SERFF Tracking #: CABC-132354933 State Tracking #: CABC-132354933 Company Tracking #: 20-52

 State:
 Pennsylvania
 Filing Company:
 Capital Advantage Insurance Company

TOI/Sub-TOI: H15I Individual Health - Hospital/Surgical/Medical Expense/H15I.001 Health - Hospital/Surgical/Medical Expense

Product Name: Rates - CAIC Individual PPO

Project Name/Number: /

Supporting Document Schedules

Satisfied - Item:	ACA Public Rate Filing PDF
Comments:	
Attachment(s):	Ind_20-52_Initial_CAIC_PPO_PublicFiling01_Supporting_20200720.pdf Ind_20-52_Initial_CAIC_PPO_PublicFiling02_Supporting_20200720.pdf Ind_20-52_Initial_CAIC_PPO_PublicFiling03_Supporting_20200720.pdf
Item Status:	
Status Date:	



May 19, 2020

, Director

Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

Individual Rates Filing No 20-52

TOI Code: H15I Individual Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15I.001 - Hospital/Surgical/Medical Expense

Filing Type: Rate

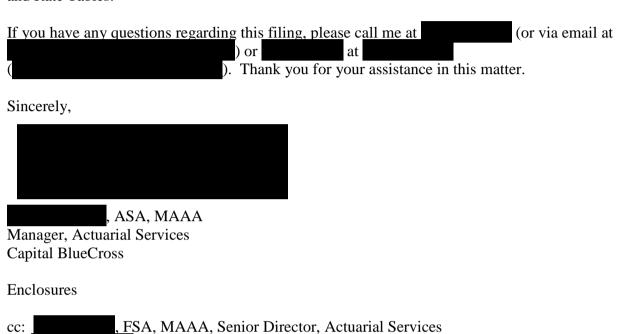
Dear :

By this filing Capital BlueCross, on behalf of its wholly owned subsidiary Capital Advantage Insurance Company, submits to the Department Individual Rates effective January 1, 2021.

The following is a summary of the rate filing:

- Company Name: Capital Advantage Insurance Company (CAIC)
- NAIC: 41203
- Market: Individual
- On/Off Exchange: Off Exchange
- Effective Date: 1/1/2021
- Average Rate Change Requested: -16.8%
- Range of Requested Rate Change: -16.8% to -16.8%
- Total additional annual revenue generated from the proposed rate change: \$(38,372)
- Product: PPO
- Rating Areas: 6,7,9
- Metal Levels: Catastrophic
- Current Covered Lives and Policyholders: 76/69
- 2021 Number of Plans: 1
- 2020 Number of Plans and Change: 1/No Plan Change
- Contract Form #: CAIC-Ind-PPO-C-v0121
- Form Filing SERFF #: CABC-132354855
- Binder SERFF #: CABC-PA21-125097755
- HIOS Issuer ID: 82795
- HIOS Submission Tracking Number: 82795-1735063902116677642

In support of this filing, I have included an Actuarial Memorandum with supporting exhibits, URRT, Consumer Friendly Justification, Rates Table Template, and PA Plan Design Summary and Rate Tables.



, Associate General Counsel

, ASA, MAAA, Vice President and Chief Actuary, Actuarial Services

Attachment I

Rate Change Summary

Capital Advantage Insurance Company (CAIC) - Individual Plans

Rate request filing ID # CABC-132354933 - This document is prepared by the insurance company submitting the rate filing as a consumer tool to help explain the rate filing. It is not intended to describe or include all factors or information considered in the review process. For more information, see the filing at

http://www.insurance.pa.gov/Consumers/ACARelatedFilings/

Overview

Initial requested average rate change: -15.5%¹
Revised requested average rate change: N/A¹

Range of requested rate change: -15.5% to -15.5%

Effective date: 1/1/2021 Mapped Members: 76

Available in: Rating Areas 6, Rating Area 7, and Rating Area 9

Key information

Jan. 2019-Dec. 2019 financial experience

Company made (after taxes)	\$(88,326)
Taxes & fees	\$5,896
Administrative expenses	\$146,380
Claims	\$119,537
Premiums	\$155,485

How it plans to spend your premium

This is how the insurance company plans to spend the premium it collects in 2020:

 Claims:
 77.40%

 Administrative:
 17.97%

 Taxes & fees:
 2.63%

 Profit:
 2.00%

The company expects its annual medical costs to increase 6.78%.

Explanation of requested rate change

Favorable Experience Net Risk Adjustment: -11% Changes in Induced Demand Calculation: -2% Suspension of the Health Insurer Fee: -3%

Reinsurance Program: -6% Future Cost and Utilization: 7%

¹ Note that insurers will have the opportunity to revise their rate change request in July, after they are scheduled to receive updated information about the impact of a federal program called risk adjustment. This document will be updated accordingly at that time.



July 20, 2020

, Director

Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

Individual Rates Filing No 20-52

TOI Code: H15I Individual Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15I.001 - Hospital/Surgical/Medical Expense

Filing Type: Rate

Dear :

By this filing Capital BlueCross, on behalf of its wholly owned subsidiary Capital Advantage Insurance Company, submits to the Department Individual Rates effective January 1, 2021.

The following is a summary of the rate filing:

- Company Name: Capital Advantage Insurance Company (CAIC)
- NAIC: 41203
- Market: Individual
- On/Off Exchange: Off Exchange
- Effective Date: 1/1/2021
- Average Rate Change Requested: -15.5%
- Range of Requested Rate Change: -15.5% to -15.5%
- Total additional annual revenue generated from the proposed rate change: \$(35,505)
- Product: PPO
- Rating Areas: 6,7,9
- Metal Levels: Catastrophic
- Current Covered Lives and Policyholders: 77/69
- 2021 Number of Plans: 1
- 2020 Number of Plans and Change: 1/No Plan Change
- Contract Form #: CAIC-Ind-PPO-C-v0121
- Form Filing SERFF #: CABC-132354855
- Binder SERFF #: CABC-PA21-125097755
- HIOS Issuer ID: 82795
- HIOS Submission Tracking Number: 82795-1735063902116677642

In support of this filing, I have included an Actuarial Memorandum with supporting exhibits, URRT, Consumer Friendly Justification, Rates Table Template, and PA Plan Design Summary and Rate Tables.

If you have any questions regarding this filing, please call me at (or via email at) or at (Thank you for your assistance in this matter.
Sincerely,
, ASA, MAAA Manager, Actuarial Services Capital BlueCross
Enclosures
cc: FSA, MAAA, Senior Director, Actuarial Services ASA, MAAA, Vice President and Chief Actuary, Actuarial Services Associate General Counsel

CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

ACTUARIAL MEMORANDUM Individual Rates Effective January 1, 2021

General Information

Company Information

• Company Legal Name: Capital Advantage Insurance Company – CAIC

• State: PA

HIOS Issuer ID: 82795Market: Individual

• Effective Date: 1/1/2021

PID Company Information

• Company Name: Capital Advantage Insurance Company (CAIC)

NAIC: 41203Market: Individual

• On/Off Exchange: Off Exchange

• Effective Date: 1/1/2021

• Average Rate Change Requested: -15.5%

• Range of Requested Rate Change: -15.5% to -15.5%

• Total additional annual revenue generated from the proposed rate change: \$(35,505)

• Product: PPO

• Rating Areas: 6,7,9

• Metal Levels: Catastrophic

• Current Covered Lives and Policyholders: 77/69

• 2021 Number of Plans: 1

• 2020 Number of Plans and Change: 1/No Plan Change

• Contract Form #: CAIC-Ind-PPO-C-v0121

• Form Filing SERFF #: CABC-132354855

• Binder SERFF #: CABC-PA21-125097755

• HIOS Issuer ID: 82795

• HIOS Submission Tracking Number: 82795-1735063902116677642

Company Contact Information

• Primary Contact Name:

• Primary Contact Telephone Number:

• Primary Contact Email Address:

Scope and Purpose

By this filing, Capital Advantage Insurance Company (CAIC), a subsidiary of Capital BlueCross (CBC), submits rates for products to be made available effective January 1, 2021. CAIC will only offer products off the PA state-based exchange.

Rate History and Proposed Variations in Rate Changes

Market	Company	Effective Date	SERFF#	Annual Increase
Individual	CAIC	1/1/2017	CABC-130539588	39.0%
Individual	CAIC	1/1/2018	CABC-131022047	20.2%
Individual	CAIC	1/1/2019	CABC-131454888	-43.2%
Individual	CAIC	1/1/2020	CABC-131915046	-3.8%

Average Rate Change

CAIC is proposing an aggregate annual -15.5% rate change. The rate change does vary by plan. The rate change is calculated in PA Rate Template Part III, Table 10, cell AC15.

The key drivers of the rate change, and approximate impact, are as follows:

Favorable Experience Net Risk Adjustment: -11% Changes in Induced Demand Calculation: -2% Suspension of the Health Insurer Fee: -3%

Reinsurance Program: -6% Future Cost and Utilization: 7%

Regulatory Considerations

Rates submitted by this filing assume changes to the current regulatory framework. As directed by the Insurance Department, the following factors have been applied to the rates for regulatory changes:

• Individual Mandate: 1.01

- Cost Sharing Reduction (CSR) Funding: Factor of 1.20 applied in the PA Rate Exhibits, Part III, column P to the on-exchange silver plan.
- User Exchange Fee of 3%
- Reinsurance Morbidity Adjustment of 0.999

• COVID-19 Adjustment of 1.0

Membership

Membership is shown in PA Rate Template Part I, Table 1. The average age is 23.

Benefit Changes 2020-2021

A summary of proposed 2021 benefits is included in Exhibit A.

There are several benefit changes being implemented in 2021. All benefit changes comply with the uniform modification of coverage standards described in 45 CFR 147.106(e). Any plan with a benefit change that did not meet the uniform modification of coverage standard was terminated, and a new plan was created in its place. Benefit changes by plan are listed in Exhibit B, highlighted in yellow.

Experience Period Premium and Claims

Single Risk Pool: The data used to develop rates and shown in URRT and PA Rate Exhibits abides by 45 CFR part 156.80(d) single risk pool requirements. The single risk pool reflects all covered lives for every non-grandfathered, non-transitional product/plan combination for CAIC in the individual market.

Base Experience Period: The base experience period (BEP) includes completed fee-for-service paid and incurred claims for dates of service between January 1, 2019 and December 31, 2019.

Paid Through Date: Claims in the BEP are paid through February 29, 2020

Premiums (net of MLR Rebate) in BEP: Premiums are calculated on an earned basis in the BEP. MLR rebate adjustments applied are equal to zero.

Allowed and Incurred Claims in BEP:

- Allowed claims are developed by combining paid claims with member cost-sharing. Allowed claims meet the definition in the URR instructions. They do not include provider quality incentive payments.
- Incurred claims are net of HHS CSR payments.
- CBC only covers Essential Health benefits (EHBs).
- CAIC does not include capitated services.
- Allowed and Incurred claims are net of pharmacy rebates. BEP rebates are completed based on actual utilization of rebate-eligible drugs and rebate amounts.

Estimated Incurred but Not Paid Claims: Paid claims by date of service come directly from CBC's data warehouse. The method for calculating incurred claims in the BEP is as follows:

1. Historical fee-for-service claims are viewed by date of service and date of payment in a claims triangle.

- 2. The claims triangle payments are then accumulated by date of service to develop factors that represent the rate of accumulation or rate of "completion".
- 3. Historical rates of completion by duration are used to derive projected rates of completion. Some of the methods used to develop projected completion factors are averages (e.g. harmonic averages, time weighted averages, geometric averages) and regression methods. Numerous items are considered when viewing these averages or regression statistics, such as the impact of high claims on perceived completion patterns.
- 4. For durations that exhibit a projected completion factor greater than the Valuation Actuary's chosen threshold (e.g. 80% complete), cumulative paid and incurred claims are divided by the projected completion factor to arrive at ultimate incurred claims. For durations that are less than the chosen threshold, a projection methodology is used. Similar to completion factor development, projection methodologies are worthy of a lengthy discussion. In general, an ultimate incurred claims PMPM is derived by projecting a recent 12-month period to the current month(s) and seasonally adjusting.
- 5. With all months having both a cumulative paid amount and an estimated ultimate incurred amount, the completion factors used in pricing are calculated by taking the quotient of the two. Allowed completion and incurred completion are assumed to be identical.
- 6. Both allowed and paid claims in the BEP are completed by applying completion factors by incurred month developed in Step 6.

$$BEP\ Incurred\ Claims\ =\ \sum rac{BEP\ Paid\ Claims\ by\ Incurred\ Month}{Completion\ by\ Incurred\ Month}$$

BEP Allowed Claims

$$= \sum_{i=1}^{n} \frac{BEP \ Paid \ Claims + BEP \ Member \ Cost \ Share \ by \ Incurred \ Month}{Completion \ by \ Incurred \ Month}$$

Risk Adjustment in BEP: Risk adjustment amounts in the BEP are equal to corporate 2019 budgeted amounts and will be updated once finalized transfer payments are available.

Loss Ratio in BEP: Loss ratio is 76.88%

Credibility of Data

CAIC individual data is not credible, so CBC subsidiary, Keystone Health Plan Central (KHPC) is used as the credibility manual. KHPC data is relevant to CAIC rate development because KHPC offers off-exchange Bronze and Catastrophic plans, similar to CAIC's 2021 product offering.

KHPC's data is developed in the same manner as described in <u>Experience Period Premium and Claims</u> above.

Trend Identification

Trend: 6.78%

Trend levels reflect CBC's best estimate of changes in utilization, provider reimbursement contracts, the network of facilities and providers, disease management initiatives and the impact of utilization management.

The following is a description of considerations used to determine trend.

- 1. Base Cost/ Change in hospital and physician contracting: The contracted increase in reimbursements to hospitals and physicians is the basis of cost trends. CBC uses the following to project future costs:
 - a. Vendor Physician Cost Model and Internal Hospital Contracting Model
 - i. The medical cost models use best estimates of Capital BlueCross (CBC)'s future contracting increases with physicians and hospitals. The models use cost estimates based on varying contract effective dates by physician and hospital. All facilities and providers are considered in this modeling effort (i.e. acute and non-acute, network and non-network, inpatient and outpatient, in- area and out-of-area). From there, a monthly anticipated cost (assuming static utilization) summary is produced which can be used in projecting future claims costs. Cost trends are determined at the CBC book of business level for all commercial business.
 - b. Internal Prescription Drug Trend Model
 - i. Price Inflation
 - ii. Contract Pricing
 - iii. Member Cost-Sharing
 - iv. Units per Script
 - v. Brand/Generic Mix
 - vi. Therapeutic Mix
 - vii. Cost per Script
 - viii. Pipeline (new drugs)
- 2. Utilization Considerations:
 - a. Intensity of medical services rendered
 - b. Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
 - c. Further migration from brand prescription drugs to generic prescription drugs
 - d. Favorable impacts of value based benefits designs
 - e. Medical utilization estimates reviewed by CBC's Chief Medical Officer
- 3. Leveraging: The trend model is based on allowed cost increases. Paid claims trend at a higher rate than allowed due to leveraging. Leveraging is the impact of static cost-share, such as deductibles and copays, to the paid trend.
- 4. Intensity: Measure of cost increase due to change in treatment sophistication. An example is migration from x-rays to MRIs at significantly higher cost.

5. Underwriting Cycle: The underwriting cycle is defined as the tendency to swing between profitable and unprofitable periods over time. The underwriting cycle is exacerbated partly by pricing performed with incomplete information as to the level of current experience trends. A reaction delay occurs, as carriers tend to rely on measurements of past experience in developing current pricing assumptions. As a result, carriers are often increasing their pricing trends when actual experience trends have begun to decline, and decreasing their pricing trends actual trends are increasing. CBC strives to mitigate the underwriting cycle by keeping trends consistent through times of increasing and decreasing claim cost and utilization.

Historical Experience: Historical experience was not used to the develop trend.

Benefit Categories: Claims in the benefit categories displayed in URRT come directly from CBC's data warehouse. These same categories are used to develop category-level trend. See Exhibit C for a description of benefits by benefit category.

See Exhibit E for CAIC's pricing trend, as well as cost and utilization components of the pricing trend.

Rate Development & Change

Projection Factors

Changes in Morbidity: Found in URRT Worksheet 1, "Morbidity Adjustment", and PA Rate Exhibits, Table 5. The changes to morbidity is equal to the Department's Individual Adjustment factor times the Reinsurance Morbidity factor discussed above.

Changes in Benefits:

Allowed Claims: The benefit change field is being used to estimate the difference between KHPC experience, which includes bronze and catastrophic plans, and the projected CAIC catastrophic experience. The calculation is shown on Exhibit F-URRT.

Incurred Claims: In addition to the Catastrophic adjustment applied to allowed claims, benefit cost-sharing adjustment are applied in the development of future incurred claims. This calculation is shown in Exhibit D, and applied in Exhibit G. The manual cost PMPMs are developed from CBC's internal benefit relativity model, discussed in the Plan Adjusted Index Rate section below. The benefit change is equal to member-month weighted average projected manual PMPM divided by member-month weighted average manual PMPM in the BEP. This process is further discussed in the Paid-to-Allowed section below.

Changes in Demographics: The Demographic adjustment is show in Exhibit F – URRT. This is the difference in demographics between KHPC enrollment, which includes bronze and catastrophic plans, and the projected CAIC catastrophic enrollment.

Changes in Network: No network adjustment is applied.

Other Adjustments: An additional adjustment is applied to reflect pharmacy contracting savings in the projection period. Capital BlueCross (CBC) has contracted a new Pharmacy Benefit Manager (PBM) effective 1/1/2020, with calculated savings (combined price and Rx rebate savings) of 5% over CBC's current contract. The other adjustment factor is calculated as:

Other Adjustment

= $([Rx \ Savings \ Factor] - 1) \times [BEP \ Allowed \ Prescription \ Drug \ PMPM]$ ÷ $[BEP \ Allowed \ Total \ PMPM] + 1$

Benefits, Demographics, Network and Other adjustments are found in URRT Worksheet 1 and PA Rate Exhibits Table 5.

Index Rate

The experience period index rate is CAIC's allowed claims PMPM, set in accordance with the single risk pool provision. All CAIC covered benefits are categorized as Essential Health Benefits (EHBs), therefore no adjustment was made to the experience period index.

Projected Allowed Claims: The CAIC experience period allowed claims, benefit-adjusted, trended to the projection period (See <u>Projection Factors</u> section above), and credibility adjusted, is the *Projected Allowed Claims at Current Benefits*. This number is reflected in Worksheet 1 of URRT ("Projected Allowed Experience Claims PMPM (w/ applied credibility if applicable)").

To calculate the projected index rate:

- 1. Start with *Projected Allowed Claims at Current Benefits*
- 2. The *Projected Allowed Claims at Current Benefits* reflect EHBs 100 percent, so no adjustment needs to be made to add EHBs and remove non-EHB claim cost. This is the index rate for individuals renewing January December.

See Exhibit J as well as PA Rate Exhibits Table 5 for the Index Rate.

Paid to Allowed Ratio

CAIC used the prescribed URRT allowed claim rate development methodology in conjunction with a paid and incurred rate development methodology to determine final premium rates. URRT projects allowed claims, and uses a paid-to-allowed ratio in order to adjust allowed claims to paid levels. This value is then used to develop premiums. In order to determine the paid-to-allowed ratio, CAIC projected paid and incurred claims, adjusted for benefits, to the experience period.

Projected Paid and Incurred Claims are calculated as follows:

- 1. Gather claims experience as described in the Data section above.
 - a. Base Experience Period (BEP) Paid Claims, Capitation, and Rx Rebates
 - b. BEP Member Months

2. Develop BEP Paid and Incurred Claims:

BEP Paid and Incurred Claims =
$$\frac{BEP \ Paid \ Claims}{Completion \ Factor}$$

The development of completion factors is described in <u>Experience Period Premium</u> and Claims above.

3. Develop the BEP Paid and Incurred Claim PMPM:

$$BEP\ Paid\ and\ Incurred\ Claim\ PMPM = \frac{BEP\ Paid\ and\ Incurred\ Claims}{BEP\ Member\ Months}$$

4. Develop *Trended Claim PMPM*: Using the aggregate trend described in the <u>Projection Factors</u> section above, trend the BEP Paid and Incurred Claim PMPM from the midpoint of the experience period to the midpoint of the rating period.

Trended Claim PMPM

$$= [\textit{BEP Paid and Incurred Claim PMPM}] \times (1 + [\textit{Trend\%}])^{\textit{Trend Months/12}}$$

5. Develop *Projected Paid and Incurred Claim PMPM*:

```
Projected Paid and Incurred Claims PMPM
= [Trended Claim PMPM] × [Benefit Adjustment]
× [Morbidity Adjustment] × [Reinsurance Adjustment]
× [Other Adjustment]
```

The *Morbidity Adjustment*, and *Other Adjustment* are discussed in the <u>Projections Factors</u> section above. The *Benefit Adjustment* is described in more detail in step 6 below. The *Reinsurance Adjustment* is discussed in <u>Market Adjusted Index Rate section</u> below.

- 6. Develop *Projected Claims PMPM by Benefit* as follows:
 - a. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on cumulative probability distributions (CPDs), where the value of services

- that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- b. This actuarial cost model derives a Manual Cost for each benefit design in the experience period, as well as plans being offered in the projection period. The average Manual Cost of the experience is compared to the Manual Cost of the base plan. The projected experience period data is then adjusted to the base plan:

$$Benefit\ Level\ Adjustment = rac{Average\ Manual\ Cost\ in\ Projection\ Period\ Manual\ Cost\ of\ Base\ Plan}{Manual\ Cost\ of\ Base\ Plan}$$

c. The *Projected Paid and Incurred Claim PMPM* (Step 5) is then adjusted to the Base Plan as follows:

$$Base\ Plan\ Paid\ and\ Incurred\ Claims\ PMPM\\ = \frac{Benefit\ Adjusted\ Paid\ and\ Incurred\ Claims\ PMPM}{Benefit\ Level\ Adjustment}$$

d. Each additional benefit design has its own unique Manual Cost, which can then be compared to the Base Plan to develop a Benefit Relativity:

$$Benefit \ Relativity \ A = \frac{Manual \ Cost \ of \ Benefit \ A}{Manual \ Cost \ of \ Base \ Plan}$$

- e. The Benefit Relativity developed in d. above is then used as a gauge to develop a final *Pricing Relativity*. This pricing relativity is developed using actuarial judgment including the following considerations:
 - i. Final premium relativities must make sense based on benefits. For example, the annual cost difference between a PPO 2000 and PPO 1000 must be less than \$1000.
 - ii. Adjustments for plan designs that fall outside of the actuarial cost model.
- a. So the *Projected Claims PMPM by Benefit* is:

b. And to arrive at the *Total Projected Claims PMPM*, CAIC assumes a distribution of members across the benefit plans being offered in 2019. The *Total Projected Claims PMPM*:

- = Projected Claims PMPM Benefit $A \times Expected$ Member Dist of Benefit A + Projected Claims PMPM Benefit $B \times Expected$ Member Dis of Benefit $B + \cdots$
- 7. The Paid-To-Allowed Ratio is then:

$$\textit{Paid to Allowed Ratio} = \frac{\textit{Total Projected Claims PMPM}}{\textit{Projected Allowed Claims at Current Benefits}}$$

See Exhibit G for the development of the *Paid-to-Allowed Ratio*. And see Exhibit L for the plan-level projected incurred amount development.

Market Adjusted Index Rate

The Market Adjusted Index Rate is calculated as the Index Rate adjusted for all allowable market-wide modifiers defined in the market rating rules, 45 CFR Part 156.80(d)(1). So,

[Market Adjusted Index Rate]

- $= ([Index\ Rate]\ x\ [Paid\ to\ Allowed\ Ratio]$
- [Projected Incurred Reinsurace Recoveries]
- [Projected Incurred Risk Adjustment PMPM]
- + [Exchange Fees PMPM]) ÷ [Paid to Allowed Ratio]

Projected Incurred Risk Adjustments PMPM:

Relevant to 2021 pricing is the impact of Commercial Risk Adjustment (CRA) payment transfers that are expected to be earned in 2021. The following items are those that we deem important in generating a CRA payment transfer adjustment:

- 1. Risk profile of the those enrolled in CRA eligible plans for the market or state (i.e. competitors) relative to risk profile of CRA eligible membership enrolled in our plans
- 2. Statewide average premiums
- 3. Current market penetration of this company and competitors in the market and in the state
- 4. 2018-2019 risk adjustment results
- 5. Market improvement in coding risk: CBC's ACA book of business has had a churn rate that makes a multi-year perspective of member diagnosis and risk very challenging. Because closing gaps in care and coding, and a myriad of other risk adjustment functions require more than a single year of data to facilitate an accurate depiction of risk, it is believed that CBC is disadvantaged in the market. This will drive CBC's relative risk to the market down over time.

Please note that corporate budgeted amounts are used in the BEP. While CBC has done additional work to project 2020/2021 CRA expectations, those calculations will be finalized once 2019 CRA results are released, and a detailed calculation will be provided at that time. At the time of the initial filing, a placeholder is being used, reflecting best estimates to date.

Projected Incurred Reinsurance Recoveries:

In order to calculate the value of reinsurance, the following is provided:

- 1. PA Rate Exhibits, tab II.a show the company-specific BEP claims data.
- 2. PA Rate Exhibits, tab II.b shows the projected Individual ACA claims using all CBC subsidiaries CAAC, CAIC, and KHPC. The claims represent BEP claims trended at 7% to the projection period.
- 3. CBC is utilizing this approach in order apply a consistent reinsurance factor across all CBC Individual ACA plans regardless of issuing entity. This approach also provides credibility to the small CBC issuers (KHPC and CAIC).

Exchange Fee PMPM:

CAIC only offers plans off exchange, so the exchange fee is \$0.

The exchange fee PMPM is calculated as:

```
Exchange\ Fee\ PMPM \\ = [Avg\ 2021\ On-Exchange\ Premium\ PMPM] \times [\%\ Members\ On \\ - Exchange] Where [Avg\ 2021\ On-Exchange\ Premium\ PMPM \\ = [Avg\ 2020\ On-Exchange\ Premium\ PMPM\ \times (1 \\ + [Avg\ Proposed\ Rate\ Change])
```

See Exhibit K for the development of the Market Adjusted Index Rate.

Retention Items

Administrative Expense Load:

- 1. Risk Adjustment User Fee: To fund the HHS-risk adjustment program, issuers will remit to HHS a fee of \$0.19 PMPM. The Risk Adjustment Fee PMPM is included in URRT Worksheet 1, URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6.
- 2. Administrative Expense: Calculated using an allocation method from CBC's Finance department, and trended to the rating period. Costs are allocated according to results reported through a company-wide questionnaire. On an annual basis, each cost center within the company completes a questionnaire listing the distribution of costs (in percentage terms) by product as well as by market segment. For example, the questionnaire will ask what percentage of time is spent on PPO versus HMO versus Drug versus Medicare. And separately will ask what percentage of time is spent on large group, small group, individual, and government programs. Using those distributions, all costs needed to perform the business are allocated to the proper market segments and lines of business. The administrative expense applied in the rate development is the total expense allocated to CBC individual products. Administrative expenses are included in

URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6. Expense as a percentage of premium vary by plan because a fixed dollar admin PMPM is applied to each plan.

- a. Value-Based Benefits (VBB): Standard with each plan, Capital BlueCross includes wellness incentives to maximize the likelihood that consumers make positive behavioral changes, which lead to better health, and curbed health care costs for employers and employees alike. The incentive is as follows:
 - i. Complete Health Risk Assessment questionnaire and receive a gift card.
 - ii. Participate in an online coaching program and receive a gift card reward.
 - iii. The wellness program is administered through a vendor and costs are based on vendor fees, anticipated participation, and reward card amounts.
 - iv. Fees are included in overall administrative expense fee discussed above.
 - v. Included in URRT Worksheet 2 "Administrative Expense", and PA Rate Exhibits Table 6.
- 3. Broker Expense: Calculated based on CBC's explicit per contract broker fee. Broker Expense is included in URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6. CBC pays commissions for new business and renewal enrollment received during open enrollment, both on and off exchange, and in all geographic areas. Commission is less on catastrophic plans due to the lower premium. CBC does not pay commission during Special Enrollment Periods (SEP). The 2020 broker commission schedule is yet to be finalized. Attached please find the 1/1/2019 copy of the broker agreement redacted version. Files are as follows:
 - a. Redacted Agent Agreement: "Ind_20-51_Initial_CAAC_PPO_WBEBrokerIndRedacted_Supporting_20200519.pdf"
 - b. Redacted Preferred Producer Master Agreement: "Ind_20-
 - 51_Initial_CAAC_PPO_PPMABrokerIndRedacted_Supporting_20200519.pdf"
- 4. Additional Quality Improvement: The Final Notice of Benefit and Payment Parameters (NBPP) for 2020 finalized the rule to allow issuers to apply a standard 0.8% of premium for quality improvement (QI) measures in the MLR calculation. Additional QI amounts applied in rating equal 0.4%. Included in URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6.

