SERFF Tracking #: HGHM-130540988 State Tracking #: HGHM-130540988 Company Tracking #: 1A-DP-16-HCC

State: Pennsylvania Filing Company: Highmark Choice Company

TOI/Sub-TOI: H15I Individual Health - Hospital/Surgical/Medical Expense/H15I.001 Health - Hospital/Surgical/Medical Expense

**Product Name:** 1A-DP-16-HCC

**Project Name/Number:** 1A-DP-16-HCC/1A-DP-16-HCC

# Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		1A-DP-16-HCC Rates		New		HCC Off Exchange 2017 2016-05-11.pdf, HCC Off Exchange 2017 2016-05-11.xls, 1A-DP-16-HCC Plan Design Summary and Rate Pages v2.pdf, 1A- DP-16-HCC Plan Design Summary and Rate Pages v2.xlsx,

SERFF Tracking #: HGHM-130540988 State Tracking #: HGHM-130540988 Company Tracking #: 1A-DP-16-HCC

State: Pennsylvania Filing Company: Highmark Choice Company

TOI/Sub-TOI: H15I Individual Health - Hospital/Surgical/Medical Expense/H15I.001 Health - Hospital/Surgical/Medical Expense

**Product Name:** 1A-DP-16-HCC

Project Name/Number: 1A-DP-16-HCC/1A-DP-16-HCC

Attachment HCC Off Exchange 2017 2016-05-11.xls is not a PDF document and cannot be reproduced here.

Attachment 1A-DP-16-HCC Plan Design Summary and Rate Pages v2.xlsx is not a PDF document and cannot be reproduced here.

If	f you are not community rating state, s	lect Family Option under Age and fill in all select 0-20 under Age and provide an Indiv			
		cco User, you must give a rate for Tobacc	o Use and Non-Tobacco Use.		
HIOS Issuer ID*		eet button, or Ctrl + Shift + H. All plans mu			
	23-1294723 01/01/2017				
Rate Expiration Date*	12/31/2017				
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Individual Tobacco Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non-Tobacco or No Preference enrollee on a plan	Required: Enter the rate of an Individual tobacco enrollee on a plan
38949PA0070001	Rating Area 1	Tobacco User/Non-Tobacco User	0-20	282.73	282.73
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	21	445.25	456.38
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	22	445.25	456.38
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	23	445.25	456.38
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	24	445.25	456.38
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	25	447.03	458.21
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	26	455.94	467.34
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	27	466.62	478.29
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	28	483.99	496.09
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	29	498.23	510.69
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	30	505.36	517.99
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	31	516.04	528.94
		Tobacco User/Non-Tobacco User	32	526.73	539.90
		Tobacco User/Non-Tobacco User	33	533.41	546.75
	· ·	Tobacco User/Non-Tobacco User	34	540.53	554.04
		Tobacco User/Non-Tobacco User	35	544.10	557.70
	· ·	Tobacco User/Non-Tobacco User	36	547.66	561.35
	· ·	Tobacco User/Non-Tobacco User  Tobacco User/Non-Tobacco User	37	551.22 554.78	565.00 568.65
	· ·	Tobacco User/Non-Tobacco User	38	561.91	575.96
		Tobacco User/Non-Tobacco User	39	569.03	625.93
	· ·	Tobacco User/Non-Tobacco User	40	579.72	640.59
		Tobacco User/Non-Tobacco User	41	589.96	656.04
38949PA0070001 R		Tobacco User/Non-Tobacco User	42	604.20	677.31
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	43	622.01	704.12
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	45	642.94	736.17
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	46	667.88	774.74
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	47	695.93	819.11
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	48	727.98	870.66
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	49	759.60	924.43
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	50	795.22	974.14
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	51	830.39	1017.23
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	52	869.13	1064.68
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	53	908.31	1112.68
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	54	950.61	1164.50
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	55	992.91	1216.31
38949PA0070001 R	Rating Area 1	Tobacco User/Non-Tobacco User	56	1038.77	1272.49
		Tobacco User/Non-Tobacco User	57	1085.07	1329.21
	· ·	Tobacco User/Non-Tobacco User	58	1134.50	1389.76
		Tobacco User/Non-Tobacco User	59	1158.99	1419.76
		Tobacco User/Non-Tobacco User	60	1208.41	1480.30
		Tobacco User/Non-Tobacco User  Tobacco User/Non-Tobacco User	61	1251.15	1532.66
		Tobacco User/Non-Tobacco User	62	1314.38	1610.12
		Tobacco User/Non-Tobacco User	63	1335.75	1636.29
		Tobacco User/Non-Tobacco User	64	1335.75	1636.29
	Rating Area 2	Tobacco User/Non-Tobacco User	65 and over	282.73	282.73
	-	Tobacco User/Non-Tobacco User	0-20	445.25	456.38
		Tobacco User/Non-Tobacco User	21	445.25	456.38
		Tobacco User/Non-Tobacco User	22	445.25	456.38
38949PA0070001 R	Rating Area 2	Tobacco User/Non-Tobacco User	23	445.25	456.38
38949PA0070001 R	Rating Area 2	Tobacco User/Non-Tobacco User	25	447.03	458.21
38949PA0070001 R	Rating Area 2	Tobacco User/Non-Tobacco User	26	455.94	467.34
38949PA0070001 R	Rating Area 2	Tobacco User/Non-Tobacco User	27	466.62	478.29
38949PA0070001 R	Rating Area 2	Tobacco User/Non-Tobacco User	28	483.99	496.09
38949PA0070001 R	Rating Area 2	Tobacco User/Non-Tobacco User	29	498.23	510.69

Martenerial   Martenerial   Means and Martenerial   Mart	38949PA0070001					
Martin		Rating Area 2	Tobacco User/Non-Tobacco User	30	505.36	517.99
SAMPA PART   SAM	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	31	516.04	528.94
September   Sept	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User		526.73	539.90
Sept   Marco	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User			546.75
Section   Process   Proc		-		33		
Separation   Sep		-		34		
March Conference   March Confe	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	35	544.10	557.70
Marca (1988)   Marca (1989)   Marc	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	36	547.66	561.35
Seminarrow   Sem	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	37	551.22	565.00
Semanticological   Semanticolo	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User		554.78	568.65
Profession   Parigness   Par	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User		561.91	575.96
March Control   Parts Assert   Process Destroy Control		-		39		
September   Sept		-		40		
Section	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	41	579.72	640.59
March Record   March Assert   Transport Development Process Development Process Development   March Record Development   March	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	42	589.96	656.04
March Control   Natio Anna   Prince   March Control Prince   March Control	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	43	604.20	677.31
Semanticontrols   Semanticontrols   Semanticontrols   Semanticontrols   Semanticontrols   Semanticontrols   Semanticontrol	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	44	622.01	704.12
Section   Sect	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User		642 94	736.17
March Man David	38040PA0070001	, and the second		45		
March Port 2		-		46		
September   Sept	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	47	695.93	819.11
Second Accordance   Seco	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	48	727.98	870.66
	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	49	759.60	924.43
Separation   Sep	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	50	795.22	974.14
Design Prince   Party Prince   Textors (benther Tolesco Let   0.0   0.	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User			1017.23
Section   Pacing   Association   Pacing   A		-		51		
		-		52		
Section   Sect	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	53	908.31	1112.68
Selection   Sele	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	54	950.61	1164.50
Seeler Aud (1900)   Rating Ave 2   Tobosco User Nov Tobasco User   52   1195 07   1920 07	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	55	992.91	1216.31
SeasePACCOTOCI   Partra Area 2   Tobusco Learnina Totacon Liber   10   10   10   10   10   10   10   1	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	56	1038.77	1272.49
Belling Pers 2   Totacco User/Net-Totacco User   59   1154-00   1281-01	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User			1329.21
Separation   Rating Area   Totacco UserNon-Totacco User   Separation	38949PA0070001	-	Tohacco User/Non-Tohacco User		1134 50	1389 76
		-		58		
100   120	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	59		1419.76
Selegi PACOTOCI   Rating Avea 2   Tolasco UserNon-Tolasco User   Selegi PACOTOCI	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	60	1208.41	1480.30
Septem-ACCTOCO   Rating Aleas 2   Tologood User-New Tradecood User   03   1511-33   1610-101	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	61	1251.15	1532.66
Selegie-Accordoor    Railing Avea 2   Techescos Usere/Non-Tichences Usere   Ga   1314.30   1610.15	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User	62	1279.20	1567.02
1964   1987   1988	38949PA0070001	Rating Area 2	Tobacco User/Non-Tobacco User		1314.38	1610.12
Selegif ACOTION   Rating Area 2   Telescon User/Non-Tolancon User   10.50 and over   10.50.75   10.50.20	38949PA0070001	Rating Area 2	Tohacco User/Non-Tohacco User		1335.75	1636 29
September   Sept		ramig / noa 2	1000000 0001/11011 1000000 0001			
SapisphApp070001   Rating Area 4   Tobacco UserNon-Tobacco User   21		Dating Area 2	Tabassa Hass/New Tabassa Hass	64		
Septim   Proposition   Rating Area 4   Totacco User/Non-Totacco User   22   445.25   456.38					1335.75	1636.29
3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 23 445.25 455.38 3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 25 447.03 455.38 3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 25 455.38 455.38 455.38 3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 25 455.39 455.38 3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 25 455.39 455.38 3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 25 455.39 455.38 3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 25 455.39 455.30 455.30 3848PAC070001 Raing Area 4 Tobacco User/Non-Tobacco User 25 455.39 455.30 455.3				65 and over	1335.75	
S8948PA0070001   Raing Area 4   Tobacco User/Non-Tobacco User   24   445.25   456.38	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over 0-20	1335.75 282.73	1636.29
88848PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         24         445.28         456.38           38948PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         26         447.03         469.21           38948PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         26         455.94         467.34           38948PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         27         466.82         483.99         490.00           38948PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         28         483.99         490.00           38948PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         30         508.38         517.06           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         31         516.04         523.94           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         32         506.73         530.00           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         33         533.41         546.75           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         35         554.41         557.70           38949PA0070001         <	38949PA0070001 38949PA0070001	Rating Area 4 Rating Area 4	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	65 and over 0-20 21	1335.75 282.73 445.25	1636.29 282.73
88949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         26         447.00         458.21           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         28         455.94         467.34           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         27         466.62         478.23           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         28         483.99         486.00           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         30         506.36         517.99           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         30         506.36         517.99           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         32         526.73         538.35           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         33         533.41         547.75           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         33         533.41         547.75           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         36         544.10         557.70           38949PA0070001         Rating Area 4	38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4 Rating Area 4 Rating Area 4	Tobacco User/Non-Tobacco User  Tobacco User/Non-Tobacco User  Tobacco User/Non-Tobacco User	65 and over 0-20 21 22	1335.75 282.73 445.25 445.25	1636.29 282.73 456.38
September   Sept	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4 Rating Area 4 Rating Area 4 Rating Area 4	Tobacco User/Non-Tobacco User  Tobacco User/Non-Tobacco User  Tobacco User/Non-Tobacco User  Tobacco User/Non-Tobacco User	65 and over 0-20 21 22 23	1335.75 282.73 445.25 445.25 445.25	1636.29 282.73 456.38 456.38
38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 27 466.62 478.25 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 28 483.99 486.00 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 30 505.36 517.96 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 31 516.04 528.94 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 32 526.73 538.00 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 32 526.73 538.00 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 33 53.41 546.75 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 33 544.10 567.76 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 35 544.10 567.76 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 35 544.10 567.76 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 35 544.10 567.76 567.00 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 35 544.10 567.76 567.00 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 35 544.10 567.76 567.00 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 36 547.66 561.36 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.68 567.80 569.90 565.78 568.68 567.80 569.90 565.9	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over 0-20 21 22 23 24	1335.75 282.73 445.25 445.25 445.25 445.25	1636.29 282.73 456.38 456.38 456.38
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 28 483.99 486.06 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 30 505.36 517.99 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 30 505.36 517.99 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 31 516.04 528.94 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 32 526.73 538.30 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 33 534.11 546.75 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 33 554.04 540.55 564.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 35 547.66 565.03 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 36 547.66 565.03 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.03 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.76 565.03 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.05 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.05 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.05 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.05 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.05 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.72 640.55 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 568.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 655.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 655.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 665.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 667.86 77.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 667.86 77.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 667.86 77.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 667.86 77.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 667.86 77.32 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over 0-20 21 22 23 24	1335.75 282.73 445.25 445.25 445.25 445.25 447.03	1636.29 282.73 456.38 456.38 456.38 456.38
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 30 505.36 517.98 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 31 516.04 528.94 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 32 566.73 538.90 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 33 563.41 546.75 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 33 563.41 546.75 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 34 540.53 554.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 35 544.10 567.76 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 36 547.66 661.36 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.00 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.68 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 579.92 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 579.92 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 579.92 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 579.92 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 560.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.55 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.55 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.55 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 62 589.96 660.40 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 64.94 77.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 64.94 77.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 77.47 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 77 695.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 49 67 67 60 38949PA0070001 Rating Area	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over 0-20 21 22 23 24 25	1335.75 282.73 445.25 445.25 445.25 447.03	1636.29 282.73 456.38 456.38 456.38
38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 30 505.36 517.98 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 31 516.04 528.94 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 32 526.73 539.90 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 33 533.41 546.76 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 34 540.53 554.04 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 35 544.10 557.70 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 36 547.66 561.35 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.00 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.65 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 39 561.91 576.96 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 39 561.91 576.96 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 40 589.03 625.93 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.58 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 42 589.96 666.04 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 44 662.94 736.17 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 44 662.94 736.17 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 44 662.94 736.17 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 44 662.94 736.17 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Raing Area 4 Tobacco User/Non-Tobacco User 47 685.93 819.11	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	21 22 23 24 25 26	1335.75 282.73 445.25 445.25 445.25 445.25 447.03	1636.29 282.73 456.38 456.38 456.38 456.38
88949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         30         505.38         517.98           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         31         516.04         528.94           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         32         526.73         539.90           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         33         533.41         546.76           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         34         540.53         564.04           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         35         544.10         567.70           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         36         547.68         561.35           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         37         551.22         565.00           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         38         561.91         575.96           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         39         561.91         575.96           38949PA0070001         Rating Area 4	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62	1636.29 282.73 456.38 456.38 456.38 456.38 458.21 467.34
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 31 516.04 528.94 528	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28	1335.75 282.73 445.25 445.25 445.25 447.03 455.94 466.62 483.99	1636.29 282.73 456.38 456.38 456.38 456.38 458.21 467.34
38949PA0070001 Raing Area 4 Tobacco User 32 526.73 539.90 38949PA0070001 Raing Area 4 Tobacco User 33 533.41 546.78 38949PA0070001 Raing Area 4 Tobacco User 34 540.53 554.04 38949PA0070001 Raing Area 4 Tobacco User 35 544.10 557.70 38949PA0070001 Raing Area 4 Tobacco User 36 544.10 557.70 38949PA0070001 Raing Area 4 Tobacco User 36 547.66 561.38 38949PA0070001 Raing Area 4 Tobacco User 37 551.22 565.00 38949PA0070001 Raing Area 4 Tobacco User 37 551.22 565.00 38949PA0070001 Raing Area 4 Tobacco User 38949PA0070001 Raing Are	38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001 38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	25 26 27 28 29	1335.75 282.73 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 33 533.41 546.75 554.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 35 544.10 557.70 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 35 544.10 557.70 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 36 547.66 561.35 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.00 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.65 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.96 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.58 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 666.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 666.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.91 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.91 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.91 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 777.88 870.66 870.80 870.60 870.80 870.80 870.60 870.80 870.60 870.80 870.60 870.80 870.60 870.80 870	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	21 22 23 24 25 26 27 28 29 30	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36	1636.29 282.73 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 35 544.10 557.70 557.00 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 36 544.10 557.70 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.00 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.96 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.58 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 77.98 870.60 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 77.98 870.60 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 77.98 870.60 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 77.98 870.60 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 49 77.98 870.60 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 49 77.98	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	21 22 23 24 25 26 27 28 29 30	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 35 544.10 557.70 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 36 547.66 561.35 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.00 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.65 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.96 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.55 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 49 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 49 772.78 819.01 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 49 772.78 8	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	25 26 27 28 29 30 31	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73	1636.29 282.73 456.38 456.38 456.38 456.38 456.34 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 36 547.66 561.35 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.00 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 564.78 568.65 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.96 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.55 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 666.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	21 22 23 24 25 26 27 28 29 30 31 32	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94
38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         36         547.66         561.35           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         37         551.22         565.00           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         38         554.78         568.65           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         39         561.91         575.96           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         40         569.03         625.93           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         41         579.72         640.59           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         42         589.96         656.04           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         43         604.20         677.31           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         44         622.01         704.12           38949PA0070001         Rating Area 4         Tobacco User/Non-Tobacco User         45         642.94         736.17           38949PA0070001         Rating Area 4	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32	1335.75 282.73 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41	1636.29 282.73 456.38 456.38 456.38 456.38 456.34 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 37 551.22 565.00 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.65 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.59 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 62.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 38 554.78 568.65 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.58 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 727.98 870.66	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 39 561.91 575.96 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.59 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 40 569.03 625.93 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.59 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.34 476.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 41 579.72 640.59 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 42 589.96 656.04 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 43 604.20 677.31 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 44 622.01 704.12 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 45 642.94 736.17 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 46 667.88 774.74 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47 695.93 819.11 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65 575.96
38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       42       589.96       656.04         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       43       604.20       677.31         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       44       622.01       704.12         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       45       642.94       736.17         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       46       667.88       774.74         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       47       695.93       819.11         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       48       727.98       870.66         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       48       759.60       924.43	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65
38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       43       604.20       677.31         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       44       622.01       704.12         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       45       642.94       736.17         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       46       667.88       774.74         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       47       695.93       819.11         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       48       727.98       870.66         38949PA0070001       Rating Area 4       Tobacco User/Non-Tobacco User       48       759.60       924.43	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40	1335.75 282.73 445.25 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65 575.96
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  43 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  45 46 46 47 47 48 48 48 49PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  48 48 48 48 48 48 48 48 48 48 48 48 48	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41	1335.75 282.73 445.25 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.75 456.75 456.75 456.35
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  45 642.94 736.17  46 667.88 774.74  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  47 695.93 819.11  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  48 727.98 870.66  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03 579.72 589.96	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.75 456.75 456.75 456.35
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  Rating Area 4 Tobacco User/Non-Tobacco User  46 667.88 774.74  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  47 695.93 819.11  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  48 727.98 870.66	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03 579.72 589.96 604.20	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 456.39 456.39 456.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65 575.96 625.93 640.59
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  47 695.93 819.11  727.98 870.66  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User  759.60 924.43	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41  42	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03 579.72 589.96 604.20 622.01	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65 575.96 625.93 640.59 656.04 677.31
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 47  38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 759 60 924 43	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41  42  43	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03 579.72 589.96 604.20 622.01	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 456.39 456.39 456.39 456.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65 575.96 625.93 640.59
38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User 48 727.98 870.66 38949PA0070001 Rating Area 4 Tobacco User/Non-Tobacco User	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41  42  43	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03 579.72 589.96 604.20 622.01 642.94	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65 575.96 625.93 640.59 656.04 677.31
38949PA0070001 Rating Area 4 Tohacco User/Non-Tohacco User 759.60 924.43	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41  42  43  44  45	1335.75 282.73 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03 579.72 589.96 604.20 622.01 642.94	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 458.21 467.34 478.29 496.09 510.69 517.99 528.94 539.90 546.75 554.04 557.70 561.35 565.00 568.65 575.96 625.93 640.59 656.04 677.31 704.12
Sos49FA0070001 Rating Area 4 Tobacco Oser/Non-1 obacco Oser 49 759.00 924.45	38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	65 and over  0-20  21  22  23  24  25  26  27  28  29  30  31  32  33  34  35  36  37  38  39  40  41  42  43  44  45	1335.75 282.73 445.25 445.25 445.25 445.25 445.25 447.03 455.94 466.62 483.99 498.23 505.36 516.04 526.73 533.41 540.53 544.10 547.66 551.22 554.78 561.91 569.03 579.72 589.96 604.20 622.01 642.94 667.88	1636.29 282.73 456.38 456.38 456.38 456.38 456.38 456.38 456.39 456.39 456.39 456.39 456.39 456.39 456.39 456.35 4

