1%	1.03
9	248,747	199,516	64,263,901	75,473,210	85,405,208	428.06	1.2468	1.01	425.14	4.7%	1.08
						406.18	1.24	1.00	406.16	0.0%	

### Data - Claims and Enrollment for 12 Months Ending December 2016 and Hospital and Phsyician Contracting thru 2018

								I			-	
Total		979,481	791,017	243,814,906	289,823,729	1.11	321,294,730	366.39	1.2383	1.00	405.98	
						Contracted		Allowed PMPM w			Normalized	Relative Value
Region	Group County Name	<b>DemoUnits</b>	MemberMonths	<b>AdjustedPaid</b>	AllowedAmount	Increase	Adjusted Allowed	Increase	<u>Demo</u>	Relative Demo	Allowed	Normalized
7	ADAMS	13,679	10,443	3,394,184	3,973,174	1.14	4,512,605	432.12	1.3099	1.06	408.48	100.6%
7	BERKS	125,887	100,900	32,916,422	39,021,187	1.10	43,051,624	426.68	1.2476	1.01	423.47	104.3%
6	CENTRE	19,922	17,590	5,658,648	6,477,963	1.10	7,109,452	404.18	1.1326	0.91	441.89	108.8%
6	COLUMBIA	5,415	4,139	1,163,209	1,406,248	1.11	1,555,268	375.76	1.3082	1.06	355.67	87.6%
9	CUMBERLAND	74,534	61,189	19,135,213	22,553,892	1.11	25,078,821	409.86	1.2181	0.98	416.64	102.6%
9	DAUPHIN	95,161	75,619	26,105,853	30,417,196	1.13	34,369,550	454.51	1.2584	1.02	447.22	110.2%
9	FRANKLIN	39,366	31,689	8,899,778	10,555,168	1.15	12,097,676	381.76	1.2423	1.00	380.53	93.7%
9	FULTON	4,396	3,536	1,268,027	1,403,703	1.16	1,624,041	459.29	1.2431	1.00	457.49	112.7%
9	JUNIATA	2,419	1,763	1,007,291	1,112,588	1.03	1,145,491	649.74	1.3721	1.11	586.35	144.4%
7	LANCASTER	135,437	114,895	31,644,795	38,454,128	1.10	42,405,854	369.08	1.1788	0.95	387.70	95.5%
9	LEBANON	28,061	22,155	6,645,000	8,007,213	1.20	9,624,084	434.40	1.2666	1.02	424.68	104.6%
6	LEHIGH	155,388	125,195	36,288,278	43,695,605	1.09	47,444,604	378.97	1.2412	1.00	378.08	93.1%
6	MIFFLIN	4,933	4,057	1,125,642	1,281,771	1.11	1,420,226	350.07	1.2159	0.98	356.51	87.8%
6	MONTOUR	1,354	1,070	523,520	606,126	1.12	680,642	636.11	1.2650	1.02	622.65	153.4%
6	NORTHAMPTON	122,092	97,609	28,885,496	34,516,080	1.09	37,718,646	386.43	1.2508	1.01	382.54	94.2%
6	NORTHUMBERLAND	12,764	9,899	4,070,566	4,622,745	1.10	5,093,158	514.51	1.2894	1.04	494.09	121.7%
9	PERRY	4,810	3,565	1,202,738	1,423,449	1.03	1,465,544	411.09	1.3492	1.09	377.29	92.9%
6	SCHUYLKILL	34,409	27,296	9,431,239	11,009,074	1.10	12,089,177	442.89	1.2606	1.02	435.04	107.2%
6	SNYDER	7,182	5,779	2,054,579	2,351,995	1.03	2,421,549	419.03	1.2427	1.00	417.51	102.8%
6	UNION	4,898	3,897	1,060,590	1,268,710	1.12	1,424,644	365.57	1.2570	1.02	360.13	88.7%
7	YORK	87,375	68,732	21,333,839	25,665,715	1.13	28,962,071	421.38	1.2712	1.03	410.44	101.1%



#### June 22, 2018

Ms. Tracie Gray, Director Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

**Small Group Rates Filing No 18-20** 

TOI Code: H15G Group Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15G.003 Small Group Only

Filing Type: Rate

Dear Ms.

CAIC received an objection letter from the Department dated June 15, 2018. CAIC is providing the following in response to the objection letter:

- Q&A written response
- Q&A exhibits
- Correction to List-Billed data file
- Correction to Actuarial Memo correction to 2017 rate SERFF filing number
- Correction to Memo Exhibits, Exhibit E Trend

These changes do not impact rates.

, ASA, MAAA Manager, Actuarial Services Capital BlueCross

**Enclosures** 

cc:		

### CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

## Question and Answer Small Group Rates Effective January 1, 2019

With this response, please find corresponding Q&A Exhibits in SG\_18-20\_Initial\_CAIC\_PPO\_Q&AExhibits1\_Supporting\_20180622.xlsx

**Question 1.** Please answer the following questions regarding the trend factors used (tab "Exhibit E Trend"):

- a. The leveraging calculation assumes all member cost sharing is static ("Fixed Cost Share" column on tab "Exhibit E1\_Lever"), but all plans have benefits which are subject to the deductible and/or coinsurance which would increase, to some extent, with allowed costs. Please explain why you think it is appropriate to assume all cost sharing is static.
- b. The leveraging calculation in "ExhibitE1\_Lever" assumes allowed cost sharing is 5.5%. However, in the Raw Trends shown in "Exhibit E\_Trend" none of the service categories have trends that high, and the weighted average, including drug but not dental/vision, appears to be closer to 5.4%. Please provide an explanation for why you used 5.5% in the calculation and a quantitative build-up of the 5.5% if it is not changing.
- c. The leveraging calculation in "ExhbitE1\_Lever" compares projected paid costs by month to a plan with zero cost sharing (essentially an allowed amount since there is no cost sharing). However, it does not appear as if induced utilization is accounted for in the calculation. Based on the HHS curve, a zero cost sharing plan (1.00 AV) would have 24% higher utilization and, as a result, 24% higher allowed costs than a bronze plan (0.60 AV). Please provide an explanation for why induced utilization is not accounted for in the calculation.
- d. Please provide a quantitative buildup of the "leveraging adjustment" for the drug trend.
- e. Please provide a quantitative buildup of the "pipeline adjustment" for the drug trend and describe the adjustment and why it is necessary.
- f. Please explain the following regarding the dental and vision trends:
  - i. Please provide an explanation on the development of the final cost and utilization trends shown in cells B14 and C14 of the "Exhibit E Trend" tab.
  - ii. Please provide an explanation on how the composite factor shown in cell C31 relates to the raw trends in cells B31 and C31.
- g. The final trends shown in cells B8:C14 tie to the trends on WS1 of the URRT as well as the rate development on tab "II Rate Development & Change." These trends are applied to allowed claims. Please explain why you think it is necessary to make an adjustment to account for paid claim trend leveraging when trending allowed claims forward.

