

# **BID INFORMATION MEMORANDUM**

## **Fixed Price Competitive Bid Solicitation**

### **BFS Carmichaels**

**375 South 88 Road, Carmichaels, PA 15320**

**PADEP Facility ID #30-23878**

**PAUSTIF Claim #2007-0134(F)**

The PAUSTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to all the bidders.

Number of firms attending pre-bid meeting: 5

Number of bids received: 5

List of firms submitting bids:

CORE Environmental Services, Inc.

DMS Environmental, Services, LLC

Letterle & Associates, LLC

Moody and Associates, Inc.

Mountain Research, LLC

This was a Defined Scope of Work bid and so price was the most heavily weighted evaluation criterion; however, the numerical scoring process gave consideration to price, technical soundness, and bidder qualifications. The range in cost between the five (5) bids evaluated was \$107,851.47 to \$233,673.00. Based on the numerical scoring, three of the five bids were determined to meet the “Reasonable and Necessary” criteria established by the Regulations and were deemed acceptable by the evaluation committee for PAUSTIF funding. The claimant reviewed and selected the bid from these three “reasonable and necessary” bids.

**The selected bidder is Letterle and Associates, LLC: Bid Price – \$143,705.68.**

The attached sheet lists some general comments regarding the evaluation of the bids that were received for this solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

- The RFB emphasized that each bidder should demonstrate its understanding of the scope of work and detail its task implementation, including any contingent or optional elements deemed necessary. Bid responses that simply referenced the RFB task descriptions or copied the RFB task descriptions largely verbatim failed to adequately demonstrate that the bidder had evaluated the RFB, and, as a result, received fewer technical soundness evaluation points.
- The RFB stated “*Bids must indicate the proposed soil boring locations on a site drawing along with rationale for the locations.*” Bid responses that did not indicate specific proposed soil boring locations on a figure and describe the rationale for placement of the borings received fewer technical soundness evaluation points.
- The RFB stated “*Bidders should be mindful that the risk assessment (Milestone H) for the utility and construction workers in the road right-of-way will require an estimate of soil contaminant levels along the road.*” Bid responses that did not propose soil sampling proximate to the road right-of-way for use in estimating utility worker exposure risk received fewer technical soundness evaluation points.
- The RFB requested that “*bids describe the methods to be used to investigate and locate below-grade utilities so that this work can be accomplished safely and without risking damage to any below-grade utilities and remediation system infrastructure.*” Bid responses that did not respond to this request received fewer technical soundness evaluation points.
- The following answer was circulated to all potential bidders in response to a question posed at the mandatory pre-bid site meeting: “*Bidders should assume that over-drilling of existing well casings and removal of existing filter pack material will be required prior to well sealing.*” Proposals that failed to indicate well abandonment will include over drilling of existing well casings received fewer technical soundness evaluation points.
- Under Milestone E2, Constant-Rate & Vacuum-Enhanced Pumping Test, the RFB stated: “*In its proposal, each bidder shall specify which of the existing monitoring and remediation wells are to be used as observation wells during the pumping test and indicate the distances to the test well.*” Proposals that failed to provide this information received fewer technical soundness evaluation points.
- Bids that did not provide details on the proposed methodology for reducing and evaluating pump test data received fewer technical soundness evaluation points.
- The Milestone F, the Soil Vapor Extraction Pilot Study, the RFB stated: “*The pilot testing blower shall have a minimum vacuum generation / operational capacity of 100*

*inches of water. Bids shall identify the equipment and equipment capacity proposed to achieve this requirement.”* Proposals that failed to supply this information received fewer technical soundness evaluation points.

- Under the risk assessment milestone, the RFB required that risks be assessed under two separate potential scenarios: 1) assuming potentially complete on- and off-site exposure pathways without any institutional controls; and 2) assuming potentially complete on- and off-site exposure pathways with certain institutional controls in place. Proposals that failed to indicate both scenarios would be assessed received fewer technical soundness evaluation points.

Again, thank you for participating in this competitive bid solicitation.

Jim Ackerman