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38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	50	795.22	974.14
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	51	830.39	1017.23
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	52	869.13	1064.68
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User		908.31	1112.68
38949PA0070001		Tobacco User/Non-Tobacco User	53	950.61	1164.50
	Rating Area 4		54		
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	55	992.91	1216.31
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	56	1038.77	1272.49
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	57	1085.07	1329.21
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	58	1134.50	1389.76
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User		1158.99	1419.76
	_		59	1208.41	
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	60		1480.30
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	61	1251.15	1532.66
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	62	1279.20	1567.02
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	63	1314.38	1610.12
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User	64	1335.75	1636.29
38949PA0070001	Rating Area 4	Tobacco User/Non-Tobacco User		1335.75	1636.29
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	65 and over	282.73	282.73
	-		0-20		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	21	445.25	456.38
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	22	445.25	456.38
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	23	445.25	456.38
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	24	445.25	456.38
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User		447.03	458.21
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	25	455.04	467.34
			26		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	27	466.62	478.29
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	28	483.99	496.09
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	29	498.23	510.69
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	30	505.36	517.99
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User		516.04	528.94
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	31	526.73	539.90
			32		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	33	533.41	546.75
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	34	540.53	554.04
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	35	544.10	557.70
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	36	547.66	561.35
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User		551.22	565.00
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	37	554.78	568.65
	_		38		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	39		575.96
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	40	569.03	625.93
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	41	579.72	640.59
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	42	589.96	656.04
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	43	604.20	677.31
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User		622.01	704.12
	_		44		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	45		736.17
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	46	667.88	774.74
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	47	695.93	819.11
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	48	727.98	870.66
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User		759.60	924.43
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	49	795 22	974.14
			50		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	51	830.39	1017.23
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	52	869.13	1064.68
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	53	908.31	1112.68
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	54	950.61	1164.50
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	55	992 91	1216.31
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User		1038 77	1272.49
38949PA0070001			56	1085.07	1329.21
	Rating Area 5	Tobacco User/Non-Tobacco User	57		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	58	1134.50	1389.76
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	59	1158.99	1419.76
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	60	1208.41	1480.30
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	61	1251.15	1532.66
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User		1279.20	1567.02
38949PA0070001	Rating Area 5		62	1314 38	1610.12
		Tobacco User/Non-Tobacco User	63		
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	64		1636.29
38949PA0070001	Rating Area 5	Tobacco User/Non-Tobacco User	65 and over	1335.75	1636.29
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	0-20	303.14	303.14
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	21	477.38	489.31
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User		477.38	489.31
38949PA0070001	Rating Area 6		22	477 38	489.31
300491 A0070001	Nating Area 0	Tobacco User/Non-Tobacco User	23	477.38	489.31

38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User		477.38	489.31
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	24	479.29	491.27
		Tobacco User/Non-Tobacco User	25	488.84	
38949PA0070001	Rating Area 6		26		501.06
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	27	500.29	512.80
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	28	518.91	531.88
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	29	534.19	547.54
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	30	541.83	555.38
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	31	553.28	567.11
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	32	564.74	578.86
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	33	571.90	586.20
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	34	579.54	594.03
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User		583.36	597.94
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	35	587.18	601.86
			36	591.00	
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	37		605.78
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	38	594.82	609.69
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	39	602.45	617.51
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	40	610.09	671.10
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	41	621.55	686.81
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	42	632.53	703.37
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User		647.80	726.18
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	43	666.90	754.93
			44		
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	45	689.34	789.29
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	46	716.07	830.64
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	47	746.14	878.21
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	48	780.52	933.50
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	49	814.41	991.14
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	50	852.60	1044.44
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User		890.31	1090.63
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	51	931.85	1141.52
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	52	973.86	1192.98
			53		
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	54	1019.21	1248.53
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	55	1064.56	1304.09
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	56	1113.73	1364.32
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	57	1163.38	1425.14
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	58	1216.36	1490.04
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User		1242.62	1522.21
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	59	1295.61	1587.12
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	60	1341.44	1643.26
			61		
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	62	1371.51	1680.10
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	63	1409.23	1726.31
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	64	1432.14	1754.37
38949PA0070001	Rating Area 6	Tobacco User/Non-Tobacco User	65 and over	1432.14	1754.37

# Highmark Choice Company Individual Market

# **Plan Design Summary**

	On/Off			Plan Design Marketing Name	Network	Rating	Counties
HIOS Plan ID	Exchange	Product	Metal	Plan Design Warketing Name	Service Zone	Area	Excluded
20040040070004	0,1,						All Rating region 6 Counties except for
38949PA0070001	Off	НМО	Gold	Care Guide Blue HMO 750	С	1,2,4,5,6	select zip codes in Centre County

Filing # 1A-DP-16-HCC 05/11/2016

# Highmark Choice Company Off Exchange

# Summary of Requested Rates Effective January 1, 2017

HIOS Plan ID (On Exchange ) =>	N/	1	N	4	
HIOS Plan ID (Off Exchange ) =>	38949PA0	0070001	38949PA0070001		
Form # =>	CG/HMO/	HCC/DP	CG/HMO/HCC/DP		
Rating Area =>	1,2,4		6		
Counties Excluded in Rating Area		,	All except for select zip code		
=>	Nor	ne	Centre (		
Network / Service Zone =>	C		C		
Metal =>	Gol		Go		
Plan Name =>	Care Guide Blu		Care Guide Bl		
Deductible =>	\$75		\$75		
Coinsurance =>	809		80		
Copays =>	\$15 F		\$15		
OOP Maximum =>	, \$5,7!		\$5,7		
Pediatric Dental (Yes/No) =>	Ye		Ye	s	
Age Band	Non-Tobacco	Tobacco	Non-Tobacco	Tobacco	
0 - 20	\$282.73	\$282.73	\$303.14	\$303.14	
21	\$445.25	\$456.38	\$477.38	\$489.31	
22	\$445.25	\$456.38	\$477.38	\$489.31	
23	\$445.25	\$456.38	\$477.38	\$489.31	
24	\$445.25	\$456.38	\$477.38	\$489.31	
25	\$447.03	\$458.21	\$479.29	\$491.27	
26	\$455.94	\$467.34	\$488.84	\$501.06	
27	\$466.62	\$478.29	\$500.29	\$512.80	
28	\$483.99	\$496.09	\$518.91	\$531.88	
29	\$498.23	\$510.69	\$534.19	\$547.54	
30	\$505.36	\$517.99	\$541.83	\$555.38	
31	\$516.04	\$528.94	\$553.28	\$567.11	
32	\$526.73	\$539.90	\$564.74	\$578.86	
33	\$533.41	\$546.75	\$571.90	\$586.20	
34	\$540.53	\$554.04	\$579.54	\$594.03	
35	\$544.10	\$557.70	\$583.36	\$597.94	
36	\$547.66	\$561.35	\$587.18	\$601.86	
37	\$551.22	\$565.00	\$591.00	\$605.78	
38	\$554.78	\$568.65	\$594.82	\$609.69	
39	\$561.91	\$575.96	\$602.45	\$617.51	
40	\$569.03	\$625.93	\$610.09	\$671.10	
41 42	\$579.72 \$589.96	\$640.59 \$656.04	\$621.55	\$686.81 \$703.37	
43	\$604.20	\$677.31	\$632.53 \$647.80	\$703.37 \$726.18	
43 44	\$622.01	\$704.12	\$666.90	\$754.93	
45	\$642.94	\$736.17	\$689.34	\$789.29	
46	\$667.88	\$774.74	\$716.07	\$830.64	
47	\$695.93	\$819.11	\$746.14	\$878.21	
48	\$727.98	\$870.66	\$780.52	\$933.50	
49	\$759.60	\$924.43	\$814.41	\$991.14	
50	\$795.22	\$974.14	\$852.60	\$1,044.44	
51	\$830.39	\$1,017.23	\$890.31	\$1,090.63	
52	\$869.13	\$1,064.68	\$931.85	\$1,090.63	
52	\$908.31	\$1,112.68	\$973.86	\$1,141.52 \$1,192.98	
53 54	\$950.61	\$1,112.68	\$1,019.21	\$1,192.98 \$1,248.53	
54 55	\$992.91	\$1,164.50	\$1,019.21 \$1,064.56	\$1,248.53 \$1,304.09	
56 57	\$1,038.77	\$1,272.49 \$1,329.21	\$1,113.73	\$1,364.32 \$1,435.14	
57 50	\$1,085.07		\$1,163.38	\$1,425.14 \$1,400.04	
58	\$1,134.50	\$1,389.76	\$1,216.36	\$1,490.04	
59	\$1,158.99	\$1,419.76	\$1,242.62	\$1,522.21	
60	\$1,208.41	\$1,480.30	\$1,295.61	\$1,587.12	
61	\$1,251.15	\$1,532.66	\$1,341.44	\$1,643.26	
62	\$1,279.20	\$1,567.02	\$1,371.51	\$1,680.10	
63	\$1,314.38	\$1,610.12	\$1,409.23	\$1,726.31	
64	\$1,335.75	\$1,636.29	\$1,432.14	\$1,754.37	
65+	\$1,335.75	\$1,636.29	\$1,432.14	\$1,754.37	