#### Answer 1.

a. While, in some cases, the amount the consumer pays out of pocket increases as allowed claims increase, the consumer-paid percentage-of-total decreases due to fixed dollar cost-sharing such as deductible and copayments. For a member with a \$2,000 deductible, incurring \$1000 in allowed claims year 1 and \$1100 in year 2 (10%)

allowed trend, for example), their cost-sharing increased, and they paid 100% of allowed claims in both years. But if that same member incurred \$5,000 in allowed claims year 1 (paid \$2,000 in deductible), and \$5,500 year 2, the insurer's paid trend is 3,500/3,000 - 1 = 17%, and the member's out-of-pocket trend is 0%. This is because the member's percentage-of-total out-of-pocket expenses decrease when fixed deductibles and copays apply. The leveraging calculation factors in all scenarios, showing the average impact of cost-sharing on a large population, measuring in aggregate how paid claims rise faster than allowed as the insurer percentage-of-total claims rises over time.

- b. For this example, 5.5% allowed trend is used because it falls within the range of reasonable allowed trends. This small group filing is requesting a lower than average trend due to competitive pressures. While the raw trend shows 5.4%, CBC is aggressive in its low utilization assumptions. Utilization could easily inflate the trend upward another 1 to 2 points.
- c. This calculation uses CBC's internal manual cost model to determine benefit relativities. While this model accounts for induced utilization as cost-sharing decreases, it does not use the same assumptions as the AV calculator. But one can infer that the calculation is reasonable since CBC (CAIC and subsidiaries) continues to see membership with an average AV level in the Gold range. The exhibit shows AVs between 80% and 84%.
- d. Please see Q&A Exhibit 1 for a comparison of paid and allowed trends by market segment. The difference between paid and allowed is 1%, attributable to leveraging.
- e. The pipeline adjustment is used to account for new drugs expected to enter the market in 2019. Since these drugs are new, their cost is not accounted for in the BEP. CBC has compiled pipeline reports from our PBM and Specialty Rx vendor to quantify which drugs could potentially be entering the market in 2019. While there are many unknowns as to which drugs will become available and utilization of those drugs, through this process, the group decided to apply 1% pipeline to the group market. For the individual market, it is reasonable to assume a higher pipeline adjustment due to higher specialty trend (the vast majority of pipeline drugs are specialty low incidence, high cost). Please see Q&A Exhibit 2 for specialty trend by market segment.

f.

- i. We applied standard pricing trend to dental and vision. Because Individual and Small Group enrollment has fluctuated, and embedded pediatric dental and vision coverage is fairly new to the market, it is difficult to estimate changes in utilization and mix of services. Due to these factors, 3% pricing trend is applied to these components.
- ii. The composite dental and vision trend is not correct. It is being corrected with this submission.
- g. While it is not necessary to apply paid trends to allowed claims, the format of the exhibits makes it preferable to do so. If I apply allowed trends to allowed claims, and paid trends to paid claims, the final proposed rates do not change, only the paid-to-allowed ratio changes.

- **Question 2**. Please provide the quantitative and qualitative development of the projected 2019 risk adjustment payment of \$10.00 shown in Exhibit K.
- **Answer 2.** The \$10 projected 2019 risk adjustment PMPM is an estimate based on PID 2017 projected RA results of \$9.49 PMPM. \$10 is only slightly higher than 2017 despite 2 years of premium increases, which would naturally increase \$9.49 more than \$0.51. This again is an aggressive estimate, driven by competitive pressures.
- **Question 3**. Please provide an explanation for the why the "Benefit Richness (induced demand)" information in column L of the "III Plan Rates" tab does not result in a weighted average factor of 1.0 as directed in the Rate Filing Guidance.
- **Answer 3.** The induced demand factor is designed to adjust the AV and Cost-Sharing factors so that, in aggregate, they equate to the Paid-to-Allowed ratio. In this filing, the AV and Cost-Sharing factors aggregate to 0.8. But the Paid-to-Allowed ratio is 0.89. The induced demand factor of 1.13 is applied to 0.8 to bring claims up to 0.89 level.  $0.8 \times 1.13 = 0.89$ . So projected claims by plan aggregate to equal projected claims calculated in total. Projected claims were not increased by applying induced demand (impact of 1.0), which is demonstrated in the fact that projected claims = [allowed claims] x [average AV and cost-sharing factor] x [average induced demand]. This is demonstrated in Table B.
- **Question 4.** Please review and update your calculation of the "List-Billed Adjustment for Max 3 Children" as the work provided has factors in column N which are different than those in column M even when there are 3 or fewer children (e.g., rows 441 and 584).
- **Answer 4.** The List-Billed Adjustment for Max 3 Children file has been corrected with this response.
- **Question 5.** The Federal Income Tax in "Exhibit H\_Ret" is calculated as a subset of the Contingency amount (21% of the 2% Contingency). However, it is included in the rate development as an amount in addition to the 2% Contingency amount. Please provide an explanation as to why this approach is appropriate and does not double-count the impact of Federal Income Tax.
- Answer 5. Please see Q&A Exhibit 3 for an example of how federal income tax and contingency are applied to establish a net contingency (net of taxes) that is still less than 2%. The example shows a premium build with and without federal income tax applied. While federal income tax is applied "below the line" or to operating margin, creating a circular calculation, the goal in the premium build is to apply an assumption that accounts for this item. In the first calculation, net contingency falls to 1.58%. The second calculation results in a net contingency of 1.91%, closer to the 2% goal.
- **Question 6.** Please provide a qualitative and quantitative development of the 1.0 factors shown in the "II Rate Development & Change" tab for demographics, morbidity, networks, and

benefits. In other words, please provide quantitative evidence that the manual rate and the projected experience are identical in these ways.

Answer 6. We could definitely argue that upward changes in demographics and morbidity in the small group market are likely in 2018 and 2019 due to Association Health Plans and Small Business ASO plans attracting younger and healthier members away from ACA-compliant plans. But due to competitive pressures, no change is applied in rating. There are changes in benefits, but those changes are only applied to paid claims, as they mostly impact changes to cost-sharing (no change to utilization is applied) in the paid-to-allowed ratio development.

**Question 7.** Please provide a quantitative buildup of the 2018 Calibrated Plan Adjusted Index Rates shown in column Z of the "III Plan Rates" tab as they are all identical.

**Answer 7.** The 2018 Calibrated Plan Adjusted Index rates are all equal because the Gold 1000 plan was terminated in 2017 and mapped to the Silver 3000 plan. So all 2018 Calibrated Index rates reflect the Silver 3000 plan.

**Question 8.** Each response to a Department data call must contain a cover letter that details the changes made to the PA Actuarial Memorandum Exhibits and the reasons why the changes were made, e.g., in response to Department question number 5.