Profit (or Contribution to Surplus) & Risk Margin:

5. Contingency: Contingency is included in URRT Worksheet 1, "Profit and Risk", and PA Rate Exhibits Table 6.

Taxes and Fees:

- 1. Exchange Fee All issuers participating in the state-based-facilitated exchange will remit 3% of premium. The exchange user fee is applied as an adjustment to the Index Rate at the market level. CAIC only offers off-exchanges products, therefore no exchange fee is applied.
- 2. Federal Income Tax: Federal Income Tax will be collected on the 2% contingency built into the premium. The projected Federal Income Tax is included in URRT Worksheet 2, "Taxes and Fees", and PA Rate Exhibits, Table 6.

3. Premium Tax: CAIC is charged premium tax of 2%. Premium tax is included in URRT, Worksheet2, "Taxes and Fees" and PA Rate Exhibits, Table 6.

See Exhibit H as well as PA Rate Exhibits Table 6 for all retention values.

Plan Adjusted Index Rates

The Plan Adjusted Index Rates are included in Worksheet 2, Section IV of URRT.

The following adjustments were used to derive the Plan Adjusted Index Rate:

- 1. Actuarial Value and Cost Sharing adjustment: The Actuarial Value and Cost Sharing Adjustment is determined using CAIC's actuarial cost model. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a claim PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on CPDs, where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- 2. Induced Demand: Please see Table 8. Induced Demand is calculated as:

 $[Pricing\ AV]^2 - [Pricing\ AV] + 1.24$

Where *Pricing AV* is adjusted by the Non-Funding of CSR factor: PA Rate Exhibits, Table 10, column K x column P.

- 3. Provider Network: The Provider network is the same across all PPO plans.
- 4. Adjustment for benefits in addition to EHBs: No benefits other than EHBs are included in the plans, so no adjustment is necessary.
- 5. Catastrophic Plans: Applied to catastrophic plans to reflect lower morbidity.
- 6. Adjustment for distribution and administrative costs: Described in Retention section above.
- 7. Tobacco Adjustment: Calculated as the average tobacco factor applied across the risk pool.

The development of the Plan Adjusted Index rate is found in Exhibit L, and summarized in Exhibit M

Calibrated Plan Adjusted Index Rates

Age Curve Calibration: The average age factor is calculated by taking the member-weighted average of current individual enrollment by age in CAIC. Age factors are applied in accordance with CMS's Standard Age Curve. The age calibration factor is adjusted for contracts with greater

than three children under the age of 21. Please see file Ind_20-52_Initial_CAIC_PPO_List-Billed_Supporting_20200519 for the calculation.

Geographic Factor Calibration: The average geographic rating factor is calculated by taking the CAIC member-weighted average by region.

Geographic Factors: CBC performed regional analysis to quantify the cost difference between the three regions in our service area. The analysis gathered incurred claims net Rx rebates, projected risk adjustment, and premium for a 12-month period by region. The loss ratio of each region is then compared to the average loss ratio for the book of business. In theory, the change in regional rating factor is:

```
[Change in Regional Rating Factor Region A] = [Region A LR] \div [BOB LR]
```

But our preferred approach is to gradually change factors, so not to shock the market, while moving rates in the appropriate direction. In order to do this, the following approach is being proposed:

```
[Change in Regional Rating Factor Region A] = [Region A LR] \div [Target LR]
```

Where Target LR is in between Region A LR and BOB LR. With this gradual approach, annual rate change by region is shown on Exhibit Q, column G.

Tobacco Factor Calibration: Average tobacco factor is calculated using current month member by smoking status data.

The calibration is:

```
[Calibrated Plan Adjusted Index Rate] = [Plan Adjusted Index Rate] \div ([Age Curve Calibration] \times [Geographic Factor Calibration] \times [Tobacco Factor])
```

Calibrated Plan Adjusted Index Rates are found on PA Rate Exhibits Table 10. The calibration factors and development are found on Exhibit N.

Consumer Adjusted Premium Rate Development

The Consumer Adjusted Premium Rate is developed as follows:

1. Member-Level Consumer Adjusted Premium Rate:

```
[Member - Level Consumer Adjusted Premium Rate] = [Calibrated Plan Adjusted Index Rate] \times [Age Factor] \times [Geographic Factor] \times [Tobacco Factor]
```

2. [Family Consumer Adjusted Premium Rate] = \sum [Member – Level Consumer Adjusted Premium Rate]

With no more than three child dependents under age 21 taken into account

All consumer-level adjustments are applied uniformly to all plans in the Single Risk Pool. These adjustments do not vary by plan. Age and Geographic factors are displayed in Exhibits O.

Base Rates, i.e. Calibrated Plan Adjusted Index Rates, are found on Exhibit P.

AV Metal Values

The AV Metal Values included in URRT Worksheet 2 and PA Rate Exhibits, Table 10 were based on the federally issued AV Calculator.

See AV Screenshots included with the submission.

AV Pricing Values

All AV Pricing values were developed using CAIC's actuarial cost model and actuarial judgment as described in section <u>Paid to Allowed</u> above. Differences in health status are not included.

Projected Loss Ratio

See Exhibit I for the projected loss ratio calculation. The projected loss ratio is calculated using the federally prescribed MLR methodology.

Membership Projection

The membership projections found in Worksheet 2 of URRT were developed by assuming moderate growth and similar distribution to current.

Attachments and Examples

The following is a list of Exhibits and Data to support this filing:

PA Rate Exhibits Part I through Part V

Table 8

Exhibit A – Benefit Summary

Exhibit B – Benefit Change Summary

Exhibit C – Benefit Categories

Exhibit D – Benefit Mix

Exhibit E - Trend

Exhibit F - URRT

Exhibit G – Paid-to-Allowed Development

Exhibit H – Retention

Exhibit I – Projected Loss Ratio

Exhibit J – Index Rate

Exhibit K – Market Adjusted Index Rate

Exhibit L – Rate Development by Plan

Exhibit M – Plan Adjusted Index Rates

Exhibit N – Calibration

Exhibit O – Rating Factors

Exhibit P – Quarterly Base Rates

Exhibit Q – Regional Analysis

Broker Contracts Actuarial Value Screenshots List-Billed Data Extended OEP and Covid-19 Estimates

Actuarial Statement

I, ASA, MAAA, am of the opinion that this filing is in compliance with the applicable Federal and State Laws and Regulations concerning the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010.

I, ASA, MAAA, do hereby certify that:

- 1. This filing has been prepared in accordance with the following:
 - a. Actuarial Standard of Practice No. 5, "Health and Disability Claims"
 - b. Actuarial Standard of Practice No. 8, "Regulatory Filings for Rates and Financial Projections for Health Plans"
 - c. Actuarial Standard of Practice No. 12, "Risk Classification"
 - d. Actuarial Standard of Practice No. 23, "Data Quality"
 - e. Actuarial Standard of Practice No. 25, "Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverage"
 - f. Actuarial Standard of Practice No. 26, "Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans"
 - g. Actuarial Standard of Practice No. 41, "Actuarial Communications".

2. The index rate is:

- a. Projected in compliance with all applicable state and federal statutes and regulations (45 CFR 156.80(d) (1)).
- b. Developed in compliance with the applicable Actuarial Standards of Practice.
- c. Reasonable in relation to the benefits provided and the population anticipated to be covered.
- d. Neither excessive nor deficient.
- e. Adjusted by only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) to generate plan level rates.

- 3. The percent of total premium that represents essential health benefits were calculated in accordance with actuarial standards of practice.
- 4. The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans, and in accordance with CFR 156.135(b)(2) as necessary. For any plan requiring an alternative method, the development of the actuarial value is based on one of the acceptable alternative methods outlined in 156.135(b)(2) or 156.135(b)(3) for benefits that deviate substantially from the parameters of the AVC and have a material impact on the actuarial value.
 - a. The analysis was
 - i. conducted by a member of the American Academy of Actuaries, and
 - ii. performed in accordance with generally accepted actuarial principles and methods.
- 5. Geographic area rating factors reflect only differences in the costs of delivery and not differences due to population morbidity.
- 6. All factor, benefit and other changes from the prior approved filing have been disclosed in the actuarial memorandum.
- 7. New plans are not considered modifications of existing plans under the uniform modification standards in 45 CFR 147.106.
- 8. The information presented in the PA Actuarial Memorandum and PA Actuarial Memorandum Rate Exhibits is consistent with the information presented in the Rate Filing Justification.

, ASA, MAAA Manager, Actuarial Services Capital BlueCross

PA Rate Template Part I Data Relevant to the Rate Filing

Table	0.	Identif	vine	Int	ormation	

Carrier Name:	Capital Advantage Insurance Company		
Product(s):	PPO		
Market Segment:	Individual		
Rate Effective Date:	1/1/2021	to	12/31/2021
Base Period Start Date:	1/1/2019	to	12/31/2019

Date of Most Recent Membership: Table 1. Number of Members

	Member-months	Members	Member-months
	Experience Period	Current Period (as of 02-01-2020)	Projected Rating Period
Average Age	23.1	23.1	23.1
Total	721	77	912
<18	110	12	142
18-24	172	16	190
25-29	374	49	580
30-34	65	0	0
35-39	0	0	0
0.44	0	0	0
15-49	0	0	0
0.54	0	0	0
5-59	0	0	0
i0-63	0	0	0
4+	0	0	0

Table 2. Experience Period Claims and Premiums

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non-Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non-EHB Capitation	Estimated Risk Adjustment	Estimated Reinsurance Recoveries
\$183,486.63	\$119,343.32	\$121,168.98	721	\$52,772.56	\$173,941.54	\$0.00	(\$1,632.36)	\$0.00	\$0.00	(\$28,002.00)	
Experience Period Total Allowed EHB Claims + EHB Capitation PMPM (net of prescription drug rebates)										\$ 238.99	
Loss Batio	Institution									76.88%	

Table 3. Trend Components

Service Category	Cost*	Utilization*	Induced Demand*	Composite Trend	Weight*
Inpatient Hospital	5.75%	0.00%	0.00%	5.75%	8.36%
Outpatient Hospital	6.00%	0.00%	0.00%	6.00%	15.71%
Professional	5.45%	0.00%	0.00%	5.45%	21.01%
Other Medical	6.00%	0.00%	0.00%	6.00%	0.67%
Capitation				3.00%	0.00%
Prescription Drugs	10.20%	1.15%	0.00%	11.47%	54.25%
Total Annual Trend				8.87%	100.00%
Months of Trend	000000000000000000000000000000000000000			24	
Total Applied Trend Projection Factor		VIIIIIIIIIIIIIIII		1.185	<i>(((((((((((((((((((((((((((((((((((((</i>

Month-Year	Total Annual Premium	Incurred Claims	Completion Factors*	Ultimate Incurred Claims	Members	Ultimate Incurred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allowed PMPM
Jan-16		\$120.20	1.0000	\$ 120.20	10	\$ 12.02		(50.73)	\$614.97	\$ 61.50
Feb-16		\$681.09	1.0000	\$ 681.09	10			(50.37)	\$1.222.59	\$ 122.26
Mar-16		\$60.00	1.0000	\$ 60.00	14	\$ 4.29		(\$67.60)	\$3.29	\$ 0.24
Apr-16		\$99.65	1.0000	\$ 99.65	14			(50.37)	\$227.82	\$ 16.27
May-16		\$12.00 \$742.28	1,0000	S 12.00 S 742.28	14			\$0.00 \$9.53	\$20.72 \$1.237.06	\$ 1.48
Jun-16	-	\$742.28 \$925.74	1,0000	S 742.28 S 929.28	14			\$9.53 \$0.00	\$1,237,06 \$2,440,44	S 88.36 S 203.33
Jul-16 Aug-16	-	\$925,74 \$2,046,24	1,000	S 929.28 S 2.046.24		\$ 77.44 \$ 170.52		\$0.00	52,440,44 52,994,78	S 203.5
Aug-16 Sen-16		52,046,24 53,42,91	1,0000	S 2.046.24 S 342.91	17			\$0.00 \$114.10	52.394.78 \$722.71	S 199.51
Ort-16		\$702.64	1,0000	\$ 702.64	15			\$0.00	\$1,059.70	\$ 70.65
Nov-16		\$435.17	1,0000	\$ 435.17	15			\$0.00	\$1,039,70 \$1,333,30	5 88.89
Nov-16 Dec-16	574 955 52	\$405.98	1,0000	\$ 405.08	16		\$7,396.60	50.00	\$2.751.22	\$ 171.95
Jan-17	277.222.04	\$96,004.32	1.0000	\$ 96,004,32	164		37.280.00	(\$1.001.91)	\$114,747.04	\$ 699.68
Feb.17		\$183,415,56	1,0000	\$ 183,415.56	167	\$ 1,098.30		(9661.73)	\$102,150,42	\$ 1156.59
Mar-17		\$269.011.47	1,0000	\$ 269,011,47		S 1.582.42		(5810.47)	\$285,332,12	\$ 1.678.42
Anr.17		\$24 352 95	1,0000	\$ 24,352.95	159	\$ 153.16		(5737.26)	541 954 93	\$ 263.87
May-17		\$32.295.29	1,0000	\$ 32.295.29	157	\$ 205.70		(\$1.423.66)	\$48,967,07	S 311.89
lup.17		\$41.261.48	1,0000	\$ 41.261.48		\$ 275.08		(\$1,064,38)	450 016 0A	\$ 392.11
bul-17		\$35,928,26	1,0000	\$ 35,928.26	148	\$ 242.76		(\$1.217.70)	\$48.873.56	\$ 330.23
Aug-17		\$21.891.35	1,0000	\$ 21.891.35	141	\$ 155.26		(\$1.219.43)	\$28,996,97	\$ 205.65
Sep-17		\$69,608.33	1,0000	\$ 69,608.33	142	\$ 490.20		(5991.31)	583 007 21	\$ 584.56
Oct-17		\$19,006,24	1,0000	\$ 19,006,20	142	\$ 133.85		182 00021	532 944 02	\$ 232.00
Nov.17		\$18.942.39	1,0000	\$ 18,942,37	144	\$ 131.54		(5867.36)	531 184 22	\$ 216.56
Dec-17	\$1,129,039,72	\$27,692.80	1.0000	\$ 27.692.81	132	\$ 209.79	\$178.103.84	(\$1.234.42)	\$37,320.07	\$ 282.73
Jan-18		\$133,315,46	1,0000	\$ 133,316,10	255	\$ 522.81		(\$3.236.84)	\$200.363.72	\$ 785.74
Feb-18		\$90,055,49	1,0000	\$ 90.056.18	256	\$ 351.78		(\$2,985,24)	\$137.915.61	\$ 538.73
Mar-18		\$105.189.54	1.0000	\$ 105.190.35	255	\$ 412.51		(\$4.176.18)	\$141.605.22	\$ 555.31
Apr-18		\$219.072.15	1.0000	\$ 219.074.78	249	\$ 879.82		(\$3.832.79)	\$260.605.81	\$ 1.046.61
May-18		\$120.111.84	0.9999	\$ 120.129.36	237	\$ 506.87		(\$3.131.13)	\$175.516.30	\$ 740.58
Jun-18		\$144.593.14	0.9998	\$ 144.615.59	233	\$ 620.67		(\$2.821.65)	\$172.836.54	\$ 741.79
Jul-18	[\$269,042,05	0.9998	\$ 269.086.34		S 1.154.88		(\$3.631.95)	\$295,783,93	\$ 1,269,46
Aug-18		\$86,786.00	0.9942	\$ 87,291.78	232	\$ 376.26		(\$7,805,46)	\$107.832.84	\$ 464.80
Sep-18		\$91,594,57	0.9998	\$ 91,616,63	231	\$ 396.61		(\$4.844.01)	\$119,997.09	\$ 519.47
Oct-18		\$310,675,72	0.9996	\$ 310.808.25		\$ 1,406.37		(\$4,143,49)	\$351,590,03	\$ 1,590,91
Nov-18		\$228,875,15	0.9994	\$ 229,004,35	215	\$ 1.065.14		(\$7.644.64)	\$255,078,59	S 1.186.41
Dec-18	\$2,452,839,38	\$145,180.92	0.9992	\$ 145,303,75	208		\$492,404,55	(\$5,698,96)	\$164,819.99	\$ 792.40
Jan-19		\$1.342.09	0.9989		51			\$0.00	\$4.184.01	\$ 82.04
Feb-19		\$4.430.44	0.9988		52			(\$40.30)	\$6.292.78	S 121.02
Mar-19		\$1.377.23	0.9983	\$ 1.379.54	57			\$0.00	\$6.098.38	\$ 106.99
Apr-19		\$1.115.76		\$ 1.118.30	59			\$0.00	\$2.134.73	\$ 36.18
May-19		\$2.176.99	0.9956	\$ 2.186.68	58			\$0.00	\$3.167.29	\$ 54.61
Jun-19		\$1.729.36	0.9876		61			\$0.00	\$4.401.88	\$ 72.16
Jul-19 Aug-19		\$2.591.02 \$16.621.18	0.9915 0.9983	S 2.613.26 S 16.649.07	64			\$0.00	\$9.315.22 \$27.985.66	\$ 145.55 \$ 405.59
Aug-19 Sep-19		\$16.621.18 \$23.010.44	0.9983	S 16.649.07 S 23.058.27	69			(\$499.50) (\$675.03)	\$27.985.66 \$28.735.54	S 405.59 S 422.58
Sep-19 Oct-19			0.9979	S 23.058.27 S 1.496.88					\$28.735.54 \$7.832.00	S 422.58 S 120.46
Oct-19 Nov-19		\$1.462.67	0.9771	S 1.496.88 S 23.489.16	65			(\$72.26)	\$7.832.00 \$25.915.11	S 120.49 S 431.92

* Express Completion Factor as a percentage

**Express Prescription Drug Rebates as a negative number

Carrier Name: Capital Advantage Insurance Comp.
Product(i): PPO
Market Segment: Individual
Rate Effective Date: 1/1/2021

Table 2h Manual Evnerience Period Claims and Premiums

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non-Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non-EHB Capitation	Estimated Risk Adjustment	Estimated Reinsurance Recoveries
\$8,047,767.31	\$5,454,575.58	\$5,384,424.55	15,218	\$1,628,167.77	\$7,012,592.32		(\$285,827.24)	\$161,270.03	\$0.00	(\$2,169,944.00)	\$ 452.62
Experience Period Total Allowed E	Experience Period Total Allowed EHB Claims + EHB Capitation PMPM (not of prescription drug rebates)										
Loss Ratio											89.49%

Loss Ratio
"Express Prescription Drug Rebates as a negative number

Table 3b. Manual Trend Components

Service Category	Cost*	Utilization*	Induced Demand*	Composite Trend	Weight*
Inpatient Hospital	5.75%	0.00%	0.00%	5.75%	23.76%
Outpatient Hospital	6.00%	0.00%	0.00%	6.00%	38.38%
Professional	5.45%	0.00%	0.00%	5.45%	15.70%
Other Medical	6.00%	0.00%	0.00%	6.00%	2.05%
Capitation				3.00%	2.34%
Prescription Drugs	10.20%	1.15%	0.00%	11.47%	17.76%
Total Annual Trend				6.78%	100.00%
Months of Trend				24	<i>/////////////////////////////////////</i>
Total Applied Trend Projection Factor		<i>Y////////////////////////////////////</i>		1.140	<i>(111111111111111111111111111111111111</i>

Table 4b. Historical Manual Experience

Month-Year	Total Annual Premium	Incurred Claims	Completion Factors*	Ultimate Incurred Claims	Members	Ultimate Incurred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allowed PMPM
Jan-16		\$7,716,209.26	1.0000	\$ 7,716,209.26	31,434			(\$50,436.96)	\$9,162,067.89	
Feb-16		\$9,499,662.93	1.0000	\$ 9,499,662.93	34,349	\$ 276.56		(\$19,777.33)	\$11,331,242.36	
Mar-16		\$12,825,026.12	1.0000	\$ 12,825,026.12	36,772	\$ 348.77		(\$774,954.20)	\$14,258,893.55	
Apr-16		\$11,756,311.57	1.0000	\$ 11,756,311.57	36,816	\$ 319.33		(\$562,059.74)	\$13,232,654.56	
May-16		\$12,130,872.61	1.0000	\$ 12,130,872.61	36,132	\$ 335.74		(\$1,505.88)	\$14,014,649.42	
Jun-16	ļ.	\$13,014,122.62	1.0000	\$ 13,014,122.62	35,497	\$ 366.63		(\$439,344.90)	\$14,375,558.24	
Jul-16	ļ.	\$11.892.623.54	0.9965	S 11.934.332.47	34.922	S 341.74		(\$468.480.51)	513.279.078.89	
Aug-16	ļ.	\$10.893.480.54	1.0000	S 10.893.480.54	34.376	\$ 316.89		(\$1.540.81)	\$12.618.926.13	
Sep-16	-	\$10.640.684.26	1.0000	S 10.640.684.26	33.919	S 313.71 S 348.68		(\$519.275.61)	\$11.747.987.10	
Oct-16	-	\$11.500.034.67 \$12.324.362.90	1.0000	S 11.500.034.67 S 12.324.362.90	32.982 32.186	S 348.68 S 382.91		(\$54.05) (\$10.18)	\$13.051.985.05 \$13.835.727.40	
Nov-16 Dec-16	\$141,573,983,44	\$12.324.362.90 \$11.968.504.95	1.0000	S 12.324.362.90 S 11.968.504.95	32.186	S 382.91 S 390.12	\$20,985,879,62	(\$1.616.069.84)	\$13.835.727.40 S \$11.827.203.92 S	
	\$141,573,983.44						\$20,985,879.62			
Jan-17 Feb-17		(\$620,951.00) (\$559,288,78)	1.0000	\$ (620,951.00) \$ (559.288.78)	2,921 3,019			(\$13,295.02) (\$12,504.54)	(\$310,472.44) 5 (\$292.840.47) 5	
Mar-17		(\$43,272,29)	1.0000	S (559,288.78) S (43.272.29)	3,019	S (185.26) S (14.38)		(\$12,504.54) (\$13,457.43)	(\$292,840.47) \$ \$205.957.20 \$	
Agr-17		(\$549.162.10)	1.0000	S (549.162.10)	2,928			(\$13,457.43)	(\$280.731.42) S	
May-17		(\$172.246.20)	1.0000	\$ (549,162.10) \$ (172.246.20)	2,928	S (60.76)		(513,912.55) (525.992.95)	\$95,694,39 \$	
Jun-17		(\$169.383.80)	1.0000	S (169.383.80)	2,033	\$ (61.35)		(\$25,992.95)	\$116.664.61 S	
Jul-17		(\$546,724,71)	1.0000	S (546.724.71)	2,761	S (201.30)		(\$27,079.39)	(\$348.826.83)	
Aug-17		(\$401.283.82)	1.0000	S (401.283.82)	2,710	\$ (201.30) \$ (150.92)		(\$27,940.58)	(\$191.883.88)	
Sep-17		(\$402,853.82)	1.0000	S (402.854.82)	2,639	S (154.00)		(\$12,539.77)	(\$252.616.87)	
0ct-17		(\$422,026,10)	1.0000	\$ (422.026.23)	2,515	S (165.18)		(\$12,590.73)	(\$237,376,72)	
Nov-17	H	(\$325,519,67)	1.0000	S (325.519.78)	2,502		(130.10)	(\$13,721.40)	(\$146.064.80) S	
Dec-17	\$15,277,780,74	(\$8,895.46)	1.0000	S (8.895.82)	2,390		\$2,964,572,14	(\$14.781.29)	\$185,384,75	
Jan-18	515.277.780.74	\$370.331.97	1,0000	\$ 370 333 31	2 229		52.984.572.14	S13 012 911	\$667.909.42	
Feb-18		\$370.331.97	1.0000	S 306.451.48	2.039	S 150.29		(513.012.91)	\$521,712,65	
Mar-18		\$350,449.51	1.0000	S 350.106.26	2.039	S 174.62		(S15.194.73)	\$557.283.56 S	
Agr-18	-	\$423,498.07	1.0000	S 423.501.37	1.965			(\$21,750,24)	\$578.646.83	
May-18	-	\$525,544.30	0.9999	\$ 525,612.96	1.923	\$ 273.33		(\$12,951,39)	\$695,501,53	
Jun-18	-	\$543,744,95	0.9999	\$ 543.812.74	1.894	\$ 287.12		(\$18,205,71)	\$742.742.53	
Jul-18		\$467,340.13	0.9999	\$ 467,392.00	1.858	\$ 251.56		(\$16,253,00)	\$612,410.80	
Aug-18		\$692,504,43	0.9934	\$ 697,075,69	1.832			(\$19.638.23)	\$878,446.80	
Sep-18		\$395,616,95	0.9998	\$ 395,703.23	1.771	\$ 223.43		(\$17.617.12)	\$534,135,63	
Oct-18	F	\$659,314,27	0.9996	\$ 659,553.03	1.736	\$ 379.93		(\$17,335,30)	\$809.386.97	
Nov-18		\$539,306.25	0.9996	\$ 539,523.06	1.682	\$ 320.76		(\$24,515.91)	\$632,566,78	
Dec-18	\$12.647.838.69	\$658,234,18	0.9992	\$ 658,740,43	1.633	\$ 403.39	52 267 356 95	(\$25,905,64)	\$758,551.00	
Jan-19	-	\$617,410.26	0.9990	S 618.048.42	1.410	\$ 438.33		(\$9,881,58)	\$901.397.10	
Feb-19		\$344,945.21	0.9991	\$ 345,258.09	1.375			(\$9.725.50)	\$501.536.01	
Mar-19		\$300.057.10		S 300.430.21	1.339			(\$19.026.58)	\$423,786,51	
Agr-19		\$347,854.29	0.9989	\$ 348.229.31	1.322			(\$75.518.31)	\$400,280,98	
May-19		\$637,697,68	0.9965	\$ 639,961.27	1.303			(\$46.877.41)	\$735,910,41	
Jun-19		\$373,907.83	0.9896	\$ 377.847.51	1.272			(\$20.374.35)	\$488.377.29	
Jul-19		\$391,968.91	0.9944	\$ 394,194,01	1.254			(\$20,298,36)	\$479,971.60	
Aug-19		\$440.870.15	0.9906	\$ 445.072.92	1.236	\$ 360.09		(\$21,716.01)	\$559,165,60	
Sep-19		\$491,646.81	0.9760	\$ 503,726.07	1.204	\$ 418.38		(\$19,470,43)	\$563,913,32	
Oct-19		\$590,722.44	0.9788	\$ 603,537.15	1,192	\$ 506.32		(\$14,495.68)	\$688,593.39	
Nov-19		\$368,746.29	0.9624	\$ 383,149.25	1,172	\$ 326.92		(\$10,200.17)	\$470,463.35	
Dec-19	58 047 767 31	\$548.748.61	0.9360	\$ 586,240,37	1.139	\$ 514.70	\$1,628,167,77	(\$18.242.86)	\$674,639,55	

* Express Completion Factor as a percentage **Express Prescription Drug Rebates as a negative number

Continuance Table for Calculating Reinsurance Impact - Individual Market Only, Experience Period Information

Attachment Point: Reinsurance Cap: \$60,000 \$100,000 60% **Capital Advantage Insurance Company** Product(s):
Market Segment:
Rate Effective Date:
Incurred Dates: PPO Individual Coinsurance Rate:

1/1/2021 1/1/2019 to 12/31/2019 -20.1% Proj. Incurred Claim Impact:

		Individual ACA Compliant Policies	Only: Incurred Dates 1/1/2019 to	12/31/2019	
		l side of the side	July 1 10411 Cd 241C5 1/ 1/ 2015 to	12,02,202	Total Incurred Claims with
Annual Incurred	d Claims Range	Unique Members	Member Months	Total Incurred Claims	Reinsurance
\$0	\$29,999	96	713	\$15,384	\$15,384
\$30,000	\$34,999	0	0	\$0	\$0
\$35,000	\$39,999	0	0	\$0	\$0
\$40,000	\$44,999	0	0	\$0	\$0
\$45,000	\$49,999	0	0	\$0	\$0
\$50,000	\$54,999	0	0	\$0	\$0
\$55,000	\$59,999	0	0	\$0	\$0
\$60,000	\$64,999	0	0	\$0	\$0
\$65,000	\$69,999	0	0	\$0	\$0
\$70,000	\$74,999	0	0	\$0	\$0
\$75,000	\$79,999	0	0	\$0	\$0
\$80,000	\$84,999	0	0	\$0	\$0
\$85,000	\$89,999	0	0	\$0	\$0
\$90,000	\$94,999	0	0	\$0	\$0
\$95,000	\$99,999	1	8	\$104,152	\$80,152
\$100,000	\$109,999	0	0	\$104,152	\$60,152
			<u> </u>		
\$110,000	\$119,999	0	0	\$0	\$0
\$120,000	\$129,999	0	0	\$0	\$0
\$130,000	\$139,999	0	0	\$0	\$0
\$140,000	\$149,999	0	0	\$0	\$0
\$150,000	\$159,999	0	0	\$0	\$0
\$160,000	\$169,999	0	0	\$0	\$0
\$170,000	\$179,999	0	0	\$0	\$0
\$180,000	\$189,999	0	0	\$0	\$0
\$190,000	\$199,999	0	0	\$0	\$0
\$200,000	\$209,999	0	0	\$0	\$0
\$210,000	\$219,999	0	0	\$0	\$0
\$220,000	\$229,999	0	0	\$0	\$0
\$230,000	\$239,999	0	0	\$0	\$0
\$240,000	\$249,999	0	0	\$0	\$0
\$250,000	\$259,999	0	0	\$0	\$0
\$260,000	\$269,999	0	0	\$0	\$0
\$270,000	\$279,999	0	0	\$0	\$0
\$280,000	\$289,999	0	0	\$0	\$0
\$290,000	\$299,999	0	0	\$0	\$0
\$300,000	\$324,999	0	0	\$0	\$0
\$325,000	\$349,999	0	0	\$0	\$0
\$350,000	\$374,999	0	0	\$0	\$0
\$375,000	\$399,999	0	0	\$0	\$0
\$400,000	\$424,999	0	0	\$0	\$0
\$425,000	\$449,999	0	0	\$0	\$0
\$450,000	\$474,999	0	0	\$0	\$0 \$0
\$475,000	\$499,999	0	0	\$0	\$0
\$500,000	\$599,999	0	0	\$0	\$0 \$0
\$600,000	\$699,999	0	0	\$0	\$0
\$700,000	\$799,999	0	0	\$0	\$0
\$800,000	\$899,999	0	0	\$0	\$0
	\$999,999	0	0	\$0	\$0 \$0
\$900,000 \$1,000,000+	בבב, בבב כ	0	0	\$0	\$0 \$0
		U	U	50	\$0

Continuance Table for Calculating Reinsurance Impact - Individual Market Only, Projection Period Information

 Carrier Name:
 Capital Advantage Insurance Company
 Attachment Point:
 \$60,000

 Product(s):
 PPO
 Reinsurance Cap:
 \$100,000

 Market Segment:
 Individual
 Coinsurance Rate:
 60%

 Rate Effective Date:
 1/1/2021
 Post Insurance Cap:
 51%

Proj. Incurred Claim Impact: -6.1%
Proj. Morbidity Impact: -0.1%

			Proj. Morbidity Impact:	-0.19	0
		Reinsurance Program Impact Co	ntinuance Table Development - P	lan Year 2021	
					Total Incurred Claims with
Annual Incurred	d Claims Range	Unique Members	Member Months	Total Incurred Claims	Reinsurance
\$0	\$29,999	53,548	512,146	\$125,072,595	\$125,072,595
\$30,000	\$34,999	366	4,047	\$12,091,995	\$12,091,995
\$35,000	\$39,999	325	2,820	\$12,360,656	\$12,360,656
\$40,000	\$44,999	237	2,293	\$10,245,173	\$10,245,173
\$45,000	\$49,999	180	2,107	\$8,707,024	\$8,707,024
\$50,000	\$54,999	181	1,716	\$9,655,076	\$9,655,076
\$55,000	\$59,999	146	1,162	\$8,545,303	\$8,545,303
\$60,000	\$64,999	126	1,359	\$8,003,362	\$7,737,345
\$65,000	\$69,999	93	1,022	\$6,418,764	\$5,915,505
\$70,000	\$74,999	94	797	\$6,930,574	\$6,156,229
\$75,000	\$79,999	91	798	\$7,199,079	\$6,155,632
\$80,000	\$84,999	63	584	\$5,293,725	\$4,385,490
\$85,000	\$89,999	66	523	\$5,860,344	\$4,720,138
\$90,000	\$94,999	55	506	\$5,164,960	\$4,045,984
\$95,000	\$99,999	40	480	\$3,972,031	\$3,028,813
\$100,000	\$109,999	84	1,079	\$8,966,660	
					\$6,950,660
\$110,000	\$119,999	75	525	\$8,783,060	\$6,983,060
\$120,000	\$129,999	71	624	\$8,973,685	\$7,269,685
\$130,000	\$139,999	41	505	\$5,615,762	\$4,631,762
\$140,000	\$149,999	53	474	\$7,828,860	\$6,556,860
\$150,000	\$159,999	43	408	\$6,750,987	\$5,718,987
\$160,000	\$169,999	41	252	\$6,896,037	\$5,912,037
\$170,000	\$179,999	35	306	\$6,216,833	\$5,376,833
\$180,000	\$189,999	26	255	\$4,882,973	\$4,258,973
\$190,000	\$199,999	25	165	\$4,992,006	\$4,392,006
\$200,000	\$209,999	21	247	\$4,394,165	\$3,890,165
\$210,000	\$219,999	17	213	\$3,715,385	\$3,307,385
\$220,000	\$229,999	13	107	\$2,958,364	\$2,646,364
\$230,000	\$239,999	20	94	\$4,805,480	\$4,325,480
\$240,000	\$249,999	14	108	\$3,485,062	\$3,149,062
\$250,000	\$259,999	10	97	\$2,592,484	\$2,352,484
\$260,000	\$269,999	6	31	\$1,607,761	\$1,463,761
\$270,000	\$279,999	9	89	\$2,514,292	\$2,298,292
\$280.000	\$289,999	9	66	\$2,608,400	\$2,392,400
\$290,000	\$299,999	7	72	\$2,094,025	\$1,926,025
\$300,000	\$324,999	13	130	\$4,137,432	\$3,825,432
\$325,000	\$349,999	15	115	\$5,135,655	\$4,775,655
\$350,000	\$374,999	13	95	\$4,821,974	\$4,509,974
\$375,000	\$399,999	6	73	\$2,370,853	\$2,226,853
\$400,000	\$424,999	8	57	\$3,367,730	\$3,175,730
\$425,000	\$449,999	4	43	\$1,768,654	\$1,672,654
\$450,000	\$474,999	8	46	\$3,742,652	\$3,550,652
\$475,000	\$499,999	3	12	\$1,487,575	\$1,415,575
\$500,000	\$599,999	9	72	\$4,834,128	\$4,618,128
		8		\$4,834,128	
\$600,000	\$699,999	2	40		\$5,110,951
\$700,000	\$799,999		10	\$1,523,833	\$1,475,833
\$800,000	\$899,999	1	21	\$897,071	\$873,071
\$900,000	\$999,999	2	48	\$1,954,367	\$1,906,367
\$1,000,000+		13	91	\$19,252,581	\$18,940,581
Total		56,336	538,933	\$396,800,397	\$372,702,694

PA Rate Template Part II
Rate Development and Change
Carrier Name:
Productili:
Market Serment:
Rate Effective Date: Capital Advantage Insurance Company PPD Individual 1/1/2021

Rate Effective Date:	1/1/2021	
Table C. Davidson and after Designated Index Date	Marrian Adiabat Index Onto and Tatal Allerta differen	

Development of the Projected Index Rate	Act	sual Experience	- N	Annual Data	
Total Allowed EHS Claims + EHS Capitation PMPM (net of prescription drug rebates) PMPM	5	235.99	\$	452.62	<- Actual Experience PMPM :
Two year trend projection Factor		1.185		1.140	
Unadjusted Projected Allowed EHS Claims PMPM	5	283.25	\$	516.07	
Single Risk Pool Adjustment Factors					
Change in Morbidity - Impart of Bainsurance Dosesam		n 999		n 999	
Change in Morbidity - All Other		1.010		1.010	<- See URRT Instructions
Total Non-Morbidity Changes		1.001		0.413	
Change in Demographics		1.000		0.580	<- See URRT Instructions
Change in Network		1.010		1.010	
Change in Benefits		1.000		0.711	<- See URRT Instructions
Change in Other		0.991		0.991	<- See URRT Instructions
Total Adjusted Projected Allowed EHB Claims PM PM	5	286.09	s	214.95	
Credibility Factors		0%		100%	<- See Instructions
Blended Projected EHB Claims PMPM			5	214.95	<- Projected Index Rate
Development of the Market-Adjusted Index Rate and Total Allowed Claims					
Adjusted Projected Allowed EHB Claims PM PM	5	214.95	<-Inc	dex Rate for Prok	ection Period on URRT
Projected Paid to Allowed Ratio		0.695			
Projected Incurred EHS Claims PMPM	5	149.66			
Market-wide Adkustments					
Designated Incomed Bisk Administrate DMDM		.671 70			
Projected Incurred Exchange User Fees PMPM Designated Incurred Beingspanne Bernsystes PMPM		\$0.00 \$0.00			
Protected Incurred Reinsusance Recoveries PMPM Market-Aris start Protected Incurred FHS Claims PMPM					
Market-Adjusted Projected Incurred EHB Claims PMPM	s	164.35			
Market Advanted Projected & Inwest FHE Claims PMPM	4	235.05	c. M	arket-Arbested Is	wier Date
Projected Allowed Non-EHS Claims PMPM		\$0.00			
Market-Adjusted Projected Incurred Total Claims PMPM	s	164.35			
Market-Adjusted Projected Allowed Total Claims PMPM	4	236.06			

Retention I tems - Dipress in percentages	Percentages	PMPM Amounts
Administrative Expenses	17.975	
General and Claims	15.831	
Agent/Broker Fees and Commissions	1.735	\$3.68
Quality Improvement Initiatives	0.401	\$0.85
Taxes and Fees	2.631	
Risk Adjustment User Fee	0.121	50.25
PCDRI Fee	0.021	\$0.20
PA Premium & Other Taxes (if applicable)	2.001	
Federal Income Tax	0.421	50.89
Health Insurance Providers Fee (Prorated for Small Groups only)	0.001	\$0.00
Profit/Contingency (after tax)	2.009	\$4.25
Total Retention	22.601	\$47.99
Projected Required Revenue PMPM	\$ 212.36	

Table 8. Components of Rate Change

Rate Components		2020	Ш	2021	٥	ifference	Percent Chang
A. Calibrated Plan Adjusted Index Rate (PMPM)	5	239.45	5	202.16	5	(37.12)	-15.55
S. Sase period allowed claims before normalization		\$354.13	\$	452.62	s	56.49	41.11
C. Normalization factor component of change	5	(4.34)	\$	(21.30)	5	(17.16)	-7.21
D. Change in Normalized Allowed Claims Adjustment Components					_		
D1. Base period allowed claims after normalization	5	149.99	\$	431.32	ŝ	81.33	34.01
D2. URRT Trend	5	57.34	5	60.46	5	3.11	1.35
D3. URRT Morbidity	<	(161 15)	4	4.47	٠	165.57	AD 11
DA. URRT Other	5		5	(291.37)	5	(291.37)	-121.79
DS. Normalized URRT Risk Adjustment on an allowed basis	5		\$	32.56	ŝ	32.56	13.65
DG. Normalized Exchange User Fee on an allowed basis	5		\$		s		0.01
D7. Normalized Reinsurance Recoveries on an allowed basis	5		\$	12.44	ŝ	12.44	5.21
Dill. Subtotal - Sum(D1:D7)	5	245.18	\$	249.83	5	3.65	1.55
E. Change in Allowable Plan Adusted Level Components							
E1. Network	5		\$		ŝ		0.01
E2. Pricing AV	5	(71.69)	\$	(75.88)	s	(4.19)	-1.85
E3. Benefit Richness	5		\$	(0.00)	ŝ	(0.00)	0.01
E4. Catastrophic Eligibility	5		\$		s		0.01
ES. Subtotal - Sum(E1:E4)	\$	(71.69)	\$	(75.88)	\$	(4.19)	-1.85
F. Change in Retention Components							
F1. Administrative Expenses	5	47.87	5	36.36	5	(11.51)	-4.87
F2. Taxes and Fees	5	12.32	5	5.33	ŝ	(7.00)	-2.91
F3. Profit and/or Contingency	5	4.79	5	4.05	s	(0.74)	-0.31
F4. Subtotal - Sum(F1:F3)	5	64.99	5	45.73	s	(19.25)	-8.01
G. Change in Miscellaneous Items		\$0.00			4		0.01
H. Surm of Commonweath of Bate Change (should approximate the change shown in line A)		239.45	4	219.68	٠.	(19.80)	-6.31
		-					

For informational Porboses only - No induct reduired.			
Marylad Basa Daried I Inadicated Claims before Normalization	4	457 67	c. Index Bate of Evnerience Decire on HBBT
Blended Earned Premium	s	8.047.767.31	
Blended Loss Ratio		89,49%	

Effective Date		1/1/2021	4/1/2021			7/1/2021		10/1/2021	Tob	al Sinale Rink Pool
# of Member Months Renewing in Quarter									П	
Adjusted Projected Allowed EHB Claims PMPM	5	214.95	ŝ	214.95	5	214.95	ŝ	214.95	5	214.95
Months of Trend				3						
Annual Trend		6.78%		6.78%		6.78%		6.78%		
Sinale Risk Pool Projected Allowed Claims	5	214.95	ŝ	218.50	5	222.12	ŝ	225.79	5	
Occupants Trend Earter		1 000		1.017		1 011		1.050		0.000

Normalization Factors		2020		2021
Average Age Factor		0.979		0.999
Average Geographic Factor		1.029		1.048
Average Tobacco Factor		1.005		1.003
Average Senefit Richness (induced demand)		1.000		1.000
Average Network Factor		1.000		1.000
Market-Adjusted Projected Allowed Total Claims PMPM		\$249.09	s	216.06
Normalized Market-Adjusted Projected Allowed Total Claims PMPM	s	246.18	s	224.95

	2020	2021			
Paid-to-Allowed	0.709	0.696	ı		
URRT Trend (Total Applied Trend Factor)	1.164			<- LIRRT W1. 52	
URRT Morbidity	0.604			<- URRT W1. 52	
I BET "Critica"	1 000	0.411		A. LIBET W1 57	r. 1887 W1 57
Risk Adustment	\$0.00			<- URRT W1. 53	
Exchange User Fee	\$0.00			<- URRT W1. 53	
Beinssrance Bernseries	\$n nn	< 0.00		A 1887 W1 51	
Capitation	\$0.00			<- LIRRT W1. 52	<- LIRRT W1. 52
Network:	1.000	1.000			
Pricing AV	0.709	0.696		<- For 2020 in cell JB1, plea	For 2020 in cell JB1, please include a factor equal to
Demefit Richmess	1.000	1.000			
Catastrophic Elimbility	1.000	1.000			
Administrative Expenses	19,99%	17.97%			
Taxes and Fees	5.15%	2.63%			
Profit and/or Contineency	2.00%	2.00%			

| Companie of the Companie of

PA Rate Template Part IV A - Individual Table 11. Plan Premium Development for 21-Year-Old Non-Tobacco User

Carrier Name: Custal Advantace Insurance Company Productibl: 990. Market Seremet: Industrial Rate Effective Date: 1/1/2021

									2020 21	vear-old. No	n-Tobacco Pre	mium PMPP				2021 21-year-old Non-Tobacco Premium PMPM									Change in 21-year-old Non-Tobacco Premium PMPM										
			Discontinued, New,												Average (weighted										Average (weighted										Average (weighted
			Modified, Existing	1/1/2021 Plan HIOS Plan ID (#1/1/2020	Exchange	100									by enrollmen										by enrollmen										eccolimen
Plan Number	HIOS Plan ID (Standard Component)	1/1/2020 Plan Marketing Name	(D,N,M,E) for 2021	Plan Discontinued & Magged)	Metallic On/Off o	or		,	, ,			,			t by rating area)		,	,				2			t by rating area)		,	,				,			t by rating area)
Totals		These cells auto-fil		•		=		s · Is								_							S -				S 0.03		0.0%			=	_	•	
Ictaix		The se cess 30/30-18	uting the data en	tered in lable 16.		_					5249.48	525624		524137	5245.VE	3 .				à ·	5202.46	5240.69		5198.41	5211.98	0.0	S 0.0%	0.0%	0.0%	OUN	-15.5%	-10.0%	0.0%	-18.0%	-14.8%
Plan 1	82795PA0140001	Eastrophic PPO 8550/0	M		Catastrophi Off	-	s - 1	s - Is	. 15	. 15 -	5239.48	5256.24	5 -	\$241.97	\$245.98	s -	s -	s -	s .	s -	\$202.36	\$230.69	S -	\$198.31	\$211.98		_	_		_	-15.5%	-10.0%	_	-18.0%	-12.8%
Plan 2 Plan 3	0	0	0	0	0 0		\$.	s - s	: \$		5 -	\$:	\$:	\$.	\$.	\$.			4 .	\$.	\$:	5 .	\$.	\$:	\$ -							=	=		=
Plan 4	0	0	0	0	0 0	-	s .	5 - 5	- 2	- 6 -	5 :	5 -	5 .	٤ -	s - 2	\$.	5 .	5 .	3 :	s -	5 -	5 .	5 -	3 :	5 -		_					-	-	-	-
Plan S Plan 6	0	0	0	0	0 0	4	\$.	9 . 9			4 .	\$.		\$:	\$.	\$.		ο m 	4 :		s :	\$.		4 :	s .		\perp					=	=	=	
Plan 7	ō	0	o	o o	0 0		\$.	5 . 5			\$.	\$.	\$.		\$.	\$.		\$.	\$.	٠ 2	š .	\$.	š .	\$.	\$.										
Plan B Plan 9		0	0	0	0 0	-	6 .	s - s	. 6		6 :	6 .	5 .		5 -	6 .			<u> </u>	6 .	S -	6 .	5 .	<u> </u>	s .		+	-		_	_	\rightarrow	-	\rightarrow	-
Disn 10		0		0	0 0						٠.	٠.	٠.		٠.	ε.		٠.	ζ.	ε.	ε.	ε.	ζ.	ζ.	ε.							=	=		=
Plan 12	ô	0	0	0	0 0		5 .	5 . 5			5 .	5 .	5 .	\$.	5 -	\$.	5 .	5 .	1 :	5 .	5 .	5 .	5 .	3 :	5 .										=
Plan 13 Plan 14		0		0	0 0	-	5 .	5 - 5	. 5	- 5 -	5 -	5 .	5 .		\$.	5 .		5 .	5 -	4 .	5 -	5 .	5 .	<u> </u>	5 -		+	_				\rightarrow	\rightarrow	\rightarrow	-
Plan 15	ě	ő	ő	0	0 0		\$.	5 . 5	. 5		5 .	5 .	5 .	\$:	5 .	5 .	\$.	\$.	\$:	٤.	5 .	5 .	5 .	3 :	5 .										
Plan 16 Plan 17	0	0	0	0	0 0	-	e .	s - s	. 6	. 6 .	5 .	5 .	5 .	£ :	£ .	5 .	6 .	6 .	<u> </u>	6 .	S :	5 .	5 .	<u> </u>	6 .		+	-		_	_	\rightarrow	-	\rightarrow	-
Plan 18		0	0	0	0 0		۶.	5 - 5	. 5	. 5 .	5 .	5 .	5 .		\$.	5 .	5 .	5 .	ş .	ś .	5 -	5 .	5 -	5 .	5 -							=	=		=
Plan 29 Plan 20				0	0 0	-	5 -	5 - 5	- 5	- 5 -	5 -	5 -	5 -		5 -	5 -	5 .	5 .	\$:	5 -	5 -	5 -	5 -	3 -	5 -		_					-	-	-	-
Plan 21 Plan 22		0	, 0	0	0 0	4	5 .	5 - 5	. 5	- 5 -	5 .	5 .	5 .	\$.	\$.	5 .			5 .	s .	5 .	5 .	5 .	5 -	s -		\perp					=	=	=	
Plan 22	ŏ	ő	ő	0	0 0		\$.				\$.	\$.		: :		\$.	s .	s .	1 :	\$.	\$.	\$.		<u> </u>	\$.							=			
Plan 24 Plan 25	0	0	0	0	0 0	-	\$.	9 . 9			5 .	5 .	5 .		\$.	6 .		ο m 	<u> </u>	6 .	5 :	5 .	5 .	<u> </u>	6 .		+	_				\rightarrow	\rightarrow	\rightarrow	-
Plan 26	ō	0	0	o o	0 0		\$.				\$.	\$.	\$.		\$.	\$.		\$.	\$.	٠ 2	š .	\$.	\$.	\$.	\$.										
Plan 27 Plan 28	0	0	0	0	0 0	-	5 -				5 -	5 -	5 -	\$:	\$ -	5 -			\$:	5 -	5 -	5 -	5 -	\$:	5 -		+	-		_	_	\rightarrow	-	\rightarrow	-
Plan 29 Plan 30	0	0	0	0	0 0		s - 2			- 4 -	\$.	\$.		٤ -	\$.	\$.	5 .	\$:	4 -	\$.	\$.	\$.	5 -	š -	s -							=	=	=	=
Plan 30 Plan 31		0	0	0	0 0	-	\$.		. 5	- 6 -	5 -	5 -	5 -	\$:		5 -		5 .	\$:	5 -	5 -	5 -	5 -	\$:	5 -		+	-		_	_	\rightarrow	-	\rightarrow	-
Plan 32 Plan 33	0	0	0	0	0 0		\$ -				5 -	\$:		\$.		\$.		9 .	4 .	\$.	\$:	\$:	\$.	ş ·	s .							=	=		=
Plan 44 Disn 34	Δ.			0	0 0			c . c			2 :	è :			è :	e .		è :	2 :	è :		è :		} :	è :		_					-	-	-	-
Disn 36		0		0	0 0						٠.	٠.	٠.		٤.	ε.		٠.	٠.		٠.	٠.	ζ.	٠.	٠.							=		=	=
Plan 37	ů	0		0	0 0		5 .	5 . 5	. 3		3 .	5 .	5 .	\$:	5 .	5 .		5 .	1 :	\$.	5 .	5 .	5 .	3 :	5 .							=			
Plan 38 Plan 39		0		0	0 0	-	5 .		. 5	- 5 -	5 -	5 .	5 .		5 .	5 .	5 .	5 .	5 -	4 .	5 -	5 .	5 .	<u> </u>	5 -		+	_				\rightarrow	\rightarrow	\rightarrow	-
Plan 40		ő	ő	0	0 0		\$.		. 5		5 .	5 .	5 .		5 .	5 .		\$.	\$:	٤.	5 .	5 .	5 .	3 :	5 .										
Plan 41 Plan 42		0		0	0 0	-	6 .	s - s	. 6	. 6 .	5 .	5 -	5 .		5 -	5 .	§ :	6 .	<u> </u>	6 .	5 -	5 .	5 .	<u> </u>	6 .		+	-		_	_	\rightarrow	-	\rightarrow	-
Plan 43	ě	0	ő	0	0 0		5 .		. 5		5 .	5 .	5 .	ξ.	s .	5 .	\$.	\$.	\$:	٤.	5 .	5 .	5 .	3 :	5 .										
Plan 44 Plan 45			0	0	0 0	-	5 .		. 5	- 5 -	5 -	5 -	5 -		5 -	5 .		5 -	5 -	5 -	5 -	5 .	5 -	5 -	5 -		+	1				\rightarrow	-	-	-
Plan 46		0	0	0	0 0		\$.	5 . 5	- 4		5 -	4 .	5 -		š -	\$.		\$:	5 -	\$.	5 -	\$.	5 -	ş -	s -								=		
Plan 47 Plan 48		0	0	0	0 0	-	\$.				3 :	5 -	5 -		5 -	5 -		5 .	1 :	5 .	5 -	5 -	5 .	\$:	5 -		-	+	\vdash			\rightarrow	-	\rightarrow	-
Plan 49	0	0	0	0	0 0		\$.	5 - 5	. 4		\$.	\$.	\$.	٤.	\$.	\$.	\$.	\$.	\$.	\$.	٤.	\$.	\$.	\$.	\$.										

PA Rate Quarterly Template Part V **Consumer Factors**

Table 12. Age and Tobacco Factors

	Proj	ection Perio	d Age and Tobacc	Factors	
Age	Age	Tobacco	Age	Age	Tobacco
Band	Factor	Factor	Band	Factor	Factor
0-14	0.765		4	0 1.278	1.075
15	0.833		4	1.302	1.075
16	0.859		4	2 1.325	1.075
17	0.885		4	3 1.357	1.075
18	0.913		4	4 1.397	1.075
19	0.941		4	5 1.444	1.100
20	0.970		4	6 1.500	1.100
21	1.000	1.025	4	7 1.563	1.100
22	1.000	1.025	4	8 1.635	1.100
23	1.000	1.025	4	9 1.706	1.100
24	1.000	1.025	5	0 1.786	1.150
25	1.004	1.025	9	1 1.865	1.150
26	1.024	1.025	5	2 1.952	1.150
27	1.048	1.025	5	3 2.040	1.150
28	1.087	1.025	5	4 2.135	1.150
29	1.119	1.025	5	5 2.230	1.200
30	1.135	1.025	5	6 2.333	1.200
31	1.159	1.025	5	7 2.437	1.200
32	1.183	1.025	5	8 2.548	1.200
33	1.198	1.025	5	9 2.603	1.200
34	1.214	1.025	6	0 2.714	1.250
35	1.222	1.025	6	1 2.810	1.250
36	1.230	1.025	6	2.873	1.250
37	1.238	1.025	6	3 2.952	1.250
38	1.246	1.025	64	+ 3.000	1.250
39	1.262	1.025			

^{*}PA follows the federal default age curve.