1A-DP-16-HCC 05/11/2016

SERFF Tracking #: HGHM-130540988 State Tracking #: HGHM-130540988 Company Tracking #: 1A-DP-16-HCC

State: Pennsylvania Filing Company: Highmark Choice Company

TOI/Sub-TOI: H15I Individual Health - Hospital/Surgical/Medical Expense/H15I.001 Health - Hospital/Surgical/Medical Expense

**Product Name:** 1A-DP-16-HCC

Project Name/Number: 1A-DP-16-HCC/1A-DP-16-HCC

# **Supporting Document Schedules**

Satisfied - Item:	Unified Rate Review Template
Comments:	The Part I Template is attached.
Attachment(s):	Unified_Rate_Review_Template 2017 KHPW v3.xlsm Unified_Rate_Review_Template 2017 KHPW v3.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Part II Justification
Comments:	The Part II Justification is attached.
Attachment(s):	HCC Part II RFJ.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Part III Unified Rate Review Memorandum - Redacted
Comments:	A redacted version of the Part III Memo is attached for public disclosure.
Attachment(s):	HCCURRTPartIIIREDACTEDv2.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Rate Change Summary Request & PA Bulletin
Comments:	The Rate Change Summary Request and PA Bulletin notice are attached.
Attachment(s):	1A-DP-16-HCC PA Bulletin.pdf 1A-DP-16-HCC Rate Change Request Summary.pdf
Item Status:	
Status Date:	
Satisfied - Item:	PA Actuarial Memorandum - Redacted
Comments:	A redacted version of the PA Actuarial Memo is attached for public disclosure.
Attachment(s):	1A-DP-16-HCC Cover Letter & PA Actuarial Memorandum - Redactedv2.pdf 1A-DP-16-HCC Actuarial Memorandum Rate Exhibits.xlsx 1A-DP-16-HCC Actuarial Memorandum Rate Exhibits.pdf
Item Status:	
Status Date:	

SERFF Tracking #: HGHM-130540988 State Tracking #: HGHM-130540988 Company Tracking #: 1A-DP-16-HCC

State: Pennsylvania Filing Company: Highmark Choice Company

TOI/Sub-TOI: H15I Individual Health - Hospital/Surgical/Medical Expense/H15I.001 Health - Hospital/Surgical/Medical Expense

Product Name: 1A-DP-16-HCC

Project Name/Number: 1A-DP-16-HCC/1A-DP-16-HCC

Attachment Unified\_Rate\_Review\_Template 2017 KHPW v3.xlsm is not a PDF document and cannot be reproduced here.

Attachment 1A-DP-16-HCC Actuarial Memorandum Rate Exhibits.xlsx is not a PDF document and cannot be reproduced here.

A B C D	E	F	G	Н	I J	К	L	M I	N 0	Р	Q	R	S	T I	J V	Х	
Unified Rate Review v3.3																	
Company Legal Name:	Highmark Cho	ice Company		PA													
HIOS Issuer ID: Effective Date of Rate Change(s)	38949		Market:	Individual													
Effective Date of Rate Change(s)	. 01/01/2017																
Market Level Calculations (Same for all	Plans)																
Costion Is Europianoo mariad data																	
Section I: Experience period data  Experience Period:	01/01/2015	to	12/31/2015														
•		Experience Period															
Premiums (net of MLR Rebate) in Exper	and Bardada	Aggregate Amount \$1,121,733		% of Prem 100.00%													
Incurred Claims in Experience Period	ence Period:	\$1,121,733		123.23%													
Allowed Claims:		\$1,738,492	522.38	154.98%													
Index Rate of Experience Period Experience Period Member Months		3,328	\$522.00														
Experience Period Member Months		3,328															
Section II: Allowed Claims, PMPM basis							04 (04 (004		42/24/2047								
		Experience	e Period			ection Period: Experience to			12/31/2017	N	nia-point to Mi	a-point, Experie	ence to Projection:	24 r	nonths	=	
		on Actual Exper	rience Allowed		Projecti	on Period	Fact	ors	Projections, b	efore credibility	Adjustment		Credibility Manua	<u></u>			
	Utilization	Utilization per	Average		Pop'l risk				Utilization per	Average		Utilization	Average				
Benefit Category Inpatient Hospital	Description Admits	<b>1,000</b> 116.80	\$11,451.13	PMPM \$111.46	Morbidity 1.551	Other 0.943	1.050	Util 1.062	<b>1,000</b> 204.30	Cost/Service \$11,899.95	PMPM \$202.60	per 1,000 114.68	Cost/Service \$15,154.07	PMPM \$144.82			
Outpatient Hospital	Visits	2,698.10	501.05	112.66	1.551	0.943	1.050	1.062	4,719.33	520.69	204.77	3741.92	724.70	225.98			
Professional Other Medical	Visits Visits	18,024.00 787.60		137.77 12.89	1.551 1.551	0.943 0.943	1.050 1.050	1.062 1.062	31,526.31 1,377.61	95.32 204.09	250.43 23.43		108.04 196.53	183.68 19.40			
Capitation	Benefit Period	12,000.00		1.76	1.000	1.000	0.440	1.002	12,000.00	0.34	0.34		0.34	0.34			
Prescription Drug	Prescriptions	17,396.27	100.60	145.84	1.551	0.943	1.050	1.062	30,428.33	104.55	265.10		127.63	175.90			
Total				\$522.38							\$946.67			\$750.12	After Credibility	Projected Perio	d Totals
Section III: Projected Experience:				Projected Allowed	Experience Clair	ms PMPM (w/	applied credi	bility if applica	ble)		0.00%			100.00%	\$750.12		,718,433
				,		ed Average Fa			,		5.007				0.801		,,
								ein & Risk Adj'	t, PMPM						\$600.91		,177,710
					-	k Adjustment		nc	veries, net of rein pr	rom DAADAA					<u>75.55</u> \$525.36		273,793 ,903,917
								net of rein prer		em, rivirivi					9323.30 0.00		0
				Projected Incurred	d Claims										\$525.36	\$1,	,903,917
				Administrative Exp	ense Load									9.38%	56.26		203,886
				Profit & Risk Load Taxes & Fees										3.00% 0.03%	17.99		65,212
				Taxes & Fees Single Risk Pool Gr	oss Premium Av	g. Rate. PMPN	И							0.05%	0.20 \$599.81		713 ,173,727
				Index Rate for Pro											\$750.12		, =-
						ver Experience	e Period								77.96%		
				Projected Membe	% Increase, a er Months	iiiiualizea:									33.40%		3,624
Information Not Releasable to the	Bublic Unlose Author	rized by Laur. This is	oformation has a	at haan nublically	dicelored and	w ho priviless	d and confide	natial Itic for	intornal governmen	tura anly and m	ust not ho						
		rized by Law: This in ied to persons not au									ust HOLDE						
disseminate																	

### Product-Plan Data Collection

Company Legal Name:Highmark Choice CompanyState:PAHIOS Issuer ID:38949Market:Individual

Effective Date of Rate Change(s): 01/01/2017

### Product/Plan Level Calculations

Section I: General Product and Plan Information

Care Guide Blue HMO
38949PA007
Gold
0.781
0.907
Renewing
НМО
Care Guide Blue HMO 750
38949PA0070001
No
0.00%
5.84%
26.72%
01/01/2017
44.85%
44.85%
42.25%
44.84%

### Section II: Components of Premium Increase (PMPM Dollar Amount above Current Average Rate PMPM)

Plan ID (Standard Component ID):	Total	38949PA0070001
Inpatient	\$5.06	\$5.06
Outpatient	\$7.26	\$7.26
Professional	\$5.75	\$5.75
Prescription Drug	\$5.87	\$5.87
Other	\$0.68	\$0.68
Capitation	-\$0.36	-\$0.36
Administration	\$9.56	\$9.56
Taxes & Fees	\$62.67	\$62.67
Risk & Profit Charge	\$89.22	\$89.22
Total Rate Increase	\$185.71	\$185.71
Member Cost Share Increase	\$21.54	\$21.54

Average Current Rate PMPM	\$414.11	\$414.11
Projected Member Months	3,624	3,624

### :tion III: Experience Period Information

Plan ID (Standard Component ID):	Total	38949PA0070001
Plan Adjusted Index Rate	\$420.01	\$420.01
Member Months	3,328	3,328
Total Premium (TP)	\$1,397,803	\$1,397,803
EHB Percent of TP, [see instructions]	99.90%	99.90%
state mandated benefits portion of TP that are other		
than EHB	0.00%	0.00%
Other benefits portion of TP	0.10%	0.10%
Total Allowed Claims (TAC)	\$1,738,492	\$1,738,492
EHB Percent of TAC, [see instructions]	99.90%	99.90%
state mandated benefits portion of TAC that are		
other than EHB	0.00%	0.00%
Other benefits portion of TAC	0.10%	0.10%
Allowed Claims which are not the issuer's obligation:	\$424.924	\$424.924
Portion of above payable by HHS's funds on	ψ 12 1,32 1	Ų 12 IJSE I
behalf of insured person, in dollars	\$0	
Portion of above payable by HHS on behalf of		
insured person, as %	0.00%	
Total Incurred claims, payable with issuer funds	\$1,313,568	\$1,313,568
Net Amt of Rein	\$65,783.51	\$65,783.51
Net Amt of Rein Net Amt of Risk Adj	-\$9,461.06	-\$9,461.06
Net Allit of Nisk Auj	-59,461.06	-\$9,461.06
Incurred Claims PMPM	\$394.70	\$394.70
Allowed Claims PMPM	\$522.38	\$522.38
EHB portion of Allowed Claims, PMPM	\$521.88	\$521.88

### :tion IV: Projected (12 months following effective date)

Plan ID (Standard Component ID):	Total	38949PA0070001
Plan Adjusted Index Rate	\$597.46	\$597.46
Member Months	3,624	3,624
Total Premium (TP)	\$2,165,189	\$2,165,189
EHB Percent of TP, [see instructions]	100.00%	100.00%
state mandated benefits portion of TP that are other		
than EHB	0.00%	0.00%
Other benefits portion of TP	0.00%	0.00%
Total Allowed Claims (TAC)	\$2,718,433	\$2,718,433
EHB Percent of TAC, [see instructions]	100.00%	100.00%
state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%
Other benefits portion of TAC	0.00%	0.00%
Allowed Claims which are not the issuer's obligation Portion of above payable by HHS's funds on	\$815,188	\$815,188
behalf of insured person, in dollars Portion of above payable by HHS on behalf of insured person, as %	\$0 0.00%	
Total Incurred claims, payable with issuer funds	\$1,903,245	\$1,903,245
Net Amt of Rein	\$0	\$0
Net Amt of Risk Adj	\$273,762	\$273,762
Incurred Claims PMPM	\$525.18	\$525.18
Allowed Claims PMPM	\$750.12	\$750.12
EHB portion of Allowed Claims, PMPM	\$750.12	\$750.12

### Part II of the Preliminary Justification

### **Highmark Choice Company**

# **Scope and Range:**

Highmark Choice Company is requesting an rate increase of 44.8% for its single 2017 ACA-qualifying individual product with effective dates from January 1, 2017 to December 31, 2017. This is projected to affect 302 members.

Relative to 2016 pricing, the rate increase is mostly due to the higher actual 2015 experience and expected morbidity of the projected enrolled population. The base period claims reflects the experience from the ACA enrolled population as well as the enrollment of consumers who were previously uninsured or covered under employer group health plans. In addition, the other contributing factors include the result of trend on this claims basis and the change in the federal transitional reinsurance program parameters.

### **Historical Financial Experience:**

Highmark Choice Company incurred a substantial underwriting loss in its Individual ACA programs in 2015. This loss is net of the expected risk adjustment and federal reinsurance programs.

### **Change in Medical Service Costs:**

The projected average cost of medical care for the projected population is expected to increase due to higher morbidity and age relative to the assumptions used in the 2016 rate filing. The increase will emerge in utilization and average cost per service, and is spread across all types of services.