**Answer 8.** A cover letter is being provided with this response.

**Question 9.** Please confirm that you have tested to ensure that the rates in Table 11 of the Actuarial Memorandum Exhibits, the PA Plan Design Summary and Rate Tables, the Federal Rates Template, and in the binder are identical.

**Answer 9.** I confirm that I have tested to ensure the rates in Table 11 of the Actuarial Memorandum Exhibits, the PA Plan Design Summary and Rate Tables, the Federal Rates Template, and in the binder are identical.

**Question 10.** Page 2 of the actuarial memo list a SERFF number for the rate filing effective 1/1/2017 that is incorrect. The SERFF number references a form filing. Please correct this.

**Answer 10.** Changes have been made to the actuarial memo.

## Capital Advantage Insurance Company Small Group Rates Q&A Exhibit 1 Rx Leveraging

Individual

All Drugs

	12 Mo	nths End	ding 2	01703		12 Months	Endi	ng 201803		Trend	
	Days/1000	Cost/E	Day	PMPM	Days/1000	Cost/Day		PMPM	Days/1000	Cost/Day	PMPM
	367,433	\$ 2	2.91	\$ 89.03	438,934	\$ 3.18	\$	116.31	19.5%	9.4%	30.6%
Paid				\$ 70.43			\$	94.00			33.5%

SmallGroup

All Drugs

	12 Mo	nths Ending 2	201703		12 Months E	nding 201803	3		Trend	
	Days/1000	Cost/Day	PMPM	Days/1000	Cost/Day	PMPM		Days/1000	Cost/Day	PMPM
Allowed	355,574	\$ 3.20	\$ 94.86	352,476	\$ 3.46	\$ 101.63		-0.9%	8.1%	7.1%
Paid			\$ 78.90			\$ 86.05				9.1%

## Capital Advantage Insurance Company Small Group Rates Q&A Exhibit 2

## **Specialty Trend Considerations for Pipeline Adjustment**

Individual

**Specialty Drugs** 

	12 Mo	nths E	nding 2	20170	)3		12	Months E	ndin	g 201803		Trend	
	Days/1000	Cost	t/Day	PI	MPM	Days/1000	C	Cost/Day		PMPM	Days/1000	Cost/Day	PMPM
Allowed	1,852	\$ 2	251.86	\$	38.86	2,831	\$	236.69	\$	55.83	52.9%	-6.0%	43.7%
Paid				\$	36.39				\$	94.97			161.0%

SmallGroup

**Specialty Drugs** 

	12 Mo	nths	Ending 2	2017	703		12	Months E	ndi	ng 201803		Trend	
	Days/1000	Co	ost/Day	l	PMPM	Days/1000	С	ost/Day		PMPM	Days/1000	Cost/Day	PMPM
Allowed	1,900	\$	208.53	\$	33.02	2,197	\$	223.00	\$	40.83	15.6%	6.9%	23.7%
Paid				\$	31.64				\$	38.76			22.5%

## Capital Advantage Insurance Company Small Group Rates Q&A Exhibit 3

## **Federal Income Tax and Contingency Examples**

	Without Fed	With Fed Income					
<u>Item</u>	Income Tax	<u>Tax</u>					
Claims	\$350.00	\$350.00					
Admin	\$35.00	\$35.00					
Contingency	2%	2%					
Federal Taxes	0%	0.4%					
Premium	\$392.86	\$394.55					
<b>Expected Profit</b>	\$7.86	\$9.55					
Federal Taxes	\$1.65	\$2.01					
Profit Net Taxes	\$6.21	\$7.54					
Net Contingency*	1.58%	1.91%					

<sup>\*</sup>Net Contingency is below 2% in both calculations, but adding an assumption for federal income tax increases contingency closer to the 2% goal.



#### July 13, 2018

Ms. Tracie Gray, Director Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

**Small Group Rates Filing No 18-20** 

TOI Code: H15G Group Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15G.003 Small Group Only

Filing Type: Rate

Dear Ms.

CAIC received an objection letter from the Department dated July 6, 2018. CAIC is providing the following in response to the objection letter:

- Q&A written response
- Q&A exhibits

Capital BlueCross

- Correction to list-billed portion of the age calibration, Memo Exhibits, Exhibit N
  Calibration
- Correction and modification to Memo Exhibits, Exhibit E Trend
  - o Correction to displayed dental and vision trend
  - o Modification to leveraging adjustment, which impacts overall trend
- Updated rates based on trend and list-billed changes

If you have any questions regarding this filing, please call me at (or via email at ) or at (or via email at ). Thank you for your assistance in this matter.

Sincerely,

ASA, MAAA
Manager, Actuarial Services

### Enclosures

cc:

## CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

## Question and Answer Small Group Rates Effective January 1, 2019

With this response, please find corresponding Q&A Exhibits in SG\_18-20\_Initial\_CAIC\_PPO\_Q&AExhibits2\_Supporting\_20180716.xlsx

#### **Questions from Actuarial Consultant:**

**Question 1.** In response to Question 1a you state the leveraging calculation represents the "average impact of cost sharing on a large population." This calculation assumes zero increase to member cost sharing from year to year. Your explanation indicates some members may see no change to their cost sharing (members with allowed claims over the deductible in your example) and some members would see increases to their cost sharing (members with allowed claims under the deductible in your example). Please provide quantitative support for the assumption that there is no change to the average member cost sharing percentage as that would assume all members had allowed claims above their deductible amount.

**Answer 1.** In reviewing the calculation, I see how the fixed cost sharing column did not account for member cost share increases as allowed claims increase. Exhibit E1\_Lever has been updated to account for trend in member cost share. The assumption is that 20% of members see increase in their cost sharing due to allowed trend, or  $5.5\% \times 0.2 = 1.1\%$  annual trend. With this change, leveraging is reduced from 1.4% to 1.1%.

**Question 2**. In response to Question 1b you state induced demand could drive raw trend up by one to two points. In the "Exhibit E\_Trend" tab induced demand is shown to have no impact (0%). Please explain this discrepancy.

**Answer 2.** For Question 1b, my intent is not to refer to induced utilization, but the utilization component of trend. My goal was to explain that while we included 1% utilization for professional, 0.8% for Rx, and 0% for IP and OP, those assumptions are rather aggressive, resulting in a low filed trend of 5.4%. Utilization assumptions could easily change that trend 1-2%, and more so, very easily change the trend from 5.4% to 5.5% (used in the leveraging exhibit). So 5.5% used in the leveraging exhibit is well within the reasonable range.

**Question 3**. In response to Question 1c you state your "model accounts for induced utilization as cost-sharing decreases." However, in your calculation of the "Implied AV" on the "Exhibit E1\_Lever" tab, the paid PMPM amount is always divided by the allowed amount for a plan with no cost sharing. This calculation does not appear to account for the lower allowed amount which would occur for leaner plans because of induced utilization. Please provide quantitative support for how the "Implied AV" amounts account for induced utilization when compared to a plan with no cost sharing or update the calculation accordingly if they currently do not.