Capital Advantage Insurance Company PPO Individual 1/1/2021

Carrier Name: Product(s): Market Segment: Rate Effective Date:

Table 13. Geographic Factors

	Geographic Area Factors			
Area	Counties	Current Factor	Proposed Factor	
Rating Area 1				
Rating Area 2				
Rating Area 3				
Rating Area 4				
Rating Area 5				
Rating Area 6	Centre, Columbia, Lehigh, Mifflin, Montour, Northampton, Northumberland, Schutlkill, Snyder, Union	1.000	1.000	
Rating Area 7	Adams, Berks, Lancaster, York	1.070	1.140	
Rating Area 8				
Rating Area 9	Cumberland, Dauphin, Franklin, Fulton, Juniata, Lebanon, Perry	1.010	0.980	

Table 14. Network Factors

	Projection Period Network Fac	tors		
Network Name	Rating Area	Current Factor	Proposed Factor	DOH Approval Date
PPO	All	1.000	1.000	

Capital Area Insurance Company Individual Rates Effective 1/1/2021 Table B

			Projected	Projected Allowed	Projected Paid	Paid to Allowed	Average Tobacco	AV and Cost	(8)/(6*7) Induced	Induced Demand
<u>Plan ID</u>	Plan Name	Metal Level	Membership	<u>Claims</u>	<u>Claims</u>	<u>Factor</u>	<u>Factor</u>	Sharing Factor	<u>Utilization</u>	Table 10
(1)		(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
82795PA0140001	Catastrophic PPO 8550/0/75	Catastrophic	912	\$ 215,290	149,900	0.70	1.000	0.70	1.00	1.00
Total			912	215,290	149,900	0.70	1.00	0.70	1.00	1.00
PMPM				236.06	164.36					
Rate Dev II				236.06	164.36					

Capital Advantage Insurance
Company Name: Company (CAIC)
Market: Individual
Product: PPO
Effective Date of Rates: January 1, 2021

Ending date of Rates: December 31, 2021

HIOS Plan ID (On Exchange)=>							
HIOS Plan ID (Off Exchange)=>	82795PA		82795PA		82795PA		
Plan Marketing Name =>					c PPO 8550/0/7		
Form # =>	CAIC-Ind-PF		CAIC-Ind-PI		CAIC-Ind-PF		
Rating Area =>	6		7		9		
Network =>	PP			PPO PPO Bronze Bronze			
Metal =>	Bro				Bronze		
Deductible =>	\$8550 Med/F		\$8550 Med/F		\$8550 Med/F		
Coinsurance =>	09		09		09		
Copays =>	\$75/\$0/\$0 P \$8550 Med/F		\$75/\$0/\$0 F \$8550 Med/F		\$75/\$0/\$0 F	Rx Combined	
OOP Maximum => Pediatric Dental (Yes/No) =>	\$8550 IVIEU/F		Ş6550 IVIEU/I		Ş6550 IVIEU/F		
Age Band	Non-Tobacco	Tobacco	Non-Tobacco	Tobacco	Non-Tobacco	Tobacco	
0 - 14	\$154.81	\$154.81	\$176.48	\$176.48	\$151.71	\$151.71	
15	\$168.57	\$168.57	\$192.17	\$192.17	\$165.19	\$165.19	
16	\$108.37	\$173.83	\$198.16	\$198.16	\$170.35	\$170.35	
17	\$179.09	\$179.09	\$204.16	\$204.16	\$175.51	\$175.51	
18	\$173.03	\$173.03	\$210.62	\$210.62	\$173.31	\$173.31	
19	\$190.42	\$190.42	\$217.08	\$217.08	\$186.61	\$186.61	
20	\$196.29	\$196.29	\$217.00	\$217.08	\$192.36	\$192.36	
21	\$202.36	\$207.42	\$230.69	\$236.46	\$198.31	\$203.27	
22	\$202.36	\$207.42	\$230.69	\$236.46	\$198.31	\$203.27	
23	\$202.36	\$207.42	\$230.69	\$236.46	\$198.31	\$203.27	
24	\$202.36	\$207.42	\$230.69	\$236.46	\$198.31	\$203.27	
25	\$203.17	\$208.25	\$231.61	\$237.40	\$199.11	\$204.08	
26	\$207.22	\$212.40	\$236.23	\$242.13	\$203.07	\$208.15	
27	\$212.07	\$217.38	\$241.76	\$247.81	\$207.83	\$213.03	
28	\$219.97	\$225.46	\$250.76	\$257.03	\$215.57	\$220.96	
29	\$226.44	\$232.10	\$258.14	\$264.60	\$221.91	\$227.46	
30	\$229.68	\$235.42	\$261.83	\$268.38	\$225.09	\$230.71	
31	\$234.54	\$240.40	\$267.37	\$274.05	\$229.84	\$235.59	
32	\$239.39	\$245.38	\$272.91	\$279.73	\$234.60	\$240.47	
33	\$242.43	\$248.49	\$276.37	\$283.28	\$237.58	\$243.52	
34	\$245.67	\$251.81	\$280.06	\$287.06	\$240.75	\$246.77	
35	\$247.28	\$253.47	\$281.90	\$288.95	\$242.34	\$248.40	
36	\$248.90	\$255.13	\$283.75	\$290.84	\$243.92	\$250.02	
37	\$250.52	\$256.78	\$285.59	\$292.73	\$245.51	\$251.65	
38	\$252.14	\$258.44	\$287.44	\$294.63	\$247.10	\$253.28	
39	\$255.38	\$261.76	\$291.13	\$298.41	\$250.27	\$256.53	
40	\$258.62	\$278.01	\$294.82	\$316.93	\$253.44	\$272.45	
41	\$263.47	\$283.23	\$300.36	\$322.89	\$258.20	\$277.57	
42	\$268.13	\$288.24	\$305.66	\$328.59	\$262.76	\$282.47	
43	\$274.60	\$295.20	\$313.05	\$336.53	\$269.11	\$289.29	
44	\$282.70	\$303.90	\$322.27	\$346.45	\$277.04	\$297.82	
45	\$292.21	\$321.43	\$333.12	\$366.43	\$286.36	\$315.00	
46	\$303.54	\$333.89	\$346.04	\$380.64	\$297.47	\$327.22	
47	\$316.29	\$347.92	\$360.57	\$396.63	\$309.96	\$340.96	
48	\$330.86	\$363.94	\$377.18	\$414.90	\$324.24	\$356.67	
49 50	\$345.23	\$379.75 \$415.63	\$393.56	\$432.91	\$338.32	\$372.15 \$407.31	
50 51	\$361.41		\$412.01	\$473.82	\$354.19		
52	\$377.40 \$395.01	\$434.01 \$454.26	\$430.24 \$450.31	\$494.77 \$517.85	\$369.85 \$387.11	\$425.33 \$445.17	
52 53	\$395.01 \$412.81	\$454.26 \$474.74	\$450.31 \$470.61	\$517.85 \$541.20	\$387.11 \$404.56	\$445.17 \$465.24	
53 54	\$412.81	\$474.74	\$470.61	\$541.20 \$566.40	\$404.56	\$486.91	
55	\$452.04	\$541.52	\$492.52 \$514.44	\$617.33	\$423.40	\$530.69	
56	\$451.26	\$566.53	\$538.20	\$645.84	\$442.24	\$555.20	
50 57	\$472.11	\$591.78	\$562.19	\$674.63	\$483.29	\$555.20	
58	\$493.15	\$618.74	\$587.80	\$705.36	\$463.29	\$606.36	
56 59	\$515.61	\$632.09	\$600.49	\$705.56	\$516.21	\$619.45	
60	\$549.21	\$686.51	\$626.09	\$782.62	\$538.22	\$672.78	
61	\$568.63	\$710.79	\$648.24	\$810.30	\$557.26	\$696.57	
62	\$581.38	\$710.73	\$662.77	\$828.47	\$569.75	\$712.19	
63	\$597.37	\$746.71	\$681.00	\$851.25	\$585.42	\$731.77	
64+	\$607.07	\$758.85	\$692.06	\$865.09	\$594.93	\$743.67	
U T I	JUU1.U1	ده. ده د ر ډ	JUJ2.00	2002.03	,,,, ,, ,,,	7.07رب	

Page Number: 1 12/24/2014

Capital Advantage Insurance Company (CAIC) Individual Plan Design Summary

HIOS Plan ID	Plan Marketing Name	Product	Metal	On/Off Exchange	Network	Rating Area	Counties Covered
82795PA0140001	Catastrophic PPO 8550/0/75	PPO	Catastrophic	Off	PPO	6,7,9	All

Company Name Capital Advantage Insurance Company (CAIC)

Market Individual

HIOS Plan ID

82795PA0140001

RATES FOR AGE 21, NON-TOBACCO USER, BY RATING AREA AND COUNTY

Plan Marketing Name

Catastrophic PPO 8550/0/75

02-01-2020 Number of Covered Lives by Rating County

Product

Metal

Catastrophic

RATI	NG.	ΔRFΔ	6	

On/Off

Exchange

Off

ATING AK	EAD									
0	2	16	1	1	9	1	1	4	1	
Centre	Columbia	Lehigh	Mifflin	Montour	Northampton	Northumberland	Schuylkill	Snyder	Union	
202 36	\$202.36	\$202.36	\$202.36	\$202.36	\$202.36	\$202.36	\$202.36	\$202.36	\$202.36	

RATING AREA 9

RATING AREA 7

KATING AN	KEA /			RATING AREA 9	RATING AREA 9								
3	6	11	8	5	4	3	0	0	0	1			
Adams	Berks	Lancaster	York	Cumberland	Dauphin	Franklin	Fulton	Juniata	Lebanon	Perry			

							_		
Unified Rate Review v5.1	С	D	E	F	G	Н	1	J	K L M N O P Q R
									To add a product to Worksheet 2 - Plan Product Info, select the Add Product button or Ctri
<u> </u>									To add a plan to Worksheet 2 - Plan Product Info, select the Add Plan button or Ctrl + Shift
	Capital Advantage Insurance Co	ompany					State:	PA	To validate, select the Validate button or Ctrl + Shift + I.
HIOS Issuer ID:	82795						Market:	Individual	To finalize, select the Finalize button or Ctrl + Shift + F.
Effective Date of Rate Change(s):	1/1/2021								
<u> </u>									
Market Level Calculations (Same for a	all Plans)								
Section I: Experience Period Data									
2 Experience Period:		1/1/2019	to 1	2/31/2019					
3		3,3,2323	Total	PMPM					
Section I: Experience Period Data Experience Period: Allowed Claims Reinsurance Incurred Claims in Experience Period			\$172,309.18	\$238.99					
5 Reinsurance			\$0.00	\$0.00					
Incurred Claims in Experience Period			\$119,536.62	\$165.79					
7 Risk Adjustment 8 Experience Period Premium			-\$28,002.00	-\$38.84					
Experience Period Premium Experience Period Member Months			\$183,486.63	\$254.49					
Experience Period Member Months			721						
1 Section II: Projections									
0 1 Section II: Projections 2	1								
			Frend	Year 2 Tr	end		_		
Daniella Catalania	Experience Period Index	Year 1 T	Frend	Year 2 Tr	rend	Trended EHB Allowed Claim	ıs		
Benefit Category	Rate PMPM	Cost	Utilization	Cost	Utilization	PMPM			
Benefit Category	Rate PMPM \$19.99	Cost 1.056	Utilization 1.000	Cost 1.059	Utilization 1.000	PMPM \$22.	.35		
Benefit Category	\$19.99 \$37.54	Cost 1.056 1.059	Utilization 1.000 1.000	Cost 1.059 1.061	Utilization	PMPM \$22. \$42.	.35		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22	Cost 1.056 1.059 1.055	Utilization 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054	Utilization 1.000 1.000 1.000 1.000	PMPM \$22. \$42. \$55.	.35 .18		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59	Cost 1.056 1.059 1.055 1.059	1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061	Utilization 1.000 1.000 1.000 1.000 1.000	PMPM \$22. \$42. \$55. \$1.	.35 .18 .84		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00	Cost 1.056 1.059 1.055 1.059 1.059 1.050 1.030	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.054 1.061 1.030	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	PMPM \$22. \$42. \$55. \$1. \$0.	35 18 84 79		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59	Cost 1.056 1.059 1.055 1.059	1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061	Utilization 1.000 1.000 1.000 1.000 1.000	PMPM \$22. \$42. \$55. \$1.	.35 .18 .84 .79 .00		
Benefit Category	\$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64	Cost 1.056 1.059 1.055 1.059 1.059 1.050 1.030	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.054 1.061 1.050 1.061	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	\$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64	Cost 1.056 1.059 1.055 1.059 1.059 1.050 1.030	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.054 1.061 1.030 1.106 1.106	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	\$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64	Cost 1.056 1.059 1.055 1.059 1.059 1.050 1.030	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.030 1.106 1.1009 1.009	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	\$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64	Cost 1.056 1.059 1.055 1.059 1.059 1.050 1.030	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.054 1.061 1.030 1.106 1.009 1.000 1.000 1.000	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.055 1.059 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.051 1.054 1.054 1.061 1.030 1.106 1.000 1.000 1.000 1.000 1.000 1.001	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.055 1.059 1.059 1.050 1.030	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.054 1.061 1.030 1.106 1.009 1.000 1.000 1.000	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.055 1.059 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.051 1.054 1.054 1.061 1.030 1.106 1.000 1.000 1.000 1.000 1.000 1.001	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.055 1.059 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.054 1.061 1.030 1.106 1.009 1.000 1.000 1.001 5286.07	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.055 1.059 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.030 1.106 1.1000 1.1000 1.000 1.000 1.001 5286.07	Utilization 1.000	\$22. \$42. \$55. \$1. \$0.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.058 1.059 1.059 1.030 1.099 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.064 1.061 1.030 1.106 1.000 1.1000 1.000 1.000 1.001 \$286.07	Utilization	PMPM \$22. \$42. \$52. \$55. \$55. \$1. \$0. \$283.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.055 1.059 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.051 1.054 1.054 1.061 1.030 1.106 1.009 1.000 1.000 1.000 1.000 5286.07	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.001 1.013 1.013	PMPM \$22. \$42. \$52. \$55. \$55. \$1. \$0. \$283.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.058 1.059 1.059 1.030 1.099 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.034 1.061 1.030 1.106 1.009 1.000 1.000 1.001 5286.07 \$214.95 5313.05	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.001 1.013	PMPM \$22. \$42. \$52. \$55. \$55. \$1. \$0. \$283.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.058 1.059 1.059 1.030 1.099 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.054 1.061 1.054 1.061 1.030 1.106 1.000 1.000 1.000 1.001 \$286.07 \$214.95 0.00%	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.003	PMPM \$22. \$42. \$52. \$55. \$55. \$1. \$0. \$283.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.058 1.059 1.059 1.030 1.099 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.034 1.061 1.030 1.106 1.009 1.000 1.000 1.000 1.000 5286.07 \$214.95 0.00%	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000	PMPM \$22. \$42. \$52. \$55. \$55. \$1. \$0. \$283.	.35 .18 .84 .79 .00		
Benefit Category	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.058 1.059 1.059 1.030 1.099 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.054 1.061 1.054 1.061 1.030 1.106 1.000 1.000 1.000 1.001 \$286.07 \$214.95 0.00%	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.003	PMPM \$22. \$42. \$52. \$55. \$55. \$1. \$0. \$283.	.35 .18 .84 .79 .00		
Benefit Category Inpatient Hospital Outpatient Hospital Professional Other Medical Capitation Capitation Demographic Shift Demographic Shift Plan Design Changes Other Manual EHB Allowed Claims PMPM Applied Credibility % Projected Index Rate for Reinsurance Reinsurance Risk Adjustment Payment/Charge Exchange User Fees	Rate PMPM \$19.99 \$37.54 \$50.22 \$1.59 \$0.00 \$129.64 \$238.98	Cost 1.056 1.059 1.058 1.059 1.059 1.030 1.099 1.030 1.098	Utilization 1.000 1.000 1.000 1.000 1.000	Cost 1.059 1.061 1.054 1.061 1.034 1.061 1.030 1.106 1.009 1.000 1.000 1.000 1.000 5286.07 \$214.95 0.00%	Utilization 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 1.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000 5.000	PMPM \$22. \$42. \$52. \$55. \$55. \$1. \$0. \$283.	.35 .18 .84 .79 .00		

Information Not Releasable to the Public Unless Authorized by Law: This information has not been publically disclosed and may be privileged and confidential. It is for internal government use only and must not be disseminated, distributed, or copied to persons not authorized to receive the information. Unauthorized disclosure may result in prosecution to the full extent of the law.

Product-Plan Data Collection

To add a product to Worksheet 2 - Plan Product Info, select the Add Product button or Ctrl + Shift + P.

To add a plan to Worksheet 2 - Plan Product Info, select the Add Plan button or Ctrl + Shift + L.

To validate, select the Validate button or Ctrl + Shift + I. State:

Company Legal Name: HIOS Issuer ID: Effective Date of Rate Change(s): no mandare, seets, to re-definite button of (11-38) e 1.

To finding, seets from the button of (11-38) e 1.

To remove a product, nonigote to the corresponding Product Name/Product ID field and select the Remove Product button of Clrl + Shift + 0.

To remove a price, including to the corresponding Plan Name/Plan ID field and select the Remove Plan button or Clrl + Shift + 0.

To remove a plan, nonigate to the corresponding Plan Name/Plan ID field and select the Remove Plan button or Clrl + Shift + 0. 82795 1/1/2021

Field # Section I: General Product and Plan Information	
1.1 Product Name	PPO
1.2 Product ID	82795PA014
1.3 Plan Name	8550/0/75 (CAIC)
1.4 Plan ID (Standard Component ID)	82795PA0140001
1.5 Metal	Catastrophic
1.6 AV Metal Value	0.613
1.7 Plan Category	Renewing
1.8 Plan Type	PPO
1.9 Exchange Plan?	No
1.10 Effective Date of Proposed Rates	1/1/2021
1.11 Cumulative Rate Change % (over 12 mos prior)	-15.50%
1.12 Product Rate Increase %	-15.50%
1 12 Submission Level Pate Increase %	-15 50%

Worksheet 1 Totals	Section II: Experience Period and Current Plan	Level Information	
	2.1 Plan ID (Standard Component ID)	Total	82795PA0140001
\$172,309	2.2 Allowed Claims	\$172,309	\$172,309
\$0	2.3 Reinsurance	\$0	\$0
	2.4 Member Cost Sharing	\$52,773	\$52,773
	2.5 Cost Sharing Reduction	\$0	\$0
\$119,537	2.6 Incurred Claims	\$119,537	\$119,537
-\$28,002	2.7 Risk Adjustment Transfer Amount	-\$28,002	-\$28,002
\$183,487	2.8 Premium	\$183,487	\$183,487
721	2.9 Experience Period Member Months	721	
	2.10 Current Enrollment	77	77
	2.11 Current Premium PMPM	\$242.00	\$242.00
	2.12 Loss Ratio	76.88%	76.88%
	Per Member Per Month		
	2.13 Allowed Claims	\$238.99	\$238.99
	2.14 Reinsurance	\$0.00	\$0.00
	2.15 Member Cost Sharing	\$73.19	\$73.19
	2.16 Cost Sharing Reduction	\$0.00	\$0.00
	2.17 Incurred Claims	\$165.79	\$165.79
	2.18 Risk Adjustment Transfer Amount	-\$38.84	-\$38.84
	2.19 Premium	\$254.49	\$254.49

Section III: Plan Adjustment Factors		
3.1 Plan ID (Standard Component ID)		82795PA014000
3.2 Market Adjusted Index Rate		\$236.07
3.3 AV and Cost Sharing Design of Plan		0.69
3.4 Provider Network Adjustment		1.00
3.5 Benefits in Addition to EHB		1.00
Administrative Costs		
3.6 Administrative Expense		17.97
3.7 Taxes and Fees		2.63
3.8 Profit & Risk Load		2.00
3.9 Catastrophic Adjustment		1.00
3.10 Plan Adjusted Index Rate		\$212.
3.11 Age Calibration Factor	1.0006	1.0006
3.12 Geographic Calibration Factor	0.9547	0.9547
3.13 Tobacco Calibration Factor	0.9976	0.9976
3.14 Calibrated Plan Adjusted Index Rate		\$202.

4.1 Plan ID	(Standard Component ID)	Total	82795PA01400
4.2 Allowe	d Claims	\$196,034	\$196,0
4.3 Reinsu	rance	\$8,289	\$8,3
4.4 Memb	er Cost Sharing	\$59,541	\$59,5
4.5 Cost Sh	aring Reduction	\$0	
4.6 Incurre	d Claims	\$128,204	\$128,
4.7 Risk Ad	justment Transfer Amount	-\$21,696	-\$21,0
4.8 Premiu	m	\$193,668	\$193,0
4.9 Project	ed Member Months	912	
4.10 Loss Ra	tio	74.55%	74.5
Per Me	mber Per Month		
4.11 Allowe	d Claims	\$214.95	\$214
4.12 Reinsu	rance	\$9.09	\$9
4.13 Memb	er Cost Sharing	\$65.29	\$65
4.14 Cost Sh	aring Reduction	\$0.00	\$0
4.15 Incurre	d Claims	\$140.57	\$140
4.16 Risk Ad	justment Transfer Amount	-\$23.79	-\$23
4.17 Premiu	m	\$212.36	\$212

Rating Area Data Collection

Specify the total number of Rating Areas in your State by selecting the Create Rating Areas button or Ctrl + Shift + R. Select only the Rating Areas you are offering plans within and add a factor for each area.

To validate, select the Validate button or Ctrl + Shift + I.

To finalize, select the Finalize button or Ctrl + Shift + F.

Rating Area	Rating Factor
Rating Area 6	1.0000
Rating Area 7	1.1400
Rating Area 9	0.9800

CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

ACTUARIAL MEMORANDUM Individual Rates Effective January 1, 2021

General Information

Company Information

• Company Legal Name: Capital Advantage Insurance Company – CAIC

• State: PA

HIOS Issuer ID: 82795Market: Individual

• Effective Date: 1/1/2021

PID Company Information

• Company Name: Capital Advantage Insurance Company (CAIC)

NAIC: 41203Market: Individual

• On/Off Exchange: Off Exchange

• Effective Date: 1/1/2021

• Average Rate Change Requested: -15.5%

• Range of Requested Rate Change: -15.5% to -15.5%

• Total additional annual revenue generated from the proposed rate change: \$(35,505)

• Product: PPO

• Rating Areas: 6,7,9

• Metal Levels: Catastrophic

• Current Covered Lives and Policyholders: 77/69

• 2021 Number of Plans: 1

• 2020 Number of Plans and Change: 1/No Plan Change

• Contract Form #: CAIC-Ind-PPO-C-v0121

• Form Filing SERFF #: CABC-132354855

• Binder SERFF #: CABC-PA21-125097755

• HIOS Issuer ID: 82795

• HIOS Submission Tracking Number: 82795-1735063902116677642

Company Contact Information

• Primary Contact Name:

• Primary Contact Telephone Number:

• Primary Contact Email Address:

Scope and Purpose

By this filing, Capital Advantage Insurance Company (CAIC), a subsidiary of Capital BlueCross (CBC), submits rates for products to be made available effective January 1, 2021. CAIC will only offer products off the PA state-based exchange.

Rate History and Proposed Variations in Rate Changes

Market	Company	Effective Date	SERFF#	Annual Increase
Individual	CAIC	1/1/2017	CABC-130539588	39.0%
Individual	CAIC	1/1/2018	CABC-131022047	20.2%
Individual	CAIC	1/1/2019	CABC-131454888	-43.2%
Individual	CAIC	1/1/2020	CABC-131915046	-3.8%

Average Rate Change

CAIC is proposing an aggregate annual -15.5% rate change. The rate change does vary by plan. The rate change is calculated in PA Rate Template Part III, Table 10, cell AC15.

The key drivers of the rate change, and approximate impact, are as follows:

Favorable Experience Net Risk Adjustment: -11% Changes in Induced Demand Calculation: -2% Suspension of the Health Insurer Fee: -3%

Reinsurance Program: -6% Future Cost and Utilization: 7%

Regulatory Considerations

Rates submitted by this filing assume changes to the current regulatory framework. As directed by the Insurance Department, the following factors have been applied to the rates for regulatory changes:

• Individual Mandate: 1.01

- Cost Sharing Reduction (CSR) Funding: Factor of 1.20 applied in the PA Rate Exhibits, Part III, column P to the on-exchange silver plan.
- User Exchange Fee of 3%
- Reinsurance Morbidity Adjustment of 0.999

• COVID-19 Adjustment of 1.0

Membership

Membership is shown in PA Rate Template Part I, Table 1. The average age is 23.

Benefit Changes 2020-2021

A summary of proposed 2021 benefits is included in Exhibit A.

There are several benefit changes being implemented in 2021. All benefit changes comply with the uniform modification of coverage standards described in 45 CFR 147.106(e). Any plan with a benefit change that did not meet the uniform modification of coverage standard was terminated, and a new plan was created in its place. Benefit changes by plan are listed in Exhibit B, highlighted in yellow.

Experience Period Premium and Claims

Single Risk Pool: The data used to develop rates and shown in URRT and PA Rate Exhibits abides by 45 CFR part 156.80(d) single risk pool requirements. The single risk pool reflects all covered lives for every non-grandfathered, non-transitional product/plan combination for CAIC in the individual market.

Base Experience Period: The base experience period (BEP) includes completed fee-for-service paid and incurred claims for dates of service between January 1, 2019 and December 31, 2019.

Paid Through Date: Claims in the BEP are paid through February 29, 2020

Premiums (net of MLR Rebate) in BEP: Premiums are calculated on an earned basis in the BEP. MLR rebate adjustments applied are equal to zero.

Allowed and Incurred Claims in BEP:

- Allowed claims are developed by combining paid claims with member cost-sharing. Allowed claims meet the definition in the URR instructions. They do not include provider quality incentive payments.
- Incurred claims are net of HHS CSR payments.
- CBC only covers Essential Health benefits (EHBs).
- CAIC does not include capitated services.
- Allowed and Incurred claims are net of pharmacy rebates. BEP rebates are completed based on actual utilization of rebate-eligible drugs and rebate amounts.

Estimated Incurred but Not Paid Claims: Paid claims by date of service come directly from CBC's data warehouse. The method for calculating incurred claims in the BEP is as follows:

1. Historical fee-for-service claims are viewed by date of service and date of payment in a claims triangle.

- 2. The claims triangle payments are then accumulated by date of service to develop factors that represent the rate of accumulation or rate of "completion".
- 3. Historical rates of completion by duration are used to derive projected rates of completion. Some of the methods used to develop projected completion factors are averages (e.g. harmonic averages, time weighted averages, geometric averages) and regression methods. Numerous items are considered when viewing these averages or regression statistics, such as the impact of high claims on perceived completion patterns.
- 4. For durations that exhibit a projected completion factor greater than the Valuation Actuary's chosen threshold (e.g. 80% complete), cumulative paid and incurred claims are divided by the projected completion factor to arrive at ultimate incurred claims. For durations that are less than the chosen threshold, a projection methodology is used. Similar to completion factor development, projection methodologies are worthy of a lengthy discussion. In general, an ultimate incurred claims PMPM is derived by projecting a recent 12-month period to the current month(s) and seasonally adjusting.
- 5. With all months having both a cumulative paid amount and an estimated ultimate incurred amount, the completion factors used in pricing are calculated by taking the quotient of the two. Allowed completion and incurred completion are assumed to be identical.
- 6. Both allowed and paid claims in the BEP are completed by applying completion factors by incurred month developed in Step 6.

$$BEP\ Incurred\ Claims\ =\ \sum rac{BEP\ Paid\ Claims\ by\ Incurred\ Month}{Completion\ by\ Incurred\ Month}$$

BEP Allowed Claims

$$= \sum_{i=1}^{n} \frac{BEP \ Paid \ Claims + BEP \ Member \ Cost \ Share \ by \ Incurred \ Month}{Completion \ by \ Incurred \ Month}$$

Risk Adjustment in BEP: Risk adjustment amounts in the BEP are equal to corporate 2019 budgeted amounts and will be updated once finalized transfer payments are available.

Loss Ratio in BEP: Loss ratio is 76.88%

Credibility of Data

CAIC individual data is not credible, so CBC subsidiary, Keystone Health Plan Central (KHPC) is used as the credibility manual. KHPC data is relevant to CAIC rate development because KHPC offers off-exchange Bronze and Catastrophic plans, similar to CAIC's 2021 product offering.

KHPC's data is developed in the same manner as described in <u>Experience Period Premium and Claims</u> above.

Trend Identification

Trend: 6.78%

Trend levels reflect CBC's best estimate of changes in utilization, provider reimbursement contracts, the network of facilities and providers, disease management initiatives and the impact of utilization management.

The following is a description of considerations used to determine trend.

- 1. Base Cost/ Change in hospital and physician contracting: The contracted increase in reimbursements to hospitals and physicians is the basis of cost trends. CBC uses the following to project future costs:
 - a. Vendor Physician Cost Model and Internal Hospital Contracting Model
 - i. The medical cost models use best estimates of Capital BlueCross (CBC)'s future contracting increases with physicians and hospitals. The models use cost estimates based on varying contract effective dates by physician and hospital. All facilities and providers are considered in this modeling effort (i.e. acute and non-acute, network and non-network, inpatient and outpatient, in- area and out-of-area). From there, a monthly anticipated cost (assuming static utilization) summary is produced which can be used in projecting future claims costs. Cost trends are determined at the CBC book of business level for all commercial business.
 - b. Internal Prescription Drug Trend Model
 - i. Price Inflation
 - ii. Contract Pricing
 - iii. Member Cost-Sharing
 - iv. Units per Script
 - v. Brand/Generic Mix
 - vi. Therapeutic Mix
 - vii. Cost per Script
 - viii. Pipeline (new drugs)
- 2. Utilization Considerations:
 - a. Intensity of medical services rendered
 - b. Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
 - c. Further migration from brand prescription drugs to generic prescription drugs
 - d. Favorable impacts of value based benefits designs
 - e. Medical utilization estimates reviewed by CBC's Chief Medical Officer
- 3. Leveraging: The trend model is based on allowed cost increases. Paid claims trend at a higher rate than allowed due to leveraging. Leveraging is the impact of static cost-share, such as deductibles and copays, to the paid trend.
- 4. Intensity: Measure of cost increase due to change in treatment sophistication. An example is migration from x-rays to MRIs at significantly higher cost.

5. Underwriting Cycle: The underwriting cycle is defined as the tendency to swing between profitable and unprofitable periods over time. The underwriting cycle is exacerbated partly by pricing performed with incomplete information as to the level of current experience trends. A reaction delay occurs, as carriers tend to rely on measurements of past experience in developing current pricing assumptions. As a result, carriers are often increasing their pricing trends when actual experience trends have begun to decline, and decreasing their pricing trends actual trends are increasing. CBC strives to mitigate the underwriting cycle by keeping trends consistent through times of increasing and decreasing claim cost and utilization.

Historical Experience: Historical experience was not used to the develop trend.

Benefit Categories: Claims in the benefit categories displayed in URRT come directly from CBC's data warehouse. These same categories are used to develop category-level trend. See Exhibit C for a description of benefits by benefit category.

See Exhibit E for CAIC's pricing trend, as well as cost and utilization components of the pricing trend.

Rate Development & Change

Projection Factors

Changes in Morbidity: Found in URRT Worksheet 1, "Morbidity Adjustment", and PA Rate Exhibits, Table 5. The changes to morbidity is equal to the Department's Individual Adjustment factor times the Reinsurance Morbidity factor discussed above.

Changes in Benefits:

Allowed Claims: The benefit change field is being used to estimate the difference between KHPC experience, which includes bronze and catastrophic plans, and the projected CAIC catastrophic experience. The calculation is shown on Exhibit F-URRT.

Incurred Claims: In addition to the Catastrophic adjustment applied to allowed claims, benefit cost-sharing adjustment are applied in the development of future incurred claims. This calculation is shown in Exhibit D, and applied in Exhibit G. The manual cost PMPMs are developed from CBC's internal benefit relativity model, discussed in the Plan Adjusted Index Rate section below. The benefit change is equal to member-month weighted average projected manual PMPM divided by member-month weighted average manual PMPM in the BEP. This process is further discussed in the Paid-to-Allowed section below.

