

BID INFORMATION MEMORANDUM

Competitive Fixed-Price Bid-to-Result Solicitation for Site Closure Activities

**Former Route 248 Texaco Facility
3621 Nazareth Road (Route 248), Easton, Palmer Township, Northampton County,
Pennsylvania 18042
PADEP FACILITY ID # 48-26478; PAUSTIF CLAIM # 1999-0441(F)**

USTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

Number of firms attending pre-bid meeting:	10
Number of bids received:	3
List of firms submitting bids:	Austin James Associates, Inc. BlackRock Environmental, LLC MEA, Inc.

The range in cost between the evaluated bids was \$373,961.35 to \$579,550.00. This was a Bid-to-Result solicitation and so technical approach, and not cost (as in the case of a Defined Scope of Work solicitation), was the most heavily weighted evaluation criteria. For a Bid-to-Result solicitation, technical approach makes up the majority of the total bid scoring and cost and other factors make up less than 50% of the total bid scoring. Based on the total numerical scoring, one of the three bids was determined to meet the "Reasonable and Necessary" criteria established by the Regulations and was deemed acceptable by the evaluation committee for PAUSTIF funding. The claimant reviewed and selected the acceptable bid.

The selected bidder was MEA, Inc.: Bid Price - \$373,961.35

The attached sheet lists some general comments regarding the evaluation of the bids that were received for this solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

GENERAL COMMENTS REGARDING EVALUATED BIDS

- Please include all requested information (insurance, qualifications, cost spreadsheets, milestone schedules, etc.) in the bid submittal.
- Copies of quotations from all major subcontractors (including drilling companies and analytical laboratories) should be included as attachments in the bid package.
- Bid responses should include enough "original" language and thought that the knowledge and approach of the firm can be evaluated. The reason for this is that the bidders on the USTIF list are not pre-qualified and so the evaluation committee must evaluate the technical aspects of the bid and bidder.