Answer 3. In reviewing the calculation, induced utilization is not explicitly shown, as the allowed amount is static for all months. While Exhibit E1\_Lever originally showed several months of data, the calculation only uses the most current month (201803). So to simplify the exhibit, I've removed the months prior to 201803. The implied AVs (developed in conjunction with the Zero Cost Share Manual rate) for that month are correct. The new exhibit also incorporates an annual increase in member cost share, as noted above.

**Question 4.** In response to Question 1f you updated the total composite trend for Dental and Vision to be 3%. It appears cost trend and utilization trend are still not consistent between rows 31 and 14 of the 'Exhibit E\_Trend' tab. Please provide an explanation for which is the correct assumption and please ensure all other pricing and documentation files match, as this could have a slight impact on final rates.

**Answer 4.** With this submission, Exhibit E\_Trend has been corrected to be consistent between rows 31 and 14.

**Question 5.** As a follow up to Question 6, please provide a quantitative buildup of the 1.0 factors in Excel, with formulas based on the assumptions described in your initial response. Please include experience period and projection period demographic, morbidity, and benefits information supporting the 1.0 factors.

**Answer 5.** Please see Q&A Exhibit 1 for the experience and projection period demographic, morbidity and benefit information, as well as explanation of the 1.0 factors applied in rating. While the calculation shows a decrease in demo, and increase in morbidity, together totaling +3.6%, CBC is investing in this market segment to protect against future enrollment losses. Therefore, 1.0 was applied in rating.

**Question 6.** Thank you for correcting the List-Billed Adjustment file. Please explain why this change did not have a resulting impact on rates.

**Answer 6.** With this submission, the filing has been updated to include the impact of the List-Billed factor change.

#### **Questions from PID:**

**Question 1.** Each response to a Department data call must contain a cover letter that details the changes made to the PA Actuarial Memorandum Exhibits and the reasons why the changes were made, e.g., in response to Department question number 5.

**Answer 1.** A cover letter is being provided with this response.

**Question 2.** Please confirm that you have tested to ensure that the rates in Table 11 of the Actuarial Memorandum Exhibits, the PA Plan Design Summary and Rate Tables, the Federal Rates Template, and in the binder are identical.

**Answer 2.** I confirm that I have tested to ensure the rates in Table 11 of the Actuarial Memorandum Exhibits, the PA Plan Design Summary and Rate Tables, the Federal Rates Template, and in the binder are identical.

**Question 3.** Responses to the second round of questions are due July 13, 2018. No modifications other than risk adjustment due to the Federal Risk Adjustment Report and Department requested changes will be accepted.

**Answer 3.** I confirm that no additional changes have been made.

## Capital Advantage Insurance Company Small Group Rates O&A Exhibit 1

## BEP and Projected Demo, Morbidity and Paid Benefits

<u>Period</u>	Average Demo Score	Average Morbidity	Combined Demo and Morbidity*	Paid Benefit PMPM**
BEP	1.137	1.158	1.317	348.74
Projection	1.121	1.217	1.365	342.59
Change	0.986	1.051	1.036	0.982

#### \*1.0 was applied in rating in total

While morbidity changes are often accounted for in risk adjustment transfer,

CBC is seeing a shift of healthier member from Small Group ACA into the Small Business ASO (level-premium) market.

CBC has to assume this shift is happening throughout the entire state given that

CBC is in competition with other statewide carriers that are aggressively pursuing SB ASO enrollment by targeting low-risk ACA customers.

Therefore CBC expects the statewide average risk score to increase similarly to CBC's own experience, keeping risk adjustment relatively static

### \*\* Paid Benefit PMPM is from Exhibit D - Benefit Mix Changes

This factor is applied to projected paid claims in Exhibit G - Paid to Allowed Development

While this is the adjustment to paid claims due to cost-sharing differences, CBC does not expect any difference in allowed claims

from the BEP to the projection period, so the benefit factor applied to allowed claims in the URRT is  $1.0\,$ 

Note that a change to the allowed benefit change factor would not impact rates, as paid claims are already adjusted for benefits

Changes would only impact the paid-to-allowed ratio



#### July 19, 2018

Ms. Tracie Gray, Director Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

**Small Group Rates Filing No 18-20** 

**TOI Code: H15G Group Health – Hospital/Surgical/Medical Expense** 

Sub-TOI Code: H15G.003 Small Group Only

Filing Type: Rate

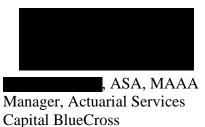
Dear Ms.

CAIC received an objection letter from the Department dated July 17, 2018. CAIC is providing the following in response to the objection letter:

- Q&A written response
- Q&A exhibits
- Modification to Memo Exhibits, Exhibit E Trend and Exhibit E1 Leveraging
  - o Modification to leveraging adjustment, which impacts overall trend
  - o In response to consultant question 1
- Modification to requested morbidity factor
  - o In response to Q&A submission from 7/16/2018, consultant question 5.
  - CBC's reasoning for this modification is further explained in the current response, PID question 1.

If you have any questions regarding this	s filing, please call me at	(or via email at
) or	at	
). Th	ank you for your assistance in this	matter.

Sincerely,



_	1
Hnc	losures

cc:

## CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

## Question and Answer Small Group Rates Effective January 1, 2019

With this response, please find corresponding Q&A Exhibits in SG\_18-20\_Initial\_CAIC\_PPO\_Q&AExhibits\_3Supporting\_20180719.xlsx

### **Questions from Actuarial Consultant:**

**Question 1.** In response to Question 1, you applied an adjustment to the calculation in the "Exhibit E1\_Lever" tab to increase member cost sharing only 0.2% for every 1.0% increase in allowed costs. Please provide quantitative support for this assumption.

Answer 1. Please see Q&A Exhibit 1 for a new calculation of leveraging. In order to determine the future impact of leveraging, including the impact of increasing cost sharing due to allowed costs rising, I'm showing a claim probability distribution with allowed amounts by range. The data is for 2017 CBC ACA single risk pool population. Given, the small group average AV displayed in Exhibit E1 – Leveraging of 80%, I can infer that a deductible (applying to all services) of \$2,822 is equal to 80% AV for this population. Using that deductible amount, I can measure incurred claims and member cost-sharing trend, given an allowed trend of 5.5%. Claims are trended in a database in order to move claims into the correct buckets as they trend. You can see that the total allowed amounts are increasing at 5.5% annually (columns O and X). Given the deductible and allowed trend, incurred claims trend at 6.4%, member cost-share at 1.9% and leveraging is 6.4%-5.5% = 0.9%. Exhibit E1 – Leveraging and Exhibit E – Trend are being updated to reflect this revised amount.