### **Change in Benefits and Cost Sharing:**

The non-Essential Health Benefit adult vision was removed from the 2017 plans. A few minor benefits were added to better align with the 2017 Benchmark Plan. These additional benefits have minimal impact on the rates. Some cost sharing parameters were changed in order to maintain compliance with Federal AV requirements. Additionally, some out of pocket maximum parameters were changed to keep up with the rising cost of health care. These out of pocket maximum changes also aided in mitigating the rate increase.

### **Administrative Costs and Anticipated Operating Results:**

Overall, administrative costs as a percentage of premium is less in 2017 than 2016. The anticipated operating results are not excessive or unreasonable. In accordance with regulations, the projected medical loss ratio is over 80%.

# [REDACTED]

Part III Actuarial Memorandum

**Highmark Choice Company** 

**Individual Rate Filing** 

Effective January 1, 2017

Actuarial Services 05/10/2016

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### I. General Information

### Document Overview

This document contains the Part III Actuarial Memorandum for Highmark Choice Company's (HCC) individual block of business rate filing, for products with an effective date of January 1, 2017. This actuarial memorandum is submitted in conjunction with the Part I Unified Rate Review Template.

The purpose of the actuarial memorandum is to provide certain information related to the submission, including support for the values entered into the Part I Unified Rate Review Template, which supports compliance with the market rating rules and reasonableness of applicable rate increases. This information may not be appropriate for other purposes.

This information is intended for use by the Pennsylvania Insurance Department, the Center for Consumer Information and Insurance Oversight (CCIIO), and their subcontractors to assist in the review of HCC's rate filing. However, we recognize that this certification may become a public document. HCC makes no representations or warranties regarding the contents of this letter to third parties. Likewise, third parties are instructed that they are to place no reliance upon this actuarial memorandum that would result in the creation of any duty or liability under any theory of law by HCC.

The results are actuarial projections. Actual experience is likely to differ for a number of reasons, including population changes, claims experience, and random deviations from assumptions.

# I.1 Company Identifying Information:

- Company Legal Name: Highmark Choice Company
- State: The Commonwealth of Pennsylvania has regulatory authority over these policies.
- HIOS Issuer ID: 38949
- Market: Individual
- Effective Date: January 1, 2017

### **I.2** Company Contact Information:

- Primary Contact Name:
- Primary Contact Telephone Number:
- Primary Contact Email Address: 
   Social Section (Contact Email Address)

# II. Proposed Rate Increase(s)

For the plan's rate increase see the 'Cum'tive Rate Change % (over 12 mos prior)' found in Worksheet 2 Row 27 of the URRT.

The primary drivers of the rate increase are the experience of the ACA single risk pool membership is emerging higher than assumed in the prior rate filing, trend, and the removal of the Federal Reinsurance Program.

# III. Experience Period Premium and Claims

### III.1 Paid through Date:

Experience Period claims were based on incurred calendar year 2015, paid through January 2016.

# III.2 Premiums (net of MLR Rebate) in Experience Period:

The premiums shown for the experience period were based on calendar year 2015 actual revenues.

Based on preliminary information for calendar year 2015, no MLR rebates are anticipated to be refunded to enrollees. Therefore, we did not include an adjustment for MLR rebates in the 2015 premium amounts.

# III.3 Allowed and Paid Claims Incurred During the Experience Period:

- Historical Experience: The historical experience shown in Worksheet 1, Section I represents HCC's experience for the experience period of January 1, 2015 through December 31, 2015, with claims paid through January, 2016. HCC offered only ACA compliant plans during this period.
- Claims Incurred During the 12-month Experience Period: Worksheet 1, Section I shows our best estimate of the amount of claims that were incurred during the 12-month experience period for HCC's individual book-of-business. This section includes:
  - The amount of claims which were processed through Company's claims system,
  - Claims processed outside of the Company's claims system, and
  - Our best estimate of claims incurred but not paid as of the paid through date stated above.
- Method for Determining Allowed Claims: For non-capitated claims, the allowed charges are summarized from HCC's detailed claim-level historical data. This

experience includes only 2015 claims for Affordable Care Act compliant business. HCC did not offer any transitional policies during this time frame. For capitated and other off-system claims, historical capitations and experience were tabulated and added to the claims.

- Paid Claims: We also summarized the paid claims from detailed member records.
   The paid-to-allowed ratio for the experience period reflects the 2015 plan designs chosen by each member.
- Incurred but Not Paid (IBNR) Claims Estimate: HCC is using a completion factor of 0.972 to include IBNR claims in allowed charges. The IBNR completion factor was developed using our corporate reserving system for HCC's individual business. We applied it equally to both paid and allowed total claims (as a change to utilization) to complete the experience.

# IV. Benefit Categories

Historical cost and utilization data was summarized at the defined benefit categories included in Worksheet 1, Section II of the URRT. This data was used to allocate total claims into its components on the URRT.

The data provided in this section closely adheres to the preferred definitions of the Benefit Categories included in the URRT instructions, including the "Other Medical" category. The "Other Medical" category units reflect visits for PDN/home health, trips for ambulance and procedures for DME/prosthetics. Prescription drugs utilization were converted to a "per 30-day" script count.

# V. Projection Factors

The experience data for HCC is not credible. Factors have been entered for Pop'l risk Morbidity, Other, Cost, and Util however, these factors were given no credibility in the rate development.

Please see the Credibility Manual Rate Development section, just below, for a discussion of the projection factors.

# VI. Credibility Manual Rate Development

# VI. 1 Source and Appropriateness of Experience Data Used

HCC has chosen to use experience from another company within the Highmark family, HM Health Insurance Company (HHIC), to develop a manual rate. HCC feels that this experience most accurately represents the risk pool for HCC and includes a large enough number of members to be relied upon as credible. The experience period for the manual rates is January 1, 2015 through December 31, 2015, paid through January 31, 2016. While

this experience is a reasonable representation of the expected HCC population, significant adjustments are required.

### VI, 2 Changes in the Morbidity of the Population insured

We applied an adjustment of approximately -11.4% to reflect the anticipated changes in the average morbidity of the covered population (beyond allowable rating factors). This morbidity adjustment reflects multiple changes, including blending of the ACA risk pool with new members from multiple sources including uninsured and the employer markets.

### VI.3 Changes in Benefits

The following benefits were added to comply with the new state benchmark:

- Hospice respite care of 7 days per six consecutive months
- Artificial Insemination and related medication
- Addition of visit limits on Habilitative Services

No explicit adjustments were made to the experience to account for these benefits.

Additionally, HCC is removing its Non-EHB Adult Vision benefit.

### VI.4 Changes in Demographies

We project that the average rating factor (age, tobacco load and area combined) will decrease by about 20.6% due to the change in the population. This is primarily due to the expectation that the new members from the group and/or uninsured populations buying from HCC to be younger than the population in the underlying HHIC experience. This decreases the projected allowed claims (utilization) by the same amount.

### VI.5 Trend Factors (cost/utilization)

This development of the CY2017 rates reflects an annual trend rate of 11.5% (5.0% cost, 6.2% utilization). These trends reflect HCC's expectations regarding increases in in-network contractual reimbursement. The annual trend estimates include the impact of trends in both projected in-network and out-of-network costs. These estimates measure and normalize for benefit leverage, population aging, and historical changes for fee schedules, as well as company-wide utilization management programs, and external trend drivers.

The trend represents a blended average for all types of service and is applied to the aggregate experience for pricing. These trends represent assumed community-wide expectations. Claim variations due to the specific projected enrolled population in this single risk pool are reflected in the morbidity adjustment.

We reflected anticipated changes in the average utilization of services due to differences in average cost sharing requirements during the experience period and average cost sharing requirements in the projection period: -0.4%.

# VII. Credibility of Experience

The experience from HCC's individual book of business in 2015 in not credible due to low enrollment. HCC has chosen to treat the credibility manual rates as 100% credible.

### VIII. Paid to Allowed Ratio

HCC is only offering one Gold plan in 2017. Based on this plan's benefits, the expected paid to allowed ratio is .801.

# IX. Risk Adjustment and Reinsurance

### IX.1 Projected Risk Adjustments PMPM:

The estimated average risk score for HCC's projected 2017 population was developed by using HCC's 2015 claim diagnoses and the updated risk adjustment coefficients as finalized in the Notice of Benefit and Payment Parameters for 2017. Similarly, allowable rating factors, actuarial value factors, and induced demand factors were estimated for HCC based upon its projected 2017 population.

We estimated the statewide average risk transfer factors based on current market assumptions with adjustments for known changes such as the new model coefficients for 2017. We estimated the statewide average premium using current market premium assumptions with adjustments for anticipated rate changes for 2017.

The actual calculation of the risk transfer followed the risk transfer methodology as prescribed.

The analysis resulted in HCC receiving payments from the risk adjuster pool. This value is reflected in worksheet 1 net of the risk adjuster fee (\$0.13 PMPM) consistent with the single risk pool regulations

# IX.2 Projected ACA Reinsurance Recoveries Net of Reinsurance:

The Federal reinsurance Program will be terminated prior to the rating period.

# X. Non-Benefit Expenses and Profit & Risk

### X.1 Administrative Expense Load:

The proposed rates reflect internal administrative costs including commissions and quality improvement administrative expenses. This cost was developed based on standard expense allocation methods.

### X.2 Profit (or Contribution to Surplus) & Risk Margin:

The proposed premium rates reflect a net margin of 3%.

### X.3 Taxes and Fees:

The following fees were added:

• \$0.20 Per Member Per Month for the Patient Centered Outcomes Research Fee.

# XI. Projected Loss Ratio

The anticipated medical loss ratio is about 87.6% relative to total premium less taxes and fees. This loss ratio is calculated consistently with the federally prescribed MLR methodology.

# XII. Single Risk Pool

As described above the base experience used includes all HCC individual members in accordance with the Single Risk Pool regulations. The projected membership and their corresponding premiums and claims only include those members who will be enrolled in a fully ACA-compliant plan in 2017.

### XIII. Index Rate

Please see Exhibit I for the numerical development of the projected index rate. The index rates as shown on Worksheet 1 of the URRT are simply the average allowed claims for the Essential Health Benefits for the experience and projected populations, respectively, for HCC. For the experience period, only non-grandfathered plans are included. The projection period Index Rate is not adjusted for reinsurance or risk adjustment programs or any other fee.

# XIV. Market Adjusted Index Rate

Please see Exhibit I for a numerical demonstration of the Market Adjusted Index Rate development. The Market Adjusted Index Rate is the Index Rate further adjusted for risk adjustment, reinsurance, and the exchange fee. The Risk Adjustment factor is developed by taking one minus the expected risk transfer (net of the fee) and dividing by the projected

incurred claims before reinsurance and risk adjustment. The Federal Reinsurance Program factor is developed by taking one minus the expected reinsurance recovery (net of the reinsurance premium) and dividing by the projected incurred claims, before reinsurance recoveries, net of reinsurance premium. The Exchange User Fee factor is developed by adding the expected average exchange fee PMPM and the projected incurred claims after risk adjuster and reinsurance, then dividing by the projected incurred claims after risk adjuster and reinsurance. These adjustments were developed as factors in accordance with the Part III instructions.

# XV. Plan Adjusted Index Rates

A Plan Adjusted Index Rate is developed by taking the Market Adjusted Index Rate and adding a plan's actuarial value, relative benefit richness, any non EHB benefits, and retention. Please see Exhibit II for the development of the Plan Adjusted Index Rate for each plan.

### XVI. Calibration

### XVI.1 Age Curve Calibration:

The projected weighted average age factor for billable members is 1.342. This factor is calculated by dividing the all members age factor of 1.351 by the ratio of all members to billable members (1.007). Each Plan Adjusted Index Rate represents the rate for an average member with an age factor of 1.342. Please note that no member will pay these rates because the age factor of 1.342 is not found on the HHS Age Curve. It only represents the average age factor of the projected population. The nearest age to that factor is for age 42, which has a factor of 1.325. Please see Exhibit I for the development of the calibration factor.

### XV.2 Geographic Factor Calibration:

The projected weighted average geographic factor is 0.970. Each Plan Adjusted Index Rate represents the rate for an average member with a geographic factor of 0.970. Please see Exhibit I for the development of the calibration factor.

# XVII. Consumer Adjusted Premium Rate Development

The plan adjusted index rate represents the rate for a non-smoker average age and average geographic member. Multiplying by the Combined Calibration Factor found in Exhibit I results in the value for a 42 year old non-smoker in a 1.0 geographical area. The standard HHS Age Curve along with the filed tobacco factors and geography factors can be used to calculate any rate found in the QHP rate template.

### XVIII. AV Metal Values

The AV Metal Values included in Worksheet 2 of the Part I Unified Rate Review Template were based the Federal AV Calculator. Some plans did require an adjustment to the inputs entered into the AV calculator. Screen shots and certifications for these plans were submitted to the state of Pennsylvania for their review.

# XIX. AV Pricing Values

Please see Exhibit II for the portion of each AV pricing value that is attributable to each of the allowable modifiers. The utilization due to differences in cost sharing is based on the factors adopted by the risk adjustment methodology. No differences due to health status are in these adjustments.

# XX. Membership Projections

Membership projections are from HCC's forecast for 2017. These projections reflect expected changes in market share due to an expected increase in market competition.

### XXI. Terminated Products

HCC will not be terminating any plans.

# XXII. Plan Type

The Plan type listed in Worksheet 2, Section I of the Part I Unified Rate Review Template describes HCC's plan adequately. No differences are needed.

# XXIII. Warning Alerts

The following validation warnings occurred when finalizing the URRT workbook:

Section III - Experience Period Total Premium does not tie to Worksheet1: Worksheet2 represesents premium based on the index rate filed for 2015. Worksheet1 shows actual earned premium for 2015. The difference is driven by actual versus expected population and benefit mix.

### XXIV. Actuarial Certification

I, am a member of the American Academy of Actuaries and meet its qualification standards for actuaries issuing statements of actuarial opinions in the United States. This filing is prepared to accompany HCC's rate filing for the individual market off the Pennsylvania Exchange.