Changes in Demographics: The Demographic adjustment is show in Exhibit F – URRT. This is the difference in demographics between KHPC enrollment, which includes bronze and catastrophic plans, and the projected CAIC catastrophic enrollment.

Changes in Network: No network adjustment is applied.

Other Adjustments: An additional adjustment is applied to reflect pharmacy contracting savings in the projection period. Capital BlueCross (CBC) has contracted a new Pharmacy Benefit Manager (PBM) effective 1/1/2020, with calculated savings (combined price and Rx rebate savings) of 5% over CBC's current contract. The other adjustment factor is calculated as:

Other Adjustment

= $([Rx \ Savings \ Factor] - 1) \times [BEP \ Allowed \ Prescription \ Drug \ PMPM]$ ÷ $[BEP \ Allowed \ Total \ PMPM] + 1$

Benefits, Demographics, Network and Other adjustments are found in URRT Worksheet 1 and PA Rate Exhibits Table 5.

Index Rate

The experience period index rate is CAIC's allowed claims PMPM, set in accordance with the single risk pool provision. All CAIC covered benefits are categorized as Essential Health Benefits (EHBs), therefore no adjustment was made to the experience period index.

Projected Allowed Claims: The CAIC experience period allowed claims, benefit-adjusted, trended to the projection period (See <u>Projection Factors</u> section above), and credibility adjusted, is the *Projected Allowed Claims at Current Benefits*. This number is reflected in Worksheet 1 of URRT ("Projected Allowed Experience Claims PMPM (w/ applied credibility if applicable)").

To calculate the projected index rate:

- 1. Start with Projected Allowed Claims at Current Benefits
- 2. The *Projected Allowed Claims at Current Benefits* reflect EHBs 100 percent, so no adjustment needs to be made to add EHBs and remove non-EHB claim cost. This is the index rate for individuals renewing January December.

See Exhibit J as well as PA Rate Exhibits Table 5 for the Index Rate.

Paid to Allowed Ratio

CAIC used the prescribed URRT allowed claim rate development methodology in conjunction with a paid and incurred rate development methodology to determine final premium rates. URRT projects allowed claims, and uses a paid-to-allowed ratio in order to adjust allowed claims to paid levels. This value is then used to develop premiums. In order to determine the paid-to-allowed ratio, CAIC projected paid and incurred claims, adjusted for benefits, to the experience period.

Projected Paid and Incurred Claims are calculated as follows:

- 1. Gather claims experience as described in the Data section above.
 - a. Base Experience Period (BEP) Paid Claims, Capitation, and Rx Rebates
 - b. BEP Member Months

2. Develop BEP Paid and Incurred Claims:

BEP Paid and Incurred Claims =
$$\frac{BEP \ Paid \ Claims}{Completion \ Factor}$$

The development of completion factors is described in <u>Experience Period Premium</u> and Claims above.

3. Develop the BEP Paid and Incurred Claim PMPM:

$$BEP\ Paid\ and\ Incurred\ Claim\ PMPM = \frac{BEP\ Paid\ and\ Incurred\ Claims}{BEP\ Member\ Months}$$

4. Develop *Trended Claim PMPM*: Using the aggregate trend described in the <u>Projection Factors</u> section above, trend the BEP Paid and Incurred Claim PMPM from the midpoint of the experience period to the midpoint of the rating period.

Trended Claim PMPM

$$= [\textit{BEP Paid and Incurred Claim PMPM}] \times (1 + [\textit{Trend\%}])^{\textit{Trend Months/12}}$$

5. Develop *Projected Paid and Incurred Claim PMPM*:

```
Projected Paid and Incurred Claims PMPM
= [Trended Claim PMPM] × [Benefit Adjustment]
× [Morbidity Adjustment] × [Reinsurance Adjustment]
× [Other Adjustment]
```

The *Morbidity Adjustment*, and *Other Adjustment* are discussed in the <u>Projections Factors</u> section above. The *Benefit Adjustment* is described in more detail in step 6 below. The *Reinsurance Adjustment* is discussed in <u>Market Adjusted Index Rate section</u> below.

- 6. Develop *Projected Claims PMPM by Benefit* as follows:
 - a. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on cumulative probability distributions (CPDs), where the value of services

- that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- b. This actuarial cost model derives a Manual Cost for each benefit design in the experience period, as well as plans being offered in the projection period. The average Manual Cost of the experience is compared to the Manual Cost of the base plan. The projected experience period data is then adjusted to the base plan:

$$Benefit\ Level\ Adjustment = rac{Average\ Manual\ Cost\ in\ Projection\ Period\ Manual\ Cost\ of\ Base\ Plan}{Manual\ Cost\ of\ Base\ Plan}$$

c. The *Projected Paid and Incurred Claim PMPM* (Step 5) is then adjusted to the Base Plan as follows:

$$Base\ Plan\ Paid\ and\ Incurred\ Claims\ PMPM\\ = \frac{Benefit\ Adjusted\ Paid\ and\ Incurred\ Claims\ PMPM}{Benefit\ Level\ Adjustment}$$

d. Each additional benefit design has its own unique Manual Cost, which can then be compared to the Base Plan to develop a Benefit Relativity:

$$Benefit \ Relativity \ A = \frac{Manual \ Cost \ of \ Benefit \ A}{Manual \ Cost \ of \ Base \ Plan}$$

- e. The Benefit Relativity developed in d. above is then used as a gauge to develop a final *Pricing Relativity*. This pricing relativity is developed using actuarial judgment including the following considerations:
 - i. Final premium relativities must make sense based on benefits. For example, the annual cost difference between a PPO 2000 and PPO 1000 must be less than \$1000.
 - ii. Adjustments for plan designs that fall outside of the actuarial cost model.
- a. So the *Projected Claims PMPM by Benefit* is:

b. And to arrive at the *Total Projected Claims PMPM*, CAIC assumes a distribution of members across the benefit plans being offered in 2019. The *Total Projected Claims PMPM*:

- = Projected Claims PMPM Benefit $A \times Expected$ Member Dist of Benefit A + Projected Claims PMPM Benefit $B \times Expected$ Member Dis of Benefit $B + \cdots$
- 7. The Paid-To-Allowed Ratio is then:

$$\textit{Paid to Allowed Ratio} = \frac{\textit{Total Projected Claims PMPM}}{\textit{Projected Allowed Claims at Current Benefits}}$$

See Exhibit G for the development of the *Paid-to-Allowed Ratio*. And see Exhibit L for the plan-level projected incurred amount development.

Market Adjusted Index Rate

The Market Adjusted Index Rate is calculated as the Index Rate adjusted for all allowable market-wide modifiers defined in the market rating rules, 45 CFR Part 156.80(d)(1). So,

[Market Adjusted Index Rate]

- $= ([Index\ Rate]\ x\ [Paid\ to\ Allowed\ Ratio]$
- [Projected Incurred Reinsurace Recoveries]
- [Projected Incurred Risk Adjustment PMPM]
- + [Exchange Fees PMPM]) ÷ [Paid to Allowed Ratio]

Projected Incurred Risk Adjustments PMPM:

Relevant to 2021 pricing is the impact of Commercial Risk Adjustment (CRA) payment transfers that are expected to be earned in 2021. The following items are those that we deem important in generating a CRA payment transfer adjustment:

- 1. Risk profile of the those enrolled in CRA eligible plans for the market or state (i.e. competitors) relative to risk profile of CRA eligible membership enrolled in our plans
- 2. Statewide average premiums
- 3. Current market penetration of this company and competitors in the market and in the state
- 4. 2018-2019 risk adjustment results
- 5. Market improvement in coding risk: CBC's ACA book of business has had a churn rate that makes a multi-year perspective of member diagnosis and risk very challenging. Because closing gaps in care and coding, and a myriad of other risk adjustment functions require more than a single year of data to facilitate an accurate depiction of risk, it is believed that CBC is disadvantaged in the market. This will drive CBC's relative risk to the market down over time.

Please note that corporate budgeted amounts are used in the BEP. While CBC has done additional work to project 2020/2021 CRA expectations, those calculations will be finalized once 2019 CRA results are released, and a detailed calculation will be provided at that time. At the time of the initial filing, a placeholder is being used, reflecting best estimates to date.

Projected Incurred Reinsurance Recoveries:

In order to calculate the value of reinsurance, the following is provided:

- 1. PA Rate Exhibits, tab II.a show the company-specific BEP claims data.
- 2. PA Rate Exhibits, tab II.b shows the projected Individual ACA claims using all CBC subsidiaries CAAC, CAIC, and KHPC. The claims represent BEP claims trended at 7% to the projection period.
- 3. CBC is utilizing this approach in order apply a consistent reinsurance factor across all CBC Individual ACA plans regardless of issuing entity. This approach also provides credibility to the small CBC issuers (KHPC and CAIC).

Exchange Fee PMPM:

CAIC only offers plans off exchange, so the exchange fee is \$0.

The exchange fee PMPM is calculated as:

```
Exchange\ Fee\ PMPM \\ = [Avg\ 2021\ On-Exchange\ Premium\ PMPM] \times [\%\ Members\ On \\ - Exchange] Where [Avg\ 2021\ On-Exchange\ Premium\ PMPM \\ = [Avg\ 2020\ On-Exchange\ Premium\ PMPM\ \times (1 \\ + [Avg\ Proposed\ Rate\ Change])
```

See Exhibit K for the development of the Market Adjusted Index Rate.

Retention Items

Administrative Expense Load:

- 1. Risk Adjustment User Fee: To fund the HHS-risk adjustment program, issuers will remit to HHS a fee of \$0.19 PMPM. The Risk Adjustment Fee PMPM is included in URRT Worksheet 1, URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6.
- 2. Administrative Expense: Calculated using an allocation method from CBC's Finance department, and trended to the rating period. Costs are allocated according to results reported through a company-wide questionnaire. On an annual basis, each cost center within the company completes a questionnaire listing the distribution of costs (in percentage terms) by product as well as by market segment. For example, the questionnaire will ask what percentage of time is spent on PPO versus HMO versus Drug versus Medicare. And separately will ask what percentage of time is spent on large group, small group, individual, and government programs. Using those distributions, all costs needed to perform the business are allocated to the proper market segments and lines of business. The administrative expense applied in the rate development is the total expense allocated to CBC individual products. Administrative expenses are included in

URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6. Expense as a percentage of premium vary by plan because a fixed dollar admin PMPM is applied to each plan.

- a. Value-Based Benefits (VBB): Standard with each plan, Capital BlueCross includes wellness incentives to maximize the likelihood that consumers make positive behavioral changes, which lead to better health, and curbed health care costs for employers and employees alike. The incentive is as follows:
 - i. Complete Health Risk Assessment questionnaire and receive a gift card.
 - ii. Participate in an online coaching program and receive a gift card reward.
 - iii. The wellness program is administered through a vendor and costs are based on vendor fees, anticipated participation, and reward card amounts.
 - iv. Fees are included in overall administrative expense fee discussed above.
 - v. Included in URRT Worksheet 2 "Administrative Expense", and PA Rate Exhibits Table 6.
- 3. Broker Expense: Calculated based on CBC's explicit per contract broker fee. Broker Expense is included in URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6. CBC pays commissions for new business and renewal enrollment received during open enrollment, both on and off exchange, and in all geographic areas. Commission is less on catastrophic plans due to the lower premium. CBC does not pay commission during Special Enrollment Periods (SEP). The 2020 broker commission schedule is yet to be finalized. Attached please find the 1/1/2019 copy of the broker agreement redacted version. Files are as follows:
 - a. Redacted Agent Agreement: "Ind_20-51_Initial_CAAC_PPO_WBEBrokerIndRedacted_Supporting_20200519.pdf"
 - b. Redacted Preferred Producer Master Agreement: "Ind_20-
 - 51_Initial_CAAC_PPO_PPMABrokerIndRedacted_Supporting_20200519.pdf"
- 4. Additional Quality Improvement: The Final Notice of Benefit and Payment Parameters (NBPP) for 2020 finalized the rule to allow issuers to apply a standard 0.8% of premium for quality improvement (QI) measures in the MLR calculation. Additional QI amounts applied in rating equal 0.4%. Included in URRT Worksheet 2, "Administrative Expense", and PA Rate Exhibits Table 6.

Profit (or Contribution to Surplus) & Risk Margin:

5. Contingency: Contingency is included in URRT Worksheet 1, "Profit and Risk", and PA Rate Exhibits Table 6.

Taxes and Fees:

- 1. Exchange Fee All issuers participating in the state-based-facilitated exchange will remit 3% of premium. The exchange user fee is applied as an adjustment to the Index Rate at the market level. CAIC only offers off-exchanges products, therefore no exchange fee is applied.
- 2. Federal Income Tax: Federal Income Tax will be collected on the 2% contingency built into the premium. The projected Federal Income Tax is included in URRT Worksheet 2, "Taxes and Fees", and PA Rate Exhibits, Table 6.

3. Premium Tax: CAIC is charged premium tax of 2%. Premium tax is included in URRT, Worksheet2, "Taxes and Fees" and PA Rate Exhibits, Table 6.

See Exhibit H as well as PA Rate Exhibits Table 6 for all retention values.

Plan Adjusted Index Rates

The Plan Adjusted Index Rates are included in Worksheet 2, Section IV of URRT.

The following adjustments were used to derive the Plan Adjusted Index Rate:

- 1. Actuarial Value and Cost Sharing adjustment: The Actuarial Value and Cost Sharing Adjustment is determined using CAIC's actuarial cost model. CAIC uses an actuarial cost model to measure the impact of cost-sharing designs on cost and utilization amounts by service category. The cost model shows frequency per 1,000 per year by type of service (IP, OP, Professional), and allowed cost per service for each of the same types of service, normalized to a \$0 office visit copayment and a \$25 ER copayment. Given a particular benefit design (for example, \$20 office visit copayment), utilization is adjusted from the benchmark based on assumed utilization change factors, and cost per service is reduced by the copayment or coinsurance per service. Cost and utilization are multiplied together to derive a claim PMPM by service, summed for all services. The impact of global deductible, coinsurance, and out-of-pocket max is then measured based on CPDs, where the value of services that apply to the CPDs adjusts the level of the curve, as well as global utilization adjustments.
- 2. Induced Demand: Please see Table 8. Induced Demand is calculated as:

 $[Pricing\ AV]^2 - [Pricing\ AV] + 1.24$

Where *Pricing AV* is adjusted by the Non-Funding of CSR factor: PA Rate Exhibits, Table 10, column K x column P.

- 3. Provider Network: The Provider network is the same across all PPO plans.
- 4. Adjustment for benefits in addition to EHBs: No benefits other than EHBs are included in the plans, so no adjustment is necessary.
- 5. Catastrophic Plans: Applied to catastrophic plans to reflect lower morbidity.
- 6. Adjustment for distribution and administrative costs: Described in Retention section above.
- 7. Tobacco Adjustment: Calculated as the average tobacco factor applied across the risk pool.

The development of the Plan Adjusted Index rate is found in Exhibit L, and summarized in Exhibit M

Calibrated Plan Adjusted Index Rates

Age Curve Calibration: The average age factor is calculated by taking the member-weighted average of current individual enrollment by age in CAIC. Age factors are applied in accordance with CMS's Standard Age Curve. The age calibration factor is adjusted for contracts with greater

than three children under the age of 21. Please see file Ind_20-52_Initial_CAIC_PPO_List-Billed_Supporting_20200519 for the calculation.

Geographic Factor Calibration: The average geographic rating factor is calculated by taking the CAIC member-weighted average by region.

Geographic Factors: CBC performed regional analysis to quantify the cost difference between the three regions in our service area. The analysis gathered incurred claims net Rx rebates, projected risk adjustment, and premium for a 12-month period by region. The loss ratio of each region is then compared to the average loss ratio for the book of business. In theory, the change in regional rating factor is:

```
[Change in Regional Rating Factor Region A] = [Region A LR] \div [BOB LR]
```

But our preferred approach is to gradually change factors, so not to shock the market, while moving rates in the appropriate direction. In order to do this, the following approach is being proposed:

```
[Change in Regional Rating Factor Region A] = [Region A LR] \div [Target LR]
```

Where Target LR is in between Region A LR and BOB LR. With this gradual approach, annual rate change by region is shown on Exhibit Q, column G.

Tobacco Factor Calibration: Average tobacco factor is calculated using current month member by smoking status data.

The calibration is:

```
[Calibrated Plan Adjusted Index Rate] = [Plan Adjusted Index Rate] \div ([Age Curve Calibration] \times [Geographic Factor Calibration] \times [Tobacco Factor])
```

Calibrated Plan Adjusted Index Rates are found on PA Rate Exhibits Table 10. The calibration factors and development are found on Exhibit N.

Consumer Adjusted Premium Rate Development

The Consumer Adjusted Premium Rate is developed as follows:

1. Member-Level Consumer Adjusted Premium Rate:

```
[Member - Level Consumer Adjusted Premium Rate] = [Calibrated Plan Adjusted Index Rate] \times [Age Factor] \times [Geographic Factor] \times [Tobacco Factor]
```

2. [Family Consumer Adjusted Premium Rate] = \sum [Member – Level Consumer Adjusted Premium Rate]

With no more than three child dependents under age 21 taken into account

All consumer-level adjustments are applied uniformly to all plans in the Single Risk Pool. These adjustments do not vary by plan. Age and Geographic factors are displayed in Exhibits O.

Base Rates, i.e. Calibrated Plan Adjusted Index Rates, are found on Exhibit P.

AV Metal Values

The AV Metal Values included in URRT Worksheet 2 and PA Rate Exhibits, Table 10 were based on the federally issued AV Calculator.

See AV Screenshots included with the submission.

AV Pricing Values

All AV Pricing values were developed using CAIC's actuarial cost model and actuarial judgment as described in section <u>Paid to Allowed</u> above. Differences in health status are not included.

Projected Loss Ratio

See Exhibit I for the projected loss ratio calculation. The projected loss ratio is calculated using the federally prescribed MLR methodology.

Membership Projection

The membership projections found in Worksheet 2 of URRT were developed by assuming moderate growth and similar distribution to current.

Attachments and Examples

The following is a list of Exhibits and Data to support this filing:

PA Rate Exhibits Part I through Part V

Table 8

Exhibit A – Benefit Summary

Exhibit B – Benefit Change Summary

Exhibit C – Benefit Categories

Exhibit D – Benefit Mix

Exhibit E - Trend

Exhibit F - URRT

Exhibit G – Paid-to-Allowed Development

Exhibit H – Retention

Exhibit I – Projected Loss Ratio

Exhibit J – Index Rate

Exhibit K – Market Adjusted Index Rate

Exhibit L – Rate Development by Plan

Exhibit M – Plan Adjusted Index Rates

Exhibit N – Calibration

Exhibit O – Rating Factors

Exhibit P – Quarterly Base Rates

Exhibit Q – Regional Analysis

Broker Contracts Actuarial Value Screenshots List-Billed Data Extended OEP and Covid-19 Estimates

Actuarial Statement

I, ASA, MAAA, am of the opinion that this filing is in compliance with the applicable Federal and State Laws and Regulations concerning the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010.

I, ASA, MAAA, do hereby certify that:

- 1. This filing has been prepared in accordance with the following:
 - a. Actuarial Standard of Practice No. 5, "Health and Disability Claims"
 - b. Actuarial Standard of Practice No. 8, "Regulatory Filings for Rates and Financial Projections for Health Plans"
 - c. Actuarial Standard of Practice No. 12, "Risk Classification"
 - d. Actuarial Standard of Practice No. 23, "Data Quality"
 - e. Actuarial Standard of Practice No. 25, "Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverage"
 - f. Actuarial Standard of Practice No. 26, "Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans"
 - g. Actuarial Standard of Practice No. 41, "Actuarial Communications".

2. The index rate is:

- a. Projected in compliance with all applicable state and federal statutes and regulations (45 CFR 156.80(d) (1)).
- b. Developed in compliance with the applicable Actuarial Standards of Practice.
- c. Reasonable in relation to the benefits provided and the population anticipated to be covered.
- d. Neither excessive nor deficient.
- e. Adjusted by only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) to generate plan level rates.

- 3. The percent of total premium that represents essential health benefits were calculated in accordance with actuarial standards of practice.
- 4. The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans, and in accordance with CFR 156.135(b)(2) as necessary. For any plan requiring an alternative method, the development of the actuarial value is based on one of the acceptable alternative methods outlined in 156.135(b)(2) or 156.135(b)(3) for benefits that deviate substantially from the parameters of the AVC and have a material impact on the actuarial value.
 - a. The analysis was
 - i. conducted by a member of the American Academy of Actuaries, and
 - ii. performed in accordance with generally accepted actuarial principles and methods.
- 5. Geographic area rating factors reflect only differences in the costs of delivery and not differences due to population morbidity.
- 6. All factor, benefit and other changes from the prior approved filing have been disclosed in the actuarial memorandum.
- 7. New plans are not considered modifications of existing plans under the uniform modification standards in 45 CFR 147.106.
- 8. The information presented in the PA Actuarial Memorandum and PA Actuarial Memorandum Rate Exhibits is consistent with the information presented in the Rate Filing Justification.

, ASA, MAAA

Manager, Actuarial Services Capital BlueCross



CAPITAL ADVANTAGE INSURANCE COMPANY, INC. RFJ Part II – Consumer Friendly Justification

Changes being requested are based upon consideration of the factors that influence future period cost structures. The primary drivers of change in future costs are:

- o Favorable claim experience
- o PA Reinsurance Program
- o Suspension of the Health Insurer Fee in 2021
- o Anticipated increase in facility and physician unit costs
- o Anticipated changes in prescription drug unit costs
- o Continuing change in utilization such as
 - Intensity of medical services rendered
 - Changes in place of service (e.g. continued migration of inpatient stays to outpatient setting)
 - Further migration from brand prescription drugs to generic prescription drugs
 - Favorable impacts of value based benefits designs
- o Prescription drug patent expirations and new to market brand drugs
- Leveraging associated with unchanged cost share components such as deductible and copays
- o Inflation adjustment to administrative expenses

	, ,	equired. To validate press Validate button or vate, select Family-Tier Rates under Rating M		re button or Ctrl + Shift + F.			
	If you are not in a community rating	g state, select Parmy-Ner Rates under Rating wi g state, select Age-Based Rates under Rating obacco User, you must give a rate for Tobac	g Method and provide an Individual Ra	te for every age band.			
	82795	d Sheet button, or Ctrl + Shift + H. All plans n	nust have the same dates on a sheet.				
Rate Expiration Date*	1/1/2021 12/31/2021 Age-Based Rates						
Kaung meulou	Age-based Nates						
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Individual Tobacco Rate*		
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Required: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan	Required: Enter the rate of an Individual tobacco enrolled on a plan		
82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User	0-14	154.81	154.81		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	15 16		168.57 173.83		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	17 18 19		179.09 184.75 190.42		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20	196.29 202.36	196.29 207.42		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	22 23		207.42 207.42		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	24 25		207.42 208.25		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	26 27	207.22 212.07	212.40 217.38		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	28 29 30	219.97 226.44 229.68	225.46 232.10 235.42		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	31 32	234.54	240.40 245.38		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	33 34		248.49 251.81		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	35 36	248.90	253.47 255.13		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	37 38 39	250.52 252.14	256.78 258.44		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40	255.38 258.62 263.47	261.76 278.01 283.23		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	42	268.13	288.2 ⁴ 295.20		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	44 45	282.70 292.21	303.90 321.43		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	46 47	316.29	333.89 347.92		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	48 49 50	330.86 345.23 361.41	363.94 379.75 415.63		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	51 52	377.40 395.01	434.01 454.26		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	53 54	412.81 432.04	474.7 ⁴ 496.8 ⁴		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	55 56	472.11	566.53		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	57 58	493.15 515.61	618.74		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	59 60 61	526.74 549.21 568.63	632.09 686.51 710.79		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	62	581.38 597.37	726.73 746.71		
82795PA0140001 82795PA0140001	Rating Area 6	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	64 and over 0-14	607.07 176.48	758.85 176.48		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	15 16	198.16	192.17 198.16		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	17 18 19	204.16 210.62 217.08	204.16 210.62 217.08		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20	223.77 230.69	223.77 236.46		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	22 23	230.69	236.46 236.46		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	24 25	230.69 231.61	236.46 237.40		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	26 27 28	241.76	242.13 247.81		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	28 29 30	250.76 258.14 261.83	257.03 264.60 268.38		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	31 32	267.37 272.91	274.05 279.73		
82795PA0140001 82795PA0140001		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	33 34	280.06	283.28 287.00		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	35 36 37	283.75	288.95 290.84		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	37 38 39	285.59 287.44 291.13	292.73 294.63 298.41		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40 41		316.93 322.89		
82795PA0140001 82795PA0140001		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	42 43	305.66 313.05	328.59 336.53		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	44 45		346.45 366.43		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	46 47 48	360.57	380.64 396.63 414.90		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	49				
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	51 52	430.24	494.77 517.85		
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	53 54	470.61 492.52			
82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	55 56	538.20			
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	57 58 59	562.19 587.80 600.49	705.36		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	60 61	600.49 626.09 648.24			
82795PA0140001 82795PA0140001	Rating Area 7 Rating Area 7	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	62 63	662.77 681.00	828.47 851.25		
82795PA0140001 82795PA0140001	Rating Area 7 Rating Area 9	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	64 and over 0-14	692.06 151.71	865.09 151.7		
82795PA0140001 82795PA0140001	Rating Area 9	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	15 16	170.35	170.35		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 9	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	17 18 19	181.06	175.5 ² 181.0 ⁶ 186.6 ¹		
82795PA0140001 82795PA0140001 82795PA0140001	Rating Area 9	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20				
82795PA0140001 82795PA0140001	Rating Area 9	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	22	198.31	203.27		

82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	24	198.31	203.27
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	25	199.11	204.08
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	26	203.07	208.15
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	27	203.07	213.03
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	28	207.63	220.96
S S	Tobacco User/Non-Tobacco User	29	221.91	227.46
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	30	225.09	
82795PA0140001 Rating Area 9		30	225.09	230.71
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	32	229.84	235.59
82795PA0140001 Rating Area 9		33	234.60	240.47 243.52
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	33		
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User		240.75	246.77
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	35	242.34	248.40
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	36	243.92	250.02
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	37	245.51	251.65
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	38	247.10	253.28
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	39	250.27	256.53
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	40	253.44	272.45
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	41	258.20	277.57
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	42	262.76	282.47
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	43	269.11	289.29
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	44	277.04	297.82
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	45	286.36	315.00
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	46	297.47	327.22
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	47	309.96	340.96
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	48	324.24	356.67
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	49	338.32	372.15
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	50	354.19	407.31
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	51	369.85	425.33
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	52	387.11	445.17
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	53	404.56	465.24
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	54	423.40	486.91
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	55	442.24	530.69
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	56	462.66	555.20
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	57	483.29	579.95
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	58	505.30	606.36
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	59	516.21	619.45
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	60	538.22	672.78
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	61	557.26	696.57
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	62	569.75	712.19
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	63	585.42	731.77
82795PA0140001 Rating Area 9	Tobacco User/Non-Tobacco User	64 and over	594.93	743.67

INDIVIDUAL PORTFOLIO

Changes	Plan Name	HIC	OS ID	Deductible	Coinsurance	Out-of-Pocket	PCP	Specialist	Emergency	Urgent	IP Hospital	Hi-Tech Imaging	Lab	OP Surgery	Small Group: Rx \$0	Small Group: Rx \$250 (brand only deductible)			
				(2x Family)		Maximum			Room	Care	per day,		Tier 1 Tier 2	Tier 1 Tier 2	Individual: Rx	Individual: N/A			
													maximum of 5 days		s				
		Small Group: Rx \$0 Small Group: Rx \$250																	
	Individual: Rx (brand only deductible)																		
			Individual: N/A	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network	In-Network					
										PLATINUM PR	ODUCTS								
										GOLD PRO	DUCTS								
										SILVER PRO	DUCTS								
	BRONZE PRODUCTS																		
1 New	Catastrophic PPO 8550/0/75 (CAIC)	82795PA014000100		\$8,550	0%	\$8,550	D/75	D	D	D	D	D	D D	D D	Rx Ded: Combined, Rx Gen - Ded Applies? Y, Retail: D D D D, Mail: D D D D				