**Question 2.** In response to Question 3 you state that "induced utilization is not explicitly shown, as the allowed amount is static for all months" in the calculation on the "Exhibit E1 Lever" tab. Our understanding with this calculation is that the paid amounts (\$264.53 in 201803) is reflective of the average manual rate paid costs based on Capital's internal model and the allowed amount (\$479.20) is reflective of a plan with no cost sharing (1.000 AV). The member cost sharing amount is then calculated by subtracting the paid amount from the allowed amount (\$479.20 -\$264.53 = \$214.67). This subtraction assumes that the allowed amount for the mix of plans underlying each month is the same as the allowed amount for a plan with no cost sharing and does not account for induced utilization differences. As an example, a silver plan (0.700 AV) would have 17% lower utilization and allowed costs than a plan with no cost sharing (1.000 AV) if using the HHS induced demand factors. By not accounting for induced utilization in the allowed amounts, the member cost sharing amounts are being overstated, which then increases the calculated impact of leveraging. Please update the "Exhibit E1 Lever" to calculate member cost sharing based on allowed amounts reflective of the plan mix underlying each month instead of allowed amounts reflective of a plan with no cost sharing or provide support for how induced utilization is accurately being accounted for in the current calculation.

**Answer 2.** I apologize for misunderstanding the question during the first round. I have updated Exhibit E1 – Leveraging to show that \$479.20 is the allowed amount for the 201803 mix of benefits.

#### **Questions from PID:**

**Question 1.** Each response to a Department data call must contain a cover letter that details the changes made to the PA Actuarial Memorandum Exhibits and the reasons why the changes were made, e.g., in response to Department question number 5.

Answer 1. A cover letter is being provided with this response, with details around the changes. Please note that with this submission, CBC is requesting a change to the morbidity factor. With changes to trend throughout the review process, CBC will lose 0.4% of initial proposed premium. CBC has also indicated that we are investing in this market segment in order to prevent future losses in membership. In order to invest, we have not implemented full factors as calculated. One example is morbidity. As explained in the response sent on 7/16/18, changes in morbidity and demographics equate to approximately 3.6%. CBC is requesting to incorporate a morbidity change of 0.5% to account for the changes in trend.

**Question 2.** Please confirm that you have tested to ensure that the rates in Table 11 of the Actuarial Memorandum Exhibits, the PA Plan Design Summary and Rate Tables, the Federal Rates Template, and in the binder are identical.

**Answer 2.** As discussed, Table 11 of the Actuarial Memorandum Exhibits are being updated with this submission. PA Plan Design Summary and Rate Tables and the Federal Rates Template will be updated at a future date. At that time, we will ensure that all templates are identical.