I hereby certify that the projected index rate is, to the best of my knowledge and understanding:

- In compliance with all applicable State and Federal Statutes and Regulations (45 CFR 156.80(d)(1)),
- Developed in compliance with the applicable Actuarial Standards of Practice
- The rates are not excessive, inadequate, or unfairly discriminatory, and were reasonable in relationship to the benefits provided.

I certify that the index rate and only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) were used to generate plan level rates. The allowable modifiers used to generate plan-level rates were:

- The actuarial value and cost-sharing design of the plan.
- The plan's provider network, delivery system characteristics, and utilization management practices.
- The benefits provided under the plan that are in addition to the essential health benefits. These estimated benefits were pooled with similar benefits within the single risk pool and the claims experience from those benefits was utilized to determine rate variations.
- Administrative costs, excluding Exchange user fees.
- With respect to catastrophic plans, the expected impact of the specific eligibility categories for those plans.

I certify that the per cent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV were calculated in accordance with actuarial standards of practice.

I certify that the benefits included in HCC's plans are substantially equivalent to the Essential Health Benefits (EHBs) in the Commonwealth of Pennsylvania's benchmark plans. I certify that any benefit substitutions are:

- Actuarially equivalent to the benefits being replaced,
- Are made within only the same essential health benefit category,
- Are based on a standardized plan population,
- · Are determined regardless of cost-sharing,
- · Are not prescription drug benefits, and
- Are based on an analysis performed in accordance with generally accepted actuarial principles and methodologies.

I certify that the AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans. The AV Metal

Values included in Worksheet 2 of the Part I Unified Rate Review Template were based on the Federal AV Calculator. If any adjustments were required outside of the AV Calculator, appropriate certification has been provided to CMS or to the state through the QHP application process.

I certify that the geographic rating reflect only differences in the costs of delivery (which can include unit cost and provider practice pattern differences) and do not include differences for population morbidity by geographic area.

The Part I Unified Rate Review Template does not demonstrate the process used by HCC to develop the rates. Rather, it represents information required by Federal regulation to be provided in support of the review of rate increases, for certification of qualified health plans for Federally facilitated exchanges and for certification that the index rate is developed in accordance with Federal regulation and used consistently and only adjusted by the allowable modifiers.

Signed:

Title: Actuarial Manager, Individual Markets

Date: May 10, 2016

# Exhibit I Highmark Choice Company

# Individual Market Adjusted Index Rate (effective January 1, 2017)

302
\$750.12
\$0.00
\$750.12
0.874
1.000
1.000
\$655.81
1.342
1.325
0.970
1.018

Highmark Choice Company Exhibit II

# Unified Rate Review Template (URRT) AV Pricing Value Development Market Adjusted Index Rate PMPM = \$655.81

Metal		On/Off	Plan Adjusted	URRTAV	Portion of URKT AV Pricing Value Attributable t	f AV Pricing Val	ue Attributable	to each Allowab	e Modifier <sup>(1)</sup>
Level	Plan Design Marketing Name	Exchange	Index Rate PMPM	Pricing Value	<b>=</b>	<u>(E)</u>	(III)	<u>(i</u>	3
Gold	HCC 38949PA0070001 Gold Care Guide Blue HMO 500	Öff	\$597.46	0.911	0.798	1.000	1,000	1.142	1.000

<sup>14]</sup> Permitted Plan-Level Adjustments to the Index Rate as prescribed in 45 CFR Part 156, §156.80(d){2}:

(i) The actuarial value and cost-sharing design of the plan.

(ii) The plan's provider network, delivery system characteristics, and utilization management practices.

(iii) The benefits provided under the plan that are in addition to the essential health benefits, (iv) Administrative costs, excluding Exchange user fees.

(v) With respect to catastrophic plans, the expected impact of the specific eligibility categories for those plans.



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### ACTUARIAL MEMORANDUM

# Highmark Choice Company

### Individual Rate Filing - January 1, 2017

I, and a member of the American Academy of Actuaries and meet its qualification standards for preparing individual rate filings. As a consulting actuary, I was requested by Highmark Choice Company ("HCC") to review the development of the market-wide base rate for the individual market off the Pennsylvania Exchange. The confidential material presented in this filing was prepared for the specific purpose of submitting the rating formula for the Pennsylvania Insurance Department and may not be appropriate for other purposes. This filing represents premium rates for individuals sold or renewed effective January 1, 2017. The rates are guaranteed until December 31, 2017.

To the best of my knowledge and judgment, the following are true with respect to this filing:

- 1. Premium rates are established in accordance with generally accepted actuarial principles and the applicable Actuarial Standards of Practice. They are not excessive, inadequate, or unfairly discriminatory. Rates are reasonable in relationship to the benefits provided. However, it is certain that actual experience will not conform exactly to the assumptions used in this analysis. To the extent that actual experience is different from the assumptions used in developing the rates, the actual results will also deviate from the projected amounts.
- 2. In compliance with all applicable Pennsylvania and Federal Statutes and Regulations (45 CFR 156.80(d)(1)).
- 3. The rating factors and rating methodology are reasonable and consistent with HCC's business plan at the time of the filing.



Fellow, Society of Actuaries Member, American Academy of Actuaries May 10, 2016

41KHW31 MILLIMAN

# Pennsylvania Bulletin Information - HCC

# Highmark Choice Company (HGHM-130540988); Proposed Rate Increase for the Individual ACA Product Portfolio in Western Pennsylvania Region

By Filing # 1A-DP-16-HCC (SERFF # HGHM-130540988), Highmark Choice Company (HCC), NAIC # 95048, requests approval to adjust rates for its ACA-compliant individual market HMO plan in the western Pennsylvania region. The filing requests an average rate change on one renewing plan of 44.8% or \$185.71 per member per month. This will affect approximately 302 members or 206 policyholders and will increase monthly premium income by an estimated \$56 thousand. For the calendar year 2015 experience period, HCC collected roughly \$1 million in revenue on 280 members. The rate change will be effective on January 1, 2017.

# **Rate Change Request Summary - 2017**



Pennsylvania Insurance Department | www.insurance.pa.gov

# **Highmark Choice Company – Individual Plans**

Rate request filing ID # 1A-DP-16-HCC HGHM-130540988 - This document is prepared by the insurance company submitting the rate filing as a consumer tool to help explain the rate filing. It is not intended to describe or include all factors or information considered in the review process. For more information, see the filing at http://www.insurance.pa.gov/Consumers/ACARelatedFilings/

### **Overview**

Requested average rate change: 44.8%
Range of requested rate change: 44.8%-44.8%
Effective date: 01/01/2017
People impacted: 302 members

Available in: Rating areas – 1, 2, 4, 5, and 6

### **Key information**

### Jan. 2015-Dec. 2015 financial experience

Company made (before taxes)	(\$1,188,118) **
Administrative expenses	\$1,253,274
Claims	\$18,057,574*
Premiums	\$18,122,730*

<sup>\*</sup>Does not include reinsurance ceded.

### How it plans to spend your premium

This is how the insurance company plans to spend the premium it collects in 2017:

Claims:	88%
Administrative:	9 <b>%</b>
Taxes & fees:	0%
Profit:	3%

The company expects its annual medical costs to increase 11.5%.

### **Explanation of requested rate change**

The premium rate increase for Highmark Choice Company is set adequately to cover the rising medical and pharmacy costs.

The primary drivers of the rate increase are the experience of the ACA single risk pool membership is emerging higher than assumed in the prior rate filing, trend, and the expiration of the federal transitional reinsurance program.

<sup>\*\*</sup>Includes transitional ACA reinsurance receivable.



May 11, 2016

Ms. Johanna Fabian-Marks, Special Deputy & Acting Director Bureau of Life, Accident & Health Insurance Office of Insurance Product Regulation and Market Enforcement Commonwealth of Pennsylvania Insurance Department 1311 Strawberry Square Harrisburg, PA 17120

Re: Highmark Choice Company Filing # 1A-DP-16-HCC (SERFF # HGHM-130540988) 2017 Individual Market Rates

This constitutes Notice pursuant to Section 707 of the Pennsylvania Right-to-Know Law that the attached Highmark Choice Company 2017 Individual Market Rates contains Trade Secret and Confidential Proprietary Information. Therefore, Highmark Choice Company must, prior to the release of any portion of this Filing, be notified of any request by a third party for access to this Filing, and the Trade Secret and/or Confidential Proprietary Information identified by Highmark Choice Company should be redacted before release.

Dear Ms. Fabian-Marks:

This Filing includes the Highmark Choice Company ("HCC") Individual Market rates and the supporting rate development for policies with effective dates on or after January 2017.

Company Name & NAIC #: Highmark Choice Company, NAIC #95048

Market (Individual or Small Group): Individual

On or Off Exchange: HCC will sell one plan off of the exchange.

**Effective date of coverage:** January 1, 2017

Average rate change requested: 44.8%

Range of rate change requested: 44.8%

Ms. Johanna Fabian-Marks, Special Deputy & Acting Director Highmark Choice Company 2017 Individual Market Rates May 11, 2016 Page 2 of 3

Product(s) (Indemnity, HMO, POS (HMOs only), PPO, or EPO): HMO

**Rating Areas:** HCC will offer products in rating areas 1, 2, 4, 5, and 6

**Metal Levels and Catastrophic Plans:** HCC will sell one Gold plan in the Individual Market.

**Current number of covered lives and of policyholders:** 302 lives, 206 policy holders

Number of plans offered in 2017: 1

### Corresponding contract form #, SERFF and Binder ID#s:

The corresponding SERFF binder number is HGHM-PA17-125059857 affecting the following HCC products and forms:

Product Name / Type	Contract Form & SERFF#
Care Guide Blue HMO	CG/HMO/HCC/DP; HGHM-130518196

**HIOS Issuer ID # and submission tracking #:** HIOS Issuer ID #38949, HCC Filing #1A-DP-2016-HCC (SERFF Filing # HGHM-130540988)

### **Request for Confidentiality**

Please note that the rates and the supporting rate development contained in this Filing are competitively sensitive, are not in the public domain, and constitute business confidential proprietary/trade secret information that would cause harm to the competitive position of HCC if disclosed to the public.

Public disclosure of any information contained in this Filing would allow HCC competitors to better understand or discover its confidential and proprietary rating, pricing and/or marketing practices, would undermine competition in the Individual market and could have negative consequences for the operation of HCC's business. Therefore, HCC asserts that this Filing, in its entirety, constitutes Trade Secret and Confidential Proprietary Information and should not be disclosed.

It is our understanding that the Department does not intend to publish the confidential & proprietary information contained in this Filing or to otherwise permit this Filing and its confidential information, other than the redacted information and final approved rates, to be disclosed or released.

Furthermore and pursuant to the Pennsylvania Right-to-Know Law ("RTKL"), HCC must be notified prior to release of information contained in this Filing and be given the opportunity to respond to requests for such information. Should the Department receive such request or require the release of information contained in this Filing for its own purposes, HCC asserts its right to release a redacted version of the Filing. In accordance with the RTKL, please contact the HCC

Ms. Johanna Fabian-Marks, Special Deputy & Acting Director Highmark Choice Company 2017 Individual Market Rates May 11, 2016 Page 3 of 3

RTKL representative identified below prior to release of any information contained in this Filing:

Lisa Martinelli, Esq. HCC RTKL Representative Chief Privacy Officer Highmark Health 120 Fifth Avenue, Suite 1814 Pittsburgh, PA 15222

Furthermore, it should be noted that HCC is equally concerned that even if this information is released in aggregate form, it still may be easy to identify the carrier that submitted it.

# **U.S. House of Representatives v. Burwell**

Please note that the rate development in this filing is contingent upon the continued availability of federal cost-sharing subsidies under the ACA in 2017. If federal cost-sharing subsidies in their current form are not available, substantial changes to this filing may be required.

Should you have any questions regarding the attached Filing, please feel free to contact me at (717) 302-2143 or via e-mail at: <a href="mailto:jeffrey.scheib@highmark.com">jeffrey.scheib@highmark.com</a>.

Sincerely,

Jeffrey Scheib, ASA, MAAA Vice President, Actuarial Services Highmark Inc.

cc: William Sarniak Frank Haver

Greg Devine, Esq.

Tija Hilton-Phillips, Esq.

### Actuarial Memorandum

### 1. Basic Information and Data

# A. Company Information

Company Name & NAIC #: Highmark Choice Company, NAIC #95048 ("HCC")

Market (Individual or Small Group): Individual

On or Off Exchange: HCC will sell off exchange plans.

Effective date of coverage: January 1, 2017

Average rate change requested: 44.8%

Range of rate change requested: 44.8%

Product(s) (Indemnity, HMO, POS (HMOs only), PPO, or EPO): HMO

Rating Areas: HCC will offer products in rating area 1, 2, 4, 5, and 6

Metal Levels and Catastrophic Plans: HCC will sell gold plan in the individual Market.

Current number of covered lives and of policyholders: 302 covered lives and 206 policyholders

Number of plans offered in 2017: 1

Corresponding contract form #, SERFF and Binder ID#s:

The corresponding SERFF binder number is HGHM-PA17-125059857 affecting the following HCC products and forms:

Product Name / Type	Contract Form & SERFF#
Care Guide Blue HMO	CG/HMO/HCC/DP;HGHM-130518196

HIOS Issuer ID # and submission tracking #: HIOS Issuer ID #38949, Filing #1A-DP-16-HCC (HGHM-130540988)

### Rate History and Proposed Variations in Rate Changes

The three most recent rate changes in Pennsylvania for Highmark are as follows:

Year	Avg. Increase	SERFF ID#
2014	n/a – initial ACA rate filing	HGHM-129065666
2015	5.8%	HGHM-129615018
2016	26.7%	HGHM-130070359

### **Average Rate Change**

The SERFF Rate Review Detail Screen presents the "percent rate change requested" as 44.8%. This value is consistent with Table 11, cell AZ13.

