

Genworth Life Insurance Company
Sept 15, 2021

SERFF #s: GEFA-132634005 & GEFA-132645199

Filing Summary:

Genworth Life Insurance Company requested a rate increase for the following LTC forms: 7000, 7020, 7030, and 7032. The company is seeking higher rate increases for policies with lifetime benefit periods and lower increases for policies with limited benefit periods (details are shown below).

| Series | Forms | # of Policies | Requested Increase | SERFF # |
|--------|---------------|---------------|---|----------------|
| PCS | 7000 and 7020 | 2,068 | 102% for 649 policies with lifetime benefit periods and 80.5% for 1,290 policies with limited benefit periods for business issued before 9/16/21 & 85.5% for 111 policies with lifetime benefit periods and 50.4% for 18 policies with limited benefit periods for business issued after 9/15/21. | GEFA-132645199 |
| PCS II | 7030 and 7032 | 5,053 | 62% for 1,447 policies with lifetime benefits and 60.1% for 3,606 policies with limited benefits | GEFA-132634005 |

7,121

The Department approved a 20% increase on all policies.

Effective date of rate change: Renewals on and after 9/15/2021.

The current policies in place are not generating sufficient premium to pay future claims to policyholders. This is a common problem for a number of insurers nationwide because policyholders are keeping their policies longer than expected and are living longer than projected. As a result, policyholders are using more benefits on average than the company anticipated when the policies were originally sold. This means the company has to pay out more for benefits than it originally projected.

In making this decision, the Department considered the projected loss ratio for each block of policy forms, that is, the projected total amount of benefits paid out versus the total amount of premium collected, the reasonableness of the assumptions the company used in its projections, and the company's financial situation. The Department also considered the financial impact this rate increase would pose to consumers, the past rate increases policyholders have faced, and the availability of options to limit the rate increase by reducing benefits.

The company is offering ways for policyholders to limit the rate increase by reducing benefits. The company will let you know your options when they contact you directly about this premium increase.

This Rate Filing Decision Summary is a tool to help explain the rate filing and does not describe all the factors considered as part of the Department's rate review.