Small Group AV

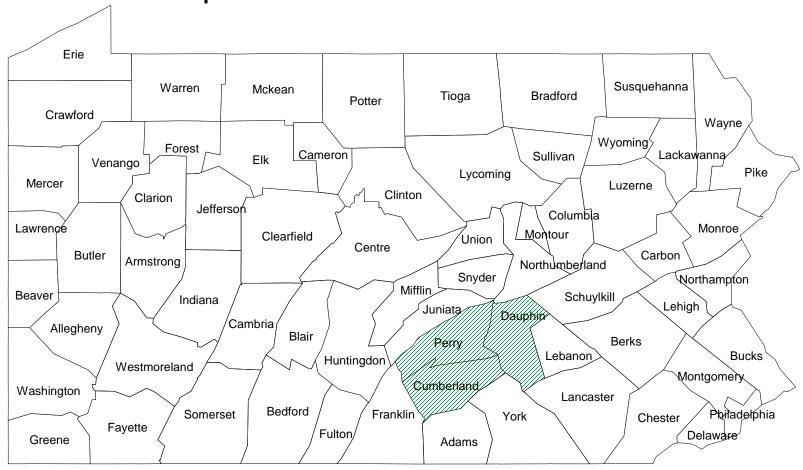
**Member Pays** 20% **CBC Pays** 80%

Deductible Equivalent Allowed Trend	2,822 5.5%											20.0%	80.0%								Leveraging	0.9%	
2017 ACA Member Data						Trended 2018									Trended 2019						1.9%	6.4%	5.5%
	Annual Claim	911,008,593	1,535,359 <u>Member</u>	593.35	100%	961,114,066	1,535,359 <u>Member</u>	625.99	100%	Member Paid	CBC Paid	192,539,137	768,574,929	961,114,066	1,013,975,339	1,535,359 <u>Member</u>	660.42	100%	Member Paid		196,110,826	817,864,513	1,013,975,339
Annual Claim Min	<u>Max</u>	Allowed	<u>Months</u>	<u>PMPM</u>	<u>MM %</u>	Allowed	<u>Months</u>	<u>PMPM</u>	<u>MM %</u>	PMPY	PMPY	Member Paid	CBC Paid	Total	Allowed	<u>Months</u>	<u>PMPM</u>	<u>MM %</u>	PMPY	CBC Paid PMPY	Member Paid	CBC Paid	Total
100	100 350	378,661 4,524,850	254,927 189,615	1.49 23.86	17% 12%	347,183 4,393,635	250,862 182,481	1.38 24.08	16% 12%	17 289	-	347,183 4,393,635	-	347,183 4,393,635	319,624 4,267,778	247,206 175,270	1.29 24.35	16% 11%	16 292	5 - 2 -	319,624 4,267,778	-	319,624 4,267,778
350	600	6,643,083	137,334	48.37	9%	6,509,983	133,763	48.67	9%	584	-	6,509,983	-	6,509,983	6,345,336	129,722	48.91	8%	587	7 -	6,345,336	-	6,345,336
600 850	850 1,100	7,439,006 7,744,846	103,613 81,681	71.80 94.82	7% 5%	7,342,271 7,706,975	101,591 81,107	72.27 95.02	7% 5%	867 1,140	-	7,342,271 7,706,975	-	7,342,271 7,706,975	7,230,550 7,716,801	99,760 80,993	72.48 95.28	6% 5%	870 1,143		7,230,550 7,716,801	-	7,230,550 7,716,801
1,100		7,851,886	66,564	117.96	4%	7,929,301	67,167	118.05	4%	1,417	-	7,929,301	-	7,929,301	7,867,981	66,217	118.82	4%	1,426		7,867,981	-	7,867,981
1,350 1,600		7,688,801 7,493,436	53,805 45,411	142.90 165.01	4% 3%	7,568,798 7,716,925	52,957 46,593	142.92 165.62	3% 3%	1,715 1,987	-	7,568,798 7,716,925	-	7,568,798 7,716,925	7,674,926 7,702,472	54,047 46,288	142.00 166.40	4% 3%	1,704 1,997		7,674,926 7,702,472	-	7,674,926 7,702,472
1,850		7,406,537	38,854	190.62	3%	7,300,085	38,604	189.10	3%	2,269	-	7,300,085	-	7,300,085	7,436,270	39,345	189.00	3%	2,268		7,436,270	-	7,436,270
2,100 2,350		7,221,824 7,254,059	33,879 30,417	213.17 238.49	2% 2%	7,338,714 7,320,977	34,221 30,781	214.45 237.84	2% 2%	2,573 2,822	33	7,338,714 7,237,606	83,371	7,338,714 7,320,977	7,427,334 7,212,486	34,607 30,368	214.62 237.50	2% 2%	2,575 2,822		7,427,334 7,140,496	71,989	7,427,334 7,212,486
2,600 2,850	,	6,874,328 6,695,037	26,244 23,266	261.94 287.76	2% 2%	7,057,609 6,958,329	26,970 24,170	261.68 287.89	2%	2,822	319	6,341,517	716,092	7,057,609	7,190,729 7,069,060	27,389 24,804	262.54 285.00	2%	2,822		6,440,037	750,692	7,190,729
3,100		6,750,227	23,200	310.06	1%	6,550,034	21,055	311.09	1%	2,822 2,822	633 912	5,683,147 4,950,710	1,275,182 1,599,325	6,958,329 6,550,034	6,734,218	21,432	314.21	1%	2,822 2,822		5,832,220 5,039,354	1,236,839 1,694,864	7,069,060 6,734,218
3,350 3,600		6,681,944 6,501,209	20,044 18,120	333.36 358.79	1% 1%	6,734,711 6,633,487	20,279 18,465	332.10 359.25	1% 1%	2,822 2,822	1,164 1,489	4,768,247 4,341,717	1,966,464 2,291,770	6,734,711 6,633,487	6,684,782 6,757,763	19,973 19,053	334.69 354.68	1% 1%	2,822 2,822			1,988,485 2,277,788	6,684,782 6,757,763
3,850		6,000,696	15,789	380.06	1%	6,466,605	16,905	382.53	1%	2,822	1,769	3,974,911	2,491,694	6,466,605	6,629,111	17,183	385.79	1%	2,822		4,040,278	2,588,834	6,629,111
4,100 4,350		5,768,198 5,686,799	14,184 13,406	406.67 424.20	1% 1%	5,969,408 5,779,827	14,760 13,391	404.43 431.62	1% 1%	2,822 2,822	2,032 2,358	3,470,552 3,148,656	2,498,856 2,631,171	5,969,408 5,779,827	6,303,764 6,012,806	15,584 14,070	404.50 427.35	1% 1%	2,822 2,822		3,664,301 3,308,311	2,639,463 2,704,495	6,303,764 6,012,806
4,600		5,815,910	13,001	447.34	1%	5,651,096	12,646	446.87	1%	2,822	2,541	2,973,482	2,677,614	5,651,096	5,738,553	12,599	455.48	1%	2,822		2,962,431	2,776,122	5,738,553
4,850 5,100	,	5,670,602 5,272,021	12,154 10,608	466.56 496.99	1% 1%	5,784,706 5,649,669	12,302 11,470	470.22 492.56	1% 1%	2,822 2,822	2,821 3,089	2,892,597 2,696,967	2,892,109 2,952,702	5,784,706 5,649,669	5,665,355 5,771,659	12,062 11,603	469.69 497.43	1% 1%	2,822 2,822		2,836,165 2,728,240	2,829,190 3,043,420	5,665,355 5,771,659
5,350		5,387,193	10,444	515.82	1%	5,351,918	10,408	514.21	1%	2,822	3,349	2,447,257	2,904,661	5,351,918	5,554,261	10,755	516.44	1%	2,822		2,528,847	3,025,413	5,554,261
5,600 5,850	•	5,054,886 4,801,356	9,321 8,589	542.31 559.01	1% 1%	5,380,695 5,344,199	9,899 9,442	543.56 566.00	1% 1%	2,822 2,822	3,701 3,970	2,327,574 2,220,119	3,053,121 3,124,081	5,380,695 5,344,199	5,529,582 5,370,463	10,335 9,523	535.03 563.95	1% 1%	2,822 2,822	ŕ	2,430,092 2,239,164	3,099,490 3,131,299	5,529,582 5,370,463
6,100	7,100	19,028,471	30,770	618.41	2%	18,877,356	30,612	616.67	2%	2,822	4,578	7,197,869	11,679,488	18,877,356	19,990,068	32,320	618.50	2%	2,822	4,600	7,599,474	12,390,594	19,990,068
7,100 8,100		17,021,747 14,961,337	24,133 18,670	705.33 801.36	2% 1%	18,228,169 15,746,234	25,706 19,638	709.10 801.82	2% 1%	2,822 2,822	5,688 6,800	6,044,310 4,617,527	12,183,859 11,128,707	18,228,169 15,746,234	18,649,719 16,503,972	26,086 20,709	714.93 796.95	2% 1%	2,822 2,822			12,516,059 11,634,618	18,649,719 16,503,972
9,100	10,100	15,089,672	16,894	893.20	1%	15,221,897	17,036	893.51	1%	2,822	7,901	4,005,713	11,216,184	15,221,897	15,066,777	16,850	894.17	1%	2,822	7,908	3,961,978	11,104,798	15,066,777
10,100 11,100		13,377,512 13,978,168	13,459 12,937	993.95 1080.48	1% 1%	13,348,880 14,196,727	13,457 13,155	991.97 1079.19	1% 1%	2,822 2,822	9,082 10,129	3,164,175 3,093,165	10,184,705 11,103,563	13,348,880 14,196,727	15,263,350 13,260,878	15,483 12,137	985.81 1092.60	1% 1%	2,822 2,822			11,622,797 10,407,078	15,263,350 13,260,878
12,100	13,100	14,338,918	12,168	1178.41	1%	13,657,899	11,549	1182.60	1%	2,822	11,370	2,715,542	10,942,357	13,657,899	13,905,218	11,888	1169.69	1%	2,822	2 11,215	2,795,252	11,109,966	13,905,218
13,100 14,100		12,891,850 12,953,508	10,116 9,666	1274.40 1340.11	1% 1%	14,456,059 13,108,734	11,353 9,721	1273.33 1348.50	1% 1%	2,822 2,822	12,458 13,360	2,669,456 2,285,721	11,786,603 10,823,013	14,456,059 13,108,734	13,683,809 14,318,339	10,769 10,492	1270.67 1364.69	1% 1%	2,822 2,822		2,532,139 2,467,008	11,151,670 11,851,331	13,683,809 14,318,339
15,100	16,100	11,286,670	7,830	1441.46	1%	12,698,067	8,883	1429.48	1%	2,822	14,332	2,088,680	10,609,388	12,698,067	13,037,433	9,022	1445.07	1%	2,822	2 14,519	2,121,363	10,916,070	13,037,433
16,100 17,100		12,285,131 11,392,999	8,081 6,906	1520.25 1649.72	1% 0%	10,858,757 12,724,433	7,060 7,852	1538.07 1620.53	0% 1%	2,822 2,822	15,635 16,625	1,660,034 1,846,258	9,198,723 10,878,174	10,858,757 12,724,433	12,662,641 10,816,239	8,356 6,618	1515.40 1634.37	1% 0%	2,822 2,822		1,964,765 1,556,105	10,697,876 9,260,134	12,662,641 10,816,239
18,100	19,100	9,927,875	5,765	1722.09	0%	11,137,054	6,396	1741.25	0%	2,822	18,073	1,503,906	9,633,148	11,137,054	12,740,610	7,413	1718.68	0%	2,822	2 17,803	1,743,035	10,997,575	12,740,610
19,100 20,100		10,402,369 8,941,889	5,708 4,544	1822.42 1967.85	0% 0%	9,953,814 10,337,860	5,498 5,370	1810.44 1925.11	0% 0%	2,822 2,822	18,904 20,280	1,292,757 1,262,660	8,661,057 9,075,200	9,953,814 10,337,860	11,189,259 9,735,214	6,119 5,108	1828.61 1905.88	0% 0%	2,822 2,822		1,438,774 1,201,056	9,750,485 8,534,158	11,189,259 9,735,214