1 Drug copays/costsharing listed are Preferred Generic|Non-Preferred Generic|Preferred Brand|Non-Preferred Brand

2 Tiered Lab benefits. Independent labs | Hospital based labs

3 D = Deductible D/# = Deductible applies first then a copay

4 Plan naming convention = Metal level, Plan type, Deductible/Coinsurance/Office Visit Copay - HRA funding

Filing 20-52

						AV	V	Prici	ng AV	Meta	l Level	HRA A	mount	Deductible	2x Family)	Coins	urance
ine On/Off Exchange	New/Existing	HIOS	Med Description	Rx Description	Counties	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
1 On/Off Exchange	Existing	45127PA002001301 Gold	PPO 2150/10/20	Combined w/Med	All (excluding Lancaster)	76.1%	78.7%	86.4%		Gold	Gold	0	0	2,150	2,150	10%	10%
2 Off Exchange	Existing	45127PA002002100 Silver	r PPO 5950/20/40	Combined w/Med	All (excluding Lancaster)	66.9%	67.7%	74.0%		Silver	Silver	0	0	5,950	5,950	20%	20%
3 On/Off Exchange	Existing	45127PA002000801 Silver	r PPO 6000/20/40	Combined w/Med	All (excluding Lancaster)	66.9%	67.7%	73.6%		Silver	Silver	0	0	6,000	6,000	20%	20%
4 On/Off Exchange	Existing	45127PA002000804 Silver	r PPO 6000 CSR73	Combined w/Med	All (excluding Lancaster)	72.3%	74.0%	73.6%		Silver	Silver	0	0	5,500	5,500	15%	15%
5 On/Off Exchange	Existing	45127PA002000805 Silver	r PPO 6000 CSR87	Combined w/Med	All (excluding Lancaster)	86.2%	87.9%	73.6%		Silver	Silver	0	0	1,500	1,500	5%	5%
6 On/Off Exchange	Existing	45127PA002000806 Silver	r PPO 6000 CSR94	Combined w/Med	All (excluding Lancaster)	93.3%	93.4%	73.6%		Silver	Silver	0	0	450	425	0%	0%
7 On/Off Exchange	Existing	45127PA002002001 Bron	ze PPO 8000/0/50	Combined w/Med	All (excluding Lancaster)	62.2%	64.5%	67.2%		Bronze	Bronze	0	0	8,000	8,000	0%	0%
8 Off Exchange	Existing	53789PA010000800 Bron	ze HMO 8000/0/50	Combined w/Med	All (excluding Lancaster)	62.2%	64.5%			Bronze	Bronze	0	0	8,000	8,000	0%	0%
9 Off Exchange	Existing	82795PA014000100 Catas	strophic PPO 8550/0/75	Combined w/Med	All	60.8%	61.3%		69.6%	Catastrophic	Catastrophic	0	0	8,150	8,550	0%	0%
10 Off Exchange	Existing	53789PA010000400 Catas	strophic HMO 8550/0/75	Combined w/Med	All	60.8%	61.3%			Catastrophic	Catastrophic	0	0	8,150	8,550	0%	0%
11 On/Off Exchange	New	45127PA002002201 Gold	PPO Choice 2000/0/30	Combined w/Med	Lancaster		80.7%				Gold		0		2,000		0%
12 Off Exchange	New	45127PA002002300 Silver	r PPO Choice 3950/20/35	Combined w/Med	Lancaster		70.5%				Silver		0		3,950		20%
13 On/Off Exchange	New	45127PA002002401 Silver	r PPO Choice 4000/20/35	Combined w/Med	Lancaster		70.4%				Silver		0		4,000		20%
14 On/Off Exchange	New	45127PA002002404 Silver	r PPO Choice 4000 CSR73	Combined w/Med	Lancaster		73.8%				Silver		0		3,800		15%
15 On/Off Exchange	New	45127PA002002405 Silver	r PPO Choice 4000 CSR87	Combined w/Med	Lancaster		86.7%				Silver		0		1,500		0%
16 On/Off Exchange	New	45127PA002002406 Silver	r PPO Choice 4000 CSR94	Combined w/Med	Lancaster		93.4%				Silver		0		500		0%
17 On/Off Exchange	New	45127PA002002501 Bron	ze PPO Choice 7100/0/50	Combined w/Med	Lancaster		65.0%				Bronze		0		7,100		0%
18 On/Off Exchange	New	45127PA014000201 Gold	Valley Advantage EPO 2150/10/20	Combined w/Med	Lehigh and Northampton		79.4%				Gold		0		2,150		10%
19 Off Exchange	New	45127PA014000300 Silver	r Valley Advantage EPO 5950/20/40	Combined w/Med	Lehigh and Northampton		67.7%				Silver		0		5,950		20%
20 On/Off Exchange	New	45127PA014000401 Silver	r Valley Advantage EPO 6000/20/40	Combined w/Med	Lehigh and Northampton		67.7%				Silver		0		6,000		20%
21 On/Off Exchange	New	45127PA014000404 Silver	r Valley Advantage EPO 6000 CSR73	Combined w/Med	Lehigh and Northampton		73.8%				Silver		0		5,500		15%
22 On/Off Exchange	New	45127PA014000405 Silver	r Valley Advantage EPO 6000 CSR87	Combined w/Med	Lehigh and Northampton		87.6%				Silver		0		1,500		5%
23 On/Off Exchange	New	45127PA014000406 Silver	r Valley Advantage EPO 6000 CSR94	Combined w/Med	Lehigh and Northampton		94.2%				Silver		0		425		0%
24 On/Off Exchange	New	45127PA014000501 Bron	ze Valley Advantage EPO 8000/0/50	Combined w/Med	Lehigh and Northampton		64.4%				Bronze		0		8,000		0%
25 On/Off Exchange	New	45127PA002002601 Gold	Easy Blue PPO 0/0/25	Rx 0	All (excluding Lancaster)		80.2%				Gold		0		0		0%
26 On/Off Exchange	New	45127PA002002701 Catas	strophic PPO 8550/0/75	Combined w/Med	All		61.3%				Catastrophic		0		8,550		0%

						Mo	ООР	ACA	PCP	Non-AC	CA PCP	5	SPC	E	CR	Ī	UC	IP Hosp Cop	oay Per Day	IP 1	Hosp	High-End	Imaging	Low-End Imaging		Lab: Tier 1	
Line	On/Off Excl	nange New/Existi	ng HIOS Med Description	Rx Description Cour	nties	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
		nge Existing	45127PA002001301 Gold PPO 2150/10/20	Combined w/Med All (excluding		8,150	8,550	20	20	20	20	45	45	D/300	D/300	75	75	N/A	N/A	D/10%	D/10%	D/25%	D/25%	D/10%	D/10%	25	25
	Off Exchange		45127PA002002100 Silver PPO 5950/20/40	Combined w/Med All (excluding		8,150	8,550	40	40	40	40	85	85	D/400	D/400	100	100	N/A	N/A	D/20%	D/20%	D/35%	D/35%	D/20%	D/20%	25	25
3	On/Off Excha	nge Existing	45127PA002000801 Silver PPO 6000/20/40	Combined w/Med All (excluding		8,150	8,550	40	40	40	40	85	85	D/400	D/400	100	100	N/A	N/A	D/20%	D/20%	D/35%	D/35%	D/20%	D/20%	25	25
		nge Existing	45127PA002000804 Silver PPO 6000 CSR73	Combined w/Med All (excluding		6,500	6,500	10	10	10	10	20	20	D/200	D/200	45	45	N/A	N/A	D/15%	D/15%	D/25%	D/25%	D/15%	D/15%	20	20
		nge Existing	45127PA002000805 Silver PPO 6000 CSR87	Combined w/Med All (excluding	Lancaster)	2,450	2,450	5	5	5	5	10	10	D/75	D/75	35	35	N/A	N/A	D/5%	D/5%	D/15%	D/15%	D/5%	D/5%	15	15
		nge Existing	45127PA002000806 Silver PPO 6000 CSR94	Combined w/Med All (excluding		1,250	1,250	3	3	3	3	5	5	D/50	D/50	20	20	N/A	N/A	D	D	D/10%	D/10%	D	D	10	10
7	On/Off Excha	nge Existing	45127PA002002001 Bronze PPO 8000/0/50	Combined w/Med All (excluding		8,150	8,550	60	50	60	50	85	85	D	D	D	D	N/A	N/A	D	D	D	D	D	D	25	25
8	Off Exchange	Existing	53789PA010000800 Bronze HMO 8000/0/50	Combined w/Med All (excluding	Lancaster)	8,150	8,550	60	50	60	50	85	85	D	D	D	D	N/A	N/A	D	D	D	D	D	D	25	25
	Off Exchange		82795PA014000100 Catastrophic PPO 8550/0/75	Combined w/Med All		8,150	8,550	75	D/75	75	D/75	D	D	D	D	D	D	N/A	N/A	D	D	D	D	D	D	D	D
10	Off Exchange	Existing	53789PA010000400 Catastrophic HMO 8550/0/75	Combined w/Med All		8,150	8,550	75	D/75	75	D/0	D	D	D	D	D	D	N/A	N/A	D	D	D	D	D	D	D	D
	On/Off Excha		45127PA002002201 Gold PPO Choice 2000/0/30	Combined w/Med Lancaster			8,550		30		50		50		D/200		75		N/A		D		D		D		D
12	Off Exchange	New	45127PA002002300 Silver PPO Choice 3950/20/35	Combined w/Med Lancaster			8,550		35		60		65		D/400		100		N/A		D/20%		D/20%		D/20%		D
13	On/Off Excha	nge New	45127PA002002401 Silver PPO Choice 4000/20/35	Combined w/Med Lancaster			8,550		35		60		65		D/400		100		N/A		D/20%		D/20%		D/20%		D
14	On/Off Excha	nge New	45127PA002002404 Silver PPO Choice 4000 CSR73	Combined w/Med Lancaster			6,800		25		60		50		D/200		45		N/A		D/15%		D/15%		D/15%		D
15	On/Off Excha	nge New	45127PA002002405 Silver PPO Choice 4000 CSR87	Combined w/Med Lancaster			2,850		15		40		30		D/75		35		N/A		D/0%		D/0%		D/0%		D
16	On/Off Excha	nge New	45127PA002002406 Silver PPO Choice 4000 CSR94	Combined w/Med Lancaster			1,000		5		20		10		D/50		20		N/A		D/0%		D/0%		D/0%		D
	On/Off Excha		45127PA002002501 Bronze PPO Choice 7100/0/50	Combined w/Med Lancaster			8,550		50		0		85		D		D		N/A		D		D		D		D
18	On/Off Excha	nge New	45127PA014000201 Gold Valley Advantage EPO 2150/10/20	Combined w/Med Lehigh and No	orthampton		8,550		20		20		45		D/300		75		N/A		D/10%		D/25%		D/10%		D
19	Off Exchange	New	45127PA014000300 Silver Valley Advantage EPO 5950/20/40	Combined w/Med Lehigh and No	orthampton		8,550		40		40		85		D/400		100		N/A		D/20%		D/35%		D/20%		D
20	On/Off Excha		45127PA014000401 Silver Valley Advantage EPO 6000/20/40				8,550		40		40		85		D/400		100		N/A		D/20%		D/35%		D/20%		D
21	On/Off Excha	nge New	45127PA014000404 Silver Valley Advantage EPO 6000 CSR73	Combined w/Med Lehigh and No	orthampton		6,500		10		10		20		D/200		45		N/A		D/15%		D/25%		D/15%		D
22	On/Off Excha	nge New	45127PA014000405 Silver Valley Advantage EPO 6000 CSR87	Combined w/Med Lehigh and No	orthampton		2,450		10		10		20		D/75		35		N/A		D/5%		D/15%		D/5%		D
23	On/Off Excha	nge New	45127PA014000406 Silver Valley Advantage EPO 6000 CSR94	Combined w/Med Lehigh and No	orthampton		1,250		3		3		5		D/50		20		N/A		D		D/10%		D		D
24	On/Off Excha	nge New	45127PA014000501 Bronze Valley Advantage EPO 8000/0/50				8,550		50		50		85		D		D		N/A		D		D		D		D
	On/Off Excha	-	45127PA002002601 Gold Easy Blue PPO 0/0/25	Rx 0 All (excluding			8,550		25		25		50		200		50		N/A		4,000		200		25		25
26	On/Off Excha	nge New	45127PA002002701 Catastrophic PPO 8550/0/75	Combined w/Med All			8,550		D/75		D/75		D		D		D		N/A		D		D		D		D

						Lab: Tier 2	OP Faci	lity: Tier 1	OP Facil	ty: Tier 2	OP Surge	ery: Tier 1	OP Surger	y: Tier 2	Rx	Ded	Rx Gen Pref:	Ded Applies?	Rx Gen P	Pref: Coins	Rx Gen Pref	: Retail Copay	Rx Gen Pref:	Mail Copay	x Gen Non-Pref	: Ded Applies
Line	On/Off Excha	nge New/Existin	g HIOS Med Description	Rx Description Counties	20:	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
1	n/Off Exchang	ge Existing	45127PA002001301 Gold PPO 2150/10/20	Combined w/Med All (excluding Lanca	ster) D/	/75 D/75	250	D/10%	D/10%	D/10%	D/10%	D/10%	D/10%	D/10%	Combined	Combined	N	N	0%	0%	10	10	20	20	N	N
2	ff Exchange	Existing	45127PA002002100 Silver PPO 5950/20/40	Combined w/Med All (excluding Lanca	ster) D/	/75 D/75	250	D/20%	D/20%	D/20%	D/20%	D/20%	D/20%	D/20%	Combined	Combined	N	N	0%	0%	10	10	20	20	N	N
3	n/Off Exchang	ge Existing	45127PA002000801 Silver PPO 6000/20/40	Combined w/Med All (excluding Lanca	ster) D/	/75 D/75	250	D/20%	D/20%	D/20%	D/20%	D/20%	D/20%	D/20%	Combined	Combined	N	N	0%	0%	10	10	20	20	N	N
4	n/Off Exchang	ge Existing	45127PA002000804 Silver PPO 6000 CSR73	Combined w/Med All (excluding Lanca	ster) D/	/60 D/60	200	D/15%	D/15%	D/15%	D/15%	D/15%	D/15%	D/15%	Combined	Combined	N	N	0%	0%	5	5	10	10	N	N
	n/Off Exchang		45127PA002000805 Silver PPO 6000 CSR87	Combined w/Med All (excluding Lanca	ster) D/	/40 D/40	100	D/5%	D/5%	D/5%	D/5%	D/5%	D/5%	D/5%	Combined	Combined	N	N	0%	0%	3	3	6	6	N	N
6	n/Off Exchang	ge Existing	45127PA002000806 Silver PPO 6000 CSR94	Combined w/Med All (excluding Lanca	ster) D/	/20 D/20	50	D	D	D	D	D	D	D	Combined	Combined	N	N	0%	0%	2	2	4	4	N	N
7	n/Off Exchang	ge Existing	45127PA002002001 Bronze PPO 8000/0/50	Combined w/Med All (excluding Lanca	ster) D	D D	250	D	D	D	D	D	D	D	Combined	Combined	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
	ff Exchange	Existing	53789PA010000800 Bronze HMO 8000/0/50	Combined w/Med All (excluding Lanca	ster) D	D D	250	D	D	D	D	D	D	D	Combined	Combined	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
9	ff Exchange	Existing	82795PA014000100 Catastrophic PPO 8550/0/75	Combined w/Med All		D D	D	D	D	D	D	D	D	D	Combined	Combined	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
10	ff Exchange	Existing	53789PA010000400 Catastrophic HMO 8550/0/75	Combined w/Med All		D D	D	D	D	D	D	D	D	D	Combined	Combined	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
11	n/Off Exchang	ge New	45127PA002002201 Gold PPO Choice 2000/0/30	Combined w/Med Lancaster		D		D		D/30%		D		D/30%		Combined		N		0%		10		20		N
12	ff Exchange	New	45127PA002002300 Silver PPO Choice 3950/20/35	Combined w/Med Lancaster		D		D/20%		D		D/20%		D		Combined		N		0%		10		20		N
13	n/Off Exchang	ge New	45127PA002002401 Silver PPO Choice 4000/20/35	Combined w/Med Lancaster		D		D/20%		D		D/20%		D		Combined		N		0%		10		20		N
14	n/Off Exchang	ge New	45127PA002002404 Silver PPO Choice 4000 CSR73	Combined w/Med Lancaster		D		D/15%		D		D/15%		D		Combined		N		0%		5		10		N
15	n/Off Exchang	ge New	45127PA002002405 Silver PPO Choice 4000 CSR87	Combined w/Med Lancaster		D		D		D		D		D		Combined		N		0%		3		6		N
16	n/Off Exchang	ge New	45127PA002002406 Silver PPO Choice 4000 CSR94	Combined w/Med Lancaster		D		D		D		D		D		Combined		N		0%		2		4		N
17	n/Off Exchang	ge New	45127PA002002501 Bronze PPO Choice 7100/0/50	Combined w/Med Lancaster		D		D		D		D		D		Combined		Υ		0%		0		0		Υ
18	n/Off Exchang	ge New	45127PA014000201 Gold Valley Advantage EPO 2150/10/20	Combined w/Med Lehigh and Northai	npton	D		D/10%		D/10%		D/10%		D/10%		Combined		N		0%		10		20		N
19	ff Exchange	New	45127PA014000300 Silver Valley Advantage EPO 5950/20/40	Combined w/Med Lehigh and Northai	npton	D		D/20%		D/20%		D/20%		D/20%		Combined		N		0%		10		20		N
20	n/Off Exchang	ge New	45127PA014000401 Silver Valley Advantage EPO 6000/20/40	Combined w/Med Lehigh and Northa	npton	D		D/20%		D/20%		D/20%		D/20%		Combined		N		0%		10		20		N
21	n/Off Exchang	ge New	45127PA014000404 Silver Valley Advantage EPO 6000 CSR73	Combined w/Med Lehigh and Northa	npton	D		D/15%		D/15%		D/15%		D/15%		Combined		N		0%		5		10		N
22	n/Off Exchang	ge New	45127PA014000405 Silver Valley Advantage EPO 6000 CSR87	Combined w/Med Lehigh and Northa	npton	D		D/5%		D/5%		D/5%		D/5%		Combined		N		0%		3		6		N
23	n/Off Exchang	ge New	45127PA014000406 Silver Valley Advantage EPO 6000 CSR94	Combined w/Med Lehigh and Northa	npton	D		D		D		D		D		Combined		N		0%		2		4		N
24	n/Off Exchang	ge New	45127PA014000501 Bronze Valley Advantage EPO 8000/0/50	Combined w/Med Lehigh and Northa	npton	D		D		D		D		D		Combined		Υ		0%		0		0		Υ
25	n/Off Exchang	ge New	45127PA002002601 Gold Easy Blue PPO 0/0/25	Rx 0 All (excluding Lanca	ster)	50		2,000		2,000		0		0		\$0		N		0%		4		8		N
26	n/Off Exchang	ge New	45127PA002002701 Catastrophic PPO 8550/0/75	Combined w/Med All		D		D		D		D		D		Combined		Υ		0%		0		0		Υ

					Rx Gen Non	-Pref: Coins	Rx Gen Non-Pr	ef: Retail Copa	Rx Gen Non-P	ref: Mail Copay	Rx Brand Pre	ef: Ded Applies?	Rx Brand l	Pref: Coins	Rx Brand Pre	f: Retail Copay	Rx Brand Pre	ef: Mail Copay	Brand Non-Pr	ef: Ded App
ine On/Off Exchange New	w/Existing	g HIOS Med Description	Rx Description	Counties	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
1 On/Off Exchange Exis	sting	45127PA002001301 Gold PPO 2150/10/20	Combined w/Med All (exclu	uding Lancaster)	25%	25%	0	0	0	0	Υ	Υ	0%	0%	25	25	50	50	Υ	Υ
2 Off Exchange Exis	ting	45127PA002002100 Silver PPO 5950/20/40	Combined w/Med All (exclu	uding Lancaster)	25%	25%	0	0	0	0	Υ	Υ	0%	0%	50	50	100	100	Υ	Υ
3 On/Off Exchange Exis	ting	45127PA002000801 Silver PPO 6000/20/40	Combined w/Med All (exclu	uding Lancaster)	25%	25%	0	0	0	0	Υ	Υ	0%	0%	50	50	100	100	Υ	Υ
4 On/Off Exchange Exis	ting	45127PA002000804 Silver PPO 6000 CSR73	Combined w/Med All (exclu	uding Lancaster)	18%	18%	0	0	0	0	Υ	Υ	0%	0%	25	25	50	50	Υ	Υ
5 On/Off Exchange Exis	ting	45127PA002000805 Silver PPO 6000 CSR87	Combined w/Med All (exclu	uding Lancaster)	15%	15%	0	0	0	0	Υ	Υ	0%	0%	15	15	30	30	Υ	Υ
6 On/Off Exchange Exis	sting	45127PA002000806 Silver PPO 6000 CSR94	Combined w/Med All (exclu	uding Lancaster)	10%	10%	0	0	0	0	Υ	Υ	0%	0%	10	10	20	20	Υ	Υ
7 On/Off Exchange Exis	ting	45127PA002002001 Bronze PPO 8000/0/50	Combined w/Med All (exclu	uding Lancaster)	0%	0%	0	0	0	0	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
Off Exchange Exis	sting	53789PA010000800 Bronze HMO 8000/0/50	Combined w/Med All (exclu	uding Lancaster)	0%	0%	0	0	0	0	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
9 Off Exchange Exis	ting	82795PA014000100 Catastrophic PPO 8550/0/75	Combined w/Med All		0%	0%	0	0	0	0	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
.0 Off Exchange Exis	ting	53789PA010000400 Catastrophic HMO 8550/0/75	Combined w/Med All		0%	0%	0	0	0	0	Υ	Υ	0%	0%	0	0	0	0	Υ	Υ
1 On/Off Exchange Nev	V	45127PA002002201 Gold PPO Choice 2000/0/30	Combined w/Med Lancaste	er		25%		0		0		Υ		0%		25		50		Υ
2 Off Exchange Nev	V	45127PA002002300 Silver PPO Choice 3950/20/35	Combined w/Med Lancaste	er		25%		0		0		Υ		0%		50		100		Υ
3 On/Off Exchange Nev	V	45127PA002002401 Silver PPO Choice 4000/20/35	Combined w/Med Lancaste	er		25%		0		0		Υ		0%		50		100		Υ
.4 On/Off Exchange Nev	V	45127PA002002404 Silver PPO Choice 4000 CSR73	Combined w/Med Lancaste	er		18%		0		0		Υ		0%		25		50		Υ
15 On/Off Exchange Nev	V	45127PA002002405 Silver PPO Choice 4000 CSR87	Combined w/Med Lancaste	er		15%		0		0		Υ		0%		15		30		Υ
16 On/Off Exchange Nev	V	45127PA002002406 Silver PPO Choice 4000 CSR94	Combined w/Med Lancaste	er		10%		0		0		Υ		0%		10		20		Υ
17 On/Off Exchange Nev	V	45127PA002002501 Bronze PPO Choice 7100/0/50	Combined w/Med Lancaste	er		0%		0		0		Υ		0%		0		0		Υ
18 On/Off Exchange Nev	V	45127PA014000201 Gold Valley Advantage EPO 2150/10/20	Combined w/Med Lehigh a	nd Northampton		25%		0		0		Υ		0%		25		50		Υ
.9 Off Exchange Nev	V	45127PA014000300 Silver Valley Advantage EPO 5950/20/40	Combined w/Med Lehigh a	nd Northampton		25%		0		0		Υ		0%		50		100		Υ
On/Off Exchange Nev	V	45127PA014000401 Silver Valley Advantage EPO 6000/20/40	Combined w/Med Lehigh a	nd Northampton		25%		0		0		Υ		0%		50		100		Υ
1 On/Off Exchange Nev	V	45127PA014000404 Silver Valley Advantage EPO 6000 CSR73	Combined w/Med Lehigh a	nd Northampton		18%		0		0		Υ		0%		25		50		Υ
2 On/Off Exchange Nev	V	45127PA014000405 Silver Valley Advantage EPO 6000 CSR87	Combined w/Med Lehigh a	and Northampton		15%		0		0		Υ		0%		15		30		Υ
3 On/Off Exchange Nev	V	45127PA014000406 Silver Valley Advantage EPO 6000 CSR94	Combined w/Med Lehigh a	and Northampton		10%		0		0		Υ		0%		10		20		Υ
4 On/Off Exchange Nev	V	45127PA014000501 Bronze Valley Advantage EPO 8000/0/50	Combined w/Med Lehigh a	and Northampton		0%		0		0		Υ		0%		0		0		Υ
5 On/Off Exchange Nev	V	45127PA002002601 Gold Easy Blue PPO 0/0/25	Rx 0 All (exclu	uding Lancaster)		0%		15		30		N		0%		45		90		N
26 On/Off Exchange Nev	V	45127PA002002701 Catastrophic PPO 8550/0/75	Combined w/Med All			0%		0		0		Υ		0%		0		0		Υ

```
IP OP Professional
    Inpatient
    Inpatient
   Outpatient
   Outpatient
  Professional
  Professional
```

Professional

Professional

Professional

Professional Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional Professional

Professional Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Professional

Other Medical

Other Medical

Other Medical

Other Medical

Other Medical
Other Medical

Other Medical

Benefit Categories Type of Service IP - CABG IP - Cesarean Maternity Delivery IP - Major Joint Procedures of Lower Extremity IP - Maternity Non-delivery IP - Medical IP - Neonatal IP - Newborn IP - Normal maternity delivery IP - Other Cardiovascular Procedures IP - Other Surgical IP - Psychiatric IP - Substance Abuse IP - Ungroupable OP - Blood OP - Cardiac Rehab OP - Cardiovascular OP - Dialysis OP - Emergency Room OP - Maternity Non-delivery Care OP - Observation Room OP - Other OP Services OP - PT/OT/ST OP - Pathology/Lab OP - Pharmacy OP - Psychiatric OP - Radiology - CT/MRI/PET OP - Radiology - General OP - Substance Abuse OP - Surgery OP - Unmapped ADDL Benefits Other Hearing Aids IP Visits - IP Psychiatric IP Visits - IP Substance Abuse IP Visits - Medical Inpatient Surgery - Primary Surgeon Inpatient Surgery - Anesthesia Inpatient Surgery - Assistant Surgeon Maternity - Cesarean Deliveries Maternity - Non Deliveries Maternity - Normal Deliveries Office Administered Drugs Office/Misc - Allergy Immunotherapy Office/Misc - Allergy Testing Office/Misc - Misc. Medical Office/Misc - Office/Home Visits Office/Misc - Urgent Care Other Physician - Cardiovascular Other Physician - Chiropractor Other Physician - Consults Other Physician - Emergency Room Visits Other Physician - Physicial Therapy Pathology/Lab - IP Preventive care - Hearing/Speech Exams Preventive care - Immunization Preventive care - Other Preventive care - Physical Exams Preventive care - Well Baby Exams Radiology - IP Unmapped ADDL Benefits Other Hearing Aids IP Visits - Medical Independent Lab Maternity - Cesarean Deliveries Maternity - Non Deliveries Maternity - Normal Deliveries OP Visits - OP Psychiatric OP Visits - OP Substance Abuse Office Administered Drugs Office/Misc - Allergy Immunotherapy Office/Misc - Allergy Testing Office/Misc - Misc. Medical Office/Misc - Office/Home Visits Office/Misc - Urgent Care Other Physician - Cardiovascular Other Physician - Chiropractor Other Physician - Consults Other Physician - Emergency Room Visits Other Physician - Physicial Therapy Outpatient Surgery - Anesthesia Outpatient Surgery - Office Outpatient Surgery - Outpatient Facility Pathology/Lab - OP Pathology/Lab - Office Preventive care - Hearing/Speech Exams Preventive care - Immunization Preventive care - Other Preventive care - Physical Exams Preventive care - Well Baby Exams Radiology - OP - CT/MRI/PET Radiology - OP - General Radiology - Office - CT/MRI/PET Radiology - Office - General Unmapped

Filing 20-52

7/13/2020

Exhibit C_BeneCa

Professional Professional Professional Professional Professional Professional Professional Professional Other Medical Unmapped OP - Ambulance Other Medical Other Medical OP - DME OP - Home Health/PDN Other Medical Other Medical OP - Medical Surgical Supplies Other Medical Dental Other Medical Other - Ambulance Other Medical Other - DME Other Medical Other - Glassess/Contacts Other Medical Other - PDN/Home Health Other Medical Other - Prosthetics Other Medical Preventive care - Vision Exams

> Other - Ambulance Other - DME Other - Glassess/Contacts Other - PDN/Home Health Other - Prosthetics

Dental

Preventive care - Vision Exams

Benefit Mix Calculation

Average in Experience Period Average in Rating Period	Med Manual Cost	Rx Manual Cost	Manual Cost PMPM 251.60 249.97
Benefit Mix Adjustment			0.994

BEP Manual (Cost Calculation	251.60	15	5,218	Projected 2021 Manual Co	249.97	912
							Proj Member
Company	HIOS 14 Digit	Manual Cost PMPM	BEP MM		Mapped 2020 Plan	<u>Total</u>	<u>Dist</u>
KHPC	53789PA0100008	251.97	11,987		82795PA0140001	249.97	912
KHPC	53789PA0100004	250.22	3,231				