### B. Membership Count

Please see Table 1 for the age breakdown and total number of members for the periods shown.

### C. Benefit/Cost Sharing Changes

The plans being offered are new plans.

The screenshots from the HHS AV calculator, showing the plan benefits and the resulting actuarial value, are in Attachment B. Also the PA Plan Design Summary and Rate Tables with the HIOS Plan IDs are submitted in SERFF Rate/Rule Schedule Tab.

# D. Experience Period Claims and Premium

Please see Table 2 for the experience period data for the most recent calendar year. The experience period paid claims data represents the 2015 calendar year results for all policies in the single risk pool, with run out through January 2016. This data is consistent with the data reported in Section I of Worksheet I of the URRT.

### E. Credibility of Data

The 2017 rates are based on experience from Highmark Health Insurance Company (HHIC) adjusted for the expected 2017 HCC population. This experience was chosen as it is large and reasonably represents the population expected to buy HCC products.

Table 2b is populated with the corresponding HHIC data as follows:

- The Earned Premium represents actual revenues earned in the experience period.
- Incurred Claims represent claims paid by HHIC net of expected CSR recoveries.
- The Allowed Claims represent our best estimate of the total claims prior to member cost sharing incurred during the experience period. The Allowed Claims include:
  - One month of run out from the end of the experience period,
  - Claims processed outside of the Company's claims system (e.g., claim settlement costs),
     and

- o Our best estimate of claims incurred but not paid as of the end of the run out period.
- There are no non-EHB benefits represented in the allowed charges in Table 2.
- Prescription Drug Rebates are used to reduce the level of incurred Claims in the experience period.
- Total EHB capitation includes amounts for the pediatric vision benefit.
- Total Non-EHB capitation includes amounts for our adult vision benefit.
- Estimated Risk Adjustment was left blank as it was not utilized in the development of rates.
- Estimated Reinsurance Recoveries were left blank as it was not utilized in development of the rates.

### F. Trend Identification

Table 3b identifies the proposed annual medical and prescription drug allowed claims cost and utilization trends. The definitions of service categories, cost, and utilization in Table 3b are consistent with the URRT instructions. The URRT was populated with values of 1.0 as a manual rate was used.

The cost trends presented in Table 3b reflect Highmark's expectations regarding increases in in-network contractual reimbursement, as well as projected out-of-network costs. These estimates measure and normalize for benefit leverage, population aging, and historical changes for fee schedules, as well as company-wide utilization management programs, and external trend drivers.

The trend components represent a blended average for all types of service and are applied to the aggregate experience for pricing, and as such Table 3b shows the same trend components for each service category. Due to the significant change in the make-up of the ACA population in the first two years, the data included in table 4 was not used in the development of the trend. A separate regression study was developed by the Highmark valuation team that analyzed the ACA trend levels of cohorts of ACA members that were continuously enrolled in a significant portion of 2014 and thru 2015 in the same metal level. The analysis took into consideration seasonality and removed outlier months. The resulting trend was compared to the group business and any industry available ACA data.

To be consistent with URRT methodologies anticipated changes in the average utilization of services due to differences in average cost sharing requirements from the experience period to the projection period are reflected in the Utilization trend component shown in Worksheet I, Section 2. Table 3b is populated consistent with this requirement.

### G. Historical Experience

Table 4 presents the most recent 24 months (2 calendar years) of Highmark Choice Company data with run-out through January 2016. Data for 2013 is not included as it is not representative of the single risk pool.

### 2. Rate Development & Change

# A. Development of Projected Index Rate, Market-Adjusted Index Rate, & Total Allowed Claims

The development of the Projected Index Rate, Projected Market-Adjusted Index Rate, and Projected Total Allowed Claims, shown in Table 5, closely follows that utilized the development presented in Worksheet 1 of the URRT, a discussion of which can be found in the Part III Actuarial Memorandum submitted in the Rate Filing Justification. Some of the items separately identified in Table 5 include:

- The Change in Demographics adjustment reflects the change in age and geography factors we expect from the experience period to the projection period.
- The Change in Network adjustment reflects the change in the allowed claims we anticipate due to network contracting changes between the experience period and the projection period.
- There is no explicit Change in Benefits adjustment.
- The Change in Other adjustment reflects improved contracting with our pharmacy benefits provider.

Note that the URRT develops the Index Rate and the Plan Adjusted Index Rate using the projected distribution of members by plan, whereas Table 5 uses a recent distribution of members by plan. Any comparison between the URRT values and the Table 5 values will show variances to the extent that there are variances in the assumed underlying membership distributions.

#### B. Retention Items

Table 6 has been completed with the requested retention elements for the proposed rates for the rating period. Administrative costs reflect internal costs that HCC is projected to incur in the projected experience period, and are developed from standard expense allocation methods. Agent/broker fees and commissions reflect our anticipated costs for these items in the experience period.

Note the following regarding plan level retention items:

- The Profit/Contingency for all plans is set to 3%.
- The Health Insurer Provider Fee does not apply to the Individual Market for 2017.
- The administrative expenses do not vary by plan
- 0% Pennsylvania Premium Tax was included
- The \$0.20 PMPM PCORI fee was factored into the administrative expense percentage of premium.
- Expenses for Quality Improvement Initiatives are included in the general and claims admin percentage and were not broken out separately.

# C. Normalized Market-Adjusted Projected Allowed Total Claims

The normalization factors presented in Table 7 are each determined from the underlying membership demographics expected in the projected rating period. The 2016 values are pulled from the prior year's filing, while the 2017 values represent our projection for 2017 assumed in the 2017 rate development.

### D. Components of Rate Change

Table 8 presents the components of change in the proposed 2017 Calibrated Plan Adjusted Index Rate (PMPM). The 2016 base period allowed claims as developed from the 2016 rate filing are in cell C62. Please note that the template uses the two year trend factor from the Data tab and this filing is based completely on the Manual Data tab, this likely accounts for the small difference between rows A and H.

Table 9 presents the data elements supporting the calculations in Table 8. Note the following differences between the Table 9 values presented for 2016 and the values from the 2016 URRT:

The trend factor is pulling from the wrong exhibit.

The 2016 values are populated using the 2016 filed factors adjusted for the membership mix as of February 1, 2016.

### 3. Plan Rate Development

Table 10 shows the plan rate development for 2017. This table shows the plans that HSR intends to offer in 2017, as well as plans from the 2016 portfolio that will be discontinued. The calibrated plan adjusted index rates for 2016 are calculated according to the instructions. The 2017 rating factors are consistent with the factors found in Attachment I of the Part III URRT memorandum with the pricing effect further broken out into pricing AV, benefit richness, and tobacco surcharge adjustment. Admin effect is also broken into admin costs, taxes and fees, and profit or contingency.

Note that the HHS Actuarial Value Calculator was unable to accommodate all of HSR's benefit designs. Plans needing certification are marked in column I of Table 10. Screen shots of all of the AV calculations and the appropriate certifications were uploaded to SERFF in a separate document.

# 4. Plan Premium Development for 21-Year-Old Non-Tobacco User

Table 11 presents HCC's 21-year-old non-tobacco premium in the Individual Market. As mentioned in Section 1.A above, the change in 21-year-old non-tobacco premium PMPM calculated in this table is 44.8% which is consistent with the SERFF Rate Review Detail Screen "percent rate change requested."

A full listing of rates by age, area, and tobacco status can be found in the Rate Pages exhibit submitted as a separate document.

### 5. Plan Factors

### A. Age and Tobacco Factors

Please see Table 12 for HCC's age and tobacco factors.

### B. Geographic Factors

Please see Table 13 for HCC's geographic factors. HCC's factors for the rating period are unchanged from the currently approved factors. Note that rating areas 3 and 7 through 9 are left blank as HCC does not offer plans in these regions.

#### C. Network Factors

Please see Table 14 for HCC's network rating factors.

### D. Service Area Composition

HCC offers plans in a single service area. The Plan Design Summary exhibit uploaded as a separate document contains the service area details.

#### 6. Actuarial Certifications

t, am a member of the American Academy of Actuaries and meet its qualification standards for actuaries issuing statements of actuarial opinions in the United States. This filling is prepared on behalf of HCC to accompany its rate filling (for calendar year 2017) for the Individual Market on and off the Pennsylvania Exchange.

I hereby certify that the projected index rate is, to the best of my knowledge and understanding:

- In compliance with all applicable State and Federal Statutes and Regulations (45 CFR 156.80(d)(1)),
- Developed in compliance with the applicable Actuarial Standards of Practice
- Reasonable in relation to the benefits provided and the population anticipated to be covered
- Neither excessive nor deficient.

I certify that the index rate and only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) were used to generate plan level rates. The allowable modifiers used to generate plan-level rates were:

- The actuarial value and cost-sharing design of the plan.
- The plan's provider network, delivery system characteristics, and utilization management practices.
- The benefits provided under the plan that are in addition to the essential health benefits. These
  estimated benefits were pooled with similar benefits within the single risk pool and the claims
  experience from those benefits was utilized to determine rate variations.
- Administrative costs, excluding Exchange user fees.

I certify that all factors, benefit and other changes from the prior approved filing have been disclosed in the 2017 PA Actuarial Memorandum Rate Exhibits. I certify that the benefits included in Highmark's plans are substantially equivalent to the Essential Health Benefits (EHBs) in the State of Pennsylvania's benchmark plans. I certify that any benefit substitutions are:

- Actuarially equivalent to the benefits being replaced,
- · Are made within only the same essential health benefit category,
- · Are based on a standardized plan population,
- Are determined regardless of cost-sharing,
- · Are not prescription drug benefits, and
- Are based on an analysis performed in accordance with generally accepted actuarial principles and methodologies.

I certify that new plans are not considered modifications of existing plans (per the uniform modification standards in 45 CFR 147.106).

I certify that the AV Metal Values included in Table 10 were based entirely on the Federal AV Calculator or one of the approved alternative approaches.

I certify that the geographic rating factors reflect only differences in the costs of delivery (which can include unit cost and provider practice pattern differences) and do not include differences for population morbidity by geographic area.

I certify that the information presented in the PA Actuarial Memorandum and PA Actuarial Memorandum Rate Exhibits is consistent with the information presented in the 2017 Part II Rate Filing Justification.



Title: Manager, Actuarial Services

Date: 5/11/2016

# Highmark Choice Company Individual Market Product Portfolio

# **Supplemental Exhibits**

Attachment A Milliman Certification

Attachment B Screenshots of HHS AV calculator and Actuarial Certification for Approach 1

[Redacted]



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#### ACTUARIAL MEMORANDUM

### **Highmark Choice Company**

### Individual Rate Filing - January 1, 2017

I, am a member of the American Academy of Actuaries and meet its qualification standards for preparing individual rate filings. As a consulting actuary, I was requested by Highmark Choice Company ("HCC") to review the development of the market-wide base rate for the individual market off the Pennsylvania Exchange. The confidential material presented in this filing was prepared for the specific purpose of submitting the rating formula for the Pennsylvania Insurance Department and may not be appropriate for other purposes. This filing represents premium rates for individuals sold or renewed effective January 1, 2017. The rates are guaranteed until December 31, 2017.

To the best of my knowledge and judgment, the following are true with respect to this filing:

- Premium rates are established in accordance with generally accepted actuarial principles and the applicable Actuarial Standards of Practice. They are not excessive, inadequate, or unfairly discriminatory. Rates are reasonable in relationship to the benefits provided. However, it is certain that actual experience will not conform exactly to the assumptions used in this analysis. To the extent that actual experience is different from the assumptions used in developing the rates, the actual results will also deviate from the projected amounts.
- 2. In compliance with all applicable Pennsylvania and Federal Statutes and Regulations (45 CFR 156.80(d)(1)).
- 3. The rating factors and rating methodology are reasonable and consistent with HCC's business plan at the time of the filing.