21,100		8,815,645	4,371	2016.85	0%	9,135,378	4,466	2045.54	0%	2,822	21,725	1,050,101	8,085,277	9,135,378	10,424,381	5,175	2014.37	0%	2,822		1,216,809	9,207,571	10,424,381
22,100 23,100		8,774,833 8,392,896	4,212 3,692	2083.29 2273.27	0% 0%	8,748,935 8,710,458	4,106 3,983	2130.77 2186.91	0% 0%	2,822 2,822	22,748 23,421	965,453 936,532	7,783,482 7,773,926	8,748,935 8,710,458	9,254,131 8,917,158	4,345 3,988	2129.83 2236.00	0% 0%	2,822 2,822		1,021,650 937,707	8,232,482 7,979,450	9,254,131 8,917,158
24,100		35,884,002 32,805,669	14,539 11,157	2468.12 2940.37	1% 1%	38,964,757 33,046,313	15,671 11,251	2486.42 2937.19	1% 1%	2,822	27,016	3,684,758	35,279,999 30,400,840	38,964,757 33,046,313	41,012,666 34,199,632	16,464	2491.05 2938.62	1% 1%	2,822		3,871,217 2,736,469	37,141,448	41,012,666
29,100 34,100		28,420,321	8,440	3367.34	1%	29,283,518	8,665	3379.52	1%	2,822 2,822	32,425 37,733	2,645,473 2,037,421	27,246,097	29,283,518	31,047,051	11,638 9,266	3350.64	1%	2,822 2,822			31,463,163 28,868,316	34,199,632 31,047,051
39,100 44,100		25,231,269 24,242,237	6,654 5,583	3791.89 4342.15	0% 0%	26,938,087 24,852,640	7,094 5,799	3797.31 4285.68	0% 0%	2,822 2,822	42,746 48,607	1,668,028 1,363,532	25,270,058 23,489,108	26,938,087 24,852,640	28,681,626 24,987,651	7,450 5,905	3849.88 4231.61	0% 0%	2,822 2,822		1,751,735 1,388,456	26,929,891 23,599,195	28,681,626 24,987,651
49,100	54,100	18,006,180	3,672	4903.64	0%	21,116,317	4,347	4857.68	0%	2,822	55,471	1,022,120	20,094,197	21,116,317	24,170,502	5,021	4813.88	0%	2,822			22,989,903	24,170,502
54,100 59,100		19,653,713 18,806,427	3,876 3,275	5070.62 5742.42	0% 0%	18,120,424 19,284,658	3,465 3,475	5229.56 5549.54	0% 0%	2,822 2,822	59,933 63,773	814,733 817,085	17,305,691 18,467,573	18,120,424 19,284,658	18,710,713 19,189,681	3,506 3,408	5336.77 5630.77	0% 0%	2,822 2,822		824,374 801,331	17,886,339 18,388,350	18,710,713 19,189,681
64,100	69,100	16,809,549	2,790	6024.93	0%	19,776,370	3,200	6180.12	0%	2,822	71,340	752,423	19,023,947	19,776,370	18,421,362	3,085	5971.27	0%	2,822	68,834		17,695,979	18,421,362
69,100 74,100		14,173,283 12,853,661	2,145 1,841	6607.59 6981.89	0% 0%	15,591,884 13,638,728	2,414 1,897	6458.94 7189.63	0% 0%	2,822 2,822	74,686 83,454	567,609 446,046	15,024,274 13,192,683	15,591,884 13,638,728	19,002,409 15,291,461	2,846 2,177	6676.88 7024.10	0% 0%	2,822 2,822		669,186 511,883	18,333,222 14,779,578	19,002,409 15,291,461
79,100	99,100	48,335,088	5,860	8248.31	0%	51,681,344	6,308	8192.98	0%	2,822	95,494	1,483,214	50,198,129	51,681,344	52,813,226	6,424	8221.24	0%	2,822	95,833	1,510,490	51,302,736	52,813,226
99,100 119,100		34,192,094 26,615,257	3,451 2,201	9907.88 12092.35	0% 0%	36,548,898 28,525,553	3,617 2,395	10104.75 11910.46	0% 0%	2,822 2,822	118,435 140,104	850,473 563,142	35,698,425 27,962,411	36,548,898 28,525,553	40,261,979 31,679,956	4,002 2,684	10060.46 11803.26	0% 0%	2,822 2,822			39,320,979 31,048,861	40,261,979 31,679,956
139,100	159,100	18,557,599	1,343	13818.02	0%	21,350,865	1,549	13783.64	0%	2,822	162,582	364,220	20,986,645	21,350,865	24,652,704	1,786	13803.31	0%	2,822	162,818	419,946	24,232,757	24,652,704
159,100 179,100		16,755,090 12,796,935	1,080 730	15513.97 17530.05	0% 0%	17,553,086 14,928,353	1,115 873	15742.68 17100.06	0% 0%	2,822 2,822	186,091 202,379	262,172 205,270	17,290,914 14,723,083	17,553,086 14,928,353	17,481,949 17,381,579	1,128 1,013	15498.18 17158.52	0% 0%	2,822 2,822		265,229 238,189	17,216,720 17,143,390	17,481,949 17,381,579
199,100	219,100	12,726,693	655	19430.07	0%	12,967,080	644	20135.22	0%	2,822	238,801	151,425	12,815,655	12,967,080	13,780,945	695	19828.70	0%	2,822	2 235,123	163,417	13,617,528	13,780,945
219,100 239,100		12,119,858 8,206,499	576 350	21041.42 23447.14	0% 0%	12,637,699 10,183,314	595 465	21239.83 21899.60	0% 0%	2,822 2,822	252,056 259,974	139,904 109,336	12,497,795 10,073,977	12,637,699 10,183,314	12,170,060 12,192,403	564 531	21578.12 22961.21	0% 0%	2,822 2,822			12,037,446 12,067,548	12,170,060 12,192,403
259,100	279,100	8,507,432	329	25858.46	0%	9,459,059	350	27025.88	0%	2,822	321,489	82,296	9,376,763	9,459,059	8,840,198	377	23448.80	0%	2,822	2 278,564	88,645	8,751,553	8,840,198
279,100 299,100		6,924,022 7,425,879	237 237	29215.28 31332.82	0% 0%	7,199,498 5,536,002	244 195	29506.14 28389.75	0% 0%	2,822 2,822	351,252 337,855	57,372 45,851	7,142,126 5,490,151	7,199,498 5,536,002	11,286,856 5,898,800	388 175	29089.84 33707.43	0% 0%	2,822 2,822			11,195,625 5,857,652	11,286,856 5,898,800
319,100	339,100	8,247,048	249 485	33120.67	0%	8,193,030	250 662	32772.12 36875.58	0%	2,822	390,444	58,783	8,134,247	8,193,030	5,922,438	194 703	30528.03	0%	2,822	2 363,515	45,616	5,876,822	5,922,438
339,100 439,100		17,247,230 12,507,149	485 276	35561.30 45315.76	0% 0%	24,411,637 12,804,583	662 287	36875.58 44615.27	0% 0%	2,822 2,822	439,685 532,562	155,658 67,483	24,255,979 12,737,100	24,411,637 12,804,583	29,920,689 12,212,406	793 294	37731.01 41538.80	0% 0%	2,822 2,822			29,734,229 12,143,277	29,920,689 12,212,406
539,100	639,100	5,898,345 4,175,394	120 57	49152.88 73252.53	0% 0%	6,425,008 3,367,535	121 54	53099.24 62361.76	0% 0%	2,822	634,369	28,451	6,396,557 3,354,838	6,425,008 3,367,535	9,199,930 5,553,969	162 90	56789.69 61710.76	0% 0%	2,822			9,161,839	9,199,930 5,553,969
639,100 739,100		4,175,394 4,720,331	52	90775.60	0%	7,138,318	54 79	90358.46	0%	2,822 2,822	745,520 1,081,480	12,697 18,575	3,354,838 7,119,743	3,367,535 7,138,318	3,202,264	39	82109.34	0%	2,822 2,822		21,162 9,170	5,532,807 3,193,094	3,202,264
839,100 939,100		3,443,825 1,977,486	39 24	88303.20 82395.23	0% 0%	4,510,188 1,037,334	51 12	88435.06 86444.48	0% 0%	2,822 2,822	1,058,399 1,034,512	11,992 2,822	4,498,196 1,034,512	4,510,188 1,037,334	6,189,714 2,897,196	56 35	110530.60 82777.03	0% 0%	2,822 2,822			6,176,546 2,888,966	6,189,714 2,897,196
1,039,100		4,343,148	24 29	82395.23 149763.74	0% 0%	3,250,037		130001.49	0% 0%	2,822	1,034,512	2,822 5,878	1,034,512 3,244,159	1,037,334 3,250,037	2,897,196 2,200,991	35 24	91707.95	0% 0%	2,822			2,888,966 2,195,348	2,897,196 2,200,991
1,139,100 1,239,100		-	-	0.00 0.00	0% 0%	2,380,898	16	148806.12 0.00	0% 0%	2,822	1,782,852	3,762	2,377,136	2,380,898	2,322,186 2,511,847	13 16	178629.66 156990.46	0% 0%	2,822 2,822			2,319,129 2,508,085	2,322,186 2,511,847
1,339,100	1,439,100	-	-	0.00	0%		-	0.00	0%	-	-	-	-	-	2,J11,04/ -	-	0.00	0%	2,822	- 1,001,004	5,/02	2,3U8,U83 -	2,311,04 <i>/</i> -
1,439,100 1,539,100		1,479,272 1,605,053	5 12	295854.37 133754.45	0% 0%	1,560,632	-	0.00 312126.36	0% 0%	2,822	3,742,695	- 1 176	- 1,559,456	1 560 622	-	-	0.00 0.00	0% 0%	-	-	-	-	-
1,639,100	2,139,100	3,715,524	21	176929.69	0%	3,463,747	21	164940.33	0%	2,822 2,822	1,976,462	1,176 4,938	1,559,456 3,458,809	1,560,632 3,463,747	5,300,720	26	203873.83	0%	2,822	2,443,664	6,113	5,294,606	5,300,720
2,139,100 2,639,100	2,639,100 9,999,999,999	- 3,131,144	-	0.00 521857.31	0% 0%	2,149,462 3,303,357		179121.80 550559.47	0% 0%	2,822 2,822	2,146,640 6,603,892	2,822 1,411	2,146,640 3,301,946	2,149,462 3,303,357	2,267,682 3,485,041	12	188973.50 580840.24	0% 0%	2,822 2,822			2,264,860 3,483,631	2,267,682
2,639,100	7,777,777,999	3,131,144	6	541057.51	U%	3,303,33/	D	JJUJJY.4/	U%	2,822	0,005,892	1,411	3,301,946	3,303,357	3,483,041	6	J0U04U.24	U%	2,822	2 0,967,261	1,411	3,483,631	3,485,041