Capital Area Insurance Company

Individual Rates Effective 1/1/2021

Trend

Trend by Service Category

		Year 1			Year 2					
Category	Cost	<u>Util</u>	Induced Demand	Cost	<u>Util</u>	Induced Demand	Total Year 1	Total Year 2	Weights	Total Weights
Inpatient Hospital	5.60%	0.00%	0.00%	5.90%	0.00%	0.0%	5.6%	5.9%	28.9%	24%
Outpatient Hospital	5.90%	0.00%	0.00%	6.10%	0.00%	0.0%	5.9%	6.1%	46.7%	38%
Professional	5.50%	0.00%	0.00%	5.40%	0.00%	0.0%	5.5%	5.4%	19.1%	16%
Other Medical	5.90%	0.00%	0.00%	6.10%	0.00%	0.0%	5.9%	6.1%	2.5%	2%
Capitation	3.00%	0.00%	0.00%	3.00%	0.00%	0.0%	3.0%	3.0%	2.8%	2%
Prescription Drug	9.80%	1.00%	0.00%	10.60%	1.30%	0.0%	10.9%	12.0%	100.0%	18%
Dental & Vision	1 00%	1 00%	0.00%	1 00%	1 00%	0.0%	2.0%	2.0%	100.0%	100%

Aggregate Pricing T	Aggregate Pricing Trend Year 1									
Total	6.6%									
Medical	5.7%									
Drug	10.9%									
Agg Med + Rx Trend	6.6%									
Dental and Vision	2.0%									

Ag	gregate Pricing	Trend Year 2
	Total	6.9%
]	Medical	5.8%
	Drug	12.0%
Agg M	ed + Rx Trend	6.9%
Denta	al and Vision	2.0%

Year 1 Raw Trends*
Year 2 Raw Trends*

URRT Categories	Cost	Utilization	Induced Demand	Composite	Cost	<u>Utilization</u>		Composite
Inpatient Hospital	4.8%	0.0%	0.0%	4.8%	5.1%	0.0%	0.0%	5.1%
Outpatient Hospital	5.1%	0.0%	0.0%	5.1%	5.3%	0.0%	0.0%	5.3%
Professional	4.7%	0.0%	0.0%	4.7%	4.6%	0.0%	0.0%	4.6%
Other Medical	5.1%	0.0%	0.0%	5.1%	5.3%	0.0%	0.0%	5.3%
Capitation	3.0%	0.0%	0.0%	3.0%	3.0%	0.0%	0.0%	3.0%
Prescription Drugs	9.0%	1.0%	0.0%	11.2%	9.8%	1.3%	0.0%	12.2%
Dental & Vision	1.0%	1.0%	0.0%	2.0%	1.0%	1.0%	0.0%	2.0%

^{*}From Hospital and Physician Trend Models

Adjustments to Pricing Trend

	<u>Medical</u>	<u>Drug</u>				
Intensity	0.0%	Contracting	0.0%			
Leveraging	0.8%	Leveraging	0.8%			
Demographics	0.0%	Demographics	0.0%			
Buy-Downs	0.0%	Buy-Downs	0.0%			
Other	0.0%	Pipeline	0.0%			
Total	0.8%	Total	0.80%			

Capital Area Insurance Company Individual Rates Effective 1/1/2021 URRT

Experience Period Member Months

15,218

Section II: Projections			'ear 1 Trend	Υ	ear 2 Trend		_			_	
							Trended EHB				
	Experience Perio	od Index Rate					Allowed Claims				
Benefit Category	PMPM		Cost	Utilization	Cost	Utilization	PMPM	Incurred	Allowed	PMPM	
Inpatient Hospital	\$	107.53	1.056	1.000	1.059	1.000	120.25	\$ 1,531,022	\$ 1,636,370	\$ 10	7.53
Outpatient Hospital	\$	173.73	1.059	1.000	1.061	1.000	195.20	\$ 1,872,167	\$ 2,643,811	\$ 173	3.73
Professional	\$	71.07	1.055	1.000	1.054	1.000	79.03	\$ 665,242	\$ 1,081,607	\$ 72	1.07
Other Medical	\$	9.30	1.059	1.000	1.061	1.000	10.45	\$ 102,422	\$ 141,603	\$	9.30
Capitation	\$	10.60	1.030	1.000	1.030	1.000	11.25	\$ 161,270	\$ 161,270	\$ 10	0.60
Prescription Drug	\$	80.39	1.098	1.010	1.106	1.013	99.88	\$ 927,745	\$ 1,223,374	\$ 80	0.39
Total	\$	452.62					516.06			\$ 45	2.62

Change in Morbidity - Impact of Reinsurance Progra	0.999
Change in Morbidity - All Other	1.010
*Other	
Change in Demographics	0.580
Change in Network	1.010
Change in Benefits	0.711
Change in Other	0.991
-	

Projected Index Rate 214.95

Change from Bronze/Cat in BEP to Cat in the Proj Period

	Bronze	Cat	Avg Factor
ВЕР	79%	21%	0.93
Proj Period	0%	100%	0.66
Factor	1.00	0.66	0.71

Capital Area Insurance Company Individual Rates **Effective 1/1/2021**

Paid to Allowed Ratio Development

Medical Rate Development	
Base Experience Period:	1/1/2019-12/31/2019
Data as of	2/29/2020
Rating Period:	1/1/2021 - 12/31/2021
Trend Months:	24
Trend	5.7%

Drug Rate Development				
Base Experience Period:	1/1/2019-12/31/2019			
Data as of	2/29/2020			
Rating Period:	1/1/2021 - 12/31/2021			
Trend Months:	24			
Trend:	10.9%			

1/1/2019-12/31/2019
2/29/2020
1/1/2021 - 12/31/2021
24
2.0%

Pediatric Vision Rate Development		
Base Experience Period:	1/1/2019-12/31/2019	
Data as of	2/29/2020	
Rating Period:	1/1/2021 - 12/31/2021	
Trend Months:	24	
Trend:	2.0%	

	W 1' 1D '1 17 101 '	4.050.045
1	Medical Paid and Incurred Claims	4,052,845
2	Completion Factor	0.98
3	BEP Completed Claims (1) / (2)	4,142,790
4	BEP Member Months	15,218
5	BEP Completed Claim PMPM (3) / (4)	272.23
6	Trend Factor	1.12
7	Trended Claim PMPM (5) x (6)	303.89
8	Benefit Change Factor (Including Cat Adj and Demo)	0.41
9	Morbidity Adjustment	1.01
10	Network	1.01
11	Capitation	161,270
12	Capitation PMPM	10.60
13	Other Adjustment (Reinsurance)	0.938
14	Other Adjustment	1.000
15	Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10) + (12)] x (13) x (14)	129.11

1 BEP Paid and Incurred Claims**	1,213,572
2 Completion Factor	1.000
3 BEP Completed Claims (1) / (2)	1,213,572
4 BEP Member Months	15,218
5 BEP Completed Claim PMPM (3) / (4)	79.75
6 Trend Factor	1.23
7 Trended Claim PMPM (5) x (6)	98.07
8 Benefit Change Factor (Including Cat Adj)	0.41
9 Morbidity Adjustment	1.01
10 Network	1.01
11 Rx Rebates	285,827
12 Rx Rebates PMPM	18.78
13 Other Adjustment (Reinsurance)	0.938
14 Other Adjustment (Rx Contract Savings)	0.950
15 Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10) - (12)] x (13) x (14)	19.80

BEP Paid and Incurred Claims	25,203
Completion Factor	0.958
BEP Completed Claims (1) / (2)	26,310
BEP Member Months	15,218
BEP Completed Claim PMPM (3) / (4)	1.73
Trend Factor	1.04
Trended Claim PMPM (5) x (6)	1.80
Benefit Change Factor (Including Cat Adj)	0.41
Morbidity Adjustment	1.01
Network	1.01
1	
Other Adjustment (Reinsurance)	0.938
4 Other Adjustment	1.000
Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10)] x (13) x (14)	0.71

BEP Paid and Incurred Claims	1,685
Completion Factor	0.962
BEP Completed Claims (1) / (2)	1,752
BEP Member Months	15,218
BEP Completed Claim PMPM (3) / (4)	0.12
Trend Factor	1.04
Trended Claim PMPM (5) x (6)	0.12
Benefit Change Factor (Including Cat Adj)	0.41
Morbidity Adjustment	1.01
Network	1.01
Other Adjustment (Reinsurance)	0.938
Other Adjustment	1.000
Total Benefit Adjusted Claim PMPM [(7) x (8) x (9) x (10)] x (13) x (14)	0.05

	Expected Claim PMPM in
	Rating Period
Medical	129.11
Drug	19.80
Pediatric Dental	0.71
Pediatric Vision	0.05
Expected Distribution of Embedded Dental Benefit	100%
Total Expected Incurred in Rating Period	149.66
Total Expected Incurred in Rating Period Net RA and Reinsurance + Exchange Fee	164.36
Projected Allowed	214.95

Paid to Allowed Ratio 0.696

Capital Area Insurance Company Individual Rates Effective 1/1/2021 Retention

	$\underline{\text{Medical} + \text{Rx}}$	<u>Dental</u>	<u>Vision</u>
Reinsurance Contribution	\$0.00	\$0.00	\$0.00
Risk Adjustment Fee	\$0.25	\$0.00	\$0.00
Admin PMPM	\$32.94	\$0.60	\$0.09
Broker PMPM	\$3.68	\$0.00	\$0.00
Placeholder1	\$0.00	\$0.00	\$0.00
Placeholder2	\$0.00	\$0.00	\$0.00
Placeholder3	\$0.00	\$0.00	\$0.00
Quality Improvement	0.4%	0.4%	0.4%
Contingency	2.0%	2.0%	2.0%
Patient-Centered Outcomes Research Trust Fund:	\$0.20	\$0.00	\$0.00
Insurer Tax	0.0%	0.0%	0.0%
Exchange Fee	\$0.00	\$0.00	\$0.00
Federal Income Tax	0.4%	0.4%	0.4%
Premium Tax	2.0%	2.0%	2.0%

<u>Total</u>	% of Premium
\$0.00	0.0%
\$0.25	0.1%
\$33.63	15.8%
\$3.68	1.7%
\$0.00	0.0%
\$0.00	0.0%
\$0.00	0.0%
0.4%	0.4%
2.0%	2.0%
\$0.20	0.1%
0.0%	0.0%
\$0.00	0.0%
0.4%	0.4%
2.0%	2.0%

Insurer Tax and Admin Fee Calc

Applied HIF to All Quarters

Quality Improvement

0.00%

Quarter	% of Enrollees	HIF	_	20	21 assessmen	2022 assessment
1	100%	0.00%		0	0.0%	0.0%
				3	0.0%	0.0%
				6	0.0%	0.0%
				9	0.0%	0.0%
				_		
	<u>Admin</u>	<u>Profit</u>	<u>Taxes</u>			
	18.0%	2.0%	2.6%			
Claims	15.8%					
Broker	1.7%					

0.4%

Filing 20-52 20 7/13/2020

	C 1: PDO	
	Catastrophic PPO	
Plan	8550/0/75	
Deductible	8550	
Expected Claim Cost	164.36	
Expected Premium PMPM *	\$212.35	
Allowed Adjustments to Premium for MLR		
Reinsurance Contribution	0.00	
Patient-Centered Outcomes Research Trust Fund:	0.20	
Risk Adjustment Fee	0.25	
Premium Tax	4.25	
Insurer Tax	0.00	
Exchange Fee	0.00	
Quality Improvement	0.85	
Federal Income Tax**	0.89	
MLR Adjusted Claims	\$165.21	
MLR Adjusted Premium	\$206.76	
Expected Member Distribution	100.0%	

Unadjusted Premium	\$212.35
Expected MLR Adjusted Claims	\$165.21
Expected MLR Adjusted Premium	\$206.76

MLR 79.9%

^{*} From Exhibit L

^{**21%} of profit or contingency (assumed to be 2%)

Capital Area Insurance Company Individual Rates Effective 1/1/2021 Projected Index Rate

Projected Index Rate	\$214.95				
	-				
Effective Date	Total Index Rate	Trend	Distribution of Members	Projected Allowed	Market Adjusted Index Rate
January - December	\$214.95		100%	\$214.95	

Average for Projection Period	\$214.95	\$214.95	\$236.06

^{*} From URRT and Exhibit B

Capital Area Insurance Company Individual Rates Effective 1/1/2021 Market Adjusted Index Rate

Development of Market Adjusted Index Rate

Development of married flag about mach rate	
Q1 Index Rate	214.95
Paid to Allowed	0.70
Q1 Projected Claims	149.66
Net Projected ACA Reinsurace Recoveries	9.09
Net Projected Risk Adjustments PMPM	-23.79
Exchange User Fee Adjustment	0.00
Q1 Market-Adjusted Projected Paid EHB Claims PMPM	164.36
Q1 Market Adjusted Index Rate	236.06

Index Rate Calculated in II Rate Development & Change Differs slightly from URRT due to rounding

Development of Exchange User Fee

Average Exchange Premium	\$0.00
Average Exchange Fee	\$0.00
Percentage of Membership on Exchange	0%
Exchange Fee to Add to Market Index Rate	\$0.00

Development of Risk Adjustment Projection

Projected 2020 Risk Adjustment Transfer	-\$23.79
Projected 2019 Risk Adjustment	-\$28,002
2019 MemberMonths	721
Projected 2019 Risk Adjustment Payment PMPM	-\$38.84
Capital Advantage Insurance Company	-\$28.002

Show Network is Normalized	1.00
Show Induced Demand is Normalized	1.00

Rate Development by Benefit Option	Off Exchange				
Level of Coverage	Catastrophic				
HIOS 16 Digit	82795PA014000100				
HIOS Plan ID	82795PA0140001				
Med Plan Name:	Catastrophic PPO 8550/0/75				
Rx:	Combined w/Med				
Plan Type:	PPO				
HRA	N				
Q1 Market Adjusted Index Rate	236.06				
AV and Cost-Sharing Adjustment	0.70				
Network	1.000				
Non-Funding of CSR Adjustment	1.000				
Catastrophic Adjustment	1.000				
Induced Demand	1.000				
Plan Pricing Relativities:	1.000				
Pricing Relativity	1.000				
Total Projected Claims PMPM + Market Level Adjustments:	164.36				
Retention					
Admin PMPM	\$33.63				
Broker PMPM	\$3.68				
Risk Adjustment User Fee	\$0.25				
PCORTF	\$0.20				
Value-Based Benefits	\$0.00				
BCBSA Identity Theft	\$0.00				
Premium Tax	2.0%				
Federal Income Tax	0.4%				
Insurer Tax	0.0%				
Contingency	2.0%				
Quality Improvement	0.4%				
Premium Neutrality	1.05				
Total Premium Single Rate:	\$202.36				
Plan Adjusted Index Rates	\$212.35				
Expected Member Distribution	100.0%				
	¢27.21				
A J!.	\$37.31				
Admin	18.0%				
Taxes	2.6%				

Filing 20-52 24 7/13/2020

Exhibit M_PlanAdjInd

7/13/2020

Benefit Plans

Catastrophic PPO 8550/0/75

		100%	912													Annual Trend
												Q1 Plan Adj Index				
<u>#</u>	Combo Description	Projected Membership	Proj MM New or Existing Product ID	<u>Plan ID (14)</u>	On/Off Exchange Metal Level Metal Value Pricing Value Network Induced Demand Catastophic	Product	Med Plan Description	Deductible	Drug Plan	<u>Pediatric Dental</u> <u>Pediatric Vision</u>	Index Rate	Rate	<u>Rate</u>	<u>Rate</u>	<u>Rate</u>	Medical & Rx Dental & Vision Aggregate Trend

PPO

100.0% 912 Existing 82795PA014 82795PA0140001 Off Exchange Catastrophic 61.3% 69.6% 1.00 1.00 1.00

1 Catastrophic PPO 8550/0/75

Capital Area Insurance Company Individual Rates **Effective 1/1/2021** Calibration

Expected Average Age Factor:	1.002
List-Billed Adjustment for Max 3 Children	1.003
Adjusted Average Age Factor	0.999
Expected Average Region Factor:	1.05
Expected Average Tobacco Factor	1.002
Cumulativa Rating Factors (Pramium Nautrality)	1.05

	Age Factors	
Age	Distribution of Population	Age Factor
0-14	9.09%	0.765
15	0.00%	0.833
16	3.90%	0.859
17	2.60%	0.885
18	2.60%	0.913
19	0.00%	0.941
20	9.09%	0.970
21	3.90%	1.000
22	0.00%	1.000
23	1.30%	1.000
24	3.90%	1.000
25	0.00%	1.004
26	29.87%	1.024
27	9.09%	1.048
28	11.69%	1.048
29	12.99%	1.119
30	0.00%	1.119
31	0.00%	1.159
32	0.00%	1.183
33	0.00%	1.198
34	0.00%	1.214
35	0.00%	1.214
36	0.00%	1.222
37	0.00%	1.238
38	0.00%	
36 39	0.00%	1.246 1.262
40		
40	0.00% 0.00%	1.278 1.302
42	0.00%	1.302
43	0.00%	1.357
44 45	0.00% 0.00%	1.397 1.444
43 46	0.00%	
		1.500 1.563
47	0.00%	
48 49	0.00% 0.00%	1.635 1.706
50	0.00%	1.786
51	0.00%	1.865
52	0.00%	
53		1.952
55 54	0.00%	2.040
55 55	0.00% 0.00%	2.135 2.230
	0.00%	
56 57		2.333
57 58	0.00%	2.437
58 50	0.00%	2.548
59 60	0.00%	2.603
60	0.00%	2.714
61	0.00%	2.810
62	0.00%	2.873
63	0.00%	2.952
64+	0.00%	3.000

	3		<u></u>					
	Age Factors			Region Factors		T	obacco F	actors
<u>Age</u>	Distribution of Population	Age Factor	Region	Distribution of Population	<u>Factor</u>	PPO	HMO	Final Factor
0-14	9.09%	0.765	6	47%	1.0000	1.002	1.002	1.002
15	0.00%	0.833	7	36%	1.1400			
16	3.90%	0.859	9	17%	0.9800			
17	2.60%	0.885						
18	2.60%	0.913						
19	0.00%	0.941						
20	9.09%	0.970						
21	3.90%	1.000						
22	0.00%	1.000						
23	1.30%	1.000						
24	3.90%	1.000						
25	0.00%	1.004						
26	29.87%	1.024						
27	9.09%	1.048						
28	11.69%	1.087						
29	12.99%	1.119						
30	0.00%	1.135						
31	0.00%	1.159						
32	0.00%	1.183						
33	0.00%	1.198						
34	0.00%	1.214						
35	0.00%	1.222						
36	0.00%	1.230						
37	0.00%	1.238						
38	0.00%	1.246						
39	0.00%	1.262						
40	0.00%	1.278						
41	0.00%	1.302						
42	0.00%	1.325						
43	0.00%	1.357						
44	0.00%	1.397						
45	0.00%	1.444						
46	0.00%	1.500						
47	0.00%	1.563						
48	0.00%	1.635						
49	0.00%	1.706						
50	0.00%	1.786						
51	0.00%	1.865						
52	0.00%	1.952						
53	0.00%	2.040						
54	0.00%	2.135						
55	0.00%	2.230						
56	0.00%	2.333						
57	0.00%	2.437						
58	0.00%	2.548						
59	0.00%	2.603						
60	0.00%	2.714						
61	0.00%	2.810						

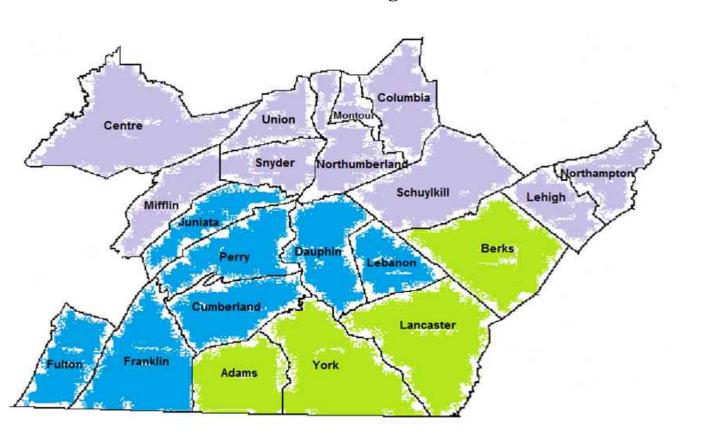
Filing 20-52

Capital Area Insurance Company Individual Rates Effective 1/1/2021 Rating Factors

Age Factors

Age	Premium Ratio	<u>Age</u>	Premium Ratio	Age	Premium Ratio	<u>Age</u>	Premium Ratio	<u>Age</u>	Premium Ratio
0-14	0.765	24	1.000	34	1.214	44	1.397	54	2.135
15	0.833	25	1.004	35	1.222	45	1.444	55	2.230
16	0.859	26	1.024	36	1.230	46	1.500	56	2.333
17	0.885	27	1.048	37	1.238	47	1.563	57	2.437
18	0.913	28	1.087	38	1.246	48	1.635	58	2.548
19	0.941	29	1.119	39	1.262	49	1.706	59	2.603
20	0.970	30	1.135	40	1.278	50	1.786	60	2.714
21	1.000	31	1.159	41	1.302	51	1.865	61	2.810
22	1.000	32	1.183	42	1.325	52	1.952	62	2.873
23	1.000	33	1.198	43	1.357	53	2.040	63	2.952
								64+	3.000

Region



Region	<u>Factor</u>
6	1
7	1.14
9	0.98

<u>Network</u>	<u>Factor</u>
PPO	1.00

Exhibit P_QtlyRate

Benefit Plans

| Base Rates | Frame |

Capital Area Insurance Company Individual Rates Effective 1/1/2021 Regional Analysis

Annual Rate Change -15.5%

Results

			Projected LR w No						
	Current Month		Region Factor			Adjusted for			Final Rel to Region
By Region	<u>Members</u>	Enrollment Dist	<u>Change</u>	Target LR	Target LR Change	Regional Costs	Current Factors	Adj Factors	<u>6*</u>
6	15504	42%	88%	90%	0.980	-17.2%	1.000	0.980	1.000
7	16535	45%	64%	61%	1.040	-12.1%	1.070	1.113	1.140
9	5043	14%	87%	92%	0.950	-19.7%	1.010	0.960	0.980
Total	37083	100%	77%	77%	1.003	-15.3%	1.033	1.036	1.060

2021 Proj LR

2019 Individual Data - All Companies Combined (CAAC, CAIC, KHPC)
--

		20.	1) Illuividuai Da		es combined (Cr.	me, cme, mi	C)							
	Total	1	538,933	37,083	\$426,554,969	\$430,107,477	\$26,269,115	\$360,870,799	\$26,549,234	-\$14,451,272	\$39,752,584	74%	0.70	1.85
				Current Month			High Claimant		High Claimant					
Region	Group County Name	% 2019 Enrollment	<u>MemberMonths</u>	<u>Members</u>	<u>Premium</u>	Allowed Claims	Allowed Claims	Incurred Claims	Incurred Claims	Rx Rebates	RA Estimate	Loss Ratio	Avg AV	Avg PLRS
6	Lehigh	15%	80,464	5,537	\$61,016,293	\$57,223,511.03	\$2,177,957	\$57,460,886	\$2,191,722	-\$2,679,114	\$4,233,235	84%	0.70	1.76
6	Northampton	15%	80,601	5,546	\$61,282,864	\$59,981,176.83	\$5,587,489	\$59,856,229	\$5,668,640	-\$2,798,043	\$4,744,941	86%	0.70	1.79
6	Schuylkill	4%	22,124	1,522	\$18,953,773	\$15,681,320.31	\$0	\$15,748,997	\$0	-\$639,515	\$1,219,494	75%	0.71	1.95
6	Centre	2%	9,383	646	\$6,861,142	\$5,456,467.44	\$0	\$5,428,708	\$0	-\$194,586	\$123,568	75%	0.69	1.67
6	Northumberland	2%	8,996	619	\$7,862,881	\$8,296,340.33	\$0	\$8,304,553	\$0	-\$252,244	\$896,824	92%	0.71	2.09
6	Columbia	1%	6,865	472	\$5,878,978	\$6,903,621.97	\$1,058,711	\$6,952,990	\$1,072,231	-\$216,041	\$1,238,578	95%	0.72	2.28
6	Union	1%	5,616	386	\$4,429,400	\$4,947,863.40	\$924,250	\$5,035,782	\$935,501	-\$192,867	\$507,374	98%	0.70	1.96
6	Mifflin	1%	4,129	284	\$3,765,961	\$3,565,858.45	\$0	\$3,572,349	\$0	-\$135,526	\$889,560	74%	0.73	2.39
6	Snyder	1%	6,141	423	\$4,876,065	\$4,006,187.70	\$0	\$4,064,627	\$0	-\$115,979	-\$873,825	99%	0.71	1.36
6	Montour	0%	1,003	69	\$845,147	\$850,756.07	\$0	\$839,754	\$0	-\$10,366	\$149,230	83%	0.71	1.69
7	Lancaster	14%	76,875	5,290	\$58,474,884	\$58,368,887.00	\$3,425,384	\$58,267,333	\$3,462,150	-\$2,279,381	\$4,975,482	88%	0.70	1.77
7	Berks	9%	51,070	3,514	\$40,642,664	\$46,611,201.60	\$5,397,856	\$45,940,922	\$5,467,783	-\$1,730,779	\$4,296,161	98%	0.71	1.90
7	York	17%	90,165	6,204	\$73,303,201	\$79,530,430.09	\$2,699,014	\$12,136,369	\$2,718,258	-\$26,535	\$7,519,318	15%	0.71	1.89
7	Adams	4%	22,202	1,528	\$18,556,454	\$20,449,828.42	\$1,204,028	\$20,328,745	\$1,212,172	-\$709,649	\$736,576	102%	0.72	1.82
9	Dauphin	3%	17,384	1,196	\$13,264,590	\$12,110,588.17	\$0	\$11,691,360	\$0	-\$542,350	\$2,195,784	72%	0.68	1.81
9	Cumberland	4%	22,064	1,518	\$16,976,017	\$18,518,230.08	\$2,010,356	\$17,942,058	\$2,016,700	-\$829,967	\$3,071,579	85%	0.68	1.88
9	Lebanon	1%	5,068	349	\$4,181,467	\$5,910,675.64	\$1,784,071	\$5,790,725	\$1,804,077	-\$192,040	\$2,282,753	87%	0.70	2.78
9	Franklin	4%	20,905	1,438	\$18,585,916	\$16,160,119.67	\$0	\$16,096,320	\$0	-\$670,031	\$1,886,067	75%	0.71	2.00
9	Perry	1%	3,877	267	\$3,350,833	\$2,978,053.48	\$0	\$2,885,806	\$0	-\$164,435	\$90,360	79%	0.68	1.82
9	Fulton	1%	2,716	187	\$2,429,786	\$1,747,475.90	\$0	\$1,721,121	\$0	-\$56,437	-\$373,975	81%	0.72	1.49
9	Juniata	0%	1,283	88	\$1,016,654	\$808,883.41	\$0	\$805,166	\$0	-\$15,388	-\$56,498	82%	0.69	1.69
6		42%	225,323	15,504	\$175,772,504	\$166,913,104	\$9,748,406	\$167,264,875	\$9,868,095	-\$7,234,280	\$13,128,978	85%	0.71	1.82
7		45%	240,313	16,535	\$190,977,203	\$204,960,347	\$12,726,282	\$136,673,369	\$12,860,363	-\$4,746,344	\$17,527,537	63%	0.71	1.86
9		14%	73,297	5,043	\$59,805,262	\$58,234,026	\$3,794,427	\$56,932,555	\$3,820,777	-\$2,470,648	\$9,096,069	79%	0.68	1.93



June 23, 2020

, Director

Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

Individual Rates Filing No 20-52

TOI Code: H15I Individual Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15I.001 - Hospital/Surgical/Medical Expense

Filing Type: Rate

Dear :

CAIC received an objection letter from the Department dated June 16, 2020. CAIC is providing the following in response to the objection letter:

- Q&A written response
- O&A exhibits
- Risk adjustment calculation workbook
- Trend leveraging calculation workbook
- Completeness and Redaction Justification Checklist
- Broker commission schedules
- Revised Rate Development workbook
- Revised PAAM Exhibits
- Revised URRT
- Revised Rates (PA and Federal Templates)
- Revised Memos Actuarial, Cover Letter

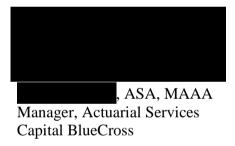
All changes are due to PID requests/questions and have been disclosed in the Q&A written response. Additionally, below is a summary of changes:

- Question 3: Update to Table 2 BEP risk adjustment
- Question 8: Change to trend
- Question 9: Table 5 morbidity added formula
- Question 10: Change to Table 5, Projected Index Rate, Market-Adjusted Index Rate, and Total Allowed Claims, Projected Incurred Risk Adjustment PMPM
- Question 11: Change to projected risk adjustment

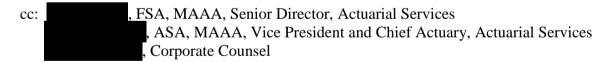
- Question 12: Correction to Change in Demographic factor
- Question 13: Change to induced demand change is to show formula only, values are the same
- Question 14: Correction to manual network adjustment
- Question 15: Change to risk adjustment fee amount
- Question 19: Correct formula in Exhibit L to include PCORTF. This flows to Table 10, taxes and fees
- Question 21: Change to admin fees to meet federal minimum LR
- Question 22: Change to projected loss ratio formula
- Question 23: Additional data added to Exhibit Q

If	you have any questions regarding	this	s filing, please c	all me at		(or via email at
		or (at			
().	Tha	ank you for you	assistanc	e in this matte	er.