Fellow, Society of Actuaries Member, American Academy of Actuaries May 10, 2016

41KHW31 MILLIMAN

# PA Rate Template Part I Data Relevant to the Rate Filing

**Table 1. Number of Members** 

	Member-months	Members	Member-months
	Experience Period	Current Period (as of Feb. 1, 2016)	Projected Rating Period
Total	3,328	302	3,624
<18	674	61	732
18-24	281	35	420
25-29	426	35	420
30-34	331	25	300
35-39	281	32	384
40-44	279	23	276
45-49	214	20	240
50-54	209	24	288
55-59	346	17	204
60-63	220	23	276
64+	67	7	84

**Table 2. Experience Period Claims and Premiums** 

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	:	mated Sharinį nber &	g /		- · ·	1	Claims tated)	Non-EHB portion of Allowed Claims	Total Prescription		Total EHB Capitation	Total Non-EHB Capitation	Estimated Risk Adjustment	Re	Estimated leinsurance Recoveries
\$ 1,130,927.87	\$ 1,383,004.06	\$ 1,398,265.38	3,328	\$	356	,206 (	03	\$ 1	, 75 4,	471.41	\$ -	\$ (21,836.2	28) \$	4,193.28	\$ 1,664.00	\$ (9,194.82)	\$	77,997.27
2015 Total Allowed EHE	3 Claims + EHB Capitation F	PMPM (net of prescript	ion drug rebates)		$\overline{A}$	$\angle$	77		II								\$	521.88
Loss Ratio					$\overline{z}$	//	$\overline{}$	$\sum$	Z =									116.27%

<sup>\*</sup>Express Prescription Drug Rebates as a negative number

**Table 3. Trend Components** 

Service Category	Cost*	Utilization*	Composite	Weight*
Inpatient Hospital	4.99%	6.20%	11.50%	21.36%
Outpatient Hospital	4.99%	6.20%	11.50%	21.59%
Professional	4.99%	6.20%	11.50%	26.40%
Other Medical	4.99%	6.20%	11.50%	2.47%
Capitation			-35.82%	0.24%
Prescription Drugs	4.99%	6.20%	11.50%	27.95%
Total Annual Trend			11.39%	100.00%
2 Year Trend Projection Factor			1.241	

<sup>\*</sup> Express Cost, Utilization, and Weight as percentages

<- Annualized Trend Factors on URRT

**Table 4. Historical Experience** 

Month-Year	Total Annual Premium	Incurred Claims	Completion Factors*	Ultimate Incurred Claims	Members	Ultimate Incurred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allowed PMPM
Jan-13				#DIV/0!		#DIV/0!				#DIV/0!
Feb-13				#DIV/0!		#DIV/0!				#DIV/0!
Mar-13				#DIV/0!		#DIV/0!		_		#DIV/0!
Apr-13				#DIV/0!		#DIV/0!				#DIV/0!
May-13				#DIV/0!		#DIV/0!				#DIV/0!
Jun-13				#DIV/0!		#DIV/0!	^		Λ	#DIV/0!
Jul-13				#DIV/0!		#DIV/0!				#DIV/0!
Aug-13				#DIV/0!		#DIV/0!				#DIV/0!
Sep-13				#DIV/0!		#DIV/0!				#DIV/0!
Oct-13				#DIV/0!		#DIV/0!	$  \wedge   \rangle   V$			#DIV/0!
Nov-13				#DIV/0!		#DIV/0!				#DIV/0!
Dec-13				#DIV/0!		#DIV/0!				#DIV/0!
Jan-14		\$ 66,169.80	0.9993	\$ 66,213.19	144			\$ (822.79)	\$ 81,521.30	\$ 566.12
Feb-14		\$ 129,367.91	0.9993	\$ 129,462.66	162	\$ 799.15		\$ (1,510.43)		\$ 923.71
Mar-14		\$ 132,870.39	0.9992	\$ 132,971.72	193	\$ 688.97		\$ (1,595.65)	\$ 158,079.26	\$ 819.06
Apr-14		\$ 228,516.12	0.9991	\$ 228,732.06	210	\$ 1,089.20		\$ (2,883.20)	\$ 285,583.20	\$ 1,359.92
May-14		\$ 156,461.17	0.9988	\$ 156,652.62	249		$\rightarrow$	\$ (1,835.79)		\$ 730.06
Jun-14		\$ 160,044.37		\$ 160,251.61	250			\$ (1,831.15)	\$ 181,312.96	•
Jul-14		\$ 187,849.43	0.9987	\$ 188,102.16	2.86	\$ 657.70		\$ (2,270.13)	,	\$ 785.90
Aug-14		\$ 108,979.63	0.9987	\$ 109,121.85	291	\$\\ 374.99		\$ (1,306.74)	\$ 129,386.74	\$ 444.63
Sep-14		\$ 256,953.79	0.9979	\$ 257,506.20	285	\$ \ 903.53		\$ (2,918.49)	\$ 288,727.39	
Oct-14		\$ 145,481.16		\$ 145,805.10	281	\$ \\518.88		\$ (1,802.16)		\$ 634.43
Nov-14		\$ 80,662.28	0.9977	\$ 80,847.57	283	\$ 285.68		\$ (1,069.74)	\$ 105,814.24	\$ 373.90
Dec-14	\$ 1,021,433.49	\$ 123,212.62	0.9977	\$ 123,494.67	287	\$ 430.30	\$ 355,553.86	\$ (1,501.03)	\$ 148,476.13	\$ 517.34
Jan-15		\$ 118,398.16	0.9981	\$ 118,621.51	304	\$ 390.20		\$ (2,091.79)	\$ 165,563.31	\$ 544.62
Feb-15		\$ 62,966.32	0.9983	\$ 63,074.49	298	\$ 211.66		\$ (1,120.56)	\$ 88,691.41	\$ 297.62
Mar-15		\$ 150,725.95	0.9985	\$ 150,959.31	293	\$ 515.22		\$ (2,338.72)	\$ 185,107.41	\$ 631.77
Apr-15		\$ 108,628.89	0.9978	\$ 108,864.25	291	\$ 374.10		\$ (1,876.54)	-,-	\$ 510.40
May-15		\$ 173,779.25	0.9976		285	\$ 611.23		\$ (2,669.38)	\$ 211,278.94	
Jun-15		\$ 83,609.53	0.9968	\$ 83,874.94	277	\$ 302.80		\$ (1,456.05)	\$ 115,245.37	\$ 416.05
Jul-15		\$ 222,414.82		\$ 223,346,26	272	\$ 821.13		\$ (3,146.54)	-/	\$ 915.61
Aug-15		\$ 87,636.53		\$ 88,431.76	272	\$ 325.12		\$ (1,415.68)	\$ 112,049.66	
Sep-15		\$ 115,888.94	0.9868	\$ 117,441.34	264	\$ 444.85		\$ (1,765.50)		\$ 529.31
Oct-15		\$ 117,179.97	0.9849	\$ 118,977.75	267	\$ 445.61		\$ (1,800.10)	\$ 142,476.19	
Nov-15		\$ 75,204.16		\$ 77,478.67	253	\$ 306.24		\$ (1,190.25)		\$ 372.36
Dec-15	\$ 1,130,927.87	\$ 62,258.90	0.9065	\$ 68,681.79	252	\$ 272.55	\$ 356,204.78	\$ (965.18)	\$ 76,393.12	\$ 303.15

<sup>\*</sup> Express Completion Factor as a percentage \*\*Express Prescription Drug Rebates as a negative number

**Table 2b. Experience Period Claims and Premiums** 

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non- Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total EHB Capitation	Total Non-EHB Capitation	Estimated Risk Adjustment	Estim Reinsu Recov	irance
##########	############	############	328,554	\$ 36,870,637.36	#######################################	\$ -	###########	\$ 413,978.04	\$ 164,277.00			
2015 Total A	llowed EHB Clair	ns + EHB Capitat	tion PMPM (net	of prescription drug	rebates)		4		$\nearrow$		\$	893.87
Loss Ratio										1	<b>178.27</b> %	

<sup>\*</sup>Express Prescription Drug Rebates as a negative number

**Table 3b. Trend Components** 

Service Category	Cost*	Utilization*	Composite	Weight*
Inpatient Hospital	4.99%	5.97%	11.26%	19.26%
Outpatient Hospital	4.99%	5.97%	11.26%	30.06%
Professional	4.99%	5.97%	11.26%	24.43%
Other Medical	4.99%	5.97%	11.26%	2.71%
Capitation			-26.51%	0.14%
Prescription Drugs	4.99%	5.97%	11.26%	23,40%
Total Annual Trend			11.21%	100.00%
2 Year Trend Projection			1.237	

<sup>\*</sup> Express Cost, Utilization, and Weight as percentages

<- Annualized Trend Factors on URRT

**Table 4b. Historical Experience** 

Month-Year	Total Annual Premium	Incurred Claims	Completion Factors*	Ultimate Incurred Claims	Members	Ultimate Incurred PMPM	Estimated Annual Cost Sharing (Member + HHS)	Prescription Drug Rebates**	Allowed Claims (Net of Prescription Drug Rebates)	Allowed PMPM
Jan-13				#DIV/0!		#DIV/0!				#DIV/0!
Feb-13				#DIV/0!		#DIV/0!				#DIV/0!
Mar-13				#DIV/0!		#DIV/0!				#DIV/0!
Apr-13				#DIV/0!		#DIV/0!			,	#DIV/0!
May-13				#DIV/0!		#DIV/0!				#DIV/0!
Jun-13				#DIV/0!		#DIV/0!				#DIV/0!
Jul-13				#DIV/0!		#DIV/0!	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \			#DIV/0!
Aug-13				#DIV/0!		#DIV/0!				#DIV/0!
Sep-13				#DIV/0!		#DIV/0!				#DIV/0!
Oct-13				#DIV/0!		#DIV/0!				#DIV/0!
Nov-13				#DIV/0!		#D/V/0!				#DIV/0!
Dec-13				#DIV/0!		#DIV/0!				#DIV/0!
Jan-14				#DIV/0!		#DIV/Ø!				#DIV/0!
Feb-14				#DIV/0!		#D/V/0!	, V			#DIV/0!
Mar-14				#DIV/0!		#DIV/0!				#DIV/0!
Apr-14				#DIV/0!		#D\V/0!				#DIV/0!
May-14				#DIV/0!		#DIV//0!				#DIV/0!
Jun-14				#DIV/0!		#DIV/0!				#DIV/0!
Jul-14				#DIV/0!		/#DIV/0!				#DIV/0!
Aug-14				#DIV/0!		#DIV/0!				#DIV/0!
Sep-14				#DIV/0!		#DIV/0!				#DIV/0!
Oct-14				#DIV/Q!		#DIV/0!				#DIV/0!
Nov-14				#DIV/0!		#DIV/0!				#DIV/0!
Dec-14				#DIV/0!		#DIV/0!				#DIV/0!
Jan-15				#DIV/61		#DIV/0!				#DIV/0!
Feb-15				#DIV/0!		#DIV/0!				#DIV/0!
Mar-15				#DIV/0!		#DIV/0!				#DIV/0!
Apr-15				#DiV/0!		#DIV/0!				#DIV/0!
May-15				#DIV/0!		#DIV/0!				#DIV/0!
Jun-15				/#DIV/0!		#DIV/0!				#DIV/0!
Jul-15			7-7-	#DIV/0!		#DIV/0!				#DIV/0!
Aug-15			1	#DIV/0!		#DIV/0!				#DIV/0!
Sep-15				#DIV/0!		#DIV/0!				#DIV/0!
Oct-15			\	#DIV/0!		#DIV/0!				#DIV/0!
Nov-15				#DIV/0!		#DIV/0!				#DIV/0!
Dec-15				#DIV/0!		#DIV/0!				#DIV/0!

<sup>\*</sup> Express Completion Factor as a percentage \*\*Express Prescription Drug Rebates as a negative number

**Table 2c. Experience Period Claims and Premiums** 

Earned Premium	Paid Claims	Ultimate Incurred Claims	Member Months	Estimated Cost Sharing (Member & HHS)	Allowed Claims (Non- Capitated)	Non-EHB portion of Allowed Claims	Total Prescription Drug Rebates*	Total Capita	\ \	Total Non- EHB Capitation	Estimated Risk Adjustment	Estimated Reinsurance Recoveries
							A					
2015 Total Allo	owed EHB Claims	+ EHB Capitation F	MPM (net of p	rescription drug	rebates)		. (\			>		#DIV/0!
Loss Ratio										#DIV/0!		

<sup>\*</sup>Express Prescription Drug Rebates as a negative number



# PA Rate Template Part II Rate Development and Change

Table 5. Development of the Projected Index Rate, Market-Adjusted Index Rate, and Total Allowed Claims

2015 Total Allowed EHB Claims PMPM + EHB Capitation PMPM (net of prescription drug rebates)	\$ 893.87 <- Index Rate of Experience Period on URRT
2 Year Trend Projection Factor	1.237
Unadjusted Projected Allowed EHB Claims PMPM	\$ 1,105.48
Single Risk Pool Adjustment Factors	<- Adj't. from Experience to Projection Period - Pop'l risk Morbidity on URRT
Change in Morbidity	0.886 <- Adj't, from Experience to Projection Period - Other on URRT
Change in Other	0.766
Change in Demographics	0.794
Change in Network	0.975
Change in Benefits	1,600
Change in Other	0.990
Adjusted Projected Allowed EHB Claims PMPM	\$ 750,12 <- Index Rate for Projection Period on URRT - Individual (Small Group 1rst Qti
Adjusted Projected Allowed EHB Claims PMPM [will only populate for small group filings]	\$ - <- Index Rate for Projection Period on URRT - Small Group
Projected Paid to Allowed Ratio	0.801090199 <- Paid to Allowed Average Factor in Projection Period on URRT
Projected Paid EHB Claims PMPM	600.9133205
Market-wide Adjustments	
Projected Paid Net Risk Adjustment PMPM	\$ (75.55)
Projected Paid Exchange User Fees PMPM	5 -
Market-Adjusted Projected Paid EHB Claims PMPM	\$ 525.36
	$\triangleright$
Market-Adjusted Projected Allowed EHB Claims PMPM	\$ 655.81 <- Market-Adjusted Index Rate
Projected Allowed Non-EHB Claims PMPM	<b>\$</b> -
Market-Adjusted Projected Paid Total Claims PMPM	\$ 525.36
<i>↑</i> \\	
Market-Adjusted Projected Allowed Total Claims PMPM	\$ 655.81
Table 6. Retention	
18 34 1	
Retention Items - Express in percentages	
Administrative Expenses	9%
General and Claims	8.36%
Agent/Broker Fees and Commissions	1.02%
Quality Improvement Initiatives	0.00%
Taxes and Fees	0.03%
PCORI Fees (Enter \$ amount here: \$ /	0.03%
Pa Premium Tax (if applicable)	0.00%
Federal Income Tax	0.00 <mark>%</mark>
Health Insurance Providers Fee (only for small group market, prorated for coverage in 2018)	0.00%
Profit/Contingency	3%
Total Retention	12%
	<- Single Pool Gross Premium Avg. Rate, PMPM on URRT
Projected Required Revenue PMPM	\$ 599.81
	I I