## 2018 Service Area

Issuer: 82795

**Market: Small Group** 



**Key** (modify as needed)

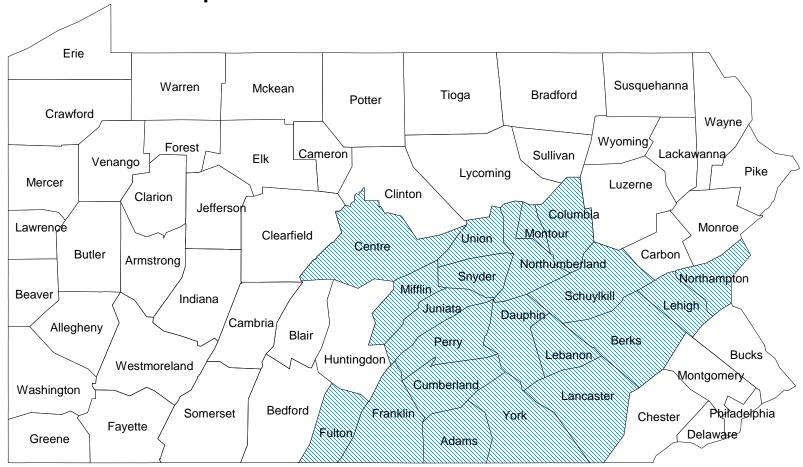
: 2018 on-exchange service area

: 2018 off-exchange only service area

## 2019 Service Area

Issuer: 82795

**Market: Small Group** 



**Key** (modify as needed)

: 2019 on-exchange service area

: 2019 off-exchange only service area