Sincerely,



Enclosures



CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

Question and Answer Individual Rates Effective January 1, 2021

With this response, please find corresponding Q&A Exhibits in Ind_20-52_Initial_CAIC_PPO_Q&AExhibits1_Supporting_20200623.xlsx

Question 1. In the Rate/Rule Schedule tab, the Number of Policyholders Affected for this Program is listed as 76. Per the PA AM Exhibits, Table 10, cell V15, the total policyholders listed is 77. These numbers should be consistent, please update accordingly.

Answer 1. The Rate/Rule Schedule tab has been corrected to show 77.

Question 2. In the Cover Letter, the listed total for covered lives is 76 but the current total policyholders listed in the PA AM Exhibits, Table 10, cell V15, is 77. These numbers should be consistent, please update accordingly.

Answer 2. The cover letter has been corrected to show 77 lives.

Question 3. Per Table 2: Experience Period Claims and Premiums, please update the Estimated Risk Adjustment, in cell L36, to reflect the amount provided in the Department issued RATEE files.

Answer 3. Estimated risk adjustment has been updated to the amount provided by the Department.

Question 4. Per Table 3: Trend Components, the Prescription Drugs category weight has changed dramatically from 18.07% in 2020 to 54.25% in 2021. Please explain.

Answer 4. Table 3 shows the actual CAIC distribution. With only an average of 60 members in the BEP, claims are not credible as seen by the large jump in Prescription Drug claims from 2018 to 2019 BEPs. Please note that Table 3b is utilized for trend, using CAIC subsidiary, KHPC, data as the manual. Table 3b shows prescription drug weight of 18%.

Question 5. Please validate that the 2019 KHPC experience was used as the manual rate. If confirmed, please justify why 15,218 member months of KPHC is considered credible enough to use as the manual rate.

Answer 5. KHPC experience was used as the manual. Like CAIC, KHPC offers off-exchange plans. KHPC offers both a bronze and catastrophic plan (lowest AV plans). Both attributes deem KHPC the best indicator of CAIC experience. Making adjustments to another population that offers a wider range of plans on exchange would not provide better estimates.

Question 6. Regarding Trend:

- a. Is the data in Table 4 or 4b utilized in developing the proposed trend?
- b. Is the data in Table 4 or 4b raw unadjusted data or has it been normalized or otherwise adjusted? If the data has been adjusted, please provide an exhibit that quantitatively shows the unadjusted allowed monthly data for the 48 months. Also, include the following monthly data:
 - i. The average age factor;
 - ii. The average geographic factor;
 - iii. The average tobacco factor;
 - iv. The average benefit factor;
 - v. The normalized average PMPM (should match the allowed PMPMs in column L of Table 4b).

Answer 6.

- a. The data in Table 4/4b is not utilized to develop trend.
- b. The data in Table 4/4b is raw unadjusted data.

Question 7. Please provide support for not including any utilization trend in the Medical trend amounts.

Answer 7. Annually, the actuarial team meets with our Chief Medical Officer to discuss utilization trends by market segment based on provider conversations and emerging trends in the medical community. Based on those conversations, her best estimate is no change in utilization from 2019 to 2021. Please note this is pre-Covid-19, as Covid-19 factors will be applied separately.

Question 8. Please provide quantitative support for the 1.0% leveraging and 0.5% intensity adjustments utilized on the 'Exhibit E_Trend' tab.

Answer 8. Please see IND_20-52_Initial_CAIC_PPO_Leveraging_Supporting_20200623.xlsx, tab: LeveragingINDAllData. In order to determine the future impact of leveraging, including the impact of increasing cost sharing due to allowed costs rising, the exhibit shows a claim probability distribution with allowed amounts by range. The data is 2019 CBC ACA single risk pool population. The average AV in the Individual market is approximately 0.75. From the data, I can infer that a deductible (applying to all services) of \$2,159 is equal to 75% AV for this population. Using that deductible amount, I can measure incurred claims and member cost-sharing trend, given an allowed trend of 6.5%. Claims are trended in a database in order to move claims into the correct buckets. You can see that the total allowed amounts are increasing at 6.5% annually (columns P and Z). Given the deductible and allowed trend, incurred claims trend at 7.3%, member cost-share at 1.9% and leveraging is 7.3%-6.5% = 0.8%. The leveraging factor has been updated from 1.0% to 0.8% to match the calculation.

The intensity factor of 0.5% is being revised to 0% with this submission. While intensity of OP services continues to grow, that has been offset by reductions in IP services.

Question 9. In Table 5, Development of the Projected Index Rate, Market-Adjusted Index Rate, and Total Allowed Claims, cell C16 & D16, Change in Morbidity – All Other is hard coded as 1.01. Please confirm that the individual mandate being used is 1.01. Also, change the cell to read as the following formula, Change in Morbidity – All Other = 1.01 *Issuer Specific Morbidity Assumption.

Answer 9. I confirm the individual mandate being used is 1.01. Table 5, Change in Morbidity – All Other cell has been updated to show the requested formula.

Question 10. Per Table 5: Development of the Projected Index Rate, Market-Adjusted Index Rate, and Total Allowed Claims, Projected Incurred Risk Adjustment PMPM, please update the amount, as necessary. Please remember to update the URRT as well.

Answer 10. All amounts have been updated as necessary.

Question 11. Please provide quantitative development of the projected incurred risk adjustment of \$0.00 PMPM included in Table 5 of the PA Rate Template. Specifically, provide the necessary quantitative and qualitative support, as well as the source and any adjustments to the source information, for each item included in the risk adjustment calculation (i.e., carrier and statewide PLRS, IDF, GCF, ARF, AV, premium).

Answer 11. The projected risk adjustment PMPM has been updated to reflect 2019 risk adjustment amounts provided by the Department as the baseline. The baseline is then adjusted for changes in risk between 2019 and May 2020. Please see IND_20-52_Initial_CAIC_PPO_RiskCalc_Supporting_CONF_20200623.xlsx for the RA calculation and assumptions including all values requested above. Please note that the 2019 amounts do not exactly match the Department's values, but are reasonably close. These will be updated once CMS releases their final report.

The Summary tab contains the final projected incurred risk adjustment PMPM, highlighted in yellow.

Question 12. Please provide quantitative support for the 1.65 manual BEP demographic factor used in the development of the manual 'Change in Demographic' factor, separating out the demographic and geographic components.

Answer 12. 1.65 has been corrected to equal the average KHPC (manual) factor found in the corresponding filing, Exhibit N – Calibration. The factor is now 1.724. Because KHPC BEP and current population ages are similar, the current factor was used to represent CAIC's manual BEP.

Question 13. Per the Department's published guidance, the Benefit Richness factors in Table 10 Column L should be developed based upon the following formula: (Plan Pricing AV in column K * CSR Defunding Adjustment in column P)^2 - (Plan Pricing AV in column K * CSR Defunding Adjustment in column P) + 1.24. Further, the value developed by the quadratic formula must then be multiplied by a normalization constant such that the value in Cell L15 or

L16 balances back to 1.000. Please modify the cells in Column L to explicitly show the quadratic formula and normalizing constant to demonstrate compliance with our guidance.

Answer 13. The formula has been added to Table 10. The values are the same as originally filed.

Question 14. Please explain why the manual network adjustment is 1.0, as the manual rate utilizes an HMO network instead of a PPO network.

Answer 14. The manual network adjustment has been corrected to 1.01. CBC's PPO network is estimated to be 1% more costly than the corresponding HMO network due to out-of-network costs.

Question 15. Per Table 6: Retention:

- a. Please provide the proposed commission schedules for 2021.
- b. Using the proposed commission schedules, quantitatively show the development of the percent and PMPM amounts in cells C51 and D51.
- c. Using the 2019 SHCE in the Annual Statement, please quantitatively show the development of the Quality Improvements Initiatives percent and PMPM amount.
- d. Please update the risk adjustment user fee to \$0.25, per the 2021 Final Benefit Notice and Payment Parameters.

Answer 15.

- a. Please see IND 20-
- 52_Initial_CAIC_PPO_PPMABrokerInd_Supporting_CONF_20200623 and IND_20-52_Initial_CAIC_PPO_WBEBrokerInd_Supporting_CONF_20200623 for the unredacted commission schedules.
- b. The commission amounts for 2021 are the same as 2020, so financial line of business reports are used to determine the PMPM amount. \$3.68 on Exhibit H Retention is the actual CBC Individual broker fee paid Jan 2020-March 2020. \$3.68 is then calculated as a percent of premium using average premium PMPM calculated in Exhibit I Projected Loss Ratio. That premium is higher than that shown in Table 6 because it includes the CSR non-funding factor of 1.2 where applicable, while Table 6 does not. This causes slight differences in the calculated retention PMPMs (broker fee is \$3.44 in Table 6).
- c. According to MLR rebate rules, 0.4% is the maximum allowable Quality Improvement (QI) amount to include in the MLR rebate calculations without providing extensive documentation. For that reason, the same amount is used in pricing. But please note the 2019 SHCE shows a QI amount greater than 0.4%.
 - d. The risk adjustment fee amount has been updated to \$0.25.

Question 16. Please provide quantitative and qualitative support for the 0.66 factor applied to catastrophic plans used to determine the manual 'Change in Benefits' adjustment.

Answer 16. The catastrophic adjustment is the same as that approved in 2020. No additional calculations have been made in order to keep pricing as consistent as possible from year to year.

- **Question 17.** Please confirm that CAIC individual does not have any private reinsurance. If there is private reinsurance, please show where the private reinsurance is being accounted for in the PA AM Exhibits.
- **Answer 17.** I confirm that CAIC does not have any private reinsurance.
- **Question 18.** Please provide support for not applying an induced utilization adjustment to the experience period allowed claims due to a decrease in benefit mix as noted on 'Exhibit D_BenMix'.
- **Answer 18.** The changes in benefit mix are small enough that we did not deem an induced demand factor necessary. We believe induced demand changes to allowed claims in this market segment are negligible. Exhibit D Benefit Change shows the expected changes to incurred claims due to differences in cost sharing between the BEP and the projection period, which is used to develop the Paid-to-Allowed ratio in Exhibit G.
- **Question 19.** Please validate that the Patient-Centered Outcomes Research Trust Fund fee from the 'Exhibit H_Ret' tab flows through to the appropriate exhibits.
- **Answer 19.** Exhibit I Projected Loss Ratio has been corrected to display the same PCORTF amount found in Exhibit H. PCORTF was also missing from Exhibit L Rate Development, which feeds retention percentages to Table 10. This has been corrected.
- **Question 20.** The Federal Income Tax in "Exhibit H_Ret" is calculated as a subset of the Contingency amount (21% of the 2% Contingency). However, it is included in the rate development as an amount in addition to the 2% Contingency amount. Please provide an explanation as to why this approach is appropriate and does not double-count the impact of Federal Income Tax (i.e., 2.0% is stated as the Contingency amount in the actuarial memorandum but 2.42% is actually included into the rate development).
- **Answer 20.** Federal income tax is estimated using 2% contingency and included as an allowable retention item. While federal income tax is tied to UW gain/loss, and that amount can only be estimated by considering contingency pricing, it is its own retention line item separate from contingency.
- **Question 21.** Per Exhibit I_ProjLR, the projected Federal MLR is 72.6%. Please explain how this satisfies the 80% federal MLR standard.
- **Answer 21.** CAIC is unique in that it only offers a catastrophic plan. Due to the low premium, CBC's admin fee drives the loss ratio below 80%. In order to meet the federal MLR standard, the admin fee in Exhibit H has been revised to 70% of the amount initially filed.
- **Question 22.** Per Exhibit I_ProjLR, Quality Improvements is being subtracted from the denominator in calculating the federal MLR. Per my understanding, the federal MLR equation is (Incurred Claims + Quality Improvements) / (Premium Taxes & Fees). Please explain why it is appropriate to subtract Quality Improvements from the denominator instead of adding it to the numerator.

Answer 22. Exhibit I – Projected Loss Ratio has been corrected to the formula described above.

Question 23. Please update rows 18-38 of 'Exhibit Q_RegAnalysis' to also include total allowed claims, allowed claims for members with over \$500K in paid claims in 2019, paid claims for members with over \$500K in paid claims in 2019, average 2019 risk score, and average AV as used in the risk adjustment calculation (i.e., 0.60 for bronze plans, 0.70 for silver plans, etc.). This will provide us with additional detail to calculate proposed area factors as the current area factors are driven by the hard-coded adjustments in cells F8:F10.

Answer 23. Exhibit Q – Regional Analysis has been updated with the requested data. Please also refer to page 14 of the actuarial memorandum for a description of the target loss approach to changes in regional rating. This approach gradually aligns regional factors with cost, while minimizing disruption to the market.

Question 24. Please confirm that the reason for the capitation weight of 0.09% for the trend in the PA AM Exhibits is from using a combined trend weight across all Individual rate filings. Specifically, that the capitation is attributable to KHPC.

Answer 24. I confirm the above.

Question 25. Pennsylvania Actuarial Memorandum Exhibits, Reinsurance Tables: Please provide an excel exhibit showing all adjustments used to get the projected table from the experience table. Please explain the reasoning behind combining all three Capital companies when calculating the projected reinsurance impact.

Answer 25. The only adjustment applied from the experience table to the projected table is trend. Each claim is trended at 7% per year in a database so that the trended amount falls into the correct claims range. We use combined data to apply equally across all companies in order to develop rates in a market segment that differ in rate due to benefits, lessening consumer confusion. This also solves credibility issues with small issuers such as KHPC and CAIC.

Question 26. Please confirm that you have tested the rates in Table 11 of the PA AM Exhibits, PA Plan Design Summary and Rates Table, Federal Rates Template, and binder to ensure all rates are consistent.

Answer 26. I confirm that the exhibits above have been tested to ensure that rates are identical.

Question 27. Please provide an exhibit that quantitatively shows a comparison of the actual to projected claim cost PMPMs for calendar years 2016-2019, as applicable.

Answer 27. Please see Q&A Exhibit 1 for the requested data.

Question 28. Please provide an exhibit showing the actual experience for calendar years 2015-2019 and the projection for 2020 and 2021 for the following categories: Member Months, Total Administrative Expenses, Total Incurred Claims, Total Premium, Total Actual Paid Taxes and Fees, Profit, Annual Underwriting Gain/Loss and Underwriting Gain/Loss PMPY. Also, show

how the financial gains and losses reconciles with the Annual Financial Statements for those periods.

Answer 28. Please see Q&A Exhibit 2 for the requested data.

Capital Advantage Insurance Company Individual Rates Q&A Exhibit 1 Projected vs. Actual

	Paid		Risk Adj	ustment	Exhange U	Jser Fees	Market Adjusted Paid	
Year	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual
2015	\$358.32		-\$0.08		\$6.77		\$365.17	
2016	\$349.49	\$41.45	-\$0.21	-\$325.42	\$6.65	\$0.00	\$356.35	\$366.87
2017	\$516.23	\$455.50	\$0.13	-\$312.61	\$0.00	\$0.00	\$516.10	\$768.11
2018	\$660.32	\$669.57	\$28.09	\$45.34	\$0.00	\$0.00	\$632.23	\$624.23
2019	\$154.42	\$165.79	-\$191.67	-\$37.29	\$0.00	\$0.00	\$346.09	\$203.09

Capital Advantage Insurance Company Individual Rates Q&A Exhibit 2 Financial History and Projection

Year	Member Months	Total Premium	Total Incurred	Total Admin	Total Taxes & Fees	Total Profit	Annual Underwriting gain/loss	Annual Underwriting gain/loss PMPY
2015	-	\$3,389,470	-\$1,909,150	\$31,590	\$1,890,136	\$3,376,894	\$3,376,894	
2016	161	\$35,848	-\$94,650	\$46,861	\$20,816	\$62,821	\$62,821	\$4,682.31
2017	1,826	\$1,045,474	\$2,221,781	\$76,820	\$152,711	-\$1,405,838	-\$1,405,838	-\$9,238.80
2018	2,829	\$2,337,814	-\$130,051	\$458,084	\$93,040	\$1,916,741	\$1,916,741	\$8,130.40
2019	724	\$255,736	\$47,829	\$146,380	\$5,896	\$55,631	\$55,631	\$922.06
Projected 2020	800	\$148,882	\$23,641	\$38,728	\$9,970	\$76,543	\$76,543	\$1,148.84
Projected 2021	912	\$195,173	\$151,332	\$34,804	\$5,134	\$3,903	\$3,903	\$51.36



July 20, 2020

, Director

Bureau of Life, Accident and Health Insurance Office of Insurance Product Regulation and Administration Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Capital Advantage Insurance Company

Individual Rates Filing No 20-52

TOI Code: H15I Individual Health – Hospital/Surgical/Medical Expense

Sub-TOI Code: H15I.001 - Hospital/Surgical/Medical Expense

Filing Type: Rate

Dear

CAIC received an objection letter from the Department dated July 7, 2020. CAIC is providing the following in response to the objection letter:

- Q&A written response
- Revised risk adjustment calculation workbook
- Revised Rate Development workbook
- Revised PAAM Exhibits
- Revised URRT
- Revised Rates (PA and Federal Templates)
- Revised Memos Actuarial, Cover Letter
- Rate Change Summary (Attachment 1)
- Public Filing

All changes are due to PID requests/questions and have been disclosed in the Q&A written response. Additionally, below is a summary of changes:

- Question 1: The COVID Factor is applied to Table 5, cells C16 and D16, and reflects the issuer's morbidity assumption * Individual Adjustment (individual market only) * COVID factor.
- Question 2: Update to Table 2 BEP risk adjustment
- Question 3: Update to Table 5 Projected Incurred Risk Adjustment PMPM
- Question 4: Correction to Exhibit E Trend. Impacts Table 5.
- Question 11: Correction to URRT, Worksheet 2 Projected Reinsurance PMPM

If you have any questions regarding this filing, please call me at a contract (or via email	il at
or at	
(Thank you for your assistance in this matter.	
· · · · · · · · · · · · · · · · · · ·	
Sincerely,	
·	
, ASA, MAAA	
Manager, Actuarial Services	
Capital BlueCross	
Enclosures	
cc: , FSA, MAAA, Senior Director, Actuarial Services	
, ASA, MAAA, Vice President and Chief Actuary, Actuarial Services	
, Corporate Counsel	

CAPITAL ADVANTAGE INSURANCE COMPANY, INC.

Question and Answer Individual Rates Effective January 1, 2021

Question 1. On July 13th, the Department will communicate our guidance based upon updated survey information from the issuers on their best estimate of the COVID-19 impact on 2021 rates. Responses to the round two questions are due on July 16th. Please be sure that all documents in SERFF, after that date, reflect the impact of COVID 19 and are consistent with the Department's July 13th guidance.

Answer 1. The documents in SERFF reflect the impact of COVID-19 and are consistent with the Department's July 13th guidance.

Question 2. Please update the 2019 experience period risk adjustment amount, in Table 2, to reflect the Department calculated revised risk adjustment transfer amount sent to your company on June 30th, 2020, or the final CMS transfer amount published on or before July 16th, if it differs from the Department calculation.

Answer 2. Table 2 BEP risk adjustment is updated to reflect the Department's calculated revised risk adjustment transfer amount sent on June 30, 2020.

Question 3. If the projected risk adjustment transfer amount in Table 5 will be modified, due to the June 30th revisions, or the final CMS transfer amount published on or before July 16th, if it differs from the Department calculation, please provide narrative and detailed supporting data to justify the proposed changes.

Answer 3. Projected risk adjustment in Table 5 has been modified to reflect the June 30th revisions. Please see Ind_20-

52_Revised_CAIC_PPO_RiskCalc_Supporting_CONF_20200720.xls. The calculation is the same as that submitted in June with changes only for the revised statewide average PLRS. Additionally, the "Comparison" tab shows the change to projected RA in comparison to the change in 2019 amounts provided by the Department. The change in projection is consistent with the change in 2019 results.

Question 4. As a follow-up to question 8, it was indicated that the trend assumptions have been adjusted with the updated submission to reflect updated leveraging and intensity factor assumptions. However, it seems the trend assumptions in the updated filing are consistent with the initial filing. Please reconcile.

Answer 4. With this submission, trend has been corrected to reflect updated leveraging and intensity factors.

Question 5. As a follow-up to question 11, please provide support for the following assumptions:

- a. The 1.000 adjustment to the statewide average premium
- b. The values listed as "201905 CBC Estimates", the support for these values should include the following:
 - i. Source of the data used
 - ii. The time-frame of the data used (e.g., 202001 202005 data)
 - iii. The development of any completion factors which were applied if a full year of data was not utilized
 - iv. Any adjustments which were applied to reflect any decrease in utilization which has occurred in 2020 as a result of COVID-19
 - v. Any other adjustments which were applied to change the calculation from a 2020 estimate to a 2021 estimate

Answer 5.

- a. 0.94 is the approximate impact of reinsurance to Individual premiums in 2021, projected in II.b. Reins Table Proj.
- b. Documentation of 202005 CBC Estimates is included on the "Documentation" tab of Ind_20-52_Revised_CAIC_PPO_RiskCalc_Supporting_CONF_20200720.
 - i. CBC collects and tracks member risk score information using the HHS risk model. This is referred to as Care Modeler data in the documentation.
 - ii. Timeframe used: 202001-202005
 - iii. Completion factors are developed by comparing PLRS as of 201905 to final PLRS as of 201912, but final PLRS derivation does vary by company/market. Actual PLRS as of 201905, factor applied, and notes are found on the "PLRSCompletion" tab.
 - iv. No utilization adjustments are made for COVID-19.
 - v. The only adjustment to move from 2020 to 2021 is noted in a. above statewide average premium is adjusted for reinsurance.

Question 6. As a follow-up to question 12, please provide quantitative support for the 1.724 manual BEP demographic factor, as this factor is not found nor developed within the 'Exhibit N Calibration' tab.

Answer 6. 1.724 is KHPC's age calibration factor. This is found in filing CABC-132354935, Exhibit N – Calibration. Because KHPC BEP and KHPC current population ages are similar, the current factor was used to represent CAIC's manual BEP (KHPC experience).

Question 7. As a follow-up to question 14, please provide the numerical development to support the assumption that the PPO network is expected to be 1% more costly than the HMO network.

Answer 7. We pulled 2019 data across all CBC market segments and found that 0.6% of claims are out-of-network (OON). An HMO will either eliminate insurer paid amount for those claims or drive claims in network (INN) at an approximate contracted discount of 50%. So the elimination or movement of OON claims in INN is worth 0.3% to 0.6%. The remainder of the

savings is attributable to tighter PCP care management in HMOs versus PPOs. We did not pull data comparing HMO and PPO claim PMPMs, as CBC has a small HMO population, making a credible severity-weighted analysis very difficult.

Question 8. Per Q&A Exhibit 2, Financial History and Projection, the Total Incurred for years: 2015, 2016, and 2018 are negative. Please explain why the Total Incurred is negative for those respective years.

Answer 8. The Financial History and Projection comes directly from CAIC's Supplemental Health Care Exhibits. CAIC holds very small membership so prior year restatements of incurred claims produced negative incurred amounts in 2015, 2016 and 2018.

Question 9. Please confirm that you have tested to ensure that the rates in Table 11 of the Actuarial Memorandum Exhibits, PA Plan Design Summary and Rate Tables, and Federal Rates Template are identical.

Answer 9. I confirm that I have tested to ensure that the rates in Table 11 of the Actuarial Memorandum Exhibits, PA Plan Design Summary and Rate Tables, and Federal Rates Template are identical.

Question 10. Please ensure that the 7/16/20 versions of the following items are posted in SERFF with your July 16th response to this data call:

- a. Cover letter identifying all changes made and the reason for the change. Also, show the revised rate change
- b. PA Actuarial Memorandum
- c. PA Actuarial Memorandum Exhibits
- d. Department's Plan Design Summary and Rate Template Exhibits (please ensure that the rate template by county is populated with only numeric values no "NA")
- e. URRT
- f. Federal Rate Template
- g. Part III: Actuarial Memorandum
- h. Updated Rate Change Request Summary (Attachment 1)
- i. Public filing PDF with limited redactions as previously directed in the Guidance (includes all correspondence and supporting exhibits subsequent to the initial submission, in addition to all the above items).

Answer 10.

- 1. The following is included with this data call as of 7/16/2020:
 - a. Cover letter identifying all changes made, the reason for the change, and revised rate change.
 - b. PA Actuarial Memorandum
 - c. PA Actuarial Memorandum Exhibits
 - d. Department's Plan Design Summary and Rate Template Exhibits (rate template by county is populated with only numeric values no "NA")
 - e. URRT

- f. Federal Rate Template
- g. Part III: Actuarial Memorandum
- h. Updated Rate Change Request Summary (Attachment 1)
- i. Public filing PDF with limited redactions as previously directed in the Guidance (includes all correspondence and supporting exhibits subsequent to the initial submission, in addition to all the above items).

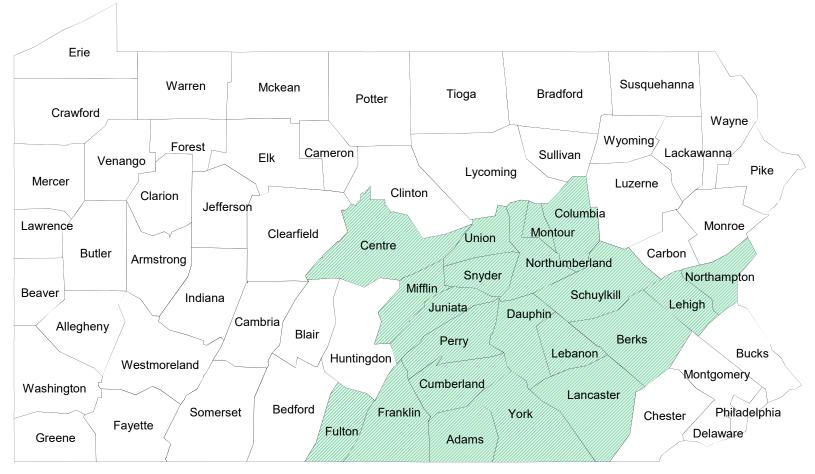
Question 11: Please update the projected reinsurance amounts in URRT Worksheet 2.

Answer 11: With this submission, URRT Worksheet 2 projected reinsurance amounts are corrected to be consistent with Table 5.

2020 Service Area

Issuer: 82795

Market: Individual



Key (modify as needed)

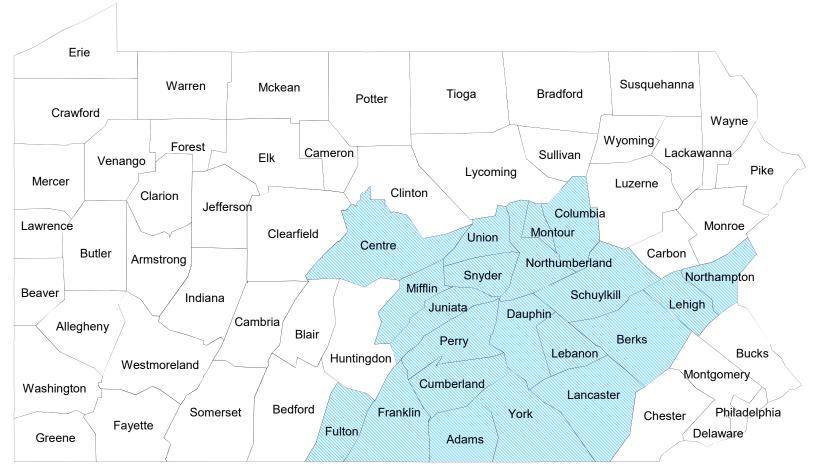
: 2020 on-exchange service area

: 2020 off-exchange only service area

2021 Service Area

Issuer: 82795

Market: Individual



Key (modify as needed)

: 2021 on-exchange service area

: 2021 off-exchange only service area