**Table 8. Components of Rate Change** 

Rate Components		2016	2017	Difference	Percent Change
A. Calibrated Plan Adjusted Index Rate (PMPM)		316.9	459.0160661	\$142.12	44.8%
B. Base period allowed claims before normalization	\$	868.91	\$ 893.87	\$24.96	8%
C. Normalization factor component of change	\$	(273.71)	-237.5218816	\$36.19	\$0.11
			<	\	
D. Change in Normalized Allowed Claims Adjustment Components			\	/ /	
D1. Base period allowed claims after normalization	\$	595.20	\$ 656.35	\$ 61.15	19%
D2. URRT Trend	\$	94.29	\$ 157.97	\$ 63.68	20%
D3. URRT Morbidity	\$	(25.96)	\$ (92.76)	\$ (66.80)	-21%
D4. URRT Other	\$	(151.61)	\$ (1.69.00)	\$ (17.39)	-5%
D5. Normalized URRT RA/RI on an allowed basis	\$	(122.91)	\$ (69.25)	\$ 53.67	17%
D6. Normalized Exchange User Fee on an allowed basis	\$	/ <u>-</u> /	\$\\{	\$ -	0%
D7. Subtotal - Sum(D1:D6)	\$	389.00	\$ \ \ 483.31	\$ 94.31	30%
E. Change in Allowable Plan Adjusted Level Components			$\backslash \backslash V$		
E1. Network	\$\ \	(10.11)	-16.91576414	\$ (6.80)	-2%
E2. Pricing AV	\$\\	(68.47)	\$ (92.77)	\$ (24.30)	-8%
E3. Benefit Richness	\$	24.83	\$ 29.89	\$ 5.06	2%
E4. Catastrophic Eligibility	5	\ \ -	\$ -	\$ -	0%
E5. Subtotal - Sum(E1:E4)	Ş	(53.75)	\$ (79.80)	\$ (26.05)	-8%
F. Change in Retention Components	\	$\checkmark$			
F1. Administrative Expenses	Ş	35.74	\$ 43.05	\$ 7.32	2%
F2. Taxes and Fees	\$	0.13	\$ 0.15	\$ 0.02	0%
F3. Profit and/or Contingency	\$	(54.51)	\$ 13.77	\$ 68.28	22%
F4. Subtotal - Sum(F1:F3)	\$	(18.64)	\$ 56.97	\$ 75.62	24%
G. Change in Miscellaneous Items				\$ -	0%
H. Sum of Components of Rate Change (should approximate the change shown in line A)	\$	316.61	\$ 460.49	\$ 143.88	45%

Table 5A. Small Group Projected Index Rate with Quarterly Trend

	Janu	ary	Apri		July		October	$\langle \rangle$	Total Single Ri	sk Pool
# of Member Months Renewing in Quarter								/		-
Percent of Members Months Renewing in Quarter		#DIV/0!		#DIV/0!	#	DIV/0!	#DIV	/0!		#DIV/0!
Base Allowed Claims	\$	750.12	\$	750.12	\$ 7	750.12	\$ 750.	12	\$\//	750.12
Months of Trend		-		3		6	11/	9	( \ '/	#DIV/0!
Annual Trend		11.39%		11.39%	1	11.39%	\ \11.3	9%		11.39%
Single Risk Pool Projected Allowed Claims	\$	750.12	\$	770.62	\$ 7	91.67	\$ 813.	30	\$	-

Table 7. Normalized Market-Adjusted Projected Allowed Total Claims

Normalization Factors	2016	2017
Average Age Factor	1.422	1.342
Average Geographic Factor	0.970	0.970
Average Tobacco Factor ( \ \ \ \ \ \	1.006	1.004
Average Benefit Richness (induced demand)	1.080	1.080
Average Network Factor	0.974	0.965
Market-Adjusted Projected Allowed Total Claims PMPM	\$ 567.90	\$ 655.81
Normalized Market Adjusted Projected Allowed Total Claims PMPM	\$ 389.01	\$ 481.55

Table 9. Year-over-Year Data to Support Table 8

0.9	0.819 58417366 62349718 71502037 (108.22) (38.74) - 0.84	\$ \$ \$	0.886 0.766 (75.55) -	<- URRT W1, S2 <- URRT W1, S2 <- URRT W1, S3 <- URRT W1, S3 <- URRT W1, S3
0.90 0.70 \$ \$ \$	62349718 71502037 (108.22) (38.74) -	\$ <mark>\$</mark> \$	0.886 0.766 (75.55) -	<- URRT W1, S2 <- URRT W1, S2 <- URRT W1, S3 <- URRT W1, S3
0.7°	71502037 (108.22) (38.74)	\$ \$ \$	0.766 (75.55) -	<- URRT W1, S2 <- URRT W1, S3 <- URRT W1, S3
\$ \$ \$	(108.22) (38.74) -	\$ \$ \$	(75.55) -	<- URRT W1, S3 <- URRT W1, S3
\$ \$	(38.74)	\$	-	<- URRT W1, S3
\$ \$	- 1	\$	-	<- URRT W1, S3
\$ \$	- 1	\$	-	C-LIRRT W/1 S3
\$	0.84			COUNT W1, 55
		\$	0.34	<- URRT W1, \$2
	1.080	0.8	0.965 01090199 1.08	
	11.28%		9.38%	
	0.04%		0.03%	
	-17.20%	$\Diamond$	3.00%	L \ \
		0.819 1.080 1.000 11.28% 0.04%	0.819 1.080 1.000	0.819 0.801090199 1.080 1.08 1.000 1 11.28% 9.38% 0.04% 0.03%

# PA Rate Template Part III Table 10. Plan Rates

Carrier Name: Plan Type(s):
Market Segment:
Rate Effective Date:
Market Adjusted Index Rate Highmark Choice Company HMO Individual ACA 01/01/2017 655.81

ſ						1/1/17 Plan				
١			Plan Type		Discontinued, New,	Marketing Name		Metallic Tier	Standard AV,	Exchange
١			(HMO, POS, PPO, EPO,	1/1/16 Plan	Modified, Existing	(If 1/1/16 Plan		Actuarial	Approach (1),	On/Off or
Į	Plan Number	HIOS Plan ID (Standard Component)	Indemnity, Other)	Marketing Name	(D,N,M,E) for 2017	Discontinued)	Metallic Tier	Value	Approach (2)	Off

0.781 Totals Plan 1 Plan 2



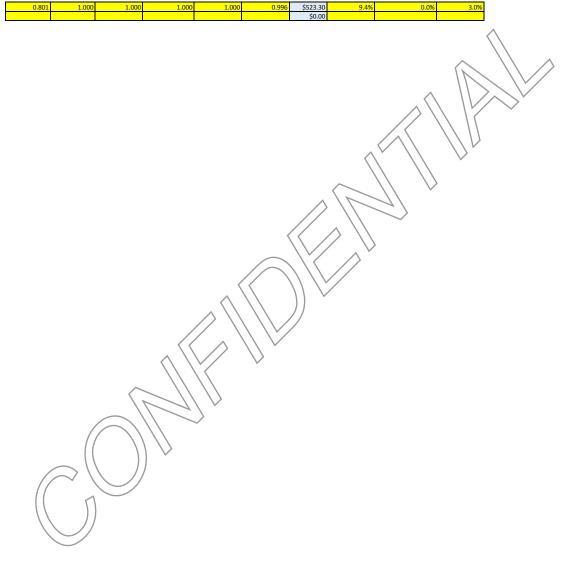
### PA Rate Te Table 10. Pla

Carrier Name: Plan Type(s): Market Segment: Rate Effective Da Market Adjusted I

Calibration										
Age Calibration Factor	1.341862199									
Geographic Calibration Factor	0.970									
Aggregate Calibration Factor	1.302									

#### 45 CFR Part 156.8 (d) (2) Allowable Factors

	Pricing AV	Benefit								
	(company-	Richness	Benefits in			Tobacco			Taxes & Fees (not	
	determined	(induced	addition to	Provider	Catastrophic	Surcharge	Pure		including Exchange	Profit or
Plan Number	AV)	demand)	ЕНВ	Network	Eligibility	Adjustment	Premium	Admin Costs	fees)	Contingency
·										
Totals	0.801	1.000	1.000	1.000	1.000	0.996	\$ 523.30	9.4%	0.0%	3.0%
Plan 1	0.801	1.000	1.000	1.000	1.000	0.996	\$523.30	9.4%	0.0%	3.0%
Plan 2							\$0.00			



### PA Rate Te Table 10. Pla

Carrier Name: Plan Type(s): Market Segment: Rate Effective Da Market Adjusted I

Plan Number	Total Covered Lives @ 2/1/2016	Total Policyholders @ 2/1/2016
Totals	302	206
Plan 1	302	206
Plan 2	-	=

Calib Adju	2016 rated Plan sted Index e PMPM 316.90	Plan	Calibrated Adjusted dex Rate PMPM 459.02	Change Compared to Prior 12 months	% of Total Covered Lives
\$	316.90	\$	459.02 \$0.00	44.8% #DIV/0!	100.0% 0.0%



# **PA Rate Template Part IV**

### Table 11. Plan Premium Development for 21-Year-Old Non-Tobacco User

Carrier Name: Highmark Choice Company
Plan Type(s): HMO
Market Segment: Individual ACA
Rate Effective Date: 01/01/2017

Plan Number	HIOS Plan ID (Standard Component)	1/1/16 Plan Marketing Name	Discontinued, New, Modified, Existing (D,N,M,E) for 2017	1/1/17 Plan Marketing Name (If 1/1/16 Plan Discontinued)	Metallic Tier	Exchange On/Off or Off
Plan Number	HIOS Plan ID (Standard Component)	•			ivietallic Her	Uπ
Totals		These cells auto-fill using	g the data entered	l in Table 9.		
Plan 1	38949PA0070001	Care Guide Blue HMO 50		Care Guide Blue HMO 750		Off
Plan 2	0	0	0	0	) 0	0

### Table 11. Pla

				2/1/16	6 Number	of Covered	d Lives					
Plan Number	1	2	3	4	5	6	7	8	9	Total		
otals	42	4	-	210	46	-	-	-	-	302	<	
Plan 1 Plan 2	42	4	-	210	46	-	-	-	-	302		$\langle \rangle \rangle$

### Table 11. Pla

			(ir	small a	roun	2016 21 market, d	old Non				auarti	erlv trend	()			
Plan Number	1	2		3		4	5	, F	6	7		8		9	Average (weighted by enrollment by rating area)	
Totals	\$ 307.39	\$ 307.39	\$	-	\$	307.39	\$ 307.39	\$	-	\$ -	\$	-	\$	1-1	\$ 307.39	1
					1 .							(				_
Plan 1 Plan 2	\$ 307.39	\$ 307.39	\$	-	\$	307.39	\$ 307.39	\$	-	\$ -	\$	- \	\$	<del>] ; '</del>	\$ 307.39	-
										<i>&gt;</i>						

### Table 11. Pla

				(in	small gr	oup i			Tobacco F ly premiu			uarterly tre	nd)	
Plan Number	1		2		3		4	5	6		7	8	9	Average (weighted by enrollment by rating area)
												1.		
Totals	\$ 44	5.25	\$ 445.25	\$	-	\$	445.25	\$ 445.25	\$	- \$	-	\$ -	\$	\$ 445.25
Plan 1	\$ 44	5.25	\$ 445.25	\$	-	\$	445.25	\$ 445.25	\$	- \$	-	\$ -	13	- \$ 445.25
Plan 2	\$	-	\$ -	\$	-	\$	-	\$ -		- \$	-	\$		- \$ -
		$\Rightarrow$												

### Table 11. Pla

			Chan	ge in 21-y	ear-old N	on-Tobacc	o Premi	ım PMP	M	
Plan Number	1	2	3	4	5	6	7	8	9	Average (weighted by enrollment by rating area)
Totals	44.8%	44.8%	0.0%	44.8%	44.8%	0.0%	0.0%	0.0%	0.0%	44.8%
Plan 1 Plan 2	44.8%	44.8%	0.0%	44.8% 0.0%	44.8% 0.0%	0.0%	0.0%	0.0%	0.0%	
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		N								

# PA Rate Template Part V Consumer Factors

**Table 12. Age and Tobacco Factors** 

		2017 Age	and Tobac	co Factors		
Age	Age	Tobacco		Age	Age	Tobacco
Band	Factor	Factor		Band	Factor	Factor
0-20	0.635			43	1.357	1.121
21	1.000	1.025		44	1.397	1.132
22	1.000	1.025		45	1.444	1.145
23	1.000	1.025		46	1.500	1.16
24	1.000	1.025		47	1.563	1.177
25	1.004	1.025		48	1.635	1.196
26	1.024	1.025		49	1.706	1.217
27	1.048	1.025		50	1.786	1.225
28	1.087	1.025		51	1.865	1.225
29	1.119	1.025		52	1.952	1.225
30	1.135	1.025		53	2.040	1.225
31	1.159	1.025		54	2.135	1.225
32	1.183	1.025		55	2.230	1.225
33	1.198	1.025		56	2.333	1.225
34	1.214	1.025		57	2.437	1.225
35	1.222	1.025		58	2.548	1.225
36	1.230	1.025		59	2.603	1.225
37	1.238	1.025		60	2.714	1.225
38	1.246	1.025		61	2.810	1.225
39	1.262	1.025		62	2/873	1,225
40	1.278	1.1		63	2.952	1.225
41	1.302	1.105		64+	3.000	1.225
42	1.325	1.112			$\geq 11$	

<sup>\*</sup>PA follows the federal default age curve.

**Table 13. Geographic Factors** 

Geographic Area Factors						
Area	Counties	Current Factor	Proposed Factor			
Rating Area 1	Clarion, Crawford, Erie, Forest, McKean, Mercer, Venango, Warren	0.970	0.970			
Rating Area 2	Cameron, Elk, Potter	0.970	0.970			
Rating Area 3						
Rating Area 4	Ailegheny, Armstrong, Beaver, Butler, Fayette, Greene, Indiana, Lawrence, Washington, Westmoreland	0.970	0.970			
Rating Area 5	Bedford, Blair, Cambria, Clearfield, Huntingdon, Jefferson, Somerset	0.970	0.970			
Rating Area 6	Centre	1.040	1.040			
Rating Area/1						
Rating Area 8						
Rating Area 9						

Table 14 Network Factors

2017 Network Factors					
Network Name	Rating Area	Current Factor	Proposed Factor	DOH Approval Date	
KHPW with Closed Formulary	1,2,4,5,select zip codes in 6		0.965	11/05/1982	