

BID INFORMATION MEMORANDUM

Fixed Price Competitive Bid Solicitation

Sheetz #75

304 S. Main Street, Slippery Rock, Butler County, PA 16057

PADEP FACILITY ID #10-29479 PAUSTIF CLAIM #2003-0204(F)

USTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

of firms attending the pre-bid meeting: 14
of bids received: 9
List of firms submitting bids: American Environmental Corp.
Compliance Environmental Services
Converse Consultants
CORE Environmental Services
Environmental Alliance, Inc.
EnviroTrac, Ltd.
Groundwater & Environmental Services
Hull & Associates
Letterle & Associates

This was a defined scope of work bid; therefore, price was the most heavily weighted evaluation criterion. However, the innovative nature of this bid solicitation also placed great emphasis on such issues as, but not necessarily limited to, whether the proposed measures/activities appeared likely to maximize and sustain impacted groundwater recovery for the targeted area.

The range in cost between the nine evaluated bids was \$16,527.30 to \$39,447 for the fixed-price task and \$0.30 to \$1.40 per gallon (with capital costs ranging from \$0 to \$88,578.70) for reimbursement of monthly remedial system operation & maintenance costs. Based on the numerical scoring, one of the nine bids was determined to meet the "reasonable and necessary" criteria established by the regulations and was deemed acceptable for USTIF funding by the evaluation committee. The claimant reviewed and selected this bid.

The Claimant's selected bidder was EnviroTrac, Ltd.: Bid Price: \$16,527.60 and \$0.30 per gallon (capital cost of \$56,238.70).

The attached sheet lists some of the general comments regarding the evaluation of the nine bids that were received for this solicitation. These comments (not all of which may apply to a given bid) are intended to provide general information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

GENERAL COMMENTS REGARDING EVALUATED BIDS

- Bid provided insufficient details to enable a thorough and complete technical evaluation of the bidder's approach to the stated requirements of each task, including application of the bidder's conceptual site model interpretation as appropriate to the task.
- Bid failed to explain how the proposed approach/measures would specifically improve system uptime (especially in light of all historical system downtime issues)
- Bid did not list and describe the specific system enhancements/upgrades or the specific O&M actions to be undertaken for the quoted cost.
- Bid offered a questionable basis for the predicted monthly groundwater recovery rate or provided no clear rationale for the predicted groundwater recovery rate as the driver for the quoted per gallon fee.
- Bid did not demonstrate a thorough or critical review of the available site documentation.
- Bid failed to address key bid requirements such as the permanently tagged flow meter and photo-documentation of the monthly flow meter readings.
- Bid failed to focus groundwater recovery on the specified groundwater extraction perimeter/target area.
- Bid quoted a per gallon fee that did not include all system O&M costs, including necessary permitting and waste disposal.
- Bid failed to answer all required bidder qualifications and experience questions or the bidder demonstrated minimal experience in closing Chapter 245/250 sites.